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ATTORNEYS AND COUNSELORS AT LAW
1155 15TH STREET, N. W.
SUITE 400
WASHINGTON, D. C. 20005

(202) 659-3900
FAX (202) 659-5763

April 8, 1992

Honorable Sam Skinner
Chief of Staff
White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C.

Dear Mr. Skinner:

The next former U.S. attorney luncheon is scheduled for Wednesday, April 22, 1992, at 12:15 p.m. at the Montpelier Dining Room, Library of Congress, Madison Building, 6th Floor.

Please call my secretary, Diane Barry at 202/659-3900 with your R.S.V.P. by Tuesday, April 21, 1992.

Best regards.

Sincerely,

Jim J. Marquez

JJM/dmb

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JIM J. MARQUEZ

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THE EUROPEAN INSTITUTE

4801 MASSACHUSETTS AVENUE, N.W., SUITE 400, WASHINGTON, DC 20016
TELEPHONE: (202) 895-1670 ■ FAX: (202) 362-1088

April 8, 1992

The Honorable Samuel K. Skinner
Chief of Staff
Executive Office of the President
1600 Pennsylvania Avenue, NW
Washington, DC 20500

Dear Mr. Skinner:

On Wednesday, April 22, The European Institute will convene a special breakfast in honor of Jacques Delors, President of the Commission of the European Communities, who will be in Washington on an official visit with President Bush and US senior government officials.

You are cordially invited to join us for this exclusive event. President Delors will discuss:

DEEPENING AND ENLARGENING THE EUROPEAN COMMUNITY

Despite the tremendous progress which has been achieved towards European union, internal and external pressures challenge the institutional framework and fundamental identity of the European Community. President Delors, who inaugurated The European Institute in Washington three years ago, will present his view of the direction Europe must take in light of these challenges.

The breakfast will begin promptly at 8:00 a.m. and will end at 9:30 a.m. It will be convened in the Chesapeake Room of the Watergate Hotel, 2650 Virginia Avenue, NW, Washington, DC. Background materials on The European Institute are enclosed for the review of you and your staff.

Participation, which is by invitation only, will be limited. **As we would like to seat you at the head table close to President Delors, please have your staff RSVP by telephone to (202)895-1670 at your earliest convenience.** I hope that you will be able to join us on this special occasion.

Sincerely,

Jacqueline Grapin
President

Enclosures

Declined invitation
on 4/14/92.

J. N.

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Jacqueline Grapin
President

Enclosures

THE EUROPEAN INSTITUTE

The European Institute was established in Washington, DC and officially launched on June 15, 1989 by Jacques Delors, President of the Commission of the European Communities. An independent private institution, the Institute serves as a non-profit center for dialogue on European economic, political and security developments, and relations with the United States. It maintains balanced representation of Americans and Europeans in all aspects of its activities, including boards, staff, discussion leaders, participants, and funding. The Institute brings together European and American government officials and policy makers, members of the US Congress, European parliaments, and the EC Commission, corporate executives, labor representatives, academics, journalists, and foreign policy and economic experts.

PROGRAMS

Euro-American Issues Dinners

Each dinner features a European leader with his or her American counterparts. The 1991 program included: ENRIQUE BARON CRESPO, President of the European Parliament; VICE PRESIDENT SIR LEON BRITTAN of the EC Commission; URSULA SEILER-ALBRING, German State Minister for European Affairs; and DR. HANS SIMONS, State Secretary for Health and Welfare of the Netherlands. American officials such as AMBASSADOR CARLA HILLS, U.S. Trade Representative, regularly participate in the meetings.

European Integration Series

A series of working discussions are held on issues related to European integration, EC-EFTA relations, and West European cooperation with Eastern Europe. Discussion leaders have included VICE PRESIDENT FILIPPO MARIA PANDOLFI of the EC Commission; COLETTE FLESCH, Director-General for Information, Communication and Culture (DG X), EC Commission; and PAUL DE KEERSMAEKER, Belgian Secretary for European Affairs and Agriculture.

Transatlantic Business Advisory Committee

Composed of corporate members of the Institute, the Committee engages in focused, in-depth discussions with European and American officials on issues related to transatlantic trade and investment.

Founding Members Meetings

Private, high-level meetings are convened in Washington and New York City for founding members and special guests with senior decision-makers and CEOs from Europe such as: VICE PRESIDENT MARTIN BANGEMANN of the EC Commission; PASCAL LAMY, Chief of the Staff of President Jacques Delors; and CHRISTIANE SCRIVENER, EC Commissioner in charge of tax harmonization.

International Seminars and Conferences

In April 1991, the Institute convened in Brussels a high-level seminar on "Evolving European Institutions and Their Impact on International Business and Economic Policy" to examine developments of the two intergovernmental conferences on European monetary and political union. In September 1991, it conducted an international conference on European investment in the U.S. that received tranatlantic coverage in major news publications. In January 1992, European and American negotiators were brought together with industry representatives and environmental experts to discuss transatlantic cooperation in environmental policy.

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The members of the Board of Directors include: UMBERTO AGNELLI, Vice Chairman, Fiat SpA; ROBERT AGOSTINELLI, General Partner, Lazard Frères; DR. MARIO ARCARI, Managing Director, Banca Commerciale Italiana; SIR JEFFERY BOWMAN, Senior Partner, Price Waterhouse; JACK CLARKE, Director and Senior Vice-President, Exxon Corporation; DR. HANS DECKER, Vice Chairman, Siemens Corporation; PHILIPPE GISCARD D'ESTAING, President, Thomson International; JACQUELINE GRAPIN, President, The European Institute; RICHARD H. IMUS, President, Daimler-Benz Washington, Inc.; YVES-ANDRE ISTEL, Vice Chairman, Wasserstein, Perella International; DR. ABRAHAM KATZ, President, US Council for International Business; LANE KIRKLAND, President, AFL-CIO; DAVID MAXWELL, former Chairman, Federal National Mortgage Association (Fannie Mae); and SIMONE VEIL, Member of the European Parliament. FRANCIS BLANCHARD, former Director General of the International Labor Organization is the Chairman of the Board.

The Institute is a non-partisan, non-profit charitable foundation formed under section 501(c)(3) of the U.S. Internal Revenue Code.

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The Honorable Simone Veil, Member and past President, European Parliament, Strasbourg

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1992 PROGRAMS

January 9-10 International Round Table Seminar: Toward a Transatlantic Environmental Policy

A private, high-level seminar with American and European policy makers, business leaders, and environment experts.

