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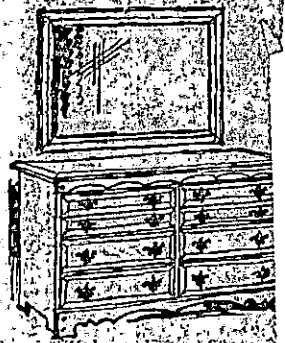
\$6 Million Rig Lost In Gulf Storm

9-12-65
A \$6 million drilling rig is missing and feared lost off the Mississippi River Delta, apparently the major casualty in off-shore oil operations as a result of Hurricane Betsy.

Onshore damage to derricks and facilities apparently was heavy in the hurricane area, but flood conditions and lack of communications prevented estimates.

Crews on off-shore operations

(See RIG, Page 13)

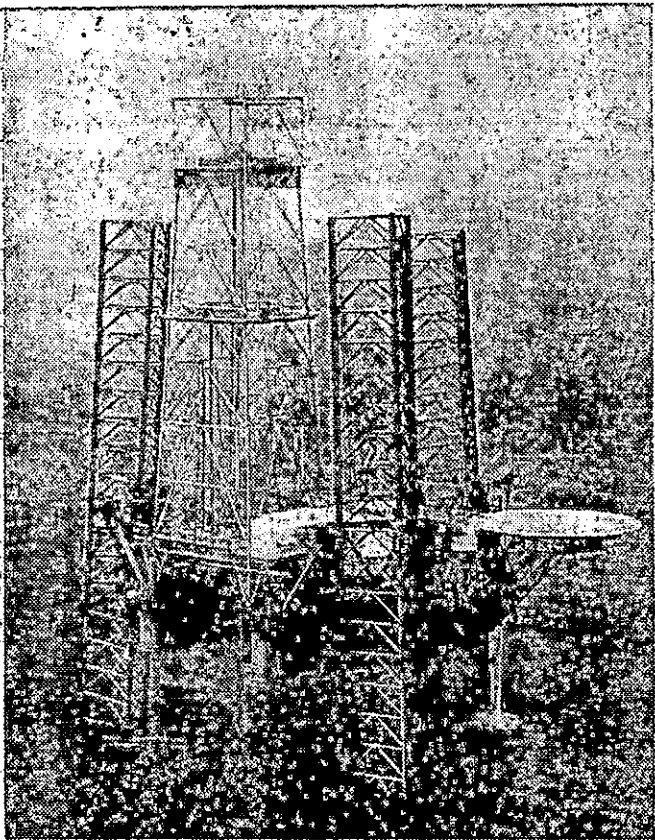


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HUGE DRILLING RIG VANISHES

Off-Shore Facility Feared Hurricane Victim

Rig Vanishes In Hurricane

FROM PAGE 1

had been evacuated in advance of Betsy and there was no threat to life.

The major victim of hurricane was the Zapata Off-Shore Co.

A company spokesman said the three-legged drilling barge, the Maverick, had vanished and no trace of it can be found.

He said: "A plane flew over the area Friday afternoon and a helicopter again Saturday morning and no trace can be found. There's no oil slick nor buoy, but it appears to be gone."

He said that the rig was fully insured "but we are naturally upset by the loss."

In Tornado Area

The rig was off the Main Pass of the Mississippi River in the northeast quadrant of where the hurricane struck and in an area where tornadoes had been reported.

Three other Zapata rigs sustained little or no damage.

Gulf Oil Corp. had received no report yet as to damage but other firms with operations in the Gulf said loss appeared comparatively light.

J. C. Postgate, Humble Oil and Refining Co. vice president for production, and two other officers flew over the offshore area for two hours Friday afternoon and found little damage.

Onshore Hard Hit

Shore facilities were a different story.

"It looks as if we lost three derricks, knocked over in the West Delta area," Postgate said. "An oil derrick used as a radar tower on the Grand Isle base was blown over and fell on the office building, cutting it in two. Other buildings appeared damaged somewhat."

Men Going Back

Continental Oil officials said there was no report yet from

the Grand Isle area but that only minor damage could be observed. It has 10 drilling rigs and numerous platforms in the Gulf.

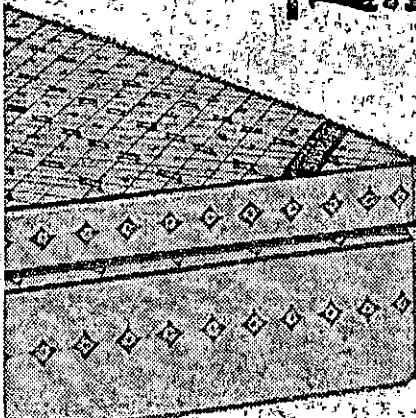
The Offshore Co. said its six rigs seemed to have escaped with minor damage and seemed in good shape.

J. Ray McDermott & Co., which has a number of construction jobs off-shore, said that little damage is reported.

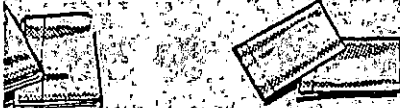
All the companies said men already had returned to work and more will go back Sunday. All expect to be back in full operation by Monday.

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Rehearing Denied On Permian Ruling

THE HOUSTON POST SECTION 4, PAGE 7
TUESDAY, OCTOBER 5, 1965

By CHARLES CULHANE, Post Washington Bureau
WASHINGTON — The Federal Power Commission denied Monday the 31 applications for rehearing of its Aug 5 opinion in the milestone Permian Basin area rate case but modified some of the quality standards which were established and also clarified some of the findings which it made.

The unanimous opinion was signed by Chairman Joseph C. Swidler, who also wrote the Aug 5 opinion. He was joined by Commissioners Charles R. Ross, David S. Black and Lawrence J. O'Connor, Jr., who concurred with a separate statement. Commissioner Carl E. Bagge, who did not participate in the Aug 5 opinion, did not join in Monday's opinion.

The FPC's Aug 5 opinion established for the first time a permanent system of gas producer regulation by fixing a structure of uniform ceiling prices applicable to gas produced in the Permian Basin area of Southeastern New Mexico and Southwestern Texas.

THE COMMISSION adopted the area approach as a new concept in rate-making and prescribed a two-price system — a higher price for new gas-well gas and a lower price for all other gas including residue and casinghead. New gas-well gas was priced at a ceiling of 16.5 cents per thousand cubic feet and the ceiling price for all other gas was set at 14.5 cents.

The commission rejected contentions by two of the parties that participation of Chairman Swidler and Commissioner Black was improper because they had demonstrated bias and prejudice on the issue of competition among producers.

The commission noted that nothing has happened since release of an opinion last January, in which it rejected earlier motions to disqualify Commissioner Black, which

would lead it to doubt the correctness of its conclusions there. The views expressed in that opinion are equally applicable to the attempt, "belatedly and retroactively," to disqualify the chairman, the FPC said.

THE COMMISSION made three changes and clarifications in the quality standards, relating to pressure, BTU adjustments, and carbon dioxide adjustments.

Although the commission denied all requests for a stay, it indicated that it would not take any action to require refunds to be made at least until after decision by the court of appeals which reviews its Aug 5 opinion.

The FPC said the prompt effectuation of just and reasonable rates for the future is of primary importance and deferral of refunds will provide additional assurance that its order cannot result in irreparable injury to the producers.

Although the commission denied all requests for a stay, it indicated that it would not take any action to require refunds to be made at least until after decision by the court of appeals which reviews its Aug 5 opinion.



CHECK FOR BETSY

George Bush, left, board chairman of the Zapata Off-Shore Company, accepted a check for \$5.7 million from M. E. Gormly Jr, vice president of Johnson & Higgins, Inc, of Louisiana in the former's office here. The check was accepted in settlement of an insurance claim resulting from the loss of the drilling barge Maverick during Hurricane Betsy. This is believed to be the largest single settlement for loss of a drilling rig. The insurance was placed through the Southern Marine & Aviation Underwriters, Inc, by Johnson & Higgins with Lloyds Underwriters and English insurance companies.—Post Photo

OIL and GAS

Mitchell Raps Puerto Rico Plan as 'Political Giveaway'

CORPUS CHRISTI — (Sp) A Houston independent oilman said here Monday that the economic balance of the domestic petroleum industry is at stake in the controversy over a petrochemical project for Puerto Rico.

Johnny Mitchell, president of the Jade Oil Co and former president of the Texas Independent Producers & Royalty Owners Association, stressed this point in a speech before the Corpus Christi Association of Petroleum Landmen.

MITCHELL referred to plans of the Phillips Petroleum Co to build a petrochemical complex on the island commonwealth and Phillips

that will benefit only Phillips.

MORE IMPORTANTLY, he said, "this would result in the destruction of the economic balance of our oil industry at the expense of the entire industry."

Should the Phillips-Puerto Rico "deal" goes through, Mitchell said, Interior Secretary Stewart Udall or the White House "must explain why our government will award a contract in a competitive industry . . . to only one company, for the benefit of this company only . . ."

Mitchell went on to say that he could not understand the Administration's deter-

Hearing Called On Gas Refunds

WASHINGTON — (AP) — The Power Commission ordered Monday that Texas Eastern Transmission Corp, Houston, appear at a hearing to determine whether it is entitled to retain any of more than \$8 million due to be refunded to it by natural gas suppliers.

A spokesman said this was the first such hearing ever ordered by the Commission. No date was set.

"In view of the apparent excess in revenues otherwise enjoyed by Texas Eastern during the years to which these refunds apply, a substantial question arises as to the pipeline's legal and equitable claims to such refunds," the commission said.

Tenneco Acquires Leonard Oil Leases

Acquisition of the properties of the Leonard Oil Co, Roswell, NM, was announced Monday by Tenneco Oil Co.

The properties include 42 producing leases on 23,000 net acres, primarily in the New Mexico counties of Lee, Eddy and Chaves. Also included are undeveloped leases approximating 50,000 acres in New Mexico, Texas, Wyoming,

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and Utah.
The purchase price was not announced.
Tenneco is a subsidiary of The Tennessee Gas Transmission Co.

pursuit of an imports quota of 50,000 barrels daily in foreign feedstocks.
If Phillips obtains the quota, Mitchell said, "it will appear to be a political giveaway

ination in its supposed effort to help the economic conditions of Puerto Rico, at the expense of an already sick domestic oil and gas industry.

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COMMODITIES

CHICAGO (AP)—Futures trading on the Chicago Mercantile Exchange:					NEW YORK METALS				
	Open	High	Low	Previous Close	NEW YORK—Silver futures, closed unchanged to 5 higher. Sales 10 contracts.				
HELL EGGS									
Oct	27.60	27.80	27.10	27.25-10	October	High	Low	Close	
Nov	30.10	30.15	29.60	29.80-70	November	128.85	128.85	128.85	
Dec	31.45	31.600	30.95	31.15-05	December	129.20	129.20	129.20	
Jan	31.50	31.50	30.90	31.00	March	130.05	130.05	130.05	
Feb	25.75	25.80	25.55	25.57-40b	April	130.45	130.45	130.45	
Mar	26.25	26.25	25.90	25.95	Copper futures closed 40 to 55 higher. Sales 587 contracts.				
Apr	26.50	26.60	26.22	26.30	October	High	Low	Close	
ROZEN TOM TURKEYS									
Oct	32.40n			32.40n	November	59.95	57.45	57.75	
Nov	32.40n			32.40n	December	59.30	55.86	56.10-15	
Dec	34.10n			34.10n	January	54.20	53.85	54.08-10	
Jan	35.25n			35.25n	March	52.44	52.05	52.25	
Feb					May	50.80	50.50	50.70	
Mar					July	49.31	49.20	49.20n	
Apr					September	47.95	47.95	47.80n	
ROZEN HEN TURKEYS									
Oct					October	46.95	46.85	46.75n	
Nov					Zinc futures closed unchanged. Sales one contract.				
Dec					October	High	Low	Close	
Jan					January	15.00	15.00	15.00b	
Feb					Tin futures closed quiet, no sales.				
Mar					Lead futures closed quiet, no sales.				
Apr					Aluminum futures closed quiet. No sales.				
ROZEN SHRIMP									
Oct				.980n					
Nov				.980					
Dec									
Jan									
Feb									
Mar									
Apr									
VEE BEEF CATTLE									
Oct	25.90	26.00	25.85	26.00					
Nov	25.20	25.30	25.15	25.25					
Dec	24.80	24.80	24.75	24.77x					
Jan	24.85	24.85	24.80	24.85					
Feb				25.00n					
Mar				25.00					
Apr									
DRESSED BEEF									
Oct				41.45n					
Nov				41.00n					
Dec									
Jan									
Feb									
Mar									
Apr									
ROZEN PORK BELLIES									
Oct	36.80	37.60	36.50	37.47-55					
Nov	36.80	37.40	36.80	37.55-60					
Dec	37.10	37.40	36.97	37.65-80					
Jan				37.00b					
Feb	37.10	37.95	37.10	37.80-90					
Mar	36.85	37.65	36.85	37.40					
(Open Interest: February 47738; March 169; May 2458; June 11; July 1391; August 5)									
B-Bld, X-offered, n-nominal.									

