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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Chief of Staff, White House Office of
Series: Card, Andrew, Files
Subseries:

OA/ID Number: 04885
Folder ID Number: 04885-004d

Folder Title:
Miscellaneous Correspondence (No Response Necessary) 1991 AHCard [4]

Stack:

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Row:

15

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22

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1

Position:

Withdrawal/Redaction Sheet (George Bush Library)

Doc. No. / Type	Subject/Title	Date	Restriction	Classification
01. Packet	U.S. Navy Reserve retirement forms, Re: Commander J. H. Ahlin. (5 pp.)	n.d.	(b)(6)	
02. Form	Application for Federal Employment (SF-171), Re: Sonia M. Palacios De Miranda. (15 pp.)	09/27/91	(b)(6)	
03. Resume	Resume Display printout, Re: James Henry Quello. (5 pp.)	n.d.	(b)(6)	

Page 1 of 1

Collection:

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WHORM Cat.:
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P-2/P-5 Review Case #:



Republican
National
Committee

Clayton Yeutter
Chairman

RECEIVED

OCT 29 1991

October 28, 1991

AC HAS SEEN

The Honorable Andrew H. Card, Jr.
The Office of Policy Development
The White House
Washington, D.C. 20500

Dear Andy,

Thank you for addressing The President's Club National Meeting as our Keynote Luncheon Speaker on October 23, 1991, at The Grand Hyatt Washington.

Your participation helped make our National Meeting quite a success. As I spoke with members later, they told me how much they enjoyed your remarks and appreciated your candor.

Andy, I want you to know how much everyone involved with The President's Club, and I personally, appreciate your finding the time in your pressing schedule to support the Club and our vital fundraising programs at the Republican National Committee.

Sincerely,


Clayton Yeutter

CY/ea

YOU WERE SUPER TO DO THIS ON
SHORT NOTICE. LOTS OF COMPLIMENTS
ON YOUR PRESENTATION

RECEIVED

OCT 28 1991

AC HAS SEEN

October 24, 1991

MEMORANDUM FOR: Andy Card
FROM: Wayne Valis *Wayne*
SUBJECT: Healthcare Equity Action League

As you may know, Dirk Van Dongen of the National Association of Wholesaler-Distributors, John Motley of the National Federation of Independent Business, Pam Bailey of the Healthcare Leadership Council and others held a press conference last Tuesday to announce the formation of the Healthcare Equity Action League (HEAL). Enclosed is some of the press we received.

HEAL is a coalition of nearly 300 companies, associations and organizations representing hundreds of thousands of large and small businesses, health care providers, insurers and related groups. These one million employers offer health care to millions of employees. Enclosed for you is HEAL's membership list.

The members of HEAL are committed to strengthening the U.S. health care system through a series of incremental reforms. A seven-step, incremental plan for reform is outlined in the enclosed mission statement.

I'll be sure to keep you posted on HEAL's activities.

*Andy -
HEAL will meet
Nov 6
@ summer on
at 10 am -
we'll help
show
I think
the Pres
himself up -
WV*

Business Groups Unite to Lobby on Health Insurance

By Spencer Rich
Washington Post Staff Writer

A coalition of 285 business groups representing 1 million employers launched a campaign yesterday to improve existing health insurance coverage and defeat plans that would restructure the national health care system.

"The basic structure of our health system is sound and cannot only be repaired but improved and broadened" without "radical surgery" to the current system," said John Motley, who will be legislative co-chairman of the new group, the Healthcare Equity Action League.

Formation of the group gives small business employers a potentially powerful lobbying instrument as Congress considers how to provide health insurance to 34 million Americans who lack it and how to hold down insurance cost increases.

Motley, who is vice president of the National Federation of Independent Business (NFIB), called the co-

alition's program "practical, do-able solutions to our national health care crisis."

The coalition program, for example, would:

- Wipe out more than 800 state rules requiring health coverage to include special benefits that inflate the cost of a basic insurance package.

- Wipe out laws in some states prohibiting managed care plans, in which the insurer monitors costs and excessive treatments.

- Reform the insurance market for small firms to guarantee access and renewability at prices not excessively greater than what large firms are charged.

- Revise medical malpractice laws, so that doctors don't perform excessive services to protect themselves against possible lawsuits.

- Permit full tax deductibility of health insurance premiums for unincorporated small businesses, instead of the 25 percent allowed sole proprietors.

Motley said a bill being readied

by Senate Finance Committee Chairman Lloyd Bentsen (D-Tex.) and House Ways and Means Committee Chairman Dan Rostenkowski (D-Ill.) would address many of the coalition's goals.

The coalition, Motley and others said, will oppose Canadian-style health insurance plans and "play or pay" legislation that would compel employers to insure their workers or pay a tax to help the government do it.

Harry Sullivan of the Food Marketing Institute, representing grocery groups, will work with Motley as the legislative co-chairman. Other leaders at a news conference yesterday were Dirk Van Dongen, president of the National Association of Wholesaler-Distributors, Healthcare Leadership Council President Pamela G. Bailey and Mark Gorman, senior government affairs director of the National Restaurant Association.

Although the bulk of the 1 million employers are small businesses, the groups in the coalition include large

insurance firms such as Prudential, John Hancock, Aetna, CIGNA and New York Life, as well as Hershey Foods, the Marriott Corp., American Cyanamid and the American Farm Bureau Federation. A spokesman said the 285 member groups have dozens of lobbyists in Washington in position to work on health issues.

Affordable health care championed

By Anne Veigle
THE WASHINGTON TIMES

Frustrated with the rising cost of health care, a coalition of some 250 employers, insurance companies and health care groups yesterday announced a seven-point plan to make health insurance more affordable.

In general, the group opposes national health insurance and advocates the repeal of federally mandated employer-provided insurance benefits.

"Businesses are deeply concerned about their ability to be able to provide for their employees," said John Motley, vice president of government relations with the National Federation of Independent Business, which represents small businesses. "The root of the problem is government intervention in the health care marketplace."

The coalition's proposed changes rely heavily on the removal of laws that require employers to provide insurance benefits, but the group says its program would not deprive consumers of benefits.

"Our primary goal is to get coverage for people who don't have it and keep it for people who do," said Pamela G. Bailey, president of the Washington-based National Committee for Quality Health Care and a member of the coalition.

Employers are not going to be able to keep up with health care cost increases that average 20 percent a year, said Dirk Van Dongen, president of the National Association of Wholesaler-Distributors. By reducing health care costs on employers, workers will come out ahead, he said.

The coalition includes a broad spectrum of interests ranging from

restaurant owners to insurance companies, which spent over a month drafting the platform of proposed changes. The seven points are:

- Repealing laws that mandate insurance benefits. According to the coalition, employers are bearing the brunt of rising insurance premiums for a certain level of benefits that state laws require. If these laws were repealed, insurance would cost less, the group says.

- Repealing state laws that block managed care options. Managed care plans give employers a larger say in what benefits employee health plans will cover. But some state laws require employers that opt for managed care plans to give employees a choice — thus reducing the cost-saving benefits, the coalition says.

- Reforming insurance underwriting. The group supports laws that would eliminate insurance rating practices that penalize individu-

als and small businesses who want to buy insurance. The proposed reforms also would prohibit insurance underwriters from denying benefits to employees with "pre-existing" conditions.

- Reforming medical malpractice provisions. A revamping of liability laws would reduce the costly premiums that doctors must pay to protect themselves from malpractice claims.

- Making health insurance premiums deductible. Right now, most small businesses can deduct only 25 percent of their health insurance premiums although incorporated businesses get a full write-off.

- Educating consumers about cheaper health care options.

- Reducing health care costs. The group suggests development of incentives that would encourage insurers to use managed care systems to reduce costs.

Wednesday, Oct. 16, 1991

Houston Chronicle

Firms form coalition to rein in health costs

WASHINGTON (AP) — More than 250 businesses and industry associations have formed a coalition to push for tax breaks, medical malpractice limits and other changes in the nation's health-care system in an effort to control its costs.

"Our members cannot afford 20 percent, unrelenting increases in health insurance costs," Dirk Van Dongen, president of the National Association of Wholesaler-Distributors, said Tuesday.

"We are here because we feel that 20 percent figure has to come down, and it has to come down quickly," said Van Dongen, whose association is on the steering committee of the coalition.

The 285 members of the coalition, Healthcare Equity Action League, or HEAL, are backing a series of incremental reforms for which they believe there is general agreement in the administration, Congress and among employers.

These proposals include repeal-

ing state health insurance mandates, pre-empting state laws that restrict managed care, reforming medical malpractice laws and prohibiting certain underwriting practices that limit the availability of health insurance.

Other proposals the coalition endorses include extending the full tax deduction for health insurance premiums, now enjoyed by large and incorporated businesses, to small businesses, and encouraging managed care.

