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Collection/Office of Origin: Bush, George H.W., Collection
Series: Personal Papers
Subseries: Zapata Oil File, Personal Alphabetical File

OA/ID Number: 25842
Folder ID Number: 25842-009

Folder Title:
Bush - Personal File: Schools - Yale Alum. Fund, 1951-1952

Stack:	Row:	Section:	Shelf:	Position:
G	5	1	2	4

George H. W. Bush
Bush-Overbey Oil Development Co., Inc.
McClintic Building
Midland, Texas

New Haven, Conn., Oct. 31, 1952

Mr. George H. W. Bush
Gordon B. Michler - Informal Chairman
Class Agent, 1948 NC

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., Sept. 23, 19 52

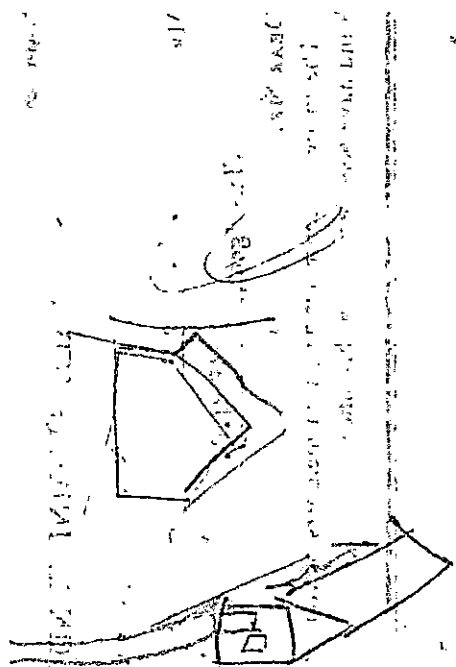
Mr. George H. W. Bush

Class Agent, 1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

7/23/52	
* Walter L. Stratton	5 00
* name in the 1951-52 report but the money will be carried over to the 1952-53 campaign.	



YALE ALUMNI FUND

New Haven, Conn., July 17, 19 52

MR. George H. W. Bush

Class Agent, 1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., June 30, 19 52

Mr. George H. W. Dush

Class Agent,-----1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., June 16, 19 52

Mr. George H. W. Bush

Class Agent,-----1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

New Haven, Conn., June 7, 19 52

Mr. George H.W. Bush

Class Agent, 1938 N.C.

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., April 26, 1952

Mr. George H. W. Bush

Class Agent, 1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

New Haven, Conn., April 15, 1952

MR. George H. W. Bush

Class Agent, 1948 N. C.

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

New Haven, Conn., April 5, 19 52

Mr. George H. W. Bush

Class Agent, 1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., March 22, 19 52

Mr. George H. W. Bush

Class Agent,-----1948 N.C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

New Haven, Conn., March 1, 1952

Mr. George H. W. Bush

Class Agent,.....NC' 48.....

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

YALE ALUMNI FUND

New Haven, Conn., Feb. 9, 19 52

Mr. George H. W. Bush

Class Agent,-----1948 N. C.

DEAR SIR:

The following contributions from members of your class to the Yale Alumni Fund have been received in this office.

[illegible]

Photocopy from George Bush Presidential Library

Photocopy from George Bush Presidential Library
Memorandum from
YALE ALUMNI FUND

Date Oct. 22, 1952

Memorandum to Mr. George H. Bush '48 NC

We have received notice that R. Gerald Koehler should be
Richard K. Moeller
added to
~~deleted from~~ your solicitation list.

Reason: These names have never appeared on any solicitation list.

Emma Maiden
(Mrs) Emma Maiden

YALE ALUMNI FUND

Photocopy from George Bush Presidential Library
Memorandum from

YALE ALUMNI FUND

Date Sept. 22, 1952

Memorandum to Mr. George H. Bush

We have received notice that John Douglas Marsh ^{all, Jr.} should be
added to
~~deleted from~~ your solicitation list.

Reason: Dr. Marshall's name has never been included on any
solicitation list.


(Mrs.) Emma Maiden

YALE ALUMNI FUND

Photocopy from George Bush Presidential Library
Memorandum from

YALE ALUMNI FUND

Date March 11, 1952

Memorandum to Mr. Bush:

We have received notice that Martin I. Silverman should be
~~added to~~
deleted from your solicitation list.

Reason: Mr. Silverman requests that he be solicited through
'48 JE rather than through '48 NC.

Sincerely yours,

Ethel Smith
(Mrs. Willett Smith)
YALE ALUMNI FUND

2-3678



Memorandum from
YALE ALUMNI FUND

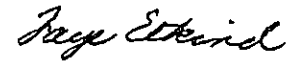
Date July 29, 1952

Memorandum to George H. W. Bush

We have received notice that Francis J. Byrne, Jr. should be
~~added to~~
deleted from your solicitation list.

Reason: He is unwilling to give since he was at Yale for only one term.

Sincerely yours,



Faye Etkind

YALE ALUMNI FUND

Photocopy from George Bush Presidential Library
Memorandum from

YALE ALUMNI FUND

Date April 21, 1952

Memorandum to Mr. Bush:

We have received notice that Thomas F. O'Connell, Jr. should be

~~added to~~
deleted from your solicitation list.

Reason: Mr. O'Connell reports that he was a member of Silliman College and wishes to be solicited through '48 Silliman.

Sincerely yours,

Evelyn Smith (Mrs. Willett Smith)
YALE ALUMNI FUND

Memorandum from

YALE ALUMNI FUND

Date June 17, 1952

Memorandum to Mr. Bush

We have received notice that James F. Cobey, Jr. should be
~~added to~~
deleted from your solicitation list.

Reason: Through the regional solicitation we are informed that Mr. Cobey was in Davenport College while in Yale and therefore, wishes to change his affiliation to '48 Dav.

Sincerely yours,

Monie Kinney
Mrs. Don Kinney

YALE ALUMNI FUND

Contributes to the Yale Alumni University Fund

Will Agents please make out this report in duplicate, and send it to Laurence G. Tighe, Yale Station, New Haven, Conn. One copy will be returned with the endorsement of the Treasurer, the other retained for the Treasurer's files. An acknowledgment of each contribution, whether received direct or through the Agent, is made by the Treasurer on behalf of the University.

Please list gifts ALPHABETICALLY... Write PLAINLY... Give FULL names and COMPLETE addresses.

AMOUNTS		NAMES OF CONTRIBUTORS	ADDRESSES
25		Richard B. Dorn	1803 Country Club Drive, Midland, Texas
3		Majic S. Pottsaid, M. D.	Box 798, Pittsfield, Mass.
10		J. Bancroft Hall	5623 Lafitte Ave., Galveston, Texas
5		Raymond Butler Young	Apt 82A 110-18 65th Ave., Forest Hills, N. Y.
Total	43		

Agent George H. W. Bush Date June 10, 1952.

Agent George H. W. Bush Date June 10, 1952

Class NC 418 Address Office - 317 West Texas, Midland, Texas (Changed from 732
Home - 1412 West Ohio, Midland, Texas (McClintic Bldg.)

YALE ALUMNI FUND

Date 5-26-52

Memorandum to Mr. Bush

We have received notice that Francis J. Zimmermann should be
~~/added to~~
deleted from your solicitation list.

Reason: He wishes to be affiliated with Berkeley '48.

Don Kinney

Mrs. Don Kinney
YALE ALUMNI FUND

Contributions to the Yale Alumni University Fund

Will Agents please make out this report in duplicate, and send it to Laurence G. Tighe, Yale Station, New Haven, Conn. One copy will be returned with the endorsement of the Treasurer, the other retained for the Treasurer's files. An acknowledgment of each contribution, whether received direct or through the Agent, is made by the Treasurer on behalf of the University.

Please list gifts ALPHABETICALLY... Write PLAINLY... Give FULL names and COMPLETE addresses.

AMOUNTS		NAMES OF CONTRIBUTORS	ADDRESSES
\$ 5	.00	Zimmermann, Francis J.	26 Linden St., New Haven 11, Conn.
5	.00	Kochler, Edwin H., Jr.	524 E. Henry Clay St., Milwaukee 11, Wis.
5	.00	Cohey Jr., James F.	Pine Orchard, Conn.
3	.00	Wallace, Arthur T., Jr.	1229 Foster Drive, Des Moines, Iowa
10	.00	Gerstenhaber, Murray	2350 Creston Ave., N. Y. 53, N. Y.
Total			
\$ 28	.00	Agent George H. W. Bush Date May 15, 1952.	

Class NC 148 Address Home: 1412 W. Ohio St., Office: 732 McClintic Bldg.,
Midland, Texas

YALE ALUMNI FUND
INTERIM REPORT

Photocopy from George Bush Presidential Library

30 1952

CLASS: N.C. - 1948

NUMBER OF GIFTS: 46.

DOLLAR AMOUNT: \$626.50

% OF QUOTA: 92%



THIS SIDE OF CARD IS FOR ADDRESS

Mr. George H. W. Bush
Bush-Overbey Oil Development
Co., Inc., McClintic Bldg.
Midland, Texas

NC*48
Agt.

YALE ALUMNI FUND
INTERIM REPORT

Photocopy from George Bush Presidential Library

APR 15 1952

CLASS:

NC - 1948

NUMBER OF GIFTS:

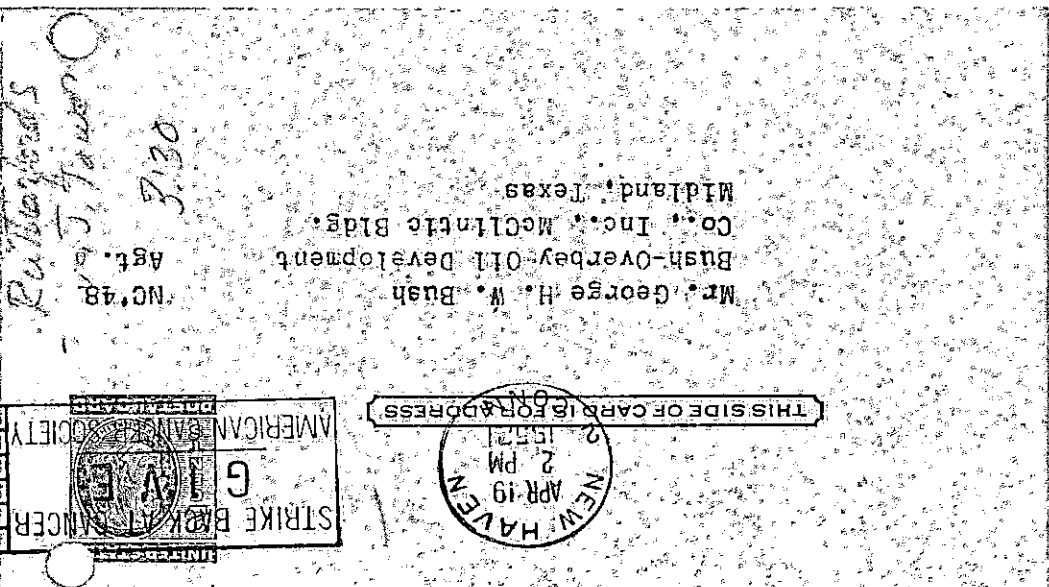
39.

DOLLAR AMOUNT:

\$ 541.50

% OF QUOTA:

80 %



YALE ALUMNI FUND
INTERIM REPORT

Photocopy from George Bush Presidential Library

28 284

CLASS: 1948 Non-College

NUMBER OF GIFTS: 34

DOLLAR AMOUNT: \$ 515.50

% OF QUOTA: 76%



THIS SIDE OF CARD IS FOR ADDRESS.



Mr. George H. W. Bush
Bush-Overbay Oil Development
Co., Inc., McClintic Bldg.
Midland, Texas

NC'48
Agt.

Contributions to the Yale Alumni University Fund

Will Agents please make out this report in duplicate, and send it to Laurence G. Tighe, Yale Station, New Haven, Conn. One copy will be returned with the endorsement of the Treasurer, the other retained for the Treasurer's files. An acknowledgment of each contribution, whether received direct or through the Agent, is made by the Treasurer on behalf of the University.

Please list gifts ALPHABETICALLY... Write PLAINLY... Give FULL names and COMPLETE addresses.

AMOUNTS		NAMES OF CONTRIBUTORS	ADDRESSES
\$	5 00	Timothy J. Stone	1160 5th Ave., New York, N. Y.
	5 00	George H. Pfau, Jr.	1077 Vallejo St., San Francisco, Cal.
	15 00	Direk D. Harrison	1 Beaver St., Cooperstown, N. Y.
Total			
\$	25 00		
		Agent George H. W. Bush	Date April 28,

Agent George H. W. Bush Date April 28, 1952
Class NC 48 Address Home: 1412 W. Ohio St., Midland, Texas
Office: 732 McClintic Bldg., Midland, Texas

Contributions to the Yale Alumni University Fund

Will Agents please make out this report in duplicate, and send it to Laurence G. Tighe, Yale Station, New Haven, Conn. One copy will be returned with the endorsement of the Treasurer, the other retained for the Treasurer's files. An acknowledgment of each contribution, whether received direct or through the Agent, is made by the Treasurer on behalf of the University.

Please list gifts ALPHABETICALLY... Write PLAINLY... Give FULL names and COMPLETE addresses.

AMOUNTS		NAMES OF CONTRIBUTORS	ADDRESSES
25	00	Paul McGrail	22 Homesdale Rd., Bronxville, N. Y.
5	00	Thomas E. O'Connell, Jr.	27 Marlboro St., Waterbury, Conn.
10	00	Donald G. Duncan	2133B S. John Russell Circle, Elkins Park 17, Pa.
5	00	Eugene Dines, Jr.	780 Franklin St., Denver 1, Colorado.
5	00	Samuel M. Rice, M. D.	RD #1, Evans City, Pa.
20	00	William W. Hancock, Jr.	18927 Shelburne Road, Shaker Heights 18, Ohio
10	00	John W. Berg, M. D.	789 Howard Ave., New Haven, Conn.
10	00	Charles E. Cooney, Jr.	3566 E. Genesee St., Syracuse, N. Y.
Total	90 00		

Agent George H. W. Rush Date April 11 - 50

Agent George H. W. Bush Date April 11, 1952.

Class 1NC 48 Address Home: 1412 W. Ohio St., Midland, Texas.
Office: 732 McClintic Bldg., Midland, Texas.

Contributions to the Yale Alumni University Fund

Will Agents please make out this report in duplicate, and send it to Laurence G. Tighe, Yale Station, New Haven, Conn. One copy will be returned with the endorsement of the Treasurer, the other retained for the Treasurer's files. An acknowledgment of each contribution, whether received direct or through the Agent, is made by the Treasurer on behalf of the University.

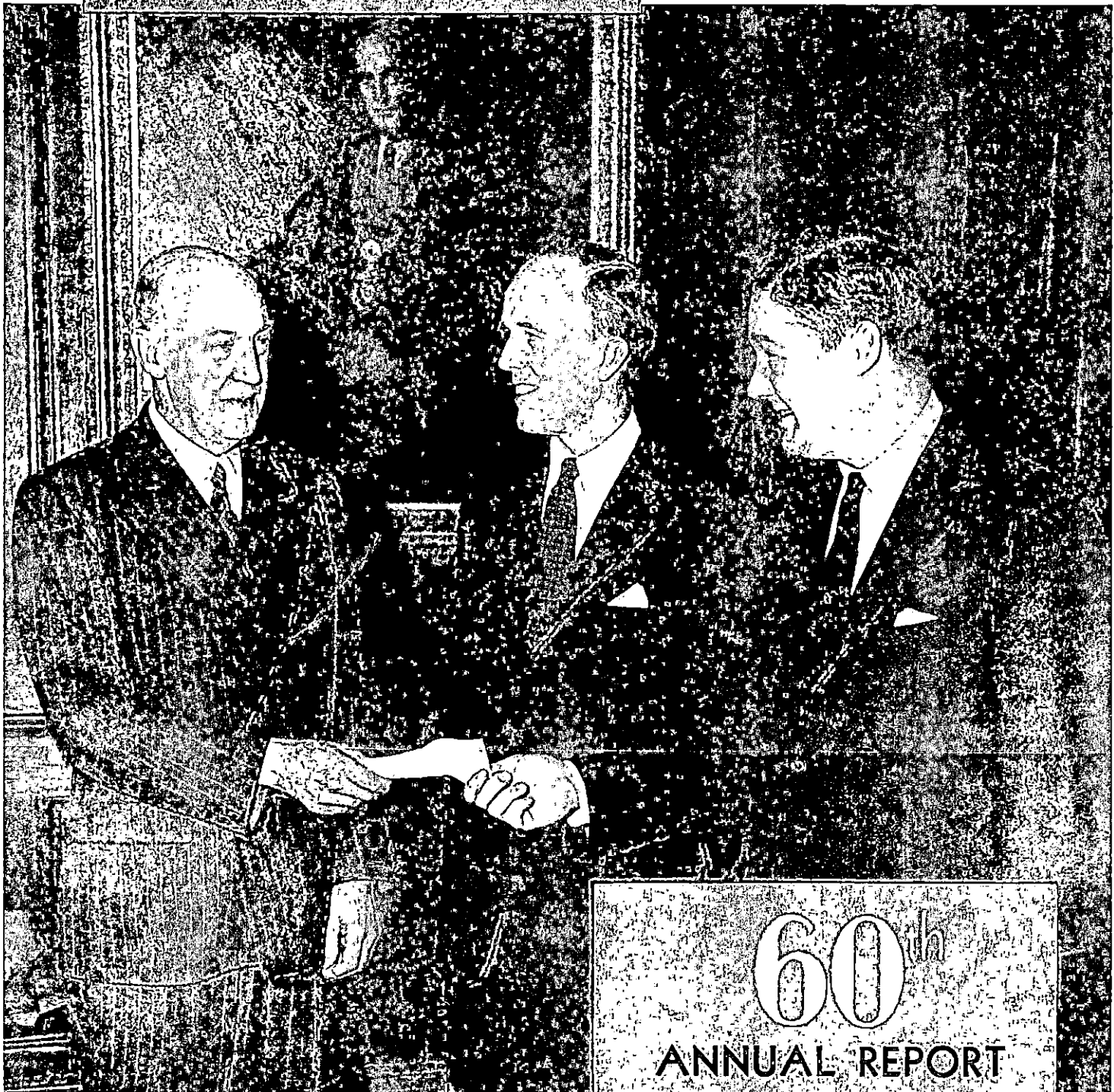
Please list gifts ALPHABETICALLY... Write PLAINLY... Give FULL names and COMPLETE addresses.

AMOUNTS		NAMES OF CONTRIBUTORS	ADDRESSES
2	00	Louis A. Warner	C/O Scott, 62 Miller St., New Haven Conn. or 10 Green Garden Court, East Haven, Conn.
5	00	George S. Leisure, Jr.	660 Park Ave., New York, N. Y.
5	00	Oliver Maggard, Jr.	2620 E. 58th St., Indianapolis, Ind.
3	00	Edward Harrington	Fanton Hill Road, P.O.D. 7, Westport, Conn.
10	00A	Alexander Somerville, Jr.	906 North Blvd., Indianapolis 14, Ind.
1	00	Frederick S. Sanford	62 High St., Ansonia, Conn.
Total			
26	00	Agent George H. W. Bush	Date March 26,

Class 1NC 148 Address Home: 1412 West Ohio Ave., Midland, Texas
Office: 732 McClintic Bldg., Midland

YALE

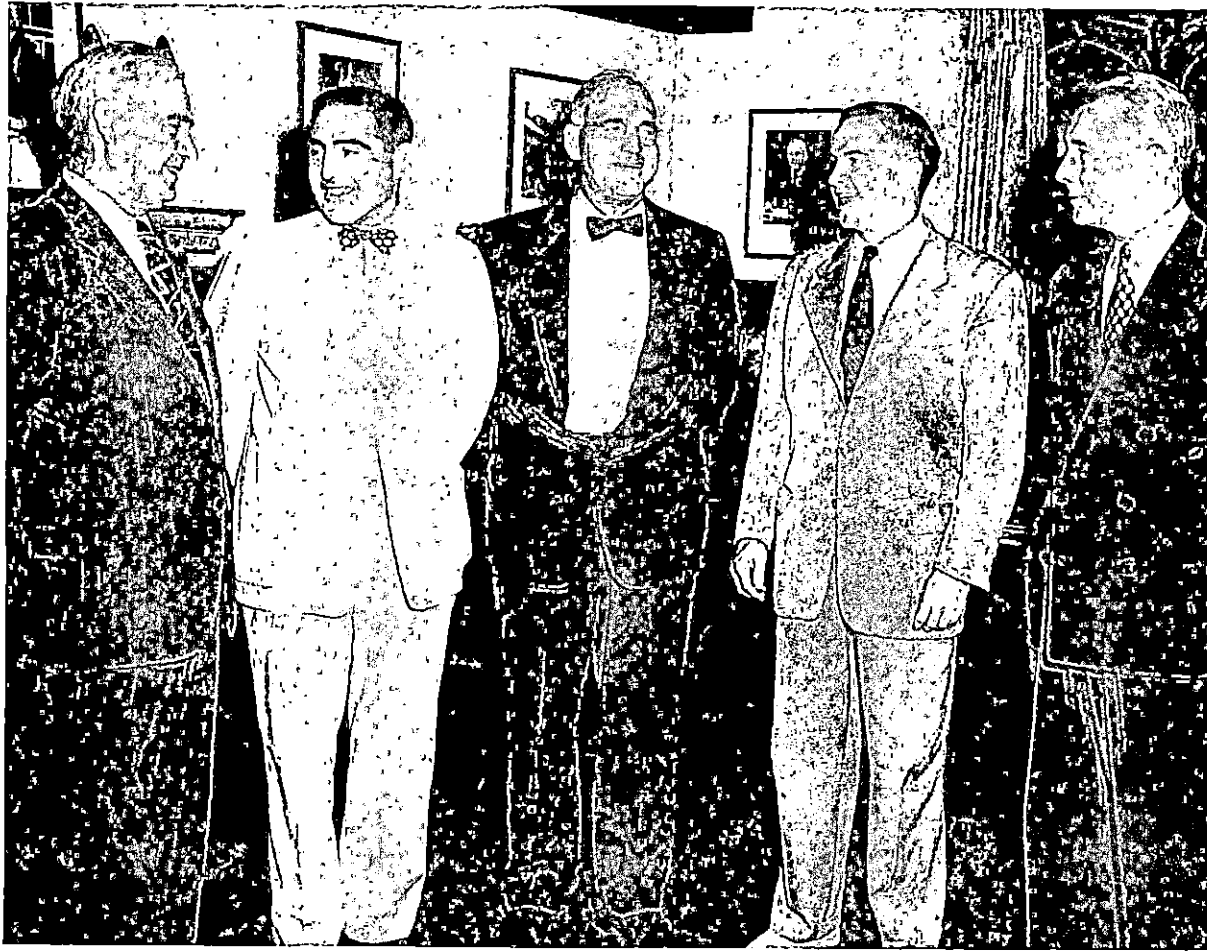
ALUMNI FUND



60th

ANNUAL REPORT

1949-1950



THE NEW HAVEN REGIONAL COMMITTEE

Left to right: M. Grant Blakeslee, '12 S.; Rollin G. Osterweis, '30; Chairman Charles K. Gordy, '25 S.;
Reuben A. Holden, '40; and Joseph B. Morse, '20.

Shown in the cover picture, taken during the reunion week end, are President Seymour, President Griswold, and Kenrick S. Gillespie, Class Agent for '29, Yale College. The class demonstrated its faith in the newly elected President, Whitney Griswold, by making a gift of over \$25,000 to the Alumni Fund. Sixty-six per cent of the class generously participated in making this gift, which represents the largest unrestricted amount of money ever given to the Alumni Fund by a non-reunion class. The picture was taken by A. B. Street. Other pictures courtesy of Yale News Bureau and Arthur Diettle.



1950 Report of the Chairman

To Yale Alumni:

It is with the deepest gratification that I report to you, on behalf of the Officers and Directors of the Alumni Fund, that the year ending June 30, 1950, was the most successful in the sixty-year history of the Fund.

This is true in two important categories — the number of contributors, and the total amount contributed. Compared with 1949, itself a record-breaking year, the results were as follows:

	1949	1950	Increase
Number of contributors	18,725	21,230	13%
Average contribution	\$27.17	\$36.27	33%
Amount contributed	\$508,765.26	\$770,182.47	51%

The total of \$770,182.47 represents the greatest amount of unrestricted funds ever contributed to a college or university through its alumni fund in any one year. To all of us this must stand as a convincing demonstration that Yale men everywhere are determined as never before to keep Yale strong and free.

The credit for evoking this record-breaking response must go primarily to the 403 Class Agents who loyally give many hours each year to bringing the needs of Yale to the attention of their classmates. They are indeed the backbone of Yale's annual appeal.

This year our gratitude goes as well to the 2,100 alumni who served on the regional follow-up committees in 50 cities from coast to coast. Thanks to their splendid efforts, this new aspect of the Fund proved its worth many times over.

The total amount contributed in these cities increased 61% over 1949 compared with the over-all increase of 51% in the whole Fund. An important factor in this success was the interest and cooperation of the Presidents of Yale Clubs, Alumni Associations, and local Development Chairmen in setting up the follow-up committees and helping to spark this regional approach.

Special mention should also be made of the several new marks set by individual classes. The Class of 1900, led by Howard Speer as Class Agent, set a 50th Reunion peak of \$50,025; 1920 S., through McDowell Hosley, Agent, Louis S. Rothschild, Special Gifts Chairman, and Sherwood Eberth, Class Secretary, gave \$30,009, the largest unrestricted amount ever given in one year by a Sheff class. Kent S. Clow led the Class of 1910 to a new 40th Reunion record with an unrestricted gift of \$25,492. The Class of 1915 headed by Class Agents Ronald H. Macdonald and Everett Smith, and John W. Castles as Special Gifts Chairman established a new 35th Reunion record with a gift of \$25,032. With Richard J. Eckart as Class Agent 1925 S. contributed \$25,068, a new record for a Sheff 25th Reunion Class. The combined Class of 1930—30 S. headed by Class Agents Thatcher M. Brown, Jr., and James L. Black, Jr., set a new mark for a 20th Reunion combined class. Their gift was \$26,300. A record which had been standing for twenty-seven years was broken by the 10th Reunion Class of 1940 whose gift was \$10,380. A sixth Reunion record was also established by the Class of 1944 with a gift of \$6,695. Other outstanding reunion gifts were as follows:

25th: \$36,123 given by the Class of 1925.	Clarke W. Costikyan, Class Agent.
30th: \$26,091 given by the Class of 1920.	A. Coster Schermerhorn, Class Agent.
45th: \$18,699 given by the Class of 1905.	Gilbert Kinney, Class Agent.

Equally gratifying was the fine gift of \$25,010 made by the members of the Class of 1929 in honor of their classmate, Whitney Griswold, upon his election as President of Yale. Kenrick S. Gillespie, Charles R. Hogen, and Granger Costikyan were the Agents who spurred on their classmates to this all-time high for non-reunion years.

On the regional follow-up side, the Wilkes-Barre committee under the leadership of Edward Darling, 1927, led the 50 regional committees in the country with 93% contributors — a truly remarkable performance.

An interesting and successful development in the Fund during the past year was the creation of a separate Yale Law School Alumni Fund, an independent organization working within the over-all framework of the Fund. This group, headed by Archie E. Albright, Jr., 1948 L., almost doubled the amount received from the Law School alumni the preceding year.

It is a particular pleasure to report that the anonymous donor of the recently established William Wheelwright Skiddy, 1865 S., Scholarship has honored the Fund by directing that its Executive Committee be consulted annually in the award. As many of you will recall, Mr. Skiddy served as Chairman of the Fund from 1907 to 1909 and was a member of the Board of Directors from the founding of the Fund in 1890 until his death in 1929.

The Fund is indebted to many people who have given their time and energy to the Yale cause, notably to George H. Walker, Jr., my successor as chairman, and to the members of the Executive Committee — Samuel S. Duryee, John A. Gifford, Clarke W. Costikyan, Kempton Dunn, DeWitt Peterkin, Jr., Thomas Parsons, 3d, and the members ex-officio, President Charles Seymour, Laurence G. Tighe, Treasurer, and George Parmly Day, University Director.

Our thanks are given also to Milton F. Martin, 1935, for his assistance in the design and preparation of the 59th Annual Report; to A. Marvin Laidlaw, 1929 S., for many arrangements in connection with the campaign; and to James F. Burns, Jr., 1925, for special solicitations.

The Fund's New Haven office has made a splendid record of planning and execution under Charles Watson, 3d, Managing Director, assisted by Robert T. Gabriel, Office Manager, and by Curtis P. Fields, Secretary, who retires in December, 1950, after twenty years of loyal service with the Fund.

I am gratified and humbled by the mighty response to the Fund in 1950.

