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Series: Sununu, John, Files
Subseries: Correspondence Files

OA/ID Number: 29092
Folder ID Number: 29092-007

Folder Title:
M.I. [More Important] (copies) 3/22/89-9/1/89 Incoming Y-Z

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THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 30, 1989

NAME OF CORRESPONDENT: HIS EMINENCE FRANCIS M. ZAYEK

SUBJECT: URGES REVISION IN THE WAY THE IMMIGRATION
STATUS OF LEBANESE NATIONALS STRANDED IN THE
U.S. IS HANDLED

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C D
JOHN SUNUNU		ORG	89/05/30		/ /
	REFERRAL NOTE:		/ /		/ /
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                        *                        *CORRESPONDENCE:   *
*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL *                OF SIGNER *
*D-DRAFT RESPONSE      *C-COMPLETED          *      CODE = A      *
*F-FURNISH FACT SHEET  *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                        *                OUTGOING *
*R-DIRECT REPLY W/COPY *                        *                        *
*S-FOR-SIGNATURE        *                        *                        *
*X-INTERIM REPLY        *                        *                        *
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REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

40379

**DIOCESE OF SAINT MARON - U.S.A.
THE CHANCERY**

P.O. Box 280036
8120 - 15th Avenue
Brooklyn, New York 11228-0002
(718) 259-9200

May 23, 1989

Prot. No. 577.89

The Honorable John H. Sununu
Chief of Staff
The White House
1600 Pennsylvania Avenue, N.W.
Washington, DC 20500

Re: Status of Lebanon Citizens Who Overstay Their
Nonimmigrant Visas in the United States

Dear Mr. Sununu:

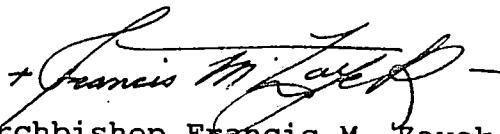
I am writing to you concerning the immigration status of Lebanese nationals who are currently stranded in the United States. It is my understanding that the administration has no formal program regarding the extended voluntary departure of Lebanese in the United States and relies on the Immigration and Naturalization Service directive of February 6, 1986 instructing its directors to look sympathetically on individual requests by Lebanese to remain in the United States under voluntary departure status.

I request that this INS order be reissued by the Attorney General and, if possible, state certain revisions. Would it be possible for the directive to be changed from "compelling humanitarian need" to "compelling need?" It will also be most helpful if the directive would mention that work authorization should be granted with the temporary stays of voluntary departure.

Your intervention and assistance in this matter will be greatly appreciated. If I can be of any further assistance or if you have any questions, please do not hesitate to contact me.

With warm regards, I remain

Sincerely yours,


+Archbishop Francis M. Zayek
Bishop of Saint Maron-U.S.A.

Enclosure
FMZ/cm

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 26, 1989

NAME OF CORRESPONDENT: MR. STEVE ZELLMER

SUBJECT: SORRY HE COULD NOT HEAR JHS SPEAK AT HARVARD

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/05/26		
REFERRAL NOTE:					
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES:

CS MAIL USER CODES: (A) (B) (C)

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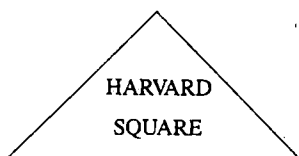
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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                        *                        *CORRESPONDENCE:   *
*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL *                OF SIGNER *
*D-DRAFT RESPONSE      *C-COMPLETED          *      CODE = A      *
*F-FURNISH FACT SHEET  *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                        *      OUTGOING     *
*R-DIRECT REPLY W/COPY *                        *                        *
*S-FOR-SIGNATURE        *                        *                        *
*X-INTERIM REPLY        *                        *                        *
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39819

A Message From:



5/16/89

Dear Governor Sununu,

I am sorry I could not be here to welcome you to Harvard. I was Governor Janklow's budget director for both terms and worked for Governor Mickelson until I left to spend a year at the Kennedy School. Governor Janklow speaks of you often and with great fondness.

I wanted to assure you that the Kennedy School is not a monolith of Dukakis devotees. I think you will find a diversity among the students here, especially those in the mid-career program.

The reason I am missing your speech is that my wife and I are in California looking for a place to live, and I am job hunting. She is the Secretary of Health in South Dakota and will be in the Sloan Program at the Stanford Business School next year.

During my time here I travelled to New Hampshire and Maine. In addition to beautiful scenery I found sturdy, friendly people who look you in the eye and tell you what they think. They are also good drivers. It was very different from Boston.

Good luck on your speech, and thanks for doing a great job in Washington.

All Good Wishes,

A handwritten signature in black ink, appearing to be "Steve Zellmer", with a long horizontal line extending to the right.

P.S. Professor Roger Porter's move to Washington was a great loss to Harvard. He was my favorite instructor. If you think of it, please give him my regards.

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 24, 1989

NAME OF CORRESPONDENT: THE HONORABLE JOSEPH ZAPPALA

SUBJECT: APPRECIATION FOR TAKING THE TIME TO SEE
ROBERTO DORADO

ROUTE TO: OFFICE/AGENCY (STAFF NAME)		ACTION ACT CODE	DATE YY/MM/DD	DISPOSITION TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU		ORG	89/05/24			/ /
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39157

Joseph Zappala *and Associates*

May 23, 1989

The Honorable
John Sununu
Chief of Staff to the President
West Wing
The White House

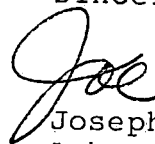
Dear John:

I really appreciate your taking the time out of your hectic schedule to see Roberto Dorado the other day. You did an absolutely wonderful job--Dorado and the Spanish Ambassador went away extremely pleased with their reception and impressed with your understanding of the important issues concerning Spain. Of course, they were very glad that you agreed to raise Prime Minister Gonzalez' interest in a second half of October time frame for his U.S. visit with the appropriate people.

As you can imagine, the fact that you did this all in Spanish made a very positive impact. When you visit us in Madrid, you can be sure I will be able to join in the discussion in Spanish, "si Dios me ayuda".

Again, many thanks for agreeing to see Dorado. He is in a key position for us, and your warm reception of him should help me do a more effective job serving the President in Spain.

Sincerely yours,



Joseph Zappala
Ambassador-designate

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 22, 1989

NAME OF CORRESPONDENT: MR. BOBBY ZAREM

SUBJECT: HOPES GOVERNOR SUNUNU WILL ATTEND JACKIE
MASON'S "THE WORLD ACCORDING TO ME" JUN 15 AT
THE KENNEDY CENTER

ROUTE TO: OFFICE/AGENCY (STAFF NAME)		ACTION ACT CODE	DATE YY/MM/DD	TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU		ORG	89/05/22		C	89/05/22
JACKIE KENNEDY	REFERRAL NOTE:	RSA	89/05/22			
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
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*S-FOR-SIGNATURE *			*
*X-INTERIM REPLY *			*

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May 20, 1989 38353

Dear Governor Sullivan,

Please plan to come to the opening night performance of Jackie Mason's "The World According to Me" - and the supper party afterwards - on Thursday, June 15th - at Kennedy Center.

It's been the biggest hit in the Broadway theatre in many years and is the single funniest evening you will ever spend in a theatre.

There will be a lot of people you know there but it would sure be more exciting if you would come.

An invitation is en route to you from the show's producer Dick Voight but please call me if I can make it easier for you to be there.

(312) 935-6080

Sincerely, Bobby Zarem

ZAREM INC., 135 EA

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 18, 1989

NAME OF CORRESPONDENT: MR. STEVE YEAKEL

SUBJECT: RECOMMENDS JACK SCANLON FOR APPOINTMENT TO A
POSITION IN EITHER THE PENSION GUARANTY
CORPORATION OR THE FEDERAL HOME LOAN BANK
BOARD

		ACTION		DISPOSITION	
ROUTE TO:		ACT	DATE	TYPE	C COMPLETED
OFFICE/AGENCY	(STAFF NAME)	CODE	YY/MM/DD	RESP	D YY/MM/DD
JOHN SUNUNU		ORG	89/05/18		/ /
	REFERRAL NOTE:		/ /		/ /
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*ACTION CODES:      *DISPOSITION      *OUTGOING      *
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*I-INFO COPY/NO ACT NEC*                  *          OUTGOING  *
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37395

State of Montana
Office of the Governor
Helena, Montana 59620
406-444-3111

STAN STEPHENS
GOVERNOR

May 15, 1989

The Honorable John Sununu
Chief of Staff
White House
1700 Pennsylvania Avenue
Washington, D.C. 20500

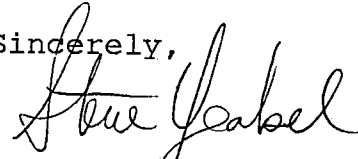
Dear Governor Sununu:

It is with great pleasure that I write to you to recommend for an appointment in the Administration Jack M. Scanlon of Helena, Montana. It is my understanding that this very capable fellow is seeking either the Executive Director position with the Pension Guaranty Corporation or a position in the Office of the General Counsel for the Federal Home Loan Bank Board.

I have worked with Mr. Scanlon for the last two years and found him to be an intelligent, energetically driven individual whose considerable talents would be of great benefit to the Bush Administration.