HEALTHCARE EQUITY ACTION LEAGUE (HEAL)

STEERING COMMITTEE

Aetna Life & Casualty	National Wholesale Druggists' Association
American Apparel Manufacturers Association	New York Life Insurance Company
American Bakers Association	NMTBA-The Association for Manufacturing Technology
American Business Conference	Pagonis & Donnelly Group, Inc.
American Cyanamid Company	Pennsylvania Hospital
American Farm Bureau	PepsiCo
American Hardware Manufacturers Association	The Principal Financial Group
American Institute of Architects	The Prudential
American Managed Care & Review Association	Schering-Plough Corporation
Amway Corporation	ServiceMaster Management Services
Associated Builders and Contractors	Super Valu Stores, Inc.
Association of Health Insurance Agents	The Travelers Companies
The Beer Institute	U.S. Federation of Small Businesses, Inc.
Beneficial Management Corporation	Wendy's International, Inc.
Burroughs Wellcome Company	Wills Eye Hospital
Carl Karcher Enterprises	
Caterair International Corporation	
The CIGNA Corporation	
Council of Smaller Enterprises	
Eli Lilly & Company	
Evanston Hospital Corporation	
Federation of American Health Systems	
Florists' Transworld Delivery Association	
Food Marketing Institute	
Harman Management Corporation	
Harris Methodist Health System	
Health Industry Distributors Association	
Health Industry Manufacturers Association	
Health Insurance Association of America	
Health Midwest	
Health One	
Healthcare Leadership Council	
Hershey Foods Corporation	
Hillcrest Baptist Medical Center	
Humana Inc.	
Industrial Distribution Association	
International Mass Retail Association	
John Hancock Mutual Life Insurance Company	
Kimberly Quality Care	
The Law Offices of Deborah Steelman	
Marriott Corporation	
Mobile Technology Inc.	
Morrison Incorporated	
National-American Wholesale Grocers' Association	
National Association of Aluminum Distributors	
National Association of Chain Drug Stores	
National Association of Convenience Stores	
National Association of Wholesaler-Distributors	
National Committee for Quality Health Care	
National Council of Chain Restaurants	
National Federation of Independent Business	
National Medical Enterprises, Inc.	
National Restaurant Association	
National Retail Federation	

HEALTHCARE EQUITY ACTION LEAGUE (HEAL)

GENERAL MEMBERSHIP

Advertising Specialty Institute
Aerospace Industries Association
Air-conditioning & Refrigeration Wholesalers Association
Alabama Wholesale Beer & Wine Association
Albertson's, Inc.
Allen Park (MI) Chamber of Commerce
Alliance of American Insurers
The Aluminum Association
American Council on Education
American Electronics Association
American Federation of Small Business
American Furniture Manufacturers Association
American Machine Tool Distributors Association
American Meat Institute
American Society of Computer Dealers
American Supply Association
American Traffic Safety Services Association
American Veterinary Distributors Association
Appliance Parts Distributors Association
Associated Beer Distributors of Illinois
Associated Equipment Distributors
Associated General Contractors
Association of Ingersoll-Rand Distributors
Association of Steel Distributors
ATLAND Management Corporation
Automotive Service Industry Association
Aviation Distributors & Manufacturers Association
Baker Industries, Inc.
Beauty & Barber Supply Institute
Becton Dickinson & Company
Beer & Wine Association of Ohio
Beer Industry League of Louisiana
Beer Industry of Florida
Beer Wholesalers Association of New Jersey
Benihana National Corporation
Bicycle Wholesale Distributors Association
Biscuit & Cracker Distributors Association
California Association of Tobacco & Candy Distributors
California Association of Wholesalers-Distributors
California Beer & Wine Wholesalers Association
California Trucking Association
Central Wholesalers Association
Ceramic Tile Distributors Association
Chamber of Commerce of Hawaii
Chamber of Commerce of New Rochelle (NY)
Charles M. Ostheimer & Associates, Inc.
Chicago Metropolitan Distributors Association
Clemson Area (SC) Chamber of Commerce
Colorado Beer Distributors Association
Computer Dealers & Lessors Association
Copper & Brass Servicenter Association
Council for Periodical Distributors Association
Council of Wholesale-Distributors National Kitchen and Bath Association

Dairy and Food Industries Supply Association
Davenport (IA) Chamber of Commerce
Digital Dealers Association
Eckerd Drug Company
Electrical-Electronics Material Distributors Association
Engine Service Association
Farm Equipment Wholesalers Association
Fire Suppression Systems Association
Fluid Power Distributors Association
Food Industries Suppliers Association
Food Processing Machinery and Supplies Association
Foodmaker, Inc.
Foodservice Equipment Distributors Association
General Merchandise Distributors Council
Georgia Beer Wholesalers Association
Glenwood Springs (CO) Chamber Resort Association
Grand Rapids Area (MI) Chamber of Commerce
Greater Detroit Chamber of Commerce Wholesaler-Distributor Association
Greater North Dakota Association/WAM Council
Greater Raleigh (NC) Chamber of Commerce
Greater Washington Food Wholesalers
HealthTrust, Inc.
Henderson (NV) Chamber of Commerce
Hobby Industry Association of America
Hoffmann-La Roche Inc.
Independent Electrical Contractors, Inc.
Independent Laboratory Distributors Association
Independent Medical Distributors Association
Independent X-ray Dealers Association
Indiana Beverage Alliance
Institutional & Service Textile Distributors Association
International Dairy Foods Association
International Truck Parts Association
International Sanitary Supply Association
Iowa Grain and Feed Association
Irrigation Association
JT&A, Inc.
Jewelry Industry Distributors Association
Jobbers Credit Association
Johnson & Johnson
The Krystal Company
Lenoir County (NC) Health Cost Containment Coalition
Long John Silver's, Inc.
Los Angeles Fasteners Association
Machinery Dealers National Association
Manitowoc-Two Rivers (WI) Chamber of Commerce
Material Handling Equipment Distributors Association
MDU Resources Group, Inc.
Metro East (MI) Chamber of Commerce
Metropolitan Life Insurance Company
Michigan Association of Distributors
Michigan Beer & Wine Wholesalers Association
Michigan Distributors & Vendors

Mid-America Supply Association
 Middle Atlantic Wholesalers Association
 Mississippi Malt Beverage Association
 Missouri Beer Wholesalers Association
 Montgomery County Pharmaceutical Association of
 Pennsylvania
 Motorcycle Industry Council
 Music Distributors Association
 National Appliance Parts Suppliers Association
 National Appliance Service Association
 National Association of Chemical Distributors
 National Association of Container Distributors
 National Association of Electrical Distributors
 National Association of Fire Equipment Distributors
 National Association of Floor Covering Distributors
 National Association of Flour Distributors
 National Association of Hose and Accessories Distributors
 National Association of Meat Purveyors
 National Association of Realtors
 National Association of Recording Merchandisers
 National Association of Service Merchandising
 National Association of Sign Supply Distributors
 National Association of Sporting Goods Wholesalers
 National Association of Tobacco Distributors
 National Association of Wholesale Independent Distributors
 National Beer Wholesalers Association
 National Building Material Distributors Association
 National Business Forms Association
 National Candy Wholesalers Association
 National Club Association
 National Commercial Refrigeration Sales Association
 National Electronic Distributors Association
 National Fastener Distributors Association
 National Food Distributors Association
 National Frozen Food Association
 National Grocers Association
 National Independent Poultry & Food Distributors Association
 National Industrial Glove Distributors Association
 National Insulation and Abatement Contractors Association
 National Lawn & Garden Distributors Association
 National Locksmith Suppliers Association
 National Marine Distributors Association
 National Office Products Association
 National Paint Distributors
 National Paper Trade Association
 National Printing Equipment & Supply Association
 National Sash & Door Jobbers Association
 National School Supply & Equipment Association
 National Solid Wastes Management Association
 National Spa & Pool Institute
 National Truck Equipment Association
 National Welding Supply Association
 National Wheel & Rim Association
 National Wholesale Furniture Association
 National Wholesale Hardware Association
 New England Paper Merchandising Association
 New England Wholesalers Association
 New York State Beer Wholesalers Association

New York State Plumbing & Heating Wholesalers
 North American Horticultural Supply Association
 North American Wholesale Lumber Association
 Northamerican Heating & Airconditioning Wholesalers
 Association
 North Carolina Beer Wholesalers Association
 North Carolina Wholesalers Association
 Northern Rhode Island Chamber of Commerce
 Northwestern Public Service Company
 Optical Laboratories Association
 Orange County (NY) Chamber of Commerce
 Outdoor Power Equipment Distributors Association
 Pacific Southwest Distributors Association
 Pet Industry Distributors Association
 Petroleum Equipment Institute
 Petroleum Marketers Association of America
 Piscataway-Middlesex Area (NJ) Chamber of Commerce
 Pocono Mountains Chamber of Commerce
 Post Card Distributors Association of North America
 Power Transmission Distributors Association
 Reno Sparks Convention and Visitors Authority
 Rhode Island Hospitality Association
 Safety Equipment Distributors Association
 Santa Ana (CA) Chamber of Commerce
 Schiffli Lace & Embroidery Manufacturers Association
 Scripps Memorial Hospitals
 Shoe Service Institute of America
 Small Business of America
 Snack Food Association
 South Carolina Beer Association
 Southern Wholesale Hardware Association
 Southern Wholesalers Association
 Specialty Tools & Fasteners Distributors Association
 St. Lucie County (FL) Chamber of Commerce
 Steel Service Center Institute
 Suspension Specialists Association
 Tennessee Malt Beverage Association
 Textile Care Allied Trades Association
 United Products Formulators & Distributors Association
 Wallcovering Distributors Association
 Waste Management Inc.
 Water & Sewer Distributors of America
 Wausau Hospital Center
 Western Association of Fastener Distributors
 Western Suppliers Association
 Wholesale Beer Distributors of Arkansas
 Wholesale Beer Distributors of Texas
 Wholesale Distributors Association
 Wholesale Florists & Florist Suppliers of America
 Wholesale Stationers' Association
 Wine & Spirits Wholesalers of America
 Wisconsin Wholesale Beer Distributors Association
 Woodworking Machinery Distributors Association
 Woodworking Machinery Importers Association

HEALTHCARE LEADERSHIP COUNCIL

G. Robert O'Brien, Chairman
President
CIGNA Employee Benefits Companies
THE CIGNA CORPORATION

Duane Burnham
Chairman and CEO
ABBOTT LABORATORIES

Ronald E. Compton
President
THE AETNA LIFE AND
CASUALTY

George J. Sella, Jr.
Chairman, President and CEO
AMERICAN CYANAMID
COMPANY

Gordan M. Binder
Chief Executive Officer
AMGEN

Joseph H. Powell
President
BAPTIST MEMORIAL HOSPITAL

Vernon R. Loucks, Jr.
Chairman & CEO
BAXTER HEALTHCARE
CORPORATION

Boone Powell, Jr.
President
BAYLOR UNIVERSITY MEDICAL
CENTER

Raymond V. Gilmartin
President and CEO
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COMPANY

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Sheldon S. King
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Asst. Secretary and CEO
CHARITY HOSPITAL OF
LOUISIANA AT NEW ORLEANS

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Chairman, Board of Governors
and CEO
CLEVELAND CLINIC
FOUNDATION

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C.R. BARD, INC.

Sister Irene Kraus
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NATIONAL HEALTH SYSTEM

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Sr. Vice President and
Administrative Director
GEISINGER MEDICAL CENTER

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President
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FOUNDATION

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GREENVILLE HOSPITAL SYSTEM

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President
HARRIS METHODIST HEALTH
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SCHERING-PLOUGH
CORPORATION

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THE UPJOHN COMPANY

Colleen Conway-Welch
Dean, School of Nursing
VANDERBILT UNIVERSITY

Robert W. O'Leary
President and CEO
VOLUNTARY HOSPITALS OF
AMERICA, INC.

