



# **EXECUTIVE LEADERSHIP PROGRAM RESUMES**

**U.S. Naval Academy-Annapolis**



📍 Desired Locations: Virginia Beach, VA, Remote

# CHRISTINA BLANKENSHIP

Project Management, Operations, Clinical Studies

Christina Blankenship is a results-driven project manager with over nine years of leadership experience, including service as a Naval Aviator. Certified PMP, she excels in driving cross-functional collaboration, operational planning, and training program development within complex, regulated environments. A United States Naval Academy graduate and former Division I Track & Field athlete, Christina combines discipline and competitive drive with strong analytical skills. She has successfully managed multimillion-dollar projects, led diverse international teams, and delivered high-impact results through data-driven decision-making and process improvement. Christina brings a bias for action, clear communication, and a proven ability to turn complex challenges into streamlined solutions—making her ideally-suited to drive innovative MedTech projects that enhance patient outcomes and optimize operations.



U.S. Naval Academy—B.S. Oceanography (Chemical & Physical)

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## Skills



Team-Builder



Adaptability



Critical Thinking



Disciplined



Action Bias



Cross-Functional Communicator



📍 Desired Location: San Diego and Orange County, CA  
Open to Hybrid/Remote

# KATHARINE CARLSON

Program Management, Operations Management, Product Management

Katharine Carlson is a seasoned program management and operations expert with a strong foundation in strategic planning and organizational leadership. A U.S. Naval Academy graduate and 20+ year Marine Corps Veteran, she has advanced strategic initiatives for large matrix organizations, including the Defense Department's premier all-source intelligence agency and the Marine Corps's largest ground combat and logistics organizations. She has also achieved the rare accomplishment of influencing change to service-level policy within two military branches.



University of Cambridge- MPhil Chemistry

Marine Corps University- Master of Operational Studies, Master of Military Studies

U.S. Naval Academy- B.S. Chemistry

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## Skills



Team Building & Coaching



Stakeholder Engagement



Risk Management



Communication



Absorptive Capacity



Innovative Problem-Solving



*During 20+ years as a Marine officer, I've been plopped down in foreign situations (figuratively and literally) and applied a scientific curiosity to adapt and deliver value towards business objectives...yet I have zero experience in for-profit industry, which creates risk. Thank you, MedTechVets, for sharing your network and helping me buy down risk.*



📍 Desired Location: San Diego, California, Portland,  
Open to Relocation

# ERIK NORDQUIST

Clinical Territory Associate, Associate Sales Representative

Erik Nordquist is a disciplined and results-driven leader whose Naval Academy training and operational experience translate seamlessly into medical device sales. His ability to lead teams, communicate with precision, and deliver measurable outcomes under pressure sets him apart as a future top performer in the industry.



U.S. Naval Academy- B.S. Quantitative Economics



NCAA Division 1 Athlete- Water Polo

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## Skills



Budget/Financial  
Planning



Client Relationship  
Management



Operations  
Management



Problem-Solving



Critical Thinking



Conflict Resolution

📍 Desired Location: New Jersey, Philadelphia, PA, New York City

# LESLIE CORNWALL

Program Management, Operations Leader

Leslie Cornwall is a results-driven leader with 20 years of experience in the U.S. Navy, bringing expertise in project management, cross-functional leadership, and financial management. With proven experience advising senior leaders at the highest levels of government, Leslie brings strategic insight, policy expertise, and analytical rigor to every role. He has a strong track record of managing complex programs, leading high-performing teams, and overseeing multibillion-dollar budgets. His strengths in strategic communications, stakeholder engagement, and fostering collaboration, make him well-suited for leadership roles in the life sciences industry, particularly in project management, operations, or program management.



**Columbia University**– MPA, Environmental Policy and Sustainability Management

**Naval Postgraduate School**– MBA, Finance

**Texas A&M University**– M.S. Human Resources Development

**U.S. Naval Academy**– B.S. Political Science

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## Skills



Strategic Leadership



Adaptability



Resilience



Project Management



Effective Communicator



Detail-Oriented



*The mentorship, connections, and insights into the MedTech industry were instrumental in helping me navigate my transition from the military to the private sector.*

 Open to Relocation: Southeast Metropolitan Cities (FL, GA, SC)

# MEGHAN CONNOR

Project Management, Operations, and Sales

Meghan Connor is a mission-driven project management professional with 11 years of experience in the U.S. Navy, where she excelled in high-pressure roles requiring precision, teamwork, and rapid decision-making. With an MBA and Scrum training, she brings a strong foundation in program management, risk mitigation, and operational efficiency. Her background as a helicopter pilot and operations leader has honed her skills in cross-functional coordination and technical planning—making her well-suited for roles in project or product management, program leadership, and sales within the MedTech industry.