Spot Commodity Prices (Wholesale)				
	Today	Prev. Day	Year Ago	
Aluminum, lb. N.Y.	24 1/2	24 1/2	24	
Niminy, American				
lb. N.Y.	4575	4575	4575	
Copper, Electrolytic, lb.	36	36	34	
oregon Silver				
(Troy oz. N.Y.)	1.293	1.293	1.293	
ead, lb. E. St. Louis	1.580	1.580	1.580	
ead, lb. N.Y.	16	16	14	
Fe Iron, l.b. E. Sn.	63.50	63.50	63.50	
(Pd., gross ton)				
adium, Troy oz. N.Y.	97.00-100.00	97.00	88.50	
ilver, Bulk N.Y.	630.00	630.00	335.00	
Steel Scrap, gross ton				
Phila.-Chl.-Pitts.	29.83	29.83	36.83	
in, lb. N.Y.	1.90	1.88 1/2	1.96 1/2	
inc, lb. E. St. Louis	14 1/2	14 1/2	14	

NEW YORK EGGS—BUTTER				
offerings ample. Demand fair. Mon.				
Wholesale selling prices based on exchange and other volume sales.				
New York spot quotations follow:				
Standards: 33 1/2-34 1/2; checks 26-28				
Whites: Extra fancy heavy weight (47 c min) 34 1/2-42; fancy medium (47 lbs average) 39 1/2-42; fancy heavy weight (47 c min) 39-44; medium (40 lbs average) 34 1/2-35; smalls (36 lbs average) 14-26				
Browns: Extra fancy heavy weight (47 c min) 44 1/2-46; fancy medium (47 lbs average) 35-36; fancy heavy weight (47 c min) 42 1/2-44; smalls (36 lbs average) 26-28				
Butter offerings adequate. Demand fair. Wholesale prices on bulk cartons (fresh):				
camery, 93 score (AA) 63 1/2-64 cents; score A) 63 1/2-63 3/4				
Cheese offerings adequate. Demand fair. l. good. Wholesale sales: American				
ees (whole milk). Single daisies fresh 1/2-45 cents; single daisies aged 47-51 cents; 1/2 and 3/4-47; processed American				
sterilized 5-lbs 40-42 1/2; domestic Swiss (swiss) grade "A" 49 1/2-54 1/2; grade "B" 1/2-52 1/2; grade "C" 46 1/2-48 1/2				

COTTONSEED OIL				
NEW YORK (AP)—Bleachable Cottonseed oil futures closed 4 to 7 lower. Sales contracts.				
	High	Low	Close	
Oct	12.01	11.97	11.97B	
Nov	12.10	12.09	12.05B	
Dec	12.13	12.10	12.10B	
Jan	12.12	12.11	12.11B	
Closing Bids: Oct 12.31, Sep 12.00.				
B-Bld.				

NEW YORK—(M)—Silver futures, closed unchanged to 5 higher. Sales 10 contracts.				
	High	Low	Close	
October	128.85	128.85	128.85	
November	129.20	129.20	129.20	
December	130.05	130.05	130.05	
March	130.45	130.45	130.45	
April	130.45	130.45	130.45	
Copper futures closed 40 to 55 higher. Sales 587 contracts.				
	High	Low	Close	
October	59.95	57.45	57.75	
November	59.30	55.86	56.10-15	
December	54.20	53.85	54.08-10	
January	52.44	52.05	52.25	
March	50.80	50.50	50.70	
May	49.31	49.20	49.20n	
September	47.95	47.95	47.80n	
October	46.95	46.85	46.75n	
Zinc futures closed unchanged. Sales one contract.				
	High	Low	Close	
January	15.00	15.00	15.00b	
Tin futures closed quiet, no sales.				
Lead futures closed quiet, no sales.				
Aluminum futures closed quiet. No sales.				

CHICAGO POTATOES				
CHICAGO (AP) (USDA) — Potato arrivals 90 on track 187; total U.S. shipments for Friday 232; Saturday 137; Sunday 4; supplies light; demand moderate; market for russets slightly stronger; for round reds, steady; carlot track sales: Washington russets 3.50-3.65; Minnesota North Dakota Red River Valley round reds 3.45-3.50; Wisconsin round reds 3.15-3.25.				

TEXAS POULTRY				
AUSTIN (M) — Poultry: South, steady. Supplies adequate for fair demand. Movement light, weather hampering operations. 3-3 1/2 lbs 14.00.				
East, steady. Supplies adequate, demand fair. Movement normal. Prices ranged 13.50-13.80.				

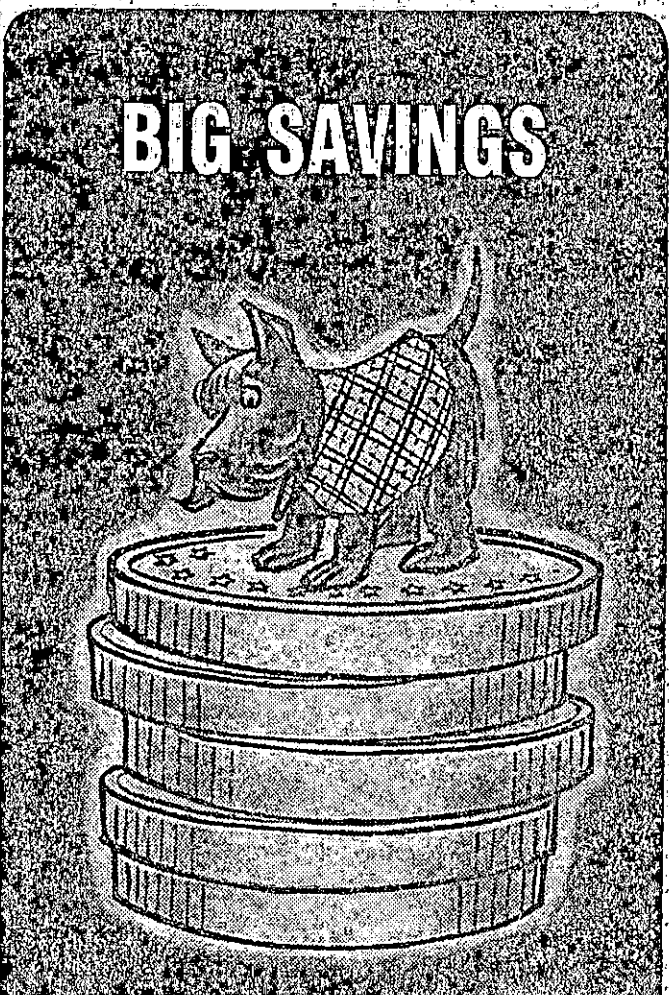
COCOA FUTURES				
NEW YORK (M) — Cocoa futures, closed 10 to 24 higher. Sales 982 contracts.				
	High	Low	Close	
December	16.35	16.05	16.30	
January	16.95	16.66	16.90	
March	17.91	17.48	17.30	
May	17.91	17.48	17.71	
September	18.09	17.80	18.07	
December	18.63	18.37	18.54	
March	18.90	18.90	19.02	
Spot, Accra 17 1/4 nominal.				

SUGAR FUTURES				
NEW YORK (M) — Domestic sugar futures No 7 closed unchanged to 1 lower. Sales 43 contracts.				
	High	Low	Close	
November	6.84	6.84	6.84	
March	6.79	6.79	6.79	
Raw sugar spot 6.85.				
World sugar No 8 closed 1 to 5 higher. Sales 1,375 contracts.				
	High	Low	Close	
November	2.35	2.32	2.34	
March	2.80	2.75	2.80	
May	2.93	2.89	2.93	
July	3.00	2.96	2.99	
September	3.05	3.01	3.03	
October	3.12	3.09	3.11	
November	3.17	3.17	3.15	

RICE FUTURES				
NEW YORK (M) — Rice futures long grain closed quiet. No sales.				
Medium grain closed quiet. No sales.				

RUBBER FUTURES				
NEW YORK (M) — Rubber standard futures closed unchanged. Sales 2 contracts.				
	High	Low	Close	
March	24.85	24.85	24.75	
Spot No 1 ribbed smoked sheets 24 1/4 nominal.				

BUTTER AND EGGS				
CHICAGO (AP) (USDA) — Butter: Wholesale selling prices. 1/2 higher; 93 score AA and 92 A unaugmented; 90 B 2 1/2.				
Eggs: prices paid delivered to Chicago unchanged to 2 lower; 60 per cent or better grade A whites 36 1/2-37; large mixed 36 1/2-37; medium mixed extras 33 1/2-34; standards 28-30 1/2; checks 20-22.				



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No Trace Found of Offshore Rig

HOUSTON, Texas (AP) — Officials of a Houston firm said Monday they have found no trace of a missing \$6,000,000 mobile drilling rig which disappeared during Hurricane Betsy last week.

The rig, the "Maverick," belonging to Zapata Offshore Co., was in the Main Pass and in the northeast quadrant of the Mississippi delta when the hurricane hit.

"We have nothing new to report," a Zapata spokesman said. "We must presume it is missing in action."

The Zapata spokesman said the crew of the rig had been evacuated before the hurricane hit.

Stocks Advan In Heavy Tr

NEW YORK (AP)--The stock market rise but there were pl
ran its daily winning streak to eight it seemed likely that
straight in heavy trading Monday. soon cause the list to l

Drilling
INTERNATIONAL MAGAZINE



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MITCH MAYBORN
MANAGING EDITOR
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THE FUTURE OF THE

by George H. W. Bush
Chairman of The Board,
Zapata Off-Shore Company

FIRST, I'D LIKE TO compare some of the history of the offshore drilling business to the present situation offshore, and then take a look at where we go from here.

In the late 40's, several pioneering oil companies tackled the offshore area. They took all the risks, they experimented and they made mistakes. Only the big and the strong could play. Only the courageous would dare. Only the risk taker belonged.

When it came to drilling equipment, there were no set standards, but gradually after some trial and error the fixed platform and the tender emerged as the norm for the business.

It was not until the early 50's that the contracting business offshore began to emerge as an important factor. The companies, having done the early experimentation, began to get spread out... widely spread out... on their lease holdings, and as they did so, they began to turn more and more to drilling contractors. The offshore business followed the pattern set by the land business 10 or 15 years earlier. In the early 40's many companies owned their own tools but as operations spread out, and as costs increased and the fringe benefit requirement went up, the majors shifted to drilling contractors. In the 50's the same thing happened offshore.

Many established contracting companies decided to go offshore and many new companies started. Some went the conventional tender platform route, the way here having been paved by the majors. Some went the route of merely bidding to put a rig on a company-owned platform, but the real innovation occurred in the area of the mobile barge. The fully self-contained barge able to drill and then move to the next location was developed largely by the drilling contractors. Many companies had active roles in this development, but the bulk of the innovation has been done by contractors.

The first development was in the 30' of water submersible, then in the 80' of water jackup or submersible, with the final breakthrough coming in the area of floating drilling, semi-submerged units, and the big jack-up rigs capable of operating in 300 feet of water.

In the late 40's there were two mobile barges. By 1956, there were twelve mobile rigs. The offshore contracting business had arrived.

A LOOK AT THE MORE RECENT HISTORY...

In 1956 there were nine companies in the mobile drilling rig business. These were the early risk takers. They owned twelve mobile barges. There is a wealth of data available on the number of rigs operating in those days but from here on in I would like to concentrate principally on the mobile barges, for here again is where the risks were taken.

Here, the contractor had to design or be responsible for the design; here he had to innovate and correct; here, if he failed, he stood to take some substantial losses.

What's happened to the business... the normal economic law would dictate that as the risks are lowered the costs should come down and the business in all likelihood should become more profitable, but that isn't exactly what had happened in our end of the drilling business. True, we have enjoyed a substantial growth in numbers of pieces of equipment:

In 1956, there were six barges capable of drilling in 35 ft of water or less; three for 35-80 ft; and three for over 80 ft. Today, the comparison is most interesting. There are seventeen for 35 ft or less; twelve for 35-80 ft; and twenty-eight for over 100 ft.

This means in part that the contractors' quests for conformity, the stage where he mass produces an item and then puts into effect savings through having several items of the same design never came. Why?—because he has had to continue to innovate. The leaders have had to try new ideas, and they have had to go to deeper and deeper water to keep up with the trade.

We are in the service business and we must tailor our equipment to fit the demand of the major oil companies. The only difference, however is that in the early days of drilling offshore, the majors took the risks—first with tenders and platforms and then to some degree by underwriting contractors to build mobile barges with long-term contracts.

Today the contractor has taken the step from the shallow water to the deep. He has taken the risk and not always with a term contract of any duration to back him up.

