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OA/ID Number: 04885
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Folder Title:
Correspondence (No Response Necessary) [3]

Stack:

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1

Position:

THAD COCHRAN
MISSISSIPPI

United States Senate

WASHINGTON, DC 20510-2402

AC HAS SEEN

COMMITTEE ON
AGRICULTURE, NUTRITION,
AND FORESTRY

COMMITTEE ON
APPROPRIATIONS

COMMITTEE ON
LABOR AND
HUMAN RESOURCES

SELECT COMMITTEE ON
INDIAN AFFAIRS

May 20, 1991

Rec'd
MAY 21 1991

Mr. Andrew Card
Assistant to the President
Executive Office of the President
The White House
Washington, D.C. 20500

Dear Mr. Card:

On behalf of Representative Jan Meyers, Representative Edward Roybal, Senator David Pryor, and myself, I would like to extend our thanks for your support and participation in the 1991 Congressional Senior Citizen Intern Program.

One hundred and forty senior interns from across our nation visited Washington and studied the workings of government. The week's activities provided the interns with the opportunity to see all three branches of our government in action.

I appreciate your taking time out of your busy schedule to address the senior interns on the executive branch on Thursday, May 16. You did an excellent job of explaining the structure and responsibilities of the President's staff. Your comments were informative and enjoyed by all of the participants.

Again, thank you for helping to make the 1991 Congressional Senior Citizen Intern Program a success.

Sincerely,


THAD COCHRAN
United States Senator

TC/cs

Andy -

AC HAS SEEN

He

I appreciate your
continued support.

I haven't given up
yet. Perhaps a
well-placed call could
help. Thx - Drew

Document Originally
Attached to
Following Page

DREW WILLIAM ALLBRITTEN

AC HAS SEEN *Rec'd*

May 8, 1991

MAY 13 1991

Mr. Wade Dyke
Deputy Chief of Staff
Office of the Secretary
U.S. Dept. of Education
400 Maryland Ave., S.W.
Washington, D.C. 20202

Dear Mr. Dyke:

I am writing in response to Secretary Alexander's letter of April 18, 1991, indicating that you are creating the Secretary's leadership team. As you may know, I have already recieved White House clearance for an appointment to the Department. I have been successful at the local, state, and national levels in both education and government; and understand the educational-political system. I believe my collective experiences should highly compliment the expertise of the team you are assembling.

Given my background, my skills could best be utilized in the Offices of Intergovernmental and Interagency Affairs, or Postsecondary Education, or Educational Research and Improvement. I have enclosed my resume for your review. My SF-171 and other supportive documentation should be in Jeanne Klinge's office.

Moreover, I plan to be in Washington D.C. on Friday, May 31 and perhaps if your schedule permits, we could meet briefly. I can be reached at my office (515/282-4692) or at my home (515/278-4007). I will look forward to hearing from you. I believe that with my government agency skills and with my association and Hill contacts, I could be an effective member of your leadership team.

Thank you for your time and consideration.

Sincerely,

Dr. Drew W. Allbritten
2648 82nd Street
Des Moines, IA 50322-4464

cc: Ann Brooks-Gwaltney

AC HAS SEEN

April 6, 1991

The Honorable Lamar Alexander
Office of the Secretary, Room 4181
U.S. Department of Education
400 Maryland Avenue, S.W.
Washington, D.C. 20202

Dear Secretary Alexander:

I would like to be a member of your leadership team at the U.S. Department of Education. I have a wide range of administrative experiences which should highly compliment the expertise of your current team.

I have been active in the community college movement; and served on the ACCT-AACJC Joint Commission for Federal Relations. Moreover, I have served as an instructor, counselor, administrator, and executive director of a statewide association. I understand the educational-political environment.

Incidentally, you may recall when I served a HUD in the Reagan Administration, I worked with you on the development of the President's National Urban Policy. I also worked with you when you served in the NGA and RGA leadership. I would look forward to working with you once again.

I have already been cleared by the White House Office of Presidential Personnel and my credentials have been submitted to the Department. I am a creative leader and detail-oriented administrator who has a positive attitude and know how to get the job done in the Washington environment. I have enclosed some materials for your review and would appreciate your thoughtful consideration.

Sincerely,

Dr. Drew W. Allbritten
2648 82nd Street
Des Moines, IA 50322-4464

cc: The Honorable Andrew Card ✓
Senator Charles Grassley
Governor Terry Branstad
Dr. Dale Parnell, AACJC
Dr. Ray Taylor, ACCT
Ms. Anne Gwaltney, White House Personnel

Andy -

I believe I could
serve well the Bush
Admin at DOE. Your
support would be helpful.
Call Lamar if appropriate.
The - JH

Rec'd
MAR 29 1991

TO: Ann Gwaltney
Office of Presidential Personnel
The White House

FROM: Drew Allbritten
2648 82nd Street
Des Moines, IA 50322

SUBJECT: Appointment to the U.S. Department of Education

I am writing to let you know that I am still interested in an appointment to the U.S. Department of Education now under the leadership of Secretary Lamar Alexander. You should know that I worked with Secretary Alexander when he was Governor of Tennessee. I participated with him in several White House initiatives in conjunction with the RGA(NGA) such as the President's National Urban Policy.

Moreover, it may also be advantageous to appoint an individual who has a community college background at this time in order to neutralize some outside pressures and to take the initiative in others. As you know, I already have excellent rapport with many Department officials, have the respect of many national association leaders, and have capitol hill support as well. Even though I was interested in the position of Deputy Assistant Secretary for Student Financial Assistance, I would be flexible in other areas in which my political-educational talents could best be utilized by the Bush Administration. I look forward to hearing from you. I can be reached at (515) 278-4007.

cc: Andrew Card
Sen. Grassley

*Anely -
Ted Sanders has
been my 'problem
child'. Would like
to contribute to the
Bush Admin. Thanks
again for yr help.*

Drew

Rec'd
MAY 20 1991

May 17, 1991

1.6
AC HAS SEEN

Ms. Anne Gwaltney
Associate Director,
Presidential Personnel
Room 151
Old Executive Office Building
Washington, D.C. 20500

Dear Ms. Gwaltney:

Thank you for your persistence. I appreciate your willingness to make connections, within the Administration, with those who might have need for my expertise.

As you can see by the enclosed bio-sketch and resume, my career has spanned academic, government and industrial responsibilities. Most of my work is dedicated toward cross-resource utilization as evidenced in two of my publications: *Managing the Knowledge Asset into the 21st Century* and *Global Innovation Strategy*.

Most recently, I have focused on vision formulation and enterprise innovation management. The enclosed presentation "Crystallizing Coherence: The Science and Technology Agenda", is an example of adapting theory to national research and development initiatives. Current presentations have leveraged messages around the world including England, Denmark, Germany, France and the Soviet Union.

The President needs to craft a clear, compelling vision that empowers and mobilizes the resources across all levels of education, all types of business and all development agencies at both federal and state levels. To become "The Innovation President" may, in fact, be the goal. Management of our critical intellectual resources is the common agenda, which must evolve within a global context.

All elements for the vision are there. The problem is that the fragmentation among stakeholders needs some fusion. I'm familiar with the content and the players that need to be catalyzed. I'm just not certain which place in the government will provide optimal leverage (e.g., the Department of Education, the Department of Commerce, the Office of Science Technology Policy, the research arm of the Department of Defense, the National Research Council, or a combination thereof).

While a Sloan Fellow at MIT, I was invited to be nominated for the Bush Administration. At that time, given academic and professional responsibilities, it was not feasible. At this time, however, it seems that the timing for my insight and experience may be right.

If you have any questions, please contact me. Additional copies of attachments are available upon request. For personal reasons, *please treat this inquiry with confidentiality*. Thanking you, in advance, for your consideration, I remain,

Respectfully yours,

Debra M. Amidon Rogers

bc: Senator David Locke
Andrew Card

Debra M. Amidon Rogers
Digital Equipment Corporation
146 Main Street
Maynard MA 01754
(MLO3-2/F41)

Andy — Thanks for opening the door.
Send up my reaction
I may be interviewing
in Washington. Perhaps
we will be able to
connect.
John



Republican National Committee

Elinor J. Clapp (Mrs. Charles E. II)
Member for Rhode Island

May 13, 1991

L.C.
AC HAS SEEN

Res'd
MAY 16 1991

Andrew Card
Deputy Chief of Staff
The White House
Washington, D.C. 20500

Dear Andy:

On behalf of the entire New England Republican Council I want to thank you for hosting us in the Indian Treaty Room on our May 2nd visit.

It was such a treat to enjoy the stunning setting, and to be joined by so many New England friends who are now in DC.

We had had a wonderful day of briefings, as you know at the White House in the morning, followed by an afternoon at the State Department. With your remarks as well everyone came home with renewed interest and enthusiasm for supporting our President.

We're proud to have so many of our own representing us and serving the party in Washington, and we'll continue to do our part in our home states.

Once again, our appreciation for your gracious hospitality,

Sincerely yours,

Elinor J. Clapp

Roger MacBride

1.6
AC HAS SEEN

May 17, 1991

rec'd
MAY 20 1991

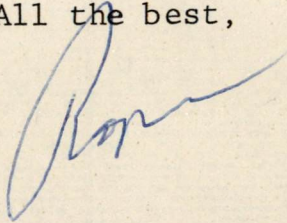
Dear Andy:

This just in.

Many thanks for your card saying "You have many friends". I'm grateful to them and am very touched at their confidence.

Didn't I see you stomping along beside the President exiting from the Camp David helicopter the other day?

All the best,



THE WHITE HOUSE

WASHINGTON

May 3, 1991

Dear Mr. McBride:

Thank you for your patience and continuing interest in serving in the Bush Administration. As promised, we have completed reviewing your portfolio and have referred it to The Director for Special Placement, of Presidential Personnel, who will make every effort to ensure your serious consideration for an appropriate position.

While the number of deserving and qualified individuals exceeds the positions currently available, your portfolio will be handled as rapidly as possible. Your credentials have already been entered in our computerized personnel system.

If you have particular concerns or would like to forward additional information, please write to the Office of Presidential Personnel here at the White House.

We are grateful for your cooperation and willingness to serve the Bush Administration.

Sincerely,



CHASE UNTERMEYER
Assistant to the President
and Director of Presidential Personnel

Roger McBride
4380 Gulf Shore Blvd North #806
Naples, FL 33940



f.l.