January 16 Project on Transatlantic Technology Cooperation (PROTEC): European-American Cooperation in High-Technology

Luncheon with **Professor Paolo Maria Fasella**, Director-General for Science, Research and Development (DG XII), Commission of the European Communities

January 23 Founding Members Series: The German Apprenticeship Program: Can It Work in the U.S.

Luncheon with **Dr. Hans W. Decker**, Vice Chairman, Siemens Corporation

February 3 Project on Transatlantic Technology Cooperation (PROTEC)

Luncheon with **Jean-Pierre Contzen**, Director-General of the Joint Research Center, Commission of the European Communities

February 18 Founding Members Series: Barcelona: Olympic City, Business Center and Leader of the Eurocities' Group

Dinner with **Pasqual Maragall**, Mayor of Barcelona

February 21 European Integration Series: The Transformation of Sweden: Toward Full Participation in European Integration

Breakfast with **Carl Bildt**, Prime Minister of Sweden

February 25 European Integration Series: The Role of France in International Competition: Impact on Industrial Policy, GATT Negotiations

Breakfast with **Dominique Strauss-Kahn**, French Minister of Industry and International Trade

March 18 Euro-American Issues Dinner Series: After Maastricht: The Agenda of the European Commission

With **Dr. Corrado Pirzio-Biroli**, Deputy Head of the Washington Delegation of the Commission of the European Communities

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March 26 European Integration Series: Switzerland and the European Integration Process

Luncheon with **Dr. Arnold Koller**, Head of the Swiss Federal Department of Justice and Police

April 2 Project on Transatlantic Technology Cooperation (PROTEC): U.S. Priorities for Transatlantic Technology Cooperation

With **Dr. Robert White**, Under Secretary for Technology, U.S. Department of Commerce

April 8 Euro-American Issues Dinner Series: Today's Transatlantic Relationship: A Northern View of Trade and Security Relations

With **Kaci Kullman Five**, Leader of the Norwegian Conservative Party

April 9 Founding Members Series: Economic Conditions in the Former Soviet Union and Prospects for Foreign Investment

Luncheon with **Wilfried Thalwitz**, Vice President, Europe and Central Asia, The World Bank

April 15 Transatlantic Business Advisory Committee: Prospects for a North American Free Trade Agreement: Implications of the NAFTA for the International Trade Community

Luncheon with **Regina K. Vargo**, Director, Office of Mexico, U.S. Department of Commerce

April 22 European Integration Series: Deepening and Enlargening the European Community

Breakfast with **Jacques Delors**, President of the Commission of the European Communities

April 22 International Seminar: Sweden and the Northern Revival of Europe

With **Dr. Peter Wallenberg**, First Vice Chairman, SE Banken, **Ulf Dinkelspiel**, Minister of European Affairs and Foreign Trade of Sweden, and **Dr. Bjorn Svedberg**, Chairman of the Board, LM Ericsson

May 12 European Integration Series: The U.S. and European Auto Industry: Corporate Strategies for the Future

Luncheon with **Jean-Michel Corre**, Commission of the European Communities and Guest Scholar, The Brookings Institution.

June 25 International Seminar on the European Monetary Union

With 26 Members of the European Parliament and senior US officials

1991 PROGRAMS

January 11 European Integration Series: Sweden's Role in a Changing Europe

Luncheon with **Mikael Sohlman**, Under Secretary for Foreign Trade of Sweden

January 15 Euro-American Issues Dinner Series: The Future of the GATT

With **Sir Leon Brittan**, Vice President, Commission of the European Communities

February 4 Euro-American Issues Dinner Series: The Role of Europe in the New Global Architecture

With **Enrique Barón Crespo**, President of the European Parliament

February 21 Founding Members Series: A European Approach to Trade and Investment in the Developing World

Breakfast with **José Durao Barroso**, Secretary of State for Foreign Affairs of Portugal

February 26 European Integration Series: International Cooperation in Research and Technology: Future Developments

Luncheon with **Filippo Maria Pandolfi**, Vice President of the Commission of the European Communities

March 1, New York Founding Members Series: A European Perspective on Bank Regulation in the United States

Luncheon with **Dr. Wolfgang Reinicke**, The Brookings Institution

March 19 Euro-American Issues Dinner Series: Europe's Health Agenda

With **Dr. Hans Simons**, State Secretary for Health and Welfare of the Netherlands

April 4 Founding Members Series

Round table discussion with Polish entrepreneurs and newly-elected officials

April 7-9, Brussels International Seminar: Evolving European Institutions and Their Impact on International Business and Economic Policy

A private, high-level seminar with American and European policy makers and business leaders

May 7 Founding Members Series: Global Business and Investment Strategies - Europe Versus the United States

Dinner with **Dr. Bertrand Collomb**, Chairman and Chief Executive Officer, Lafarge Coppée

May 9 European American Defense Series: The New European Defense Architecture - German Views

Luncheon with **Dr. Bernd Wilz**, Chairman of the Defense Policy Working Group of the Christian Democratic Party and the Free Democratic Party in the German Bundestag (national parliament), and a delegation of German parliamentarians

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May 17 Transatlantic Business Advisory Committee: Inaugural Meeting

Luncheon with **Richard Wright**, First Secretary for Commercial Affairs, Delegation of the Commission of the European Communities

May 21 European American Defense Series: The Role of the Western European Union and the European Defense Architecture

Round table discussion with **Ambassador Gilles Curien**, former Permanent Representative of France to the North Atlantic Council

June 19, New York Founding Members Series: Industrial Policy - Yes or No?

Breakfast with **Martin Bangemann**, Vice President of the Commission of the European Communities

June 20 Transatlantic Business Advisory Committee: The Agenda of U.S. Trade Negotiations, and its Impact on Transatlantic Relations

Luncheon with **Dr. Peter Allgeier**, Assistant United States Trade Representative for Europe and the Mediterranean

June 27 Founding Members Series: The Role of Spain in the European Community and in European-American Relations

Dinner with **Dr. Jorge Fuentes**, Minister, Embassy of Spain and **Antonio Menduiña**, Minister-Counselor, Political Affairs, Delegation of the Commission of the European Communities

July 15 European Integration Series: E.C. 92 and its Effects on U.S. Companies - Indirect and Corporate Taxation

Luncheon with **Christiane Scrivener**, Member of the Commission of the European Communities

September 18 European Integration Series: The Future of the Communications Industry in Europe and its Relationship with the U.S.

Luncheon with **Colette Flesch**, Director-General for Information, Communication and Culture of the Commission of the European Communities.