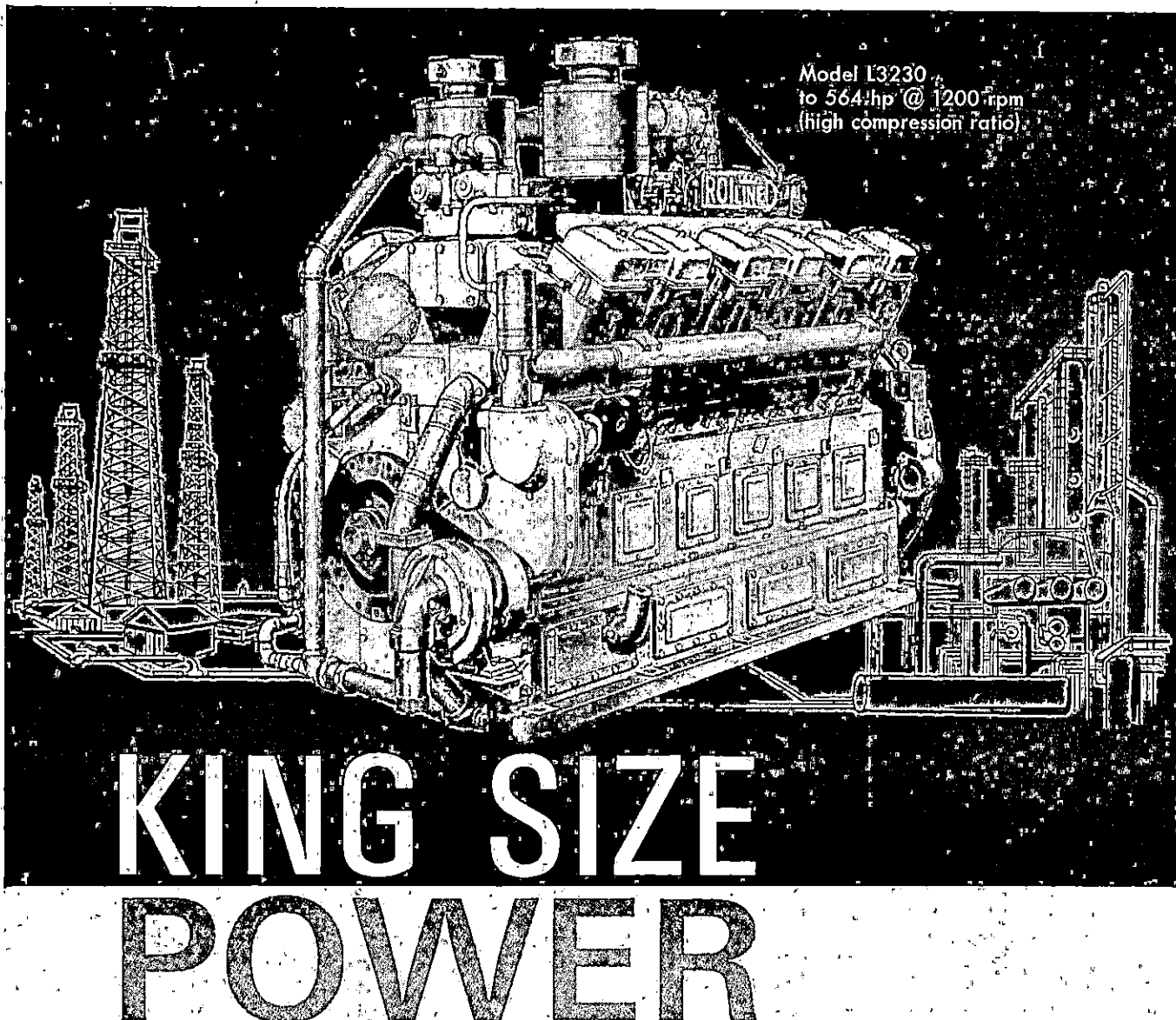
NOW A LOOK AT SOME OF THE OTHER FACTORS AFFECTING THE BUSINESS...

As mentioned before, when you build additional similar items of equipment you would expect the constructions cost to go down, but for some odd reason the reverse has been true in our business.

In 1956, it cost about \$3 Million to build a jack-up barge for 80 ft of water or less. Today, the same setup costs in excess of \$4.5 Million.

In a 30 ft of water submersible, you could build one for \$2.5 Million, whereas today you'd shell out \$3.5 Million.

Drilling, November, 1965



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OFFSHORE DRILLING INDUSTRY

for the same item. Construction costs and drilling rig costs have gone up over ten years, but much of the increase is due to modifications dictated by practical experience. The sea is a great teacher.

Just as construction costs are up tremendously, so are operating costs. In 1956, some operating costs were as follows:

Insurance - 1.7 percent or \$51,000 per year on a \$3 Million barge.

Labor - use a driller for example - \$2.81 per hour.

Supplies - \$500 per day.

Today, the costs are up 100 percent for insurance; up 22 percent for labor; up 32 percent for supplies; and up 50 percent on construction.

Perhaps then in the face of these rising costs one would expect that these costs have been passed along to the customer—the major oil company—not so, I fear, not so.

In 1956, we entered into a contract on an 80 ft of water rig for \$6800 per day. This figure today for a rig of this capability would be between \$5500 and \$6000.

But there is a valid economic reason for this. There is a valid reason why Zapata or any other company is willing to undertake the design and construction in spite of the fact that we have to build at higher costs and operate at lower day rates and that reason is "risk."

PRESENT DAY RISKS AND RISKS OF THE FUTURE

Risk, as it relates to the likelihood of keeping our rigs busy and risk as it relates to the likelihood of the rigs operating effectively from a technological standpoint.

On the last point, I think it is sufficient to say that over the last ten years we've made mistakes, but in so doing we've learned a lot.

For example, you couldn't get us to anchor a floating drilling barge off the Coatzacoatzcos area in Mexico during Norther season. Why?—cause we tried it once and the barge is still there—a monument to our bad luck, but also perhaps to our folly, for I think we and others have learned that this isn't the place to drill with the method we were then using at that time of the year.

As the risk of mechanical or operation failure declines, your bankers' confidence factor goes up, and as this goes up, the money flows, and as the money flows, we all charge in and borrow and we all settle for longer payouts.

Oh, we grumble and say, "Heck, I'm holding out for a three-year contract at \$8600 per day, but when the vice president in charge of contract or the wily superintendent gets through with us we build a rig costing \$6 to \$6½ million for a 1 or 1½ year contract—or, in several cases, for no contract at all. But this is not sheer folly for the risks of design and operation are lower and also the future risk of staying busy is lower.

In 1956, there were 2300 square miles under lease domestically and very little under lease in foreign waters. Today, there are approximately 10,000 square miles of

(Continued on Next Page)

I'D SMILE TOO!



A check for \$5.7 million, believed to be the largest single settlement for any drilling rig, has been presented to George Bush, right, board chairman and chief executive officer of Zapata Off-Shore Company for loss of the drilling barge, Maverick, during Hurricane Betsy.

The insurance was placed through Southern Marine & Aviation Underwriters Inc. by Johnson & Higgins Inc., both of New Orleans, with Lloyds Underwriters and English insurance companies.

The check was presented in person to Bush by Lee M. Stentz, vice president of Southern Marine & Aviation Underwriters Inc., and M. E. Gormly Jr., vice president of Johnson & Higgins Inc.

Bush expressed pleasure at the "wonderful, prompt service on a claim of this magnitude."

The Maverick, one of the largest drilling rigs in the world, was lost Sept. 10 at the peak of Hurricane Betsy's fury off the southern coast of Louisiana.

THE FUTURE OF THE OFFSHORE DRILLING INDUSTRY

(Continued from Preceding Page)

leases in our waters and 260,000 square miles of excellent to fair prospective areas abroad. What a tremendous growth potential! Add to this the increase in Gulf Coast production, up 1000 percent from 1956.

Add to the the fact that there are many offsets that need to be drilled.

Add to this the offshore success ratio.

Add to this the entry into the field of new and smaller oil companies.

And then stir in the world-wide search for oil, and it can be seen that the contractor is not as stupid as he might seem, to make his asking price a little lower. We are in risk-taking business and the risks are fewer today than they were in 1956.

One serious problem, however, comes to mind as we discuss this risk situation and that is at some point the offshore drilling business riskwise must compete for capital with other businesses . . . and so we must watch these risks carefully.

When a chance to build a rig comes along, we run a rate of return on it. We throw in the "risk factors" I have mentioned, and we have been concluding that capital should be attracted to the offshore drilling business at these rates and for these terms, and at these operating costs—but, as the construction costs go up, and as the operating costs increase, and even in spite of lower risks on the long-term demand side and on the technical or operating side, we and others are beginning to conclude that things should not go much further or the business will not be able to attract the necessary capital. Capital dollars will flee the offshore business and go into the building business, or into the boat business, or into the tanker business, or into some other business with maybe less operational risk and the same profit picture; or perhaps, for the more speculatively inclined, go into a business with a little more operation risk but a vastly more attractive profit picture.

WITH THESE POINTS IN MIND, LET'S LOOK AT THE FUTURE . . .

In the area of future demand, I am optimistic. A look at the domestic picture indicates that there will be many more places to drill in the U.S.A. Gulf of Mexico.

The gas picture will turn in a few years, and when it does, there will be a good deal of development drilling to be done.

New pipeline projects (the ambitious red snapper among them) will come along and give economic encouragement to companies to get on with their development work.

The long-term demand figures for domestic crude are encouraging. Dr. Jones of Humble gave a great speech last Spring in which he laid to rest many of the fears that have circulated in our business about solar energy, nuclear energy, etc. He didn't say "forget it", but he did say that the demand for crude would be around and increasing for a long, long time.

On the domestic side, I would say, parenthetically

that the growth of domestic offshore drilling will not be without its ups and downs, but the curve will be upward over the years.

There will be an increase in platform rigs as many of the companies go this route for their deep water development work. There will be an increase in subsea completions as this technology is brought along in this field to reduce risks and bring the costs down.

There will be an exciting future in the area of subsea development . . . men in the sea, underwater storage and transportation and someday an entire drilling operation conducted below the sea. These are not just idle dreams. Several of the great space companies are already turning their diverse talents and some of their tremendous resources towards innovating in offshore oil.

On the foreign side, offshore drilling is in its infancy. One immediate factor of concern is the North Sea. Twenty-one units have been contracted for in the North Sea. Add to this the recent activity in Norway and the forthcoming Dutch work and as many as twenty-seven units could be available soon for North Sea work. If the North Sea hits, this won't be enough rigs.

If it is dry, however, we'll have a problem, for these units will need to be re-located around the world. Many of them will not be able to come back into the U. S. because of their foreign flag registry so they will have to seek out markets in other parts of the world . . . but the exciting thing is that these markets are apt to be there.

It is positively exhilarating to take a look at a world map and see the places in the world where offshore drilling is underway or is planned, and I mean planned immediately. From the North Sea, go south to the French Coast and on around to the French Mediterranean and the Adriatic Sea, and across into North Africa—its Atlantic Coast—and then to Tunisia, Libya, Turkey, Israel—down through the Red Sea, Egypt, Ethiopia, over to the Persian Gulf—many countries there—then Australia, Borneo, the East of Africa, South America—many places there. The surface has just been scratched.

In some of these areas innovations to reduce costs are going to be essential since the nature of the production in some places could not possibly support the rates associated today with offshore drilling, but generally there is a feeling of optimism in the exploration end of the oil industry that seems to say most of these places are prospective even considering the higher cost of foreign operations and the existing costs for going offshore.

Technologically, I think we will see a continuance towards the deep water and this means newer developments in the area of semi-submerged drilling, floating drilling, and eventually in-sea drilling.

And so as I contemplate what we should be doing next to keep abreast of the rapid technological change in our business, it is comforting to be able to look at a broadening demand for offshore contract drilling services.

A lot of the time we worry—we feel caught in a bit of squeeze as we reduce our sights on the kind of payout we feel we should get to build a new rig, or as we pay more for our supplies, or labor or insurance; or as we adjust our depreciation schedules to reflect lower technological obsolescence; but when we look at our business as a whole, when we contemplate the challenge of the future and the ever-expanding worldwide demand, the problems don't seem so bad . . . I think we offshore contractors can cautiously say we've got our worries, but if the demand develops as predicted, "What's the problem?"

Adapted especially for *Drilling* magazine from a paper presented to the October meeting of the Houston Chapter, API.

POST

10-6-65

OIL and GAS

Zapata Chief Tells API

Driller's Path Bright

Offshore drilling contractors have a bright future ahead of them at home and abroad, a leader in the marine drilling industry declared here Tuesday night.

George H. W. Bush, board chairman of Zapata Off-Shore Co., told the Houston chapter of the American Petroleum Institute.

"A LOOK AT the domestic picture indicates that there will be many more places to drill in the U.S.A. Gulf of Mexico."

Overseas "where offshore drilling is in its infancy," Bush pointed to the nearing availability of 27 drilling units for the North Sea, alone.

"If the North Sea hits, this won't be enough rigs," he predicted.