AC HAS SEEN

BURT P. FLICKINGER, JR.
SENIOR VICE PRESIDENT
GOVERNMENT RELATIONS

led
MAY 20 1991

Scrivner, Inc.
609 Dings Street
Buffalo, New York 14206-2407
Mailing Address:
P.O. Box 60
Buffalo, New York 14240-0060
Phone: (716) 892-6404 (direct)
(716) 892-8900
FAX: (716) 892-8902

May 15, 1991

Mr. Andrew Card
Deputy Chief of Staff to the President
Executive Office of the President
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Andy:

It was a pleasure meeting you Tuesday May 14 and we thank you for the time that you gave us.

As we discussed we would greatly appreciate your taking the initiative to set up a White House task force and will forward the necessary requests to you in the near future. Any help that you could give us with Ambassador Ray Seitz regarding our request for him to participate in the World University Games in Sheffield this July will also be a tremendous help.

We are looking forward to working with you.

Sincerely yours,

Burt

BPF:mc

C: Dennis T. Gorski
David U. Gogol



OFFICE OF
THE CHAIRMAN

ADMINISTRATIVE CONFERENCE OF THE UNITED STATES

2120 L STREET, N.W., SUITE 500

WASHINGTON, D.C. 20037

AC HAS SEEN

f.c

Rec'd
MAY 16 1991

Tuesday

Dear Andy

You and Ron are a powerful tag team — I thank you both for helping secure Lamar Alexander for the ACUS reception Time 13. I know that it was a tough day given the Presidents Dinner ~~and~~ I am grateful.

I hope you can drop by en route.

all thanks.

M. Marshall

SARA SHERMAN
2020 Pennsylvania Avenue NW
Suite 237
Washington, DC 20006

file
(Kook)

May 4, 1991



Mr. Andrew Card
The White House
Washington, D.C.

Dear Mr. Card,

Thank you for reviewing
my mosaic-art in architecture
project. I have met with
a Kurdish businessman, Mr.
Marouan Hassan of Boston,
who has expressed interest
in assisting with financing,
letters of credit, translating,
entertaining, and shipping.

We would like to recommend
to the Saudi Royal Family that a
territory be designated for refugees who
work successfully to purchase a house.
Such would be the beginning of a
new city. Any refugees that arrive in the
new territory must have work permits and
money to purchase a house.



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

May 4, 1991

I am currently in Boston.
The Kurdish people here are aware
that the welfare isn't going to last.
This opportunity for gainful employment
is very attractive to them.

If I had a home-office in D.C.
and a salary, I could save the
U.S. Government a lot of money.

Therefore, I will apply for the
Operations Research Analyst vacancy at OMB.

I have enclosed copies of correspondence
for your update on this project.

Sincerely yours,
Lara Sherman



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

Determined NOT to be
National Security Classified Marking
By PM (NLGB) on 05/06/25

~~CONFIDENTIAL~~

WASHINGTON ADDRESS:
2020 Pennsylvania Avenue, Suite 237
Washington, D.C. 20006



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

April 25, 1991

His Excellency
Emir Jabir Ahmed Sabah
Embassy of the United Arab Emirates
2209 Massachusetts Ave., N.W.
Washington, D.C. 20008

I wish to inform you of my calling to provide employment for refugees, that they may have a product to sell and that they may become respectable Arab citizens.

With the assistance of IBM, I am prepared to provide a computer system that will be used to make blueprints for mosaic walls in the construction of buildings.

It is my wish to allow the refugees of the war to provide the labor of placing the stones to build these mosaics, for which they will receive payment. Once the art pieces are sponsored by patrons, the money to erect homes will be available.

Manufacturers of the United States can ship modular homes, that are inexpensive, to land areas designated for small townships.

In order to continue working on this project I will need a home-office in Washington. Shirley Pearson of Pardoe Real Estate, Inc., 2828 Pennsylvania Ave., N.W., telephone: (202) 333-6100, has been kind enough to show me some properties, one of which would be very suitable and is also adjacent to the U.A.E. Chancery which she was responsible for as the real estate agent. If you would be willing to allow me to utilize this property next to the U.A.E. for the purpose of entertaining patrons to support the creation of mosaics, I believe we could be very successful in settling the refugees down into more productive lifestyles. I would like some of the mosaic walls to be incorporated into the architectural plans of re-constructing Kuwait.

file copy

When the project is complete, in its efforts of attracting art collectors and contributors, you would then be able to use the real estate as an expansion of the Chancery, or to resell it, as the price is quite reasonable. If you could acquire it now, for my security, so that I could complete this project, then I feel confident that I could raise the standard of living for the refugees and help you solve the problems of unrest, that Kuwait may become a stable and prosperous city again.

We would actually build the mosaics at the camps and truck them into the city at the appropriate time, but first we would plan to display several of them in galleries around the world to attract sponsorship.

Please let me know how soon you would like me to continue working on this as I am most anxious to solve this problem of poverty and suffering as soon as possible.

I will look forward to your timely decision that I may devote all of my time to the speedy recovery of these economic affairs, through the artistic revival of the people.

Sincerely yours,

Sara Sherman,
Artist and General Manager



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

April 29, 1991

Tom Janis
IBM
Copley Square
Boston, MA 02116

617-247-7445

Dear Tom,

While in Washington, promoting the mosaic-art in architecture project, several people, from the National Gallery, to Virginia, commented on the excellent public relations that this project would have for IBM. Since I have been referred to the United Arab Emirates as a source of funding for a home-office to continue this project, I thought it would be timely to show you some of the communications regarding our progress.

As I expressed to both yourself and Devita, I would very much like to speak with someone about the initial start-up funding for the system development and configuration, which I have estimated as follows:

Advanced costs of design and presentation.....	\$ 5,000
Hardware costs.....	30,000
Software development (\$135. x 40 hours).....	<u>5,400</u>
TOTAL COSTS OF DEVELOPMENT.....	\$40,400

I do plan to be in Boston until I manage to acquire the funding to return to Washington and you may contact me at the above telephone number.

Sincerely,

Sara Sherman
Artist, and General Manager

WASHINGTON ADDRESS:
2020 Pennsylvania Avenue, Suite 237
Washington, D.C. 20006



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

April 25, 1991

Massoud Barzani
Head of the Kurdish
Democratic Party
Zakhu, Iraq

Honorable Mr. Barzani,

I am writing this letter to ask you if it would be possible to find men and women there who would like to assemble a mosaic-art piece for the National Gallery in Washington, D.C.

I will help to raise the money to hire your people, that they may earn money to build houses.

I think we must have some Kuwait support and also Iraq. Can we find a way to televise the desire of all refugees to participate in building so that the Middle East can begin advancing their civilization? The nations would be most pleased to provide funding for constructive work. Mosaics are such beautiful artistic communications. We should begin now that the fighting is ending.

I hope you understand that it is better now to build then to fight. But first, friendship among Arabs.

My friends at the Turkish Embassy, here in the United States, know that I am sincere to help raise this money so that your people can be employed.

Sincerely,

Sara Sherman
Artist



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

April 29, 1991

Shirley Pearson
Pardoe Real Estate, Inc.
2828 Pennsylvania Avenue, N.W.
Washington, D.C. 20006

Dear Shirley,

Thank you so much for showing me the property adjacent to the U.A.E. Chancery. As I expressed to you by telephone, I would very much like to use that property as a home-office and I have written to His Excellency, Emir Jabir Ahmed Sabah at the Embassy of the United Arab Emirates, 2209 Massachusetts Ave. N.W. to explain my interest in the property. I have asked him to contact you regarding the mosaic-art in architecture project, and would appreciate it if you could follow-up on this while I return to Boston to meet with IBM again.

If you need to contact me, you may leave a message 24 hours a day, at the above number.

Again, thank you for your efforts and I do hope to return soon with good news.

Very truly,

Sara Sherman,
Artist and General Manager

WASHINGTON ADDRESS:
2020 Pennsylvania Avenue, N.W., Suite 237
Washington, D.C. 20006



Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

ART IN ARCHITECTURE

By Sara Sherman

FUND RAISING PROPOSAL TO EMPLOY AND HOUSE REFUGEES OF THE WAR

The computer system known as **MOS/ART** will allow original blueprints for mosaic artworks to be created from photographs.

The photograph (or artwork) will be scanned into the computer in order to allow the artist to select the size, colors and details for the blueprint design from which the mosaic will be drafted on the wall.

The blueprint will show the information in a visual way to the workers who will place each stone or glass piece on the wall of the building.

Sponsorship for the mosaics may come from individuals, corporations and nations, to provide employment and housing for the workers on each project.

Since there is only simple on-the-job training required, workers need no formal education or language to start working. They only must be willing to place the mosaic pieces on the wall, according to the blueprint design. The simplicity of the system makes it an ideal employment for the refugees.

Extra money that is raised will be to provide homes for the workers and their families.





Crystal Palace Properties

Prudential Center

800 Boylston Street, P.O. Box 147

Boston, Massachusetts

USA 02199-0004

617-247-7445

April 25, 1991

Mohammed J. Al Ghawi
Embassy of the United Arab Emirates
Administrative Attache Military Department
2209 Massachusetts Ave., N.W.
Washington, D.C. 20008

Dear Mr. Ghawi,

I have tried to describe the mosaic-art project that I would like to incorporate into re-construction in Kuwait. In order to have this project function smoothly I believe it would be necessary to truck-in the following materials to the refugee camps.

1. To begin building the mosaics a wooden form should be constructed to hold the art piece. Therefore, wood for building this form and nails and tools, should be provided.
2. Mortar (smooth cement) may be used to fill the form and to hold the stones.
3. Wire might be put into the mortar to prevent cracking.
4. The stones and glass pieces should be of various colors and sizes, and good sources must be readily available.
5. Tools that can cut and grind smooth the rough edges must be found.
6. Packing crates and materials for shipping will be needed.
7. Storage areas should be set aside.
8. A payroll system for the workers would be needed to track time and compensation.

If and when these things can be provided, then the first mosaics can be sold in advance so that the work can proceed.

You had explained to me earlier that time was a factor difficult to compute between our two cultures, therefore, I will expect a response from you about these matters at your convenience. If I can give you any further information and details please contact me at once.

Very truly yours,

A handwritten signature in cursive script, reading "Sara Sherman". The signature is fluid and elegant, with the first name "Sara" and last name "Sherman" clearly distinguishable.

Sara Sherman,
Artist



May 7, 1991

Please give my regards
to the President and thank
him for his kind response
of April 26, 1991.

Sincerely,
Sara Sherman

MAY 14, 1991

KENNETH ADAMS
EXECUTIVE PRODUCER

JOHN DAVID SMITH
ARTISTIC DIRECTOR



D.A.R. CONSTITUTION HALL
WASHINGTON D.C.

file

Rec'd
MAY -6 1991

AC HAS SEEN

*a-
?!*

May 3, 1991

The Honorable
Andrew H. Card, Jr.
Assistant to the President (Deputy to the Chief of Staff)

Dear Mr. Card,

As you know, the police of America overwhelmingly responded to the Republican call for help in 1988. It is no secret that police endorsements of George Bush helped keep the White House Republican, especially the stunning endorsements of three of our four honorary co-chairmen, listed below.