Any assistance you might provide in securing every consideration for Mr. Scanlon would be great appreciated.

Sincerely,



STEVE YEAKEL
Governor's Chief of Staff

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MAY 08, 1989

NAME OF CORRESPONDENT: MR. RAYMOND D. YOWELL

SUBJECT: COMPLAINT ABOUT NOT RECEIVING A RESPONSE TO
LETTER DATED FEB 23 89 REQUESTING A MEETING
WITH GOVERNMENT OFFICIALS REGARDING LAND
RIGHTS

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/05/08		
	REFERRAL NOTE:				
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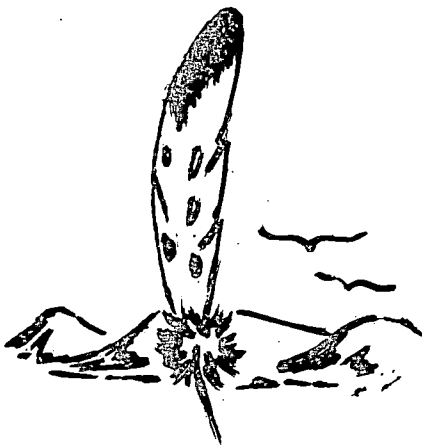
COMMENTS: SEE ID# 011807

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
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**WESTERN SHOSHONE NATIONAL COUNCIL**

P. O. Box 68
Duckwater, Nevada 89314
(702) 863-0227

April 27, 1989

White House
Chief of Staff
Mr. John Sununu
Washington, DC 20500

RE: Letter of February 23, 1989

Dear Mr. Sununu:

This is reference to our letter of February 23, 1989. To this date we have not received a response. Our liaison, Mr. Ross Morres, has followed up with phone calls to your office concerning this letter in which we requested a meeting with the United States Government. From his report to us, we understand that our request is being considered by the Office of Inter Governmental Affairs.

As briefly stated in our letter, the Western Shoshone Nation wishes to discuss treaty and other related issues with the United States Government. It is the Western Shoshone Nation's firm position that the United States Government has not properly "taken" our aboriginal land area. To bring this position to the attention of the United States Government, Western Shoshone cattlemen have not paid the United States Bureau of Land Management and the Forest Service for grazing cattle on lands claimed and managed by these United States agencies for several years. In the time that has lapsed since we wrote, the United States Forest Service has successfully pressured the Yomba Western Shoshone Reservation cattlemen into signing a grazing permit and paying for grazing their cattle on so called Forest Service lands. We had hoped to avoid this occurrence by meeting with you in March, as requested in our letter to you.

In the meantime, except for the Yomba Western Shoshone Reservation, Western Shoshone cattlemen will continue not paying grazing fees to the United States for using its own land. This situation will prevail until the Western Shoshone Nation achieves a fair and just resolution to its land rights issue.

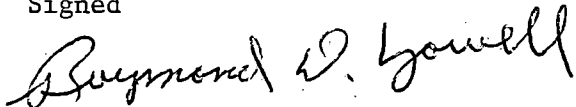
The Western Shoshone Nation is prepared to enter arms length negotiations with the United States Government on this issue. If the United States is agreeable to the above, the Western Shoshone National Council proposes a meeting of the parties on May 24, 1989, in Washington, DC

As we have received no answer to our letter of February 23, 1989, and should we receive no answer to this letter, we shall assume that the United States Government is unwilling to meet with the Western Shoshone Nation to discuss our land rights. We feel that it is in the best interest of the Western Shoshone Nation and the United States to equitably resolve this issue. The Western Shoshone Nation awaits word from you.

Page Two
April 27, 1989
John Sununu

Our liaison, Mr. Ross Morres, will be contacting you further concerning our request for a meeting.

Signed



Raymond D. Yowell
Chief

WESTERN SHOSHONE NATIONAL COUNCIL

cc: Nevada Congressional delegation
Senate Select Committee on Indian Affairs
House Interior and Insular Affairs Committee
Sioux Tribe
Six Nations
Seminole Traditionals
Ross Morres, Western Shoshone Washington, DC, Liaison
Western Shoshone National Council Delegates

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 26, 1989

NAME OF CORRESPONDENT: MR. CHARLES A. ZRAKET

SUBJECT: WRITER WOULD LIKE TO BE CONSIDERED FOR
MEMBERSHIP ON THE PROPOSED PRESIDENT'S
COUNCIL ON SCIENCE AND TECHNOLOGY

ROUTE TO: OFFICE/AGENCY		(STAFF NAME)	ACTION ACT CODE	DATE YY/MM/DD	TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU			ORG	89/04/26			
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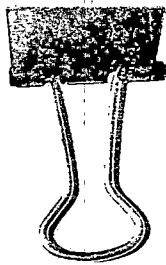
COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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MITRE

30411

Charles A. Zraket
President and
Chief Executive Officer

24 April 1989
A10-2640

Mr. John Sununu
Chief of Staff
The White House
Washington, D. C. 20500

Dear John:

It was nice to see you at the Hudson Institute dinner Friday night. I did not want to bother you then but, as Bud Khoury mentioned to you, I would like to be considered for membership on the proposed Presidential Council on Science and Technology. I have enclosed a resume for your use along with a copy of a recent talk I gave at Harvard on an issue that should be considered by such a Council.

Many thanks for your consideration, and my warmest thanks for your interest.

Best regards,

Charles A. Zraket

CAZ:mf

Enclosures

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 24, 1989

NAME OF CORRESPONDENT: MR. KIMON S. ZACHOS

SUBJECT: WRITES TWO NOTES: THE FIRST RECOMMENDING
BRUCE HASENKAMP FOR AN APPOINTMENT AT EITHER
AID OR USIA; THE SECOND EXPRESSING
DISAPPOINTMENT AT GOVERNOR SUNUNU'S APPARENT*

		ACTION		DISPOSITION	
ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/24		/ /
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COMMENTS: LACK OF INTEREST IN RETURNING TO NH TO RUN
FOR THE SENATE

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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SHEEHAN, PHINNEY, BASS & GREEN, PROF. ASS'N

1000 ELM STREET

P. O. BOX 3701

MANCHESTER, NEW HAMPSHIRE 03105-3701

603-668-0300

WILLIAM L. PHINNEY
(1909-1977)

JOHN J. SHEEHAN
PERKINS BASS
JOSEPH F. DEVAN
COUNSEL

SEACOAST OFFICE

1 HARBOUR PLACE
SUITE 325
PORTSMOUTH, N.H. 03801
(603) 433-2111

EXETER (603) 778-0566

WM. S. GREEN
RICHARD A. MORSE
KIMON S. ZACHOS
ROBERT E. DASTIN
ALAN L. REISCHE
JAMES E. HIGGINS
THOMAS H. RICHARDS
JON S. RICHARDSON
W. MICHAEL DUNN
PETER F. KEARNS
JAMES O. SHIRLEY
ROBERT B. FIELD, JR.
WILLIAM J. DONOVAN
BRADFORD E. COOK
JOHN D. COLLIANDER
ALAN P. CLEVELAND
CLAUDIA C. DAMON
EDWARD A. HAFFER
MICHAEL C. HARVELL
HENRY B. STEBBINS
WAYNE T. MURRAY*
NICHOLAS J. LAZOS
DANIEL W. SKLAR
THOMAS J. FLYGARE
SUSAN A. GALVIN
PETER S. COWAN
MICHAEL S. DELUCIA

SUZANNE E. GROFF
DAVID P. VAN DER BEKEN
DAVID S. BROWN
MARCIA A. BRANDER
DANIEL N. GREGOIRE
DANIEL S. COOLIDGE
EDMOND J. FORD
DEBRA WEISS FORD
BRUCE A. HARWOOD
JAMES T. CAIN
GREGORY W. SWOPE
DENISE A. POULOS
DOUGLAS G. VERGE
PETER W. LEBERMAN
COLLEEN LYONS
MARK F. WEAVER
F. ANNE ROSS
DANIEL P. SCHWARZ
CHARLENE F. CLINTON
MARC W. McDONALD
JOHN A. RACHEL
KENNETH A. VISCARELLO
VASILIKI M. CANOTAS
SARA B. CROSBY
PAULA M. NOONAN
STEWART PALEY
CAROLYN D. ROSENTHAL
SANDRA SCHNEIDER
JOHN B. KENISON, JR.
SHERRY E. VILE

*ADMITTED IN MAINE
AND MASSACHUSETTS ONLY

April 19, 1989

Mr. John H. Sununu
White House Chief of Staff
The White House
Washington, DC 20270

Re: Bruce H. Hasenkamp

Dear John:

Last Friday I spoke with Bruce Hasenkamp, a friend from my White House Fellows days in Washington. His resume is attached.

Bruce informs me that he is under consideration for one of several positions: AID - Assistant Administrator for Africa; AID - Assistant Administrator for Latin America and the Caribbean; USIA - Associate Director for Programs. Chase Untermeyer has all the information, and letters of recommendation have been written on his behalf by his Congressmen, his Senators, Lee Atwater, etc. He asked me to write to you on his behalf, which I am pleased to do.