Bush said the surface has just been scratched in the offshore petroleum hunt off Africa, Australia and South America.

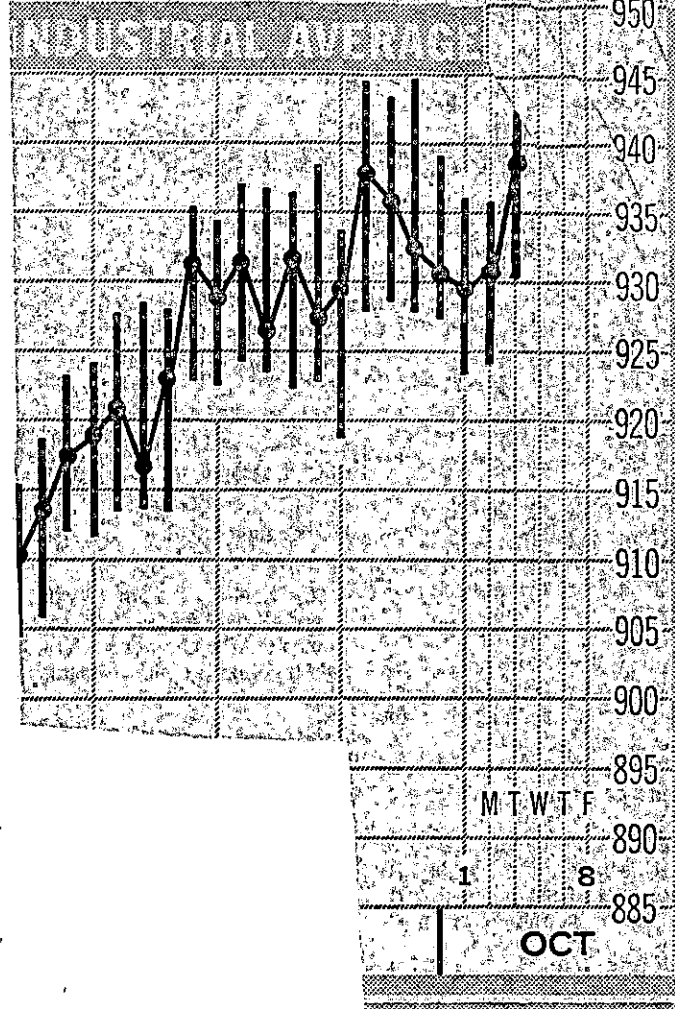
HOWEVER, HE stressed,

"in some of these areas innovations to reduce costs are going to be essential since the nature of the production in some places could not possibly support the rates associated today with offshore drilling."

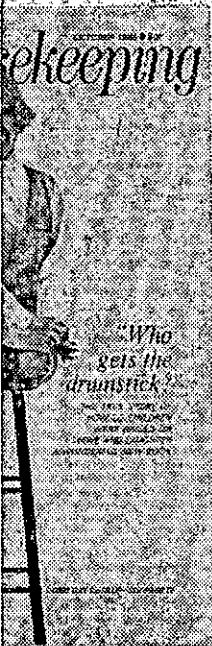
Bush envisioned an "exciting future in the areas of sub-seas development." An entire drilling operation will one day be conducted below the sea, he forecast.

The Zapata chairman was the featured speaker at the Houston API chapter's October meeting at the Houston Club.

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we'd said
that.**



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ABC Publisher's Statements, 6 mos. ending June 30, 1965

Firms' Overseas Spending

Connor Opposes Mandatory Curbs; Sees Tightened Voluntary Restraint

By RICHARD F. JANSSEN

Staff Reporter of THE WALL STREET JOURNAL

WASHINGTON—Commerce Secretary Connor said that he "definitely" plans to avoid mandatory Federal curbs on corporate investment abroad, but that he does expect some "tightening" soon in the present voluntary effort that began last March.

[In Chicago, pressure for tougher treatment of corporations came from the convening American Bankers Association, which cited indications of increased corporate investment abroad this year, but it didn't talk of new taxes or outright Government control. Rather, its recommendations appeared to parallel those the Johnson Administration is actively considering, such as more precise guidelines and improved reporting by corporations.]

Mr. Connor, in an interview, said emphatically, "I don't think there will be mandatory controls." He appears confident his keen opposition to them will prevail in the Johnson Administration.

Basically, Mr. Connor's point is that the voluntary program shouldn't be scrapped on the basis of plans made in part before the program began, and that anyway, the evidence so far is that the campaign "is working." What he wants, he said, is for the Administration to wait until next February, when officials can study statistics on the corporate and other sectors of the U.S. balance of payments for all of 1965. "When the full year's figures are available," he asserted, "They will show it's a successful program."

Sees Willing Sacrifice

He said businessmen already are showing they are willing to sacrifice profits to cooperate with the effort that aims to prevent further big deficits in the U.S. balance of payments; a deficit results when foreigners acquire more dollars than they return to the U.S. in all transactions.

Due largely to a recent Commerce Department report that U.S. companies plan a \$1.3 billion, or 20%, increase in such direct investment abroad this year, some Administration men have been openly uneasy about whether businessmen are ignoring the voluntary restraint pleas made last February. Treasury Secretary Fowler's remarks last week, that a top-level review is getting under way to determine if additional steps are necessary, sharply increased speculation that tough controls may be in the offing.

The present program calls for corporations to improve their over-all contribution to the payments balance by 15% to 20% this year from last, leaving it up to each one to decide on its own mix of steps, such as increasing exports, bringing home more profits and reducing investment abroad. One possibility under official discussion is to have more precise guidelines that, perhaps, would set targets for each such activity rather than only for total performance. Even more likely, officials said, is that the Administration will request "better" information than companies currently provide in their quarterly reports to the Commerce Department.

But, Mr. Connor said, he's strongly against the idea of reviving the initial feature that

they felt worthwhile. If a tax had been proposed and enacted, companies would have paid it and damned the U.S. Government for—as on so many other occasions—setting up an obstacle between business and a beneficial goal he asserted. Direct investment has many benefits for the country, Mr. Connor said, because profits of foreign subsidiaries eventually produce an inflow of dollars and because they are "the best customers" for U.S. exports.

The prospective increase in the U.S. dollar drain this year through direct investment abroad may not be as great as his department's survey shows, the Secretary suggested. In past years about 60% of such outlays typically have been in dollars, he said, but officials then weren't actively encouraging greater use of foreign currencies, and he's not certain the dollar proportion will be that high this year.

Most Firms "on Target"

Mr. Connor said that as of midyear most companies were "on target" toward their over-all improvement goals. He added, however, that he has "never expected" that they would in the aggregate achieve the 15% to 20% improvement asked of them. The small payments surplus in the second quarter, Mr. Connor asserted, is also evidence the corporate program is effective.

The department's figures show, he said, that direct investment abroad by the 380 major U.S. companies cooperating in the drive dropped almost 30% in the second quarter from the first while their exports and other earnings from abroad rose 11%. The investment limits also are meeting their objective of reducing most sharply the dollar flow to the wealthiest industrialized countries while leaving other areas largely untouched. Western Europe, he said, was down to about two-fifths of the total direct U.S. investment in the second quarter from half in the first quarter and from almost three-fifths in all 1964. But, as officials intended, such investments continued to increase in Latin America and Australia.

Mr. Connor said he is optimistic that businesses will be able to increase their exports more in the second half this year because the earlier impediments of the dock and maritime strikes are out of the way.

The American Bankers' comment, it appears, will only widen the rift between Mr. Connor and those in the Administration and on the Federal Reserve Board who have been lavish in their praise of banks' response and guarded in their comments on the corporate results. Even before the statement from Chicago appeared, Mr. Connor said, it "isn't fair to give all the credit to banks and ignore what companies are doing." The banks probably aren't finding it very difficult to stay within their voluntary limit of a 5% increase in foreign loans this year, he said, because they have unusually strong demand for funds from domestic customers. The bank guideline, he complained, lets them add further to a net dollar outflow while the corporations are asked to achieve a larger dollar inflow than they did last year.

Initially, officials talked of keeping the voluntary corporate program in effect for per-

Bankers Group Warns Of Substantial Deficit In Payments Balance

ABA Seeks Stiffer Restraints On Larger U.S. Corporations, Outlays for Facilities Overseas

By a WALL STREET JOURNAL Staff Reporter

CHICAGO — The American Bankers Association warned that "another substantial deficit" in the nation's balance of payments is in prospect this year and called for stiffer curbs in the Administration's voluntary restraints program on foreign investment by larger industrial corporations with facilities abroad.

Although the program only asks corporations this year to show a 15% to 20% improvement in their own individual payments balances, it sets strict guidelines to limit foreign lending by U.S. banks in 1965 to no more than 5% over the level at the end of 1964. The Federal Reserve System administers the part of the program that affects banks and other financial concerns; the Commerce Department looks after the corporate picture.

Since the program's start, U.S. banks through August reduced their foreign loans by \$500 million, but direct investment abroad by U.S. business so far this year has continued to rise. The increase in the first six months of 1965 was \$2 billion, against a rise of \$2.5 billion in all 1964. The ABA's proposal of corporations' foreign investing, presented a part of its discussion of the nation's balance of payments problems, didn't suggest how tighter policing might be brought about.

The view has been expressed, however, that explicit guidelines should apply to corporations as well as to the banks.

The proposal was one of a dozen resolutions adopted by the concluding session of the ABA convention. In other statements, the bankers organization urged, as it did last year, that the Federal Reserve System maintain a som-

what tighter rein on credit to help ward off domestic inflationary pressures and narrow the international payments deficit.

The U.S. payments deficit in the first half totaled \$661 million, or about \$1.3 billion at an annual rate. This was a marked improvement from a deficit of \$4.3 billion at annual rates in the 1964 second half. The deficit for all 1964 was about \$3 billion.

Although the payments balance for this year's second quarter showed a surplus of nearly \$120 million, seasonally adjusted, it is anticipated that in the second half and the year as a whole it will again be in the red. The 1965 deficit, however, will probably be narrower than 1964's.

Even with more effective application of voluntary restraints to corporate investing abroad, the ABA emphasized that the restraint program as a whole and the interest-equalization tax, imposed in 1963 as another gold-saving measure, should be retained only temporarily until more lasting measures can be put into effect.

Among these measures, the convention called on the Government to make "intensified efforts" to trim U.S. foreign military spending and to tighten the tying of U.S. exports to Government loans abroad.

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Commercial Credit Co. Acquires U.S. Assets Of Calvine Mills, Inc.

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Commercial Credit Co., Baltimore, announced it acquired the U.S. assets of Calvine Mills, Inc., a textile company selling to the apparel and home furnishings field. Commercial Credit will operate Calvine through a newly formed subsidiary, Troy Textiles, Inc.

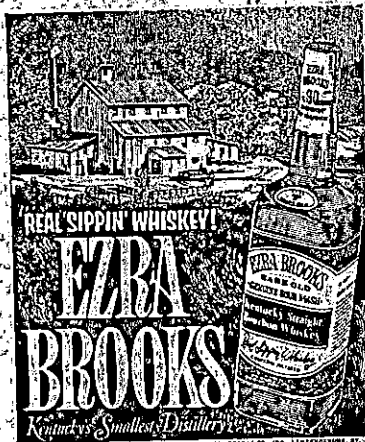
Commercial Credit said it acquired Calvine by assuming all its debt; it declined to disclose the amount. The large sales finance com-

pany said Calvine had U.S. sales of about \$25 million. Calvine has a printing and finishing plant at Swainsboro, Ga.; a cotton mill at Troy, N.C., and a textile mill at Charlotte, N.C.

Commercial Credit also announced that Howard H. Shalen, who had been Calvine's president, will become president of Troy Textiles.

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"The most significant sales figure a magazine can point to is its own newsstand record. No other figure or 'results' story tells you so much about how a magazine is read and

companies should submit advance notice of plans to invest \$10 million or more in a foreign project. He dropped this on his own initiative, he said, rather than because of business objections. His decision, he said, was that there was no point in knowing of such ventures ahead of time without legal power to stop them, and he complained such reports could breach the confidential nature of mergers and major construction plans. They "smack of capital movement licensing," he said, adding that Government officials "aren't smart enough" to recommend that a company go ahead with one project and not another. "We probably won't go back to this feature," he concluded.

The Secretary said that proposing mandatory controls early this year, as some officials wanted, would have had a "disastrous" effect on the balance of payments, and he suggested the same would be true if they were to be proposed now. Had the President asked Congress for a "high punitive tax" of 10% to 20% on dollar capital to be invested in overseas subsidiaries, Mr. Connor said, corporations would have sharply increased such investments while Congress debated the request. The alternative mandatory approach of seeking authority to directly approve or deny requests to invest abroad, he said, would also cause a "bitter legislative fight" that would allow months for companies to rush out capital.