Respectfully submitted,

EDWARD M. GREENE, JR., Chairman 1950



Looking Ahead

Yale has always been a leader in fundamental developments that have had a lasting influence on the American way of life. Certainly today nothing is more important than the independence of our great private educational institutions. The life blood

of this independence is in the annual unrestricted gifts of loyal alumni who recognize the need and the opportunity for service to their colleges and universities.

Figures show that in general alumni throughout the country have responded generously to their respective institutions, but Yale has once again assumed national leadership. As Ed Greene points out in his Report, our alumni gave \$770,182 in unrestricted gifts in 1950 — the largest such amount ever given to any college or university through its Alumni Fund in any one year.

Furthermore, the progress of the Yale Alumni Fund over the past fifteen years has been marked and gratifying.

In 1935, 7,355 gave \$142,552.

In 1950, 21,230 gave \$770,182.

Surely we can all be proud of this record and the part we have played in it. It seems to me that there were three principal reasons for this great showing:

- (1) A broad realization of the University's financial need
- (2) A willingness to give to Yale in proportion to what one gives to other worthwhile causes, and
- (3) The untiring efforts of Class Agents and Regional Committees in doing a big job well.

But a most striking realization confronts us when we consider the fact that only a relatively small group of Yale alumni have carried the burden for all of us. Only 35% of our alumni contributed in 1950. Our slogan for 1951 therefore should be:

"EVERY YALE ALUMNUS A CONTRIBUTOR TO THE ALUMNI FUND IN 1951
— YALE'S 250th ANNIVERSARY YEAR"

We now face a great year in Yale's history! In June 1951 we will celebrate Yale's 250th Commencement, as well as the first year under our new President, Whitney Griswold. The Alumni Fund has been given top priority in Yale's financial affairs. It thus assumes an added responsibility. It is our hope that at this notable milestone in Yale's long history we may, through the Alumni Fund, present Whitney Griswold with \$1,000,000 as a measure of our gratitude for Yale's past, and of our confidence in her future. The opportunity is ours.

Faithfully yours,

GEORGE H. WALKER, JR.
Chairman 1951



A Message From President Griswold

When it was founded in 1890 the Alumni Fund was conceived of as a modest token gift to Yale, to enable the President to carry out some special project which he believed beneficial to the University. It was "something extra" made available to the University through the loyalty and generosity of the alumni.

Today's Alumni Fund represents the same loyalty and generosity, but it is no longer that "something extra." It has long since become vital to the support of our entire educational program. Without it the University would have to make serious retrenchments in that program.

To many of us — even among those who contributed — the annual gift to the Alumni Fund has been merely a token.

Our Class Agents now ask us to give to the Alumni Fund "thoughtfully and proportionately" in relation to what we give to other worthy causes. I believe they state their case fairly. Yale's mission in American education is a cause that reaches far beyond our campus and our personal sentiments.

It has given me the greatest possible encouragement, as I assume my new responsibilities, to realize how many of you have appreciated this mission and how generously — by bringing the Fund to its all-time high — you have helped us along with it. On behalf of every man and woman at Yale, I send you my sincere thanks.

A. Whitney Griswold



DEAN AND MRS. BUCK ENJOY A FRESHMAN CHRISTMAS PARTY AT COMMONS

PER CENT OF QUOTA
(non-reunion classes)

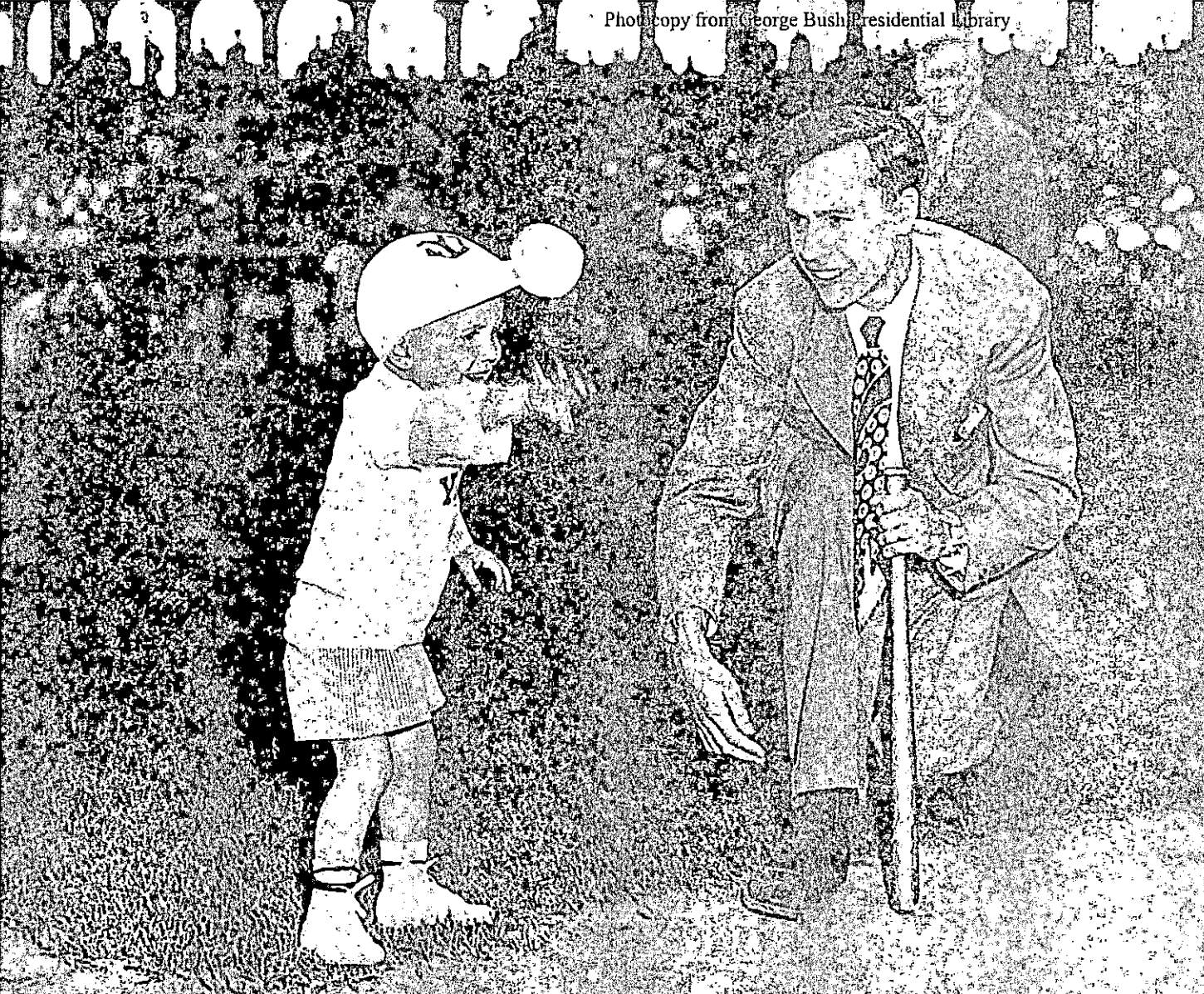
AC		SHEFF	
1929	492%	1891 S.	2,250%
1924	263%	1896 S.	245%
1904	194%	1922 S.	197%
1949	181%	1904 S.	166%
1898	172%	1911 S.	165%
COMBINED			
1933-33 S.		186%	

PER CENT OF CONTRIBUTORS
(NON-REUNION CLASSES)

Leaders Ac and Sheff	Classes under 200
1901 S.	100%
1892	88%
1888 S.	83%
1882	82%
1887 S.	80%
Leaders Ac and Sheff	Classes over 200
1924	66%
1929	66%
1914	64%
1907	63%
1912	63%

Summary of Operations

		Number of Contributors		1949 1950	1948 1949
		Living Alumni		20,608	18,168
		In Memoriam		622	557
				21,230	18,725
		1949 1950	1948 1949	1949 1950	1948 1949
Contributions from					
Reunion classes	\$ 337,268.26	\$220,560.69			
Non-reunion classes	403,167.63	261,717.37			
Graduate and professional schools and faculty	29,746.58	26,487.20			
	\$ 770,182.47	\$508,765.26			
Other receipts, by way of bequests	\$ 73,592.28	\$123,960.37			
Income on principal of Alumni Fund	203,861.08	196,039.43			
	\$ 277,453.36	\$319,999.80			
	\$1,047,635.83	\$828,765.06			
1890-1950 Inclusive					
Total receipts from contributions and bequests	\$14,180,339				
Net income from principal of Alumni Fund	4,832,896				
Net gain from sale of securities and adjustments	24,831				
	\$19,038,066				
Expenditures and Applications					
Salaries	\$ 57,017.29	\$ 43,273.51			
Postage, supplies, printing and services	33,711.98	26,603.42			
Telephone and telegraph	1,306.77	702.74			
Meetings (incl. class agents dinner) and traveling expenses	5,170.17	5,118.33			
Miscellaneous	926.19	2,447.94			
	\$ 98,132.40	\$ 78,145.94			
Permanent office equipment	3,378.95				
	\$ 101,511.35	\$ 78,145.94			
Transmitted to YALE for					
Current expenses	\$ 861,142.51	\$611,043.75			
Additions to principal	77,976.47	139,575.37			
Law School special fund					
Receipts:	\$8,069.00				
Expenses:	1,063.50	7,005.50			
	\$ 946,124.48	\$750,619.12			
	\$1,047,635.83	\$828,765.06			
Voted to the University		\$12,672,975			
Amount of principal fund, June 30, 1950		5,323,377			
Expenses—Postage, printing, secretarial, etc.		1,041,714			
		\$19,038,066			



A FUTURE CONTRIBUTOR—

Billie Glennie, Jr., '47 Class Baby, opens the 1950 Harvard Game with the approval of his father.

COMPARISON WITH OTHER ALUMNI FUNDS—1949-1950

RANK	AMOUNT		CONTRIBUTORS		PERCENTAGE OF CONTRIBUTORS	AVERAGE GIFT
1	YALE '50	\$ 770,182	YALE	21,230	DARTMOUTH 65	PRINCETON \$ 46.49
2	PRINCETON '50	502,076	DARTMOUTH	14,945	PRINCETON 45	YALE 36.27
3	DARTMOUTH '50	414,916	HARVARD	14,486	HARVARD 35	CORNELL 28.68
4	*CORNELL '48	407,611	CORNELL	14,210	YALE 35	DARTMOUTH 27.76
5	†HARVARD '49	326,819	PRINCETON	10,799	CORNELL 28	HARVARD 22.03

*Cornell figures are for the year 1948. In 1949 they conducted a Capital Gifts Campaign.

†Harvard figures are for the calendar year 1949.

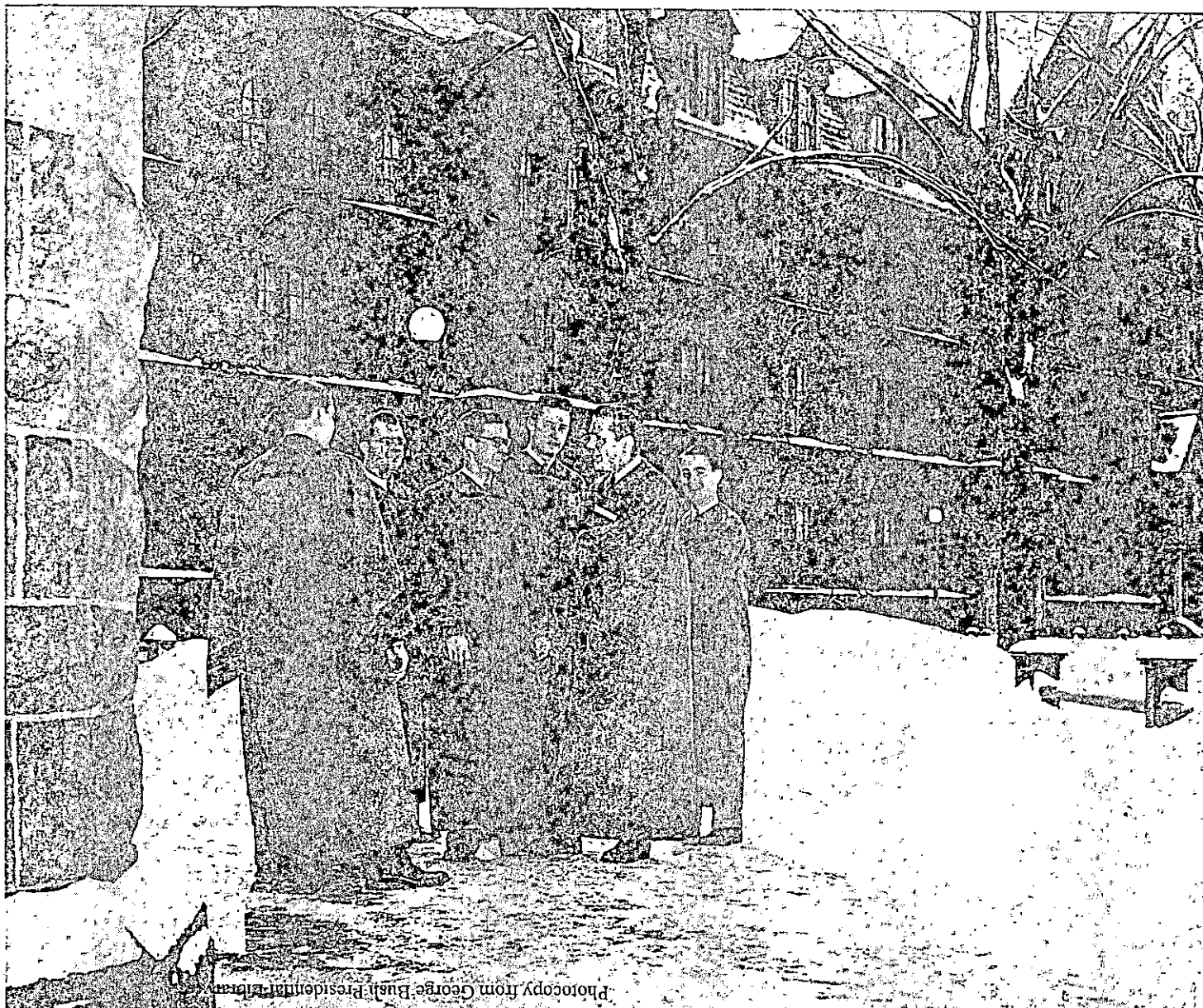
Growth of Contributors—1940-1950

1939-40	10,322
1940-41	10,817
1941-42	11,281
1942-43	13,485
1943-44	15,203
1944-45	15,511
1945-46	15,681
1946-47	15,846
1947-48	16,818
1948-49	18,725
1949-50	21,230

REGIONAL LEADERS—1950 CAMPAIGN

AREA	POTENTIAL CONTRIBUTORS	CONTRIBUTORS	PERCENTAGE
Wilkes-Barre	40	37	93%
Greenwich	253	209	83%
Seattle	144	117	81%
St. Paul	90	67	74%
South Bend	10	7	70%
Reading	32	22	69%
Trenton	78	54	69%
Baltimore	145	98	68%
Minneapolis	147	100	68%
St. Louis	242	165	68%

THE UNIVERSITY CHOR STRIKES A LIGHT NOTE



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Contributions by Classes

Yale
College

CLASS	Number of Gifts	Amounts 1949-50	Total Gifts Including Bequests
1768-1873	5	\$ 1,706.95	\$ 2,451,426.03
1874	3	30.00	321,067.51
1875	2	255.00	83,873.11
1876	...		353,541.87
1877	1	542.75	133,487.80
1878	...		303,949.83
1879	1	500.00	163,615.25
1880	2	250.00	101,417.60
1881	8	1,063.40	166,962.89
1882	12	500.00	89,064.14
1883	1	100.00	98,027.73
1884	8	282.00	134,666.54
1885-1885 S.	72	4,108.00	292,656.10
1886	8	570.00	126,917.11
1887	7	124.00	142,413.72
1888	12	975.00	131,400.87
1889	22	1,281.44	137,915.39
* 1890	52	6,000.00	150,584.93
* 1891	32	2,303.00	174,338.20
1892	40	1,070.00	173,734.45
1893	31	510.00	120,469.16
1894	50	1,917.00	138,828.98
* 1895	89	9,373.00	191,464.51
* 1896	74	3,071.50	192,447.71
1897	53	2,182.00	237,088.05
* 1898	64	4,258.25	158,970.59
* 1899	61	3,287.87	167,247.83
1900	318	50,025.00 (a)	245,574.31
* 1901	76	4,878.00	150,511.92
* 1902	111	4,990.48	260,899.77
* 1903	97	5,072.00	150,704.27
* 1904	107	9,303.00	225,614.45
* 1905	161	18,699.79	197,795.84
1906	133	4,327.50	108,507.41
* 1907	167	9,112.15	175,685.06
1908	142	4,975.10	139,033.34
* 1909	117	7,971.00	153,569.01
* 1910	194	25,492.60	146,404.25
* 1911	133	5,943.74	163,586.01
* 1912	153	5,753.00	139,221.90
* 1913	137	6,563.00	135,340.86
* 1914	159	4,600.00	117,927.15
* 1915	145	25,032.50	128,381.94
* 1916	138	6,098.99	103,819.09
* 1917	163	7,286.95	118,436.63
* 1918	199	7,847.00	116,050.03
* 1919	154	5,432.92	101,770.76
* 1920	196	26,091.29	103,520.66
* 1921	120	4,000.00	61,718.57
* 1922	192	5,785.22	79,814.20
* 1923-1923 S.	274	9,129.50	77,238.58
* 1924	271	20,095.20	120,553.10
* 1925	352	36,123.39	88,108.75
1926	232	5,092.50	49,069.91
* 1927-1927 S.	379	11,754.68	63,680.48
* 1928	260	6,590.36	57,473.83
* 1929	371	25,010.00	56,785.84
* 1930-1930 S.	478	26,300.00	62,072.19
* 1931	309	6,364.00	29,433.27
* 1932	298	5,066.50	23,327.98
* 1933-1933 S.	451	9,363.15 (b)	24,334.52
* 1934	241	4,639.00	22,364.42

*Class exceeding quotas.

(a) This amount does not include a carry-over of \$342.00 from 1948-49.

(b) Not including an additional amount of some \$950.00 to pay premiums on insurance carried by the Class for the benefit of Yale.

		Berkeley	Branford	Calhoun	Davenport	T. Dwight	J. Edwards	Pierson	Saybrook	Silliman	Trumbull	Other Members	TOTALS
1935	No.	21	46	18	48		34	65	39		24		295
	A.F.	\$329.00	\$850.00	* \$370.00	* \$984.75		* \$1,691.00	* \$1,648.00	\$549.50		\$330.00		\$6,752.25
	T.G.	\$1,771.50	\$4,568.00	\$1,390.00	\$4,915.25		\$5,357.00	\$7,266.88	\$2,440.24		\$1,966.73		\$29,675.60
1936	No.	56	44	36	48	17	39	48	36		30		354
	A.F.	* \$1,791.00	* \$677.00	* \$535.50	* \$939.50	* \$283.00	* \$587.00	* \$1,095.00	* \$665.00		* \$672.00		* \$7,245.00
	T.G.	\$7,540.37	\$3,293.00	\$2,147.64	\$3,548.50	\$1,328.50	\$2,861.02	\$5,613.79	\$3,536.30		\$2,998.30		\$32,867.42
1937	No.	43	36	31	37	25	24	30	35		23		284
	A.F.	* \$1,015.00	* \$292.50	* \$876.00	* \$2,490.00	* \$339.00	* \$291.00	* \$500.00	* \$348.00		* \$447.00		* \$6,598.50
	T.G.	\$4,676.92	\$1,466.50	\$3,753.00	\$7,018.40	\$1,581.30	\$1,858.50	\$2,548.39	\$1,895.16		\$1,981.57		\$26,779.74
1938	No.	39	44	21	37	39	31	51	38		27	39	366
	A.F.	* \$591.00	* \$687.50	* \$572.00	\$466.00	* \$705.00	* \$557.00	* \$727.00	* \$477.00		* \$489.50	\$684.10	* \$5,956.10
	T.G.	\$3,140.00	\$2,565.00	\$2,264.97	\$2,844.68	\$3,329.90	\$2,380.00	\$3,778.20	\$2,714.94		\$2,389.84	\$4,413.51	\$29,821.04
1939	No.	45	51	54	52	34	44	54	43		27	41	445
	A.F.	* \$764.50	* \$930.50	* \$645.50	* \$584.00	\$370.00	* \$660.00	\$650.00	* \$707.50		\$262.00	\$532.80	* \$6,106.80
	T.G.	\$4,018.00	\$3,215.06	\$3,991.21	\$3,222.00	\$2,527.85	\$3,411.49	\$4,043.68	\$2,612.91		\$2,104.98	\$3,116.80	\$32,263.98
1940	No.	63	48	53	51	48	45	60	47		43	16	474
	A.F.	* \$1,189.19	* \$1,085.64	* \$1,108.07	* \$1,360.68	* \$1,446.10	\$1,487.03	* \$1,208.10	* \$931.10		* \$412.55	* \$152.04	* \$10,380.50
	T.G.	\$5,086.69	\$4,672.09	\$4,084.91	\$5,527.18	\$3,502.55	\$6,045.63	\$4,571.60	\$3,050.30		\$2,355.23	\$1,066.20	\$39,962.38
1941	No.	55	37	32	45	53	31	51	43	29	23	28	427
	A.F.	* \$762.00	* \$467.00	* \$383.50	* \$1,158.00	* \$697.50	* \$320.00	* \$1,534.00	\$431.50	* \$344.00	\$192.00	* \$220.00	* \$6,509.50
	T.G.	\$4,478.40	\$2,865.50	\$2,160.00	\$9,936.11	\$3,902.25	\$2,464.78	\$5,649.77	\$2,619.05	\$1,715.09	\$2,159.20	\$1,173.00	\$39,123.15
1942	No.	32	36	30	42	51	47	43	40	53	34	18	426
	A.F.	* \$844.00	* \$848.00	* \$234.00	* \$745.20	* \$601.00	* \$633.00	* \$543.50	* \$580.50	* \$405.50	* \$388.00	* \$239.00	* \$6,061.70
	T.G.	\$3,779.53	\$5,535.58	\$1,264.67	\$4,370.86	\$3,626.50	\$3,477.28	\$5,210.84	\$2,567.53	\$2,642.28	\$2,445.45	\$1,227.00	\$36,147.52
1943	No.	45	31	34	44	37	24	34	36	55	39	11	390
	A.F.	* \$443.00	* \$513.00	* \$464.50	* \$629.00	\$382.00	* \$1,230.00	* \$536.50	* \$425.20	\$853.50	* \$390.50	* \$77.06	* \$5,944.26
	T.G.	\$2,927.33	\$2,934.88	\$2,873.90	\$3,422.06	\$3,328.50	\$3,638.38	\$2,923.77	\$2,237.12	\$5,851.54	\$1,986.50	\$424.06	\$32,548.04
1944	No.	44	40	38	51	38	32	52	35	43	37	12	422
	A.F.	* \$726.00	* \$424.00	\$408.50	* \$813.00	* \$836.00	* \$573.50	* \$1,452.00	* \$389.50	* \$492.50	* \$444.00	* \$136.00	* \$6,695.00
	T.G.	\$3,005.10	\$2,282.73	\$2,135.60	\$3,314.57	\$2,787.22	\$2,477.51	\$5,800.98	\$2,075.60	\$2,218.31	\$2,246.25	\$442.65	\$28,786.52
1945	No.	44	33	29	48	53	45	47	48	42	36	25	450
	A.F.	* \$642.00	\$287.50	\$308.00	* \$559.50	\$618.63	\$423.00	* \$629.50	* \$440.00	\$491.00	\$291.50	* \$211.00	* \$4,901.63
	T.G.	\$2,440.70	\$1,432.00	\$1,733.40	\$2,304.15	\$2,833.68	\$1,920.51	\$2,455.40	\$1,825.13	\$2,345.14	\$1,514.22	\$785.25	\$21,589.58
1945w	No.	53	50	47	77	48	25	40	34	24	14	69	481
	A.F.	* \$690.50	* \$612.00	* \$685.50	\$769.00	* \$519.50	* \$188.00	* \$383.50	* \$247.00	* \$266.00	* \$112.00	\$702.00	* \$5,175.00
	T.G.	\$1,422.80	\$1,180.59	\$1,032.77	\$1,940.69	\$978.09	\$415.89	\$821.96	\$568.99	\$446.98	\$281.14	\$2,463.93	\$11,553.83
1946	No.		53	3	5	12	11	9	32	3	1	59	188
	A.F.		\$595.00	\$20.00	\$27.00	\$243.00	\$117.00	\$90.00	\$237.50	\$17.00	\$2.00	\$591.50	\$1,940.00
	T.G.	\$19.73	\$1,064.80	\$42.08	\$125.20	\$491.40	\$209.79	\$178.93	\$561.74	\$65.46	\$48.73	\$1,770.47	\$4,578.33
1947	No.	12	28	27	15	29	24	15	65	13	23	19	270
	A.F.	\$105.50	* \$355.50	\$240.50	\$208.00	* \$611.50	\$197.00	\$76.00	\$474.00	\$98.00	\$145.00	\$168.50	\$2,679.50
	T.G.	\$226.77	\$758.15	\$526.40	\$400.98	\$1,246.44	\$450.62	\$187.19	\$1,260.55	\$307.62	\$388.68	\$627.33	\$6,380.73
1948	No.	48	29	25	31	32	40	16	30	51	15	65	382
	A.F.	* \$344.00	* \$291.00	* \$346.45	* \$206.00	* \$333.00	* \$298.50	* \$146.00	* \$270.50	* \$393.00	* \$129.00	\$470.00	* \$3,227.45
	T.G.	\$566.84	\$368.00	\$537.39	\$342.00	\$416.00	\$381.80	\$190.00	\$350.50	\$541.95	\$169.00	\$826.50	\$4,689.98
1949	No.	16	34	40	54	39	22	32	28	68	32	13	378
	A.F.	\$122.00	* \$395.00	* \$320.00	* \$465.00	* \$318.00	* \$206.00	* \$337.50	* \$238.41	* \$626.00	* \$259.00	* \$92.00	* \$3,378.91
	T.G.	\$123.00	\$413.52	\$320.00	\$465.57	\$318.75	\$208.00	\$340.33	\$239.53	\$639.12	\$259.00	\$102.00	\$3,428.82
1950	No.								1				1
	A.F.								\$5.00				\$5.00
	T.G.								\$5.00		\$5.57		\$5.57
1951	No.												
	A.F.												
	T.G.			\$23.43									\$23.43

* Classes exceeding quotas

Sheffield Scientific School and School of Engineering

CLASS	Number of Gifts	Amounts 1949-50	Total Gifts Including Bequests
1852-1874	1	\$ 30.00	\$ 69,030.00
1875	...		13,125.19
1876	1	20.00	231,625.50
1877	...		8,956.44
1878	...		3,149.00
1879	1	25.00	4,579.41
1880	1	10.00	15,928.25
1881	2	65.00	16,218.60
1882	...		35,343.03
1883	...		75,687.43
1884	1	50.00	20,703.05
1885		(See 1885 Yale College)	
1886	2	15.00	22,945.78
1887	8	127.50	23,656.15
1888	15	1,403.00	194,824.45
1889	9	355.00	44,427.50
1890	12	220.00	17,141.64
* 1891	14	5,400.00	35,783.00
* 1892	19	766.00	45,257.56
1893	14	615.00	44,058.50
1894	23	910.00	53,042.50
1895	49	3,807.00	71,993.69
* 1896	42	4,139.19	59,792.34
* 1897	52	3,208.50	83,217.84
1898	28	1,006.00	50,935.97
* 1899	35	2,260.00	61,613.63
1900	46	3,170.00	53,987.88
* 1901	71	1,437.00	45,765.30
* 1902	33	1,932.50	42,665.74
* 1903	48	1,721.73	37,564.86
* 1904	65	3,500.99	55,636.79
1905	93	4,997.25	38,911.40
1906	93	2,426.00	60,503.95
1907	113	3,209.50	56,345.77
* 1908	106	7,058.25	79,457.74
* 1909	96	3,068.17	59,505.19
1910	127	6,586.50	40,390.16
* 1911	114	4,976.00	62,960.81
* 1912	138	4,849.96	52,256.46
* 1913	162	3,393.00	38,500.20
1914	165	4,004.69	65,759.59
1915	137	6,614.00	42,822.08
* 1916	140	3,619.93	45,761.49
* 1917	136	3,479.89	34,793.77
1918	107	2,600.00	31,907.40
1919	100	2,442.00	24,233.57
* 1920	114	30,009.94	59,415.32
* 1921	126	4,569.00	26,081.60
* 1922	46	3,080.63	13,033.93
1923		(See 1923 Yale College)	
* 1924	94	3,696.00	39,459.94
* 1925	162	25,068.00	47,970.88
1926	126	2,460.00	18,738.94
1927		(See 1927 Yale College)	
1928	118	3,012.00	27,106.67
* 1929	128	2,776.00	12,725.38
1930		(See 1930 Yale College)	
* 1931	127	1,883.00	12,661.59
* 1932	108	1,619.00	7,307.58
1933		(See 1933 Yale College)	
* 1934	104	1,243.75	6,821.75
1935 S. & E.	106	1,712.00	7,638.89
* 1936 S. & E.	114	1,729.00	8,128.84
* 1937 S. & E.	99	1,388.50	5,622.42