HEALTHCARE EQUITY ACTION LEAGUE

SOLVING THE HEALTH CARE CRISIS: STATEMENT OF BASIC PRINCIPLES

We support an effective, affordable, free enterprise solution to the health care cost crisis facing the Nation.

Problems of cost and financing have limited access to quality health care for the millions of Americans who do not now have health care coverage; and they jeopardize future access for the additional millions of Americans whose insurance coverage is at risk due to rising costs or expensive personal health problems.

We strongly believe that viable solutions to the health care crisis must address the problems of cost and access in tandem. We also believe that solutions must be immediate, substantive, incremental, and based on market principles, relying on a mixture of incentives and structural and legislative reforms.

Problems of access will not be solved through any form of national health insurance or through federally-mandated coverage. We oppose so-called "play or pay" proposals which would require all employers to provide health insurance to their employees or pay an excise tax. Trigger proposals which would mandate health insurance by a time certain if it were not otherwise generally made available by employers are unacceptable as well.

We oppose proposals to restructure our health care system with government imposed controls. We also oppose proposals that would have government tell patients how much health care they can have, rather than realistically addressing the causes of the cost spiral.

We fully recognize that the health care crisis cannot be solved by maintaining the status quo. More to the point, the problems will only get worse if delay of relief occurs on issues of general consensus for the sake of extended public debate on highly controversial proposals.

In fact, our respective memberships demand change and relief. Therefore, while we firmly oppose certain universal proposals, we recommend that the following specific, positive steps be implemented as expeditiously as possible:

- ***Full Federal Preemption of State Health Insurance Mandates.*** There are currently over 800 state mandates which impose a myriad of requirements on health insurance policies, thus significantly increasing the cost of premiums for non-self-insured businesses and the cost of health care for all businesses. Freeing all policies from these well-meaning but counterproductive mandates would immediately and significantly lower the cost of health insurance for all firms and increase access for small business and individuals alike.

(continued)

- ***Preemption of State Laws Which Restrict Managed Care and Cost Sharing.*** Managed care systems have proven effective. Yet, a number of states have enacted so-called "freedom-of-choice" laws or other provisions that block the efforts of those who buy health care to implement innovative managed care systems. Further, many states have regulations limiting the amount of cost-sharing by individuals, thereby inhibiting selective contracting arrangements and barring incentives needed to encourage employees to be cost conscious in their decision-making. Eliminating barriers to managed care could substantially reduce costs due to wasteful or inappropriate care.
- ***Reform of Insurance Underwriting.*** To assure health care access, health insurers, HMO's and third party administrators should guarantee the availability and renewability of health insurance to those who wish to purchase it, regardless of size, status, or geographical location of the purchaser. Risk-sharing should be increased by elimination of rating practices which penalize individuals and small employers. Further, the denial of health insurance to employees and dependents due to pre-existing conditions when an employer changes his insurer or when employees change jobs should be prohibited. Cancellation of insurance when employees or dependents file claims should also be prohibited.
- ***Reform of Medical Malpractice Provisions.*** Prudent malpractice reform will reduce the need for costly defensive testing and other forms of health care delivery used to avert malpractice claims.
- ***Full Deductibility of Health Insurance Premiums for All Businesses.*** While incorporated businesses are allowed to deduct 100 percent of their health insurance premiums, partnerships, sole proprietors and S-corporations only receive a 25 percent deduction. The tax code should be amended to provide equal treatment to all businesses, which would in turn provide an incentive to smaller companies to obtain or expand health insurance.
- ***Consumer Empowerment and Individual Responsibility.*** A competitive health care marketplace will not occur unless patients behave like educated consumers who believe that they have a responsibility to make good health care decisions. Patients must become active and informed participants in their own care and their own well-being. In order that they and their surrogates may have timely and reliable information on fees, treatments, and physician practices, the development and dissemination of data, including outcomes research, and appropriate practice protocols and hospital ratings should be encouraged. Wellness education is another significant key to controlling future health care expenditures.
- ***Health Care Cost Increases Must be Brought Under Control.*** While the recommendations listed above will have salutary effects on escalating costs and on current cost-shifting to the employer-based system, more will need to be done. The development of a market based system can provide affordable health care without compromising quality. Incentives must be provided for government, providers, and private insurers to aggressively pursue innovative purchasing and managed care techniques. Health care providers must become part of the solution to escalating health care costs.

File

**Document Originally
Attached to
Following Page**



DAVID H. LOCKE
REPUBLICAN FLOOR LEADER

ROOM 306
TELEPHONE 722-1555

OFFICE OF THE REPUBLICAN FLOOR LEADER
MASSACHUSETTS SENATE
STATE HOUSE, BOSTON 02133

*Have me call
Sen. Locke*

August 20, 1991

Mr. Andrew Card
Deputy Chief of Staff
White House
Washington, D. C. 20500

Dear Mr. Card: *Andy*

I am writing on behalf of the Town of Norfolk, which is part of my state senatorial district. This community and its neighbor, the Town of Walpole, are faced with the establishment of a "sludge" dump.

The communities have resisted the proposed use of this land because of the fear of the impact on the environment and the potential pollution of the public water supply in the area.

Although I am sure you have heard much of this problem in the past, I want you to know the opposition to the Walpole site continues unabated. The citizens of the two towns as well as public officials are seeking to find reasonable and practical alternatives, and it now appears that some exist.

I wanted you to be aware of the current status of this situation and I may want to enlist your support in dealing with the Environmental Protection Agency.

If you are scheduled to be in the Boston area soon I should like to discuss this matter with you. If not, I may want to schedule a meeting with you in Washington.

Yours very truly,

David H. Locke

DAVID H. LOCKE
Senate Minority Leader

DHL/jdd

285 Pleasant Street
So. Weymouth, MA 02190
Sept. 17, 1991

Mr. Andrew Card
Asst. Chief of Staff
White House
Washington, DC

Dear Andy,

As a fellow Republican I am writing to say that I have always been a hard worker for our Party. I have served long and hard for Gov. Weld and Lt. Gov. Cellucci. Joe Malone, State Treas. and Sen. Robert Hedlund can both substantiate my efforts.

At the present time there is an opening for the Racing Commissioner, here in Massachusetts. I am enclosing a copy of the letter Sen. Hedlund sent to Lt. Governor Cellucci recommending me for that position. I am very qualified for position and know that I can do a great job if given the opportunity.

I know how busy you are but it would mean so much to me if you could take the time to call or write Lt. Gov. Cellucci in my behalf.

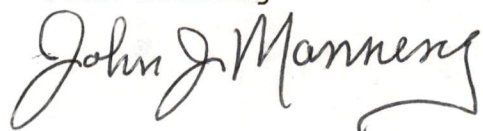
You are doing a great job in Washington and I can understand why you chose not to return to Massachusetts to run for Governor in the last election.

Thank you in advance for whatever you can do for me.

My very best wishes to you, your lovely wife and family.

Kindest regards,

John Manning

A handwritten signature in cursive script that reads "John J. Manning". The signature is fluid and stylized, with a long horizontal flourish at the end.



COMMONWEALTH OF MASSACHUSETTS
MASSACHUSETTS SENATE
STATE HOUSE, BOSTON 02133

SEN. ROBERT L. HEDLUND
NORFOLK AND PLYMOUTH DISTRICT

ROOM 416 B, STATE HOUSE
TEL. 722-1646

COMMITTEES:
COMMERCE AND LABOR
TAXATION
PUBLIC SAFETY
COUNTIES

September 6, 1991

Mr. John Moffitt
Governor's Personnel Office
State House
Boston, MA 02133

Dear Mr. Moffitt:

I am writing you this letter to request your strong consideration of John Manning of 285 Pleasant Street, So. Weymouth for the position of Racing Commissioner. While it may be somewhat premature to initiate this type of contact; the importance of this position demands that your office be made aware of the availability of a candidate of Mr. Manning's quality as early as possible.

Succinctly stated, a more knowledgeable person on the subject of horse racing and all its various facets would be impossible to find. Mr. Manning has been involved in the horse racing business for over thirty years in varying capacities that include horse trainer and owner/manager. He has practiced this profession throughout the country and still maintains his license in several states including Mass., N.Y., Ky, and Fla. John Manning's dedication to, and love for horse racing is reflected not only by his own knowledge and pursuits, but also by the actions of his children. His four sons and one daughter are all involved in successful careers within the racing business. His daughter has been featured in press articles as an outstanding trainer and has credited her father for her professional accomplishments.

Mr. Manning combines his vast racing experience with an impressive business and managerial experience that together uniquely qualifies him for the position of Massachusetts' Racing Commissioner. He was the founder and sole owner of two successful transportation companies known as South Shore Coachlines and Brush Hill Bus lines which serviced communities in Norfolk and Plymouth counties. Along with being an accomplished entrepreneur, he was also an uncommissioned Marine officer serving his nation in World War II, and an engineer for the Massachusetts DPW.

September 6, 1991
Page 2.

Beyond the unparalleled knowledge of horse racing which Mr. Manning possesses (especially as it relates to Massachusetts), he has also shown himself to be a proven leader/entrepreneur. He has been a personal friend and loyal supporter of my candidacy, as well as being a lifelong Republican. However, this political background merely augments what are thoroughly impressive qualifications for the job in question.

Mr. Manning presents the Commonwealth with an opportunity to have a Commissioner who possesses a lifetime of knowledge on horse racing, and a concern for the future of the sport in Massachusetts which is only matched by that vast experience. He is uniquely qualified to assist the Governor in managing a horse racing system in Massachusetts that demands respect.

I appreciate your consideration regarding this matter.

Very truly yours,



Robert L. Hedlund
State Senator
Norfolk-Plymouth District

RLH/ds

cc: Lt. Governor A. Paul Cellucci



1012 Pennsylvania Avenue, SE • Suite 300 • Washington, D.C. 20003
Phone (202) 544-7944 • Fax (202) 544-7975

RECEIVED
OCT 17 1991

October 16, 1991

Mr. Andrew Card
Assistant to the President &
Deputy Chief of Staff
The White House
1600 Pennsylvania Ave.
Washington, D.C. 20500

Dear Andy:

Thank you for introducing me to Sheree Sanchez in the Office of Public Liaison. She and her staff have been super to work with.