Even after a punitive tax were enacted, Mr. Connor said, he strongly doubts it would do any good. "I've talked to literally hundreds of businessmen," he said. "They would pay the tax" and proceed with any investment

1966 they may have trouble maintaining business zeal. It's clear, however, Mr. Connor said, that the campaign "definitely" will have to continue throughout next year. Some elements of it, he added, may have to continue some years beyond that, "or as long as U.S. foreign aid and military outlays abroad cause sizable dollar outflows."

Zapata Gets \$5.7 Million In Insurance for the Loss Of Offshore Drilling Rig

By a WALL STREET JOURNAL Staff Reporter

HOUSTON—Zapata Off-Shore Oil Co. said it received a \$5.7 million insurance payment for the loss of its offshore drilling rig, Maverick, Sept. 9 during Hurricane Betsy.

Payment was made by Underwriters at Lloyd's, London, through Southern Marine & Aviation Underwriters, Inc., agent for Lloyd's, and Johnson & Higgins, Inc., agent for Zapata. Zapata said the amount represented the original cost of the rig, largest in the Gulf of Mexico.

Zapata is building two larger rigs, Maverick II and Maverick III, valued at a total of \$12.5 million, which should be ready around next March. Zapata operates a number of other offshore and land-based drilling rigs.

Old grad came in Monday
with a ruddy flush on his face.
Why, he demanded, does one
see so few Society Brand sport
coats in the Yale Bowl late in
the season?

We couldn't imagine.

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\$6 Million Loss

Oil Drilling Unit Missing in Storm

By BILLY THOMPSON
Post Oil Editor

A Houston company's \$6 million mobile drilling unit disappeared in the waves and winds of Hurricane Betsy.

Otherwise, the multi-billion-dollar offshore petroleum industry came through the vicious storm that hit Louisiana and Florida Friday in far better shape than drilling contractors and operating companies could have hoped.

THIS WAS THE appraisal of scores of oil company executives after hasty aerial reconnaissance of the hurricane area Friday afternoon and Saturday.

This missing drilling unit is the Maverick, owned and operated by Zapata Off-Shore Co. A Zapata official said two searches for the unit, which had been on location in Main Pass Block 300, failed to turn up any signs.

"We must presume it is missing in action," he said.

THE MAVERICK was on a drilling location about 20 miles from nearest land and had been operating in about 200 feet of water. It was in a "very exposed spot" on Betsy's path, the Zapata spokesman said.

Drilling crews had been evacuated from the Maverick, as well as nearly 100 drilling platforms and barges off Louisiana, long before Hurricane Betsy became a threat.

No loss of life in the army of workers who hunt for and produce oil and gas in Louisiana, offshore petroleum province had been reported Saturday.

TWO SISTER units of the Maverick—Zapata's Vinegaroon and Scorpion—rode out the hurricane in good shape. They are located in Main Pass Block 63 and the East Cameron area.

The Maverick is fully insured, a Zapata executive said.

A survey team for the CATC Group found no major damages in their wide sweep over the offshore storm area. However, a CATC official, as did spokesmen for other operators, pointed out that inspections must be made on and under platforms and drilling barges before an accurate estimate of damages can be made.

Some evidence of broken oil lines was visible from the air, one survey team reported.

"THERE WERE A few oil slicks, but we saw no signs of blowouts or fires," a team member related.

While aerial survey teams found "far less damage offshore than we expected," the toll in low-lying coastal land

areas was "tragic and terrific."

The Humble Oil & Refining Company's offshore base camp at Grand Isle was damaged heavily by wind and tide. A derrick used as a radar tower was toppled, severing Humble's office building there, a company spokesman said.

HUMBLE EVACUATED the hundred or so families at Grand Isle far in advance of the hurricane.

Three drilling derricks on Humble platforms in West Delta Block 73 appeared to have been blown down by the storm.

The Offshore Co. found its four submersible barge and platform drilling units in the Vermilion, Bay Marchand, Timbalier and South Marsh Island areas were in good shape on the basis of aerial checks.

CARNES WEAVER, president of World Over Drilling Inc., Houston, said an aerial survey team from his organization found "lots of drilling tenders beached" in the Mississippi River where they had been towed for safety.

Another Houston contractor, Reading & Bates Offshore Drilling Co., reported five drilling units in the South Marsh Island, Eugene Island, Ship Shoal and South Timbalier areas "went through the storm real well." A spokesman for a Reading & Bates aerial survey team said, "We saw no real damage."

The team, however, noted that Kerr-McGee's Rig 47 and Penrod Drilling Company's Rig 51, two giant submersible barge drilling units, had shifted slightly off locations in the South Timbalier area.

SEVERAL companies began moving crews back to offshore drilling sites Saturday. The return of men and equipment to the storm-path areas, however, is likely to be slow. A number of tenders have been beached and access channels closed by silt and sand that came with high tides.

The early appraisal indicated that damage to the offshore oil industry would fall far under the \$200 million in losses that were sustained in last October's Hurricane Hilda.

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an axiom that in bull markets, investors are inclined to ignore bearish news and this certainly was the case last week." . . . In the opinion of Amott, Baker & Co., "as long as the Dow-Jones industrial average stays above 6, we should consider the intermediate trend to be up." Bache & Co. "would be alert any period of market consolidation as an excellent period for new commitments in quality issues." And Newton D. Zinder of E. F. Patton & Co. says, "A pause for consolidation overdue." However, William R. White, Hornblower & Weeks-Hemphill, Noyes believes, "it is fair to say chances of a serious setback in the next couple of months have diminished noticeably." Sidney B. Lurie, Josephthal & Co. comments, "This regarding summer rise points up the fact that the key to profitmaking opportunities rests with a minority view." . . . In the opinion of Leslie E. Fourton of C. B. Richard & Co., Assuming the newest Asian problem does not deteriorate excessively, the stock market over the next few months appears headed toward a historic high between 950 and 1000 in the Dow-Jones industrial average."

ANALYSIS: Ball, Burge & Kraus, Cleveland, has reports on Addressograph-Multi-raph, Diamond Alkali, Glidden, TRU, White Motor and Western Reserve Life Assurance. Robert W. Baird & Co., Milwaukee, has scussed Manpower, and made briefer comment on Mortgage Guaranty Insurance, Briggs Stratton, Consolidated Papers, Nekooosa-Edwards Paper, First Wisconsin Bankshares and Outlier-Hammer. Eldon A. Grimm of Alston & Co. reports on Borg-Warner, Allied Industries and Controls Co. of America, Isard, Robertson, Easson Co., Toronto, on Atch Gold Mines. P. W. Brooks & Co. on First Connecticut Small Business Investment, Paine, Webber, Jackson & Curtis on Texas Eastern Transmission. New York Han-atic on Citizens Utilities.

rt in Fiscal '65 Results

bsidiary in Italy is beginning to make per- anent-press pants and is otherwise expand- g its product line. The executive said Puritan's capital out- ys currently are running at about \$700,000 ually, but observed that when the acquisi- on of Colonial Corp. is completed later this ar this figure should be doubled. Colonial akes apparel, utility fabrics, curtains, dra- ries and bedspreads. Last month the boards of both Colonial and uritan approved the merger in principle; the an is still subject to shareholders votes ex- pected in November. The combined companies, Mr. Rosen said, ould have sales of around \$180 million this ar, and more than \$200 million next year. e added that if the merger is completed onial's product line will be expanded to in- ude higher-priced items.

h Profit Followed Loss

The official declined to predict results for e current fiscal year except to say "it oks pretty bright." He noted that the com- ny has three half-hour network shows in e new season against one last season, and offering color videotape programs especial- made for syndication. These include a half- ur daily game shows that local stations gan carrying Aug. 30, he said, and hour-long usical specials expected in several major arkets within a month.

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New York Stocks									
Continued From Page 24									
1965-	High	Low	Stocks Div.	1964	Open	High	Low	Close	Net
24 1/2	20 1/2	WiscPSyc	.86	2	21 1/4	21 1/4	21 1/4	21 1/4	- 1/4
37 1/2	28 1/2	WitcoChem	1	33	32 1/2	32 1/2	32 1/2	32 1/2	- 1/2
33 1/2	25 1/2	Wolfshep	.40	16	32 1/2	32 1/2	32 1/2	32 1/2	- 1/2
33	31	Wometco	.50	5	31	31	30 1/2	30 1/2	- 1/2
33 1/2	29 1/2	Woodwtr	1.60	7	30 1/2	30 1/2	30 1/2	30 1/2	- 1/2
33 1/2	25 1/2	Woolworth	1	253	29	29 1/2	29 1/2	29 1/2	- 1/2
33 1/2	28	Worthingtn	1	58	33	33	32 1/2	32 1/2	- 1/2
13 1/2	9 1/2	Wyand. Worst		27	13	13 1/2	13	13 1/2	- 1/2
		X							
180	94 1/2	Xerox Cp	.70	208	179 1/2	183 1/2	179 1/2	183 1/2	+ 1/2
		Y							
47 1/2	38 1/2	YngstSht	1.80	98	40 1/2	40 1/2	40	40 1/2	- 1/2
39 1/2	32 1/2	YngSDR	1.40s	5	36 1/2	36 1/2	36 1/2	36 1/2	- 1/2
		Z							
93 1/2	62 1/2	Zenith	1.40	193	93	94 1/2	93	94 1/2	+ 1/2
Sales in full.									
Unless otherwise noted, rates of dividends in the foregoing table are annual disbursements based on the last quarterly or semi-annual declaration. Special or extra dividends or payments not designated as regular are identified in the following footnotes.									
a-Also extra or extras. b-Annual rate plus stock dividend. c-Liquidating dividend. d-Declared or paid in 1965 plus stock dividend. e-Paid last year. f-Payable in stock during 1965, estimated cash value on ex-dividend or ex-distribution date. g-Declared or paid so far this year. h-Declared or paid after stock dividend or split up. k-Declared or paid this year, an accumulative issue with dividends in arrears. n-New issue. p-Paid this year, dividends omitted, deferred or no action taken at last dividend meeting. r-Declared or paid in 1964 plus stock dividend. t-Paid in stock during 1964, estimated cash value on ex-dividend or ex-distribution date. u-Old Called. x-Ex dividend. y-Ex dividend and sales in full. x-dis-Ex distribution. xr-Ex rights. xw-Without warrants. ww-With warrants. wd-When distributed. wt-When issued. nd-Next day delivery.									
vi-In bankruptcy or receivership or being reorganized under the Bankruptcy Act, or securities assumed by such companies. fn-Foreign issue subject to interest equalization tax.									
Year's high and low range does not include changes in latest day's trading.									
Where a split or stock dividend amounting to 25 per cent or more has been paid the year's high-low range and dividend are shown for the new stock only.									

Canal-Randolph			
CANAL-RANDOLPH CORP. reports for the quarter ended July 31:			
Earned per share	1965	a-1964	
Revenues	4,829,992	4,757,151	
Net bef. inc. taxes	761,702	712,284	
Income taxes	368,700	374,641	
Net income	393,002	337,643	
Capital shares	1,530,055	1,520,921	
Nine months ended July 31:			
Earned per share	\$.82	\$.73	
Revenues	14,762,947	14,726,971	
Net bef. inc. taxes	2,498,299	2,441,283	
Income taxes	1,250,000	1,328,000	
Net income	1,248,299	1,112,283	
a-Restated by company to include results of United Stockyards Corp., which was merged with Canal-Randolph on Nov. 1, 1965.			

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218TH
CONSECUTIVE DIVIDEND
Common Stock
A quarterly dividend of 30¢ per share has been declared, payable October 5, 1965 to stockholders of record at the close of business September 17, 1965.
NORFLEET H. RAND
Vice-President and Treasurer
September 7, 1965
St. Louis, Missouri

Westab Inc.
117th dividend
Common Stock
Dividends at the rate of 35¢ a share in cash and 5% in common stock have been declared by the board of directors on the outstanding common stock of the company; payable October 15, 1965 to stockholders of record on September 24, 1965.
I. L. Finch, Secretary

DUNCAN
PARKING METER CORPORATION
REGULAR QUARTERLY DIVIDEND
A regular cash dividend of 5 cents per share will be paid September 30, 1965 to stockholders of record at the close of business September 17, 1965.
835 North Wood St., Chicago 22, Illinois

Odd-Lot Trading
NEW YORK-Carlisle & Jacquelin and De Coppet & Doremus reported handling the following odd-lot transactions on the New York Stock Exchange (in shares):
Customer Short Other Total
Purchases Sales Sales Sales
September 10, 1965 446,877 3,837 483,002 486,839
WASHINGTON-Weekly odd-lot trading statistics, as reported by the Securities and Exchange Commission, compare as follows:
CUSTOMERS' ORDERS TO BUY
Week ended: Shares Values
Aug. 27 1,760,328 \$89,364,019
Aug. 20 1,692,928 85,152,241
CUSTOMERS' ORDERS TO SELL
Aug. 27 12,003,034 \$100,447,747
Aug. 20 1,810,252 89,938,900
DEALER ROUND LOT TRANSACTIONS (shares)
Purchases Sales
Aug. 27 442,500 677,240
Aug. 20 455,630 567,210
For the week ended Aug. 27, short sales by customers were 15,554.

the Market

IVER J. GINGOLD

MARKET DIARY

	Mon.	Fri.	Thur.	Wed.	Tues.	Fri.
Issues traded	1,386	1,392	1,395	1,390	1,391	1,377
Advances	645	605	651	589	659	745
Declines	485	523	484	538	481	363
Unchanged	255	264	250	263	251	269
New highs, 1965	103	64	88	69	76	70
New lows, 1965	18	11	13	10	14	5

DOW-JONES CLOSING AVERAGES

	MONDAY					
	1965	Changes		1964	Changes	
Industrials	920.92	+1.97	+0.21%	866.24	-0.89	-0.10%
Railroads	215.77	-0.44	-0.20%	214.43	-0.30	-0.14%
Utilities	158.33	+0.55	+0.35%	151.92	-0.20	-0.13%
Composite	320.38	+0.39	+0.12%	306.40	-0.36	-0.12%

able to agree with Duval on an equitable exchange ratio or price. We are still negotiating. Most likely the plan won't involve cash, although we aren't closing the door to any possibility."