*Class exceeding quotas

Other Departments

Class	Number of Gifts	Amounts 1949-50	Total Gifts Including Bequests
Divinity School	511	\$ 3,512.14	\$ 19,672.13
School of Law	540	8,069.00	102,036.38
School of Medicine	310	5,219.50	41,219.35
School of Art	337	2,984.01	19,367.05
School of Forestry	205	1,578.94	16,254.24
Graduate School	461	5,075.14	46,234.31
School of Music	194	1,094.50	10,564.87
School of Nursing	130	734.35	4,867.84
Faculty	112	1,187.00	34,952.69
Miscellaneous	20	292.00	12,185.40
TOTALS	2,820	\$29,746.58	\$307,354.26

Individual Bequests

THESE BEQUESTS ARE SIGNIFICANT IN THEIR EXPRESSION OF LOYALTY AND DEVOTION TO YALE

James M. Hopkin, '40	1908	971.25	Granville Corning, '78	1932	500.00	John Sanford Barnes, '91	1943	1,000.00
Samuel C. Perkins, '48	1905	113.91	Stanley W. Dexter, '78	1918	250.00	Starling W. Childs, '91	1948	20,000.00
Edward Sterling, '52	1910	1,148.10	Clarence H. Kelsey, '78	1930/31	5,093.08	Herbert Knox-Smith, '91	1933	1,000.00
Matthias H. Arnot, '56	1911	10,000.00	Alfred L. Ripley, '78	1945	1,000.00	Glen Wright, '91	1943/47	2,410.40
Edmond D. Estillette, '57	1922	100.00	William R. Sanborn, '78	1926	100.00	Edward H. Floyd-Jones, '92	1932	25,000.00
Albert H. Childs, '61	1922	2,000.00	Charles H. Shaw, '78	1950	34,609.27	Charles Hamilton Frost, '92	1927	2,000.00
Samuel R. Blatchley, '62	1917/22	2,605.56	Edwin W. Smith, '78	1939	50,000.00	James S. Maher, '92 S.	1941	200.00
Samuel Huntington, '63	1924	250.00	R. C. Ballard Thurston, '80 S.	1948	1,000.00	Samuel W. McCauley, '93 S.	1948	100.00
Edward B. Bronson, '65	1927	10,000.00	J. Burnett Collins, '81	1911	47,045.00	Eleanor T. Marlin, in memory of		
James M. Spencer, '67	1942/50	25,892.48	Edward H. Gilbert, '81	1922	1,526.27	Sanford B. Marlin, '94	1949	950.98
Charles Page, '68	1913	5,000.00	Georgè E. Nichols, '81 D.	1937	100.00	George Townsend Adey, '95	1949	1,000.00
Edward Bement, '70	1932/39	2,572.08	Paul W. Abbott, '83 S.	1923/26	38,197.62	David B. Lyman, '95	1942	100.00
Frederick Mead, '71	1919/50	603,134.36	Edward S. Hotchkiss, '83 S.	1945/46	2,326.97	Guy R. McLane, '95	1921	1,000.00
Thomas Thacher, '71	1919	2,500.00	Henry C. Nutt, '83 S.	1943	5,071.05	James A. Hutchinson, '96	1946	1,000.00
Edward A. Willson, '71	1943/47	273,273.15	Leonard M. Daggett, '84	1950	5,000.00	Joseph H. Tracy, '96 S.	1950	1,000.00
E. Benedict Cobb, '72	1939/40	843,520.69	Arthur B. Ferguson, '84 S.	1942	500.00	Willard Church, '97	1945	500.00
Thomas F. Gaylord, '73	1929	1,000.00	Jonathan Barnes, '85	1916	1,000.00	Walter C. Lee, '99	1949	1,000.00
Isaac N. Judson, '73	1928	2,000.00	Henry S. Brooks, '85	1939	1,500.00	Zenas Marshall Crane, '00	1937	10,000.00
Henry Spencer Robbins, '74	1942	2,500.00	Walter F. Frear, '85	1949	5,000.00	Preston Kumler, '00	1930	5,000.00
William A. Rogers, '74 S.	1947	5,000.00	Edward Hidden, '85	1939	5,000.00	William B. Ely, '04	1941/47	1,975.33
Henry F. English, '74 L.	1948	4,906.64	Lucy F. Smith, in memory of			Henry R. Schenker, '05	1923	200.00
Samuel R. Belts, '75	1932	5,000.00	Joseph C. Smith, '85	1949/50	106,012.05	Richard H. Deming, '07	1944	100.00
Harry Higbee, '75	1930	914.50	George Fitch Stacy, '85	1937	1,000.00	Harold A. Rosenbaum, '07	1927	2,500.00
Frank H. Jones, '75	1943	1,624.11	George E. Vincent, '85	1942	2,000.00	Eustace M. Sheppard, '09	1924	475.00
DeWitt Roosa, '75	1926	500.00	Sharswood Brinlon, '86	1943	1,000.00	Edward L. White, '09	1950	250.00
Albert York Smith, '75	1916	1,000.00	George E. Eliot, '86	1945	1,000.00	Earl T. Williams, '10	1919	10,000.00
Mrs. Emily V. Snow, '75	1930	1,000.00	Edward W. Peel, '86	1949/50	1,000.00	Walter B. Helbig, '10 M.A.	1924	25.00
Dwight W. Hunter, '76	1939/49	140,395.87	Thomas B. Enders, '88	1945/47	7,617.29	Clarence E. Barton, '13, '16 L.	1927	1,000.00
Isaac M. Jackson, '76	1914	15,000.00	Philip Pond, '88	1949/50	26,144.20	Charles J. Kittredge, '15 S.	1946	1,000.00
William M. Barnum, '77	1927	5,000.00	Mark E. Merrifield, '89	1942	20,000.00	Oliver B. Cunningham, '17	1918	11,610.00
John Proctor Clarke, '78	1932	1,000.00	Henry J. Bardwell, '90	1931	190.50	Edward McG. Gordon, '38	1945	\$100.00
			Henry Thatcher Fowler, '90	1949	500.00	William B. Jackson, '42	1946	2,000.00

Total Amount of Bequests Since Beginning of Fund, \$2,445,702.71

Class Agents

- 1881 Howard T. Walden, Brevoort Lane, Rye, N.Y.
 1882 Edwin L. Dillingham, Roxbury, Conn.
 1885 James R. Joy, 29 Perry St., New York 14, N.Y.
 1885 S. Clarence Blakeslee, 350 Livingston St., New Haven 11, Conn.
 1886 Rev. Chauncey W. Goodrich, Brunswick, Me.
 1887 John C. Diehl, 510 Myrtle St., Erie, Penn.
 1887 S. Julius G. Day, 95 Elm St., New Haven 10, Conn.
 1888 S. James Douglas Gold, M.D., 839 Myrtle Ave., Bridgeport 4, Conn.
 1889 Rev. Harry Lathrop Reed (Agent for 1949-50, Resigned).
 Samuel H. Fisher, Litchfield, Conn.
 1889 S. Clarence B. Twitchell, 204 Edgell Rd., New Haven 11, Conn.
 1890 John Crosby, 1010 Midland Bank Bldg., Minneapolis 1, Minn.
 1890 S. George P. Bissell, Box 327, Wilmington 99, Del.
 1891 John H. Buck, 50 State St., Hartford 3, Conn.
 1891 S. Pierre Jay Wurts, 244 Cedar St., Englewood, N. J.
 1892 Hon. Charles B. Sears (Agent for 1949-50, Resigned)
 1892 S. William N. Beach, 551 Fifth Ave., New York 17, N.Y.
 1893 Noah H. Swayne, Box 1052, Darien, Conn. (Deceased).
 1893 S. Roger C. Adams, 46 Atlantic Ave., Buffalo 22, N.Y.
 1894 Edwin O. Holler, Room 1112, 120 Broadway, New York 5, N.Y.
 1894 S. Samuel G. Coll, 16 Colt Rd., Pittsfield, Mass.
 1895 Alfred T. Osgood, M.D., 225 East 73rd St., New York 21, N.Y.
 1895 S. Hendon Chubb, 90 John St., New York 7, N.Y.
 1896 Henry J. Fisher, 230 Park Ave., New York 17, N.Y.
 1896 S. William H. Pouch, c/o Concrete Steel Co., 2 Park Ave., New York 16, N.Y.
 1897 Thatcher M. Brown, 59 Wall St., New York 5, N.Y.
 1897 S. John I. Downey, 530 Fifth Ave., New York 19, N.Y.
 1898 Henry Fletcher, 21 E. 40th St., New York 16, N.Y.
 1898 S. Joseph W. Alsop, Avon, Conn.
 1899 William E. S. Griswold, Sr., 575 Fifth Ave., New York 17, N.Y.
 1899 S. Arthur F. Corwin, Room 1620, 26 Broadway, New York 4, N.Y.
 1900 Howard Spear, 306 Brooklawn Ave., Bridgeport 4, Conn.
 1900 S. Jeremiah H. Bartholomew, 100 Main St., Ansonia, Conn.
 1901 Allan H. Richardson, Willton, Conn.
 1901 S. Augustus S. Blagden, Federal Machine & Welder Co., Warren, Ohio
 1902 Courtlandt D. Barnes, 49 Wall St., New York 5, N.Y.
 1902 S. Herbert H. Pease, 140 Chestnut St., New Britain, Conn.
 1903 Reeve Schley, Room 5111, 30 Rockefeller Plaza, New York 20, N.Y.
 1903 S. Horace W. Chittenden, 41 E. 42nd St., New York 17, N.Y.
 1904 Francis T. Dodge, 180 Varick St., New York 14, N.Y.
 1904 S. Henry T. Bradley, P. O. Box 143, Prout's Neck, Me.
 1905 Gilbert Kinney, 420 Lexington Ave., New York 17, N.Y.
 1905 S. H. LeRoy Whitney, 130 E. 67th St., New York 21, N.Y.
 1906 Allen Everts Foster, 25 Broadway, New York 4, N.Y.
 1906 S. Henry M. Gross, 2905 North Front St., Harrisburg, Penn.
 1907 P. Lyndon Dodge, 120 Broadway, New York 5, N.Y.
 1907 S. Stanley B. Ineson, Manchester, Vt.
 1908 Richard B. Bulkeley, P. O. Box 269, Hartford 1, Conn.
 1908 S. G. d'Andelot Belin, 703 First National Bank Bldg., Scranton, Penn.
 1909 Hubert McDonnell, 120 Broadway, New York 5, N.Y. (Co-Agent).
 Ralph H. Clark, 42 Church St., New Haven 10, Conn. (Co-Agent).
 1909 S. Theodore S. Watson, 149 Broadway, New York 6, N.Y.
 1910 Kent S. Clow, P. O. Box 66004, Chicago 80, Ill. (Agent for 1949-50, Resigned).
 1910 S. Violt M. Cole, 20 Broad St., New York 5, N.Y.
 1911 Francis Crandall, Mellon National Bank & Trust Co., Pittsburgh 30, Penn.
 1911 S. Clayton DuBosque, 39 Broadway, New York 6, N.Y.
 1912 Charles S. Munson, 60 E. 42nd St., New York 17, N.Y.
 1912 S. Raymond B. Bowen, Room 1710, 25 W. 43rd St., New York 18, N.Y.
 1913 Richard W. Robbins, 701 North Stout St., Pratt, Kans.
 Vanderbilt Webb (Agent for 1949-50, Resigned).
 1913 S. Henry A. Behre, 153 Armory St., New Haven 11, Conn.
 1914 Thomas L. Daniels, 600 Roanoke Bldg., Minneapolis 2, Minn. (Co-Agent).
 Orrin P. Kilbourn, Orkit Farms, West Simsbury, Conn. (Co-Agent).
 1914 S. Malcolm R. Pitt, Jr., 41 Thomas St., New York 7, N.Y.
 H. Liggelt Gray, Oakite Products, Inc., 22 Thames St., New York 6, N.Y.
 1915 Randal H. Macdonald, 14 Wall St., New York 5, N.Y.
 Everett Smith, 31 Nassau St., New York 5, N.Y.
 John W. Castles, R.F.D. 1, Morristown, N. J.
 (Special Gifts Chairman, 1949-50).
 1915 S. Alexander H. Revell, Jr., (Agent for 1949-50, Resigned).
 John L. Christie, c/o Handy & Harman, 1770 King's Hwy, Bridgeport 9, Conn.
 1916 Charles Pratt, Pratt Institute, Brooklyn, N.Y.
 Wm. Ross Proctor, Whitehall Farms, Pittsford, N. J.
 1916 S. Lauren Arnold, 74 Elm St., New Haven 10, Conn.
 Ernest G. Brown, Guinea Rd., Cos Cob, Conn. (Special Gifts Chairman, 1950-51).
 1917 Samuel S. Duryee, 40 Wall St., New York 5, N.Y.
 John L. Koehne, 450 Seventh Ave., New York 1, N.Y.
 1917 S. Charles C. Gifford, New York Trust Co., 1002 Madison Ave., New York 21, N.Y.
 1918 John E. Woolley, Room 2316, 9 Rockefeller Plaza, New York 20, N.Y.
 1918 S. Philip McK. Zenner, 295 Madison Ave., New York 17, N.Y.
 1919 Winter Mead, 14 Revere Rd., Morristown, N. J.
 1919 S. Roger S. Lynch, 417 Morris Ave., Summit, N. J.
 1920 A. Coster Schermerhorn, 712 Jackson Place, N.W., Washington 6, D.C.
 1920 S. McDowell Hosley, New York Gravure Co., 305 E. 45th St., New York 17, N.Y.
 1921 Eli Whitney Debevoise, 20 Exchange Place, New York 5, N.Y.
 1921 S. Simon A. Beisler, M.D., 121 E. 60th St., New York 22, N.Y.
 1922 John Gifford, 14 Wall St., New York 5, N.Y.
 1922 S. Frank O. H. Williams, 64 Pearl St., Hartford 4, Conn.
 1923 & 23 S. Edward T. Helzler, 16 Wall St., New York 5, N.Y.
 Charles W. Chase, R.F.D., East Hampton, Conn.
 1924 Edwin Foster Blair, 20 Exchange Place, New York 5, N.Y.
 1924 S. Gilbert G. Emerson, 321 Upper Mountain Ave., Upper Montclair, N.J.
 Edward M. Greene, Jr., 109 Lafayette St., New York 13, N.Y.
 1925 Clarke W. Costikyan, 307 E. 63rd St., New York 21, N.Y.
 1925 S. Richard J. Eckart, 229 E. 42nd St., New York 17, N.Y.
 Allan C. Eustis, Jr., c/o Spencer Trask & Co., 25 Broad St., New York 5, N.Y.
 (Co-Agent for 1950-51).
 Charles H. Walker, 20 Exchange Pl., New York 5, N.Y. (Co-Agent for 1950-51).
 Frank S. G. Williams (Agent for 1949-50, Resigned).
 1926 Frederic A. Potts, The Philadelphia National Bank, Philadelphia 1, Penn.
 1926 S. David Gregg, Jr., Room 2200, 30 Broad St., New York 4, N.Y.
 C. Dana McCoy, Braemar Farm, Millington, N.J.
 1927-27 S. George H. Walker, Jr., 1 Wall St., New York 5, N.Y.
 Merwin M. Krevit, c/o Whitney Cotton Mills, Inc., 2135 State St.,
 Hamden, Conn. (Co-Agent).
 Allen M. Look, 65 Worth St., New York 13, N.Y. (Co-Agent).
 Ewing W. Reilly, c/o McKinsey & Co., 60 East 42nd St., New York 17, N.Y.
 (Co-Agent).
 Kenneth E. Ryan, 25 Broadway, New York 4, N.Y. (Co-Agent).
 1928 Roswell L. Gilpatric, 15 Broad St., New York 5, N.Y.
 Frank H. Woods, Jr., 59 E. Van Buren St., Chicago 5, Ill.
 1928 S. Joseph B. Terbell, 20th Floor, 230 Park Ave., New York 17, N.Y.
 1929 Kendrick S. Gillespie, c/o Carl M. Loeb, Rhoades & Co., 61 Broadway,
 New York 6, N.Y.
 Granger Costikyan, Purdys, New York. (Co-Agent).
 Charles R. Hogen, c/o N. W. Ayer & Son, Inc., 30 Rockefeller Plaza,
 New York 20, N.Y. (Co-Agent).
 1929 S. A. Marvin Laidlaw, Room 5007, 30 Rockefeller Plaza, New York 20, N.Y.
 1930 Thatch M. Brown, Jr., G. H. Walker & Co., One Wall St., New York 5, N.Y.
 Raymond W. Ellis, 30 State St., Boston 9, Mass.
 Arthur E. Palmer, Jr., 32 Liberty St., New York 5, N.Y.
 Sherwood W. Smith, 100 Powers Bldg., Rochester 14, N.Y.
 1930 S. John P. Bent, 38 South Dearborn St., Chicago 3, Ill.
 James L. Black, Jr., c/o Watson, Johnson, Leavenworth & Blair,
 100 Park Ave., New York 17, N.Y.
 Theodore P. Ellsworth, P.O. Box 147, Bakersfield, Cal.
 1931 & 31 S. John Holbrook, 70 Pine St., New York 5, N.Y.
 Edwin K. Chapin, 103 Park Ave., New York 17, N.Y.
 Reeve Schley, Jr., Whitehouse, N. J.
 Wyllis Terry, Jr., 25 Broadway, New York 4, N.Y.
 Kempton Dunn, American Brake Shoe Co., 230 Park Ave., New York 17, N.Y.
 1932 Emmert W. Bates, 3555 Netherland Ave., Riverdale, New York 63, N.Y.
 Hoyt Ammidon, Central Hanover Bank & Trust Co., 30 Rockefeller Plaza,
 New York, N.Y.
 William H. Frank, Armonk-Bedford Rd., Armonk, N.Y.
 1932 S. Walter R. Williams, Jr., c/o Union Dime Savings Bank, 6th Ave. & 40th St.,
 New York, N.Y.
 George L. Berry, 1328 Watchung Ave., Plainfield, N. J. (Co-Agent).
 LeRoy Clark, Jr., 590 E. 3rd St., Mt. Vernon, N.Y. (Co-Agent).
 Heber H. Dunkle, 95 Ardsley Rd., Scarsdale, N.Y. (Co-Agent).
 Henry B. Fernald, Jr., 81 Gordonhurst Ave., Upper Montclair, N. J. (Co-Agent).
 Curtis C. Gary, Christie Hill Rd., Darien, Conn. (Co-Agent).
 Harvey H. Heyser, Jr., 1118 Oak Hill Ave., Hagerstown, Md. (Co-Agent).
 Angus Macdonald, c/o Quaker Oats Co., 2111 S. 11th St., St. Joseph 1, Mo.
 (Co-Agent).
 Alexander M. Smith, 453 W. Main St., Kent, Ohio. (Co-Agent).
 1933 & 1933 S. & E. Charles M. D. Reed, c/o Taylor-Reed Corp., Glenbrook, Conn.
 Philip K. Allen, 1 Highland Rd., Andover, Mass. (Co-Agent).
 Frank E. Beane, Lake Ave., Greenwich, Conn. (Co-Agent).
 Clement O. Davidson, 276 Ogden Way, Hillside 5, N. J. (Co-Agent for 1949-50,
 Resigned).
 David Howland, Woodland Rd., New Canaan, Conn. (Co-Agent).
 Theodore S. Jones, 88 Columbine Rd., Milton, Mass. (Co-Agent for 1949-50,
 Resigned).
 Malcolm P. Taylor, c/o Taylor-Reed Corp., Glenbrook, Conn. (Co-Agent).
 1934 John F. Hallett, First National Bank, St. Louis 2, Mo. (Special Gifts Chairman
 for 1949-50, Resigned).
 J. Stephen Knight, Carrington Rd., Bethany, Conn.
 George A. Ranney, Jr., Casey Rd., R.F.D. 1, Box 205-A, Libertyville, Ill.
 1934 S. & E. David C. Cory, c/o J. Walter Thompson Co., 420 Lexington Ave.,
 New York 17, N.Y.
 Hoyt C. Pease, 95 Dover Rd., New Britain, Conn.

* Informal Chairman of the Agents of this class.

- 1935 Berkeley: Frederick H. Buck, Jr., 71 Boulevard, East, Mountain Lakes, N.J.
 Branford: *Milton F. Martin, Martin Advertising Corp., 630 Fifth Ave., New York 20, N.Y.
 Calhoun: John T. Harrison, Jr., 99 John St., New York 7, N.Y.
 Davenport: Clive L. DuVal, 2nd, Millbrook, N.Y.
 Jonathan Edwards: Frederick P. Haas, 15 Broad St., New York 5, N.Y.
 Pierson: H. P. Baldwin Terry, 25 Broadway, New York 4, N.Y.
 Saybrook: John S. Murlha, Hewes & Awalt, 93 Elm St., Hartford 6, Conn.
 Trumbull: Alexander C. Brown, Jr., 39 Thorn St., Sewickley, Penn.
- 1935 S. & E. Stanley R. Morton, 11 Old Colony Rd., Worcester, Mass.
 John G. Munson, Jr., 1442 Palm Blvd., Brownsville, Tex.
- 1936 Berkeley: *Louis Walker, G. H. Walker & Co., 111 Pearl St., Hartford 3, Conn.
 Branford: Richard A. R. Pinkham, New York Herald Tribune, 230 W. 41st St., New York 18, N.Y.
 Calhoun: Carroll Cavanagh, Sasqua Hills, East Norwalk, Conn.
 Davenport: Richard M. Rossbach, J. H. Rossbach & Bros., 109 Gold St., New York 7, N.Y.
 Timothy Dwight: Hampden M. Swift, 2100 Locust St., St. Louis 3, Mo.
 Jonathan Edwards: David H. Northrup, 405 Oak St., Syracuse, N.Y.
 Pierson: Whitelaw Reid, 230 W. 41st St., New York 18, N.Y.
 Saybrook: Thomas Hildt, Jr., The New York Trust Co., 100 Broadway, New York 5, N.Y.
 Trumbull: Andrew M. McBurney, Oxford Paper Co., 230 Park Ave., New York 17, N.Y.
- 1936 S. & E. Alfred M. Rankin, Hine & Flory, 1122 National City Bank Bldg., Cleveland 14, Ohio.
- 1937 Berkeley: John B. Stevens, International Silver Co., Meriden, Conn.
 Branford: Thomas E. Wallon, Jr., 1600 Arch St., Philadelphia 1, Penn.
 Calhoun: David L. Francis, Princess Elkhorn Coal Co., Huntington, W. Va.
 Davenport: Frederick H. Brooke, Jr., Raytheon Mfg. Co., Waltham 54, Mass.
 Timothy Dwight: William M. Rees, Chubb & Son, 90 John St., New York 7, N.Y.
 Jonathan Edwards: John T. Robinson, 245 Edwards St., New Haven 11, Conn.
 Pierson: *DeWitt Peterkin, Jr., 23 Wall St., New York 8, N.Y.
 Saybrook: Hiram S. Cody, Jr., 1045 Van Hoy Ave., Winston-Salem, N.C.
 Trumbull: Richard I. Galland, 15 Broad St., New York 5, N.Y.
- 1937 S. & E. Alvin W. Fargo (Agent for 1949-50, Resigned).
 Anson W. Krickl, Simon Willard Rd., Concord, Mass.
 W. Murray Sanders, 29 Warren Pl., Montclair, N.J.
- 1938 Berkeley: H. Everton Mosley, Jr., 45 Edgehill Rd., New Haven, Conn.
 Branford: James D. Hinchliff, 554 Brier St., Kenilworth, Ill.
 Calhoun: William A. W. Krebs, Jr., 424 Cumberland Ave., Somerset, Chevy Chase, Md.
 Davenport: Newton B. Carey, Webster, Blanchard & Willard, 15 Lewis St., Hartford 3, Conn. (Agent for 1949-50, Resigned).
 David D. Bloomfield, 43 Cumberland Rd., West Hartford, Conn. (Agent for 1950-51).
 Timothy Dwight: William T. Hodge, Jr., c/o Leach, Calkins & Scott, State Planters Bank Bldg., Richmond, Va.
 Jonathan Edwards: J. Roger Newstedt, M.D., Massachusetts General Hospital, Boston 14, Mass.
 Pierson: Robert Sargent Shriver, Jr., Ambassador East Hotel, Chicago, Ill.
 Saybrook: Joseph B. Stevens, Jr., R.F.D. 2, Princeton, N.J.
 Trumbull: *John E. Ecklund, c/o Wiggin & Dana, 205 Church St., New Haven 8, Conn.
 Other Members of the Class: Benjamin R. Fisher, 711 Forbes St., Pittsburgh, Penn.
- 1939 Berkeley: W. Newton Burdick, Jr., 906 Valley Rd., Glencoe, Ill.
 Branford: Cameron S. Moseley, 201 Parkview Ave., Bronxville, N.Y.
 Calhoun: Charles Wright, 3rd, 1100 Ford Bldg., Detroit 26, Mich.
 Davenport: *Archibald R. Hoxton, Jr., Fairfield Country Day School, Fairfield, Conn.
 Timothy Dwight: Donald Wallace Henry (Agent for 1949-50, Resigned).
 Andrew O. Miller, Jr., 14 Wall St., New York 5, N.Y.
 Jonathan Edwards: Ronald J. Clark, St. Paul's School, Concord, N.H.
 Pierson: Calvin W. Verity, Jr., Armco Steel Corp., Ashland, Ky.
 Saybrook: Atwood Collins, 2d, 36 Pearl St., Hartford, Conn.
 Trumbull: Romer F. Good, c/o Morgan Machine Co., 1230 University Ave., Rochester, N.Y.
 Other Members of the Class: Benjamin S. Holderness, 1121 North Broadway, Yonkers 3, N.Y.
 John D. Stubbs, c/o Standard Oil Co., P. O. Drawer H, Lima, Ohio.
- 1940 Berkeley: William W. Field, M.D., 242 E. 72nd St., New York 21, N.Y. (Agent for 1949-50, Resigned).
 C. Barse Hall, Jr., 19 East 55th St., New York 22, N.Y. (Agent for 1950-51).
 Branford: William H. Vinton, Photo Products Dept., E. I. duPont de Nemours & Co., Parlin, N.J.
 Calhoun: *Haven Trevor Waters, 518 Main St., Cedarhurst, L.I.
 Davenport: Joseph W. Stack, Jr., 3424 82nd St., Jackson Heights, N.Y.
 Timothy Dwight: Francis J. Menton, 72 Franklin St., Cedar Grove, N.J.
 Jonathan Edwards: McGeorge Bundy, Elliot House, F21, Cambridge 38, Mass.
 Henry James, Jr., 45 Prospect Place, New York 17, N.Y.
 Clayton E. Wheel, Jr., 952 Fifth Ave., New York 21, N.Y.
 Pierson: Schuyler M. Meyer, Jr., A/C Brazaco S/A, Caixa Postal, 700 Rio de Janeiro, Brazil.
 Saybrook: David M. Gerber, M.D., 435 East 14th St., New York 9, N.Y.
 Trumbull: William A. Wiedersheim, 3d, U. S. Gypsum Co., Chamouni Rd., St. Davids, Penn.
 James Wilson Link, 61 West 8th St., New York 11, N.Y. (Co-Agent).
 Other Members of the Class: Charles T. Roelke, 872 Hebron Ave., Glastonbury, Conn.
- 1941 Berkeley: *Thomas Parsons, 3rd, 1350 Madison Ave., New York 28, N.Y.
 Branford: John Henry Downs, 33 Main St., St. Johnsbury, Vt.
 Calhoun: William A. Robinson, 41 Villa Rd., Larchmont, N.Y.
 Davenport: Harold T. Clement, Jr., 314 Highland Ave., Buffalo 13, N.Y.
 Timothy Dwight: Delaney Kipbuth, Holchkiss School, Lakeville, Conn.
 Jonathan Edwards: C. Edward Doyle, Jr., 320 Simpson Pl., Peekskill, N.Y.
 Pierson: Paul S. Pierson, M.D., 1005 West Green Tree Rd., Milwaukee 9, Wisc.
 Saybrook: H. Robert Hamel, Box 219, Bainbridge, New York.
 Silliman: Barooyr Zorhian, Apt. 10F, 455 E. 14th St., New York 9, N.Y.
 Trumbull: Spencer M. Ehrman, Mason, Ehrman & Co., 45 S.E. Ash St., Portland 14, Oregon.
 Other Members of the Class: Seth B. French, Jr., c/o Otis Elevator Co., 260 11th Ave., New York 1, N.Y.
- 1942 Berkeley: George Kirchwey, 3d, c/o R. L. Heyniger, 67 Pine St., Waterbury, Conn.
 Branford: William P. Powning, P. O. Box 215, Jacksonville Beach, Fla.
 Calhoun: *Malcolm J. Edgerton, Jr., c/o White & Case, 14 Wall St., New York 5, N.Y.
 Davenport: William Ford, R.F.D., Lakeville, Conn.
 Timothy Dwight: Jeremiah Milbank, Jr., 44 Wall St., New York 5, N.Y.
 Jonathan Edwards: Thorndike Oeland, Jr., 1440 Broadway, New York 18, N.Y.
 Pierson: Louis F. Laun, Jr., 44 Shepley St., Auburn, Me.
 Saybrook: Robert Paul Mastland, Jr., M.D., 303 East Superior Ave., Chicago 11, Ill.
 Silliman: Claude Doulhit, Jr., 1680 York Ave., Apt. 44, New York 28, N.Y.
 Trumbull: Belton Allyn Copp, Waller, Anderson & Smith, 302 State St., New London, Conn.
 Other Members of the Class: John S. Walker, Apt. 10-G, 448 E. 20th St., New York 9, N.Y.
- 1943 Berkeley: *Dudley Livingston Miller, One Wall St., New York 5, N.Y.
 Branford: Richard H. Nolle, Wayzata, Minn.
 Calhoun: Donald D. Marsden, 26 Mathews St., Milton 86, Mass.
 Davenport: George S. Pillsbury, 21 West St., New York 6, N.Y.
 Timothy Dwight: Frank D. Campion, LIFE, 230 North Michigan Ave., Chicago 1, Ill.
 Jonathan Edwards: Robert B. vonMehren, Debevoise, Plimpton & McLean, 20 Exchange Place, New York 5, N.Y.
 Pierson: H. Smith Richardson, Jr. (Agent for 1949-50, Resigned).
 Henry H. Anderson, Jr., Cove Neck, Oyster Bay, New York (Agent for 1950-51).
 Saybrook: Robert K. Sherwood, Dept. of Economics, University of the South, Seawee, Tenn.
 Silliman: John Miller Thornton, Box 8, R. D. 9, Sewickley, Penn.
 Trumbull: Rev. Chalmers Coe, 17 Seelye St., Amherst, Mass.
 Other Members of the Class: Allen T. Klotz, Jr., 20 Belhune St., New York 14, N.Y.
- 1944 Berkeley: Townsend W. Hoopes, 7203 Glendale Rd., Chevy Chase 15, Md.
 Branford: Arleigh D. Richardson, 3d, 16 Yale Station, New Haven, Conn.
 Calhoun: Edwin L. D. Dils, Box 950, Parkersburg, W. Va.
 Davenport: *John O. Green, Jr., Baldwin, Todd & Leferts, 120 Broadway, New York 5, N.Y.
 Timothy Dwight: James L. Buckley, 51 1/2 Trumbull St., New Haven 11, Conn.
 Jonathan Edwards: Neal D. Ivey, Jr., 506 St. Davids Ave., St. Davids, Penn.
 Pierson: William Cody Kelly, 2582 Grandin Rd., Cincinnati 8, Ohio.
 Saybrook: Orten E. Duling, 1016 West 9th St., Los Angeles 15, Cal.
 Silliman: Walter E. Beckjord, 2378 Madison Ave., Cincinnati, Ohio.
 Trumbull: William F. Seelbach, 21150 Aberdeen Rd., Rocky River, Ohio.
 Other Members of the Class: Marion C. Dietrich, 1573 Parkline Dr., Pittsburgh 27, Penn.
- 1945 Berkeley: *Ernest F. Stockwell, Jr., 99 West Cedar St., Boston 8, Mass.
 Branford: Alexander G. Gabriels, Jr. (Agent for 1949-50, Resigned).
 Calhoun: H. Gordon Goodwin, The Phoenix Insurance Co., 91 State St., Albany 1, N.Y.
 Davenport: Alexander Harvey, 2nd, 120 E. 75th St., New York 21, N.Y.
 Timothy Dwight: Roy H. Dickerson, 655 Howard Ave., New Haven 11, Conn.
 Jonathan Edwards: Albert H. Swell, 52 Northumberland Rd., Rochester 18, N.Y.
 Pierson: John L. Worrlow, Brasenhill, Lebanon, Penn.
 Saybrook: Ray L. Hefner, Jr., Dept. of English, University of Kentucky, Lexington 29, Ky.
 Silliman: Charles W. Skinner, Jr., 7108 Garfield Ave., South, Minneapolis 19, Minn.
 Trumbull: Hobart E. Early, 2nd, 920 20th St., Wilmette, Ill.
 Other Members of the Class: Harry L. Bennett, 350 Elm St., New Haven 11, Conn.
- 1945 W. Berkeley: Thomas Collier Platt, c/o D. J. H. Webb, Mt. Carmel, Conn.
 Branford: Roger A. Bachman, Joseph R. Gerber Co., 1305 Southwest 12th Ave., Portland 1, Ore.
 Calhoun: Elliott E. Vose, c/o Winthrop, Slimson, Putnam & Roberts, 40 Wall St., New York 5, N.Y.
 Davenport: *Gerald R. Daly, 444 International House, 1414 E. 59th St., Chicago 37, Ill.
 Timothy Dwight: David B. H. Martin, c/o Peabody, Brown, Rowley & Storey, 201 Devonshire St., Boston 10, Mass.
 Jonathan Edwards: Robert R. Macomber, 5 Buckingham St., Rochester 7, N.Y.
 Pierson: Huntington Lyman, 535 Park Ave., New York 21, N.Y.
 Saybrook: Donald A. Levenson, 275 Highland Rd., South Orange, N. J.
 Silliman: Harvey Childs, Jr., 5226 Westminster Pl., Pittsburgh 32, Penn.
 Trumbull: Daniel G. Volkman, Jr., 2930 Broadway, San Francisco, Cal.
 Other Members of the Class: John W. Finney, 3342 Reservoir Rd., Washington, D. C.
 Charles P. Twichell, St. Louis Country Day School, R.F.D. 7, St. Louis 14, Mo.
- 1946 Berkeley and Non-College: Henry W. Taft, R.F.D. 3, High Ridge Rd., Stamford, Conn.