We've scheduled an event at 1:30 p.m., Friday, October 18, in room 450 OEOB to present the Administration's views on youth violence and to preview the National Crime Prevention Council's new advertising campaign on the same subject. The ad campaign is exceptional and hard-hitting.

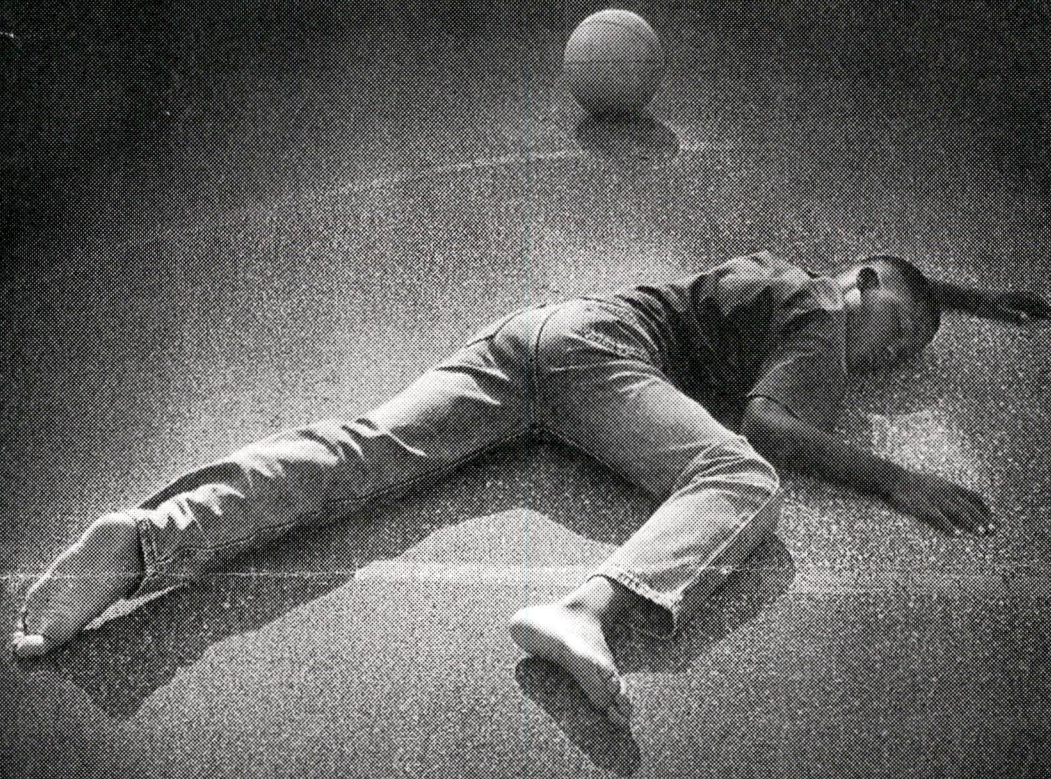
I hope your schedule enables you to stop by 450 OEOB this Friday afternoon. Thanks again for your help with this project.

Best Regards,

Gordon P. MacDougall
President

enc.

I've requested that Carol & I have the opportunity to have dinner with you at the Republican Senatorial event later this month. Hope to see you then.



SOMEBODY'S DYING FOR A NEW PAIR OF SNEAKERS.

All over America children are the victims of violent crime. They are being assaulted and even murdered for the sake of anything from a pair of sneakers to some loose change in their pockets.

It's a situation that's only getting worse. Unless you do something to fight back, your child could become one of those victims.

You can make a difference. Start now by calling 1-800-WE PREVENT and we'll send you information on successful ways to join with others to protect your children from crime in your neighborhood.

1-800-WE PREVENT.



A Public Service of
This Publication

Crime Prevention Coalition and
U.S. Department of Justice

THIS IS HOW A DESPERATE DRUG ADDICT SEES YOUR CHILD.

1 VIAL OF
CRACK COCAINE

3 PACKETS OF
HEROIN

1 BAG OF
MARIJUANA

A QUARTER GRAM OF
COCAINE

He doesn't see the energetic, young mind that's underneath the cassette recorder. He doesn't see the much-loved-kid-on-the-block that's inside the leather jacket. All he sees is the cassette recorder, and the jacket, and how to get the money for his next fix.

But the drug addict's real blindness is that he'll never see the heartbreak he will cause when he leaves your child lying on the street.

You must fight back. You can make a difference. Start now by calling 1-800-WE PREVENT and we'll send you information on successful ways to join with others to protect your children from crime in your neighborhood.

Fight back against drug-related crimes. Call 1-800-WE PREVENT.



Crime Prevention Coalition and
U.S. Department of Justice

CHARLES THONE
LEWIS R. LEIGH
RAY R. SIMON
DONALD H. ERICKSON
DANIEL D. KOUKOL
WM. E. MORROW, JR.
SAM JENSEN
DANIEL B. KINNAMON
JOEL DAVIS
VIRGIL K. JOHNSON
CHARLES V. SEDERSTROM
CHARLES D. HUMBLE
MICHAEL C. WASHBURN
DOUGLAS L. CURRY
JOHN C. BROWNRIGG
JAMES B. CAVANAGH
THOMAS J. CULHANE
JAMES E. GORDON
LARRY V. ALBERS
SAMUEL EARLE CLARK
RICHARD J. BUTLER
JAMES C. ZALEWSKI
GARY L. HOFFMAN

LAW OFFICES
ERICKSON & SEDERSTROM
A PROFESSIONAL CORPORATION
SUITE 400 CORNHUSKER PLAZA
301 SOUTH 13TH STREET
LINCOLN, NEBRASKA 68508-2571
TELEPHONE (402) 476-1000
FACSIMILE (402) 476-6167

J. RUSSELL DERR
MARK M. SCHORR
DEBORAH D. McLARNEY
LINDA W. ROHMAN
MARK A. BECK
MARK J. PETERSON
DAVID A. HECKER
SHERRY L. HUBERT
RUTH W. BEYERHELM
DAVID C. MUSSMAN

OF COUNSEL

LEO EISENSTATT
ROLAND J. SANTONI
MICHAEL A. FORTUNE
ANNE O. FORTUNE

OMAHA OFFICE

10330 REGENCY PARKWAY DRIVE
OMAHA, NEBRASKA 68114-3761

Aug 20

Andersen -

Cynthia Milligan would
make a superlative Federal
Judge for Lincoln spot.

Cordiller,

Charles Thone

(we have some assurance
of ABA approval.)

Hon. Bill Barrett
Member of Congress
1607 Cannon HOB
Washington, D.C. 20515

Hon. Charles Thone
Nebraska Chairman of Bush
for President Committee
301 S. 13th St., Suite 400
Lincoln, Nebraska 68508

Hon. Doug Bereuter
Member of Congress
2348 Rayburn HOB
Washington, D.C. 20515

Mrs. Sallie Folsom
National Republican
Committeewoman
1504 W. 2nd St.
Grand Island, NE 68801

Dr. Jerald Schenken
Chairman
Nebraskan Republican Party
8303 Dodge St.
Omaha, NE 68114

Mr. Duane Acklie
National Republican
Committeeman
P.O. Box 81228
Lincoln, NE 68501

August 6, 1991

The Honorable George Bush
President
The White House
Washington, D.C. 20500

Dear President Bush:

The undersigned are making the following recommendations for the third judgeship vacancy resulting from the retirement of Judge Warren K. Urbom and for the fourth temporary judgeship in Nebraska.

In light of the request from the U.S. Department of Justice for a list of several individuals to be considered for each judgeship, the following is recommended by the undersigned. Representative Doug Bereuter, on the basis of recommendations of a formal selection committee which he initiated, is submitting the names of Fredric Kauffman and the additional name of Cynthia Milligan for the third judgeship vacancy. The other five parties to this letter are submitting the names of Fredric Kauffman, Cynthia Milligan, and Richard Nelson.

With respect to the fourth temporary judgeship, all six signatories to this letter are submitting the list of the following five names: Edward Fogarty, Howard Hahn, Richard Kopf, James Mitchell and Jerry Strasheim. We believe that all of these listed individuals for the judgeship are fully qualified to be considered for this position. These two lists, in alphabetical order, are recommended for your consideration and expeditious appointment.

It is our understanding that officials in the Justice Department have already interviewed nearly all these individuals. Accordingly, all of their resumes have been made available to the Department of Justice.

Thank you for your consideration of these candidates for nomination.

Best wishes,

BILL BARRETT
Member of Congress

CHARLES THONE
Nebraska Chairman of Bush
for President Committee

DOUG BEREUTER
Member of Congress

SALLIE FOLSOM
National Republican

JERALD SCHENKEN
Chairman

DUANE ACKLIE
National Republican

(DRAFT)
Paul Schenken
NO W SENT

*He
is
terrific*

CYNTHIA HARDIN MILLIGAN

2633 South 24th Street
Lincoln, Nebraska 68502
(402) 474-5621

Big JOB
SHE GOT
RAVE
Reviews!

PRESENT AND PREVIOUS OCCUPATIONS:

Consultant to Financial Institutions (January, 1991 to present).

Director, Nebraska Department of Banking and Finance (1987 to January, 1991).

Responsible for the supervision of state-chartered financial institutions, which include 277 commercial banks, 2 industrial banks, 43 credit unions, 5 savings and loan companies, 70 installment loan companies, and the Bureau of Securities, which registers all securities offered or sold in the State or to Nebraska residents, licenses securities brokers, issuers, agents, and investment advisors, and investigates securities violations and frauds. The Department also enforces the Installment Loan Act, the Nebraska Installment Sales Act, the Nebraska Loan Broker Act, the Sale of Checks Act, the Seller-Assisted Marketing Plan Act, and the Mortgage Bankers Registration and Licensing Act. The Department has approximately 65 employees; its operating budget is approximately \$3.6 million; and its revenues for the fiscal year ending in 1990 were approximately \$8.4 million.

Education Advisor to the Governor of Nebraska (1987-1991)

Helped formulate and implement education policy. Served as Governor's representative on boards and commissions studying education issues. Spoke at education conferences. Attended President's Education Summit for the fifty governors and their education advisors (1989).