Cops are patriotic...they wear the American flag on their uniforms, also. But, when they answer 911, they sometimes get killed. The attached Washington Times article outlines why something beautiful was done this year for these American heroes. The police of America ask you, your staff and Republican contributors to pitch in this week with financial support and publicity.

Next week is the first Mother's Day, Police Memorial Day and Armed Forces Day for the grieving police and military families and colleagues who will be at Constitution Hall on May 14th, at our invitation, while Queen Elizabeth is at the White House with the President and military top brass. However, why can't other Republican politicians and businessmen support and attend this long overdue patriotic and poignant memorial salute?

The simple fact is, when you've gone to a funeral, or visited a hospital dozens of times, your heart needs to be comforted. Dignity can accompany patriotism! The memories created at the Law Enforcement Gala will be carried home for a lifetime. That deserves support...especially when the remaining budget is \$125,000, compared to \$500,000 for one parade down Constitution Avenue in June.

A foreign government (Kuwait) has given the cops \$25,000. We urgently need five matching contributions by Friday, May 10, 1991 to continue our complimentary ticket distribution policy (the Pentagon has received 1,000 tickets so far). Individual boxes are \$5,000 and military/police ticket blocks are \$2,500; purchase of public tickets also helps us make the budget. Republicans got police support in 1988. Can we count on yours this week?

Sincerely yours,

Kenneth Adams
Kenneth Adams

John David Smith
John David Smith

CC:

HONORARY POLICE CO-CHAIRMEN

Donald Murray, Boston P.P.A.

Phil Caruso, New York City P.B.A.

Robert Klieset, I.U.P.A. (AFL-CIO)

Robert Jacobson, I.B.P.O. #364

44-38861-100

Page 10

The Bureau

San Francisco, California

Re: [illegible] (San Francisco file # [illegible])

Dear Sir:

Enclosed for the Bureau are two copies of a letterhead memorandum (LHM) dated and captioned as above. The LHM was prepared by the San Francisco Office on [illegible] and contains information regarding the activities of [illegible] and [illegible] in the San Francisco area.

The LHM also contains information regarding the activities of [illegible] and [illegible] in the San Francisco area. The LHM was prepared by the San Francisco Office on [illegible] and contains information regarding the activities of [illegible] and [illegible] in the San Francisco area.

Very truly yours,
[illegible]
Special Agent in Charge

The above information was obtained from [illegible] and [illegible] and is being furnished to you for your information. The information was obtained from [illegible] and [illegible] and is being furnished to you for your information.

Very truly yours,
[illegible]
Special Agent in Charge

Very truly yours,

RECORDED COPY TO BUREAU

Phil [illegible] New York City file # [illegible]
Robert [illegible] New York City file # [illegible]

John [illegible] New York City file # [illegible]
[illegible] New York City file # [illegible]

MAY 14, 1991



D.A.R. CONSTITUTION HALL
WASHINGTON D.C.

KENNETH ADAMS
EXECUTIVE PRODUCER

JOHN DAVID SMITH
ARTISTIC DIRECTOR

The Washington Times

PAGE B4 / MONDAY, APRIL 22, 1991 ★

Tribute will honor fallen cops, troops

By Gary Fields
THE WASHINGTON TIMES

For 146 police families nationwide last year, the unspoken fear of having a loved one killed in the line of duty became a reality.

And earlier this year, 182 military families experienced similar heartache as a result of Desert Storm combat.

To honor the kinship of those in uniform, law enforcement agencies throughout the country and the military services are planning a joint salute May 14 to the police officers and soldiers who died doing their duty, said Kenneth Allen Adams, president of Moorcroft & Associates, a planning firm that has been hired to organize the salute.

Mr. Adams said yesterday that the commemorative events, including an evening of entertainment at Constitution Hall, are for "those families who have had a part of their hearts forever affected."

"These people are juggling their patriotism and their personal losses. When families were standing at docks and in airports, kissing their loved ones goodbye as they shipped out for the Gulf, many police officers could identify with them because it is the same thing they see every day — wondering if it's the last time you'll ever see your family," Mr. Adams said.

The events will culminate at noon May 15 at the Sylvan Theatre with a two-hour commemorative ceremony on the grounds of the Washington Monument during Law Enforcement Memorial Day, sponsored by the Fraternal Order of Police.

Mr. Adams said his organization decided to expand the annual activities in order to give more family members, officers and soldiers an opportunity to participate. To accommodate their travel to Washington, area hotels and Northwest Airlines are offering cut rates.

"When they leave and go back to wherever they came from, I want them to be able to say, 'I went to Washington and they treated us right,'" he said.

As part of the commemoration, a police wreath will be laid at the Tomb of the Unknown Soldier in Arlington Cemetery on May 14. A musical salute, which will include performances by the Charlie Daniels Band and the Radio City Music Hall Rockettes, will follow that night at Constitution Hall.

Mr. Adams said his organization is mailing 200 appeals today to the District's top businesses, asking that they help sponsor the salute. "We don't need a lot of help but we do need some," he said.

Any surplus funds will be divided equally between two organizations, Concerns of Police Survivors and the Armed Forces Relief Trust.

Tickets for the evening at Constitution Hall, called "A Night in New York, New Orleans and Nashville," are \$25. More than 700 already have been given to relatives of those who died in uniform in the past 15 months, Mr. Adams said.

The evening also will feature performances by the Air Force Ceremonial Brass, a joint service color guard and the New York City Police Pipe and Drum Corp.

MAY 14, 1991



WASHINGTON, D.C. POLICE PRIDE '91 Partial Schedule Of Events

1. TOMB OF THE UNKNOWN SOLDIER

Arlington National Cemetery Tuesday, May 14, 1991, 10:30 a.m. Laying of Police Wreath during changing of the Guard.

2. GALA SALUTE TO OPERATION DESERT STORM

Constitution Hall (Across from the White House)

Tuesday, May 14, 1991, 8 P.M. sharp!
Doors open at 7 p.m.

dedicated to police officers killed last year, and, officers called up to serve in the war.

3. LAW ENFORCEMENT MEMORIAL DAY CEREMONIES

Wednesday, May 15, 1991 12 noon Sylvan Theatre/ Washington Monument grounds

CONSTITUTION HALL GALA

JOINT MILITARY/POLICE EVENING

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- ★ Radio City Music Hall Rockettes
- ★ Broadway Music of Jerry Herman
("Hello Dolly", "Mame", "Dear World", "Mack & Mabel")
- ★ U.S.A.F. Ceremonial Brass
- ★ Military District of Washington - Joint Service Color Guards

FEATURING

- ★ New Orleans Cast of Further Mo ! (Dixieland/Jazz Salute)
- ★ Miss Linda Hopkins (Tony Award Wining, Star of Black and Blue & Me and Bessie)
- ★ Philadelphia Mummers String Band (Greater Kensington)
- ★ Grand 'Ole Opry/Country Salute
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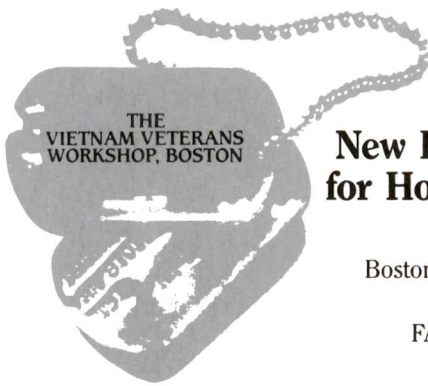
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**New England Shelter
for Homeless Veterans**

17 Court Street
Boston, Massachusetts 02108
(617) 248-9400
FAX (617) 248-0958

AC HAS SEEN

Rec'd
MAY - 7 1991

fl

Andrew Card, Jr.
Assistant to the President and
Chief of Staff
The White House
Washington, D.C. 20013

Dear Andy,

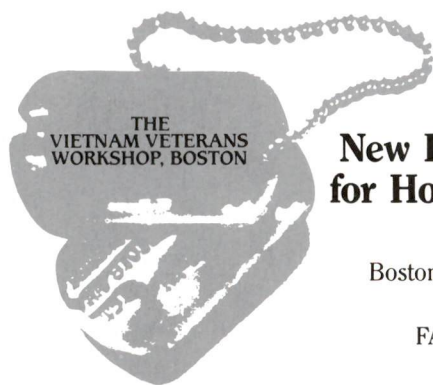
Here's some new information we've put together on the Shelter, how we got where we are, where we plan on going and what we need to get there. (Something to read when you run to the john.)

Seriously, I ask you to please take the time to look the materials over. The Point of Light Designation has done wonders for us and any additional help you could give us would be greatly appreciated.

God Bless the Warriors,

Ken Smith

Ken Smith



New England Shelter for Homeless Veterans

17 Court Street
Boston, Massachusetts 02108
(617) 248-9400
FAX (617) 248-0958

May 2, 1991

This brochure contains materials which explain the organization, programs, future plans and visions of The Vietnam Veterans Workshop, Inc., a nonprofit charitable corporation. The Workshop was formed to assist Veterans with a focus on those who are homeless. We accomplish our goals with volunteers and with the spirit of Veteran helping Veteran. Each of our programs and actions attempt to send a very positive message of all Veterans, including the Vietnam Veteran, who has returned to the mainstream of Americana willing to reach out and assist those who have not yet assimilated. We want to continue to be a model for the entire country. Through our programs and energy, several hundreds of Veterans have found a safe place to regain dignity and motivation to start again. The Workshop has been instrumental in the New England area in starting the real process of welcoming back the survivors who continue to live on the streets of our cities. We are sending a beacon of hope across the country to Veterans who have not yet been reached.

Last summer, we were awarded a lease under the Stewart B. McKinney Act from the department of Health and Human Services for utilization of a ten (10) story building in downtown Boston, the former Veterans Administration Outpatient Clinic, a surplus Federal building. We were awarded the lease on a specific series of programs. However, the condition of the building is such that unless we are able to receive sufficient money to repair it, we may be precluded from receiving the necessary financing from the private sector and, therefore, precluded from carrying out the very programs upon which the building was awarded to us and which the government wants to see work. The money is needed to bring the building up to standard, similar to the standard which would be required of a landlord in the private sector. Our lease obligates us only to maintain, not to repair, the building.

Our building, unfortunately, has several structural, hazardous waste and asbestos problems which must be solved quickly. Congressman Moakley has graciously offered to spearhead our campaign to find monies in the Federal budget which can be utilized to bring the building up to standard. We have enclosed a preliminary budget indicating the necessary monies needed to repair the building. Within the next few weeks, we expect to have the budget finalized and then we will be back in touch with you to request your active support and advocacy.