*Informal Chairman of the Agents of this class.

- 1947 Berkeley and Non-College: Henry W. Taft, R.F.D. 3, High Ridge Rd., Stamford, Conn. (Agent for 1949-50, Resigned).
 Branford: John H. Dietze, Apt. 13, 93 Fuller Pl., Irvington, N. J.
 Calhoun: Donald L. Medlock, 3 Field End Lane, Interlaken Gardens, Tuckahoe 7, N.Y.
 Davenport: Charles B. Alling, Jr., 30 Clinton Ave., Montclair, N. J.
 Timothy Dwight: David Moxley, 1321 North Meridian St., Indianapolis 2, Ind.
 Jonathan Edwards: John L. H. Chalee, 28 Orchard St., Portland 4, Me.
 Pierson: Eric V. Stevenson (Agent for 1949-50, Resigned).
 John Fleming Kelly, 103 Franklin St., Denver 31, Colo. (Agent for 1950-51).
 Saybrook: Robert F. Stansberry, 69 Winona Ave., Detroit 3, Mich.
 Stillman: Phelps Deerson, Benedict Hill Rd., New Canaan, Conn.
 Trumbull: John T. Phillips, 1314 Stanford Ave., St. Paul 5, Minn.
 1948 Berkeley: William C. Mohler, 50 Haven Ave., New York 32, N.Y.
 Branford: Samuel S. Walker, Jr., 325 E. 72nd St., New York 21, N.Y.
 Calhoun: Hugh Frost Dangler, 21 Benedict Pl., Greenwich, Conn.
 Davenport: Christopher A. Squire (Agent for 1949-50, Resigned).
 Gordon N. Farquhar, 125 Trumbull St., Hartford 4, Conn.
 Timothy Dwight: Robert L. Bast, 22 Church St., Weston, Mass.
 Jonathan Edwards: William Morris Furey, 2013 First National Bank Bldg., Pittsburgh 22, Penn.
 Pierson: *Gordon Bourne Michler, 1 Gracie Sq., New York 28, N.Y.
 Saybrook: Arthur M. Quilly, Gallatin D-44, Harvard Business School, Soldiers' Field 63, Boston, Mass.
 Stillman: Douglas G. Lovell, Jr., 9 South 44th St., Philadelphia 4, Penn.
 Trumbull: Malcolm Young, 68 Glen Keith Rd., Glen Cove, N.Y.
 Other Members of the Class: George H. W. Bush, c/o International Derrick and Equipment Co., Box 233, Midland, Tex.
 1949 Berkeley: Joseph McC. Leiper, 2nd, Blauvelt, N.Y.
 Branford: William M. Barnett, 579 Broadway, New Orleans, La.
 Calhoun: John R. Evans, 21 Sacramento Pl., Cambridge, Mass.
 Davenport: Daniel Pomeroy Davison, Potter Park, Cambridge, Mass.
 Timothy Dwight: Samuel Bellows Gilpin, 3rd, 330 Laurel Lane, Haverford, Penn.
 Jonathan Edwards: R. Philip Hanes, Jr. (Agent for 1949-50, Resigned).
 Gardner Lewis Grant, Chase E-41, Harvard Business School, Soldiers' Field, Boston 63, Mass.
 Pierson: Clifford F. Messinger, Jr., 4244 North Wilson Dr., Milwaukee 11, Wisc.
 Saybrook: Roger W. Nelson, 1002-A Yale Station, New Haven, Conn.
 Stillman: Radley Hutchinson Daly, 48 Van Rensselaer Ave., Stamford, Conn.
 Trumbull: Jay Walter Tracey, Jr., 2 Rutland St., Cambridge, Mass.
 Other Members of the Class: *William Howard Swire, 19 South Pine Ave., Albany, N.Y.
 1950 Berkeley: Newell S. Knight, Jr., 228 North Newstead Ave., St. Louis 8, Mo.
 Branford: William M. Barnett, 579 Broadway, New Orleans, La.
 Calhoun: David A. Crowell, 72 Gould Pl., Caldwell, N. J.
 Davenport: Francis O. Spalding, 123 Onwentsia Rd., Lake Forest, Ill.
 Timothy Dwight: William H. Draper, Hardscrabble Rd., Chappaqua, N.Y.
 Jonathan Edwards: Edwin L. Wolff, 711 E. 46th St., Savannah, Ga.
 Pierson: Arthur S. Schmid, 504 Sherwood Drive, Webster Groves 19, Mo.
 Saybrook: Fred Stannard, Jr., Waterbury Ave., Madison, Conn.
 Stillman: Donald E. Bitsberger, c/o Episcopal Theological School, Cambridge, Mass.
 Trumbull: Donald R. Cowan, 2920 Buxton Rd., Shaker Heights, Ohio.
 Other Members of the Class: *David M. Gillespie, 25 Ogden Pl., Morristown, N. J.

SCHOOL OF LAW

- 1890-91 John A. Hooper, 124 E. Market St., York, Penn. (Deceased).
 1892-95 George O. Redington, 321 E. 43rd St., New York 17, N.Y.
 1896 Hon. Charles Elliott Pickell, U. S. District Court, New Haven 5, Conn.
 1897 Frederick L. Perry (Agent for 1949-50, Resigned).
 1900-03 Horace Greeley Eastburn, 1118 King St., Wilmington, Del.
 1904-05 Frank E. Bollman, 185 Church St., New Haven 10, Conn.
 1906 Herman Glasser, 276 Fifth Ave., New York 1, N.Y.
 1907 George S. VanSchaick, 110 E. 42nd St., New York 17, N.Y.
 1908 Richard C. Hunt, 70 Pine St., New York 5, N.Y.
 1909 H. Herbert Harbison, 408 Penobscot Bldg., Detroit 26, Mich.
 1910 Samuel J. White, 185 Church St., New Haven 10, Conn.
 1911 Raymond E. Hackett, 1 Atlantic St., Stamford, Conn.
 1912 Alex. W. Creedon, 50 State St., Hartford 3, Conn.
 1913-14 Laurence F. Lee, Box 1230, Jacksonville 1, Fla.
 1915 Walter Otis Loomis, Yale Club, 50 Vanderbilt Ave., New York 17, N.Y.
 1916 Thomas J. Ryan, 185 Church St., New Haven 10, Conn.
 1917 Carleton L. Marsh, First National Bank Bldg., Greenwich, Conn.
 1918 Sidney W. Davidson, Davidson, Dawson & Clark, 63 Wall St., New York 5, N.Y.
 1919 William A. Kelly, 1 Atlantic St., Stamford, Conn.
 1920 John M. Comley, 180 Van Rensselaer Ave., Stamford, Conn.
 1921 Stuart LeF. Lapp, c/o Gibson, Dunn & Cruikshank, 634 South Spring St., Los Angeles 14, Cal.
 1922 William Waller, American Trust Bldg., Nashville 3, Tenn.
 1923 James S. Hemingway, 25 Broadway, New York 4, N.Y.
 1924 C. Dickerman Williams, 15 Broad St., New York 5, N.Y.
 1925 Mortimer L. Doolittle (Agent for 1949-50, Deceased).
 1926 Frank E. Callahan, c/o Wiggins & Dana, 205 Church St., New Haven 10, Conn.
 1927 Richard Joyce Smith, 40 Wall St., New York 5, N.Y.
 1928 T. Girard Wharton, 50 West Main St., Somerville, N. J.
 1929 James Wayne Cooper, 205 Church St., New Haven 9, Conn.
 1930 John R. Bullock, 603 Dixie Terminal Bldg., Cincinnati 2, Ohio.

*Informal Chairman of the Agents of this class.

- 1931 Roger M. Blough, 436 7th Ave., Pittsburgh 30, Penn.
 1932 Albert R. Connelly, 15 Broad St., New York 5, N.Y.
 1933 Benedict P. Cottone, Federal Communications Commission, Washington, D. C.
 1934 William Parsons, 15 Broad St., New York 5, N.Y.
 1935 Edward S. Menapace, Room 1740, 120 Broadway, New York 5, N.Y.
 1936 Harry R. Pugh, Jr., 20 Exchange Pl., New York 5, N.Y.
 1937 Oscar M. Ruebhausen, Room 2600, 20 Exchange Pl., New York 5, N.Y.
 1938 George Peabody Hoke, 1430 Rand Tower, Minneapolis 2, Minn.
 1939 Mrs. Richard R. Rogan, 1019 East Grinnell Drive, Burbank, Cal.
 1940 William H. Timbers, c/o Cummings & Lockwood, 1 Atlantic St., Stamford, Conn.
 1941 Ralph P. S. McDonnell, c/o The Army and Navy Club, 1701 Massachusetts Ave., Washington 6, D. C.
 1942 Spencer V. Silverthorne, Jr., 80 Broad St., New York 5, N.Y.
 1943 Charles T. Stewart, c/o Cravath, Swaine & Moore, 15 Broad St., New York 5, N.Y.
 1944 Irving Clark, Jr., Dexter Horton Bldg., Seattle 4, Wash.
 1945 Harry H. Hill, Jr., Rhinebeck, N.Y.
 1946 Byron R. White, First National Bank Bldg., Denver 2, Colo.
 1947 Albert Tate, Jr., P. O. Box 69, Ville Platte, La.
 1948 Mitchell J. Cooper, c/o Rauh & Levy, 1631 K St., N.W., Washington 6, D. C.
 1949 Herbert J. Hansell, 15 Broad St., New York 5, N.Y.

SCHOOL OF MEDICINE

- 1887-04 Charles E. Farr, M.D., 620 Park Ave., New York 21, N.Y.
 1907-08 Marvin M. Scarbrough, M.D., 47 Trumbull St., New Haven 10, Conn.
 1909-10 F. Elmer Johnson, M.D., 90 Wall St., Springfield, Vt.
 1911-14 Maxwell Lear, M.D., 1172 Chapel St., New Haven 11, Conn.
 1915-22 Clyde Leroy Deming, M.D., 2 Marshall Rd., Hamden 14, Conn.
 1923-25 Francis B. Woodford, M.D., 62 Main St., Ridgefield, Conn.
 1926-30 Charles Mayo Goss, M.D., Louisiana State University School of Medicine, New Orleans 13, La.
 1931 A. Allison Wills, Jr., M.D., 815 Sheraton Bldg., 10 Post Office Sq., Boston, Mass.
 1932 Prof. Myron E. Wegman, M.D., Louisiana State University School of Medicine, New Orleans 13, La.
 1933 Daniel Harvey, M.D., 218 North Beacon St., Hartford 5, Conn.
 1934-35 Frederick Beck, M.D., Biggs Memorial Hospital, Ithaca, N.Y.
 1936 Edgar W. Warren, II, M.D., 1933 Randolph Ave., Topeka, Kans.
 1937 Leland M. Woodruff, M.D., 1101 Beacon St., Brookline, Mass.
 1938 Nelson K. Ordway, M.D., Louisiana State University School of Medicine, New Orleans 13, La.
 1939 Arthur S. Tucker, M.D. (Resigned).
 Robert G. Ernst, M.D., 38 School St., Springfield, Mass.
 1940 Crawford J. Campbell, M.D., 721 Madison Ave., Albany 3, N.Y.
 1941 Horace T. Gardner, Jr., M.D., 333 Cedar St., New Haven 11, Conn.
 1942 Donald D. Dieter, M.D., 416 South Santa Fe St., Salina, Kans.
 1943 Gerard Fountain, M.D., 22 Fox Meadow Rd., Scarsdale, N.Y.
 1944 Sanford R. Dietrich, M.D., 141 Gay St., Clayton, Mo.
 1945 Richard W. Breck, M.D., 188 North Main St., Wallingford, Conn.
 1946 William J. Wedemeyer, Jr., M.D., ABCC, A.P.O. 248, c/o Postmaster, San Francisco, Cal.
 1947 M. Richard Carlin, M.D., The Presbyterian Hospital, 622 W. 168th St., New York, N.Y.
 1948 David E. Morlon, M.D., 789 Howard Ave., New Haven 11, Conn.
 1949 Paul S. Goldstein, M.D., 789 Howard Ave., New Haven 11, Conn.
 1950 Archie Golden, M.D., Hartford Hospital, Hartford, Conn.

GRADUATE SCHOOL

Dean Edgar S. Furniss, Hall of Graduate Studies, Yale University, New Haven, Conn. (Agent for 1949-50, Resigned).

DIVINITY SCHOOL

Rev. David Nelson Beach, 311 Temple St., New Haven 11, Conn.

SCHOOL OF FINE ARTS

Prof. Edward C. Cole, University Theatre, Yale University, New Haven, Conn.
 Andrew F. Euston, 153 Court St., New Haven 11, Conn.
 Alois Fabry, Jr., 2 Alden Pl., Bronxville, N.Y.
 K. George Kratina, 315 Washington St., Brooklyn, N.Y.

SCHOOL OF MUSIC

Prof. S. Ellsworth Grumman, Yale School of Music, Sprague Hall, New Haven, Conn.

SCHOOL OF FORESTRY

Prof. Emeritus Herman H. Chapman, 37 Sage Hall, Yale University, New Haven, Conn.

SCHOOL OF NURSING

Miss Jeanette Atkins, 120 Dwight St., Apt. 601, New Haven, Conn.

FACULTY

Prof. John C. Schroeder (Agent for 1949-50, Resigned).
 Prof. Daniel Meriman, Davenport College, Yale University, New Haven, Conn.

The Regional Story

Regional organization, as a natural extension of the work of the Class Agents, started in 1949 as an experiment. It came of age with a bang in 1950.

Fifty cities organized for local solicitation. With over 2,100 Yale men serving on the local committees, forty-nine of the fifty cities succeeded in raising the number of contributors in their areas to a higher figure than in 1949.

The result was an increase of nearly \$107,000 over the amount contributed last year by these same cities.

How were these splendid gains brought about? Take Wilkes-Barre, Pennsylvania: Ned Darling, '27 and his committee went to work and got thirty-seven of the forty



EDWARD DARLING, 1927
Chairman of the Wilkes-Barre
Regional Committee.



PHILIP IVES, 1927
Chairman of the Greenwich
Regional Committee.

Yale men in the area (Luzerne County) to send their checks to their Class Agents. In Greenwich, Connecticut, the committee headed by Phil Ives, '27 got 83% of the large Yale population in that area to contribute. Seattle, St. Paul, South Bend, Reading, Trenton, Baltimore, Minneapolis and St. Louis landed among the leaders with strenuous, well-organized campaigns. New Haven, with over 2,000 alumni in the immediate vicinity to be approached by regional teams under Chairman Charlie Gordy, rang up an increase of 39% in number of contributors over last year.

Where the Alumni Fund as a whole bettered its 1949 number of contributors by 13%, the fifty regions advanced 24%.

Where the Alumni Fund as a whole raised 51% more in dollars, the fifty regions increased by 61%.

These figures are convincing evidence of the soundness of the Regional idea. And, as one Regional chairman remarked recently: "If we're going after a million dollars in 1951, a Regional follow-up committee is essential in every good-sized Yale town in America."

REGIONAL CHAIRMEN—1950 CAMPAIGN

Akron	Lincoln Gries '26, The M. O'Neil Company, Akron, Ohio
Arizona	Erastus D. Ryder '91, Route 5, Box 590, Phoenix, Ariz.
Arkansas	Roger Walker Barksdale '49, Boyle Bldg., Little Rock, Ark.
Baltimore	Alexander K. Barton '45, Warfield-Dorsey Company, 19 South St., Baltimore, Md.
Bergen County	David B. Bessler '41, 281 Linden Ave., Englewood, N. J.
N. J.	James G. Hinkle '21, 24 Federal St., Boston 10, Mass.
Boston	Radcliffe Dann '19, 7 Hodge Ave., Buffalo, N.Y.
Buffalo	Joseph E. Rich '36, Bacon, Whipple & Co., 135 S. LaSalle St., Chicago, Ill.
Chicago	Richard C. Crisler '29, c/o Transits, Inc., Union Trust Bldg., Cincinnati, Ohio
Cincinnati	William S. Stewart '26, 2235 Woodmere Rd., Cleveland Heights, Ohio
Cleveland	Melvin J. Roberts '30, Capitol Life Insurance Co., Denver 1, Colo.
Denver	B. Courtney Rankin '36, 800 National Bank Bldg., Detroit, Mich.
Detroit	Edgar R. Shenk '12 S, c/o Henry Shenk Co., Erie, Penn.
Erie, Penn.	Philip Ives '27, Parsonage Rd., Greenwich, Conn.
Greenwich	John H. Brooks '40, 38 Orchard Rd., West Hartford, Conn.
Hartford	Joseph R. Neuhaus '40, City National Bank Bldg., Houston 2, Tex.
Houston	R. Holmes Tucker '39, Fletcher Motor Sales Inc., Hogan & State Sts., Jacksonville, Fla.
Jacksonville	Lawrence M. Woodward '25, Ron Stever Company, 411 W. 5th St., Los Angeles 13, Cal.
Los Angeles	Paul T. Gillespie '40, Merrill, Lynch, Pierce, Fenner & Beane, 14 South St., Memphis, Tenn.
Memphis	William C. Messinger '39, 909 East Donges Rd., Milwaukee 11, Wisc.
Milwaukee	Frederick Lyman '12 S, McCaull Lyman Grain Co., 650 Grain Exchange, Minneapolis, Minn.
Minneapolis	Clarke W. Costikyan '26, 307 E. 63rd St., New York 21, N.Y.
Montclair	A. Maurice Loveman '15, A. M. Loveman Lumber & Box Co., Nashville, Tenn.
Nashville	Cadwell Tyler II '36, R.F.D., Goshen, N.Y.
Newburgh, N.Y.	Charles K. Gordy '25 S, 110 Whitney Ave., New Haven, Conn.
New Haven	Justin Godchaux '32, 7901 Oak St., New Orleans, La.
New Orleans	Warren B. White '41, 6403 Hillcrest Ave., Oklahoma City, Okla.
Oklahoma	Frederic A. Potts '28, The Philadelphia Nat'l Bank, Philadelphia 1, Penn.
Philadelphia	Robert A. McKean, Jr. '27 S, Yale Club of Pittsburgh, 619 William Penn Pl., Pittsburgh, Penn.
Pittsburgh	

Portland	Henry M. Mason '26 S, 2206 N.W. Thurman St., Portland, Ore.
Providence	LeBaron C. Anthony '39, American Viscose Corp., 630 Hospital Trust Bldg., Providence, R. I.
Queens County	Rev. Howard C. Shaffer, Jr. '38 D, 53-22 217th St., Bayside, N.Y.
Reading	James W. Gage '26, Colonial Trust Bldg., Reading, Penn.
Rochester	Arthur S. Carruthers '25, 169 Corwin Rd., Rochester, N.Y.
St. Louis	A. Wessel Shapleigh '11, 900 Spruce St., St. Louis, Mo.
St. Paul	Roger B. Shepard, Jr. '35, 952 Summit Ave., St. Paul, Minn.
Salt Lake City	Manford A. Shaw '29, 206 Easton Bldg., Salt Lake City, Utah
San Francisco	George England '30, Merchants Exchange Bldg., San Francisco, Cal.
Scranton	Karl P. Conrad '21, 802 Monroe Ave., Scranton, Penn.
Seattle	Morton Schwabacher '25, Schwabacher Hardware Co., 401 1st Ave. S., Seattle 4, Wash.
South Bend	Daniel G. Downey '45w, Marquette Lumber Co., 306 S. Notre Dame Ave., South Bend, Ind.
Syracuse	C. Lindsey Nicholson II '17 S, 60 W. Lake Rd., Skaneateles, N.Y.
Topeka	Willard N. Van Slyck, Jr. '40, 3911 Windsor Court, Topeka, Kans.
Trenton	Charles B. Kennedy '05 S, Kennedy Lumber Company, 1010 E. State St., Trenton, N. J.
Tulsa	C. Condon Mackay '24 S, Carter Oil Company, P.O. Box 801, Tulsa, Okla.
Utica	Norman C. Batty '23, 10 Sherman Circle, Utica, N.Y.
Washington	A. Coster Schermerhorn '20, 712 Jackson Pl. N.W., Washington 6, D. C.
D. C.	Edward Darling '27, Bedford, Waller, Jones & Darling, Miners National Bank Bldg., Wilkes-Barre, Penn.
Wilkes-Barre	
Westchester County, N.Y.	John Howard Hanway '22, 14 Oak Lane, Pelham, N.Y.
Worcester	Paul F. Kalat '40, 38 Whitman Rd., Worcester 5, Mass.

It is a source of deep regret to announce the deaths during the year of the following class agents:

- Noah H. Swayne, Agent since 1896 for the Class of 1893, who died on October 5, 1950.
- Karl H. Behr, Agent since 1906 through 1916; and from 1933 until 1949 for the Class of 1906 S., who died on October 15, 1949.
- John A. Hooper, Agent since 1922 for the Class of 1890-91 Law, who died on September 25, 1950.
- Mortimer L. Doolittle, Agent since 1943 for the Class of 1925 Law, who died April 17, 1950.

Bequests

To the Alumni Fund

In the past forty-five years over two million four hundred thousand dollars have—through some ninety bequests—been added to the principal of the Yale Alumni Fund, the income from which is voted to Yale for current needs.

A bequest to the Alumni Fund earns an annual return. It thereby increases by an equivalent amount the Alumni Fund's yearly unrestricted gift to Yale.

Each year donors of bequests are listed in the Annual Report, along with living classmates who contribute. Thus the Fund acknowledges publicly their tangible demonstration of enduring affection and loyalty, and makes their gifts memorials in fact as well as in name. It seems eminently fitting to do this.

A bequest to Yale University for the Alumni Fund of an amount sufficient to capitalize your customary contribution makes permanent your share in Yale's welfare, and your annual expression of belief in her great cultural mission.

LAURENCE G. TIGHE, '16, *treasurer of Yale University*

Form of Bequest

"I give and bequeath to Yale University, a corporation existing under and by virtue of a charter granted by the General Assembly of the Colony and State of Connecticut, and located in the town of New Haven, in said State, dollars, to be added to the contributions of the Class of to the principal of the Alumni Fund."

Officers of the Yale Alumni Fund for the Year 1950-51

GEORGE H. WALKER, JR., '27, Chairman
1 Wall Street, New York, N.Y.

ARTHUR E. PALMER, JR., '30, Vice-Chairman
Winthrop, Stimson, Putnam & Roberts
32 Liberty Street, New York 5, N.Y.

CHARLES WATSON, 3D, '27, Managing Director
1503-A Yale Station, New Haven, Conn.

GEOFFREY MERRISS, '37, Secretary
1503-A Yale Station, New Haven, Conn.