17 years of Practice
Senior Partner in law firm of Rembolt Ludtke Parker Milligan & Berger, Lincoln, Nebraska (1977-1987). Law firm of 14 attorneys and 23 staff members. Practiced in the areas of general business, taxation, securities, banking, corporate, partnership, estate planning, and probate law.

Associate Attorney with law firm of Arent, Fox, Kintner, Plotkin & Kahn, Washington, D.C. (1970-1977). Law firm of 145 attorneys. Practiced real estate, taxation, securities, partnership, corporate, and general business law. Invited to become a partner in the firm (1977).

CURRENT OTHER RESPONSIBILITIES:

Board of Directors, Norwest Bank Nebraska, N.A. and Norwest Bank Lincoln, Nebraska, N.A.

Board of Directors, M.I. Industries, Lincoln, Nebraska.

Board of Directors and Board of Trustees, University of Nebraska Foundation, Lincoln, Nebraska.

Board of Trustees, Hastings College, Hastings, Nebraska.

Board of Directors and Secretary, Lincoln Foundation, Inc., Lincoln, Nebraska.

Board of Directors, People's City Mission Foundation, Lincoln, Nebraska.

PREVIOUS POSITIONS:

Board of Directors, Nebraska Futures, Inc. (1988-1990).

Member, Intergovernmental Policy Advisory Committee for the Office of the U.S. Trade Representative, under Secretary Clayton Yeutter and Ambassador Carla Hills (1988-1990).

Member, School Financing Review Commission (1988-1990).

Member, LR 247 Higher Education Study Committee (1988-1991).

Member, Conference of State Bank Supervisors, Washington, D.C. (1987-1991, Chairman of Midwestern District-1988-89).

CLAYTON KNOWS HER
WORK + NEBR. STANDING

CYNTHIA HARDIN MILLIGAN

Page 2

PREVIOUS POSITIONS (continued):

Board of Directors, Nebraska Continuing Legal Education, Inc., Lincoln, Nebraska (1986-1989).
Member, Citizens Commission for the Study of Higher Education, Nebraska (1984).
Member of Nebraska State Board of Education (1981-1984), Vice President (1984).
Member of Nebraska Coordinating Commission for Post-Secondary Education (1981-1984).
Board of Elders, Westminster Presbyterian Church, Lincoln, Nebraska (1981-1983).
Board of Directors, Lincoln Symphony (1979-1982).

LECTURER AND PROFESSOR:

Lecturer at various continuing legal education seminars, including the following:
American Law Institute-American Bar Association national seminars on financial and tax aspects of condominium conversions.
New York University Tax Institute national seminar on estate taxes and estate planning (1982).
Numerous Nebraska and Washington, D.C. seminars on federal income taxation, estate planning, and condominium conversions, including the Great Plains Federal Tax Institute (1983).
Adjunct Professor of Law (Taxation), University of Nebraska, College of Law (1980).
Adjunct Professor of Law (Taxation), Georgetown University, Washington, D.C. (1975).

AUTHOR:

"Tax Considerations in Condominium Conversions," National Capitol Area Realtor, March 1974, reprinted in Real Estate Securities and Syndication Newsletter published by the National Association of Realtors, May, 1974.
"Permissible Estate Tax Deductions Under Section 2053 - A New Look," New York University Tax Institute, 1981 Seminar.

EDUCATION:

J.D. with honors from George Washington University National Law Center, Washington, D.C. (1970).
B.A. with honors from the University of Kansas, Lawrence, Kansas (1967). Elected to Phi Beta Kappa (1967).
Attended University of Nebraska-Lincoln (summers).
Bryn Mawr College, French Institute, Avignon, France (1966).

HONORS AND AWARDS:

1991 Business Excellence Achievement Award, University of Nebraska-Lincoln, College of Business Administration Alumni.
1987 Toll Fellow, Council of State Governments, Lexington, Kentucky.
Business Woman of the Year, Phi Chi Theta, Lincoln, Nebraska (1986).
Listed in Best Lawyers in America, authored by Steven Naifeh and Gregory White Smith, Harvard Law (1977).
Listed in Who's Who of American Women, Marquis Who's Who.
Listed in Who's Who in American Law, Marquis Who's Who.
Lead Articles Editor, Nebraska Law Review, Lincoln, Nebraska (1969).
Phi Beta Kappa, University of Kansas, Lawrence, Kansas (1967).

CYNTHIA HARDIN MILLIGAN

Page 3

PROFESSIONAL MEMBERSHIPS:

American Law Institute.

American Bar Association.

Nebraska State Bar Association (member of Committee on Inquiry for District 1 -1981-present, Vice Chairman - 1990-present; Tax Section Chairman - 1982).

District of Columbia Bar Association.

Planning Committee of Great Plains Federal Tax Institute (Co-Chairman of 1982 Institute).

PERSONAL:

Married to Robert S. Milligan, businessman.

Five children.

Baltasar Corrada-del Río

Former Resident Commissioner
of Puerto Rico, M.C. (1977-1984)

Former Mayor of San Juan
(1985-1988)

Tel. (809) 753-9756

Fax (809) 753-9757

G.P.O. Box 4211

San Juan, P.R. 00936

August 19, 1991

Andrew H. Card
Assistant to the President
The White House
1600 Pennsylvania Ave., N.W.
Washington, D.C. 20500

Dear Andy:

I have been advised that Vanessa Ruiz has been recommended to the President by the District of Columbia Judicial Nomination Committee for his consideration in filling the vacancy on the District of Columbia Court of Appeals created by the retirement of Judge James A. Belson.

Vanessa Ruiz was born in Puerto Rico. She moved to Washington in 1972 to study at Georgetown University Law Center where she graduated in 1975. She stayed in the Washington area to practice law since then.

I personally know Vanessa since she was ten years old. Her father Fernando Ruiz-Suria, one of Puerto Rico's most distinguished corporate attorneys (now retired) and I, were partners in the law firms of Sifre & Ruiz-Suria and McConnell Valdés Kelly Sifre Griggs & Ruiz Suria here in Puerto Rico from 1959 to 1975. I can attest she was raised in an environment of respect for the law, family

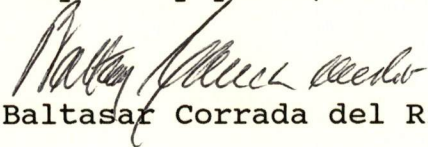
Andrew H. Card
August 19, 1991
Page 2

values and work ethics.

She is a highly competent and talented attorney and a person of great integrity.

I recommend Vanessa Ruiz without reservations to the President for the vacancy in the District of Columbia Court of Appeals.

Very truly yours,


Baltasar Corrada del Río

BCR/bbc

Anthony R. Conte
80 Harvard St.
Winchester, MA 01890

August 22, 1991

Honorable Andrew H. Card, Jr.
The White House
Washington, D.C. 20500

Dear Andy,

You may remember that I wrote to you in March (copy attached) on behalf of a friend and fellow Massachusetts GOP supporter, Dr. Jeffrey Ahlin. As you will see from the attached memo, Dr. Ahlin has not only been passed over for promotion but has also been directed to retire or be discharged by 12/31/91 - despite his outstanding service and professional record (see attached).

I understand that such directed retirements can be reconsidered by Presidential review. I hope that you will consider submitting Dr. Ahlin's case for such review. Please let me know if any further information is required.

Sincerely,



Anthony R. Conte

P.S. Another victory for the President on the foreign policy front! Things couldn't look better for 1992, but don't let him get overconfident. Despite the pundits I think this populist demagogue from Iowa could be a problem. We have to do more to explain to the people how Democrat policies are killing the economy and their jobs.

Anthony R. Conte
80 Harvard St.
Winchester, MA 01890
(617) 729-6154

March 27, 1991

Honorable Andrew H. Card, Jr.
The White House
Washington, D.C. 20500

Dear Andy:

I am writing to you on behalf of a friend who is a stalwart supporter of the GOP and a classic example of the President's commitment to both public service and volunteerism in the hope you may be able to assist him.

Dr. Jeffrey Ahlin is a Commander in the Navy Reserve who has an outstanding record as you will see from the attached documentation. At a time when some members of our medical reserve units were bemoaning being called to duty for Desert Shield, Jeff actually volunteered to come to active duty to help prepare our Marines for combat, including paying his own transportation to and from Charleston, SC!

Due to a shortage of dental billets available for his rank, Jeff has served in a voluntary non-pay capacity for over ten years as a Training Officer and Executive Officer. I wonder if it would be possible for you to put in a good word for a promotion to Captain for Dr. Ahlin?

Besides being an active and generous supporter of our Party and its candidates, Jeff has ambitions to seek elective office in the future and would certainly be a credible candidate for the Party. Please let me know if you need any further information.

Sincerely,


Anthony R. Conte

Encls

P.S. I hope all is well in D.C. I guess it
couldn't be better politically!

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Packet	U.S. Navy Reserve retirement forms, Re: Commander J. H. Ahlin. (5 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff, White House Office of
Series: Card, Andrew H., Jr., Files
Subseries:
WHORM Cat.:
File Location: Miscellaneous Correspondence (No Response Necessary) 1991 AHCard [4]

Date Closed: 5/8/2025	OA/ID Number: 04885-004d
FOIA/SYS Case #: 2025-0373-S	Appeal Case #:
Re-review Case #:	Appeal Disposition:
P-2/P-5 Review Case #:	Disposition Date:
AR Case #:	MR Case #:
AR Disposition:	MR Disposition:
AR Disposition Date:	MR Disposition Date:

RESTRICTION CODES

Freedom of Information Act (FOIA) - [5 U.S.C. 552(b)]

(b)(1) National security classified information
(b)(2) Release would disclose internal personnel rules and practices of an agency
(b)(3) Release would violate a Federal statute
(b)(4) Release would disclose trade secrets or confidential or financial information
(b)(6) Release would constitute a clearly unwarranted invasion of personal privacy
(b)(7) Release would disclose information compiled for law enforcement purposes
(b)(8) Release would disclose information concerning the regulation of financial institutions
(b)(9) Release would disclose geological or geophysical information concerning wells

Deed of Gift Restrictions

C(1) Closed by Executive Order 13526, governing access to national security information
C(2) Closed by statute or by the agency which originated the information
C(3) Closed in accordance with restrictions contained in donor's deed of gift [formerly listed as only C]
PRM. Removed as a personal record misfile

Presidential Records Act - [44 U.S.C. 2204(a)]

P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

RECEIVED

SEP 19 1991

SIMONDS, WINSLOW, WILLIS & ABBOTT
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW
50 CONGRESS STREET
BOSTON, MASSACHUSETTS 02109

CONCORD OFFICE
WOODMAN & EATON
801 MAIN STREET
CONCORD, MA 01742
(508) 369-0960

(617) 367-4747
FAX (617) 227-1961

SHERBORN OFFICE
20 NORTH MAIN STREET
SHERBORN, MASSACHUSETTS 01770
(508) 651-3770
FAX (508) 653-8186

September 13, 1991

Mr. Andrew H. Card, Jr.
Deputy Chief of Staff
The White House
Washington, D.C. 20500

Dear Andy:

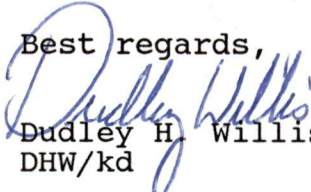
I understand that Tony Hewett is being considered for the appointment as U.S. Trustee here in Boston. I am writing in support of his appointment to that position.