Bruce was the Director of the Commission on White House Fellowships during 1974-77. He is an honors graduate of Dartmouth College and received his law degree with honors

John H. Sununu
April 19, 1989
Page Two

from Stamford. Although he practiced law with a New York firm for five years, he soon saw the light and decided to make an honest living.

As you will note from his extensive resume, Bruce has had a very wide range of experiences: with the law, as an administrator, in business, and with foundations.

Also of great significance is his extensive involvement in political campaigns, both on the national and state level. He has always been a great supporter of President Bush.

In my relationship with Bruce during his tenure as Director of the White House Fellows program I found him to be talented, dedicated, and very committed to the fulfillment of whatever responsibilities he accepted. I believe him to be capable of doing good long-range planning while at the same time fulfilling current administrative needs aimed at the attainment of shorter term goals. He has a good feel for public relations and works very well with people, both staff and peers.

I recommend him very highly and would be appreciative of anything you could do on his behalf.

Sincerely,



Kimon S. Zachos

pg
Enc.

SHEEHAN, PHINNEY, BASS & GREEN, PROF. ASS'N

1000 ELM STREET

P. O. BOX 3701

MANCHESTER, NEW HAMPSHIRE 03105-3701

603-668-0300

WILLIAM L. PHINNEY
(1909-1977)

JOHN J. SHEEHAN
PERKINS BASS

JOSEPH F. DEVAN
COUNSEL

SEACOAST OFFICE

1 HARBOUR PLACE
SUITE 325

PORTSMOUTH, N.H. 03801
(603) 433-2111

EXETER (603) 778-0566

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RICHARD A. MORSE
KIMON S. ZACHOS
ROBERT E. DASTIN
ALAN L. REISCHE
JAMES E. HIGGINS
THOMAS H. RICHARDS
JON S. RICHARDSON
W. MICHAEL DUNN
PETER F. KEARNS
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MARC W. MCDONALD
JOHN A. RACHEL
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VASILIKI M. CANOTAS
SARA B. CROSBY
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CAROLYN D. ROSENTHAL
SANDRA SCHNEIDER
JOHN B. KENISON, JR.
SHERRY E. VILE

*ADMITTED IN MAINE
AND MASSACHUSETTS ONLY

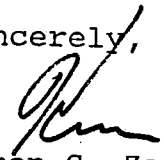
April 19, 1989

Mr. John H. Sununu
White House Chief of Staff
The White House
Washington, DC 20270

Dear John:

I'm disappointed at the consistency with which the message gets back to me, no matter whom I send it by, to the effect that you will not consider coming back to run for Gordon Humphrey's seat. It would be a sure way of retaining that spot for the Republican party while greatly raising the talent level of our Washington delegation. I appreciate the strength of your commitment to the President in your present position. Nonetheless, I wish it were otherwise.

Sincerely,


Kimon S. Zachos

pg

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 18, 1989

NAME OF CORRESPONDENT: MS. MARTHA ZIEGLER

SUBJECT: REQUESTS MEETING WITH GOVERNOR SUNUNU TO
DISCUSS ISSUES OF CONCERN TO DISABILITY
GROUPS

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/18		C 89/04/18
JACKIE KENNEDY	REFERRAL NOTE:	RSA	89/04/18		/ /
	REFERRAL NOTE:		/ /		/ /
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COMMENTS:

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CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
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*A-APPROPRIATE ACTION	*A-ANSWERED	*TYPE RESP=INITIALS	*
*C-COMMENT/RECOM	*B-NON-SPEC-REFERRAL	* OF SIGNER	*
*D-DRAFT RESPONSE	*C-COMPLETED	* CODE = A	*
*F-FURNISH FACT SHEET	*S-SUSPENDED	*COMPLETED = DATE OF	*
I-INFO COPY/NO ACT NEC		* OUTGOING	*
*R-DIRECT REPLY W/COPY *			*
*S-FOR-SIGNATURE *			*
*X-INTERIM REPLY *			*

REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590

KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

SEPARATELY AND TOGETHER WE HAVE TRIED TO MEET WITH SECRETARY CAVAZOS
AROUND THE FILLING OF KEY USERS POSITIONS, ESPECIALLY ASSISTANT
SECRETARY. A BROAD SPECTRUM OF DISABILITY GROUPS MUST BE CONSULTED TO
AVOID CRIPPLING DIVISIVENESS AND TO ENSURE FULFILLMENT OF PRESIDENT
BUSH'S PROMISES.

IT IS ESSENTIAL FOR YOU TO MEET WITH US TO DISCUSS THE ISSUES OF
CONCERN TO THE FOLLOWING NATIONAL ORGANIZATIONS REPRESENTING SEVERAL
MILLION PEOPLE WITH DISABILITIES AND THEIR FAMILIES:

THE AMERICAN ASSOCIATION ON MENTAL RETARDATION DOREEN CROSER,
EXECUTIVE DIRECTOR 202-387-1968

THE AMERICAN ASSOCIATION OF UNIVERSITY AFFILIATED PROGRAMS WILLIAM
JONES, EXECUTIVE DIRECTOR 301-588-8252

TASH (THE ASSOCIATION FOR PERSONS WITH SEVERE HANDICAPS) MARTHA
SNELL, PRESIDENT 703-683-5586

MARTHA ZIEGLER, COORDINATOR
NATIONAL NETWORK OF PARENT CENTERS
312 STUART ST
BOSTON MA 02116

1630 EST

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 17, 1989

NAME OF CORRESPONDENT: MR. HAROU YAMAGUCHI

SUBJECT: ENCLOSURES REPORT ON NTT'S FOREIGN
PROCUREMENT

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/17		
	REFERRAL NOTE: _____				
	REFERRAL NOTE: _____				
	REFERRAL NOTE: _____				
	REFERRAL NOTE: _____				
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COMMENTS: _____

ADDITIONAL CORRESPONDENTS: _____ MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
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*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL  *          OF SIGNER *
*D-DRAFT RESPONSE      *C-COMPLETED          *          CODE = A   *
*F-FURNISH FACT SHEET  *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                      *          OUTGOING  *
*R-DIRECT REPLY W/COPY *                      *                      *
*S-FOR-SIGNATURE       *                      *                      *
*X-INTERIM REPLY       *                      *                      *
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LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

Haruo Yamaguchi
President

NIPPON TELEGRAPH AND TELEPHONE CORPORATION

1-6 Uchisaiwai-cho 1-chome, Chiyoda-ku, Tokyo 100 Japan
Telephone +81 3 509 3000
Facsimile +81 3 509 3008
Telex O 2225300 NTT HQ J

April 12, 1989

The Honorable John H. Sununu
Chief of Staff
The White House
Washington, D.C. 20500

Dear Mr. Sununu:

The attached press release reports on NTT's total procurement from foreign suppliers during the last fiscal year ended March 31, 1989. As you will see, these purchases have increased substantially over the previous year with a greater proportion of high-tech core equipment. We are encouraged by such a trend.

Approximately 90% of NTT's total foreign procurement is imported from America. Clearly, this is not the result of any single factor, but involves a combination of many factors. The aggressive sales approach of U.S. companies seeking to take advantage of the favorable yen-dollar currency relationship; the strong competitiveness of U.S. products; and NTT's own persistent efforts to encourage foreign bidders, are all important considerations.

Included in last year's purchases from abroad are: digital switching equipment, network operations systems, pocket bell pagers, and a new automation system for telephone office operations.

NTT will look forward to more of the same in the future, as it continues to seek high quality, cost effective products and to promote joint and cooperative efforts with U.S. firms and organizations in R&D and other various fields. I strongly hope that our close relationship with U.S. firms will be further developed in the future to bring about mutually beneficial results.

Sincerely yours,

Haruo Yamaguchi
Haruo Yamaguchi

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 17, 1989

NAME OF CORRESPONDENT: MR. JAMES J. ZOGBY

SUBJECT: REQUESTS THAT GOVERNOR SUNUNU LEND HIS NAME
TO THE ARAB AMERICAN LEADERSHIP COUNCIL

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/17		/ /
	REFERRAL NOTE:		/ /		/ /
	REFERRAL NOTE:		/ /		/ /
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
*	*	*CORRESPONDENCE:	*
*A-APPROPRIATE ACTION	*A-ANSWERED	*TYPE RESP=INITIALS	*
*C-COMMENT/RECOM	*B-NON-SPEC-REFERRAL	* OF SIGNER	*
*D-DRAFT RESPONSE	*C-COMPLETED	* CODE = A	*
*F-FURNISH FACT SHEET	*S-SUSPENDED	*COMPLETED = DATE OF	*
*I-INFO COPY/NO ACT NEC		* OUTGOING	*
*R-DIRECT REPLY W/COPY			*
*S-FOR-SIGNATURE			*
*X-INTERIM REPLY			*

REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
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MANAGEMENT.

27125



Arab American
Institute

April 14, 1989

Hon. John Sununu
Chief of Staff
The White House
Washington, DC 20500

Dear Governor Sununu,

I would be honored if you would lend your name to our Arab American Leadership Council (ALC). This new national bipartisan network of Arab Americans in government and politics will build our community's political clout and help us to elect more Arab Americans to public office.

Formally launched at AAI's February 1989 leadership conference in Washington, the ALC is the natural outgrowth of the network of Arab American political and government leaders that we have been consolidating since 1985.