Thank you for your time and attention.


Ken Smith
President
Vietnam Veterans Workshop

**The New England Shelter
for Homeless Veterans**

A Project of the
Vietnam Veterans Workshop
17 Court Street
Boston, MA 02109
617-248-9400 phone
617-248-0958 fax

Contents

A Brief Overview	1
The Problem	3
The New England Shelter for Homeless Veterans	
History	4
Philosophy	6
Program Goals	6
Services	7
In The Future	9
Sources of Support	10
Financial Statement	11



**New England
Shelter
for Homeless
Veterans**

17 Court Street
Boston, Massachusetts 02108
(617) 248-9400
FAX (617) 248-0958

KEN SMITH - Executive Director

a brief overview

The New England Shelter for Homeless Veterans is open 24 hours a day, seven days a week. We offer a range of services to help homeless veterans get back on their feet. Our project staff is made up entirely of veterans, many of whom have lived in the streets themselves. We believe in the ability of veterans to take control of their own lives. The New England Shelter for Homeless Veterans is working to give every homeless veteran a place where he or she belongs, a sense of dignity, and a chance to succeed.

The Facility

17 Court Street, Boston. The New England Shelter for Homeless Veterans operates in a former Veterans Administration building. The Shelter is at street level. The ten upper floors hold offices, staff dormitories, and renovation space.

Services

Emergency Night Shelter. We fill one hundred beds every night. Residents are offered clean clothes and a shower. We serve dinner and breakfast.

Veterans who volunteer four hours per week are given a private locker during their stay. Thanks to volunteer clean-up, strict sobriety rules, and a professional security team staffed 100% by former homeless vets, we provide an exceptionally safe and sanitary environment.

Day Shelter. Lunch is served each day. Overnight residents are allowed to stay on the premises, and all homeless veterans are welcome. Full-time counsellors advise veterans on VA benefits, employment, housing, job training and education programs. Our eye clinic, staffed by the New England College of Optometry, provides free exams and glasses.

Veterans are referred to medical care and services, including detoxification.

Funding

The Emergency Night Shelter is funded by the Commonwealth of Massachusetts. Funds for the Day Shelter are provided by corporate and foundation grants, individual donations, and support from the City of Boston as well the state and federal governments.

The Problem

One third of America's homeless are veterans. The 1990 U.S. census will provide the first conclusive numbers on the size and characteristics of the national homeless population. We expect these figures will confirm longstanding estimates that one third of our homeless population, 80,000 to 100,000 men and women, are veterans. In the city of Boston alone, we estimate there are 1,500 homeless veterans. These men and women, who once rose to the call of duty for our country, now find their own cries for help unheard.

*"All these guys ever
wanted was to come home.
It's time they did."*

Ken Smith, President
Vietnam Veterans Workshop

The New England Shelter for Homeless Veterans: History

In 1988 the Vietnam Veterans Workshop was a combat support group in the Brighton neighborhood of Boston, Massachusetts. Concerned veterans met weekly to discuss their experiences and help each another deal with the memory of combat and their return home. On a visit to the Vietnam Veterans Memorial in Washington, D.C., members of the Workshop discovered veterans living in the shadow of the Wall. Research soon revealed that one third of America's homeless are veterans. Determined to end this tragedy, the group set to work.

The Vietnam Veterans Workshop's first success came in enlisting the help of pulitzer-prize winning

playwright David Mamet.

Mamet created and directed "Sketches of War," a one-night production at Boston's Colonial Theater. "Sketches of War" featured an all-star cast including Al Pacino, Donald Sutherland, Christopher Walken, Michael J. Fox, Lindsay Crouse, and many others. The evening consisted of vignettes about war and the experience of soldiers, ranging from Shakespeare to "The Basic Training of Pavlo Hummel." The production raised \$250,000. These funds were distributed in grants to Boston area shelters, for the benefit of veterans. A portion of the funds were also used to produce an extraordinary public service announcement titled, "I Don't Know, But I Beleive."

Narrated by Walter Cronkite, this PSA was distributed nationally to publicize the tragedy of homelessness among veterans. In 1989, the Vietnam Veterans Workshop, having raised funds and focused national attention on the plight of homeless veterans, was ready for the next step: a solution. With the help of many concerned friends, the Vietnam Veterans Workshop acquired a ten-year lease on 17 Court Street, Boston. The building is owned by the Federal government and formerly housed a Veterans Administration clinic. Soon after the building was dedicated, the Commonwealth of Massachusetts provided funds to operate an 100 bed emergency overnight shelter at the facility. Since opening its doors in January

1990, the New England Shelter for Homeless Veterans has operated at full capacity seven days a week, twenty four hours a day. On May 14, 1990, President George Bush recognized the Vietnam Veterans Workshop as his 142nd "Point of Light." In October 1990, the Department of Housing and Urban Development awarded a \$3.5 million dollar grant to subsidize single room occupancy housing at 17 Court Street. The grant will pay rent on 59 units for ten years, allowing veterans to pay only 25% of their income for a room of their own.

In just two years, the Vietnam Veterans Workshop has achieved a great deal. Yet for the 1,500 homeless veterans of Boston, much more is left to be done.

Program Philosophy

The Vietnam Veterans Workshop owes its success to a simple idea: veterans helping veterans. In 1988, this concept worked in the close environment of a discussion group. Today it succeeds on the broad scale of a 100 bed shelter. The New England Shelter for Homeless Veterans is operated by veterans, many of whom have combat experiences, some of whom came to the program as shelter residents. We strive to create an atmosphere of brotherhood and mutual concern. We work to rehabilitate, not simply warehouse, our clients. Residents are allowed to stay as long as they need to, be it a week or a month. We ask that every veteran remain sober and maintain standards

of cleanliness and personal hygiene. Weapons, alcohol, and drugs are not allowed on the premises. By following these simple rules, we create an atmosphere where veterans can heal themselves and help each other. Ultimately, our goal is to work ourselves out of business by ending homelessness among veterans -- one soldier at a time.

Program Goals

1. Provide a clean, safe environment where veterans can feel at home.
2. Meet the immediate needs of homeless veterans.
3. Work with each veteran to overcome the obstacles he or she faces in trying to live a productive life.
4. Advocate national support to end homelessness among veterans.

Services Provided

The New England Shelter for Homeless Veterans is organized into two programs: the Day Shelter and the Night Shelter. These programs are open 24 hours a day, 7 days a week.

Day Shelter

The Day Shelter is open to all homeless veterans. From eight in the morning to four in the afternoon, our doors are open. For veterans who are new to the Shelter, an **intake** process is completed. We request information about the client's background, finances and living status. We assess health and counselling needs. If appropriate we refer clients to **medical services**, including detoxification. All clients are encouraged to begin **counselling** as soon as possible. Case managers work with the veteran to determine

what program best suits his or her needs. **Legal services, veterans benefits assistance, college preparatory and degree programs, job training, job placement, and housing assistance** are all available through the case manager. Personal **lockers** are available to every veteran who volunteers four hours per week in supervised activities. **Showers and clean clothes** are offered to every veteran. We serve **lunch** every day to every veteran in the Shelter. We serve free **coffee** all day at a restaurant-style counter. Thanks to a partnership with the New England College of Optometry, we offer an **eye clinic** in house. Exams, eyeglasses and follow-up are all provided free of charge.

Night Shelter

The New England Shelter for Homeless Veterans provides **100+ beds** each night. We serve a warm **dinner** and **breakfast** to residents.

Security is provided by a program called **Vet Guard**, which is staffed 100% by former Shelter residents who now work full-time for the Vietnam Veterans Workshop. No other Boston overnight shelter operates without daily assistance from the Boston Police Department. On Monday evenings, residents participate in **town meeting**. This meeting is a direct extension of the early Vietnam Veterans Workshop sessions. Veterans share experiences in an open-floor setting. Our coffee shop is open all night.

"Homeless veterans are not looking for a handout, they are in need of both a helping hand and a welcome home. Although many are facing complex problems, there problems are within reach."

Congressman Joseph
P. Kennedy II

In The Future

In the next two years, the New England Shelter for Homeless Veterans will expand its activities to provide a more complete range of services to homeless veterans. We will complete construction of the HUD financed single room occupancy housing. These 59 units will then serve as a step up, literally and psychologically, for veterans who secure employment while in the Shelter program. In addition we will build on the Vet Guard model and develop entrepreneurial employment opportunities at 17 Court Street. Possible enterprises include cleaning, a laundry service, outside security, and a temporary manpower service. We also plan to create medical facilities on-site including a clinic and detox center.

"The real answer to the problem of homelessness is more affordable housing."

Mayor Raymond L.
Flynn, Boston

Sources of Support

The Night Shelter program is currently funded by the Commonwealth of Massachusetts. This contract is granted for six months at a time. The Day Shelter Program is funded by grants from the city, state, and federal governments, corporate and foundation grants, and individual donations. Substantial in-kind contributions of food, clothing, and equipment also support our efforts.

Contributions from individuals are solicited through a combination of direct mail and telemarketing. In the event our employment opportunity programs are successful, we will generate an earned income stream for the Vietnam Veterans Workshop as well as for veteran employees.

"It is a travesty that any American should be forced to live in the street; it is a travesty and an insult when those who have fought our country's wars are forced to do so."

The Boston Globe

**New England Shelter for
Homeless Veterans
1991 Financial Statement**

Expense

Emergency Night Shelter

Personnel	\$ 516,390
Security	\$ 116,808
Meals & Supplies	\$ 178,200
Maintenance	\$ 13,800
Laundry	\$ 60,228
Transportation	\$ 40,000
Medical	\$ 38,700
Office Supplies	\$ 1,572

Total \$ 965,698

Day Shelter Program *

Personnel	\$ 382,507
Printing & Postage	\$ 30,000
Professional Fees	\$ 22,000
Travel	\$ 12,000
Meals	\$ 2,000
Rental Assistance	\$ 6,000
Maint. & Equip.	\$ 8,000
Office Supplies	\$ 4,800
Misc.	\$ 5,000

Total \$ 482,307

Facility Costs

Insurance	\$ 29,432
Utilities	\$ 129,200
Telephone	\$ 10,000

Total \$ 166,382

* includes fundraising and administrative costs for all programs

Total Expense

\$1,606,580

Income

Massachusetts Department of Public Welfare	\$1,074,000
Federal Grants	\$ 112,680
Individual Gifts	\$ 190,000
Group Donations	\$ 45,000
Special Events	\$ 35,000
Fees	\$ 50,000
Foundation & Corporate Grants	\$ 80,000

Total Income

\$1,586,680

Federal Tax Exempt Number: 04-3007211

The Vietnam Veterans Workshop, Inc. (VWV) is a Massachusetts non-profit corporation. Begun in 1988 as a veterans' support group, the VWV conceived, raised funds for, and created the New England Shelter for Homeless Veterans. The VWV currently does business as the New England Shelter for Homeless Veterans. The Shelter is not separately incorporated.