University of Florida– MBA

U.S. Naval Academy– B.S. Chemistry

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## Skills



Project Management



Collaboration



Risk Management



Resilience & Work Ethic



Adaptability



Strategic Thinking



📍 Desired Locations: Tampa/Jacksonville, FL, DMV Area,  
Open to Relocation

# STEPHEN HINCKS

Associate Sales Representatives, Sales Rep (Medical or Tech)

Stephen Hincks is a disciplined and adaptable leader with 8 years of military experience managing teams, executing strategic plans, and making critical decisions under pressure. Known for his ability to lead diverse teams and deliver results in fast-paced environments, Stephen brings a collaborative, goal-oriented mindset to every project. His strengths in communication, accountability, and operational execution make him a strong fit for roles in management and sales, where motivating teams and delivering exceptional customer experiences are key to success.



U.S. Naval Academy– B.S. Political Science



NCAA Division 1 Athlete– Lacrosse

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## Skills



Leadership



Competitive



Personable



Driven



Adaptability



Open-Minded



 Desired Location: Austin, TX, Open to Relocation

# GRACE KIM

Program Manager, Sales Consultant

Grace Kim is a high performer with an unwavering commitment to excellence, driven by a passion for leveraging nuclear engineering and renewable energy to transform healthcare and MedTech innovation. A U.S. Naval Academy graduate and Navy Physicist, she developed rapid survey protocols that sustained imaging operations during mass-casualty crises and oversaw radiation safety at Naval Medical Center San Diego, ensuring compliance across radiology and nuclear medicine departments for thousands of personnel. A black belt in Taekwondo and avid improv performer, Grace combines discipline, adaptability, and creative problem solving to build trust at every level and deliver measurable impact in fast-paced environments.



Haas School of Business, UC Berkeley– *MBA Candidate*

U.S. Naval Academy– *B.S. Nuclear Engineering*

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## Skills



Cross-Functional Leadership



Relationship Building



Technical Project Management



Operations Management



Data Analytics



Strategic Thinking



*The MedTechVets Executive Program transformed my transition experience, providing the industry knowledge, connections, and confidence I need to succeed in the Med Tech industry. I'm forever grateful to Steve, Mary, and Breanne for their mentorship in translating my military achievements into business qualifications. Their personalized guidance and unwavering support has prepared me for a role at a leading medical device company, where I can apply my military logistics expertise to improve patient care. For veterans seeking to make a meaningful impact in MedTech, this program isn't just professional development; it's a life-changing community that understands your value and champions your success.*

📍 Desired Location: San Diego, CA, Texas, Open to Relocation

# DAVE KURTZ

Operations, Quality Assurance, Supply Chain Management

Dave Kurtz is a dynamic executive-level leader with a proven track record of building and empowering high-performing teams across complex, high-stakes environments. With extensive experience leading organizations of up to 11,000 people and managing multibillion-dollar operations, acquisition, and HR budgets, Dave excels at aligning strategy, resources, and talent to drive measurable impact. A Lean Six Sigma Green Belt and nuclear-trained operator, he brings deep expertise in operations, engineering management, compliance, and continuous improvement. Known for his adaptability, decisiveness, and commitment to leader development, Dave is well-suited for senior roles in operations, program management, and organizational transformation.



U.S. Naval War College – M.A. National Security and Strategic Studies

U.S. Naval Academy – B.S. Mathematics

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## Skills



Large Team Leadership



Medical Facility Leadership



Quality Assurance



Nuclear Engineering



Continuous Learning



Lean Six Sigma



📍 Desired Locations: San Diego, CA

# NICK MIRABITO

## Sales and Account Management

Nick Mirabito is a dynamic and results-driven Sales Professional with over 6 years in the BioTech industry, specializing in complex disease management in Immunology. Account Manager experience leading cross-functional teams to exceed sales objectives and cultivate long-term relationships with healthcare professionals. Strong ability to navigate complex hospital systems and healthcare groups to deliver comprehensive disease education to the key stakeholders.



University of San Diego– Master of Business Administration

U.S. Naval Academy– B.S. Economics

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## Skills



Consultative Sales



Negotiation



Strategic Outlook



Account Management



Effective Communicator



Adaptability

 Desired Location: Washington D.C., Northern Virginia

# RIORDAN NOLAN

Chief of Staff, Operations Leader

Riordan Nolan is a mission-driven former Naval Officer with over a decade of leadership experience in program management, operations, and strategic consulting. In his current role, he analyzes complex challenges and advises senior Department of Defense leaders on strategy and policy to revitalize the U.S. defense industrial base. Known for his strong communication skills and ability to lead cross-functional teams, Riordan has taught leadership and ethics to future service members. With a passion for helping others and a proven ability to perform under pressure, he is well-positioned for success in medical sales roles such as Associate Territory Manager, Account Executive, or Clinical Territory Associate, where his collaborative mindset and operational excellence can directly impact patient care and provider success.



U.S. Naval Academy– B.S. Economics

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## Skills



Consultative Skills



Client Relations



Technical Analysis



Operations Management



Strategic Communication



Adaptability