Our Leadership Council is based on a simple premise: the political skills and electoral experience of individual Arab Americans like yourself represent invaluable resources that collectively can provide direction to our central goal of political empowerment and access.

Our past four years of work have succeeded in channeling Arab American energy and activity into electoral politics. As we prepare for the challenges and choices of the '90s, we need to communicate with the best qualified, most representative core of leaders to reflect the will and concerns of Arab Americans nationwide.

As you can see from the attached statement of purpose, the ALC seeks to put your personal experience at the service of our community without putting excessive demands on your time. The respect and attention paid to our ethnic constituency is directly proportional to the quality of our leaders active in political life; adding your name to our Council would enhance our effectiveness both in your state and in the nation as a whole.

918 Sixteenth Street NW
Suite 501
Washington, DC 20006

(202) 429-9210

As an Honorary member of the Leadership Council, your involvement would be only as much as your schedule permits. There is no attendance requirement at meetings and, of course, the membership fee has been waived. Simply knowing that you support our efforts and will lend us the considerable weight of your name would encourage many future Arab American leaders.

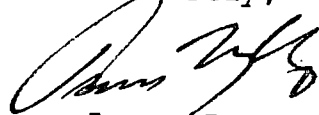
Membership in the ALC is for a four-year election cycle and entitles you to up-to-date insider mailings about the local and national political strategies of the Arab American community and updates on a select number of issues that affect our electoral agenda.

You will be invited to at least one annual meeting of the full Council in Washington, D. C., usually in the autumn. Regional meetings may be called as the need arises. Translating the Council's advice and policy decisions into the specific political program of the Institute will be the responsibility of the 15-member executive committee to be elected when the Council first convenes in September 1989.

George R. Salem, AAI board member and former U.S. Solicitor of Labor, is chairing the nominating committee set up to solicit and screen membership. You may address any specific questions to the Council's staff liaison, AAI Deputy Director Helen Samhan, at (202) 429-9210. Applications may be sent in the enclosed envelope; the deadline for the inaugural membership cycle is May 31, 1989.

I hope you will agree to lend your name to our Leadership Council and be a part of the winning team that maps out our "Arab American Agenda for the 90s". I look forward to hearing from you.

Sincerely,



James J. Zogby
Executive Director

Enclosure
JJZ/LT

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 17, 1989

NAME OF CORRESPONDENT: MARTHA ZIEGLER

SUBJECT: REQUESTS MEETING WITH NATIONAL ORGANIZATIONS
REGARDING FILLING KEY POSITIONS OF THE SPECIAL
EDUCATION REHABILITATION SERVICES

		ACTION		DISPOSITION	
ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/17		
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: T INDIVIDUAL CODES:

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
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*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL  *      OF SIGNER   *
*D-DRAFT RESPONSE     *C-COMPLETED          *      CODE = A     *
*F-FURNISH FACT SHEET *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                      *      OUTGOING    *
*R-DIRECT REPLY W/COPY *                      *                      *
*S-FOR-SIGNATURE       *                      *                      *
*X-INTERIM REPLY       *                      *                      *
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MANAGEMENT.

(Telegram)

April 14, 1989

The Honorable John Sununu
 Chief of Staff
 The White House
 Washington, D.C.
 (Phone: 292-456-6797)

Dear Mr. Sununu:

Separately and together we have tried to meet with Secretary Cavazos around the filling of key OSERS positions, especially Assistant Secretary. A broad spectrum of disability groups must be consulted to avoid crippling divisiveness and to insure fulfillment of President Bush's promises.

It is essential for you to meet with us to discuss issues of concern to the following national organizations representing several million people with disabilities and their families.

American Association on Mental Retardation
 Doreen Croser, Executive Dir.
 202-387-1968

Autism Society of America
 Tom Nerney, Executive Director
 202-783-0125

American Association of University Affiliated Programs
 William Jones, Executive Dir.
 301-588-8252

Down Syndrome Congress
 Kathleen Marafino, President
 314-567-6042

National Network of Parent Centers
 Martha Ziegler, Coordinator
 617-482-2915

National Association of Protection and Advocacy Systems
 Kurt Decker, Director
 202-546-8202

SKIP (Sick Kids Need Involved People)
 212-734-0728

SAFE (Schools Are Safe for Everyone)
 Marilyn Wessels, Executive Com.
 518-455-2096

TASH (The Association for Persons with Severe Handicaps)
 Martha Snell, President
 703-683-5586

Mila -
 Please log
 in - to Jim 1

Special Education
 Rehab Services

027414

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 11, 1989

NAME OF CORRESPONDENT: MR. DAVID L. ZAMICHOW

SUBJECT: UPDATES GOVERNOR SUNUNU ABOUT THE STATION'S
ARBITRON RATINGS AND THANKS HIM FOR HIS
SUPPORT

ROUTE TO: OFFICE/AGENCY		ACTION ACT CODE	DATE YY/MM/DD	DISPOSITION TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU	(STAFF NAME)	ORG	89/04/11			
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*ACTION CODES:      *DISPOSITION      *OUTGOING      *
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*C-COMMENT/RECOM      *B-NON-SPEC-REFERRAL *OF SIGNER      *
*D-DRAFT RESPONSE      *C-COMPLETED      *CODE = A        *
*F-FURNISH FACT SHEET *S-SUSPENDED      *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                  *OUTGOING      *
*R-DIRECT REPLY W/COPY *                  *                  *
*S-FOR-SIGNATURE      *                  *                  *
*X-INTERIM REPLY      *                  *                  *
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LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.



April 6, 1989

Mr. John Sununu
White House Chief of Staff
The White House
Washington, DC 20500

Dear Mr. Sununu:

As you probably know, during the past several years, WMUR has made a major commitment to news. We've invested in talented people, we've acquired state of the art equipment and we've worked them both hard. Now, we're pleased to report, our efforts have paid off.

In the February Arbitron book, our six o'clock news broke all previous records with a three rating and five share of the Boston market. Each evening, 64,000 New Hampshire households turned to WMUR for their news, making us the most watched newscast in the state.

Much of the credit for the success of our news goes to anchors Tom Griffith and Cathy Burnham. Our ratings have climbed 25% since they became a team last June.

We're proud of that fact. And we're equally pleased with the progress of our other newscasts. As the attached chart shows, we're already number two at 6:45AM, Noon and 5:30 PM. And we're closing the gap fast. When you add it all up, half a million households tune to WMUR each week.

In the months ahead, we'll be working hard to make WMUR the first choice for news in New Hampshire -- morning, noon and night. We think that's important because when New Hampshire residents watch news on Channel 9, they learn about New Hampshire issues and New Hampshire advertisers. That creates a sense of state identity and pride that's good for you, good for us and good for New Hampshire as a whole.

Much as we might like to take all the credit for our great new ratings, we know they wouldn't be possible without the support of people like yourself. We appreciate the confidence you've had in us in the past, and we're working hard to deserve it in the future.

Sincerely,

David L. Zamichow
Vice President/General Manager

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: APRIL 03, 1989

NAME OF CORRESPONDENT: MR. SYDNEY YUDAIN

SUBJECT: RECOMMENDS JEAN LOACH FOR A POSITION IN THE
ADMINISTRATION

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/04/03		
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

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*ACTION CODES:	*DISPOSITION	*OUTGOING	*
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*A-APPROPRIATE ACTION	*A-ANSWERED	*TYPE RESP=INITIALS	*
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*S-FOR-SIGNATURE *			*
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MANAGEMENT.

22742

Roll Call

The Newspaper of Capitol Hill

Published Weekly-Washington, D.C.
Telephone-Lincoln 6-3080

Sidney Yudain, Editor and Publisher

Massachusetts Ave., N.E.
Washington, D.C. 20002

March 28, 1989

The Honorable John Sununu
Chief of Staff
The White House
Washington, DC 20050

Dear Mr. Sununu,

Whatever measure of success I have been able to achieve in my near-half-century in the newspaper business is probably attributable to my ability to size up and evaluate people.

When I first came to Washington in 1951 from Hollywood, I was impressed with many members of the Senate and House as well as a few handfuls of Congressional assistants, who were my peers. But few outside of the Congress equalled the publicists, promoters, creators and writers I knew in Connecticut, New York and Hollywood.

It was several years later, after having established Roll Call as the newspaper of Capitol Hill, that I encountered Jean Loach, a woman physically and spiritually attractive whose zest for life and zest for work outshone those who had won my admiration in the past.

As our friendship grew, so did my admiration and respect for the endless exposition of her myriad talents. She excels in the arts of communication, is a creative and aggressive promoter, a meticulous organizer, a shrewd businesswoman, a person who knows how to do a particular job and will pursue it through to completion.

Given her great sense of humor and easy-going manner, she has the ability to get along with her fellow workers and with those she comes into contact. She thinks big but realistically and more importantly, has the ability to make her plans work.

She has not only had vast experience in the areas cited, but, for good measure, she's also a superb musician, vocalist and songwriter.