LAURENCE G. TIGHE, '16, Treasurer
119 College Street, New Haven, Conn.

GEORGE PARMLY DAY, '97, University Director
110 Whitney Avenue, New Haven, Conn.

Directors

TERM EXPIRES 1951

David Nelson Beach, '16, '22 Div.
McDowell Hosley, '20 S.
Thatcher M. Brown, Jr., '30
Kempton Dunn, '31 S.
Clive DuVal, '35
DeWitt Peterkin, '37
John B. Stevens, '37

TERM EXPIRES 1952

Herman H. Chapman, '04 For.
Archie E. Albright, Jr., '48 Law
Charles S. Munson, '12
John E. Woolley, '18
Edgar S. Furniss, '18 Grad.
A. Marvin Laidlaw, '29 S.
Henry W. Taft, '46

TERM EXPIRES 1953

Raymond B. Bowen, '12 S.
Edward M. Greene, Jr., '24 S.
Frederic A. Potts, '26
George H. Walker, Jr., '27
Roswell L. Gilpatrick, '28
Andrew F. Euston, '29 Art
William H. Vinton, '40

TERM EXPIRES 1954

S. Ellsworth Grumman, '13, '18 Grad.
John Gifford, '22
C. Dana McCoy, '26 S.
Louis Walker, '36
W. Murray Sanders, '37 S.
DeLaney Kiphuth, '41
George S. Pillsbury, '43

TERM EXPIRES 1955

John L. Koehne, '17
Clarke W. Costikyan, '25
Richard J. Eckart, '25 S.
Philip Ives, '27
Arthur E. Palmer, Jr., '30
John Halbrook, '31
William R. Willard, '31 S., '34 Med.

Ex Officio

Charles Watson, 3d, '27, Managing Director
Geoffrey Merriss, '37, Secretary
Laurence G. Tighe, '16, Treasurer

Edwin F. Blair, '24, Chairman of Alumni Board
C. Hamilton Sanford, '28 S., Executive Secretary, Alumni Board
Robert U. Redpath, Jr., '28,
President of Class Secretaries Association

Former Chairmen

*Edward G. Mason, '60—Aug., 1890—Feb., 1894
*Thomas Thacher, '71—Feb., 1894—Dec., 1897
*William Milo Barnum, '77—Dec., 1897—Dec., 1900
*Payson Merrill, '65—Dec., 1900—Nov., 1902
*Julian W. Curtiss, '79—Nov., 1902—Nov., 1904
Howard T. Walden, '81—Nov., 1904—Nov., 1906
*William B. Davenport, '67—Nov., 1906—Nov., 1907
*William W. Skiddy, '65 S.—Nov., 1907—Nov., 1909
*William Adams Brown, '86—Nov., 1909—Nov., 1911
*Percy Jackson, '85 S.—Nov., 1911—Nov., 1913
*Samuel R. Betts, '75—Nov., 1913—June, 1916
*Henry S. Brooks, '85—June, 1916—June, 1918
Henry J. Fisher, '96—June, 1918—June, 1920
Thatcher M. Brown, '97—June, 1920—June, 1922

*Deceased

William E. S. Griswold, '99—June, 1922—June, 1924
Courtlandt D. Barnes, '02—June, 1924—June, 1926
Reeve Schley, '03—June, 1926—June, 1928
John I. Downey, '97 S.—June, 1928—June, 1930
*Lansing P. Reed, '04—June, 1930—June, 1932
Gilbert Kinney, '05—June, 1932—June, 1934
Vanderbilt Webb, '13—June, 1934—June, 1936
William J. Schieffelin, Jr., '14—June, 1936—June, 1938
Edward J. Dimock, '11—June, 1938—June, 1940
Wm. Ross Proctor, '16—June, 1940—June, 1942
Edwin Foster Blair, '24—June, 1942—June, 1944
Ranald H. Macdonald, '15—June, 1944—June, 1946
Samuel S. Duryee, '17—June, 1946—June, 1948
Edward M. Greene, Jr., '24 S.—June, 1948—June, 1950

TOP FLIGHT 1951

\$1,000,000



\$770,182

1950 represents a 51% increase over last year's total. A VITAL STEP toward establishing and maintaining an annual level of ONE MILLION DOLLARS.

\$508,765

\$454,791

\$401,753

\$367,903

\$331,034

\$292,946

\$260,541

\$200,539

\$186,536

\$181,849

1939-40

1940-41

1941-42

1942-43

1943-44

1944-45

1945-46

1946-47

1947-48

1948-49

1949-50

1951

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Berkeley

AGENT

William C. Mohler

Contributors

S. Charles Baer
Lowell Bellin
Arthur D. Berman
Richard O. Bierregaard
Jerry H. Bogar
Rondo E. Cameron
Kleber A. Campbell, 3d
Harry B. Champion
Willoughby F. Chesley
Milton Colvin
William M. Conron, Jr.
Richard D. Conway
Philip F. Corso
Lincoln H. Day
Nicholas Difatte
John R. Dugan
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Wyatt Garfield
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Taras Hallas
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William C. Mohler
William B. Murphy
Edgar M. Nash, Jr.
Gilbert H. Pearsall
Edwin J. Pivceovich
Vernon W. Ruttan
Jay P. Sackler
Morton Salkin
Earl K. Schultz, Jr.
Michael Scott
William G. Selden
Howard J. Serwer
Peter R. Spokes
Harold Steinberg
Seymour I. Toll
Alvin H. Walker
Dagoberto Weisbach-Sarmiento
J. Bowling Wills
Francis J. Zimmermann

Potential Contributors
Contributors

110
54 (49%)

TOTAL CONTRIBUTION

\$425.50

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Branford

AGENT

Samuel S. Walker, Jr.

Contributors

Charles L. Adams, Jr.
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Thomas Stewart Brush
Philip G. Campbell
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Charles G. Collingwood, Jr.
John J. Collins
Edward Cordes
David M. Feinman
Robert B. Fry
F. Wallace Gage
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John A. Luke
Arthur C. McGowan, Jr.
Harry C. Morgan
Timothy Osato
Joseph C. Pangerl, Jr.
Clifford F. Prentice
Francis R. Sabota
Winfield S. Smith
Walter L. Snook
Allen McBrier Sperry
Samuel S. Walker, Jr.
Kenneth S. Weeks
William N. Weickert
Lloyd W. Wise, Jr.

Potential Contributors	66
Contributors	28 (42%)
TOTAL CONTRIBUTIONS	\$345.00

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Calhoun

AGENT

Hugh F. Dangler

Contributors

Walter B. Allen, Jr.
Sevier Bonnie, Jr.
John C. Calhoun, Jr.
Henry L. Connors
Denton S. Cox
Hugh F. Dangler
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Roland S. MacNichol
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Charles Pratt, Jr.
Matthew Pratt
Lawrence Schroeder
Harry R. Secor, Jr.
Thomas F. Stroock
Jack L. Upper
Donald E. Weberus

Potential Contributors
Contributors

90
37 (41%)

TOTAL CONTRIBUTIONS

\$385.50

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Davenport

AGENT

Gordon N. Farquhar

Contributors

Douglas W. Aker
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Harry Berger, Jr.
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Harry C. Brill, Jr.
Richard S. Bull, Jr.
Patrick E. Carroll
James F. Cobey, Jr.
John W. Conwell, Jr.
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Mason J. Klinck
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Mark F. McChesney
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John Tiebout, Jr.
Frank S. Treco, Jr.
Edward P. Ward
John E. Wayland
Henry Martyn White, Jr.
William J. Wichman

Potential Contributors
Contributors

80
35 (44%)

TOTAL CONTRIBUTIONS

\$285.00

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Timothy Dwight

AGENT

Robert L. Bast

Contributors

Robert L. Bast
A. Raymond Betts, 3d
James D. Biggs, Jr.
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Gilbert M. Thompson
Alvan H. Tucker
David Vine
Daniel O. Wagster
Henry W. Wallace
J. H. Norwood Wheeler
Clarence W. Williamson, Jr.
John T. Yoke

Potential Contributors
Contributors

90
44 (49%)

TOTAL CONTRIBUTIONS

\$334.25

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Jonathan Edwards

AGENT

William Morris Furey

Contributors

Donald M. Baer
William V. Barborka
Morton J. Baum, Jr.
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Richard P. Brandt
Gilbert T. Brown
Alan R. Bush
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Richard T. Camp
Edwin C. Custer
William V. D'Antonio
George B. Davis, Jr.
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Roy E. Demmon
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Baker Duncan, Jr.
William C. Fix
William M. Furey
William Y. Gard
Murray Gell-Mann
Richard H. Genoud
John C. Geupel
William D. Gradison, Jr.
John H. Grady, Jr.

Norman E. Hascall, 2d
F. Phelps Jones
Robert A. Keßler
Carteret Lawrence
George J. Lincoln, 3d
Robert V. Lindsay
Robert A. McMillin
Richard G. Mack
Arthur K. Moher
Jonathan U. Newman
J. Philip Nordeck, Jr.
Charles D. O'Neal, Jr.
Edmund W. Peaslee, Jr.
Joseph F. St. Georges
Joel D. Schine
John H. Scott-Paine
Martin I. Silverman
John C. Skaggs, Jr.
Austin C. Smith
Garrick C. Stephenson
Jett D. Thomas
John B. Thomas
Howard Garber Waldo
Richard L. Welch

Potential Contributors	100
Contributors	48 (48%)
TOTAL CONTRIBUTIONS	\$331.00

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Pierson

AGENT

Gordon Bourne Michler

Contributors

John B. Baird
Frederick B. Capalbo
Walter S. Collins, 2d.
Waller M. Conard
Richard A. Crooks, Jr.
Richard H. Drake
Donald R. Eglee
George E. Freeman
Warren L. Gabler
Benjamin A. Gingold, Jr.
James G. Hellmuth
Philip Harrington Herzing
John G. Kleyn
Marion J. Leboworth
John W. Lynn
Ellis R. Meaker, Jr.
Harding E. Reemsnyder
W. Sinclair Walbridge, Jr.
George H. Weber, Jr.
Donald M. Wilson
Henry S. Wright
Robert Eugene Young

Potential Contributors	44
Contributors	22 (52%)
TOTAL CONTRIBUTIONS	\$162.00

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Saybrook

AGENT

Arthur M. Quilty

Contributors

Frank Ira Albin
Gordon V. Arnold
Henry M. Bell, Jr.
Richard J. Benoit
Nathaniel M. Cartmell, Jr.
James F. Cantwell, Jr.
Arthur E. Danforth
Anthony V. DeMayo
Robert D. DeVitt
Joseph H. Flynn
Hubert M. Hoover
Anthony T. Improta
Russell P. Kelley
Victor K. Kiam, 2d
James T. Maunders
William F. Meyer

Robert Hartley O'Connor
Lowrie S. Petersen
Robert M. Phillips, Jr.
Junius L. Powell, Jr.
Peter J. Michael Reding
Edward N. Ross
Walter E. Sanders, Jr.
David T. Schine
Eugene E. Skinner
Corrin Peter Strong
Jack Topiol
Stanley V. Tucker
Robert H. Ulmer
Hugo P. Verges
Franz vonZiegesar
Harold Wolfson

Potential Contributors	111
Contributors	32 (29%)
TOTAL CONTRIBUTIONS	\$316.50

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Silliman

AGENT

Douglas G. Lovell, Jr.

Contributors

James N. Andrew
William F. Axton
R. Bruce Baptie
Robert E. Belliveau
Malcolm Berman
Charles D. Blinn
Stephen E. Budd, Jr.
Richard H. Christensen
Robert S. Conant
Kent R. Costikyan, Jr.
John F. Daly
Harrison Joseph Daysh
Peter M. Dluznieski
E. Paul Enfeur, Jr.
Edgar M. Fabricant
Jerome J. Freed
Alan L. Gans
Joseph H. Geoghegan
Nicholas L. Heer
Edward W. Hellier, Jr.
Harley G. Higbie, Jr.
E. Gardner Jacobs, Jr.
Morris Jalazo
J. Kasper Karl
Myron A. Lanin
William R. Levin

Philip Lindeman, 2d
Douglas Gordon Lovell, Jr.
James E. Metzloff
Francis C. Millspaugh, Jr.
Albert L. C. Nelson
Morris A. Neufeld
Franklin D. Pace, Jr.
Michael W. Page
Roy D. Peak
Donald H. Rivkin
Arthur B. Robertshaw, 3d
J. Donald Rooney
Lewis S. Schwartz
Simon M. Schwartzman
Hugh C. Sherwood
Philo Smith
George H. Spencer
Donald B. Strominger
Theodore R. Treffinger
Sherman Troxel
Murray M. Tuckerman
Robert R. Wehner
Douglas B. Wells
George M. Whitmore, Jr.
William T. Woodrow, Jr.
Philip Zeldes

Potential Contributors
Contributors

159
52(33%)

TOTAL CONTRIBUTIONS

\$397.58

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Trumbull

AGENT

Malcolm Young

Contributors

Albert A. Austin
William N. Banks, Jr.
Edwin F. Chobot, Jr.
William R. Curry
LeRoy W. deMarrais
Jack J. Fieldhouse
Lowell B. Foulke
Ralph K. Goodwin
Robert P. Hackett, Jr.
Elwood L. Hudson
Michael J. Popik
Donald D. Shorr
Ferdinand E. Slejzer
James F. Thacher
Robert A. Toti
Hillard W. Welch
George H. Weyerhaeuser
Randolph C. Wohltman, Jr.
Malcolm Young

Potential Contributors	55
.Contributors	19 (35%)
TOTAL CONTRIBUTION	\$205.00

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF 1948
Non-college

AGENT

George H. W. Bush

Contributors

Robert F. Arenz
Walter H. Baur
John W. Berg
William M. B. Berger
Norman J. Bernstein
John J. Bonn
Robert J. Branner
Victor H. Brombert
George H. W. Bush
John Erwin Caulkins
Leroy S. Chapnick
Charles E. Cooney, Jr.
John N. Day
David D. Denker
Eugene Dines, Jr.
Richard B. Dorn
Donald G. Duncan
Charles H. Dym
A. Warren Ericson
Murray Gerstenhaber
Oscar S. Gray
J. Bancroft Hall
Cornelius K. Ham
William W. Hancock, Jr.
Edward Harrington
Dirck D. Harrison
Lawrence Hughes
McAllister H. Hull, Jr.
Paul Jones, Jr.
Edwin H. Koehler, Jr.
George S. Leisure, Jr.
J. Stewart Lovejoy
Paul McGrail

Ralph T. McGreal
Richard N. McKirahan
David S. McLellan
Oliver Maggard, Jr.
Edmund S. Miller
Harold T. Morley, Jr.
John A. Northrop
Stuart J. Northrop
George H. Pfau, Jr.
Richard H. Podoloff
Majic S. Potsaid
George Potter, Jr.
Samuel M. Rice, Jr.
Stanley Roth, Jr.
Philip L. Rountree
Frederick C. Rozelle, Jr.
A. Holley Rudd
Clive Runnells, Jr.
Frederick S. Sanford
Herbert Shaffer, Jr.
A. Alexander Somerville, Jr.
Melvin E. Stewart
Timothy J. Stone
Walter L. Stratton
David Twigg-Smith
Arthur T. Wallace, Jr.
James W. Ward, Jr.
Louis A. Warner
Peter Charles Welch
Robert W. Whalen
Curtis C. Williams, 3d
John Charles Withey

Raymond Butler Young ✓

Potential Contributors
Contributors

TOTAL CONTRIBUTIONS

187
66 (35%)

\$752.50



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

November 5, 1952

To Fund Representatives:

The Officers and Directors of the Alumni Fund invite you to be their guest at the annual Class Agents Dinner to be held at the River Club, 447 East 52nd Street, New York City, on Wednesday evening, December 3.

Cocktails will be served at 6:30 p. m. and dinner promptly at 7:00 p. m. Arthur E. Palmer, Jr. '30, Chairman of the Alumni Fund, will act as toastmaster and the speakers will be President A. Whitney Griswold and Herman W. Liebert, '33, Assistant to the University Librarian.

We will arrange transportation to both Grand Central and Pennsylvania Stations for those commuters who wish to catch a ten o'clock train if we are notified in advance.

Enclosed is an addressed postal card for your convenience in replying.

Sincerely yours,

A handwritten signature in dark ink that reads "Robert T. Gabriel". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Robert T. Gabriel
Secretary

Enc.

(Mr. JULIAN CURTIS' CLASS POEM)

Y A L E

SURE OF HERSELF, SHE GOES HER EVEN WAY,
DOING HER QUIET WORK FROM DAY TO DAY.
NOT GIVEN TO GUSH, IN TRUTH SOMEWHAT RESERVED,
HER CALL TO DUTY MANY AN ARM HAS NERVED.
ON GRIDIRON, RIVER, DIAMOND, OR IN LIFE
SHE'D HAVE HER CHILDREN WAGE A MANLY STRIFE.
GLAD WHEN THEY WIN, PROUD - TENDER WHEN THEY FAIL
WHICH IS NOT OFTEN - SUCH IS OUR MOTHER YALE.
TO MAKE THE FIGHT, TO WIN IT IF YOU CAN,
BUT WIN OR LOSE TO PROVE ONESELF A MAN.
MODEST IN TRIUMPH, IN DEFEAT SERENE,
SUCH THE IDEAL OF OUR HEART'S GREAT QUEEN.
COULD THERE BE BETTER FOR THIS LAND OF OURS
IN TIME OF PEACE OR WHEN DARK TROUBLE LOWERS?
IN COLLEGE AND IN WORLD THE RULE'S THE SAME -
WHEN ONCE YOU'RE IN IT, ALWAYS PLAY THE GAME.
THE LAST UNSUSPECTED ALL-CONQUERING RESERVE,
THE EXTRA POUND OF MUSCLE, TUG OF NERVE
OR GRIP OF BRAIN HAS WON FULL MANY A FIELD
FOR BEATEN MEN WHO KNOW NOT HOW TO YIELD.
NO BRUTE TRIUMPH THIS BUT RAREST PHYSIC FORCE
AND HE WHO HAS IT ALWAYS STAYS THE COURSE.
THE AIR IS FULL OF VOICES AND ONE HEARS
THE STRANGEST DOCTRINE, AND THE TEACHER FEARS
TO SAY THAT THIS IS FALSE OR THAT IS TRUE,
TO PRAISE THE OLD OR ^{to} CONDEMN THE NEW.
A

BUT THERE'S ONE VOICE, HOW WELL WE KNOW ITS TONE,
THAT DARES TO SPEAK ALTHOUGH IT SPEAK ALONE.
UNSWERV^{ing}~~ing~~ FAITH, HIGH HONOR, CULTURE TRUE --
FOR THESE GREAT VERITIES STILL WAVES THE BLUE.
LUX ET VERITAS, MOTTO OF HER CHOICE,
HER BEACON LUX, AND VERITAS HER VOICE.



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

September 12, 1952

Dear Mr. Bush:

Last year, for the second time in a row, Yale's alumni have exceeded \$1,000,000 in their annual contributions to the Alumni Fund. The actual amount, 1,015,418, was the best ever.

This is a thrilling record of solid accomplishment. The University is grateful too and proud of its Class Agents and their many helpers for what has been done. No other university has done as well.

This coming year the Directors of the Alumni Fund expect and believe that the results will be even better than before. Among the reasons for this belief are:

First: The goal this year is again to raise a minimum of \$1,000,000. This has been done twice, and it will be done again this year.

Second: Experience has shown that a Yale class can, almost without exception, raise more than the minimum goal it sets for itself. Witness the classes of 1926 (\$100,000 at their 25th); of 1927 (\$112,000 at their 25th); of 1932 (\$35,000 at their 20th); of 1913 (\$19,517 in a non-reunion year); of 1950 (\$7,023 in a non-reunion year); of 1951 (\$4,513 the first year out of college).

Third: The basic principle of "thoughtful and proportionate giving" still has great life and vitality. In three years the application of this principle has doubled the amount of the annual gifts to Yale, and each year it has been more widely followed; yet it has thus far been adopted by not more than one fifth of the annual contributors. The potential of this principle is still tremendous.

Fourth: With the growing help of the Regional Chairmen greater numbers of contributors should result this year.. In New York City, as an example, last year's efforts raised the percentage of contributors from 56% to 71% on the first try. Every new contributor thus obtained was a direct help and credit to a class agent.

To assure the success of the Fund each year it is essential that each class have a minimum target for its and our planning purposes. After much work and prayerful consideration the Fund wishes this year to count on your class for a minimum of \$ 764.00 to enable us to maintain our overall goal of \$1,000,000. We believe that

your class can and will exceed this amount, for it is an amount consistent with the past record of your class and other classes of comparable vintage.

If you have any questions or feel that your class can do substantially better than this amount, please let us know. Otherwise we will count on 1948 N.C. for at least this much.

For information, consultation or help of any kind, Charlie Watson, the Managing Director, and Bob Gabriel, the Secretary, are always available by mail or phone and I will be glad to do anything that I can.

With this suggestion of a minimum for this year, the Directors and Officers of the Fund send you their best wishes for success in the coming year.

Sincerely yours,

A handwritten signature in cursive script, reading "Art Palmer".

Arthur E. Palmer, Jr.
Chairman

TD 5665

FLSVY.

± 3

5637-65

2 hr

op. 7 min

14 "

oil 15 hr

5 min

3.1

1.5 p

4.5 p

2.100

1850

1950

64

66

38

782

1 hr

5 min

2.1

782

September , 1952

Dear Mr. Bush:

Thank you for checking the contributor list for 1948 Non College so promptly.

David Twigg-Smith contributed \$10 on October 16, 1951 and Walter L. Stratton gave \$5 on July 31, 1952. As the latter gift was received after the close of the campaign his name will be printed in this year's list but the money will be credited to the 1953 campaign.

YALE ALUMNI FUND



THIS SIDE OF CARD IS FOR ADDRESS

Mr. George H. W. Bush
Bush-Overbey Oil Development Co., Inc.
317 West Texas
Midland, Texas

September 2, 1952

Yale Alumni Fund
Box 1503A
Yale Station
New Haven, Conn.

Dear Sirs:

Thank you for your memorandum of August 28, 1952, with which you sent a list of my classmates who contributed to the 1952 campaign. I have checked the list and found that I have no record of the contributions made by Walter L. Stratton and David Twigg-Smith. I would appreciate your sending me the amounts which they contributed so that I may complete my records.

Yours very truly,

George H. W. Bush,
Class Agent, NC '48

GHWB:jes

YALE ALUMNI FUND
1952 CAMPAIGN

CLASS OF N. C. 1948

AGENT

George H. W. Bush

Contributors

✓ Walter H. Baur ✓
✓ John W. Berg ✓
✓ William M. B. Berger ✓
✓ Norman J. Bernstein ✓
✓ John J. Bonn ✓
✓ Robert J. Branner ✓
✓ Victor H. Brombert ✓
✓ George H. W. Bush ✓
✓ John Erwin Caulkins ✓
✓ Leroy S. Chapnick ✓
✓ Charles E. Cooney, Jr. ✓
✓ John N. Day ✓
David D. Denker ✓
✓ Eugene Dines, Jr. ✓
✓ Richard B. Dorn ✓
✓ Donald G. Duncan ✓
✓ Charles H. Dym ✓
✓ A. Warren Ericson ✓
✓ Murray Gerstenhaber ✓
✓ Oscar S. Gray ✓
✓ J. Bancroft Hall ✓
✓ Cornelius K. Ham ✓
William W. Hancock, Jr. ✓
✓ Edward Harrington ✓
✓ Dirck D. Harrison ✓
✓ Lawrence Hughes ✓
✓ McAllister H. Hull, Jr. ✓
✓ Paul Jones, Jr. ✓
✓ Edwin H. Koehler, Jr. ✓
✓ George S. Leisure, Jr. ✓
✓ J. Stewart Lovejoy ✓
✓ Paul McGrail ✓

✓ Raymond Butler Young

✓ Ralph T. McGreal ✓
✓ Richard N. McKirahan ✓
✓ David S. McLellan ✓
✓ Oliver Maggard, Jr. ✓
✓ Edmund S. Miller ✓
✓ Harold T. Morley, Jr. ✓
✓ John A. Northrop ✓
✓ Stuart J. Northrop ✓
✓ George H. Pfau, Jr. ✓
✓ Richard H. Podoloff ✓
✓ Majic S. Potsaid ✓
✓ George Potter, Jr. ✓
✓ Samuel M. Rice, Jr. ✓
✓ Stanley Roth, Jr. ✓
✓ Philip L. Rountree ✓
✓ Frederick C. Rozelle, Jr. ✓
✓ A. Holley Rudd ✓
✓ Olive Runnells, Jr. ✓
✓ Frederick S. Sanford ✓
✓ Herbert Shaffer, Jr. ✓
✓ A. Alexander Somerville, Jr. ✓
✓ Melvin E. Stewart ✓
Timothy J. Stone ✓
Walter L. Stratton ✓
David Twigg-Smith ✓
✓ Arthur T. Wallace, Jr. ✓
✓ James W. Ward, Jr. ✓
✓ Louis A. Warner ✓
✓ Peter Charles Welch ✓
✓ Robert W. Whalen ✓
✓ Curtis C. Williams, 3d ✓
✓ John Charles Withey ✓

Potential Contributors 187
Contributors 65 (34%)
TOTAL CONTRIBUTIONS \$752.50

~~Cable I.F. IV.~~

Silverman, J. 3-



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

AUG 28 1952

Memorandum to Class Agents:

Enclosed is a list of your classmates who, according to our records, contributed to the 1952 campaign.

Would you kindly check this list with your own records for accuracy and return it to this office? If we do not hear from you within three weeks from the date of this letter, we will assume that this list is correct and will distribute it with the 1951-52 Annual Report.

Yale Alumni Fund

Mr. George H. W. Bush
Bush-Overbay Oil Development
Co., Inc., McClinton Bldg.
Midland, Texas

THIS SIDE OF CARD IS FOR ADDRESS



YALE ALUMNI FUND
INTERIM REPORT

JN 1 Photocopy from George Bush Presidential Library
1952

CLASS: 1948 W.C.

NUMBER OF GIFTS: 54.

DOLLAR AMOUNT: \$684.⁵⁰

% OF QUOTA: 101⁰/₇₀



THIS SIDE OF CARD IS FOR ADDRESS



Mr. George H. W. Bush
Bush-Overbey Oil Development
Co., Inc., McClintic Bldg.
Midland, Texas

NC*48
Agt.



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

June 18, 1952

Mr. George H. W. Bush
Bush-Overbey Oil Development Co.
McClintic Building
Midland, Texas

Dear Poppy:

The good news from the New Haven Office that you have passed your Fund quota is indeed heartening. This fine accomplishment will serve as a real stimulus, I know, to other Class Agents who are now earnestly working to reach their goal.

Some classes unfortunately will not make the grade. Any excess over your quota that you can turn in will help offset such disappointments. I therefore trust that you will continue to press on and I only hope you realize how much the officers and directors appreciate the time and loyal effort you have devoted to the Alumni Fund and our great University.

Faithfully yours,

Herbie

Chairman

Thanks a lot kid - you do it every time! Thanks to you & others like you we will pass our 1,000,000 goal once more.

Herbie



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

February 1, 1952

Two years ago the Board of Directors of the Alumni Fund, facing the fact that the postwar inflation was driving the University into a serious financial position, decided that it was up to the Fund to do something about it.

They decided to meet the threat with concerted action.

With the Fund at a level of a half-million dollars in 1948-49, the Board drew up a three-fold plan:

- (1) to set a two-year period in which to achieve a million-dollar level in annual giving, making half the distance in the 1949-50 campaign;
- (2) to reach the million-dollar objective in 1950-51, the year in which Yale would begin her 250th Anniversary Year; and
- (3) once having achieved this level, to maintain it as a permanent plane of giving.

It is now well known to Yale men that the Alumni Fund has fully achieved the first and second of these aims. The third aim - maintaining this record-breaking figure - remains before us as we begin the 1951-52 campaign. Here will be the test of the Alumni Fund's strength. Can these gains now be consolidated and established as a permanent monument to the loyalty of Yale men everywhere?

The generous response to last year's campaign made it possible for Yale to operate with a small surplus instead of the deficits of the past few years. If, this year, all of us give with the same thoughtful consideration, we can help the University remain "in the black" and assure ourselves that the great center of intellectual and moral strength that is Yale will be enabled to go forward to greater achievement and distinction.

Will you do your part by sending in your check -- today?

Sincerely yours,

George H. W. Bush



YALE ALUMNI FUND

FOUNDED 1890

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George H. W. Bush



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FOUNDED 1890

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Will you do your part by sending in your check -- today?

Sincerely yours,

George H. W. Bush

TIN PROCESSING CORPORATION

Acting for and on behalf of

RECONSTRUCTION FINANCE CORPORATION

TEXAS CITY, TEXAS

Please address all correspondence to the corporation
and NOT to individuals.