September 22-23 International Conference: European Investment in the United States - Unity and Fragmentation in the American Market

A high level conference with American and European policy makers, business leaders, and U.S. state and local officials

October 4 Founding Member Series: The European Agricultural Policy - The Impact on International Trade Negotiations

Luncheon with **Paul De Keersmaeker**, Belgian Secretary for European Affairs and Agriculture

October 21 Euro-American Issues Dinner Series: A German View of a European Common Defense Policy

With **Ursula Seiler-Albring**, German Minister of State for European Affairs

October 23 European Integration Series: The European Internal Market of 1992 - The Author's Assessment

Luncheon with **The Right Honorable The Lord Cockfield, PC**, former Vice President of the Commission of the European Communities

October 24 Founding Members Series: The Relationship Between Central Europe and the E.C. - An Austrian Perspective

Luncheon with **Dr. Friedrich König**, Member of the Austrian Parliament and Spokesman for the Austrian People's Party and Parliamentary Group

November 13 Founding Members Series: In the Wake of the EC-EFTA Agreement: Facing the Enlargement Issue

Luncheon with **Antti Satuli**, Director-General for External Foreign Relations, Finnish Foreign Ministry

November 21 Euro-American Issues Dinner Series: The Role of France in European Integration - Its Implications for Euro-American Relations

With **Elizabeth Guigou**, Deputy Minister for European Affairs of France

December 11 Transatlantic Business Advisory Committee: U.S. Relations to Foreign Investment in the United States

Luncheon with **Dr. Stephen J. Canner**, Director of the Office of International Investment, U.S. Department of Treasury

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Center for Strategic and International Studies
Former National Security Advisor

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National Security Council

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Dr. Robert White
Under Secretary for Technology
U.S. Department of Commerce

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BREAKFAST MEETING IN HONOR OF

DOMINIQUE STRAUSS-KAHN

FRENCH MINISTER OF INDUSTRY AND INTERNATIONAL TRADE

"The Role of France in International Competition: Impact on Industrial Policy, GATT Negotiations"

PARTICIPANTS LIST

Tuesday, February 25
The Willard InterContinental Hotel
Washington, DC

4801 MASSACHUSETTS AVENUE, N.W. SUITE 400, WASHINGTON, DC 20016
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His Excellency Andreas van Agt
Delegation Head
Commission of the European Communities

Peter Allgeier
Assistant United States Trade Representative for EUrope and the Middle East

HIs Excellency Jacques Andréani
Ambassador of France to the United States

Laurent Aublin
Counselor, Press and Information
Embassy of France

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US Department of Treasury

Alain Bentejac
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US House of Representatives

THE EUROPEAN INSTITUTE

BREAKFAST MEETING IN HONOR OF

CARL BILDT
PRIME MINISTER OF SWEDEN

"THE TRANSFORMATION OF SWEDEN:
TOWARD FULL PARTICIPATION IN EUROPEAN INTEGRATION"

PARTICIPANTS LIST

Friday, February 21, 1992
The Sheraton-Carlton Hotel
Washington, D.C.

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THE EUROPEAN INSTITUTE

PROGRAM AGENDA

"TOWARDS A TRANSATLANTIC ENVIRONMENTAL POLICY"

An International Round Table Seminar Conducted by The European Institute

January 9 and 10, 1992

The Four Seasons Hotel
Washington, DC

4801 MASSACHUSETTS AVENUE, N.W. SUITE 400, WASHINGTON, DC 20016
TELEPHONE: (202) 895-1670 ■ FAX: (202) 362-1088

Thursday, January 9

7:30 pm **Opening Dinner**

Europe and the U.S.: The Transatlantic Influence on Global Environmental Policy
Maurice Strong, Secretary-General, United Nations Conference on Environment and Development (UNCED)

Moderator: William A. Nitze, President, Alliance to Save Energy

Friday, January 10

Seminar Rapporteur: Dr. Konrad von Moltke, Adjunct Professor, Environmental Studies Program, Dartmouth College; Senior Fellow, World Wildlife Fund

8:30 am **Opening Remarks:** Jacqueline Grapin, President, The European Institute

Introduction: Chairman of the Seminar
His Excellency Rubens Ricupero, Ambassador of Brazil to the United States

U.S. and European Environmental Policies

Moderator: Dr. Richard Andrews, Professor and Director, Environmental Management and Policy Program, University of North Carolina
Report on "Environmental Policy-Making in the United States"
Report on "Environmental Policy in the European Community"

C. Boyden Gray, Counsel to the President of the United States

Jorgen Henningsen, Director of Environmental Protection for Water, Air and Nature Conservation, DG XI (Environment), Commission of the European Communities

10:45 ***Implementing an Environmental Program***

Moderator: Dr. Alberta Sbragia, Professor and Director, West European Studies Program, University of Pittsburgh

Lucien Chabason, Deputy Minister of the Environment of France

Linda G. Stuntz, Deputy Under Secretary for Policy, Planning and Analysis, U.S. Department of Energy

Hemmo Muntingh, Member of the European Parliament

12:00 noon *Special Remarks:* Philip R. Sharp, Chairman House Energy and Commerce Subcommittee on Energy and Power, U.S. House of Representatives

12:30 pm **Luncheon**

Keynote Remarks: Professor Dr. Klaus Töpfer, Federal Minister of the Environment, Nature Conservation and Nuclear Safety, Federal Republic of Germany

Moderator: Robert Fri, President, Resources for the Future

2:15 ***Guiding Environmental Policies in Greater Europe***

Moderator: Dr. Zbigniew Bochniarz, Senior Fellow and Director, Central and East European Training Projects, Hubert H. Humphrey Institute of Public Affairs, University of Minnesota

Report on "Environmental Policies in Central and Eastern Europe: Development and Implementation"

Josef Vavrousek, Minister for the Environment, The Czech and Slovak Federal Republic

Ole Berrefjord, State Secretary in the Office of the Prime Minister of Norway

3:30 ***Identifying a Joint Approach for the U.S. and Europe***

Moderator: Dr. Konrad von Moltke, Adjunct Professor, Environmental Studies, Dartmouth College; Senior Fellow, World Wildlife Fund

Robert Reinstein, Deputy Assistant Secretary for Health, Environment and Natural Resources, U.S. Department of State

J. William Futrell, President, Environmental Law Institute

4:30 **Concluding Remarks:** ***The Message to Rio***

Dr. Konrad von Moltke

Maurice Strong, Secretary-General, UNCED

Europe in Washington

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Changing European Institutions Forseen at Seminar in Brussels

Elements of uncertainty in EC developments have been fueled internally by two ongoing intergovernmental conferences on European political cooperation and economic and monetary union, and externally by the will of a number of EFTA and Central European countries to join the European Community. These issues were examined by Frans Andriessen, Vice President of the European Communities in charge of foreign policy, at a seminar on "Evolving European Institutions and Their Impact on International Business and Economic Policy" organized by The European Institute in Brussels, April 7 to 9. Considering that a "Community of 24 countries" is not out of the question for the future, he added that internal institutional changes would be necessary within the EC to accommodate the prospect of a larger Community at the same time as new members of the EC would have to adjust to comply with Community obligations.