Congress' Own Newspaper

Roll Call

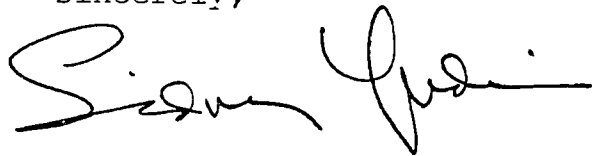
The Newspaper of Capitol Hill

She may sound too good to believe. My request is that you give her a chance. Then we'll all be believers.

At this stage of her career, Jean has her heart set at contributing to her government. The administration can be confident that she will do it credit in any responsible task she undertakes.

Thanks for your serious consideration of this able candidate who can truly make a difference.

Sincerely,



Sidney Yudain

Mr Yudaine has retired
and resides at
4901 Potomac Ave.
Washington, D.C.
20007

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MARCH 31, 1989

NAME OF CORRESPONDENT: MR. RAUL YZAGUIRRE

SUBJECT: URGES AN EXECUTIVE ORDER ON HISPANIC
EDUCATION

ROUTE TO:		ACTION	DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/03/31	___/___/___
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COMMENTS: _____

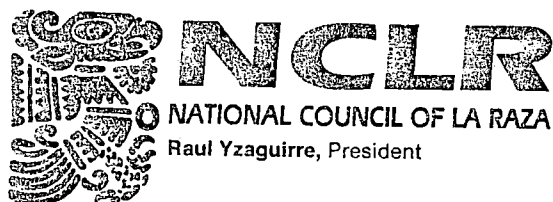
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CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*C-COMMENT/RECOM	*B-NON-SPEC-REFERRAL	* OF SIGNER	*
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77068



National Office

810 First Street, N.E.
Suite 300
Washington, D.C. 20002
(202) 289-1380

March 29, 1989

The Honorable John Sununu
Chief of Staff
The White House
Washington, D.C. 20500

Dear Mr. Sununu:

I am writing, as President of the National Council of La Raza, one of the largest national Hispanic organizations, to request a meeting with you in early April to discuss the the administration's support of an Executive Order on Hispanic education which the Council has developed with the cooperation of other national Hispanic organizations.

The Executive Order on Hispanic education offers the administration an opportunity to demonstrate its commitment to the education of Hispanics and place Hispanic educational needs at the top of the federal agenda. The comprehensive Executive Order proposes administrative solutions and/or programs to improve the educational outcomes of Hispanics in the United States.

Consider these facts: Hispanics are both the youngest and the least educated major American subgroup. About one Hispanic in nine is a child under five years of age. Hispanics have a median age of 25.5 years, a median educational level of 12.0 years, and a national dropout rate of approximately 50%. Further, the percentage of Hispanic high school graduates entering college has been decreasing steadily since 1976. College completion rates were even lower; as of 1987 only 8.7% of Hispanics 25 to 29 years of age had finished college. As a result of undereducation, limited-English proficiency and high dropout rates, functional illiteracy rates among adult Hispanics 25 years or older are reported to be as high as 56%.

Already there exists wide support for the issuance of an Executive Order on Hispanic Education. I have had preliminary discussions with Senator Orrin Hatch, Chair of the Senate Republican Conference Task Force on Hispanic Affairs, who is very supportive of an Executive Order on Hispanic education. I look forward to your response to my request for a meeting. You can contact me or my assistant, Helen Corondo at our national office at (202) 289-1380.

Sincerely,

Raul Yzaguirre
President
National Council of La Raza

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MARCH 28, 1989

NAME OF CORRESPONDENT: ADMIRAL E.R. ZUMWALT, JR. USN (RET.)

SUBJECT: THANKS FOR YOUR ASSISTANCE TO THE NATIONAL
MARROW DONOR PROGRAM

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/03/28		
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COMMENTS: _____

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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20984



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

27 March 1989

Governor John H. Sununu
Chief of Staff
The White House
Washington, D.C. 20501

Dear Governor Sununu:

The purpose of this letter is to add my heartfelt thanks to those you have received from Dave Frohnmayer and Rudy Brutoco for the assistance you have rendered to the National Marrow Donor Program.

To find time amidst your busy responsibilities was a most generous contribution.

All best wishes for continuing success.

Sincerely,

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: MARCH 28, 1989

NAME OF CORRESPONDENT: MR. THOMAS K. ZAUCHA

SUBJECT: INVITATION FOR GOVERNOR SUNUNU TO ATTEND THE
NGA PUBLIC AFFAIRS "SPIRIT OF AMERICA" AWARDS
DINNER APRIL 10 AT THE GRAND HYATT

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION ACT CODE	DATE YY/MM/DD	TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU		ORG	89/03/28		C	89/03/28
JACKIE KENNEDY		RSA	89/03/28			
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COMMENTS:

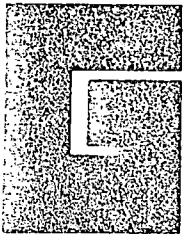
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20980



**NATIONAL
GROCERS
ASSOCIATION**

March 27, 1989

Mr. John Sununu
Chief of Staff
The White House
1600 Pennsylvania Avenue
Washington, DC 20500

Dear Mr. Sununu:

On behalf of the Board of Directors and members of the National Grocers Association (N.G.A.), it is my pleasure to invite you to attend the N.G.A. Public Affairs "Spirit of America" Awards Dinner on Monday evening, April 10, 1989.

This dinner honors the following distinguished leaders of the United States Senate and the U.S. House of Representatives:

Sen. William Armstrong
Sen. Thad Cochran
Sen. Alan Simpson

Rep. Charles Hatcher
Rep. John LaFalce
Rep. Thomas Petri
Rep. Esteban Torres

N.G.A. is proud to honor these members of Congress for their leadership in the support of small business and free enterprise.

I sincerely hope your schedule will permit you to join us for the reception, which will begin at 6:00 p.m., followed by dinner at 7:00 p.m. at the Grand Hyatt Hotel, 1000 H Street, N.W. Entertainment following the dinner will be provided by the "Georgetown Chimes." We look forward to you and a guest joining us for this gala evening. Please RSVP by calling the Public Affairs Department at 437-5300.

Sincerely,


Thomas K. Zaucha
President and CEO

TKZ/nc

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: AUGUST 29, 1989

NAME OF CORRESPONDENT: ADMIRAL E.R. ZUMWALT (RET.)

SUBJECT: ENCLOSURES COLUMN WHICH MAY BE PUBLISHED IN
THE WASHINGTON TIMES REGARDING THE SITUATION
IN POLAND

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/08/29		
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68028

E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

The Honorable John Sununu
Chief of Staff to the President
The White House
Washington, D. C.

Dear Governor Sununu:

The attached column, which may or may not be published by THE WASHINGTON TIMES, contains suggestions for integrating the efforts of business in a focused way to capitalize on our critical opportunity in Poland.

In my business connections, I have come to the view that significant synergies would be achieved with a process something like that outlined in the column.

Keep of the good work!

Sincerely,


E. R. Zumwalt, Jr.

Enclosure

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: AUGUST 23, 1989

NAME OF CORRESPONDENT: THE HONORABLE CLAYTON YEUTTER

SUBJECT: GOOD SUPPORT, MENTION OF WALL STREET JOURNAL
ARTICLE

ROUTE TO: OFFICE/AGENCY (STAFF NAME)	ACTION		DISPOSITION	
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JOHN SUNUNU	ORG	89/08/23		
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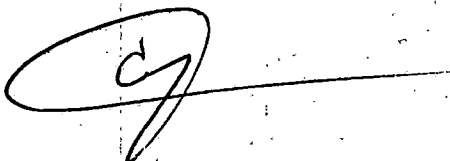
From the Desk of
CLAYTON YEUTTER
Secretary of Agriculture

66101

Aug. 18, 1989

To John Sununu, White House

John, terrific article in yesterday's Wall Street Journal!
And well deserved. You are giving that position the best balance it
has had it many years--probably since Dick Cheney.

A handwritten signature, likely of Clayton Yeutter, consisting of a large, stylized 'C' followed by a horizontal line.

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: AUGUST 17, 1989

NAME OF CORRESPONDENT: THE HONORABLE FRED ZEDER

SUBJECT: OFFERS EXPLANATION FOR SEATTLE MEETING

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/08/17		
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COMMENTS:

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OVERSEAS PRIVATE INVESTMENT CORPORATION

WASHINGTON, D.C. 20527, U.S.A.



OFFICE OF THE
PRESIDENT

August 16, 1989

The Honorable John H. Sununu
Chief of Staff to the President
The White House
Washington, D.C. 20500

Dear John:

I have just received a copy of Senator Slade Gorton's August 10 letter to you regarding my remarks at the meeting in Seattle. It is impossible for me to express the degree of remorse and astonishment I feel about that incident.

I have asked my staff to brief the Senator's staff and arrange a meeting with the Senator if that is appropriate. In the interest of providing you with an explanation, I am enclosing a copy of my talk and the following comments:

This is the same speech I delivered three weeks earlier, twice in Los Angeles and once in Dallas, where it was well received and favorably reviewed. (See enclosed Journal of Commerce and Dallas Morning News articles). The "offensive joke" I used in Seattle was the same one that the Journal article describes as being "a good joke."

In the invitation that I was sent on April 28, I was told that I would be addressing "business leaders from twenty-two Pacific Rim Countries." It was only later that I learned that no one from the business sector accepted, and that the audience was an unofficial gathering of about 200 mid-level technocrats, plus 45 teachers brought in from local schools. Apparently there were not many in the room interested in hearing about the virtues of private sector initiatives.