P. O. Box 1461
Telephone: Texas City 5-4411

REF.:

May 22, 1952

Dear Bush:

I'm sorry to be so late in making a reply. The contribution enclosed is not very large, but with unusual medical expenses this year it is about the best that can be done now.

Best of luck in your campaign

Sincerely
J. B. Hall

HARVARD UNIVERSITY

CAMBRIDGE 38, MASS.

May 7, 1952

DEPARTMENT OF
MATHEMATICS

Dear Bush:

Enclosed is a small check. It would be difficult for me to give more as I am still living on fellowships given by thoughtfully philanthropic organizations. (I can't even deduct this check from my income tax since I pay no income tax.) But if it is any comfort to know that despite long silence I have not forgotten Yale, I send it despite the fact that it will not go very far toward rounding out a million dollars.

My address as given on the card is correct. All mail sent to my home address will be forwarded to me.

Sincerely yours,


Murray Gerstenhaber



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

May 1, 1952

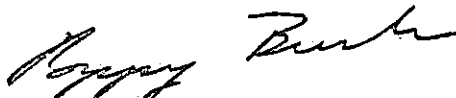
Dear Schimke:

I can report to you at this time that the Alumni Fund is within sight of another million dollar year. I can also report that we are within striking distance of our class objective.

However, there are still some of you from whom I haven't heard. If the class is to attain its quota this year we need everyone's help.

Please remember that your gift, thoughtfully made, will help Yale to carry out her heavy responsibilities. I hope that I can count on your support. Don't forget that the books for this year's campaign close June 30th.

Sincerely yours,


George H. W. Bush

P. S. Overlaps in the mail may occur. If you have already sent in your gift many thanks and just disregard this letter.

May 9, 1952

Mr. Robert T. Gabriel
Yale Station
New Haven, Conn:

Dear Bob:

I am out of the printed sheets of stationery and
I am nearly out of stamped envelopes. Would you please send
me a stock of these supplies for use in thanking contribu-
tors to the drive.

Yours very truly,

George H. W. Bush

CHWB:jes

732 McClintic Bldg.
Midland, Texas
May 9, 1952

Mr. Chris Emerson
Yale University
Yale Station
New Haven, Conn.

Dear Chris:

The results of Tap Day have made me extremely happy. I want to congratulate you and wish you the greatest happiness in the new life which will be yours. I guess my interest in your outfit will be second only to ours, with John and Bert in there with you.

Again my sincere congratulations.

CHWB:jes

Box 89

THE UNIVERSITY OF ROCHESTER
STRONG MEMORIAL HOSPITAL
260 CRITTENDEN BOULEVARD
ROCHESTER, NEW YORK

Dear Bush:

Although my degree is dated 1948 I have affiliated with my original class 1945w.

The expenditures of this, my (at long) last year of medical school have had me operating well in the red for several months, precluding with certainty my being able to contribute any gift to this year's alumni fund.

Sincerely yours,

Walter C. Grigg

A WORD TO THE Y'S

TO ALL CLASS AGENTS AND REGIONAL CHAIRMEN

April 9, 1952

Halfway mark! ----- \$513,833

Slightly ahead of where we were last year at this same time.

Number of contributors ----- 11,459

6% ahead of last year at this same time.

Following are the top ten classes based on percent of quota:

Classes before 1935

1913	182%
1907S	114%
1897	99%
1922-22S	98%
1897S	96%
1919	92%
1920	90%
1902	88%
1890	78%
1909	78%

Residential Colleges

1950 J. Edwards	346%
1945 Non-College	124%
1945W Davenport	119%
1945 Silliman	109%
1938 Pierson	107%
1940 Berkeley	103%
1945W Silliman	103%
1940 Calhoun	102%
1941 Davenport	102%
1935 Pierson	99%
1947 T. Dwight	99%

A big "well done" to these agents and "Keep 'em rolling."

In this year of Buckley's blast, the above figures represent real, tangible proof of the Alumni's faith in Yale.

Along with the good news there is some bad. There are a few classes which were off to a slow start this year. Chairman Herbie Walker says, "If we are to make our goal this year everyone must be on the team and do his share." Consequently, we are looking to all of you whose performances to date are below par to catch the leaders numerated above. The time is now to make that personal call or telephone call to that lagging classmate who is so well intentioned, but oh so forgetful.

The Princeton figures for their Campaign which ended February 22nd are now available and are most impressive.

Amount \$631,860 -- exceeds last year's total by \$102,400.

Number of Contributors 14,200 -- 2,300 more than last year. What's even more important, that participation figure represents 60% of the alumni body. Their previous high was 52% -- Last year our comparable over-all fund participation figure was 54%. We must gain six big percentage points to catch the boys from Tiger Town this year and so keep Yale on top in Alumni Fund matters.

Perhaps the figures which glitter the brightest in Princeton's report are those for the regions. 33 areas had a 100% participation record. Our regional chairmen have already been sent all the details of this magnificent showing in order to aid them in their campaign plans.

Here's one that a Class Agent recently received from one of his classmates. It went:

Dear Jack:

"Just wrote my check for Uncle Sam
My balance isn't worth a damn.
But try me in a month or so
My gift to Yale I will bestow."

Well, Uncle has now reaped his harvest, so that should leave us a clear field from now 'til June 30th. If we are to equal last year's contributors figure we still must get another 13,000 givers.

The Parents Committee, under Chairman Charles Dollard, is really rolling. As of this date they have already surpassed last year's total number of contributors. At this writing 274 Parents have given \$17,516.

For your information, a record number of gifts in the form of securities have come to the Fund this year. It's not too late to use this approach on some of your classmates.

The third texts are pouring in and many thanks. The staff is very grateful for your cooperation and please

KEEP THEM COMING. -

7 March 1952

please keep my so a
address. I was recalled
last year and have
been here in "Frozen
Chosen" since, attempting
to forecast the weather.

217/5 and

March 20. 52

U. S. S. WATTS (DD-567)
CARE FLEET POST OFFICE
NEW YORK, NEW YORK

In reply refer to:

Dear Poppy -
just got back from a
month of flat exercises around Panama
and Trinidad. Even Norfolk looks
mighty good right now! Still
haven't gotten over to the beach
yet, but Joan and Annie are
there and expect to get over as
soon as we finish loading ammo.

Have seen a good deal
of Sgt Lovejoy who is on the
USS Cape (DD-86) and also

Tommy Smith who is in the
USS Vesole

DD FORM 8-78
REPRODUCED FROM GPO
FORM 100-100-100

These weeks at Fisher are
certainly pleasant memories as against
my present way of life. Hope to
be able to take her for a vacation
when we get out of the Navy. Thank
this kind of life is together on the
basis of our as well as

Get to Barb

[Signature]

LOUIS A. WARNER

10 GREEN GARDEN COURT

EAST HAVEN, CONN.

TELEPHONE HOBART 7-5678

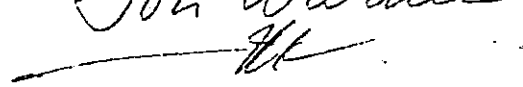
Consulting Engineer

Dear George,

March 19, 1952

Sorry to be delayed in sending
this small token donation. But want
to say I'm glad to still be able
to assist the fine efforts you fellows
are making.

How is business in Texas? I've
been studying occupational and
business statistics recently in view
of relocating and Texas has outstripped
all other competition. Is this your
opinion, or is the grass just greener
on the "Texas" side of the street?

Sincerely,
Lou Warner


732 McClintic Building
Midland, Texas
March 24, 1952

Mr. Louis A. Warner
10 Green Garden Court
East Haven, Conn.

Dear Lou:

Thank you for your donation to the Alumni Fund for 1952. We really appreciate your support of this worthwhile drive.

Regarding Texas, I personally believe that it offers many opportunities. Many businesses are moving to Texas, particularly in the aircraft and machine industries. These, coupled with the opportunities in the oil business, make it a fine place to work and live.

If any concrete questions which I might possibly answer come to your mind, let me know. In the meantime, many thanks again for your help on this year's drive.

732 McClintic Building
Midland, Texas
March 24, 1952

Mr. George S. Leisure, Jr.
660 Park Ave.
New York, N. Y.

Dear George:

Thank you for your gift to the Alumni Fund for 1952. It was good of you to drop me that note, and I hope that before long you will ~~be out of~~ the blasted navy. I must say that I would not be too enthusiastic about getting called back in at this stage of the game.

Warmest personal regards to you and your family, and again my thanks for your support of the Alumni Fund.

Yours truly,

C O R

732 McClintic Building
Midland, Texas
March 24, 1952

Mr. Oliver Haggard, Jr.
2620 E. 58th St.
Indianapolis, Indiana

Dear Ollie:

Thank you for your support of Yale
for 1952. The drive is progressing satisfactori-
ly now, and if the response during these last
three months is just average I think we will sur-
pass our quota.

Thanks to you again.

Yours truly,

GHWB:jes

732 McClintic Building
Midland, Texas
March 17, 1952

Mr. Oscar S. Gray
3636 16th St., N. W.
Ap't. 1116
Washington 10, D. C.

Dear Oscar:

You will receive official thanks from the University for your contribution to the Yale Alumni Fund, but let this little note express my personal appreciation of your support. The Fund could certainly use more such steady contributors as you.

Yours very truly,

GHGB:jes

732 McClintic Building
Midland, Texas
March 17, 1952

Mr. Peter Charles Welch
118 Hundreds Road
Wellesley Hills, Mass.

Dear Pete:

It was good hearing from you, and I really appreciate your substantial contribution to the Alumni Fund. Things seems to be going along pretty well on this year's drive, and we are looking for a record take.

I have just returned from ten days in New York and Greenwich, during which time we went over our company's affairs. We are thinking of participating in the new play in the Williston Basin (Montana and North Dakota). There are some excellent opportunities up there for cheap mineral buys, we feel. The country is very hot right now, and prices are skyrocketing.

I wish that you could swing on down here some time so that we might get you interested in this oil business. It is fascinating work and there are lots of opportunities for investment, both large and small.

Give my best to your brothers, and once again, Pete, many thanks for your continued support of the Fund.

Yours very truly,

CHWB:jex

732 McClintic Building
Midland, Texas
March 17, 1952

Mr. Richard W. McKinahan
2954 S. Cincinnati St.
Tulsa, Oklahoma

Dear Dick:

Your twenty dollar check to the Yale
Alumni Fund has been forwarded to the University
and you will receive an official "thank you".
This year's drive is coming along pretty well
so far, but I certainly wish we had more such
steady and generous contributors

COPY

Northern Steel, Inc.
ANGLES · ROUNDS · SQUARES · RE-INFORCING BARS
44 School Street, Boston 8, Mass.
WORKS AT GLENWOOD-STATION · MEDFORD · MASS.

Month 10

Dear Pop -

I hope all is well with Barbara, the kids and you. I heard indirectly about you through a friend of mine, Eddy Tregellis, who was with Ed Hoover in Texas some months ago.

I have been fairly busy trying to make a living in the steel business - which has become sort of trouble and single - though perhaps something should be done to jazz up a rather routine existence; so to speak the ball rolling - I'm leaving on a vacation Friday for the West Indies - and maybe I'll never come back -

I hope to see you soon.

Best wishes,

Pete W.



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

March 15, 1952

The response so far to the 1952 Yale Alumni Fund Drive has been heartening. However, we still are a long way from reaching our goal both on an over-all basis and on a class basis.

The main thing to bear in mind, I feel, is that a real need does exist for giving annually to the Fund. It is easy to file these letters in file "X" without recognizing this need. I am frank to admit that these appeals lack life and appear to lack sincerity. If this is the case, it is my fault, not the fault of the Yale Alumni Fund. To offset inflation, to help keep Yale on a paying basis and help keep strong in every way, these Fund drives MUST be successful.

Without becoming a "Bojo Brown", let me ask you to give some thought to the old idea, "What does Yale mean to me and to this country?". My limited business experience and short time trying to make a living here in Texas makes this easy to answer, especially in this day and age. What do you think about it?

Yours very truly,

George H. W. Bush

732 McClintic Building
Midland, Texas



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

March 15, 1952

Dear Young:

The response so far to the 1952 Yale Alumni Fund Drive has been heartening. However, we still are a long way from reaching our goal both on an over-all basis and on a class basis.

The main thing to bear in mind, I feel, is that a real need does exist for giving annually to the Fund. It is easy to file these letters in file "X" without recognizing this need. I am frank to admit that these appeals lack life and appear to lack sincerity. If this is the case, it is my fault, not the fault of the Yale Alumni Fund. To offset inflation, to help keep Yale on a paying basis and help keep strong in every way, these Fund drives MUST be successful.

Without becoming a "Bojo Brown", let me ask you to give some thought to the old idea, "What does Yale mean to me and to this country?". My limited business experience and short time trying to make a living here in Texas makes this easy to answer, especially in this day and age. What do you think about it?

Yours very truly,


George H. W. Bush

732 McClintic Building
Midland, Texas

732 McClintic Building
Midland, Texas
March 4, 1952

Mr. J. Stuart Lovejoy
C/O Mr. J. M. Lovejoy
Round Hill Road
Greenwich, Connecticut

Dear Stu:

Thank you for your twenty-five dollar check for the Yale Alumni Fund. You are indeed on our star list of givers, and I really appreciate your support.

Bar and I were delighted to learn about your forthcoming blessed event and we will be anxious to hear what you draw.

Things in Midland are still quite active and I find our business venture very exciting and interesting. We are sticking pretty exclusively to minerals and royalty, although we do buy an occasional lease. There has been a great deal of drilling and this makes our business good and active.

I hope that your prediction of the Navy's keeping you for an additional seven months proves wrong. It sounds like a real rook to me.

Thanks again for your sterling support of the Alumni Fund.

Very best wishes,

GHWB:jes

732 McClintic Building
Midland, Texas
March 5, 1952

Mr. Melvin E. Stewart
323 S. Garland Ave.
Youngstown 8, Ohio

Dear Melvin:

Thank you for your gift to the Yale
Alumni Fund. You will receive an official card
of thanks from the University, but let this lit-
tle note express my own appreciation of your
support of the Fund.

Yours very truly,

GHWB:jcs

732 McGlintic Building
Midland, Texas
March 4, 1952

Mr. Herbert Shaffer, Jr.
C/O National City Bank of New York
No. 4 2-Chome, Otemachi, Chiyoda-Ku
Tokyo, Japan

Dear Herbie:

Thank you for your check for the Yale Alumni Fund. You will receive an official card of thanks from the University, but let this little note express my own appreciation, as class agent, of your support of the Fund.

Yours very truly,

GHWB:jes

COPY

Poppy -

The peacetime ~~to~~ Navy, as a married man's occupation, STINKS! And they are talking about keeping me in ~~a~~ two years instead on 17 months! We are expecting our first addition to our family in April!!

Hope your family is fine and your new business venture interesting and successful.

Best to you and Barbara
Stu Forzyay

732 McClintic Building
Midland, Texas
February 25, 1952

Mr. Edmund S. Miller
20401 Amherst Rd.
Cleveland 22, Ohio

Dear Ed:

Thank you so much for your check which I received here today. I really appreciate your continuing support of the Yale Alumni Fund.

I hope all is well with you.

Yours very truly,

GHWB:jes

732 McClintic Building
Midland, Texas
February 25, 1952

Mrs. Martin M. Branner
Oswegatchie
Waterford, Conn.

Dear Mrs. Branner:

Thank you for your generous check which we received today. We really appreciate the interest on behalf of your son for the Alumni Fund. Yale will send you official acknowledgment of your check, but, in the meantime, let this letter serve to notify you that, as class agent, your gift is most appreciated.

Yours very truly,

GHMB:jes

732 McClintic Building
Midland, Texas
February 25, 1952

Mr. Clive Runnells, Jr.
10417 Memorial Drive
Houston, Texas

Dear Clive:

It was good hearing from you. I was especially interested to learn that you are with Wilson Supply Company. Will your business ever bring you to Midland? If so, let me know ahead of time so that we can arrange some kind of lunch or dinner for you. Unfortunately I do not get to Houston at all. I hope that in the future I may come down there.

We see Steve Farish when he comes here once in a while and have seen Bob Parish on occasion.

I really appreciate your generous contribution to the Yale Alumni Fund. You are our star giver and, believe me, it is a relief to have you on my list. I frankly believe that the Alumni Fund is a damn worthwhile thing, but it is hard to convince others of this. You will get one of the receipt cards from Yale, but perhaps this letter will let you know that we really are grateful for your help on this drive.

I hope that I will run into you before too long down here somewhere.

GHWB:jes

732 McClintic Building
Midland, Texas
February 25, 1952

Mr. J. Edgar Hoover
Washington, D.C.

Dear Mr. Hoover:

Enclosed

are two copies of a letterhead memorandum dated February 22, 1952.

The memorandum was prepared by the Midland office of the Federal Bureau of Investigation.

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Enclosure

Very truly yours,

Special Agent in Charge

Mrs. Martin A. Branner

Feb. 18, '52
Oswegatchie, Waterford, Conn.

Mr. Geo. Bush:
Dear Sir,

I am in receipt of your
letter to Bob, my son, regarding
the Yale Alumni fund. Bob is
still in Europe, so I am tak-
ing the liberty of sending
the check, the same I presented
to last year.

Very Sincerely

Mrs. M. Branner

for
Robert Branner

Is Poppy:
Enclosed you
will find my check
to the Alleanis Fund.
It was good to hear
from you and give
me a thing anytime.
You're in Houston. Don
mind Wilson Supply Co
we may get out your
ways in the near future

Yours very truly
George W. Bush
President and R.V.
I will send him along
to you. You will see
Miller's offer now.
I am very yours.
Ch.



A. S.

The President & Fellows of Yale University

extend their thanks to

George H. W. Bush

for your gift of

\$15.00

to the Alumni Fund

and assure you that they are most grateful for

your interest and coöperation

1952

732 McClintic Building
Midland, Texas
February 18, 1952

Mr. Richard H. Podoloff
Carrington Road
Bethany, Conn.

Dear Dick:

Thank you for your check which I received today. I really appreciate your support of the Yale Alumni Fund. You will receive official thanks from the University shortly, but in the meantime let this letter serve as a message of personal thanks.

Yours very truly,

GHNB:jes

COPY

732 McClintic Building
Midland, Texas
February 18, 1952

Mr. Charles H. Dym
5114 5th Ave., Apt. 301-B
Pittsburg 32, Pennsylvania

Dear Charles:

Thank you for your check which I received
here today. I really appreciate your support of the
Yale Alumni Fund.

Things are going fairly well on the Drive
so far, but I only wish we had many more contributions
such as yours.

Very best wishes,

GHWB:jes

COPY

732 McClintic Building
Midland, Texas
February 18, 1952

Mr. Phillip L. Roundtree
135 Ranch Lane
Levittown, N. Y.

Dear Phil:

Thank you for your \$20 check which I received here today. I really appreciate your generous support of the Yale Alumni Fund. You will receive an official letter of thanks from the University, but let this little note inform you that your support is most welcome.

Best wishes,

CHMB:jcs

COPY

732 McClintic Building
Midland, Texas
February 18, 1952

Mr. William M. B. Berger
Colorado National Bank
Denver 17, Colorado

Dear Bill:

Thank you for your note of February 15th and your check for the Yale Alumni Fund. I really appreciate your prompt response to what I feel is a worthwhile cause.

I shall pass along your best regards to Gage, Hilliard, Potter, Douglas, et al. I hope that you will be able to visit Midland and see all of us in person.

Thank you again for your check.

Very truly yours,

GHWB:jes

COPY



REPUBLIC AVIATION CORPORATION

FARMINGDALE, LONG ISLAND, NEW YORK

Telephone Farmingdale 2-1100

Dear Pappy,

Enjoyed your letter note.

Not much has happened to us
Since my last note. I changed jobs
but am still in same business.

I hope Bzo. will do. This is
my bad time of year. I'd like to
do more especially after impressive
letter. Want to see the old place
stay for my boy.

Best Regards ..

Eric Rasmussen

Feb 13, 1952
135 Ranch Lane
Lewiston, N.Y.

COLORADO NATIONAL BANK

DENVER 17, COLO.

WILLIAM M. B. BERGER
ASSISTANT TRUST OFFICER

TRUST DEPARTMENT

Feb 15, 1957

Dear Poppy -

Here's your checks - Give my
best to Wally Rags, Bob Williams,
George Potter, Pete Douglas, and
all the rest of the Yak-in-Milks

Group

Yours
Bill

732 McClintic Building
Midland, Texas
February 14, 1952

Mr. Paul Jones, Jr.
2750 Endicott Road,
Shaker Heights 20, Ohio

Dear Paul:

Thank you so much for your generous contribution to the Yale Alumni Fund. I have received your check and am sending it today to the main office, from which you should receive some kind of official receipt before too long.

I note from my little black book that you have given an increasing amount each year. We really appreciate your support of this worthy cause, and I only wish that we had many more givers such as you.

Best regards,

GHWB:jes

COPY

732 McClintic Building
Midland, Texas
February 14, 1952

Mr. Cornelius T. Ham
1213 Fern Oaks Drive
Santa Paula, California

Dear Cornelius:

Thank you so much for your contribution to the Yale Alumni Fund. I received your check and forwarded it to New Haven today, so you should get an official receipt soon. I want to extend you my personal thanks as well as thanks on behalf of the Fund. It certainly makes things a lot easier to have contributors such as you.

Sincerely yours,

GHWB:jes

Also to, John J. Bonn
James W. Ward
Lawrence Hughes

COPY

February 14, 1952

Robert T. Galvin
Mr. Laurence C. Tighe
Yale Station
New Haven, Conn.

Dear Mr. Tighe:

The Class Agents Letter Order No. 2 and the text of my second letter are attached. The list of contributions and checks received to date are also enclosed. I would appreciate your sending me a stock of stamped envelopes addressed to you for use in sending in accumulated checks.

Yours very truly,

George H. W. Bush

GHWB:jes

encl. (4)

COPY

732 McClintie Building
Midland, Texas
February 13, 1952

Mr. Harold T. Morley, Jr.
c/o Goodenow-Morley Co.
15 R Reno Street
Oklahoma City 2, Okla.

Dear Tom:

Thank you so much for your generous check to the Yale Alumni Fund which I received here today. I will forward it to New Haven and you shall receive official greetings from Larry Tighe acknowledging your contribution.

Let me take the opportunity to tell you how much I personally appreciate your consistantly generous help to your Yale Alumni Fund. I only wish that we had many more contributors such as you.

If you are ever in Midland, I hope that you will look me up.

Yours very truly,

GHWB:jes

COPY

MR. STUART J. NORTHRUP
47 MORRIS STREET
HAMDEN, CONNECTICUT

2
Poppy,

You do a great job for Yale.
heartiest congratulations and admiration.

Please excuse my 'nee' response
t with a new house and an
rected child we are feeling broke.

We hear you are making
things (about). I'd be interested in a well
\$50. or maybe \$100!

Best regards to you & Barbara
family.

Stu



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

SUGGESTED SECOND TEXT

March 15, 1952

Dear _____:

Thirty-four years ago President Hadley made a statement which might well have been written this year because the facts are just as true now as they were then. He said:

"The strength of a college depends on the character of its graduates more than on the number of its students or the thoughts of its faculty. The spirit and work of the graduate body show what it has accomplished in the past. The loyalty and support of that body determine what it can accomplish in the future."

More than ever before, Yale counts on our continued loyalty and support as the spiral of inflation puts increasing pressure on the University's resources. Yale College started with a gift; Yale University developed through gifts; and Yale's present and future will be largely dependent upon our thoughtful gifts to the Alumni Fund.

The Time Is Now for each of us to do our part.

Sincerely yours,

Class Agent



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

February 5, 1952

Dear George:

Enclosed is a copy of the suggested second text and letter order #2. The timetable calls for sending these letters out on March 15.

The text is only a "suggested" one. As always, please feel free to write your own or put this one into your own words.

Once again, you can be of great help to us if you will send in your text and order blank as soon as possible.

Sincerely yours,

A handwritten signature in cursive script that reads "Robert T. Gabriel". The signature is written in dark ink and is positioned below the "Sincerely yours," text.

Robert T. Gabriel
Secretary

Encl.

732 McClintic Building
Midland, Texas
February 11, 1952

Mr. Ralph T. McGreal
14526 Dolphin St.
Detroit 23, Mich.

Dear Ralph:

I received your contribution to the Yale
Alumni Fund 1952 drive Saturday and want to take this
opportunity to thank you for your generous response.
I just wish we had fifty such contributors each year.

Thanks again for your help, and if you ever
come down this way in the Southwest I hope you will
look me up.

CHW:B:jes

COPY

732 McClintic Building
Midland, Texas
February 8, 1952

Mr. Robert W. Whalen
c/o Accurate Insulated Wire Corporation
25 Fox Street
New Haven 13, Conn.

Dear Bob:

I received your contribution to the Yale Alumni Fund 1952 drive today and want to take this opportunity to thank you for your generous response. I just wish we had twenty-five such contributors each year.

Thanks again for your help, and if you ever come down this way in the Southwest I hope you will look me up.

GHWB:jes

COPY



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

February 5, 1952

Mr. George H. W. Bush
Bush-Overbey Oil Development
Co., Inc., McClintic Bldg.
Midland, Texas

Dear George:

Many thanks for yours of February 1 and in accordance with your request herewith is the list of the amounts and dated contributions for those whom you named.

N. J. Bernstein	\$ 3.00	June 12, 1951
N. D. Comerford, Jr.	5.00	" 27
W. L. Eagleton, Jr.	5.00	April 21
L. W. Francis	5.00	June 12
K. Franzheim, 2d	10.00	" 19
W. C. Griggs	10.00	" "
H. T. Morley, Jr.	20.00	March 7
T. F. O'Connell, Jr.	5.00	June 4
E. L. Pratt	10.00	March 7
F. L. Scheffey	10.00	June 12
T. J. Stone	5.00	" 29
S. A. Ward	10.00	April 14

Also, under separate cover, we are sending stationery which you requested.

Sincerely yours,

Robert T. Gabriel
Secretary

RTG:mk

YALE ALUMNI FUND
1951 CAMPAIGN

CLASS OF 1948
NON-COLLEGE

AGENT

George H. W. Bush

Contributors

Robert F. Arenz
Harold Lewis Atkins
Walter H. Baur
Frank W. Bennett
John W. Berg
William M. B. Berger
Norman J. Bernstein
William W. Boxley, 3d
Robert J. Branner
George H. W. Bush
Nathaniel M. Cartmell, Jr.
John Erwin Caulkins
Leroy S. Chapnick
James F. Cobey, Jr.
Neil D. Comerford, Jr.
Charles E. Cooney, Jr.
John N. Day
Eugene Dines, Jr.
Richard B. Dorn
Donald G. Duncan
Charles H. Dym
William L. Egelton, Jr.
Leonard W. Francis
Kenneth Franzheim, 2d
George D. Goldman
Oscar S. Gray
Walter C. Griggs
Cornelius K. Ham
William W. Hancock, Jr.
Dirck D. Harrison
William P. Hidden
Roland F. Howe, Jr.
Allen Hubbard, 3d
Lawrence Hughes
Paul Jones, Jr.
Robert S. Jones
Edwin H. Koehler, Jr.
George S. Leisure, Jr.
J. Stewart Lovejoy
Paul McGrail

Francis J. Zimmermann

1951 drive
~~George H. W. Bush~~

Ralph T. McGreal
Oliver Maggard, Jr.
Richard G. Mathews, Jr.
Edmund S. Miller
Frederick M. Miller
Harold T. Morley, Jr.
John A. Northrop
Stuart J. Northrop
Thomas F. O'Connell, Jr.
Richard H. Podoloff
Majic S. Potsaid
George Potter, Jr.
Edward L. Pratt
MacMillan Pringle
William F. Radcliff
Stanley Roth, Jr.
Philip Rountree
Frederick C. Rozelle, Jr.
A. Holley Rudd
Clive Runnells, Jr.
F. Christian Schang, 3d
Frank Lloyd Scheffey
Herbert Schaffer
Martin I. Silverman
Edwin Fales Snelgrove
A. Alexander Somerville
Melvin E. Stewart
Timothy J. Stone
Arthur T. Wallace, Jr.
James W. Ward, Jr.
Stephen A. Ward
Louis A. Warner
Thomas J. Waters, Jr.
Wellington M. Watters
Peter Charles Welch
Robert L. West
Curtis C. Williams, 3d
Austin A. Woodward
Raymond Butler Young
Wilbur F. Young

Potential Contributors
Contributors

191
81 (42%)

TOTAL CONTRIBUTIONS

\$742.50



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

January 28, 1952

1952 drive

Dear Poppy:

February 1st marks the start of another Alumni Fund campaign-- in many respects the most important one in our 62-year history. Thanks to your efforts we have reached the high plateau of \$1,000,000 in annual giving. Our aim is that this must be a floor and not a ceiling. Therefore the big question this year is, "Can we stay the course?"