As you may know, I have been a member of the Bankruptcy Bar for the past fifteen years and I have served as both a Chapter 11 and Chapter 7 Trustee on numerous occasions. Most recently I have been Trustee of the Andrew Wilson Company, a large library shelving manufacturer, based in Lawrence, Massachusetts, and I had the opportunity on numerous occasions to work with Tony. He represented secured creditors as part of that proceeding.

I have the highest regard for his professional competence, sense of fairness and ethics. I believe that he will continue the tradition of excellence which has been so much a part of the U.S. Trustees' Office and I can endorse his appointment for this position of trust and responsibility enthusiastically and without qualification.

If you would like to discuss the matter further, please do not hesitate to call me.

Best regards,


Dudley H. Willis
DHW/kd

THE
TOWN OF
BRAINTREE



JOSEPH C. SULLIVAN
Chairman

OFFICE OF SELECTMEN

TELEPHONE
848-1870

ONE JOHN FITZGERALD KENNEDY MEMORIAL DRIVE
BRAINTREE, MASSACHUSETTS 02184

September 6, 1991

Mr. Andrew Card
Deputy Chief of Staff
The White House
Washington, D. C. 20510

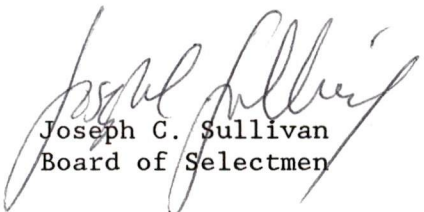
Dear Mr. Card:

You will recall that you invited me to lunch at the White House in the Summer of 1986 while you were serving as a Special Assistant to President Reagan and I was a newly elected Town Selectmen. That day was a thrill I will never forget. Since then we have corresponded on a few matters.

I write to you today in the hope that you may be able to offer direction to a close friend of mine who will be relocating to the Washington, D. C. area this October. I have enclosed his resume for your information.

I trust that you are well. You continue to make the people of your former Representative District proud.

My sincere best wishes.


Joseph C. Sullivan
Board of Selectmen

JCS:bms
Enclosure
\\mm\correspondence

*Andy -
Anytime you call
DO IS greatly appreciated.
Thank you, Joe*

Christopher J. Grace
870 Old Connecticut Path
Framingham, Massachusetts 01701
(508) 788-0938

Credentials:

- *Over a year's experience as a Field Representative for a large regional personal service organization; more than a year as a Sales Manager for an international alloys company; five years as a Sales Representative for a major tool distribution company; and three years as a Warehouse Manager for a leading local construction company;*
- *Increased sales by more than 50% in a short period by rebuilding customer confidence, restoring relationships with previous customers and effectively positioning the company as a competitive and aggressive entity in the personal service industry;*
- *Established a new sales territory for an outside company, building up an account base of over 200 clients, and hired and trained a sales force to help the company expand throughout the Northeast;*
- *B.A. Degree in Sociology from the University of Massachusetts*

Key Achievement:

Generated a 50% increase in sales revenues

After I was recruited in February of 1990 by Clearwater FabriCare, a large personal service company in the Boston area, I was given the difficult goal of rebuilding what was once a strong sales area but had since become vulnerable. The area was at risk for several reasons: new owners just acquired Clearwater; the company relocated further away; competition from other suppliers had become increasingly fierce; and due to a past situation, Clearwater had a negative image not in terms of product quality, but account servicing. To accomplish my goal:

- *Built a strong rapport with present clients to maintain their trust in the company;*
- *Persuaded past clients to reestablish a business relationship with the company then worked diligently to ensure they would get the type of service they previously thought Clearwater incapable of delivering;*
- *Negotiated deals with new clients that were beneficial both to them and the company.*

My efforts paid off greatly. In addition to retaining all current clients and regaining more than 70% of the previous accounts, I was able to increase new business in the area by over 50%, making Clearwater the largest personal care supplier in this area.

Other Experiences:

- *After being hired as a Sales Representative for the Certanium Alloys and Research Division of Premier Industries (Cleveland, OH) in September of 1988, I was assigned to develop a Sales Territory for this large international company in the Boston/MetroWest area. By targeting clients I felt would benefit the most from our products, I quickly opened over 200 highly profitable accounts. As a result, I was promoted to Sales Manager and given the additional responsibilities of hiring and training new Sales Representatives for the Northeast.*
- *When I first started in December of 1983 with Service Sales Corporation, a major tool supplier, I was assigned to counter retail sales in the store at its Boston headquarters. After learning about the company's full product line in a short period, I was promoted to outside sales for the Boston/MetroWest region. By maintaining existing accounts and opening new ones, I increased the annual sales volume by more than 40%. Recognizing my success, the company had me participate in opening a store and outside sales base in Worcester, MA.. Once that mission was completed, I was promoted to Sales Manager at the headquarters, where I acted as a Customer Liaison and Personnel Trainer.*
- *Originally hired as a driver in October, 1980 for National Door Corporation (Boston, MA), I was elevated to Warehouse and Traffic Manager a short time later. In this dual position, I oversaw receiving and shipping, managed personnel, purchased stock, maintained inventory control and coordinated the timely delivery of products to job sites.*

Education:

University of Massachusetts, Amherst - B.A. Sociology, May 1980
Premier Industries Corporate Sales Training Program - September 1988
Skill Power Tools Corporate Sales Training Program - March 1988
ADP Computer Systems Training Program - May 1988

 **arc**

RECEIVED
OCT 23 1991



AC HAS SEEN

**THE GREATER BOSTON ASSOCIATION FOR
RETARDED CITIZENS, INC.**

has received a contribution

*In appreciation for your
kindness*

from

Rose Pesain

This gesture will support our efforts in providing Advocacy Services •
Information and Referral • Community Education • Guardianship • Family
Support • Self Advocacy • Sibling Support • Parent to Parent • Governmental
Affairs • After School Recreation • Vacation Stipends • Respite

G.B.A.R.C. 1249 Boylston Street, Boston, Massachusetts 02215



Association for Retarded Citizens

GREATER BOSTON ASSOCIATION FOR RETARDED CITIZENS, INC.
1249 BOYLSTON STREET, BOSTON, MA 02215 - (617) 266-4520

File

HONOREES

1961 Thomas A. Kelly, M.D.
1962 Howard D. Johnson
1963 Stafford L. Warren, M.D.
1964 Rev. Michael P. Walsh
1965 Stanley H. Feldberg
1966 Gerard E. Hayes
1967 Anthony DeFalco
1968 Robert M. Rosenberg
1969 Hon. Sherwood J. Tarlow
1970 Richard E. McLaughlin
1971 Kenny Mayer
1972 Harold Turner, D.D.S.
1973 Mrs. Jessie F. Sargent
1974 Arthur A. Siegal
1975 Msg. George V. Kerr
1976 S. James Coppersmith
1977 Morton I. Owen
1978 Hon. Michael S. Dukakis
1979 Ellen and Morris Gordon II
1980 John C. Pappas, Jr.
1981 Robert Sage
1982 Frank N. Cardullo
1983 Robert M. Bennett
1984 William H. Burke
1985 Robert Brest
1986 Michael A. Rockoff
1987 Seymour Yanoff
1988 Patrick J. Purcell
1989 Mrs. Anne Joy Woolf
1990 Kathy and Jim Daley

October 17, 1991

RECEIVED
OCT 22 1991

Mr. Andrew H. Card, Jr.
Assistant to the President
and Deputy Chief of Staff
The White House
Washington, DC

Dear Andy:

Truly sorry that you will not be with us
this year, but certainly appreciate your
taking the time to write.

Here's hoping the coming year will be
successful for you in all your endeavors
and just as soon as we get the date for
the 1992 Red and White Ball, we will try
again.

Best personal regards.

Sincerely,

RHP

Rose H. Pessin
Director of Development

RHP/k

HUMANITARIAN INTERNATIONAL INC.
5 TOURNAMENT ROAD
NATICK, MA 01760-U.S.A.
(617) 655-5399

10-6-91

Mr. Andy Card
The White House
Washington, D.C. 20500

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OCT 10 1991

Dear Andy,

Here's an article from the Sunday
Boston Globe. I think that David
Nyden need a lesson in the realities
of world-wide intelligent work. He seems
to think that Mr. Sater is interview-
ing for a position with a public
relations firm, not a far
intelligence agency. Mr. Sater
rebuttal came across loud and clear.
I hope to have the pleasure of meeting you
both some day.

Sincerely

Bruce D. Augustine

"HELPING PEOPLE THROUGH OUT THE WORLD, PEOPLE TO PEOPLE"

THE BOSTON SUNDAY GLOBE • OCTOBER 9, 1991

Focus on Politics

DAVID NYHAN

Here's one vote to show Gates the gate

Bush Library Photocopy

The fellows in charge of the spy shop are having a devil of a time.

CIA, KGB, whichever side you examine, the top man is being hammered, in public. Not by the Opposition. By his own team.

Robert Gates, say hello to Yevgeny Primakov. You two have a lot in common.