Muntz was the most active issue on the American Exchange and rose 1 to 6 1/4. The company said sales of color TV sets in the fourth fiscal quarter, ended Aug. 31, were up sharply from a year ago.

Zapata Off-Shore fell 2 1/2 to 19. This followed news that the company's \$5.7 million offshore drilling rig, Maverick, disappeared during hurricane Betsy; it is insured.

Heard on the Street—

Ecuadorian Corp., Ltd., has been assigned the symbol ECL for inauguration of its trading on the American Stock Exchange this morning. Walter J. Bergman, chairman of Lily Tulip Cup, says, "There are no negotiations in progress or pending between the company and Hercules Powder. We cannot imagine how these rumors persist other than the fact we have an exclusive license for foam cups and other products from the Haveg Industries subsidiary of Hercules. As a result, our people have occasion to meet with representatives of both Haveg and Hercules from time to time and we suppose this is the origin of such rumors."

Rothmans of Pall Mall Canada (Toronto and Montreal) will boost capital spending in the year ending next June 30 to approximately \$2,500,000 from \$2,060,000 in fiscal 1965. John H. Devlin, president, says. Fiscal 1965 sales jumped to \$134,804,105 from \$119,063,946 in fiscal 1964 and net rose to \$3,653,118, or \$2.81 a share, from \$2,220,862, or \$1.71 a share, in the prior year. Mr. Devlin notes, however, that utilization of the balance of prior years' unclaimed tax losses reduced the fiscal 1965 tax provision of \$1,644,216 by \$1,195,000, and he cautions that fiscal 1966 taxes will absorb a greater portion of earnings. The cigaret maker will complete the purchase of Rock City Tobacco with a final payment of \$3,100,000 Dec. 31, he says, adding that the total cost of \$7,365,000 will be financed entirely out of earnings.

W. Ashley Gray, Jr., president of General Steel Industries, the stock of which was weak in active trading late last week, says there's no foundation whatsoever to Street rumors that the company would issue a revised earnings report for the first half. The company doesn't intend to change its 30-cent quarterly dividend rate, he adds.

Market Views—

OPINION: Kenneth Ward of Hayden, Stone & Co. counsels, "Hold some cash in reserve for another attractive buying opportunity later on this month."

Says Leslie M. Pollack of Reynolds & Co.: "Fundamentally, as serious a situation as the India-Pakistan conflict was

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**MIDWEEK
OPTION REPORT**

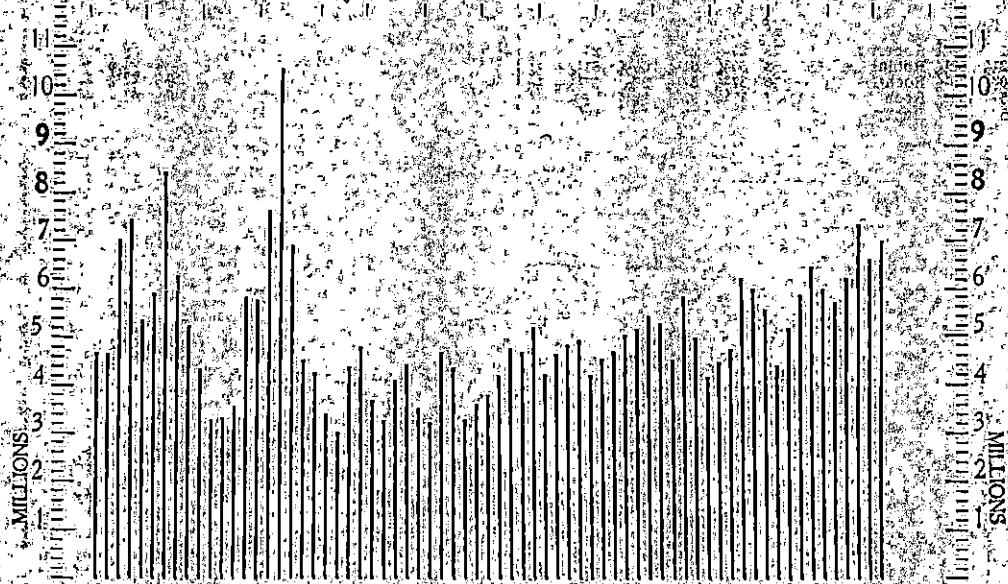
Listing —

- Stocks that appear to be in most demand by option buyers during the current week.
- Premiums offered for options on these stocks.
- Our ratings of those premiums.

We also invite you to inquire about the many services Mr. Icahn and his staff offer to option sellers.

Phone or write Department C.

Daily Volume



Following are the Dow-Jones averages of industrials, railroads and utility stocks with the total sales of each group for the period indicated.

Date	Open	11	12	Time	1	2	3	Close	Change	%	x-High	x-Low	Shares Sold
80 INDUSTRIALS													
Sept. 13	920.10	921.69	921.80		921.31	920.65	920.81	920.92	+ 1.97	+ 0.21	927.62	913.41	583,300
Sept. 10	918.07	919.33	918.29		917.91	917.41	916.97	918.95	+ 1.48	+ 0.16	924.00	911.65	634,500
Sept. 9	915.60	916.48	916.07		917.69	918.78	918.23	917.47	+ 3.79	+ 0.41	923.12	911.81	642,800
Sept. 8	910.55	911.49	910.83		911.65	911.49	912.20	913.68	+ 3.57	+ 0.39	918.45	905.67	590,000
Sept. 7	909.84	909.29	909.51		910.66	910.28	909.89	910.11	+ 2.14	+ 0.24	915.22	904.30	547,200
20 RAILROADS													
Sept. 13	216.41	216.41	216.36		216.13	216.21	215.93	215.77	- 0.44	- 0.20	217.37	214.89	75,500
Sept. 10	216.79	216.92	216.79		216.51	216.43	216.33	216.21	- 0.86	- 0.40	217.55	215.39	68,700
Sept. 9	216.26	216.05	216.21		216.41	217.37	217.12	217.07	+ 0.74	+ 0.34	218.26	215.22	101,200
Sept. 8	217.22	217.53	216.71		216.74	216.74	216.51	216.33	- 0.92	- 0.42	217.91	215.55	94,600
Sept. 7	217.75	217.60	217.15		217.17	217.35	217.35	217.25	- 0.50	- 0.23	218.62	216.21	91,900
15 UTILITIES													
Sept. 13	158.03	158.09	158.36		158.66	158.39	158.51	158.33	+ 0.55	+ 0.35	159.42	157.18	63,100
Sept. 10	157.87	158.09	157.78		157.72	157.93	157.90	157.78	+ 0.03	+ 0.02	158.81	157.00	58,200
Sept. 9	157.39	157.39	157.60		157.81	157.72	157.81	157.75	+ 0.63	+ 0.40	158.81	156.56	71,800
Sept. 8	157.30	157.18	157.27		157.18	157.27	157.33	157.12	- 0.12	- 0.09	157.93	156.36	52,400
Sept. 7	156.87	156.78	157.00		157.18	157.09	157.15	157.24	+ 0.58	+ 0.37	158.00	156.06	48,700
65 STOCKS COMPOSITE AVERAGE:													
Sept. 13	320.38	320.70	320.80		320.71	320.52	320.48	320.38	+ 0.39	+ 0.12	322.70	318.17	721,900
Sept. 10	320.09	320.46	320.10		319.89	319.84	319.70	319.99	- 0.06	- 0.02	321.87	317.98	661,400
Sept. 9	319.23	319.32	317.76		319.84	320.42	320.24	320.05	+ 1.25	+ 0.39	321.89	317.82	815,800
Sept. 8	318.53	318.90	318.47		318.60	318.60	318.56	318.80	+ 0.26	+ 0.08	320.65	316.69	737,000
Sept. 7	318.57	318.37	318.30		318.59	318.56	318.51	318.54	+ 0.40	+ 0.13	320.34	316.59	687,800

Averages are compiled daily by using the following divisors: Industrials, 2.278; Rails, 4.924; Utilities, 4.125; 65 Stocks, 11.903.

x-Averages of the highs and lows reached at any time during the day by the individual stocks.

TOTAL STOCK TRANSACTIONS

	Monday	Friday	Thursday
10:00 to 11:00	1,770,000	1,780,000	1,820,000
11:00 to 12:00	1,260,000	1,280,000	1,320,000
12:00 to 1:00	1,020,000	1,000,000	1,290,000
1:00 to 2:00	850,000	730,000	910,000
2:00 to 3:00	1,140,000	960,000	1,150,000
3:00 to 3:30	980,000	900,000	870,000
Total	7,020,000	6,650,000	7,380,000

New 1965 Highs, Lows On N.Y. Stock Exchange

Monday, September 13, 1965

New highs (103)		
Adams Ex	Ex Cell O	Motorola
Admiral Cp	Fair Cam	Nat Airlines
Air Reduct	Fairch Hillr	Nwst Airlin
Alleg Lud	Fluor	Perkin Elm
Air Filter	FMC Corp	Pet Milk
Amer Can	Fore Dair	Pfau Per
Am Hospit	Foxboro	Phillip Mor
Am Tobacco	Gen Cable	Plough
Anacodusa	Gen Elec	Quak Oats
Assd D Gds	Gen Finan	RCA
At Refin	Gen Prec	Rand House
Auto Cant	G Prec pf	Repub Av
Avnet Inc	Gen Tire	Schering
Beckman	Gulf WInd	Sinclair
Beech Airc	Hertz	Std Kolls
Bendix	Holiday Inn	Std Oil Cal
Bobbie Brks	Howrd John	Std Oil Cal pf
Boeing Co	Int BusMch	Std Oil Ohio
Bucy Erie	Int Resist	Stevens JP
Burdv	Int Shoe	Sun Oil
Cessna Airc	Int'l T pf F	Super Oil
Chemetr	Joy Mfg	Swingline
City Prod	Kroehler	Tobin Pack
Cluett Pea	Lear Sieg	Un Oil Cal
Collins Rad	Litton	Unit Airlin
Colt Indust	Litton ey pf	Unit Airc
Comb En	Magnavox	UAR 56pf old
Cont Can	Mallory	United Carr
Cromptn Kn	Manh Shirt	Univ Leaf
Delta Air	Maryld Cup	Vendo Co
East Air L	McCrory	Vornado Inc
Edgertn GG	McCro pf A	Wst Pf Pep
Ekco Pd	McCro pf C	Xerox Corp
Emerson El	Minn Pw Lt	Zenith R
EmersEl pf		
New lows (18)		
Armst Rub	Day PL pf C	Pann EPL
AtCityEl pf	Insur NoAm	Repub Cp pf
Beat Fds pf	KanCity PL	SuCreat n
Coml Cr pf	Nat Bisc	Unit BngPd
Corning C	Nat Gyds pf	Wall Mur pf
Corning pf	NlaM 3.90pf	Wometco JA

Berkey Photo Buys Maker Of Animated Cartoon Gear

NEW YORK — Berkey Photo, Inc., said it acquired Oxberry Corp., Mamaroneck, N.Y., a maker of equipment used to make animated cartoons and television commercials.

Berkey said it paid 20,000 shares of Berkey common stock plus warrants to purchase an additional 52,000 shares at \$32 a share. Berkey also agreed to put more than \$600,000 of working capital into the Oxberry operation.

At current market prices, 20,000 shares of Berkey would be valued at slightly less than \$600,000.

Benjamin Berkey, president of Berkey, said that "we look for this acquisition to add close to \$2 million to Berkey's 1966 sales." Berkey officials have predicted the company's 1965 sales will reach about \$60 million.

Franklin Stores Sales

	1965	1964	Changes	%
August	\$5,733,194	\$5,620,140	+\$113,054	2.0
Two months	\$11,063,847	\$10,149,334	+\$914,513	9.0

39 1/2, off 1/2 on the day.