At a reception on the evening before I spoke, I was never introduced to any other speakers or to the officials hosting the affair. It was only at the dinner that followed, where I was seated with the staff, that it was suggested I make certain changes in my talk -- which I did to accommodate my hosts. The

The Honorable John H. Sununu
The White House
Page 2

next morning, after I spoke, I was not invited to meet with the press. Nevertheless, copies of my original and unedited remarks were distributed, the Soviet and Chinese representatives were asked if they hadn't been offended by my remarks and Mr. John Anderson, who had introduced me, told the assembled media representatives that he "didn't know" who had invited me.

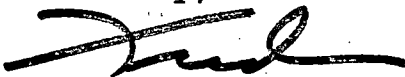
Senator's Gorton's letter also notes that the original speech was "toned down" at the insistence of the sponsors. I was asked to take out a complimentary reference to the late Senator Henry Jackson, who was described by my hosts as no longer being in fashion in Washington. I was also requested to take out a line about the Soviet's moving into the Sakhalin Island, and the fact that I had served in the Pacific during the war. In a spirit of cooperation I made these deletions and was told that the rest of the text was acceptable.

This is not to complain or suggest that I was set up. I knew that I was not necessarily in friendly hands. I should have read the signals more carefully. I may have been careless and naive, but I honestly didn't think my humor was in such bad taste, nor do I believe my message was so offensive.

In all of my contacts with the press regarding this matter, I have expressed my apologies if my remarks offended anyone.

John, again, I can't tell you how sorry I am about this. I would never do anything intentionally to embarrass the Administration or the President.

Sincerely,



Fred M. Zeder
President and
Chief Executive Officer

Enclosures

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: AUGUST 14, 1989

NAME OF CORRESPONDENT: ADMIRAL E.R. ZUMWALT JR.

SUBJECT: REQUESTS A LETTER OF INTRODUCTION FROM
GOVERNOR SUNUNU FOR DRS. BOB GRAVES AND JOHN
HANSEN FOR THEIR TRIP TO JAPAN TO BEGIN A
BONE MARROW TRANSPLANT PROJECT THERE

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION	
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JOHN SUNUNU		ORG	89/08/14		
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103317

National Marrow
Donor Program

Coordinating Center
100 S. Robert Street
St. Paul, MN 55107
1-800-654-1247

Registry
University of Minnesota
2221 University Ave. S.E.
Suite 200
Minneapolis, MN 55414-3080
1-612-627-4897

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Douglas A. Shaw
Executive Director

A collaborative
effort of the

American Association
of Blood Banks

American Red Cross

Council of Community
Blood Centers

With funding
from The National Heart,
Lung and Blood Institute

August 9, 1989

The Honorable John H. Sununu
Chief of Staff to the President of the
United States
The White House
Washington, D.C. 20500

Dear Governor Sununu:

The celebration of the one hundredth unrelated marrow transplant held earlier this year in Washington, D.C., is still vivid in all our minds. Your personal assistance, and the involvement of your staff, certainly contributed to the overall success of this event.

I am also pleased to report that:

- * The Program now includes a registry with over 45,000 names of people willing to give the gift of life to others.
- * Over 160 marrow transplants involving unrelated donors have been facilitated by the National Marrow Donor Program (NMDP). We expect that the 200th transplant will occur early this fall.
- * Efforts to expand cooperation between NMDP and registries, donor centers and transplant centers in other countries are evolving rapidly. In addition to searches now being exchanged with Canada, France and England, a donor center in Leiden (The Netherlands), and a transplant center in Sydney, Australia, have recently been approved as participating centers.

The NMDP Board of Directors views the Program as a National treasure, striving to serve patients through carefully constructed relationships with transplant centers, while being always mindful of the rights of volunteer donors. Consistent with this mission, our Board recently adopted landmark resolutions approving the establishment of NMDP as a free-standing, nonprofit, tax-exempt entity.

We have a special request of you or your staff that has positive international implications for our relationship with Japan. Two of our very active Board members, Dr. Bob Graves and Dr. John Hansen, have been invited to Japan in October to relate their experiences in setting up the unrelated marrow program in the United States. As you can see from the enclosed invitation letter, the Japanese would like Drs. Graves and Hansen to speak to some of the government health people of Japan. My interpretation of this letter is that Drs. Graves and Hansen should come to Japan armed with letters of introduction from not only our health people, but also on a much higher level of public stature and acceptance. Former Ambassador Mansfield has indicated support, but others would be helpful as well.

The Honorable John H. Sununu
August 9, 1989
Page 2

If this is something you would help us with, please have Andy Card call Dave Frohnmayer to work out the details. Many United States patients would benefit from the gene pool of the Japanese.

As a final note, I thought you would enjoy seeing the newest brochure for our Program.

Again, thank you for your kind support.

Sincerely,

A handwritten signature in cursive script that reads "Bud Zumwalt".

E. R. Zumwalt, Jr.
Admiral, U. S. Navy (Ret.)
Chairman, Board of Directors

Encls.

cc: Robert C. Graves, D.V.M.
John Hansen, M.D.
David Frohnmayer

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 29, 1989

NAME OF CORRESPONDENT: MR. PIERRE ZIMMERMAN

SUBJECT: URGES THAT A CAREFUL AND FAIR PROCEDURE BE
ESTABLISHED BY THE INS WHICH WOULD PROVIDE
FOR EXCEPTIONS FOR CANADIANS WHO ENTER THE
US FOR THE SOLE PURPOSE OF ALCOHOL TREATMENT

ROUTE TO: OFFICE/AGENCY (STAFF NAME)	ACTION		DISPOSITION	
	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU	ORG	89/06/29		
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES:

CS MAIL USER CODES: (A) (B) (C)

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                        *                      *CORRESPONDENCE:   *
*A--APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM        *B-NON-SPEC-REFERRAL      *          OF SIGNER *
*D-DRAFT RESPONSE       *C-COMPLETED          *          CODE = A   *
*F-FURNISH FACT SHEET   *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                        *          OUTGOING  *
*R-DIRECT REPLY W/COPY *                        *                      *
*S-FOR-SIGNATURE        *                        *                      *
*X-INTERIM REPLY        *                        *                      *
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MANAGEMENT.

49135



P.O. Box 225, Route 9A, Spofford, New Hampshire 03462 (603) 363-4545

June 23, 1989

The Honorable John H. Sununu
Chief of Staff
White House
Washington, D. C. 20500

Dear Mr. Sununu:

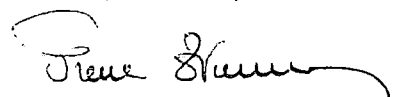
Over the ten years of our operation here at Spofford Hall, we have cared for thousands of addicted and alcoholic persons many coming to us from our neighbor to the North. Happily in that long time we have never had a Canadian patient abscond or use their entry into treatment here as a ruse to gain residence in the United States. Part of the explanation for that record is our meticulous screening of the individual's motivation and readiness for recovery.

We appreciate the urgent need for our government to seal its' borders to persons who might come to the U.S. to escape prosecution in their native land or to pursue some criminal endeavor here. We are glad that the resources are in place now which can prevent such occurrences by informing the immigration officials of the criminal records of persons entering the U.S.

As you might expect, many of those who seek treatment with us do have such histories. You may not be aware of the fact that, to date, facilities for the treatment of drug or alcohol dependence in Canada are few and of mixed quality. Spofford Hall's international reputation and track record is a powerful attraction. The surest warrent of the quality of care we provide is the fact that the Ottawa Health Insurance Plan covers the cost of these patients' hospitalization in the U.S.

In recent months a number of individuals seeking treatment at Spofford have been turned back by american officials at the border. I understand the complex and urgent nature of the responsibilities of the Immigration and Naturalization Service and appeal on the grounds of the balance of payments, international cooperation and the human need of those struggling to escape addiction, that we establish a careful and fair procedure to allow an exception to the usual exclusion so as to provide for their care.

Respectfully,


Pierre Zimmerman, M.S.
Executive Director

PZ/mjm

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 28, 1989

NAME OF CORRESPONDENT: MR. RICHARD J. ZARICK

SUBJECT: WOULD APPRECIATE A HINT AS TO WHETHER
GOVERNOR SUNUNU CAN VISIT ST. NICHOLAS HOME
OCT 6 89

		ACTION		DISPOSITION	
ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/06/28		C 89/06/28
JACKIE KENNEDY	REFERRAL NOTE:	RSA	89/06/28		/ /
	REFERRAL NOTE:		/ /		/ /
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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St. Nicholas Home, Inc.

NONSECTARIAN

437 OVINGTON AVENUE
BROOKLYN, NEW YORK 11209
(718) 238-8141

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The Late Rt. Rev. Gregory Abboud

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Joseph A. Atallah, MSW/CSW

June 14, 1989

Honorable John Sununu
Chief of Staff
1825 Connecticut Ave., N.W.
Washington, D.C. 20270

Dear John:

I realize you have one of the busiest positions in the country and I don't want to take up much of your time. Ms. Jacqueline Kennedy has been very kind in keeping us informed in reference to your visit to St. Nicholas Home. She mentioned in her letter of February 2, 1989 that our invitation honoring you on October 6, 1989 will be carefully reviewed according to your schedule and would get back to me if you are able to accept.