The Boston Globe

TUESDAY, JANUARY 29, 1991

BELLA ENGLISH

Veterans find peace at shelter



IT DOESN'T SEEM LIKE A very friendly welcome. You walk in the front door, go through a metal detector and are frisked. But there's good reason why this shelter for homeless veterans is run like, well, the Army.

"We're like a huge island that homeless vets wash up on every day," says Ken Smith, cofounder of the 14-month-old New England Shelter for Homeless Veterans at 17 Court St.

"We're the safest shelter in the city, the only one that has no police details," says Smith, who served in Vietnam. "We have our own security team of veterans who defuse the issues. We appeal to the veteran's camaraderie and brotherhood."

That brotherhood is stronger than ever these days, as the men sit in the smoke-filled lobby and watch news reports from the Persian Gulf. A banner behind the front desk sports a yellow ribbon and reads: "We Support Our Troops. Come Home Soon." There's a poster of Saddam Hussein: "Wanted, Dead or Alive."

Monday night, at the weekly "town meeting," the topic was the gulf war. Naturally, support for the troops was overwhelming. Saddam Hussein was compared to a pair of panty hose in a joke that can't be repeated here. One man wondered "when Jane Fonda is going to show up in Baghdad." A 25-year-old veteran stood up and said he wanted to reenlist and go to Saudi Arabia. A few men expressed a feeling of regret that the baton has now passed to a new generation of soldier, almost like an older sibling might feel about a new baby in the family.

"Vietnam veterans have worked so hard to get recognition about what happened to them," Smith says. "Now, all the attention is elsewhere."

The new war has brought painful memories flooding back. Combat was bad enough, but then the veterans came home to a country that scorned them. Some drifted into drugs, alcohol and homelessness. Nationally, one-third of the homeless are veterans. In Boston, there are more than 1,500 homeless vets.

"This war has more support. There's a coalition of nations and a clear mandate," Smith says. "It took major Hollywood movies before the public realized what happened to the Vietnam vet. We were labeled as losers, as drug-addicted, alcoholic Rambos. We hope the country will treat the new veterans better."

Although the government provided services for the returning Vietnam vet, only 20 percent took advantage of the GI bill for education. "The last thing I wanted to do when I got back was to go to some college campus and get spit at," Smith says.

Mike, now 41, turned 19, then 20 years old in the jungles of Vietnam. He has been homeless "off and on" for the past 20 years. He's a strong supporter of the gulf effort. "We have to do what we have to do," he says. "Someone ran in and took over a country. Hopefully, we can find Saddam Hussein. I can't see taking him prisoner and feeding him. That costs money."

Like thousands of other Vietnam vets, Mike received a dishonorable discharge for smoking marijuana in the jungle. He received no benefits. It angers him that the conscientious objectors were pardoned, but he never has been. These days, he is working at the shelter, going to night school and trying to get his record cleared. "I'd just like a piece of paper saying I'm not undesirable," he says.

Stan Keller, 33, saw combat in Grenada. "It doesn't matter if you've been in war for a week or a year," he says. "You still got a bullet coming at you. War is the most disgusting thing that man has ever come up with. I personally despise war, but I support the men because I know what they're facing."

Still, the staggering cost of the war bothers some of the men, who know that domestic programs — such as the shelter they live in — may be threatened.

The shelter can feed 150 at lunch, but 175 or so usually show up. The younger veterans often give their food to the older guys. The shelter is supported by state funds and private donations, both of which turn fickle during a recession.

Bert Lewis is known as "the king of the homeless veterans." Before finding his way to the shelter, he lived outside for 11 years, including five years on the Boston Common. Now a guard at the shelter, he's been sober eight months.

Lewis minces no words about the war, Saddam Hussein and antiwar protesters. "It's the US," he says. "Love it or leave it. You know what they ought to do to Saddam Hussein? Take that man and publicly execute him, slowly. Why don't we give him some of that nerve gas of his?"

Smith, the poor soul who has to turn away homeless veterans every night, has one last message for you patriotic folks out there. "It's great to spend a couple of bucks to buy yellow ribbon: you're helping a florist. But help me buy another loaf of bread to feed my brother, too."

The New York Times

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NEW YORK, FRIDAY, JANUARY 18, 1991

+

50 cents beyond 75 miles from New York

Boston Journal

For Homeless Veterans, a Barracks

Special to The New York Times

 BOSTON, Jan. 17 — Outside a 10-story building in the heart of downtown Boston, a

weary-looking man squints at a sign that says "New England Shelter for Homeless Veterans" and leans his way through a revolving door. "Law and order," he sighs, moving through a metal detector to the front desk.

Within minutes, the shelter's staff sergeant briefs him on "barracks rules," including regular showers, strict waking hours and an attitude of respect. No drugs, no alcohol, no verbal abuse allowed.

Soon this homeless veteran will have a photo identification card, a platoon assignment and an Army bunk with clean sheets.

A little more than a year ago, homeless veterans in Boston, as in most other American cities, were left to compete with women and children for beds in local shelters that are often crime-ridden. Government officials estimate that nearly one-third of the nation's homeless, perhaps 150,000 people, are veterans, most of them Vietnam War veterans.

Now, night after night, 125 of Boston's estimated 1,500 homeless veterans make their way to the building on Court Street that houses the shelter. It is one of only a handful of shelters in the nation run exclusively by veterans for veterans.

"What we offer these guys is the kind of structure people who have been in the military are familiar with," says Ken Smith, 38-year-old

former Army medic in Vietnam who is a co-founder of the shelter. "That's what these guys need and aren't getting anywhere else."

The shelter, founded in late 1989 by Mr. Smith and three other Vietnam veterans, has been a local success story; it has been commended as a model shelter by local officials and in newspaper editorials.

Besides being given a familiar military atmosphere, the homeless men are offered counseling on drug and alcohol abuse and help in their search for housing and jobs.

In exchange, the veterans, who stay an average of two months, perform four hours of community work each week. The work ranges from sweeping floors to rocking drug-addicted babies in local hospitals.

"In all my travels, this is the best place I've ever seen," George Everson, a 58-year-old Korean War veteran, said in an interview at the shelter.

But the New England Shelter for Homeless Veterans has earned more than just the gratitude of its guests.

In 1988 the playwright David Mamet responded to calls for help from Mr. Smith by staging a benefit performance to raise money for the shelter. The benefit, "Sketches of War," was a series of vignettes that featured actors like Al Pacino, Michael J. Fox and Donald Sutherland, and netted \$250,000.

Last year President Bush, in keeping with his practice of honoring

volunteer efforts throughout the country under his daily "1,000 points of light" program, singled out the New England shelter for commendation. "We are Point of Light No. 142," said Mr. Smith, a wiry, boyish-looking man. "That's right. I'm serious — one-four-two."

There are other numbers, too. Of approximately 1,000 men who have come to the shelter, 275 have found permanent jobs and housing, he said.

Some guests and other shelter workers have criticized Mr. Smith's military-like rules as being too strict.

"They get too much into my personal life," said one veteran, who complained that he was barred from the shelter for several days after Mr. Smith found he was using drugs.

Mr. Smith said the veteran's concerns were warranted. "You have a drug problem and you come for help, I'll help you," he said. "You bring drugs in here, you're gone."

But others say the strictness of the shelter helps restore a sense of order to their lives.

"This isn't really boot camp," said Otis Hilliard, a Vietnam veteran and former marine from Memphis. "It is just a disciplined place that helps people get their lives back together."

Peter, another Vietnam veteran, who declined to give his last name, agreed with Mr. Hilliard. "I've been a lot of places, and this is the Cadillac of shelters as far as I'm concerned," he said.

The Boston Globe

TUESDAY, FEBRUARY 6, 1990



AP PHOTO

Mayor Flynn, flanked by Gov. Dukakis, gestures during news conference yesterday announcing the opening of the emergency shelter on Court Street.

Shelter for homeless veterans is opened

By Michael Rezendes
GLOBE STAFF

Gov. Dukakis and Mayor Flynn yesterday announced the opening of a 100-bed emergency shelter in downtown Boston aimed at war veterans, and they used the occasion to call for more federal funds to build low- and moderate-income housing.

"The real answer to the problem of homelessness is more affordable housing," said Flynn, who heads a task force on hunger and homelessness for the US Conference of Mayors.

Dukakis, who is struggling to close a state budget deficit that could

add to the homeless problem, criticized the Bush administration for not transferring funds from defense to domestic housing construction and other programs.

"Nobody's going to tell me we don't have the resources to do that," Dukakis said.

The opening of the New England Shelter for Homeless Veterans, located on Court Street across from the Boston School Department headquarters, marks the last phase in a state plan to provide 520 shelter beds for the homeless this winter.

Flynn said the downtown location was appropriate because it would help "to remind everybody

that in a place of prosperity, we still have many, many people who need our help."

Ken Smith, the shelter's director, said that one-third of homeless people in Greater Boston are war veterans. The veterans shelter will be operated by the Pine Street Inn and the city's Long Island shelter.

In addition to the veterans shelter, the state has opened a 200-bed facility at the West Newton Armory, provided funds for 120 beds at seven locations in Boston, Quincy and Cambridge, and provided funds for 100 additional beds at Boston City Hospital.

THE WHITE HOUSE

Office of the Press Secretary

FOR IMMEDIATE RELEASE

May 14, 1990

The President today named the volunteers of The Vietnam Veterans Workshop, Inc., of Boston, Massachusetts, as the one hundred forty-second "Daily Point of Light." The Workshop extends a helping hand to homeless veterans.

Over four years ago, the Veterans Outreach Center, a support group for Vietnam Veterans, met weekly as a combat support group. The participants soon discovered that many other veterans were in need of assistance. In 1988, they created the Vietnam Veterans Workshop to address the problem of homeless veterans.

The New England Shelter for Homeless Veterans is a project of the Workshop. The shelter's goals are to create adult care facilities where homeless veterans can rebuild their lives; to create programs that will help homeless veterans meet their legal, financial, and health problems; to provide counseling and referral services for homeless veterans; and to enlist all Americans in a war on homelessness.

The shelter provides 100 beds for emergency use. Emergency medical care services, food services, and support services are also provided. The Workshop provides housing resources, alcohol and drug referral, employment counseling, assistance with obtaining veterans' benefits, and financial counseling. Daily support sessions focus on the immediate needs of veterans. Incarcerated veterans are welcome to participate in the sessions.