Color TV Makers Gain

Magnavox, sixth most active, jumped to a 1965 high of 55% and closed at 55% for a net gain of 2 1/2. This followed news that the company's profit spurted 72% in the first eight months of 1965. Other color TV producers also gained. Radio Corp. of America, fifth most active, advanced 1/4 to 40, a year's high. Zenith rose 2 1/2 to 94% after trading at a 1965 high of 94%.

Pan American Sulphur, second most active on turnover of 150,400 shares, gained 1 1/2 to 20%. The company late yesterday said "there obviously are expressions of interest" from other companies on acquiring the concern. But it added that there aren't any "formal negotiations" in progress. Among companies mentioned yesterday in Wall Street rumors, Freeport Sulphur and American Smelting & Refining denied plans to make any tender offer. At an Aug. 19 meeting, Pan American Sulphur's directors took "no definite action" on an offer from United Nuclear Corp. to acquire the company's assets.

Louisville & Nashville fell 1 to 77. The railroad said hurricane damage to its lines in the New Orleans area is "comparable to the disaster the line suffered in 1947 and the cost of repairs may approach the 1947 figure of close to \$3 million."

Pan American World Airways was third most active on volume of 145,400 shares. This included one block of 54,700 shares at 33. The issue finished at 33 1/2, up 1% on the day.

On the American Exchange, Duval dropped 9 1/2 to 86 1/2. R. U. Haslanger, executive vice president of United Gas Corp., which owns 76% of Duval and has said it plans to acquire the remainder, asserted: "People have been getting excited because they expected an announcement by this time. Frankly we also had expected that by this time some plan would have been announced, but we just haven't been."

Puritan Fashions Sees Sp

Puritan Fashions (American) expects to report sharply increased sales and earnings for both the nine months ended Aug. 28 and the year ending Nov. 27.

Carl Rosen, president, told The Wall Street Journal that nine-month profit climbed to about \$1.60 a share from \$1.037,000, or 83 cents a share, a year before. He estimated that volume in the period rose to \$61,000,000 from \$41,339,000.

The official predicted that the clothing concern will earn \$1.85 a share in all fiscal 1965 on sales of \$85,000,000, up from \$1,404,400, or \$1.25 a share, on sales of \$58,569,712 in fiscal 1964.

Mr. Rosen ascribed the improved earnings partly to increased sales of youth items and dresses and to an "explosive" volume gain in double knits. He also noted that Puritan's

Four Star TV Says 12-Mo

Four Star Television (over the counter) estimates it earned a little more than 50 cents a share in the year ended June 26, after a fiscal 1964 loss of \$941,551. George A. Elber, executive vice president, told this newspaper.

Mr. Elber said fiscal 1965 revenue of the producer of TV shows rose to more than \$18,000,000 from \$11,383,374 a year earlier.

Four Star, which began to report quarterly only this calendar year, earned \$236,448, or 36 cents a share, in the nine months ended March 27, on revenue of \$14,185,690.

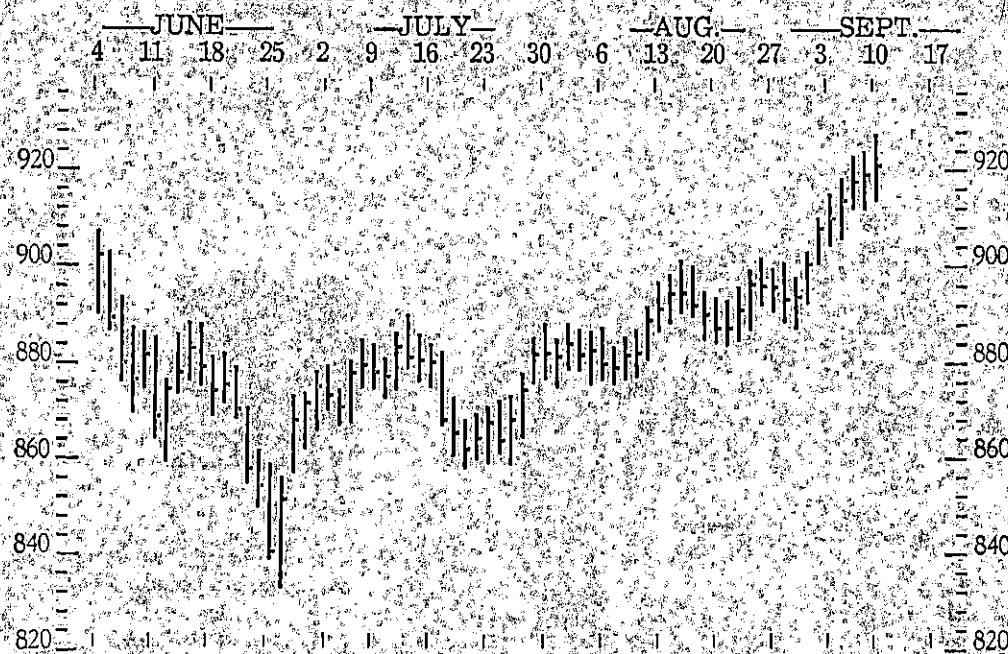
The Dow-Jones Averages

HIGH
CLOSE
LOW

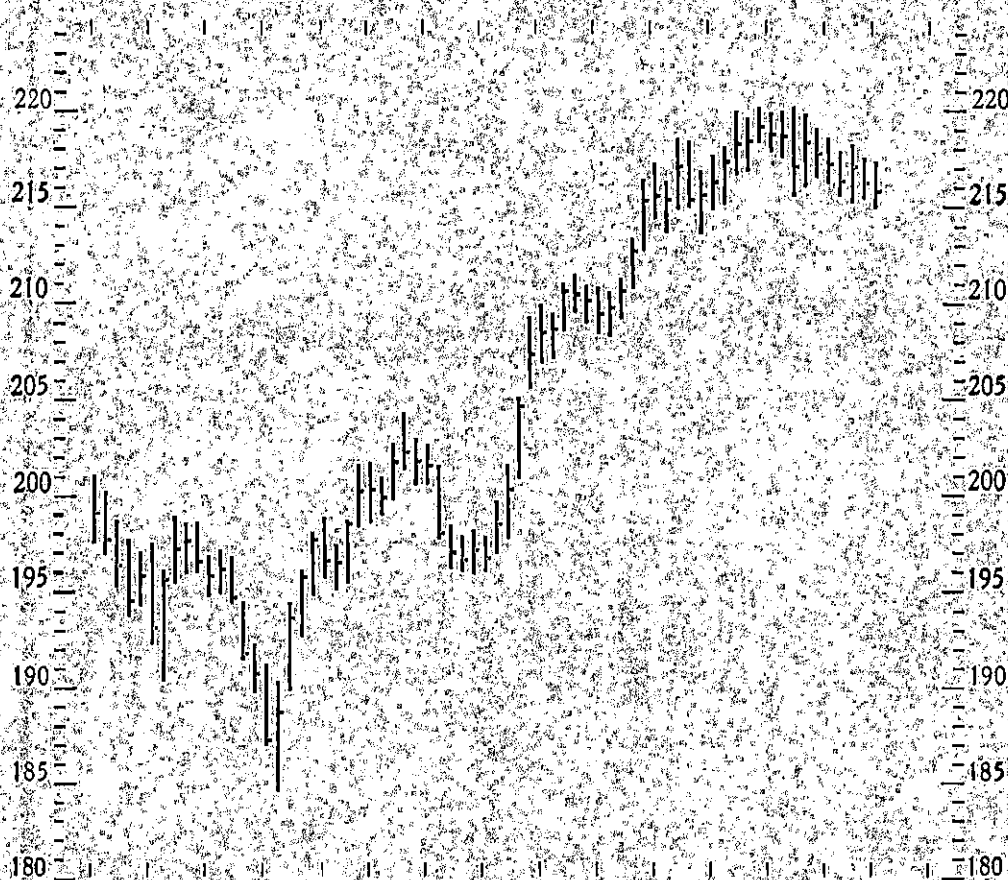
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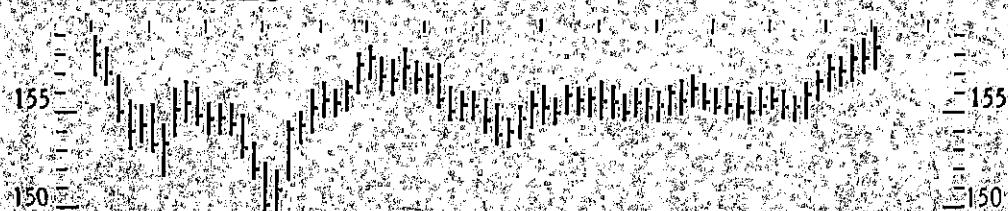
INDUSTRIALS



RAILROADS



UTILITIES



The stock market moved ahead again yesterday for the eighth consecutive session as trading volume rose above 7 million shares.

Brokers ascribed the gain to continued general optimism about the economic outlook based on predictions business expansion will continue through 1966. Another big plus factor they said, was news last Friday that 10 nations, including the U.S., had agreed on "new arrangements" to aid the British pound, lessening previous fears it would be devalued.

After gaining 1.26 points near the start, the Dow-Jones industrial average continued to rise until late morning, when it was ahead 2.8 points. It backtracked somewhat during the afternoon and closed at 920.92, up 1.97, or 0.21%.

The railroad average, which fell last week advanced during the morning but finished at 215.77, with a decline of 0.44, or 0.20%. The utility average gained 0.55, or 0.35%, to 158.8.

Stocks that finished higher on the New York Stock Exchange overshadowed declines by 645 to 486, and 255 were unchanged. A bumper crop of 103 issues reached 1965 high and 18 touched lows.

Big Board turnover expanded to 7,020,000 shares from 6,650,000 Friday.

Trading also accelerated on the American Stock Exchange, to 1,800,000 shares from 630,000 Friday. More stocks fell than rose. Over the counter, U.S. Government bond prices edged up.

Leaders in Advance

Airline, auto, copper, electronic and oil issues were in the van of the stock-price advance, which also included some chemical, computer, tobacco and movie issues. Building stocks generally moved lower along with some rubber, steel, drug and machinery issues.

Fairchild Hiller topped the most active list on sizable volume of 232,200 shares as it climbed 1% to a 1965 high of 11%. Broke noted that the concern has some military and aerospace programs. Some thought the stock might have benefited from the Army's announcement of plans to expand its helicopter forces, although Fairchild Hiller wasn't mentioned in the news reports yesterday of concerns getting further helicopter orders.

The rise in Fairchild Hiller stock benefited Republic Aviation shares, which gained 7% to a year's high of 19%. Republic shareholders are to receive one-half share of Fairchild Hiller for each Republic share as part of the purchase price for acquisition of Republic's assets. Stockholders of both concerns will vote on the acquisition Sept. 29. In addition to share in \$44.4 million to be paid for Republic assets, including the Fairchild Hiller stock, Republic shareholders will have an equity undisclosed value in Republic's holdings of Fokker Aircraft of Holland and two foreign subsidiaries of Republic.

The stock of Boeing, which produces a type of helicopter being used in Vietnam, a year's high of 95% and ended at 93 3/4, up on the day. The company also is a contender for a huge contract expected to be awarded soon for the big C-5A transport plane. In addition, Pacific Air Lines yesterday said it agreed to buy four 737 jet transports from Boeing for \$14 million and to lease two 727 jets. Stock of Douglas Aircraft, another contender for C-5A contract, climbed 2 to 51%.

General Dynamics was fourth most active on turnover of 120,100 shares, including a trade of 80,000 shares at 39. The stock ended



SHORT SWABS

Henry G. Corey, Houston, has been promoted to manager of the Continental Oil Company's co-ordinating and planning department. He was formerly director of the department's economic division. . . . M. E. Powell has been advanced to manager of quality control at the Continental Carbon Co, Houston. He was formerly a research and development technician. . . . Edward W. Keffer, a former Houston resident, has been named director of accounting for the Cabot Corp's Western Region, with headquarters at Pampa. . . . W. B. Morgan, manager of marketing for the Warren Petroleum Corp, Tulsa, has been named manager of sales of all Warren natural gas liquids, including natural gasoline. . . . R. L. McGannon, formerly supervising engineer-proration for the Standard Oil Co of Texas at Houston, has been promoted to district superintendent of Standard Oil Co of California's Northern Division at Elk Hills, Calif. In Houston, McGannon has been succeeded by P. W. Hull, formerly staff geological engineer-special projects. . . . Frederic A. Bush, president of the Sinclair International Oil Co, has been elected a director of the Sinclair Oil Corp. . . . George H. W. Bush, board chairman of the Zapata Off-Shore Co, Houston, has just returned from a five weeks' around-the-world business trip, visiting in England, Holland, France, Italy, Greece, Egypt, Lebanon, Iran and Japan in Zapata's interest. The company is currently conducting offshore drilling operations in the Middle East.