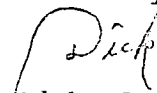
John, I felt during this waiting period I'd let you know we are still very anxiously looking forward to honoring you at our Seventh Anniversary Banquet at the Shalimar.

Florence and I were in Florida during the time you were in Japan. We enjoyed speaking with your father and sorry to hear your mother wasn't feeling too well at the time. We certainly hope she is feeling much better now.

John, I surely do not expect any commitment for your visit too far in advance, but I would appreciate it if you would give me a little friendly hint. Of course, in your position, nothing is definite, but a tentative answer would be appreciated as we expect 500 or 600 attending the banquet.

I am enclosing my original letter to you and also a copy of a letter I wrote to your father.

Sincerely,


Richard J. Zarick, Chairman
St. Nicholas Home, Inc.

RJZ:hk

Enc.

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 22, 1989

NAME OF CORRESPONDENT: MR. YIAN-XUN XUE

SUBJECT: URGES SUPPORT OF REP. NANCY PELOSI'S
LEGISLATION WHICH WOULD WAIVE THE TWO-YEAR
RESIDENCY REQUIREMENT FOR THOSE CHINESE
STUDENTS AND SCHOLARS WITH A J-1 VISA

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/06/21		
REFERRAL NOTE:					
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REFERRAL NOTE:					
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COMMENTS: LETTER IS ON BEHALF OF ALL CHINESE STUDENTS
AND SCHOLARS AT DARTMOUTH

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
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47153

June 21, 1989

Mr. John H. Sununu
Chief of Staff, White House
Washington, DC

Dear Mr. Sununu:

We are students and scholars from the People's Republic of China currently studying at Dartmouth College in New Hampshire where you had served as the Governor for many years. We are writing this letter to appeal to you to support Congresswoman Nancy Pelosi's emergency legislation H.R. to waive the two-year residency requirement of 8 U.S.C. 1182(e) for those Chinese students and scholars with J-1 visa. Enclosed please find the copy of Nancy Pelosi's bill.

As you know, the Chinese government, using military force, brutally massacred thousands of students and citizens in Beijing who were peacefully demonstrating to demand democracy. The violence has not ceased, but rather mounted now as the Chinese government has started circulating a most-wanted list of the leaders of the protests on the national media, and sentencing protesters to capital punishment. Fourteen Chinese have already been sentenced to death so far.

As terror is reigning all over China, it has shown signs of spreading overseas as well. Some of the staff of Chinese diplomatic missions in the U.S. have been spotted photographing and videotaping demonstrators who were afterwards threatened with severe punishment upon returning. Since the beginning of the movement most of the Chinese students in the U.S. have been actively involved in openly denouncing the Chinese government for its brutality and voicing support for the students in China. Some had their views published in the U.S. newspapers; others were interviewed by the U.S. television networks. These could well be used by the Chinese government as evidence for prosecution, just as what happened to a worker who has been arrested in China because of his appearance in ABC news.

As a way of helping Chinese students and scholars in the U.S., President Bush offered to extend their stay for one year. But most of the students with J-1 visa are hesitant due to the inflexibility and unpredictability of the Deferral of Enforced Departure (DED). Worse still, those who accept DED could be branded as traitors by the barbarous regime and their future could be more in danger.

We fully understand that the two-year residency requirement was originally enacted to ensure cultural exchanges and to benefit the countries which students are from. But the significance of this rule is questionable in view of the situation in China: not only do most of the students and scholars refuse to serve this murderous regime, but also the dictators in China view the students and scholars abroad as direct threats to their regime as the government statements indicate. We think it is in line with the humanitarian spirit coherently advocated and upheld by the American people to lift the two-year restriction, and to let the Chinese students and scholars decide their own time of returning when they feel their safety and basic constitutional rights can be guaranteed.

We appreciate your effort on the joint resolution condemning the Chinese government's brutal use of force. We would appreciate it even more if you could strongly urge and influence Bush Administration to support Congresswoman Nancy Pelosi's emergency legislation H.R. to waive the two-year requirement for those Chinese students and scholars with J-1 visa. This is not only to protect Chinese students and scholars who are currently studying in USA, but also to show a solid support to the democratic movement of our home country.

Thank you.

Sincerely yours,

Chinese students and scholars at Dartmouth College

Eni Shi

*Student Representative on the
Behalf of All Chinese students and
Scholars at Dartmouth*

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 22, 1989

NAME OF CORRESPONDENT: THE HONORABLE DON YOUNG

SUBJECT: RECOMMENDS JAMES R. HENDERSHOT FOR A POSITION
ON THE POSTAL RATE COMMISSION

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/06/22		
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: 1240

CS MAIL USER CODES: (A) (B) (C)

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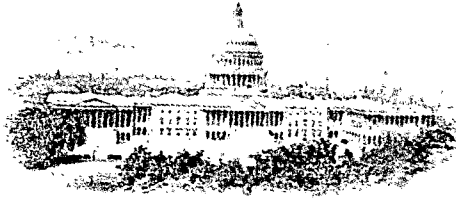
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DON YOUNG
CONGRESSMAN FOR ALL ALASKA

WASHINGTON OFFICE
2331 RAYBURN BUILDING
TELEPHONE 202/225-5765

COMMITTEES:
INTERIOR AND INSULAR
AFFAIRS
MERCHANT MARINE AND
FISHERIES
POST OFFICE AND
CIVIL SERVICE



Congress of the United States
House of Representatives
Washington, D.C. 20515

47199
DISTRICT OFFICES
701 C STREET, Box 3
ANCHORAGE, ALASKA 99513
TELEPHONE 907/271-5978
Box 10, 101 12TH AVENUE
FAIRBANKS, ALASKA 99701
TELEPHONE 907/456-0210
401 FEDERAL BUILDING
P.O. Box 1247
JUNEAU, ALASKA 99802
TELEPHONE 907/586-7400
501 FEDERAL BUILDING
KETCHIKAN, ALASKA 99902
TELEPHONE 907/225-6880
Rt. 1, Box 1605
KENAI, ALASKA 99611
Box 177
KODIAK, ALASKA 99615
P.O. Box 1860
NOME, ALASKA 99762

June 20, 1989

John Sununu, Chief of Staff
The White House
Washington, DC 20500

Dear Mr. Sununu:

I am writing to recommend a fellow Alaskan, James R. Hendershot, for a position on the Postal Rate Commission. I understand that within the year, there may be vacancies on the Commission through resignation or term expiration. Indeed, I would urge consideration of Mr. Hendershot for the chairmanship if that position becomes vacant soon.

As indicated by the enclosed resume, Mr. Hendershot has extensive experience in rate and regulatory matters and many years of federal service. I have also worked with him on state regulatory matters and find his knowledge and skill regarding these issues unsurpassed.

In addition to being a lifelong Republican, Mr. Hendershot worked actively in the Bush campaign and in my own campaigns over the years.

I feel that Mr. Hendershot would be eminently qualified to assume the chair of the Postal Rate Commission and would appreciate favorable consideration of him for this or any seat on the Commission as they become vacant.

With best regards,

DON YOUNG
Congressman for all Alaska

DY:smb

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 20, 1989

NAME OF CORRESPONDENT: MR. JAMES J. ZOGBY

SUBJECT: INVITATION FOR GOVERNOR SUNUNU TO BECOME A
PATRON OF THE ARAB AMERICAN INSTITUTE

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION		
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN SUNUNU		ORG	89/06/20			
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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46330



Arab American
Institute

June 15, 1989

Hon. John Sununu
Chief of Staff
The White House
Washington, DC 20500

Dear Governor Sununu:

For several months, you have been hearing from us about the next step in our political plan to empower Arab Americans. I am writing you now personally to tell you about this year's campaign and to urge you to help us.

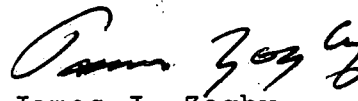
We are calling the campaign "Agenda for the '90s" and have designed it to take us at least through the 1992 elections. The cornerstone of the Agenda is AAI's "National Registry of Arab American Voters and Volunteers." By the fall elections, we plan to have a record of thousands of Arab Americans computerized by voting district and status. I have sent you a brochure that describes the campaign and how the Registry fits into our political strategy for the coming years.

The Registry form I have sent you allows us to update our records about your voting and volunteer history, but also allows you to become a part of Arab American history by contributing to this campaign. I know you are interested in AAI and the work we do. This year, I invite you to become one of the AAI Patrons who make our work possible.

Please take a few moments and do two things. First, fill out the Registry form. Then, let us know that you fully support our Agenda by writing out a check for as much as you can afford.

I know you will join us as we launch Arab Americans into a new decade of progress.