The President salutes The Vietnam Veterans Workshop as the one hundred forty-second "Daily Point of Light." Daily Point of Light recognition is intended to call every individual, group, and organization in America to claim society's problems as their own by taking direct and consequential action; to identify, enlarge, and multiply successful initiatives, like The Vietnam Veterans Workshop; and to discover, encourage, and develop new leaders in community service, reflecting the President's conviction that, "From now on in America, any definition of a successful life must include serving others."

FOR FURTHER INFORMATION CONTACT: Tracey Taylor or Robert Marbut
(202) 456-6266



17 COURT STREET
NEW ENGLAND SHELTER
FOR HOMELESS VETERANS
BOSTON, MASSACHUSETTS 02108

(617) 248-9400



Associated Press

Supporting veterans

Actor Al Pacino talks with Ralph Cooper, left, director of Veterans Benefits Housing in Roxbury, and Ken Smith, right, president of the New England Shelter for Homeless Veterans, during a fund-raiser in Boston last night. Pacino was there to bring attention to an exhibit of photographs taken by Vietnam veterans.



Focusing on veterans
the Vietnam era as *Platoon* and *Born on the Fourth of July*, speaks at

Oliver Stone, center, director of such films about

the New England Shelter for Homeless Veterans yesterday about Sen. John Kerry's plan to increase homeless veterans' funding. Joining them is Ken Smith, right, shelter president.

The Boston Globe

FRIDAY, MARCH 23, 1990

Editorial

Sheltering homeless veterans

"All they wanted to do was come home, and it's time they did," says Ken Smith, director of the New England Shelter for Homeless Veterans, echoing an advertisement designed to bring public awareness to the plight of homeless veterans.

One third of all the homeless living on the streets and shelters across the United States are men who served this country in various wars and conflicts — more than 100,000 men. In Boston 1,500 veterans from World War II, Korea, Vietnam and Lebanon have no permanent homes.

Many of these men suffer from common combat-related problems and benefit from services tailored to meet their specific needs. They have post-traumatic stress disorder. They live with addictions that are often traced back to their days in military service.

The New England Shelter for Homeless Veterans was opened in January in an attempt to offer shelter to some of these veterans. While it was designed to accommodate 100 men, it serves 150 to 200 each night. During the day the shelter offers food, hot showers, substance abuse counseling, employment counseling, veterans benefits information and medical services. It also provides daytime sleeping accommodations to homeless veterans who work at night.

Rep. Joseph P. Kennedy 2d and Sen. John F. Kerry have introduced a legislative package calling for health care, social services, housing and

job training for homeless veterans. The bill also provides for group homes and individual financial assistance, in the form of certificates, to grant veterans access to private housing. "We spend \$100 billion for defense in Europe every year," said Kennedy. "Surely we can find just \$100 million to deal with the problems of veterans."

Today, Smith, along with other veterans advocates, are in Washington to ask for assistance for homeless vets. They hope to use the New England shelter as a model to be duplicated across the country.

But without immediate assistance this model shelter may be forced to close. So far it has received \$20,000 from the Commissioner of Veterans Services and \$10,000 from the Friends of the Long Island Shelter. Other organizations and agencies have provided food and other assistance. But these contributions do not come close to the ideal \$850,000 needed to run the shelter for a year.

If passed, the Kerry-Kennedy bill would go far to increase and maintain services for the nation's homeless veterans. Right now, however, contributions of money, food, clothing and volunteer time are needed to keep the New England shelter running. It is a travesty that any American should be forced to live in the street; it is a travesty and an insult when those who have fought our country's wars are forced to do so.

The Boston Globe

SUNDAY, APRIL 1, 1990

Homeless veterans fight to keep their shelter open



Richard Steele has been a resident of the VA shelter for six weeks.

By Don Aucoin
GLOBE STAFF

When he returned from Vietnam in the mid-1970s, Pat Sullivan felt invulnerable. He embarked on binges of alcohol and cocaine that seemed like risk-free larks compared with what he had been through in his Air Force combat unit.

"I really didn't care," Sullivan recalled. "After the total madness, the scope of the waste in Vietnam, what more could you do to me?"

Four months ago, Sullivan found out. Flat broke after being laid off from his carpentry job, he found himself homeless, sleeping in South Boston parks and downtown hallways.

Sullivan is among 150 to 200 homeless veterans who rely each night on the New England Shelter for Homeless Veterans. While still in its infancy, it has become a rallying point for veterans who view themselves as comrades in adversity. At a gathering last week at the shelter, they voiced their support for the shelter, which is fast approaching a crossroads that could determine whether it stays open.

Since January, when it opened, the shelter has offered beds, food, substance abuse counseling and medical services to homeless veterans. It was designated a "winter overflow shelter," qualifying it for funding from the state Department of Public Welfare, according to shelter director Ken Smith.

On May 1, however, that funding dries up and the shelter must seek other sources of funds. Smith made an appeal for donations at the gathering of homeless veterans and shelter supporters last week, noting that one-third of all homeless people are veterans.

Some who rely on the shelter help out in other ways. Mike Gainther, a 40-year-old Vietnam veteran who sought refuge from the streets in the shelter, says the

debt he believes he owes by washing windows, mopping floors and cleaning bathrooms at the shelter.

Homeless since 1987, when he lost his house in a divorce settlement, Gainther was sleeping under bridges and in abandoned buildings until a Boston officer told him about the shelter.

Gainther said he blames only himself for the drinking problem that has caused him to lose a succession of jobs, adding "I never used my Vietnam experience as an excuse or a crutch and I never will."

However, he acknowledged that he is sometimes haunted by guilt about having survived a war that claimed so many of his contemporaries. "I sometimes wonder why I'm standing here when there's 56,000 names on the wall in D.C.," he said, referring to the Vietnam Memorial.

At the gathering on Massachusetts Vietnam Veterans Day, Sullivan and Gainther expressed their gratitude to the shelter quietly, in interviews; other homeless veterans trooped to a microphone at the luncheon to describe, in voices that ranged from halting to ringing, how the shelter is helping them get back on their feet.

Charles McLuskey said the shelter offers solace and support to homeless veterans who are lost.

"There's a lot of fear, a lot of alcohol and disease," said McLuskey. "On the streets I lost everything in my life. I more or less gave up. I still have a lot of problems, but I feel a lot better here. It's straightened me out."

To Sullivan, the shelter was a place where he could "get my life together and get on the road to recovery." That road has led to an alcoholism program in the Veterans Administration Medical Center in Jamaica Plain, which Sullivan entered Friday.

But the shelter has not seen the last of Sullivan. He said he plans to return one day soon — as a volunteer worker.

THEATER

ALL-STAR CAST TO JOIN FIGHT FOR HOMELESS VETS

SKETCHES OF WAR

By Terry Byrne

IT'S GOING to be a drop-dead, great evening," says David Mamet.

The Pulitzer Prize-winning playwright and director is referring to "Sketches of War," Monday night's sold-out benefit performance at the Colonial Theater for the Boston-based Vietnam Veterans Workshop. And with a cast that includes Michael J. Fox, Don Ameche, Christopher Walken and Al Pacino, Mamet isn't kidding.

"I look at the list of who's coming and I can't even believe it," he says. "I mean, where are you ever going to see these people all on one stage?"

"Sketches of War" is an evening of several short performances, including Pacino's rendition of a scene from "The Basic Training of Pavlo Hummel"; Mamet's one-act play "Crosspatch," with Ameche, Kevin Bacon, W.H. Macy and Robert Prosky; a reading of Vietnam veterans' poetry by Michael J. Fox; a reading from the novel "365 Days" with Lindsay Crouse; a speech from Shakespeare's "Coriolanus" by Christopher Walken; a reading of Rudyard Kipling poetry by Dennis Franz, Charles Haid and Chuck Stransky; a reading from Dalton Trumbo's novel, "Johnny Got His Gun," by Donald Sutherland; a scene from Shakespeare's

"Henry V," read by Georg Stanford Brown; and two works by VETCo. (the Veterans Ensemble Theater Company).

Folk musicians Tom Paxton and

Turn to Page S20

WORTHY CAUSE: Taking the stage in Monday night's 'Sketches of War' benefit are, clockwise from far left, Lindsay Crouse, Michael J. Fox, director/playwright David Mamet and Al Pacino.

Star-studded benefit focuses on plight of Viet vets

From Page S15

Bob Gibson, the 18th Army Band, and The Pipes and Drums of the New York City Police Department will provide music. Fifteen Congressional Medal of Honor recipients from throughout the United States will be in attendance. And both Ken Smith, president of the Vietnam Veterans Workshop, and Judy Tracy, a nurse who served in Vietnam, will give brief presentations.

Beyond the star power, the real message of "Sketches of War" is to focus attention on the plight of veterans today. Said Smith: "Close to 100,000 veterans might be homeless; 70,000 plus vets have committed suicide; 58,000 plus are on the Vietnam Memorial; 100,000 are incarcerated in jails; 300,000 plus are on probation or parole. We're talking about a significant hunk of people here.

"We don't have all the solutions to the problems, but we see ourselves as walking point on the problem and spreading the message," Smith continued. "We don't think you know about this. And once you do, we're sure you won't let it continue."

The idea for the benefit was Mamet's, one that grew out of his own involvement in the workshop.

"I'm going to write a play for these guys [the Veterans Workshop]," Mamet says, "and I started looking around at other material. Various things about war and soldiers happened to strike me as important and as rather lovely literature, among them pieces by Kipling



MAKES HIS POINT: The real message of 'Sketches of War' is to focus attention on the plight of Vietnam veterans, says Ken Smith, president of the Vietnam Veterans Workshop.

Staff photo by Nancy Lane

and Shakespeare, and I thought we could put them all together in one evening.

"Also, I always wished I'd been alive in the days of vaudeville. You know, when people came out and did 10 minutes of a drop-dead act followed by several more. And it was a little bit of a challenge because I'd never seen a benefit done the way I really liked. They always seem tendentious and heavy and not very entertaining."

The caliber of performers guarantees an entertaining evening, and number and diversity of people who have signed on to the project is impressive. The motion picture industry is underwriting some of the costs; the Charles Hotel is donating rooms for the participants and the Colonial Theater is providing the auditorium gratis. Security will be provided by a corps of area police-

men, all of whom are Vietnam veterans.

"I think we've touched some sort of a chord," says Mamet. "The response has been tremendous, and that's been very gratifying."

Though the evening is called "Sketches of War," Mamet is quick to point out that it's not in favor of war.

"It's an evening devoted to soldiers and veterans," Mamet says. "Part of the problem with returning veterans is that we would like to pretend that the war never happened."