Corey



Keffer

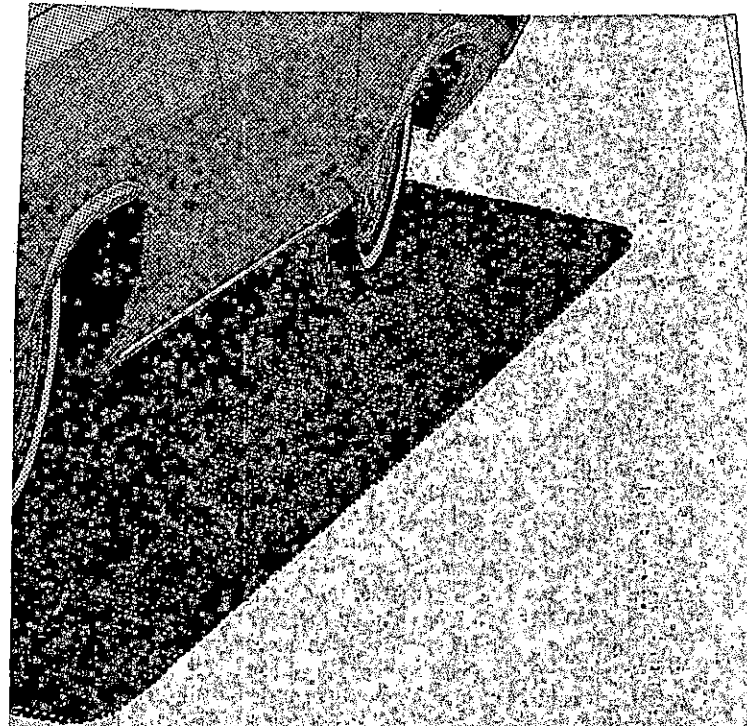


Giezentanner



Prokop

Robert B. Giezentanner, assistant manager of materials for the Humble Pipe Line Co, Houston, has been named manager of that activity, succeeding F. R. Ball, who has retired after almost 38 years with the company. Giezentanner has been with Humble Pipe Line and predecessor companies since 1941. . . . James Y. Sexton of Bunkie, La, gauging foreman for Humble Pipe Line, retired March 1 after more than 43 years of service with the company. . . . Charles Prokop of Esso Production Research, Houston, has been named vice chairman of the Texas Gulf Coast district of the American Petroleum Institute's Division of Production. Other 1965 district vice chairmen include: J. F. Whitley Jr, Union Producing Co, Agua Dulce, South Texas; Charles D. Schutz, San Antonio, Southwest Texas; R. G. Denyer, Sun Oil Co, Delmita, Rio Grande Valley, and G. E. Wilson, Johnston Testers, Victoria, South Central Texas. The division's Southern District meeting in 1966 will be held in Houston in early March. . . . George M. Cheatham, Tulsa oil consultant has been elected executive vice president and a director of Struthers Thermo-Flood Corp. William H. Morris, president of the Great Yellowstone Corp, Tulsa, has also been elected to the Struthers board. . . . A. H. Hutto has been elected vice president and co-ordinator of traffic and sales for Coastal Transport Co, Inc, Houston.



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In Pasadena
BOYD MULLEN CHEVROLET, INC.
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Chroni-Log

Continental Oil Co. has promoted Henry G. Corey to manager of the coordinating and planning department. He was formerly in the economics division. . . . H. F. (Blackie) Clark has organized the Clark Corp. for emergency oil well control service. It is headquartered on Westheimer Rd. just over the Harris County line in Fort Bend County. . . . James Y. Sexton of Bunkie, La., gauging foreman for Humble Pipe Line Co. in that area, has retired after 43 years service. . . . W. B. Morgan of Tulsa, manager of marketing for Warren Petroleum Corp., has assumed responsibility for sales of all natural gas liquids, including natural gasoline. . . . J. Robert Krupps has been named assistant controller of Sinclair Oil & Gas with headquarters in Tulsa. . . . Wilson Supply Co. has named Walton Moore fishing tool manager at Morgan City, La.

Robert K. Franklin, president of Rolo Manufacturing Co., addressed Brigham Young University seniors and honor students in Provo, Utah, Thursday. . . . Robert Tesoro was named manager, manufacturing planning and coordination for Jefferson Chemical Co., Inc., here. He was formerly manager of engineering services at the company plant in Port Neches. . . . Milton P. Machemehl was named area manager of stores here for the Oilwell Division, U.S. Steel Corp.

George W. Bush, chairman of the board of Zapata Off-Shore Co., has returned from a five-week trip during which he visited Europe and the Middle East. Zapata has drilling operations in the Middle East through its affiliate, Seacat-Zapata Off-Shore Co. . . . Walter L. Pullin joined Pipe Distributor's, Inc., as an inside sales representative. . . . Petroleum Information Corp.'s Lockwood Center has moved from the M.&M. Bldg. to the South Coast Bldg. . . . M. E. (Gene) Powell was promoted to manager of quality control for Continental Carbon Co. here. . . . Eli Zinn was promoted to technical superintendent and Blackburn Lochridge to superintendent of compounding in the plastics division at the Deer Park plant of Diamond Alkali Co. Zinn's predecessor, Lawrence E. Ice, was named polyvinyl plant manager at Delaware City, Del.

Frank E. McGonagill Jr., vice-president and manager of the oil and gas department of the Bank of the Southwest, and Henry J. Gruy, president of H. J. Gruy & Associates, Inc., Dallas, are co-authors of a paper on the importance of oil company financial statements which McGonagill delivered before the Symposium on Petroleum Economics and Evaluation in Dallas. . . . R. L. McGannon, supervising engineer-proration for Standard Oil Co. of Texas here, was promoted to district superintendent for the northern division, Standard of California, in Elk Hills, Cal. His successor here is P. W. Hull, staff geological engineer. . . . W. B. Baylor, president of The Baylor Co., announced sign-

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many a small business, his suffered from un-

As he saw his problem, with \$10,000 he could buy parts and get them at better prices—which was

Now, \$10,000 isn't a very big business loan size are routine. We make them every day. We make this one.

But in this young man, we saw a rare talent—born salesman.

We were concerned though, that he was spending too much time on his company's chief engineer *and* manager *and* personnel director *and* treasurer *and* so forth.

After studying his operation, our specialists said you should be out selling. Why don't you get a supplier? Let *him* buy the parts and assemble the product. Let *him* worry about all those details. Concentrate on selling." He said: "I have had the

TEXAS/C

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Seawall Clipped By Towering Rig

(Pictures on Page 7)

The Maverick, a towering drilling rig owned by the Zapata Offshore Drilling company of Houston, inched through the up-raised spans of Pleasure Pier bridge Monday about 3:30 p. m. in one of the infrequent passages of such structures.

Towed by two tugs and shoved by two, the 180-foot wide rig took fully an hour to squeeze between the 200-foot-apart bridge piers. Only expert piloting by Capt. Bert Jackson and G. C. Rees, of the Sabine Bar pilots, assisted by several tugs, prevented a catastrophe as the entire passage was accompanied

by a stiff wind from the south. For a seemingly endless length of time, as hundreds of interested spectators gathered in the vicinity, the huge bulk rested against the seawall be-
(See RIG, Page 2)

Rig--

(Continued from Page 1)

tween the city slip and the bridge. At one time, the rig struck the wall hard enough to nick a chunk from it.

Finally Capt. Jackson, standing on the wide overlapping bridge of the rig, had the front tugs, the Gulf Prince and the El Buey Grande, where he wanted them, nearly at the south bank of the canal. The rear tugs, the Gulf Miss and the Hermes, pushed and the giant rig twisted between the spans to the seaward side.

Pressed Into Service

The Sabine Towing company's Hermes had been pressed into service when one of the Gulf-Mississippi Towing company's tugs became disabled.

The three steel caissons of the Maverick loomed a reported 275 feet into the air, more than two and a half times the height of the drawbridge spans and about twice the height of the 138-foot high fixed span bridge soon to be built across the canal here.

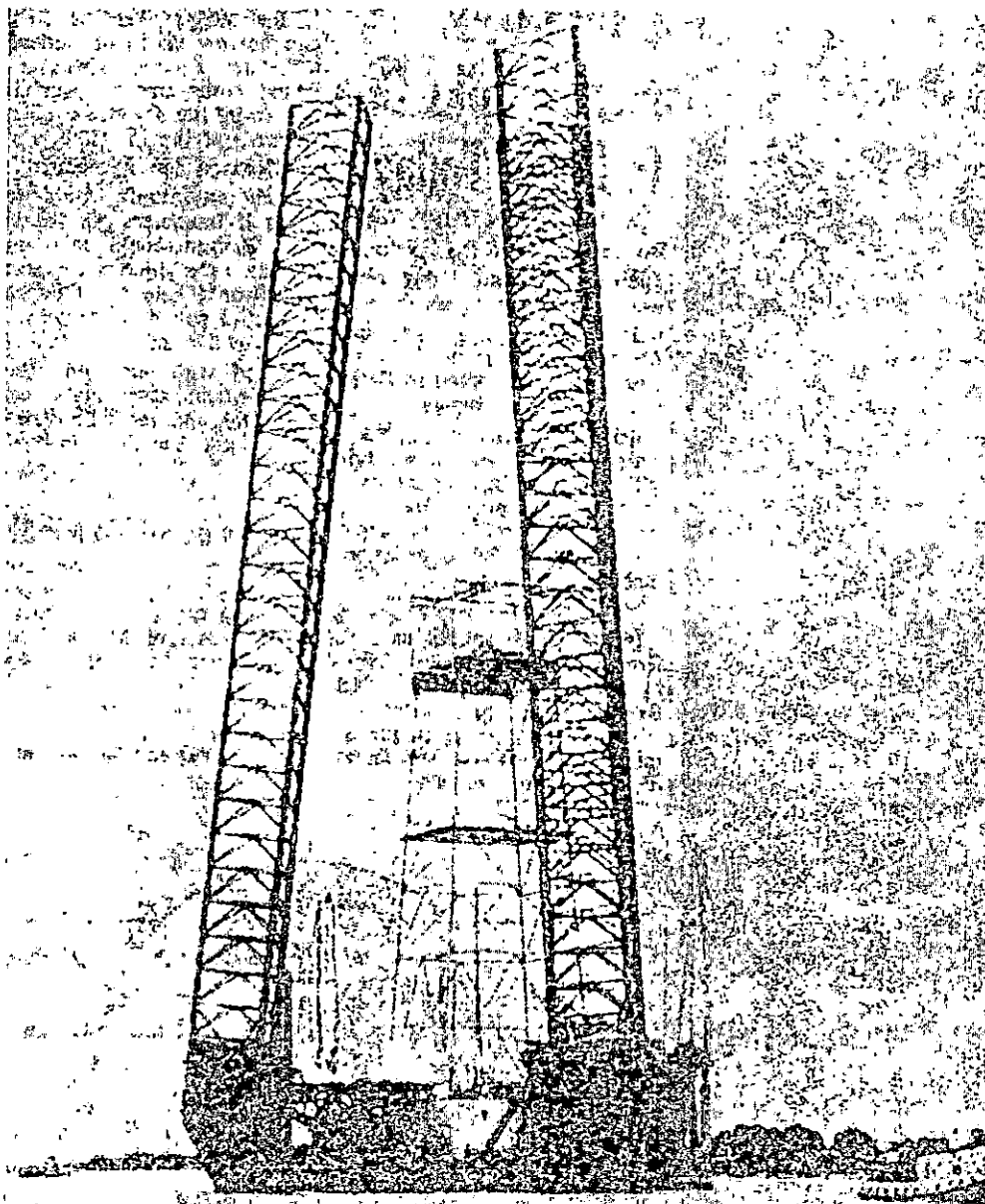
The rig is reportedly en route to an offshore location 180 miles from the Louisiana coast where its three caissons will be sunk to the bottom of the Gulf. She had been at the Livingston yard in Orange for repairs since about May 29, it was reported. The rig is said to be valued by its owners at \$7 million.

City Engineer Bob Bowers, who was at the scene of the rig's passage, said the city's accident-prone bridge remained untouched by the structure. He said as yet no estimate had been made of the seawall damage.

Bush

Miss!

"We Never



TALL DRILLING RIG NEARS BRIDGE—Hundreds of spectators gathered at Pleasure Pier bridge Monday to watch one of the rare passages of a drilling rig between the spans. The Maverick, owned by the Zapata Offshore Drilling company, lifts its steel caissons a reported 275 feet in the air and measures a wide 180 feet across. With a stiff south wind, it took all the skill of two Sabine Bar pilots and four tug skippers to ease through the bridge. (Crist photo)



SEAWALL CLIPPED—Port Arthur's vulnerable seawall receives another blow as the Maverick, a massive drilling rig, glances off it Monday in its transit to the sea. The 180-foot wide rig, caught by a stiff wind as it prepared to go through the spans of Pleasure Pier bridge, nicked the wall. No estimate of the damage has been made, city officials say.