To hear a parade of CIA analysts and alumni tell it, Gates was a willing bag man for Wild Bill Casey, the Reagan Era's rogue CIA boss. Over in KGB land, they are changing the name of the spy agency for sound PR reasons. The last boss got clipped in the failed coup of recent memory. So Primakov is promising all kinds of reforms and image-scrubbing.

The party line from Moscow Center, as John le Carre taught us all to call it, and Langley, as thriller-writers call our own spy-pen, is remarkably similar: Yes, mistakes were made, but this is a new day; I'll be a '90's spy guy: open and sensitive to criticism. Alan Alda, move over. I won't do the nasty things any more, never-never-never, and, yes, boss, you can trust me.

In our country, you don't get shot if you guess wrong about the outcome of a palace coup; you just get canned, or maybe pilloried in the media. Gates is undergoing a bit of trial-by-testimony at his confirmation hearings.

"Let's get our fingers down in the dirt and get some information on which to base our decisions," Gates said he told his stable of CIA analysts.

That's what the Senate Intelligence Committee is trying to do with Gates, sifting sharply conflicting testimony about Gates' honesty, integrity and the degree to which he might have slanted information to appease his political superiors in the Reagan and Bush administrations.

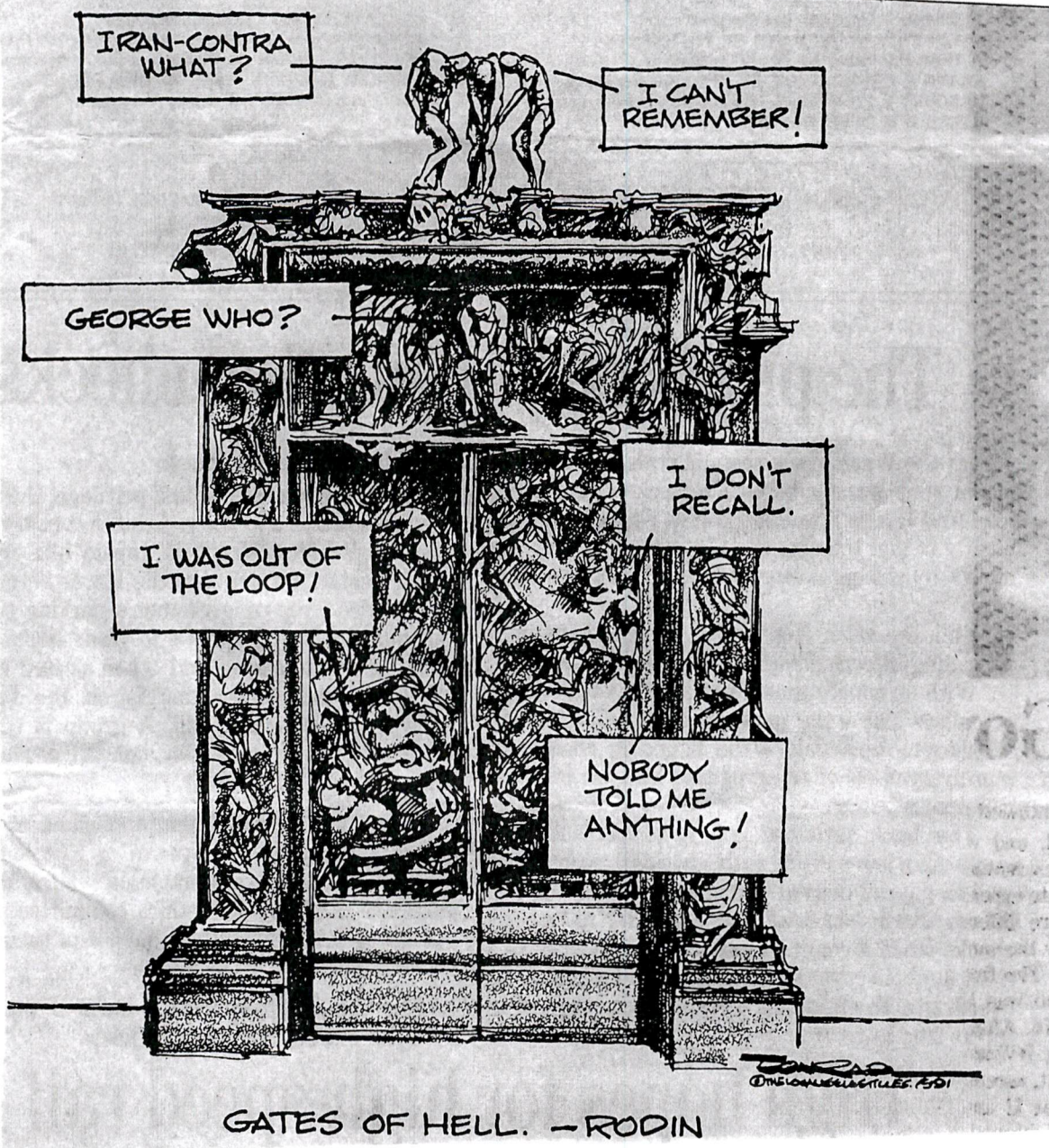
The case against him, in brief, is that he piled up brownie points with Casey and the in-crowd of the Reagan and Bush White Houses by stacking the deck on intelligence.

Giving the boss what he wants to hear is a common phenomenon in just about every workplace. Tilting what you hand over to your superiors may be one shortcut to getting ahead. But in intelligence work, cooking the books is the cardinal sin — if you get caught. Now the Senate decides if Gates tanked it.

The initial case against Gates was that he forgot an awful lot a fellow of his habits should have remembered about Iran-contra. That was the fiasco in which Casey deceived a lot of people in the US government, including leaders of congressional intelligence committees.

Casey lied; it's no more complicated than that. And in a business where Congress gives the executive branch billions of dollars, and life-and-death powers, to handle foreign affairs, a lying, cheating, deceitful CIA chief can do tremendous harm. As we have witnessed. Many on Capitol Hill still believe the Iran-contra web was worse than Watergate.

Gates, making his second bid for the top CIA job, has been challenged by a surprising number of CIA career officials and alumni. These foes risk their jobs or retirement careers by crossing Gates, a skilled infighter. He'll undoubtedly remember his enemies more vividly than he did the embarrassing details of Iran-contra. These whistle-blow-



ers stand to lose more than their whistles if Gates is the boss.

Gates' methodical refutation of 20 specific allegations Thursday helped stem the erosion in the Senate committee. The irony was marvelous when he crooned, "We must not attribute base motives to others" under the CIA umbrella. Off the testimony we all heard, they are not happy campers out there in Spyville.

The meat of the case is that some of Gates' own people, not a lot of them, not all of them, not a majority of them, but a disturbing number of them, think him a toadying lackey, a bootlicker who gave Casey and Bush and Reagan whatever they wanted to hear.

Trying to tear down that case is the Bush team, which desperately wants its man. Casey's heirs pluck helpful memos from the late spy chief's private stash and distribute them where they'll do the most good, i.e., to sympathetic columnists willing to stoke the backfire intended to dampen the flames of opposition. The GOP committee members play hardball at White House insistence. Sen. Warren Rudman (R-N.H.) inveighs about "McCarthyism" by Gates' critics, cruelly distorting the

risks taken by dissenting CIA executives who'll most certainly be purged if Gates wins.

What does it matter to the rest of America? Plenty. If Gates abetted Casey's deceitful style, caved in to the White House, and twisted vital intelligence data to buttress White House political aims, then he cost us all a fortune.

The \$1 trillion-plus Reagan-Bush dumped into military spending, the \$4.1 billion shoveled into Central America to destabilize Nicaragua and prop up El Salvador, all the dough for "star wars" and airplanes that cost \$830 million apiece, maybe we didn't need as much of it as they said we needed. If Gates lied, as some say, then he helped steal that money from the taxpayers. We can't tell if he did. The Senate has to.

We learned from Gates' own mouth that he claims to be very tight with ex-spymaster George Bush: "...this uncommon relationship between us." You don't have to be a weatherman to conclude that a spy guy claiming "an uncommon relationship" with a political sponsor would do whatever he could to help the boss make a political argument. Case closed. Count me a nay.

David Nyhan is a Globe columnist.

Bush Library Photocopy

RAMON FLORES-ESTEVEZ
Suchville 24, Guaynabo, Puerto Rico 00657

June 18, 1991

Dear Andy:

This is one of those requests.

I would like to obtain a letter of congratulations from the President to Mrs. Astrid Autolitano. She is a cuban-american who will be celebrating 25 years of service with the Mattel toy company in California.

Astrid is another story of both a hispanic immigrant and a woman who have done very well. She is currently Senior Vice President at Mattel Toys and the highest ranking hispanic in the company.

We will be celebrating her service anniversary next July 27th. If you feel the occasion is appropriate for such a request, I'd like to read the letter to her on July 27th as a surprise.

RF/mcv

with best wishes,

Ramon

Mr. Andy Card
1st Floor, West Wing
The White House
Washington, D.C. 20500

*SLR does not send letters
for years of service. I
requested a photo instead
6/27*

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WASHINGTON, DC USA 20500

City/Town State/Province Country ZIP/Postal Code

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Consignee's Signature ☒ Consignee Name Printed _____ Del Courier Emp. # _____ Date M D Y _____ Time _____**EXTRA/CUSTOMS COPY**



To Astrid Autolitano
Congratulations and best wishes,
Barbara Bush

Ge Bush

LAW OFFICES OF
KEVIN F. O'DONNELL, P.C.
ATTORNEY AT LAW

ATTORNEYS OF COUNSEL:
CHRISTINE M. SANTORO
MAUREEN MULDERY



GRIDLEY BRYANT OFFICE CONDOMINIUMS
111 WILLARD STREET
POST OFFICE BOX 7617
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617 / 773 - 2880

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OCT 21 1991

October 17, 1991

Mr. Andrew Card
Presidential Assistant
White House
Washington, D. C. 20500

Re: Presidential Line Item Veto

Dear Mr. Card:

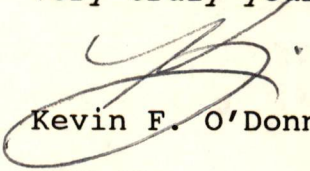
I've been following with great interest the President's dilemma on the extension of unemployment benefits.