"There's an old axiom that the marine corps has," Smith said. "You don't leave your wounded on the battlefield. You stop and pull your wounded with you."

For more information about the Vietnam Veterans Workshop or to make contributions, write to Vietnam Veterans Workshop, P.O. Box 177, Boston, MA 02122.

Boston Herald

Tuesday January 17 1989

Entertainment Hotline

Cronkite lends hand to homeless Viet vets

WALTER Cronkite will once again bring the Vietnam war into America's homes, but this time it will be to report the battle that veterans have been fighting on the home front: homelessness.

Cronkite is narrating two public service announcements (PSAs) produced by Boston's Vietnam Veterans' Workshop that are designed to alert the nation's 2.5 million vets — upwards of 80,000 of whom are believed to be homeless — to contact the Project to Shelter Homeless Vets.

The project, begun in Boston but planned for five additional cities by the end of the year, is the work of Ken Smith and Mark Helberg, who helped organize the acclaimed "Sketches of War" presentation at the Colonial Theater last October.

The Workshop directed a portion of the funds raised by that event into creating announcements to advise vets and sponsors that there was help for them.

"The PSAs ask people to call an 800 number," Smith explains, "to make a pledge or to offer a solution to the rampant



SMITH

homelessness problem. It is believed that one third of all America's homeless people are veterans, primarily Vietnam veterans. "These are our brothers," says Smith, who is a veteran. "This is our problem. Vietnam vets who are not homeless make up 95 percent and are the backbone of the country, but people don't hear about us."

— NAT SEGALOFF

BOSTON HERALD®

WEDNESDAY, FEBRUARY 14, 1990

JOSEPH P. KENNEDY II

Veterans deserve a real home

While throngs of protesters have taken to the street demanding freedom and democracy in Eastern Europe, thousands of veterans, who put their lives on the line defending the same values, roam America's streets homeless.

Out-of-luck and out-of-place veterans, who represent between 30 percent and 50 percent of the adult male homeless population, are waging a private war on American streets — and they are losing. More Vietnam soldiers have died on our soil due to suicide and drug overdose than in combat during the Vietnam War. Teddy Roosevelt once said, "A man who is good enough to shed his blood for his country is good enough to be given a square deal afterward." And what was supposed to be a "square deal" turned out to be a "raw deal" for many veterans. What they found was a grate on the street to ward off the cold nights, a needle for their arms to escape reality and a bottle to deal with the memories of a war that they were asked to fight and told to forget.

Homeless veterans are not looking for a handout, they are in need of both a helping hand and a welcome home. Although many struggle with complex problems such as mental illness, alcoholism and drug addiction, their problems are within our reach. We

have to be able to design a system that is "user friendly."

First, we must provide a health-care system that is flexible, allowing homeless veterans to drop in when they need care instead of sending them away with an appointment.

Second, we must be able to provide homeless veterans with affordable housing in a supportive environment that will help ease them back into mainstream society. One thing we know that's not the answer is warehousing the homeless in shelters without links to services or permanent housing; it only serves to perpetuate isolation and dependence.

Finally, we must be able to provide homeless veterans with job training and skills in order that they can develop the self-assurance and the independence they need in order to remain in mainstream society. These three steps form the core of legislation that I authored which will provide \$100 million for each of the next four years to accomplish these goals.

The Comprehensive Services Program for Homeless Veterans is legislation that will provide health care, social services, housing, vocational rehabilitation and transportation services so that we can realistically put an end to this national tragedy. This bill requires that each medical center

director within the Department of Veterans Affairs conduct an assessment of the extent of the homeless veteran problem in their area, draft a plan using the array of services provided under the legislation and then form a multi-disciplinary team to implement the plan.

The legislation will provide for drop-in centers to be conveniently located in urban areas so that veterans can receive medical and psychiatric care, warm meals, hygiene facilities, job assistance and referral to services provided by the Department of Veterans Affairs and by other agencies as well — much like the programs currently being conducted by the Vietnam Veterans Workshop in Boston and the Veterans Benefits Clearinghouse in Roxbury.

The solutions to the problems of homeless veterans are within our reach. Too many are too quick to throw up their hands and give up on homeless veterans. The Marine Corps has a tradition: Never leave a wounded man behind on the battlefield. We would do well to follow in this tradition so that we may heal the wounds of the homeless veterans and get them off the battlefield known as the American streets.

U.S. Rep. Joseph P. Kennedy II represents Massachusetts' 8th Congressional District.

First shelter for homeless veterans announced

BOSTON (AP) — Declaring that many veterans need a place "to come and heal," officials announced the opening yesterday of New England's first shelter for homeless veterans.

"This is about Americans helping Americans, veterans helping veterans," said Ken Smith, president of the Vietnam Veterans Workshop in Boston, who founded the shelter. "All these guys ever wanted to do is come home."

Smith, who was overcome by emotion as he made his remarks, was surrounded by fellow veterans as he stood in the room that will be home to the shelter starting Jan. 8.

"This is my dream, and it's very unusual to see your dreams come to fruition," he said.

The vacant downtown facility had been a clinic run by the Veterans Administration. It was awarded to the Boston veterans group under federal legislation that provides excess government property for helping the homeless.

The shelter will have space for 100 beds, and it will offer counseling on drug and alcohol abuse, housing, job searches and veterans benefits. The shelter also plans to offer workshops on the history of Vietnam to help veterans understand their involvement in the war.

"This is a place to come and heal, to come heal the pain and network with other veterans," Smith said.

Mayor Raymond Flynn, who participated in the ceremony, noted that the veterans who returned from World War II were greeted with many federal programs to ease their adjustment.

"Yet at the same time, there was no period when we have had as little money spent on housing as the time when the Vietnam vet came back to America," Flynn said.

About 1,200 veterans in Boston are homeless, and about 30 percent of the nation's homeless are veterans, Smith said.

"I work in an ambulance at night and I see a lot of homeless veterans," Smith said. "I was finding my brothers sleeping on grates, seeing people sleep under the BU (Boston University) bridge."

Many still suffer the mental effects of combat violence, he said, and others are too proud to seek help.

But he said the homeless shelter should help people overcome any shame since they will encounter and be assisted by other veterans.

The shelter will operate with volunteers and private donations. Officials estimate the annual cost of running the shelter will be at least \$350,000.

One of the volunteers at the shelter, Eric Morse, of Cambridge, was himself a homeless veteran until Smith's group helped him find a job and a place to live last year.

During the time he was homeless, Morse said he roamed the streets and went to different shelters, but he had trouble finding anyone to help him.

"Veterans care for each other more," he said.

Friends salute Vietnam vets on special day

DANA BISBEE

SOCIAL SCENE

Friday was Vietnam Veteran's Day, an occasion that went virtually unnoticed in the city ex-

cept for a rousing luncheon at the New England Shelter for Homeless Veterans, a 10-story building at 17 Court St.

March 29 was when the Vietnam War ended, the day the last chopper lifted from the roof

of the American Embassy in what was then called Saigon.

Gov. William Weld issued a proclamation naming the day, but legal holidays are not declared by proclamations.

At the shelter, where upwards of 300 veterans — including homeless heroes of World War II, Korea and Panama — receive beds and meals, Vietnam Veteran's Day was celebrated with a lunch attended by 300 people who have supported founder and president Ken Smith from the outset.

Smith, a Vietnam vet and an emergency medical technician in Boston, founded the Vietnam Veterans Workshop and enlisted the aide of playwright David Mamet in the creation of an anthology play, "Sketches of War."

Major stars, such as Al Pacino, Michael J. Fox and Mamet's then-wife Lindsey Crouse participated and raised funds for a variety of services that led to the creation of a full-time shelter at an abandoned veteran's outpatient clinic.

The stars remained in contact with Smith. Pacino recently donated money to build a shower room for overnight guests. As a commemoration, the six-spigot room bears Pacino's name spelled out on wall tiles.

President Bush awarded Smith a "Point of Light," one of 1,000 to be handed out during his term to honor volunteerism.

The New England College of Optometry has installed a complete eye clinic on the fourth floor. Glasses and frames have been do-



Staff photo by Jim Davis

PARTNERS: Ken Smith, founder of the Shelter for Homeless Veterans, and his wife, Amy Dominici, attend the celebration on Friday.

nated from another source.

At the nearby Parker House hotel, vets were served Christmas dinner by a staff made up of hotel executives, including managing director Laurence Jeffery and director of public relations Mary Spaloss.

When the hotel sold off the furnishings in its Tremont Cafe, the proceeds funded the shelter's television antenna.

Spaloss was among the guests at the luncheon, which a few shelter guests also attended. The main population ate in an adjoining room.

Also attending was bankruptcy attorney Barbara Theberge, a member of the shelter's steering committee, who is

planning a program to help homeless vets regain control of their finances.

Gen. George Patton Jr., leader of the 11th armored cavalry in Vietnam and the son of the World War II general, attended with his wife, Joanna. His presence was a pleasing surprise to Dick Cheney, director of operations at the Army's Natick Labs. Cheney also served in the 11th during the Vietnam War.

He also served up a program of food and clothing that the labs have developed for today's grunts, including bulletproof clothing and helmets and aluminum packets that will keep food fresh for three years. Guests sampled 22-day-old bread. "I think we're going to put Betty Crocker out of business," joked Cheney.

Guests included Secretary of Public Safety Jim Roche, Commissioner of Veteran's Services Thomas Hudner, Boston's Commissioner of Veteran's Services Thomas Materazzo, Police Commissioner Mickey Roache and Sergeant Detective Joseph Zinck, who was cited for his help with the shelter.

Boston City Councilman Albert "Dapper" O'Neil took advantage of his turn at the microphone to turn the honors back on Ken Smith. "I'm so pleased and proud of him for his work on behalf of all veterans," said O'Neil.

Smith also took a moment to briefly eulogize Lee Atwater, a veteran and the Republican Party chief who died Friday morning at age 40 from a brain tumor. "He is here in spirit," Smith said.

AC HAS SEEN

GARY C. STIRGWOLT
17 ANDREW STREET
SALEM, MASSACHUSETTS 01970

Rec'd
MAY - 7 1991

Mandy Card
White House
West wing
Washington DC.

May 2, 1991

Dear Andy

Jane and I would like to thank you and Linda for giving us access to the executive offices. Linda's tour was excellent and we can't thank her enough for giving up her free time for us.

The tour made a great impression on the little girls; and on Jane and I too of course. But I would like to tell you of Anna's show and tell on Tuesday after we arrived home. The Teachers and Students kept Anna on the floor for a full 50 minutes to question her about the White House.

She had remembered phrases Linda used and combined them with her own impressions. She compared the architecture of the White House as a house for a servant of the people to the architecture of a castle for a king. She said "the President is not a king". Her classmates jaws dropped. As she describes it one said. "I never knew that before".

again Thanks for giving the Stirgwolts
a tour none will forget.