For my part, I have no doubts as to our cumulative answer to this question. It's just as simple as this -- if each one of us does his part, loyally and conscientiously, the million-dollar goal is in the bag. Every class has been given (and has accepted) what we both have agreed is a reasonable quota. The sum of these quotas is a million dollars. If one of us misses, someone else must do more than his share if we are to make our goal, since there is no padding in these figures. Therefore the answer is in your hands and mine and 300 of our devoted associates in Yale Alumni Fund work.

Last year our contributions plus University economies put Yale in the black. The simple truth is that Yale, like all institutions free of Governmental and sectarian control, cannot survive without the voluntary material support of those who believe in its principles.

I know we will not fail in 1952. Good luck and thanks again for all you are doing in Yale's behalf.

Faithfully yours,

Herlie Walker

Chairman

P. S. Your Fund quota, as you know, is \$679.00 . Call on me or the New Haven office if we can assist you in any way during the next few months. We're here to help if needed.



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

SUGGESTED TEXT FOR CLASS AGENTS' FIRST LETTERS (Non-reunion)

February 1, 1951

Dear _____:

Two years ago the Board of Directors of the Alumni Fund, facing the fact that the postwar inflation was driving the University into a serious financial position, decided that it was up to the Fund to do something about it.

They decided to meet the threat with concerted action.

With the Fund at a level of a half-million dollars in 1948-49, the Board drew up a three-fold plan:

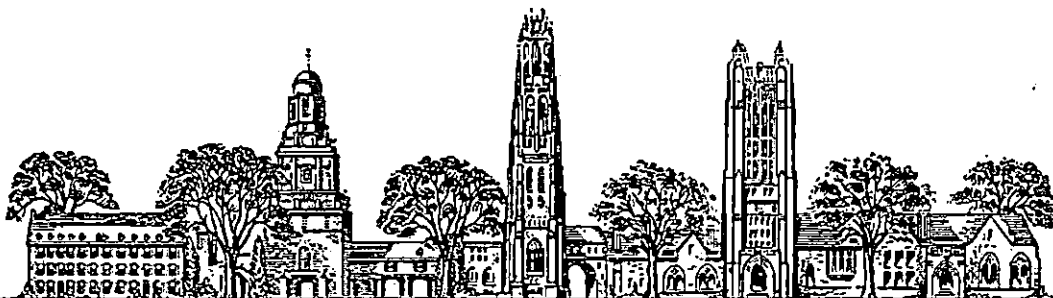
- (1) to set a two-year period in which to achieve a million-dollar level in annual giving, making half the distance in the 1949-50 campaign;
- (2) to reach the million-dollar objective in 1950-51, the year in which Yale would begin her 250th Anniversary Year; and
- (3) once having achieved this level, to maintain it as a permanent plane of giving.

It is now well known to Yale men that the Alumni Fund has fully achieved the first and second of these aims. The third aim - maintaining this record-breaking figure - remains before us as we begin the 1951-52 campaign. Here will be the test of the Alumni Fund's strength. Can these gains now be consolidated and established as a permanent monument to the loyalty of Yale men everywhere?

The generous response to last year's campaign made it possible for Yale to operate with a small surplus instead of the deficits of the past two years. If, this year, all of us give with the same thoughtful consideration, we can help the University remain "in the black" and assure ourselves that the great center of intellectual and moral strength that is Yale will be enabled to go forward to greater achievement and distinction.

Will you do your part by sending in your check -- today?

Sincerely yours,



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

December 17, 1951

Dear Class Agent:

As you know, it is quite a job to get all of the February 1 texts completed on time. This is why we urge all of you to send in your first text as soon as possible.

Enclosed is a suggested form of letter with a letter order blank. At the risk of repetition let me point out again that the suggested text is merely a model and any changes or original texts will be most welcome.

Will you please complete the order blank and send us your text as soon as you possibly can?

Sincerely yours,

Robert T. Gabriel
Secretary

P.S. This letter may cross your order in the mails. If such is the case please just disregard this request.

YALE ALUMNI FUND
CLASS AGENTS' MANUAL
1951-1952 CAMPAIGN

Yale Alumni Fund

1951-52 CLASS AGENTS' MANUAL

Section	I	Timetable
Section	II	Tone of Campaign
Section	III	Reprints available
		(a) University income and expense breakdown plus Treasurer's report excerpts.
		(b) Tax schedule and instructions for giving securities.
		(c) President Griswold's Baccalaureate Address.
		(d) Speech given by Prescott S. Bush at Class Agents' Convocation, November 2, 1951.
Section	IV	Sample Top 10% letter and follow-up letter used by one class.
Section	V	Reunion class records.
	VI	Comparison with other Alumni Funds.
	VII	Interesting figures about the 1950-51 Alumni Fund Campaign.
	VIII	Charts showing the number of contributors and amounts raised during the past three years.
	IX	Alumni Fund expense analysis.
	X	A few reminders.
	XI	Sample of the first letter text with order blank.

CLASS AGENTS'
ALUMNI FUND TIMETABLE
1951 CAMPAIGN

- Nov. 2 Convocation for reunion agents.
& 3
- Nov. 5 Send suggested tax letter text to all agents requesting their approval by November 19.

Letter to all class agents requesting approval for sending out In Memoriam letters of solicitation.
- Nov. 14 Mail out Class Agents' Manuals.
- Nov. 21 First letter to all agents asking them to send in their first general text as soon as possible, with dateline of February 1, 1952.
- Dec. 3 Mail tax letters.
- Dec. 5 Class Agents' dinner in New York.

Second letter to all class agents asking them to send in their first general text as soon as possible, with dateline of February 1, 1952.
- Jan 3. Third letter to all agents asking them to send in their first text by January 15, 1952, with dateline of February 1, or form letter will be processed. Process returning orders.
- Jan. 18 Regional meeting in Chicago.
- Feb. 1 First letters mailed by class agents.
- Feb. 4 First letter to all agents asking them to send in second text as soon as possible with March 15 dateline.
- Feb. 15 Second letter to all agents asking them to send in second text by March 1, with dateline of March 15, or form letters will be processed.
- March 1 Mail Reports to Agents.
- March 15 Second letters mailed out by all agents.
- March 17 First letter to class agents asking them to send in third texts as soon as possible, with dateline of May 1, reminding them that the campaign closes June 30. Process returning orders.
- March 20 Regional solicitation begins in regional areas.
- April 1 Second letter to agents asking them to send in third text by April 15, with dateline of May 1, or form letters will be processed. Process returning orders.

Mail Reports to Agents.

May 1 Third letters mailed out by agents.

Mail Reports to Agents.

May 5 Request to agents regarding Chairman's clean-up letter, with dateline of May 19.

June 1 Mail out Chairman's clean-up letter.

Mail Reports to Agents.

June 30 Campaign closes

July 16 Mail Reports to Agents.

Tone of the 1952 Campaign

Two years ago the Board of Directors of the Alumni Fund were faced with the realization that the postwar inflation was driving the University into a serious financial position, and that it was up to Yale men to do something about it.

Their decision was to meet the mounting dollar threat with concerted action on the part of the Alumni Fund.

After having raised a half-million dollars in 1948-49 the Board arrived at a three-fold decision:

- (1) to set a two-year period in which to achieve a million-dollar level in annual giving making half the distance in the 1949-50 campaign;
- (2) to reach the million-dollar objective in 1950-51, the year in which Yale would begin her 250th Anniversary Year; and,
- (3) once having achieved this level, to maintain it as a permanent plane of giving.

It is now well known to Yale men that the Alumni Fund, through the combined efforts of 400 Class Agents and 2,100 Regional workers, has fully achieved the first and second of these aims. In 1949-50, the Fund reached \$770,182. In 1950-51, it reached \$1,010,324.

The third aim - maintaining this record-breaking figure - remains before us as we prepare for the 1951-52 campaign. Here will be the test of the Alumni Fund's strength. Can these gains now be consolidated and established as a permanent monument to the loyalty of Yale men everywhere?

We are confident of an affirmative answer. We have literally put the University's operation "in the black". We have strengthened her financial position immeasurably. By raising the Fund level from half a million to a million dollars, we have added the equivalent of approximately \$12,500,000 of new endowment - providing we maintain our new level.

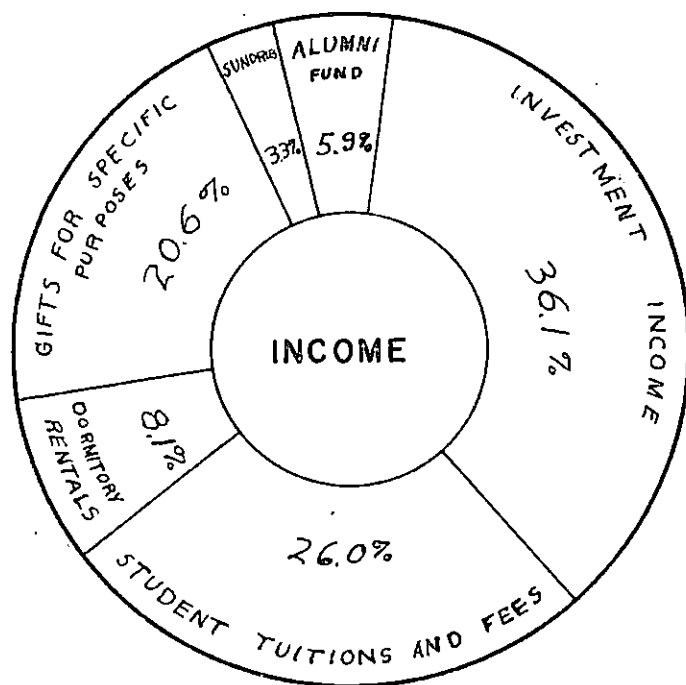
This is the problem before us. In the last two years the Fund's workers have brought home the concept of proportionate giving to some 19,000 former contributors, a great many of whom had been giving only token amounts each year. In addition, during these last two years 6,000 new contributors have become aware of this concept.

In the coming campaign, we want to keep widening the circle of regular contributors. We want to keep Yale in the forefront of Yale men's thinking as they decide where they will distribute their charitable dollars.

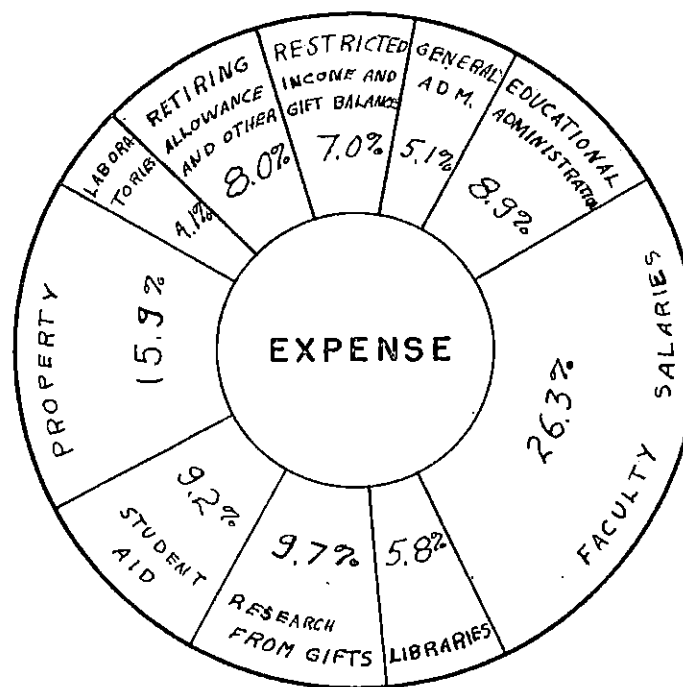
Finally, we want to assure ourselves that the great center of intellectual and moral strength that is Yale, will be enabled to go forward to greater achievement and distinction.

YALE UNIVERSITY

AND THE BOARD OF TRUSTEES OF THE SHEFFIELD SCIENTIFIC SCHOOL INCOME AND EXPENDITURES FOR THE FISCAL YEAR 1950-1951



INVESTMENT INCOME	\$ 5,909,124
STUDENT TUITION AND FEES	4,241,195
DORMITORY RENTALS	1,330,275
GIFTS FOR SPECIFIC PURPOSES	3,367,055
SUNDRIES	544,144
ALUMNI FUND GIFTS AND INCOME	<u>956,667</u>
TOTAL INCOME	16,348,460



GENERAL ADMINISTRATION	\$ 828,435
EDUCATIONAL ADMINISTRATION	1,440,701
FACULTY SALARIES	4,291,987
LIBRARIES	940,682
RESEARCH FROM GIFTS	1,587,131
STUDENT AID	1,496,842
PROPERTY	2,582,403
LABORATORIES	655,273
RETIRING ALLOWANCE AND OTHER	1,301,430
RESTRICTED INCOME AND GIFT BALANCES	<u>1,130,224</u>
TOTAL EXPENSES	16,265,108
OPERATING SURPLUS	<u>93,352</u>
	\$ 16,348,460

Excerpt from Mr. Tighe's Section of the 1950/51 Treasurer's Report:

"There is submitted herewith the consolidated report of the financial condition of Yale University and The Board of Trustees of the Sheffield Scientific School for the year ended June 30, 1951.

"In May of 1950, the Yale Corporation approved a budget which indicated an apparent deficit of \$1,558,242. The actual surplus at the end of the year amounted to \$88,981. This large variation was caused by changes in various items, but particularly by a substantial increase in investment income and in gifts from the alumni. A significant decrease in property and other expenses also contributed materially to the actual surplus.

"The Yale Alumni Fund completely shattered its previous year's all-time record by collecting \$1,010,324 from over twenty-four thousand alumni. From these current collections, the Fund turned over to the University for current expenses the sum of \$750,000, as against \$657,281 in 1950, and added \$139,054 to the principal of the Alumni Fund. Interest on the principal of this fund rose from \$203,861 to \$206,667 because of gifts and bequests in the previous year. The total voted to the University amounted to \$956,667, as against \$861,142 in 1950, an increase of \$95,525. Details of the year's operations are shown on the next page.

"The Athletic Association closed the year with a deficit of \$132,960, due to decreased revenue from most sports.

"The board rate in the University Dining Halls was increased in February from \$11.50 to \$13.00 per week for twenty-one meals, which made it possible to meet expenses for the year 1950-51 and to set aside \$50,661 for equipment replacements and repairs.

"The surplus for the University of \$88,981 and for The Board of Trustees of The Sheffield Scientific School of \$4,371 was added to the Contingency Reserve, and will be used to offset in part a special and necessary increase to administrative employees as of September 1, 1951, which was not provided for in the budget approved by the Corporation for the year ending June 30, 1952."

"I'll pay a big part of your gift to Yale"

-Uncle Sam

When you give, you reduce your federal income tax in the top bracket, which is really tough.

For example:

<u>If your net taxable income is:</u>	<u>Your tax on the top \$2,000 is:</u>	<u>Of each \$100 you give Yale, Uncle Sam pays:</u>
\$ 8,000.00	30%	\$ 30.00
10,000.00	34%	34.00
14,000.00	43%	43.00
18,000.00	50%	50.00
22,000.00	56%	56.00
26,000.00	59%	59.00
38,000.00	65%	65.00
50,000.00	72%	72.00
70,000.00	78%	78.00
80,000.00	81%	81.00
100,000.00	87%	87.00

"I'll contribute even more if you give securities"

-Uncle Sam

You can do it by giving securities in which you have an unrealized profit.

Illustration: You want to make a \$1,000 contribution to Yale. You also want to take your profits on stock which cost you \$200 but is now worth \$1,000. Kill two birds with one stone by contributing the securities themselves. You save the taxes on \$800 of profit and you take a \$1,000 deduction for contributions.

Let's look at a few examples.

	Suppose your taxable income is				
	18,000.-	25,000.-	50,000.-	75,000.-	100,000.-
Approximate gift to be made to Yale	1,000.-	1,400.-	2,500.-	3,700.-	5,200.-
X shares "A" common at current market value - 50	1,000.-	1,400.-	2,500.-	3,700.-	5,200.-
Original cost of stock - 8	160.-	224.-	400.-	592.-	832.-
Unrealized profit	840.-	1,176.-	2,100.-	3,108.-	4,368.-
Tax saved on unrealized profit	210.-	294.-	525.-	777.-	1,092.-
Tax saving through deduction for gift	500.-	826.-	1,800.-	2,997.-	4,524.-
Net saving of federal tax at cash outlay of only the original cost of your stock	710.-	1,120.-	2,325.-	3,774.-	5,616.-
So, the actual cost to you of your gift in securities is only	290.-	280.-	175.-	--	--
On this gift in securities you are actually ahead				74.-	416.-

Many classmates have already given this way. You simply send the certificate, with separate stock power attached, to the Treasurer of Yale University. Your broker will handle it.

Based on Tax Laws as of July 1, 1951. This will be revised when we have the details of the new tax law to go in effect November 1, 1951. At least we know the tax saving will be even greater in the new law than in the one in effect now.

Securities as a Gift to the Alumni Fund

There are no arbitrary rules or regulations governing the giving of securities to the University. However, to aid those interested in making a gift of securities the following are a few suggested methods of approach.

1. If you live in New York you can deliver to the New York Trust Company, 100 Broadway, the securities in question asking that the Trust Company advise Yale that you have done so. If you follow this method you can use the mean price between the high and the low, on the day delivery is made, to determine the amount of your gift.
2. You can send the securities to Yale in New Haven -- if a negotiable bond by registered mail, if a stock with a power of attorney in a separate envelope. To determine the amount of the gift for tax purposes follow the same procedure as outlined in #1 above.

In #1 and #2 above the Treasurer's Office will send you a receipt for the securities and when they have been sold will advise the Alumni Fund office of the net proceeds. The Fund will then advise you of the amount of your gift.

IMPORTANT TAX ADVANTAGE

On the security transfer, you probably know, for example, that securities costing \$500 and now worth \$750 can be given to Yale as a contribution of \$750, with no tax on the \$250 profit.



BACCALAUREATE ADDRESS

BY PRESIDENT A. WHITNEY GRISWOLD

In mid-June, a baccalaureate sermon can usually be counted on to get very little attention from the nation's city editors, all of whom are weary of commencement oratory. President Griswold's remarks had a different kind of reception. His baccalaureate, widely printed and praised by the press, ("the clearest answer came from Yale's President Griswold") is a critical examination of Communism, and a Yale president's statement of faith. It is a document every Yale man can be proud of, a statement each of us owes it to himself and Yale to know.—The Editors.

"Ye are the salt of the earth: but if the salt have lost his savour, wherewith shall it be salted?"

Matthew 5:13

IF I divine the mood of you who are leaving Yale this spring, it is one of cheerful resignation. To your cheerfulness in all winds and weathers, in clear skies and at ceiling zero, we who have lived and worked among you are admiring witnesses. We take courage from your courage. But I observe also that you share the prevailing mood of the hour, which in your case consists of 960 bargains privately struck with fate—on fate's terms. I observe that you are resigned to a world in which people become numbers on Selective Service and Social Security cards; in which lotteries are illegal except when they deal with human life; and in which the individual, sacred to both Christianity and democracy, sometimes seems to exercise about as much control over his own fortunes and those of his fellow men as a baseball in the World Series.

I will say this much for your mood: at least it is healthier than the one which attended my own commencement. We were graduated into the greatest economic depression in history and the origins of the greatest war in history with assurances that poverty was about to be banished from the earth and that war had been outlawed among the nations. No such disillusionment lies in store for you as awaited us in 1929: come what may you are better prepared for it. But that is all I will say for your mood. As a philosophy of life it is as false in its fatalism as our mood was in its romanticism.

We have not resigned from the human race. Neither science nor technology nor all the deterministic doctrine inspired by them, nor the despotisms that have tried to force

that doctrine upon mankind, have succeeded in producing a world that can function without our individual powers of reason, imagination, and conscience. We are not mere sponges or plankton afloat on a tide of causation over which we have no control. We are rational beings, capable of charting the tide, and navigating it, and even diverting and directing it. The salt—to return to the Bible's metaphor—has not lost its savor; and there would be no way of salting the earth if it had. There is no dialectical or technological substitute for the creative individual.

Whence come our doubts and hallucinations to the contrary? Partly from fear, partly from laziness. We are afraid that where, as in Soviet Russia, there is mystery there is also magic; that the Russians have possessed themselves of some supernatural means of enslaving the will of men; that they will blow us all to bits by methods unknown to western science. We have beguiled ourselves with gadgets, with machines that work for us, and think for us, and entertain us, and (as we believe in our folly) educate us, until our God-given individual powers have become atrophied through disuse. In this hypnotic state we have fallen prey to some of the very teachings we profess to abhor, the teachings of those who proclaim the world-machine blue-printed in the Kremlin and the atomizing of the human race without the assistance of the bomb.

The last world war and the terrible weapons now in existence give us abundant reason to fear the next; and the ruthless and aggressive tactics of the Kremlin around the world give us every reason to think that the Russians are willing to gamble on it. But there is no reason in the unreasoning dread that exalts them into supermen and credits their doctrines with wonder-working properties. And as for the television sets that take us from our books, the business machines that clatter away under wall mottos reading

"THINK," the electrical examination-correctors that dispense with writing, the inner-spring mattresses that end up in bed boards, and the pre-fabricated knowledge that ends in remedial reading—for all this childish fascination with gadgetry we have only childishness as an excuse. Shall we then offer fear and childishness as proof that the individual has played out his role—that the salt has lost its savour?

No, you will say, but what about science and the industrial revolution now projecting itself into the atomic age? And I will answer you with the fact that whereas the first social interpreters of these phenomena were responsible for the idea of the submergence of the individual, modern scientists are the leaders in repudiating it.

I do not know what it is that makes each generation so sure that its own set of circumstances is unique and yet forms a basis for universal preachments and predictions. The Bible says it is the essential vanity of man. I should say it is his innocence of history, of the cumulative experience of his fellow-men. We are forever calculating our prospects on the strength of a mere peep through a knothole at this experience. So early economists who observed the first sensational progress of the industrial revolution deduced their concept of economic man, which the scientific socialists appropriated and developed into the full-blown doctrine of economic determination. The whole dialectical process is barely a hundred years old, and the leading figure in it was Karl Marx.

Let us concede that Marx chose an exceptional knothole—the British Museum—that he brought to it an exceptional intellectual apparatus, and that he kept his eye to it (day after day for nearly thirty-five years) with exceptional perseverance. His range of vision was still exceptionally limited. Man made his debut on the planet in the Pleistocene epoch of the Cenozoic Era, about a million years ago. From the time he took up farming, in the Neolithic Age, about 7000 B.C., his experiences have been relevant to modern economic society. There is every reason to extend this perspective to 7000 A.D., if not to 1,000,000 A.D. Marx's focal depth included little more than a bookish version of the industrial revolution in England between the years 1820 and 1860, with the preponderance of his evidence drawn from the earlier rather than the later part of that period. That is to say, Marx took as the verification of his hypothesis a static view of conditions in one country, already undergoing change while he wrote, and offered it to the world as both timeless and universal. Nor was his view entirely objective. Marx was a bitter, vindictive, unhappy man, suffering the plagues of Job without Job's faith, tortured by poverty and disease, living in squalor, so proud and thin-skinned, as one of his brilliant biographers tells us, that he made excessive demands on the world and when these were not satisfied, (as they nearly always were not) turned in upon himself "in paroxysms of hatred and of rage." Yet it is this static, myopic, misanthropic view of human experience that is offered as the principal foundation for the belief that the machine is all and the individual is nothing, and for the Communist dictatorship that exploits that belief to suit its purposes. It has all the eerie aspects of those prehistoric Siberian mammoths frozen into the ice with hair and flesh intact, with everything, that is, except life and sense.

One would think that the very nature of Marx's vision would make it suspect; that the influence of his own baleful personality contradicted his own thesis; that the direct, personal influence of Lenin on the outcome of the Russian revolution (suppose the German High Command had never

let him cross Germany in that sealed-up boxcar) contradicted it even more emphatically; and that the fact that the thesis has to be maintained by tyranny and enforced by secret police contradicted it finally and flatly. Still there remains our awe of science and the technology of our own time. What do our own observations tell us?

If we carry them far enough to include the opinions of modern scientists, they will tell us of steadily broadening horizons for the creative individual and of the urgent need for him to press on toward those horizons. "Man has risen, not fallen," writes George Gaylord Simpson in *The Meaning of Evolution*. "He can choose to develop his capacities as the highest animal and try to rise still further, or he can choose otherwise. The choice is his responsibility, and his alone. There is no automism that will carry him upward without choice or effort and there is no trend solely in the right direction. Evolution has no purpose; man must supply this for himself." To do so, to make the wise choice for himself and his fellow men is the ethical responsibility of man which he must discharge as an individual if he is ever going to realize its benefits as a species.

But, we say, can we not entrust this responsibility to others, to the elaborate teams of specialists that are constantly producing new techniques, new tools and, may we not assume, new visions of wisdom and justice? What do the scientists say to this? I suppose there is no more impressive example of team work in human history than that which produced the atomic bomb. Listen to the opinion of one of the world's outstanding scholars in that field, Percy Bridgman, whose researches in nuclear physics won him the Nobel Prize in 1946. So elaborate has the organization, equipment, and administrative detail become, writes Professor Bridgman, that each team of physicists "has to be driven by some one at the head who has the ideas. There is danger here that all the rest of the team will pick the brains of one man, with an ultimate decrease in the number of physicists in the community capable of independent and critical thought." And he goes on to say:

"The participation of the individual is necessary in every process of intelligence, not merely in the processes of science. Intelligence can be given a meaning only in terms of the individual. It seems to me that this has a far-reaching significance not usually appreciated, for I believe that here is to be found perhaps the most compelling justification for democracy. Intelligence is based on the individual. An authoritarian society in which the individual is suppressed cannot, by the nature of intelligence, be characterized by general intelligence."

GENTLEMEN OF THE GRADUATING CLASS: this is a truth Christ perceived and most surely intended to communicate to his disciples when he told them they were the salt of the earth for which there was no substitute; and that they were the light of the world, but they must not hide that light under a bushel. This is also the truth that the founders of this Republic perceived and Jefferson proclaimed when he said that morality, compassion, and generosity were innate elements of the human constitution, capable of cultivation in individuals, and capable of transmission to society through individuals. It is for life in this free, Christian society that we have prepared you at Yale. It remains for you, each according to his talents and each as an individual, to embody the degree of wisdom and integrity we may expect for that society.

Speech Given by Prescott S. Bush at Class Agents' Convocation
November 2, 1951

I doubt it possible that I could have an invitation to address a Yale audience that I could appreciate more than this one.

I say this, not simply because you are a very handsome group of graduates chosen from your classmates as Men of Distinction, suitable for any Schenley ad; not simply because I have wanted the chance to congratulate Herby Walker publicly upon one of the most remarkable jobs of fund-raising I have ever seen done. For he not only pulled himself up by his own boot-straps but he pulled the entire Alumni Fund organization up by its boot-straps in an effort that not one in ten of them thought at the outset could be successful.

Not since the 1926-7 Endowment Drive, when a united Yale family under the leadership of the President, the Officers, Otto Bannard, and the entire Corporation raised nearly \$20,000,000 for our endowment fund has any single Yale man demonstrated such courage, such determination, and such inspiring leadership in any great Yale venture.

No, the main reason I welcome this opportunity is to express to you, as one Yale man to another, - as one Yale man who for the six years beginning in June 1944 devoted a great deal of time working for the financial security of Yale - to express to all of you class agents, special agents, and members of the Alumni Fund organization my profound gratitude for what you have done for Yale in these past two years. I think I speak for thousands of Yale men.

You have builded better than you know. You have in these past two years by your accomplishments recharged the faith of the President and Fellows of the Corporation in our Alumni today.

You have given to our great faculty - recognized by other faculties as the best of any in the land - still underpaid by modern standards and worried by the hot breath of the inflation wolf on their necks, - you have given them a new hope, a new sense of security, because your performance has convinced them that Yale can and will take care of its own.

They have seen that the great tradition of loyalty of Yale men to their Alma Mater is rich in vitality and purpose, and not just something to be talked of on Alumni Day and at Class Reunions.

And you have done more than that. You have set an example to all other gift supported Universities which they have regarded with amazement, and also with some comfort and reassurance.

And may I say in passing that in these gift supported institutions, next to our churches, lies the greatest potential bulwark of defense against perhaps the most serious danger of our generation, Communism. It is these free institutions of worship and learning that are indeed the backbones or the nerve centers of personal freedom, and their preservation and advancement are absolutely essential to the survival of ideals that we cherish and hold dear. One of the first moves of the dictator in a Police State is to take over the free educational institutions.

Yes, you have given these free institutions new hope at a time when they sorely needed it. They have all been groping since the war for some solution to the pressing financial problem which they could see close upon them or steadily approaching.

Yale has been groping too. Immediately after the war President Seymour turned his attention and that of the Corporation to the problem of Yale's financial security.

As a result of his continuous attention to the problem, various steps were taken to improve Yale's Alumni relations - her public relations - and her fund-raising potential.