In any case, the EC does not wish to start negotiations for new members before the single market is completed in 1993. This will allow time to deal with immediate concerns such as the GATT negotiations which, according to Frans Andriessen, failed in December 1990 "for the very simple reason that negotiating tactics were pursued for too long while real negotiations started too late." Ambassador Paul Trân Van Thinh, who is the EC 's GATT negotiator, confirmed that a trade agreement between Europe and the US should take place before the end of 1991 in order to allow a multilateral trade agreement within the GATT. He emphasized that beyond the liberalization of trade in manufactured goods, the Uruguay Round is also designed to initiate

(continued on page 3)



Martin Bangemann, Vice President of the Commission of the European Communities, exchanges views with Earle J. Harbison Jr., President of Monsanto Company, during European Institute meeting in New York.

European Policy Should be Free Trade-Oriented, But Pragmatic

Martin Bangemann, Vice President of the Commission of the European Communities responsible for internal market and industrial affairs, commented on the EC's controversial industrial policy during a meeting organized in New York by The European Institute and the Friedrich-Naumann-Stiftung on June 19.

"We have to face the difficulty that 'industrial policy' in Europe as well as in the US is a four-letter word," he admitted. "To deal with this problem we try to convince people that industrial policy is neither something which is deeply embedded in socialist or centrally administered economic thinking, nor is it something which must be totally aligned with a market society. A pragmatic approach has to be worked out."

For Martin Bangemann, a member of Germany's Free Democratic Party, Europe is in a unique situation with the implementation of the single market and the development of Central Europe. Both are breaking up old structures, forcing people to accept the underlying idea that it is necessary to face structural changes. "We have said clearly that free trade is not something hostile to industry. It is an element of industrial policy because to have a competitive industry, we must have free trade. Our first aim is to ensure that industry is competitive not only in the framework of the internal market, but also for the world market. More and more, the internal market will be integrated in the global market."

Bringing down internal barriers, developing common standards, and creating a market of nearly 350 million people with a high level of consumer activity will change the conditions under which industries have thus far been working. Therefore, the Commissioner explained that it is not sufficient to bring about this new market without "taking into consideration what this means for industry and help it fight against some structural weaknesses so that it may be as competitive as possible. We cannot run the risk of having social unrest if structural changes lead to considerable layoffs and there is no direct replacement of jobs in the given region or in total. We have to be pragmatists..." ■

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News in Brief



Bertrand Collomb, Chairman and Chief Executive Officer of Lafarge Coppée.

A European Company that First Expanded in the United States

One of the interesting factors in the growth of Lafarge Coppée, the French corporation which is now the second largest producer of cement in the world, is that it did not first expand in Europe. "For us twenty years ago, it was easier and more natural to go to Canada and the US than to Germany," explained Dr. Bertrand Collomb, Chairman and Chief Executive Officer of Lafarge Coppée, to a group of founding members and friends of The European Institute in Washington on May 7. "Our industries were structured along national lines, therefore a lot of restructuring remains to be done within Europe. It is only in the last five or six years that the idea to build a European presence has arisen. Obviously the concept of the 1993 single market has changed the perception of business." Lafarge has increased activities in Spain, Sweden, Austria, Germany, and during the past year, in Eastern Europe. Dr. Collomb admitted that Lafarge is seeking the best possible balance between its interests in Europe and America. He believes that there is still room to develop in the US. "The exciting issue is now more cultural than industrial: how to become both truly international and very local. We want to be local in Chicago and Cleveland, but we also want to grow on the experience of 50 plants across the world. It will take many years to build the network of an international company with a common set of values," he concluded. ■

"Our Success Will Also Be Yours," Says Polish Senator

A delegation of Polish entrepreneurs and newly elected leaders from the national and local governments of Poland discussed Poland's economic, political and social future during a European Institute round table luncheon on April 4.

Senator Krzysztof Pawlowski of the Christian Democratic Party explained that Poland's evolution towards democracy does not only depend on Polish efforts, but also on those of countries who assist through their investment and transfer of knowledge.

"Poland is yours. You conquered the West, now try to conquer the East in terms of economic and professional help to Poland," said Jack Ozarowski of the Krakow Industrial Society. He emphasized the "competitiveness" of Poland's new investment law, which allows foreign investors to transfer 100% of their profits abroad, and provides tax incentives to business. Senator Andrzej Machalski, who is also President of the Polish Employers' Association, observed that it is easier to manage companies which do not have existing workers' councils, and stressed the need to develop the small business sector. ■

Hans Simons on the European Health Agenda

At a dinner in honor of Hans Simons, State Secretary for Health and Welfare of the Netherlands, the mood was one of fear and curiosity about Europe's health agenda. With the Netherlands chairing the EC until December 1991, Mr. Simons will preside over the European Council of Health Ministers. Dutch efforts to contain its health problems, namely the prevention of AIDS and the control of drug abuse, were discussed. Mr. Simons said that discrimination against AIDS patients should be abolished and the "Europe Against AIDS" plan, with its emphasis on information, health education, treatment, social care, and biological research, will be the major tool for the future reduction of AIDS cases.

The strategies adopted by the Netherlands to control drug abuse were outlined. It is his view that regarding issues such as drugs and AIDS, policies governed by only moral objectives are often counterproductive. Mr. Simons further argued that emphasizing drug control is a quintessential "prerequisite" for the eventual prevention of AIDS. Needle exchange programs, for instance, slow down the epidemic of AIDS. He added, "contrary to popular belief, evidence shows that these programs do not lead to more drug use in general, or to more intravenous drug use, in particular."



Constance Horner, Deputy Secretary, US Department of Health and Human Services, with Hans Simons, State Secretary for Health and Welfare of The Netherlands, at European Institute dinner.

The Transatlantic Declaration is Not a Mere Declaration of Intent

A Message from EC President Jacques Delors

At the conclusion of The European Institute's seminar on European Institutions held in Brussels, April 7-9, Jacques Delors, President of the European Commission, sent the following message:

As we stand on the threshold of a new and unstable world, it is more than ever a matter of responsibility that we reinforce the partnership between Europe and the United States. As a more complex and more uncertain geopolitical system takes shape, Western Europe and the US must remain sources of stability which will prevent rifts, but we must also become a source of impetus, guiding the inevitable process of change to produce a closer-knit world.