With best regards,


James J. Zogby
Executive Director

*Hope to hear
from you by the
end of the month!*

918 Sixteenth Street NW
Suite 501
Washington, DC 20006

(202) 429-9210

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 19, 1989

NAME OF CORRESPONDENT: DR. HAROLD M. ZULLOW

SUBJECT: SHARES RESULTS OF HIS STUDY OF THE SPEECH
HABITS OF THE PRESIDENT AND REITERATES HIS
DESIRE TO WORK WITH HIM ON THE WHITE HOUSE
STAFF

		ACTION		DISPOSITION	
ROUTE TO:		ACT	DATE	TYPE	C COMPLETED
OFFICE/AGENCY	(STAFF NAME)	CODE	YY/MM/DD	RESP	D YY/MM/DD
JOHN SUNUNU		ORG	89/06/19		
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COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

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45815

UNIVERSITY of PENNSYLVANIA

tel. (215) 898-2749

School of Arts and Sciences

Department of Psychology
3815 Walnut Street
Philadelphia, PA 19104-6196

June 1, 1989

Gov. John H. Sununu
The White House
Washington, D.C.

Dear Gov. Sununu:

A few months ago we corresponded about my work on the psychology of presidential speechmaking, which can be applied to enhance the public's perception of President Bush as an active, decisive, positive leader. Since then, I have further studied the speech employed by presidents who achieve historical stature, by analyzing the speeches of each president since Washington. I have also followed President Bush's speeches and news conferences as president. As a decade-long loyal follower of his, I feel compelled to share these results with you. This is because much of his speech has been in contrast to the qualities that predict a successful presidency.

Pitfalls that I feared and wrote about in the enclosed Washington Post article, based on the Bush inaugural address, move me to write you again. Statements since then which have received unfavorable attention from the media and public have come inordinately from speech categories which can and must be replaced with more effective devices--if his speech is to follow the pattern of presidents who achieve historical greatness. My work indicates the changes that can be made.

Two crucial aspects of the President's speeches have unsettled me. Both are distinct from the "rhetorical optimism" on which I last briefed you. These are: 1) A predominance of "vacillation," as opposed to the more decisive "action-orientation." Presidents who deliver action-oriented speeches about what they intend to do, rather than vacillate about alternative actions, are seen as active, strong, and historically great. 2) Insufficient "rumination" about problems. By ruminating, a leader can eloquently explain why certain problems deserve attention and require action. Ruminators are seen as intelligent, witty, great presidents.

A psychological state of vacillation is indicated by talking about possible actions, without a commitment to any one action; and when intentions are stated as conditional rather than unconditional. Tell-tale signs of vacillating speech are, "We could (might) do...", "I am looking at how we can...", "I would like to..., but on the other hand..." . Perhaps you will recognize some of these phrases in the President's speech patterns.

Here are some extreme examples of vacillation by George Bush which have received negative media publicity, and can be avoided through my methods of action-oriented speech:

On the Middle East: "The time is right for some kind of action, but now we've got to assess here where we're going to go, what next step we take."

•On semi-automatic weapons: "I am in the mode of being deeply concerned and would like to be part of finding a national answer."

•On the Strategic Defense Initiative: "I'm not ruling anything in or not...I have not favored what some would call premature deployment, but on the other hand I will be very interested in seeing what this overall review comes up with... Let's wait and see what the review produces."

In contrast, a decisively action-oriented leader vows and asserts, "I will (shall) do....," "I am doing....," "We have done...". Action-orientation need not assert a specific action being taken, yet it conveys the determination to act. An example of action-orientation was Lincoln's Gettysburg Address: "We here highly resolve that the dead shall not have died in vain, that this nation, under God, shall have a new birth of freedom; and that government of the people, by the people, and for the people, shall not perish from the earth."

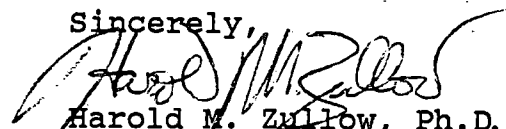
I can help change vacillating phrases into action-oriented phrases which will generate the most positive perception of the President possible. But action-orientation is complemented by "ruminating" about problems in the speeches of our presidents who are judged as the greatest in polls of historians, and in public opinion polls (among recent presidents).

Rumination mobilizes the public to care about a problem; action-orientation elicits their confidence that the President will handle it. I can help fashion the president's speeches to create this effect of mobilization plus confidence. Ruminations analyze a problem independently of what can be done about it, as in this example from Reagan's first inaugural address: "It is no coincidence that our present troubles parallel the intervention and intrusion into our lives that have resulted from unnecessary and excessive growth of government."

I prefer to help solve the President's problems, not just write about them. The President's speech in Mainz, as printed in today's New York Times, is the best example of action-oriented rumination I have yet analyzed from his speeches. I believe the reaction to this speech will demonstrate the effectiveness of action-oriented rumination, so let us work together to make this method a conscious goal of his speeches, to build on this success and make it a reliable result of his speeches.

I would therefore greatly appreciate, soon as possible, a letter indicating the Administration's decision on collaborating. Those in the Office of Communications will find me undogmatic in approach, and ready to join together on the President's behalf. My portfolio is being considered by that office for speechwriter or another appropriate post, and I will appreciate any impetus you can provide in this regard. Although some in the administration may view my concern strictly as criticism of the President, I believe you will have the foresight to recognize the potential for constructive action. It would be an honor to meet with you and your associates. At your convenience, I will be available during a June 12-13 visit to Washington, and again later in June, to discuss further questions you may have about applying my work.

Sincerely,



Harold M. Zullow, Ph.D.

Post-Doctoral Fellow in Social Psychology

Encl.

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 05, 1989

NAME OF CORRESPONDENT: MR. CHARLES A. ZRAKET

SUBJECT: ENCLOSURES TWO PAPERS REFLECTING NEW THINKING
ABOUT ENVIRONMENTAL ISSUES

ROUTE TO:		ACTION		DISPOSITION	
OFFICE/AGENCY	(STAFF NAME)	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JOHN SUNUNU		ORG	89/06/05		
	REFERRAL NOTE:				
	REFERRAL NOTE:				
	REFERRAL NOTE:				
	REFERRAL NOTE:				
	REFERRAL NOTE:				

COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES:

CS MAIL USER CODES: (A) (B) (C)

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                      *                      *CORRESPONDENCE:   *
*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL  *          OF SIGNER *
*D-DRAFT RESPONSE      *C-COMPLETED          *          CODE = A   *
*F-FURNISH FACT SHEET  *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                      *          OUTGOING  *
*R-DIRECT REPLY W/COPY *                      *                      *
*S-FOR-SIGNATURE       *                      *                      *
*X-INTERIM REPLY       *                      *                      *
*****

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REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

MITRE

47118

Charles A. Zraket
President and
Chief Executive Officer

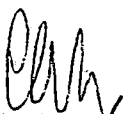
1 June 1989
A10-2677

Mr. John Sununu
Chief of Staff
The White House
Washington, D. C. 20500

Dear John:

You should be aware of some of the new thinking about environmental issues in the U.S. I have enclosed two papers--one by me and one by Gordon MacDonald, our Chief Scientist, that we gave recently at a workshop on the subject with people from most departments of government.

Best regards,


Charles A. Zraket

CAZ:mef

Enclosures

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

DATE RECEIVED: JUNE 01, 1989

NAME OF CORRESPONDENT: MS. SUSAN W. ZEHNDER

SUBJECT: REQUESTS SEVEN TOUR TICKETS FOR JUL 17

		ACTION		DISPOSITION	
ROUTE TO:		ACT	DATE	TYPE	C COMPLETED
OFFICE/AGENCY	(STAFF NAME)	CODE	YY/MM/DD	RESP	D YY/MM/DD
JOHN SUNUNU		ORG	89/06/01		/ /
	REFERRAL NOTE:		/ /		/ /
	REFERRAL NOTE:		/ /		/ /
	REFERRAL NOTE:		/ /		/ /
	REFERRAL NOTE:		/ /		/ /
	REFERRAL NOTE:		/ /		/ /

COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA: L INDIVIDUAL CODES: _____

CS MAIL USER CODES: (A) _____ (B) _____ (C) _____

*ACTION CODES:	*DISPOSITION	*OUTGOING	*
*A-APPROPRIATE ACTION	*A-ANSWERED	*CORRESPONDENCE:	*
*C-COMMENT/RECOM	*B-NON-SPEC-REFERRAL	*TYPE RESP=INITIALS	*
*D-DRAFT RESPONSE	*C-COMPLETED	*OF SIGNER	*
*F-FURNISH FACT SHEET	*S-SUSPENDED	*CODE = A	*
*I-INFO COPY/NO ACT NEC		*COMPLETED = DATE OF	*
*R-DIRECT REPLY W/COPY		*OUTGOING	*
*S-FOR-SIGNATURE			*
*X-INTERIM REPLY			*

REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

41279



Academy of Applied Science

98 Washington St., Concord, N.H. 03301
Tel. 603 228-4520



Junior Science and Humanities Symposia

Doris A. Ellis, *Director*

Susan W. Zehnder, *Financial Administrator*

Dr. H. Seymour Fowler, *Science Director*

May 29, 1989

John Sununu
Chief of Staff
White House
Washington, DC

Dear Mr. Sununu:

As you suggested, I am writing you to request tour tickets to the White House and Treasury for a group of seven on July 17th.

Anything you can do to obtain these tickets will be greatly appreciated.

Sincerely,

Susan W. Zehnder