I think failure to provide some extension for the families of workers who are unemployed due to the horrible economic conditions is necessary simply to ensure a credible position for re-election. Of course of such a magnanimous gesture is very expensive.

A reasonable compromise with the Congress would seem to be an offer of the extension of unemployment benefits coupled with Congress coming up with six billion dollars in non-military cuts or allowing the President to do so by providing him with the necessary budgetary tool known as Line Item Veto.

I urge you to consider this in your negotiations. Thank you for your attention in this matter.

Very truly yours,


Kevin F. O'Donnell

KFOD/dc

LAW OFFICES

GONZALEZ OLIVER, CORREA CALZADA, COLLAZO SALAZAR, HERRERO & JIMENEZ

POST OFFICE BOX 11550

SAN JUAN, PUERTO RICO 00922-1550

W. GONZALEZ OLIVER
M. CORREA CALZADA
B. COLLAZO SALAZAR
I. H. HERRERO, JR.
P. A. JIMENEZ
M. L. CORREA MARQUEZ
I. H. HERRERO III
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F. R. FIGUEROA
S. G. GONZALEZ

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OCT 11 1991

TELEPHONE (809) 793-5000
BANCO SANTANDER PUERTO RICO BLDG.
1508 F. D. ROOSEVELT AVENUE
SAN JUAN, PUERTO RICO
CABLE ADDRESS "COCOHER"
FAX NO. 793-5007

SANTANDER FEDERAL SAVINGS BUILDING
ROAD NO. 2 CORNER ROAD NO. 167
BAYAMON, PUERTO RICO
TELEPHONE (809) 798-2710
FAX NO. 798-2717

October 2, 1991

Honorable Andrew Card
Presidential Personnel
The White House
Washington, D.C. 20500

Dear Andy:

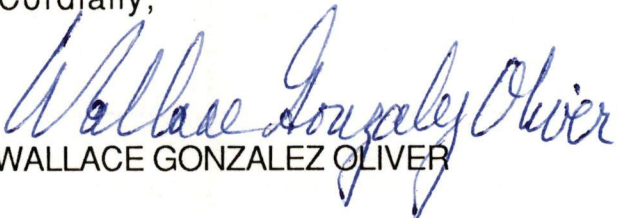
There are many times when one is asked to back an application for a federal position. There are few times when one is as pleased to do so as I am in this case.

Sonia Palacios Miranda, Esq. has applied for the post of Supervisory Environmental Protection Specialist with EPA.

Sarita, my wife, and Sonia went through law school together. She is an exceptional person, an excellent professional and would be an asset in any organization.

If possible, I would appreciate your help as her papers work their way through the required channels.

Cordially,


WALLACE GONZALEZ OLIVER

mcy
Encls.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
02. Form	Application for Federal Employment (SF-171), Re: Sonia M. Palacios De Miranda. (15 pp.)	09/27/91	(b)(6)	

Collection:

Record Group: Bush Presidential Records

Office: Chief of Staff, White House Office of

Series: Card, Andrew H., Jr., Files

Subseries:

WHORM Cat.:

File Location: Miscellaneous Correspondence (No Response Necessary) 1991 AHCard [4]

Date Closed: 5/8/2025

OA/ID Number: 04885-004d

FOIA/SYS Case #: 2025-0373-S

Appeal Case #:

Re-review Case #:

Appeal Disposition:

P-2/P-5 Review Case #:

Disposition Date:

AR Case #:

MR Case #:

AR Disposition:

MR Disposition:

AR Disposition Date:

MR Disposition Date:

RESTRICTION CODES

Freedom of Information Act (FOIA) - [5 U.S.C. 552(b)]

- (b)(1) National security classified information
- (b)(2) Release would disclose internal personnel rules and practices of an agency
- (b)(3) Release would violate a Federal statute
- (b)(4) Release would disclose trade secrets or confidential or financial information
- (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy
- (b)(7) Release would disclose information compiled for law enforcement purposes
- (b)(8) Release would disclose information concerning the regulation of financial institutions
- (b)(9) Release would disclose geological or geophysical information concerning wells

Deed of Gift Restrictions

- C(1) Closed by Executive Order 13526, governing access to national security information
- C(2) Closed by statute or by the agency which originated the information
- C(3) Closed in accordance with restrictions contained in donor's deed of gift [formerly listed as only C]
- PRM. Removed as a personal record misfile

Presidential Records Act - [44 U.S.C. 2204(a)]

- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

ALICE H. TAUSSIG
700 NEW HAMPSHIRE AVENUE N. W.
WASHINGTON, D.C. 20037

Rec'd
MAR - 5 1991

March 3, 1991

AC HAS SEEN

file

Dear Andy -

I am very anxious to find another job and read in the paper that you are re-structuring Communications, Public Affairs and Public Liaison. I am interested and think I could be helpful in one of those areas.

I am currently GS 14, Step 2, (\$4,000) supervising several employees and 31 executives. I do a lot of logistical work well including advance, scheduling, liaison, selecting and securing over 200 speakers in the last year and a half, setting up events, meeting and greeting the speakers on behalf of the Commission, interacting with everyone from secretaries to Ambassadors, led the execs on a 21 day tour of 7 foreign countries interacting with State Department and foreign dignitaries, supervise educational aspects of training including interaction with Harvard and Kennedy School faculty. I am flexible, good at details and can wear several hats at once. I can serve as support but am capable

of filling in for the principal when needed. I have common sense, political knowledge and a wide range of contacts throughout the Administration and Washington. I am loyal, discreet, not pushy, but can be firm. I have management skills and can survive in difficult situations.

In addition, I am attending Georgetown University and have completed graduate courses in the EC, ethics and the media, and now current Russian history.

I am going to be 55 in April and have had an interesting life that covered 21 years of volunteer service in the community where I was chosen by my peers for positions of leadership many times. While married, I raised four children, helped my husband expand his business, created a beautiful home and was an excellent hostess. Since I've been divorced, I have successfully served as a real estate professional and in various political capacities as a volunteer. I am most anxious to continue to serve the President and advance my career a little at a time. Thank you.
Alice

THE WHITE HOUSE

WASHINGTON

March 18, 1991

MEMORANDUM FOR ANDREW CARD

FROM: JOHN SCHMITZ *JPS*
SUBJECT: James Henry Quello

Here's the scoop on Quello you requested. He seems to be pretty solid on everything except on local broadcasting issues, where he has an anti-competition bias. On most telephones issues, insiders see him following Sikes' lead. You already know how strongly Dingell supports him, but you might be surprised by his impressive list of social conservative supporters (see attached), which probably reflects his reliability on obscenity issues.

B+ for a Dem.
- lots of conservative support (see list)

He publicly admitted voting for Bush; when asked why, he said that if Dukakis won, there was fear of too much re-regulation.

1. Price caps - supported price caps and opposed any floors to prices
2. Fairness Doctrine - philosophically opposes, but quoted as saying would not fall on sword.
3. Cable compulsory license - favors eliminating the license for distant signals but not for local broadcast signals; Explains his vote as follows: unfair for cable to have must carry requirement and compul. license; he expected Congress to require must carry therefore, need to have compulsory license for local signals; if must carry fails, then he supports elimination of license for local and distant signals.
4. Must carry requirements - seem to support a more onerous requirement than last FCC proposal, which was struck down. Seems like a big supporter.
Telco entry into cable - originally supported but backed off over concerns it would have on free local broadcasting. Big advocate of "free TV".
6. Duopoly rule - owning AM and FM radio stations closer together; voted with Patrick to relax standard.
7. One-to-a-market rule - prohibits owner having AM station and tv station in one area; Quello agrees but wanted case-by-case review; Patrick wanted bright-line test.
8. Spectrum management - he blocked Patrick's initiative, which would have allowed for auctions and allow broadcasters to use their spectrum for non-broadcast purposes.
9. Spectrum fees - floated idea in 1985 supporting them.
10. Network-cable cross-ownership ban - voted to repeal, but expressed reservations on vote if there was no must-carry requirement; also would couple with elim broadcasters-cable ban.
11. Indecency - strongly supports sanctions; letter in file from pro-decency groups.
12. Vertical integration restrictions on cable - favors access to programming by smaller operators from vertically integrated cable programmers/operators.
13. Effective Competition requirement - supports higher standard.

14. Local franchising

philos. dereg.
knows it
imp. to Dems.
politically savvy

local
broadcast
bias

local
broadcast
bias
supports
competition
philos. for local broadcast.

cautious
dereg.

local
broadcast
bias
good

good
except for
local broadcast
bias

OK

bad

seems
to support
competition!

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03. Resume	Resume Display printout, Re: James Henry Quello. (5 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Bush Presidential Records

Office: Chief of Staff, White House Office of

Series: Card, Andrew H., Jr., Files

Subseries:

WHORM Cat.:

File Location: Miscellaneous Correspondence (No Response Necessary) 1991 AHCard [4]

Date Closed: 5/8/2025

OA/ID Number: 04885-004d

FOIA/SYS Case #: 2025-0373-S

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AR Case #:

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- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

Andy,

Bert Walker called about this today -- basically to see whether you need more info from him/Webster Univ. If not, there really is no reason to call now unless you have news for him.

*The President
is not going to
Webster.*

1c
3/12

**Document Originally
Attached to
Following Page**

file

Stifel, Nicolaus & Company, Incorporated

500 N. Broadway

Saint Louis

63102

GEORGE H. WALKER III
CHIEF EXECUTIVE OFFICER

Rec'd
MAR 11 1991

342-2109

March 5, 1991

Mr. Andrew H. Card, Jr.
Assistant to the President and
Deputy to the Chief of Staff
The White House
1st Floor, West Wing
Washington, D. C. 20500

Dear Mr. Card:

I understand from President Bush that there is still a fair possibility that he might be able to come to St. Louis on May 11 to be honored by Webster University and to give the Commencement Address. Of course, we would be extraordinarily pleased if this should happen.

~~President Bush advised that you would be the person I should keep in touch with on this matter.~~ As we move closer to the date, I would like to call you and get some feeling of our chances. In the meantime, you should know that we would expect an audience of about 15,000 at the Graduation Ceremony and that it would be in a building that is rather easily secured (the St. Louis Arena).

I look forward to talking to you further on this, and I look forward also to meeting you in person.

Sincerely yours,

George Walker