In November 1990, by signing the Declaration on Relations Between the Community and the US, we laid the foundation of a new era. It should in no way be seen as a mere declaration of intent: since it was made, dialogue between the two sides has deepened and cooperation increased, particularly in fields such as science and technology. This is the spirit in which the bilateral trade disputes which still remain must be solved. The EC has made concessions and has embarked on a process of reform of the Common Agricultural Policy. It must be made clear that we will not go as far as to sacrifice an agricultural sector which has shaped a specifically European model of society to which we are attached. The European Community and North America, as agricultural giants, must move ahead, not only for their own good, but for the good of less privileged nations.

The Community can be a genuine partner of the United States only if it acquires a political personality. The central aim of the current intergovernmental conference on political union is to progressively give the Community a common external relations and security policy.

The transatlantic declaration recognizes the existence of a European identity as regards security, and thus opens the way to a more equitable sharing of responsibilities and burdens. However, it does not resolve the difficulty inherent in the fact that Europe presents a number of faces in discussions while the United States possesses a unity of outlook and action. European unification is thus more necessary than ever, and we propose to start this common defense policy by using what already exists. This is the Western European Union, which should become the crucible for a European defense system anchored in the Community, forming the second pillar of the Atlantic alliance and accompanying the first pillar, the US. ■

European Institutions

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the establishment of international rules for competition and introduce new areas of liberalization of trade in agriculture and services. Frans Andriessen added, "In economic terms my priorities would be that the US and the EC undertake some major economic projects of higher future value, such as HDTV."

Regarding internal changes, Sir Leon Brittan, EC Commission Vice President responsible for financial institutions and competition policy, supported building a European defense pillar within NATO. Referring to the need for more democratic accountability of European institutions, Sir Leon noted, "I do not think the powers of the European Parliament will be enhanced as much as some of its members wish, but I think that there will be an increase in the legislative power of the European Parliament. Perhaps in such areas as the environment, the Council of Ministers will also be able to take decisions on the basis of a qualified majority." Willy de Clercq and Simone Veil, both members of the European Parliament, expressed the aspirations of the parliamentarians as well as their personal views on national politics vis-a-vis the European Community.

Among internal changes Vice President Brittan also foresees the involvement of national parliaments of member states "very much more" in the decision making process. "I do not think the idea of having a second house of the European Parliament, constituted by representatives of the national parliaments, will happen. But a body representing the national parliaments-consisting of members of the national parliaments-could engage in a process of scrutiny and participate in decision-making with the Council of Ministers. It could give its views on one important issue, namely the principle of subsidiarity, which is the concept of what is to be done at the Community level and at the state level."



On location in Brussels at international seminar on European institutions.

After the single market is completed in 1993, the implementation of the Economic and Monetary Union (EMU) will be the next main step, he concluded.

Sir Peter Petrie, Advisor to the Governor of the Bank of England, explained the intricacies of British monetary policies in view of the creation of the EMU. CEOs, including Baron Daniel Janssen of Solvay, Mario Arcari of Banca Commerciale Italiana, and Viscount Etienne Davignon of Société Générale de Belgique, stressed the necessity for the corporate world to dialogue with the EC Commission and European leaders on the implications of institutional developments on business and industry. US Senator William V. Roth Jr., Ranking Minority Member of the Senate Finance Subcommittee on Taxation, presented the US "wish list" on transatlantic dialogue which includes closer cooperation in areas of competition, antitrust policy, taxation, standards, and the environment.

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Dr. Zbigniew Brzezinski, former National Security Advisor, in discussion with Dr. Bernd Wilz, Chairman of the Defense Policy Working Group of the Christian Democratic Union, Christian Social Union, and Free Democratic Party of the German Bundestag.

Europeans Ask for Greater Burden-Sharing

The need to reshape European security in view of the end of the Cold War and the growing economic and political strength of the EC are among the challenges addressed in a new European Institute series on European defense. On May 9, a discussion took place with a German parliamentary delegation led by Dr. Bernd Wilz, Chairman of the Defense Policy Working Group of the Christian Democratic, Christian Social, and Free Democratic Parties in the German Bundestag. On May 31, a dialogue was organized with Ambassador Gilles Curien of France, special envoy of the Ministry of Foreign Affairs.

Both officials sought to reassure their American audience about the future of NATO. Ambassador Curien stated, "we are worried because the Americans are worried." Both expressed the firm commitment of their governments to the Atlantic Alliance, described by Dr. Wilz as the "secure anchor for our future." Both felt that the evolution of a common security policy in Europe, the "European pillar," would strengthen transatlantic ties.

Discussion at both sessions focused heavily on the changing relationships between NATO, the EC, and the Western European Union (WEU). Dr. Wilz envisages retaining NATO's command structure while developing a supporting role for the WEU. Ambassador Curien also sees a "complementary" relationship between the various institutions, including the CSCE (Conference on Security and Cooperation in Europe). But Dr. Wilz called for joint thinking on how to "develop more practice" with the CSCE to put it to better use.

Helping the newly democratic nations of Eastern Europe is a priority for German security in particular, and for Western Europe as a whole. In this area it is the Germans, not the Americans, who are asking for greater "burden-sharing." Timely and generous action can help to avert what Dr. Zbigniew Brzezinski, a luncheon guest, called the possibility of a "security vacuum" in the region.

The Persian Gulf War raises the politically sensitive question of military action beyond the geographic scope of NATO. According to Ambassador Curien, even if European interests were different from those of the US, there would be full consultation within NATO. For Germany, the issue raises consultation questions as well as historical sensitivities. Dr. Wilz believes that Germany will fulfill its obligations as a responsible friend and ally, but he stressed that "we need time."

By Dr. Ellen Frost, Corporate Director, International Affairs, United Technologies Corp.