These included the establishment of the Office of University Development, The Yale Council, The Corporation Committee for Endowment and Gifts, and finally The University Committee on Endowment and Gifts.

Parenthetically, it may also be remarked that in July 1946 the tuition at Yale was raised from the \$450 rate established in 1930 to \$500; - and in July 1947 it was raised to \$600.

It may well be expected that, with the inflation of the past four years in large measure frozen into our economy, it will be advisable to raise the tuition again by another \$100. That would represent an increase of only 16% over the 1947 rate and only 55% since the establishment of the \$450 rate in 1930.

Since everything else, including the cost of living, and even the cost of dying have gone up more than tuition at Yale, certainly Yale must keep pace with the times if it expects to hold and attract a faculty that is recognized by other faculties through official polls as the very best in the United States. It has been our faculty, that over the years, has made Yale great - and made great Yale men who have filled with distinction the highest places in church and civil state.

Low tuition has been a tradition at Yale. We want to keep it as low as possible. But unless we increase tuition at least sufficiently to keep pace with the cost of living, we will be in effect reducing tuition from year to year - and that we cannot be expected to do.

Admirably, Mr. Griswold has grasped the importance of the whole financial problem here and he moved right in on it where Mr. Seymour left off. While pushing ahead on the offense he has been looking also to his defense:

Witness the elimination of frills and unnecessary expenses of operation already instituted. You have read of the elimination of maid service in the colleges and dormitories. This economy and others instituted recently have resulted in operating expense savings at an annual rate of \$500,000 according to Charles D. Dickey, Chairman of Corporation Committee on Finance.

I mention these matters of tuition increase and expense reductions because I think you and I, who give, and who go out to raise money for Yale want to feel that we are not wasting our time, that we are not just increasing income to maintain frills and extravagance.

It helps our effort to feel that the administration is alert to the possibilities on both sides of the budget, and is doing something to improve both the income and the expense controls.

But going back to the fund-raising plans:

You are no doubt familiar with the current plan for increasing endowment funds which has been adopted and put into operation under the auspices of the University Committee on Endowment and Gifts. Under this plan, Yale is conducting a capital gifts collection, but to be quite specific let us read from the brochure what it says about capital gifts.

"This is the program which will make secure the best of today's Yale and enable her to fulfill her responsibilities to the future. In contrast with the Alumni Fund, which looks for gifts to help meet operating expenses, the capital gifts program is a continuing effort to meet the long-range capital needs of the University through substantial gifts and bequests."

"THIS PROGRAM IS NOT ADDRESSED TO ALL OF THE ALUMNI. It is addressed only to those who, in the opinion of their fellow Yale men in their own communities, are capable of giving substantially to Yale without diminishing their annual giving through the Alumni Fund."

"The 250th Anniversary Plan represents a short-term intensive phase of the capital gifts program. The purpose of this phase, which will extend until June 1952, is to relieve the most serious financial pressures on the University by seeking and obtaining substantial new endowment during Yale's 250th Anniversary Year - a fitting time for Yale alumni to come to the aid of their University."

Remember that line that the program is addressed only to those alumni who are capable of giving substantially without diminishing their annual giving through the Alumni Fund.

Every Alumni Fund Agent should memorize that line. You, as class agents, will be expected to explain any Yale fund-raising program. You should each have a copy of the 250th Anniversary Plan, as it is called and understand it perfectly. I think it is quite clearly presented in their newly printed booklet.

But where do we go from here with the Alumni Fund?

Beginning in 1946 President Seymour put some of us to work on the general problem of Alumni Relations, public relations and fund-raising. As chairman of the first committee on University Development I studied for several years the problem of fund-raising at Yale and I came to certain conclusions in my own mind that I still think are sound. They include the following:

- 1) There are each year fewer Alumni in number who are able while living to make large Capital Gifts to Yale.

- 2) The Inheritance Tax laws are decimating fortunes. While this will result in smaller fortunes as the years go on it should not be a great deterrent to bequests for some twenty years ahead.

3) The Inheritance and Income Tax laws of today, make even men of large means feel poor, and they are unwilling to make forward commitments such as five-year pledges of large amounts annually.

4) These Tax laws are no deterrent to substantially increased annual giving.

5) Yale should therefore encourage in every way, and in no way discourage, the improvement of the Alumni Fund organization and the strength of its appeal to graduates. It should be given full priority and assisted in every way possible by the Administration. This, of course, has been established as a firm policy under President Seymour, confirmed under President Griswold and is being followed.

In early 1949, when these conclusions were presented to the Corporation, the Alumni Fund had raised less than \$500,000. Very rashly I then predicted that in the first year of a new approach the Fund could raise \$750,000, and that in fiscal 1951 it could exceed one million dollars.

I recall that there was grave skepticism expressed about that report; and when the \$750,000 goal was exceeded in fiscal 1950 there was still grave doubt about the million dollars goal for 1951. But it was exceeded.

It happened because you were able to persuade Yale men that they should give proportionately to Yale - i.e., proportionately to their incomes, and proportionately to other charitable giving. The old \$2.00 "pass the hat" idea had to be dispelled and still needs dispelling. The idea was that Yale should be put in its proper place of relative importance in the minds and hearts of graduates, particularly the older men.

Alumni who paid their way through Yale should be made to realize that they only paid part of it - that they were subsidized by the Endowment Fund income and the Alumni Fund too. So how about beginning to pay it back?

These ideas took hold because they were sound and reasonable.

But even so I am satisfied, and I believe your chairman agrees, that we have made only a beginning. Still only a minority of graduates have been sold on this program. It will take five years to do it, for we will need to reach each class at a reunion year, in order for each to convince itself of its own potential giving strength. I call fiscal 1950 a trial run and fiscal '51 the first year. You are working on the second year. After five years the problem will simply be to keep the message fresh and strong. I look for years to come when a million dollar collection will be regarded as a failure. I hesitate to predict new highs in any market but nevertheless I should not be surprised at a collection of 1 ½ million three years hence, i.e. fiscal 1955.

But the great future strength of the Alumni Fund will not be just in these annual collections alone. Here's what will happen. Once we have established the habit of proportionate giving to Yale we will not only maintain the annual giving on the new scale, but it will have a profound effect upon the wills and bequests of Yale men.

Giving begets giving.

Once one has established the habit of giving annually on a substantial scale to any institution close to his heart, when he sits down to write his final will at age 60 or over, he is going to want to leave a sum whose income will at least perpetuate his annual giving rate of recent years.

The Alumni Fund will of course encourage Yale men to do this. With only mild encouragement by the Fund, it has already received \$ for its endowment. I expect to live to see many times that sum in the Yale Alumni Fund endowment.

I expect to live to see the Yale Alumni Fund widely recognized for what it really is, the greatest fund-raising organization in the University world.

Mr. Brian Hooker's song says that Yale is that "Mother of Men grown strong in giving". So she is, in giving to our country leaders in Church and State, leaders in the noble professions of teaching, medicine, the law, and in American industry and finance;- and in giving to each of her sons an education and a general treatment that affects character and personality. It is elusive, this treatment, but it has been there for generations and leaves its stamp on men through their lives.

As time passes and we realize more and more the importance of the Yale treatment, it is not too much to expect that with guidance, and a full and sympathetic understanding of the problems here at New Haven, for which we can look with confidence to the leadership of a young Yale President who has had the full treatment plus,- it is not too much to expect that Yale men will continue to take good care of their aged Mother Yale - 250 years old, but still strong herself from giving.

SAMPLE TOP TEN PERCENT LETTER USED BY ONE CLASS

Dear _____:

This is a different kind of a letter than you have received heretofore about the Alumni Fund. I got together with my co-agents the other night and decided to try an experiment on good old 19-- , so here goes.

We selected about ten per cent of the men in our Class as the leadership group, in light of the established fact that the leaders in any enterprise are the ones who do most of the thinking and carry most of the load.

We therefore want to ask you, as a member of this special group, to consider seriously your gift to Yale this year in proportion to what you give to the other charities and institutions that you help support. There are two questions you might ask yourself in this process:

- (1) What do you give each year to other institutions that mean a lot in your life -- your church, your Community Chest, your local hospital, Red Cross, or any of the other free independent institutions you help support?
- (2) Do you (could you) rank Yale among the top 3 in your charity budget, and in any event give at least 10% of your total charity budget to Yale?

Yale's needs today are greater than ever before, and this is reflected in the fact that our Class quota has been raised from \$9,282 to \$16,125. The series of recent addresses by President Griswold, Ted Blair, and others, emphasizes how critical the need is. I am enclosing copy of a letter we are writing the balance of the Class, as it contains some figures of interest to you.

Our records show that last year you gave \$ _____ to the Alumni Fund. We are hopeful that after thoughtful consideration you can see your way clear to materially increasing that amount this year, perhaps in the neighborhood of \$ _____. Believe me it will be appreciated!

There is enclosed herewith a return envelope for your convenience. You will be hearing from me again in grateful acknowledgment of your gift to Yale -- but until then -- thanks and best wishes to you always.

Ever for Yale and 19-- ,

P.S. All the co-agents and I are going to get together on February _____ to compare notes, and I do hope that I will hear from you before then.

SAMPLE TOP TEN PERCENT FOLLOW-UP LETTER USED BY ONE CLASS

Dear _____:

On February 5th I wrote you a rather detailed letter soliciting your considered contribution to the Alumni Fund this year. I enclosed with that appeal a sample of the letter that was going to the balance of the Class. I hope you haven't filed these two documents in the waste basket -- and that you will do me the favor of referring to them now.

In some respects the response to date has been encouraging -- in other ways discouraging. We have passed the halfway mark in our goal, having received \$ _____ to date (encouraging). But we have only heard from 146 of our classmates -- out of 750 plus (discouraging).

Now that you have taken care of Uncle Sam won't you take your pen in hand and make out a check to the Yale Alumni Fund? If you find you can give to Yale in proportion* to your other principal charities, you have our blessing and thanks.

Let me hear from you before too long!

Best regards,

*In my previous letter I suggested something in the neighborhood of \$ _____. Hope this is in the cards.

YALE ALUMNI FUND
INTERIM REPORT

FEB 21 1952

CLASS: *N.C. 1948*

NUMBER OF GIFTS:

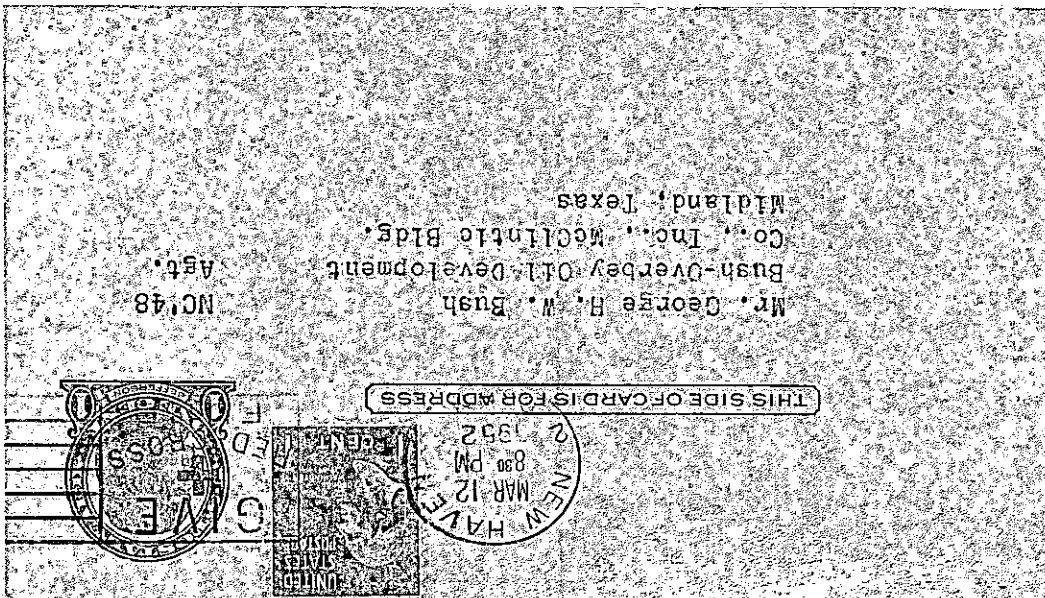
17

DOLLAR AMOUNT:

\$222 -

% OF QUOTA.

33 %



REUNION CLASS RECORDS

<u>Reunion</u>	<u>Amount</u>	<u>Class</u>	<u>Year in which gift was made.</u>
50th Ac	\$ 50,313.00	1900	'49-50
Sheff	21,149.00	1888S	'37-38
45th Ac	25,000.00	1876	'20-21
Sheff	10,900.00	1888S	'32-33
40th Ac	43,415.28	1911	'50-51
Sheff	33,896.12	1911S	'50-51
35th Ac	30,025.74	1916	'50-51
Sheff	20,146.81	1916S	'50-51
30th Ac	40,509.50	1897	'26-27
Sheff	30,009.94	1920S	'49-50
25th Ac & Sheff	100,116.77	1926-26S	'50-51
20th Ac & Sheff	26,400.00	1931-31S	'50-51
15th Ac	15,000.00	1905	'19-20
	15,000.00	1911	'25-26
*Sheff	5,005.00	1907S	'21-22
10th Ac	10,380.50	1940	'49-50
6th Ac	8,210.50	1945W	'50-51
3d Ac	5,293.00	1942	'44-45

*Just to remind you that if 1937S breaks this record, it will stand forever as 1937 is the last sheff class.

COMPARISON WITH OTHER ALUMNI FUNDS -- 1950 - 1951

RANK	AMOUNT		CONTRIBUTORS		PERCENTAGE OF CONTRIBUTORS		AVERAGE GIFT	
1	YALE	\$1,010,324	YALE	24,698	DARTMOUTH	65	PRINCETON	\$41.79
2	DARTMOUTH	577,262	DARTMOUTH	15,417	PRINCETON	52	**YALE	40.90
3	PRINCETON	529,000	HARVARD	14,183	*YALE	42	DARTMOUTH	37.44
4	HARVARD	401,169	PRINCETON	12,660	HARVARD	34	HARVARD	28.28
5	PENNSYLVANIA	183,060	PENNSYLVANIA	12,007	PENNSYLVANIA	20	PENNSYLVANIA	15.25

*Includes graduate and professional schools. If only alumni who attended an undergraduate school are considered the figure would be 54%.

**The average gift of those who attended an undergraduate college was \$44.11.

Interesting Figures about 1950-51 Alumni Fund Campaign

Total Amount Raised: \$1,010,324

This is an increase of \$240,142, or 31%, over the 1949-50 results.

Number of Contributors:

Alumni of Undergraduate Schools	19,337
"In Memoriam" gifts	1,643
Graduate and Professional Schools	3,455
Parents	<u>263</u>
Total	24,698

This is an increase of 16% over the 1949-50 results of 21,230 contributors.

Average Gift: \$40.48 for all alumni -- an increase of 13% over the previous year's figure of \$36.27 -- and \$40.90 for all contributors, including Parents.

Total Number of alumni who attended Undergraduate Schools: 36,069

54% contributed in 1951 as compared with 51% in 1950.

14% of the Alumni of Graduate and Professional Schools contributed in 1951 as compared with 11% in 1950.

Sixty-one classes out of 101 equalled or exceeded their 1951 quotas.

Out of a total of 53,843 living Yale alumni (including graduate and professional schools), 22,792 contributions were received.

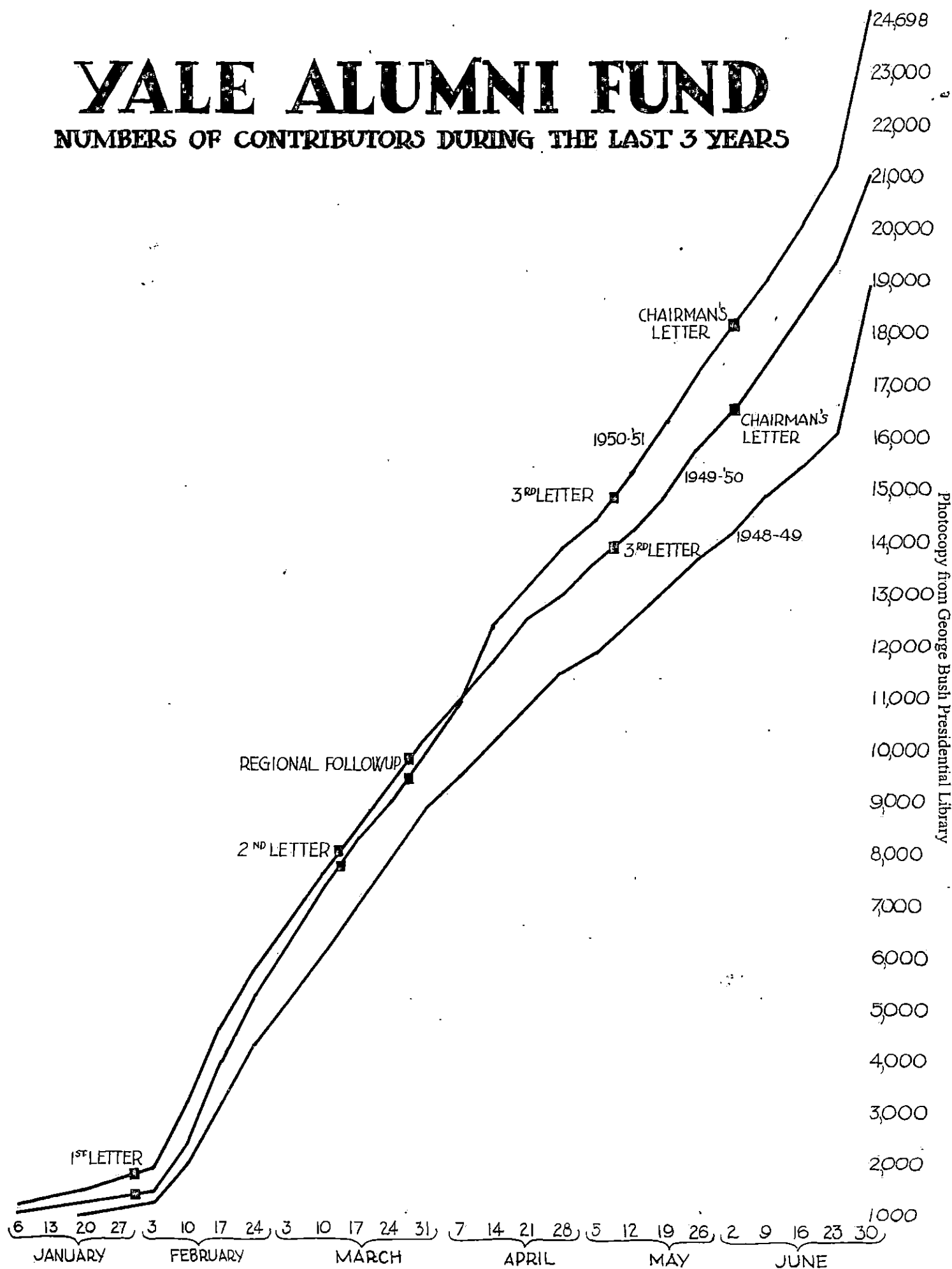
(42% contributor participation)

Where Regional Campaigns were carried on, the number of contributors increased 22% in 1951 as compared with the over-all Fund increase of 16%.

In dollars, the regions increased 43% in 1951 whereas the over-all Fund increase was 31% in 1951.

YALE ALUMNI FUND

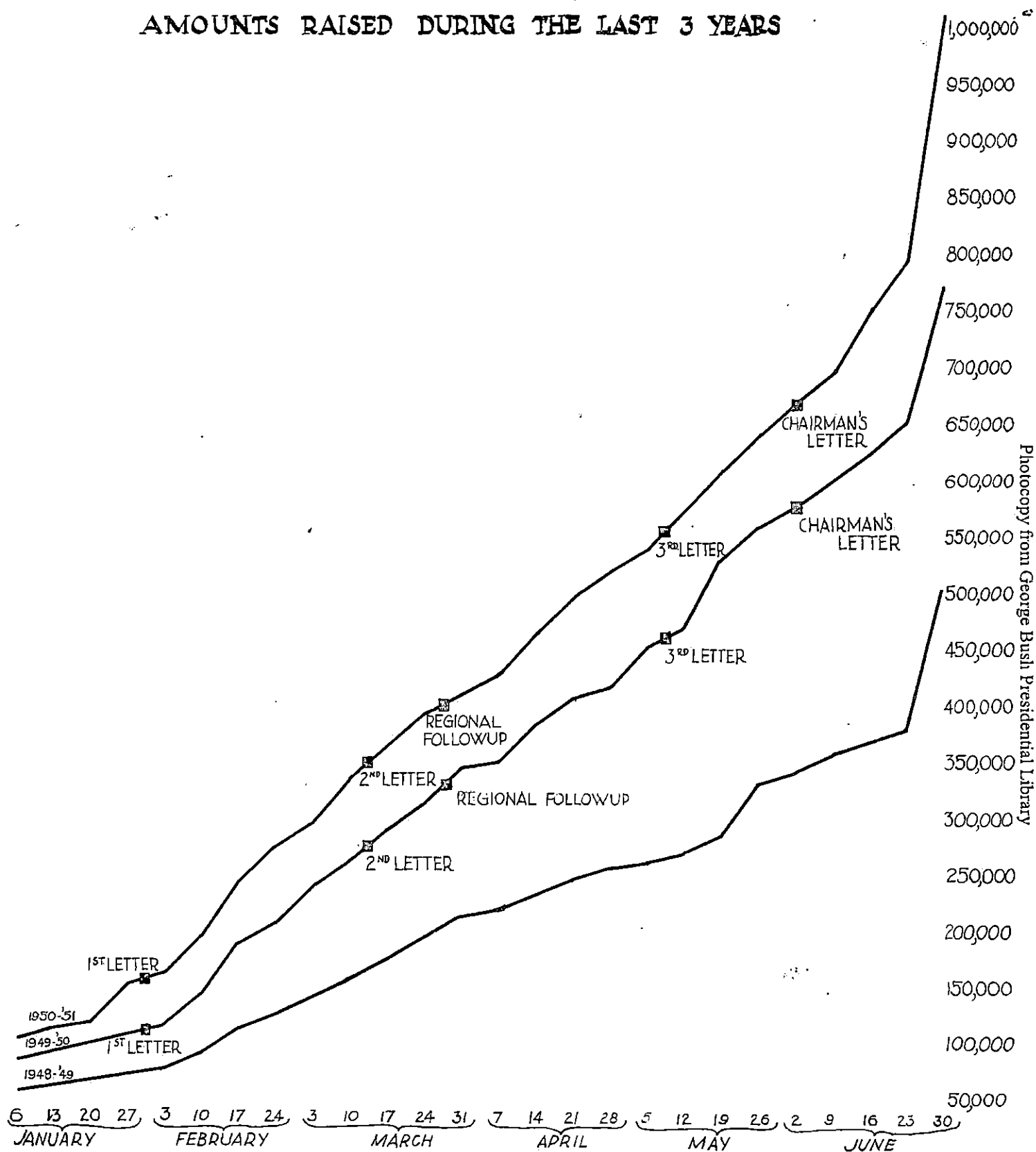
NUMBERS OF CONTRIBUTORS DURING THE LAST 3 YEARS



Photocopy from George Bush Presidential Library

YALE ALUMNI FUND

AMOUNTS RAISED DURING THE LAST 3 YEARS



ALUMNI FUND EXPENSE ANALYSIS

	<u>1951</u>		<u>1950</u>		<u>1949</u>		<u>1947</u>	
Salaries	\$ 58,110	54.5%	\$ 57,017	56%	\$ 43,274	55%	\$ 17,743	35%
Postage, supplies, printing and services	31,657	30	33,712	34	26,603	34	28,577	55
Telephone and Telegraph	1,299	1	1,307	1	703	1	324	.5
Meetings (incl. class agents dinner) and traveling expenses	6,452	6	5,170	5	5,118	7	2,439	5
Parents Day	7,038	7	---	---	---	---	---	---
Miscellaneous	576	.5	926	1	2,448	3	1,433	.3
Permanent office equipment	1,269	1	3,379	3	---	---	714	1.5
	<u>\$106,401</u>	<u>100 %</u>	<u>\$101,511</u>	<u>100%</u>	<u>\$ 78,146</u>	<u>100%</u>	<u>\$ 51,230</u>	<u>100 %</u>

	<u>Contributors</u>	<u>Amount</u>	<u>Average Gift</u>	<u>Cost Per Gift</u>	<u>* Percent of cost to Total</u>
1951	24,698	\$1,010,324	\$ 40.90	\$ 4.31	10.5%
1950	21,230	770,182	36.27	4.78	13
1949	18,725	508,765	27.17	4.17	15
1947	15,500	428,00	27.61	3.31	12

* Exclusive of Bequests and Income on Principal of Fund

A FEW REMINDERS

1. Please return contribution cards and remind your classmates to do likewise. They greatly reduce the work of our staff, thereby reducing our operating cost.
2. If you send in the order blanks and texts of your letters promptly, our job moves much more smoothly here at New Haven with better service for all.
3. Please don't file your classmates' checks in your bureau drawer. Remember they too have checking-accounts and when a check does not clear through their bank they write in bewildered tones to the New Haven office.
4. Sixty-one out of 101 classes equaled or exceeded their quotas last year. If it hadn't been that some of them exceeded their quotas the \$1,000,000 would never have been raised. All quotas are set as floors, not ceilings.
5. When an In Memoriam gift is sent directly to you please be sure to send us the name and address of the donor so that we can acknowledge it.
6. Strong class organization has helped many an agent to break records.
(A detailed account of how the Class of 1924 operated during their 25th Reunion is available here at New Haven. Ted Blair, '24, is the author of this very informative treatise.)

DON'T FORGET THE TOP 10% APPROACH!



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

SUGGESTED TEXT FOR CLASS AGENTS' FIRST LETTER (Reunion)

February 1, 1951

Dear _____:

As we get ready for our _____ Reunion we should all realize that 1952 is a year of great significance for Yale.

Two years ago the Board of Directors of the Alumni Fund, facing the fact that the postwar inflation was driving the University into a serious financial position, decided that it was up to the Fund to do something about it.

They decided to meet the threat with concerted action.

With the Fund at a level of a half-million dollars in 1948-49, the Board drew up a three-fold plan:

- (1) to set a two-year period in which to achieve a million-dollar level in annual giving, making half the distance in the 1949-50 campaign;
- (2) to reach the million-dollar objective in 1950-51, the year in which Yale would begin her 250th Anniversary Year; and
- (3) once having achieved this level, to maintain it as a permanent plane of giving.

It is now well known to Yale men that the Alumni Fund has fully achieved the first and second of these aims. The third aim - maintaining this record-breaking figure - remains before us as we begin the 1951-52 campaign. Here will be the test of the Alumni Fund's strength. Can these gains now be consolidated and established as a permanent monument to the loyalty of Yale men everywhere?

The generous response to last year's campaign made it possible for Yale to operate with a small surplus instead of the deficits of the past two years. If, this year, all of us give with the same thoughtful consideration, we can help the University remain "in the black" and assure ourselves that the great center of intellectual and moral strength that is Yale will be enabled to go forward to greater achievement and distinction.

Will you do your part by sending in your check -- today?

Sincerely yours,



YALE ALUMNI FUND

FOUNDED 1890

BOX 1503A YALE STATION • NEW HAVEN • CONNECTICUT

SUGGESTED TEXT FOR CLASS AGENTS' FIRST LETTERS (Non-reunion)

February 1, 1951

Dear _____:

Two years ago the Board of Directors of the Alumni Fund, facing the fact that the postwar inflation was driving the University into a serious financial position, decided that it was up to the Fund to do something about it.

They decided to meet the threat with concerted action.

With the Fund at a level of a half-million dollars in 1948-49, the Board drew up a three-fold plan:

- (1) to set a two-year period in which to achieve a million-dollar level in annual giving, making half the distance in the 1949-50 campaign;
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Will you do your part by sending in your check -- today?

Sincerely yours,

Date _____

CLASS AGENTS LETTER ORDER #1

1. The text of my first letter is attached.
2. Please date them _____
 - _____ (a) Send the finished letters to me. (If they should be shipped to another address, please so indicate.)
 - _____ (b) Mail direct from New Haven over my signature.
3. I need _____ days for signing, adding handwritten postscripts and mailing.
4. Enclosures desired:
 - _____ (a) Contribution card.
 - _____ (b) Return envelope addressed to me.
 - _____ (c) Return envelope addressed to the Treasurer.
 - _____ (d) Other enclosures, if any. (Please indicate your desires plainly.)
5. On the outside envelope I prefer
 - _____ (a) My own (addressographed) corner card.
 - _____ (b) The Alumni Fund corner card.
6. Special Instructions:

(Signature)

(Class)

If you desire extra stationery for your general Alumni Fund correspondence, please indicate amount.