Richard Imus, President of Daimler-Benz Washington Inc., with Peter Allgeier, Deputy USTR

Transatlantic Business Advisory Committee

The European Institute inaugurated a series of meetings of its Transatlantic Business Advisory Committee with Richard Wright, First Secretary for Commercial Affairs of the Delegation of the Commission of the European Communities on May 17, and Dr. Peter Allgeier, Assistant US Trade Representative for Europe and the Mediterranean on June 20. During the fruitful exchange with Institute corporate members, it was agreed that although agriculture is important, industry should not be neglected. Mr. Wright, who is responsible for monitoring US trade legislation and executing EC trade policy in Washington, noted that the agenda of pending issues between the EC and the US is rapidly increasing. He emphasized the necessity to reach solutions both bilaterally and multilaterally. Dr. Allgeier noted, "There will be no successful conclusion of the Uruguay Round unless there is agreement between the US and the EC. If there is agreement between these two, it is hard to imagine the Round failing." He attributes the number of disputes to "the successful commerce between the EC and the US." Specific issues of the negotiations, such as raising the standard of protection in the TRIPS (Trade Related Intellectual Property Protection), lowering US tariff peaks, and finding a common ground on government procurement, were examined. ■

The European Institute is a non-profit, non-partisan center for dialogue and information exchange on European economic and political developments and Euro-American relations. It provides a neutral forum for direct, substantive contact among government decision and policy makers, corporate executives, economic and foreign policy experts, journalists, and academics from both sides of the Atlantic.

Independent from the EC Commission, European states, and the US government, the Institute maintains a balance between public and private funding and between European and American participation. Activities include:

- **Euro-American Issues Dinners**
- **European Integration Series**
- **International Seminars**
- **Transatlantic Business Advisory Committee**

For further information, please contact: **Shaazka Beyerle**, Executive Director at (202) 895-1670.

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Europe in Washington

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European Duo of Ursula Seiler-Albring and Elisabeth Guigou

Ursula Seiler-Albring and Elisabeth Guigou, respectively Ministers of European Affairs in Germany and France, presented their countries' European policy proposals for European integration this fall at The European Institute. Ursula Seiler-Albring spoke on October 21, and Elisabeth Guigou on November 21, a few days before the Maastricht conference.

Germany's commitment, Ms. Seiler-Albring said, is clearly defined in the Basic Law: "To serve the peace of the world as an equal partner in a united Europe." As Chancellor Kohl and President Mitterrand jointly submitted a defense proposal just days before her talk, Ms. Seiler-Albring outlined the agreement's main provisions: to include a common defense policy in the treaty on political union; to broaden security cooperation, starting with nuclear non-proliferation, the control of arms exports, and European arms control; and to strengthen French and German military cooperation in order to develop a European defense. Focusing on the institutions of a pan-European security system, the German Minister sees the Western European Union (WEU) of nine EC members as a valuable bridge between the EC and NATO.She emphasized that a European security policy must not impair NATO's structures or function, and expressed her hope that the recently signed Transatlantic Declaration will become a formal treaty. She also proposed an extension of NATO's role in Eastern Europe through the creation of the North Atlantic Cooperation Council, and considered the Council on Security and Cooperation in Europe the framework for a peaceful pan-European order.

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(From left to right) Colette Flesch, the EC Commission, Jacqueline Grapin, The European Institute, Susan King, WJLA-TV, Jack Valenti, Motion Picture Association, and Judy Woodruff, MacNeil/Lehrer NewsHour.

"An Unparalleled Exercise in Deregulation," Says Colette Flesch About the Controversial European Broadcasting Directive

Colette Flesch, Director-General of Audiovisual, Information, Communication and Culture at the Commission of the European Communities, was recently joined by Jack Valenti, President of the Motion Picture Association, and Deane Johnson, President of Warner Communications, at a gathering of representatives of the American broadcasting industry organized by The European Institute in cooperation with the International Women's Media Foundation. She discussed the industry's unique relationship to the creation of the European Single Market in the new world of 1993.

Referring to 1992 as "an unparalleled exercise in deregulation and liberalization designed to eliminate the physical, technical, and fiscal barriers that fragment the European market while creating acceptable standards on safety and consumer protection," Ms. Flesch reminded the audience that the European communications industry and Community policy for film and television must consider both the economic aspect and the cultural dimension which reflect European diversity and characterize national policies within the media.

Although European television has made great progress during the past decade, cross frontier broadcasting on the continent requires coping with obstacles unknown to American broadcasters. In order to solve problems ranging from the multiplicity of languages to differing national rules regarding copyrights and advertising, the EC Commission proposed the 1986 "Television Without Frontiers Directive." Effective October 3, 1991, the directive implements certain minimum rules guaranteeing the free flow of programs within the EC.

The controversial directive also creates a Community preference system designed to encourage the development of European productions. In spite of American claims that the directive establishes "Draconian barriers" in the form of a quota, Ms. Flesch insisted that the directive will have a

(continued on page 3)

European Investment Conference
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News in Brief



Dr. Friedrich König, Member of the Austrian Parliament and Spokesman for the Austrian People's Party.

For Lord Cockfield, the Single Market is Only The Beginning

Lord Cockfield, who launched the EC 92 program in 1986 as Vice President of the EC Commission, commented on the evolution of the Single Market during a luncheon on October 23. For him, the completion of the Single Market is only the beginning of a deeper economic union of Europe. In order to complete the process, a single currency should follow the Single Market, and a single economy should be achieved by the end of the century.

Lord Cockfield regards the widening-deepening dilemma as a "bogus argument." He welcomes the creation of the European Economic Area (EEA), both as an extension of the EC 92 program and as a stepping stone to Community membership for EFTA countries. Free trade agreements are, he said, the "right way forward" for relations with Eastern Europe. Lord Cockfield's vision of Europe becoming the largest and most prosperous area in the world raises both great potential and challenges for the future. ■

Austria and Finland Link the EC to the Outside

Different, but complementary perspectives of Europe's relations with Central and Eastern Europe were recently presented by two politicians from the EFTA countries. Dr. Friedrich König, spokesman for the Austrian People's Party, addressed a European Institute luncheon on October 24, while Antti Satuli, Director General for External Relations in the Finnish Ministry, exchanged views with members of The European Institute on November 13.

Dr. König examined the question of Austria's neutrality within the context of its new membership in the European Economic Area (EEA). Austria has been following, he stated, a policy of the Cold War; now it is ready to become part of a "common European security system." A major contribution of Austria to the European Community in the future could be its experience with Eastern Europe, and its traditional role as an East-West bridge.

Mr. Satuli examined the economic impact of the agreement between the 7 EFTA countries and the EC 12 to create the largest economic block in the world--a single market of 380 million consumers. Both Dr. König and Mr. Satuli emphasized that the EEA is a stepping stone towards eventual membership in the EC. Community negotiations with Austria and Sweden will begin in 1993. Mr. Satuli announced that Finland will make the decision to become a candidate for EC full membership early in 1992. He also promoted the creation of free trade areas with Eastern European countries, with the eventual goal of incorporating them into the EC. ■

Agricultural Self-Sufficiency, A Goal
Says Paul De Keersmaeker

"The agricultural sector cannot and may not be isolated," remarked Belgian Secretary Paul De Keersmaeker, one of the few ministers in Europe responsible for both European affairs and agricultural policy, at an October 4 Institute luncheon. During the discussion of the role of agriculture in international trade negotiations, De Keersmaeker emphasized the individual characteristics of agriculture in the EC, and its non-economic functions, such as environmental protection. "The primary goal for any population or nation," he explained, "is to achieve self-sufficiency in its agricultural products." Referring to the EC's reductions in agricultural supports, he noted that if all involved continue to make equal efforts, a balanced GATT agreement can be achieved. ■



Paul De Keersmaeker, Belgian Secretary for European Affairs and Agriculture.

Commissioner Scrivener on New Tax Agreement

Christiane Scrivener, EC Commissioner in charge of taxation, met on July 15 with Institute members to discuss the new agreement on EC taxation policy. She explained that the agreement will fix the standard VAT rate at a minimum of 15%, will keep a number of reduced or zero rates for a limited number of products whose trade does not distort competition, and is considered to be the first step towards the approximation of excise duties. Ms. Scrivener remarked that for the first time in a European space, there has been the abolition of withholding tax on dividends--the elimination of taxation when companies of different member countries merge together. Furthermore, the Community is working on the abolition of withholding taxes on payments of interest and royalties between associated companies. The implication for foreign companies is that they will no longer be penalized for operating in several member nations. The steps expected to be realized by January 1993 include the abolition of internal borders, simplification of the administrative burden on companies, and the elimination of obstacles for intra-community corporate operation. ■

Open Investment Policies Serve Our Interest

American investment policy is built on two simple principles. The US welcomes direct foreign investment, and we are interested in liberalizing investment regimes abroad to assure fair, open and non-discriminatory treatment of US investors. Open investment flows advance the economy's efficiency, promote economic growth, strengthen US industrial competitiveness and foster higher living standards for all Americans. The US recognizes only one exception to an open investment policy: the Administration is prepared to review and, in exceptional cases, restrict foreign investments which pose a direct threat to US national security. This exception is the so-called Exon-Florio provision in the 1988 trade act.

An important issue is to define the malleable concept of national security. In implementing the Exon-Florio provisions, the Administration has taken seriously the statement that Exon-Florio was not intended to create barriers to foreign investment and the congressional committees responsible for administering the Exon-Florio provisions have insisted on credible evidence of a direct threat to US military security. In fact, the President has disapproved only one investment to date. However, some criticize the Administration's approach to Exon-Florio as too cautious. Legislation has been introduced to expand the definition of national security to include technological and economic security in order to prevent foreigners from targeting the US high technology sector. The Administration has consistently and strongly opposed these efforts on the grounds that such barriers would be highly counter-productive. The US, like all nations, has much to gain from the free flow of technology and research.

While we have adhered to open trade investment policies since the mid-1930s, the tension resulting from the economic change in the 1980s generated numerous efforts to challenge this economic orthodoxy. While some believe this idea has political appeal, it has never captured the imagination of the American public, who perceives the assault on their jobs and checkbooks. In 1990, foreign-owned US companies employed nearly 3.2 million Americans, and foreign-owned US affiliates accounted for 7% of US manufacturing jobs. Foreign investors paid about 80 billion dollars in US wages.

Advocates of economic nationalism have mounted an interesting challenge to open trade and investment policy, but they have failed to demonstrate how it would create jobs or improve US competitiveness.We need to strengthen international economic cooperation, especially as we seek to integrate today's new democracies into the world economy.

By Roger Porter, Assistant to the President for Economic and Domestic Policy



Ursula Seiler-Albring, German Minister of State for European Affairs, at Institute dinner.

European Duo

(continued from page 1)

Elisabeth Guigou's words echoed the German Minister's desire to see a united federal Europe. She also emphasized the importance of continued cooperation with NATO while developing a European defense "capable of assuming its share of the security burden." Speaking more broadly of political union, the French Minister discussed additional components which she considers critical to a successful federal Europe. She called for strengthening the economic action of the EC both in traditional sectors such as the environment and industry, as well as in the areas of immigration, culture and infrastructure. She also stressed her support of a single currency administered by a central bank and the creation of one interest rate and one monetary policy. While acknowledging the resulting loss of national autonomy, Ms. Guigou pointed out that certain economic policies would be decided by national parliaments within the framework of EMU. Finally, she promoted European citizenship as "essential" for creating "a new identity for Europe."

Both the French and the German Ministers emphasized that they saw no dilemma between widening and deepening, and that the EC's role in aiding the emerging democracies is a vital one. ■



Elisabeth Guigou, French Minister of European Affairs, on November 21, 1991.

Broadcasting Directive

(continued from page 1)

liberalizing effect on the global communications industry as it applies in Europe. Ms. Flesch described the increase in transatlantic cooperation between production and distribution companies during the past year and noted specifically that major American distributors currently hold over 80% of Europe's theatrical film revenues, and in 1988, 24% of all television programming originated in the United States. The new directive allows American producers to have automatic access to 50% of the European market. According to current figures, European productions have a market share of not more than 1% in the US.

However, the American broadcasters present were not thoroughly convinced that the new regulations in Europe would lead to better times for them. ■

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Washington, DC 20016
Jacqueline Grapin, President
Emily Liebers, Editor
Laura Adshead, Contributing Writer
Jennifer Greenfeld, Photographer

European Institute Conference on European Investment in the U.S.



(From left to right) Robert White, Under Secretary for Technology, US Department of Commerce, Sir Leon Brittan, Vice President of the EC Commission, Congressman Jim Leach, and Jacques Andréani, French Ambassador to the US, at the conference luncheon.

63% of Foreign Investment, But Slowing Down

European investment constitutes 63.5% of all foreign investment in the US, and on September 22-23, The European Institute organized a conference to examine the trend. As a basis for the discussions moderated by Robert Hormats, Vice President of Goldman, Sachs, International, and Michael Elliott, Bureau Chief of *The Economist*, surveys were commissioned to KPMG Peat Marwick and Price Waterhouse to define the criteria for European investment in the US, and to describe federal and subfederal legislation affecting such investment.

Though most public attention on foreign investment focuses on the acquisition of landmark American corporations, it was found that only 25% of European investment financed such takeovers. 71% went to start-up companies and created new jobs or industrial capacity. European and American government officials, as well as senior executives from Siemens, Thomson, British Aerospace, Lafarge, Ericsson, Dresdner Bank, and AKZO America, discussed the recent slowdown of European investment in the US, focusing on factors influencing corporate investment strategies within the context of increased global competition for scarce capital. Alfred Sikes, Chairman of the Federal Communications Commission, addressed the globalization of the telecommunications market, Joseph Connor, Chairman of the International Chamber of Commerce, discussed global coordination of international investment policies, and Congressman Jim Leach evaluated the impact of the US banking crisis. As Roger Porter, Assistant to the President for Economic and Domestic Policy, and William Barreda, Deputy Assistant Secretary for Trade and Investment Policy at the US Treasury Department, generally welcomed European investment, Mayor Sharon Pratt Kelly also expressed her intention to attract more foreign investors to Washington, DC. ■

Riccardo Perissich: Diversity Without Fragmentation

In a challenging speech comparing the US federal system and "economic federalism" in the EC, Riccardo Perissich, Director General of the 1992 Single Market Program, emphasized that the general thrust of economic regulation in Europe has been "to minimize rule-making at the Community level." Community legislation, such as anti-trust regulation and liberalization of public procurement contracts, lays down "essential requirements" to allow companies to transcend national barriers. He explained that the EC's "economic federalism" is essentially decentralized and Community regulations are only created when member states' regulatory systems are insufficient. The Commission has even left the responsibility of regulation application to the member states, and encourages information networks between countries. Such measures preserve the diversity of nations within the process of economic integration. European companies operating in the US are finding that the American federal system works quite differently. ■



Robert Hormats, Vice Chairman, Goldman, Sachs, International, a moderator of Institute conference.

Sir Leon Brittan: EC, A Model for Eastern Europe

Addressing the issues of integration and disintegration in Europe, Sir Leon Brittan, EC Vice President responsible for competition and financial institutions, noted that the EC has played an important role in smoothing the path of transition in Central and Eastern Europe. Sir Leon suggested that the EC could also provide a model for the new states of a community of cooperating, yet independent nation states. The EC, he said, would only be able to encourage the republics of the former Soviet Union toward such a construction if further integration toward a common foreign and security policy continued. Sir Leon also hoped that the West could bring the emerging democracies into the international bodies of the United Nations and the GATT. ■

The European Institute is a non-profit, non-partisan center for dialogue and information exchange on European economic and political developments and Euro-American relations. It provides a neutral forum for direct, substantive contact among government decision and policy makers, corporate executives, economic and foreign policy experts, journalists, and academics from both sides of the Atlantic.

For further information, please contact: **Shaazka Beyerle**, Executive Director, at (202) 895-1670.

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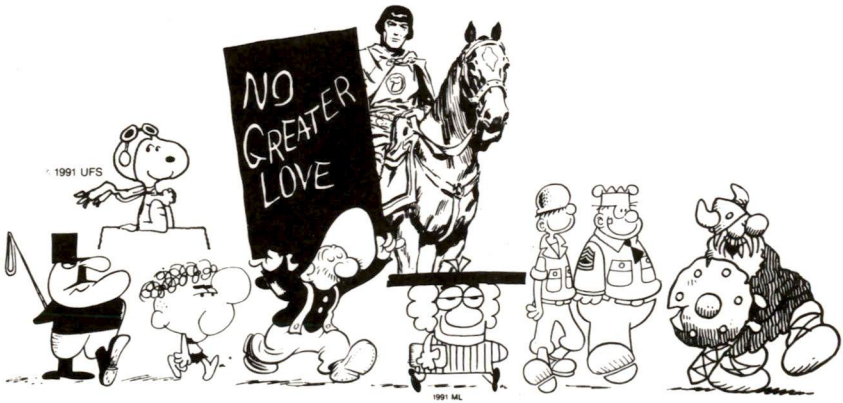


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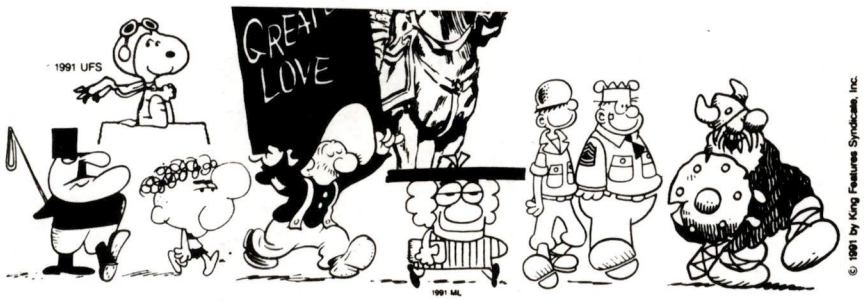
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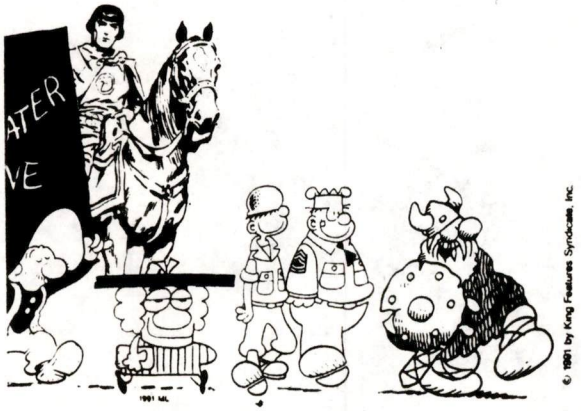
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for DePaul University alumni and friends on

Wednesday, April 29, 1992

6:00 p.m. - 8:00 p.m.

The Gold Room
Room 2168 — The Rayburn Office Building
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Washington, D.C.

Remarks by
Congressman Rostenkowski
and
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Provost, DePaul University

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DePaul Reception Hosted by Congressman Rostenkowski — Wednesday, April 29, 1992

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Daytime phone _____

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The Honorable and Mrs. Samuel K. Skinner

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The White House

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Wednesday, April 29, 1992

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Professor of Astronomy
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Professor of Astronomy
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on 4/28/92

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Congress of the United States
House of Representatives
Washington, D. C. 20515

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Doorkeeper

April 14, 1992

Dear Mr. Skinner,

His Excellency, Richard von Weizsäcker, The President of the Federal Republic of Germany, will deliver an Address to a Joint Meeting of Congress on Thursday, April 30, 1992, at 11:00 AM, and you are invited to attend.

The Address will be delivered in the House Chamber. We request that you present yourself at 10:30 AM in room H-208 in the Capitol, so that seating can be concluded on the Floor of the House before the set time.

Please confirm your presence on this occasion by calling 225-3505.

Sincerely yours,

James T. Molloy

The Honorable Samuel Skinner
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