Gary and Jane

JAMES R. WRAY

Rec'd
MAY - 6 1991

AC HAS SEEN

May 3, 1991

Dear Andy -

It was great seeing you again in Ft. Meyers. Thanks for coming down to "hitchhike" the State Chair's meeting this year - as always, your comments were right on target. Wish you could have stayed longer.

Thanks again and all the best!

Jim

Rec'd
MAY - 6 1991

MAY - 6 1991

CRAIG SHIRLEY

AC HAS SEEN

Andy -

Good seeing you @ the
W.H. Correspondents dinner
Sat. evening -

Pls. let the Jonathon
know I'm available to
help anytime - Best
Craig

ED CASSIDY

Rec'd
MAY - 7 1991

ML

May 3, 1991

AC HAS SEEN

DEAR ANDY —

THANKS FOR INCLUDING ME IN LAST
EVENING'S RECEPTION FOR THE NEW ENGLAND
REPUBLICAN COUNCIL.

IT WAS GOOD TO SEE SOME OLD
FRIENDS FROM BACK HOME — AND SOME
FROM DOWN HERE.

I trust you continues to go
WELL FOR YOU,
Ed Cassidy

Andy;

There couldn't be a better time
to wish nice things for you,
Beginning with a birthday
that's happy all day through--

And after that the very best
of luck and health and cheer
And everything it takes to make
a very happy year.

With respect
Mike

Many thanks for your
help and support. Please
know I will always
support you & run out the
President.

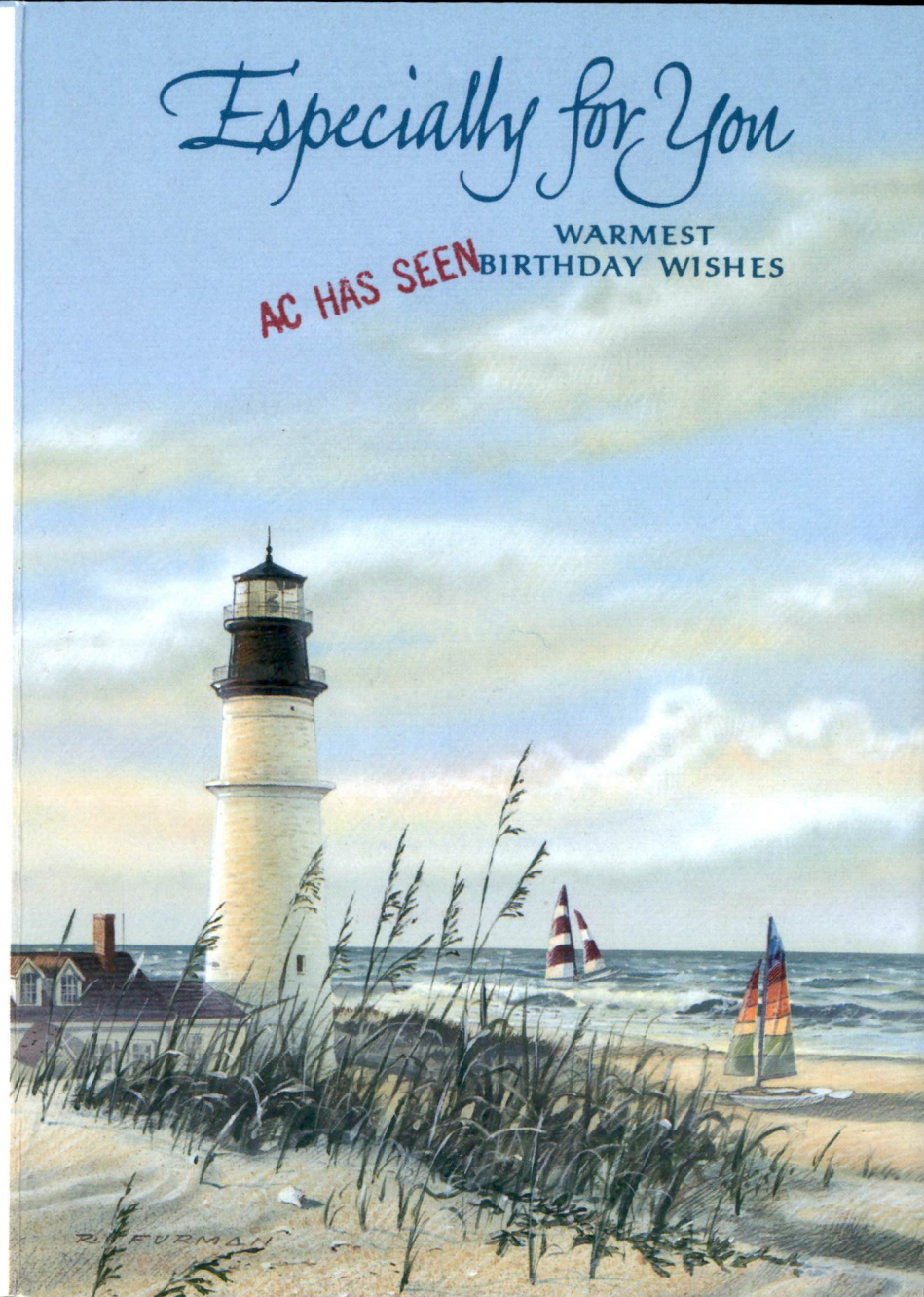




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WARMEST
BIRTHDAY WISHES
AC HAS SEEN



a- AC HAS SEEN
?
• I don't
recognize
this person

Document Originally
Attached to
Following Page

And,

I am starting this program June 18 - July 25.
The Army Chorus is interested in commissioning "Kids War"

I would like to have you and Mr. and Mrs. Bally attend and
SAT July 16 in Pembroke there will be a parade for the troops

Could we have your presence
at these activities?

Could you check with

Major General Wm Streeter

Commanding General, Military

District of Washington DC

L.S. McNAIR Washington DC

20319 ATT Ceremonies

Special Events. He must

approve the Chorus which

I heard at the Mass.

All State Music Convention

Jack Coffey, President of

National Music Educators

ASS. will also be in

attendance

I Really hope you can help me out in my new venture

Sincerely, Doly

Stores taking care of kids while parents shop

KIDS

Continued from Page 11

to study such disciplines as visual art, creative movement, music, storytelling and creative writing.

Smith plans to conduct two weekly programs from June 18 through July 25. Younger children would attend on Tuesdays for four half-hour sessions and older children on Thursdays for three 40-minute sessions.

Unlike the other programs, parents would have to commit to bringing their children on a regular basis for six weeks, in order to participate. The cost would be \$30.

Ellen Remlinger, the mall manager, said Cordage Park would provide

a facility for the program, probably in the now vacant Puma store, as well as help with promotion and printing T-shirts.

Smith said the program would focus on American artists, beginning with early American art and folklore.

The visual art class will be taught by Christine Gregory Sullivan and will include Native American art, Edward Hicks folk art animals, Amish quilts, Op Art and the cityscapes of Edward Hopper.

"The children will be encouraged to capture the spirit of an artist rather than merely copying," by using shapes, colors and motion rather than realistic rendering, Sullivan said.

The music program, aimed at younger children, will teach through singing, dancing and playing American folk music, including rap and children's folk songs.

Children will also participate in storytelling from American folklore and tall tales, which will be somewhat spiced up by music, participation and puppetry.

Joan Enriquez, head of children's services at the Kingston Public Library, will be responsible for the weekly story-time programs. Enriquez also plans and presents the weekly storytelling at the Kingston library.

The dance-fitness program, which will be taught by Laurette Corti-Phillips, will provide children with a chance to learn different dance techniques, body awareness and basic fitness.

In the creative writing program, to be taught by Kathy Lansing, Smith hopes to have children express what they have learned that day in the other programs, as well as learn about American writers.

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Federal Maritime Commission
Washington, D.C. 20573

Office of the Chairman

May 6, 1991

Rec'd
MAY - 8 1991
AC HAS SEEN

The Honorable Andrew H. Card, Jr.
Deputy to Chief of Staff
Executive Office of the President
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Andy:

Enclosed are some recent press clips that provide an overview of our current activities, including:

- FMC begins trade case against South Korea for barriers against U.S. carriers.
- The FMC collects \$18.9 million in civil penalties for Shipping Act violations in the Transpacific trades.
- The Japan Harbor Management Fund.
- The NVO Bonding Law.
- FMC review of shipping surcharges underway.
- The Advisory Commission on Ocean Carriers Conferences.

I would welcome any thoughts or comments you have about the Commission's ongoing activities.

With best wishes, I am

Sincerely yours,

Christopher L. Koch
Chairman

Enclosures



FEDERAL MARITIME COMMISSION
1100 L STREET, N.W.
WASHINGTON, D.C. 20573

CONTACT KAREN L. HECKER
202/523-5911

NEWS CLIPS

APRIL 1991

IN THIS ISSUE:

FMC Settles for \$18,964,857 with 35 Shippers
FMC Probes Japanese Harbor Fee
FMC and NVO Bonding
FMC and the Advisory Committee
FMC and Chairman Koch

Shippers Fined \$18,964,857

*Settlements reached with 35 firms in first group
of transpacific malpractice hearings. FMC
indicates others to come as inquiry proceeds.*

By Tony Beargie

Thirty-three Japanese-based shippers and non-vessel operating common carriers, one U.S.-based NVO and one Korean-based shipper have agreed to pay the Federal Maritime Commission more than \$18.9 million in civil penalties for alleged Shipping Act violations in the transpacific trades.

It was the largest shipper group settlement in the history of the FMC and the second largest settlement on record. The biggest settlement occurred last year when the FMC collected \$20.4 million from a number of transpacific trade ocean carriers.

So far, the commission's Transpacific Malpractices Program has produced over \$50 million in payments to the U.S. Treasury, the FMC said.

"This settlement is a continuation of the Commission's effort to deter malpractices and bring about compliance with the Shipping Act of 1984 in the Transpacific trades," FMC chairman Christopher Koch said in announcing the settlement.

The settlement involves a group of shippers, consignees and NVOs that qualified for the FMC's Transpacific shipper mitigation program which the agency began in July of 1990.

The cargo interests were charged with violations of the 1984 Shipping Act "by obtaining, or attempting to obtain, transportation of a wide variety of commodities at less than the applicable tariff or service contract rates," the FMC said.

In addition to the monetary payment which is due at May 3, the cargo interests agreed to provide disclosures and cooperate with the agency's on-going investigations of conditions in the transpacific, the FMC said.

As is customary in all settlement proceedings, the parties did not admit to any violations of the Shipping Act.

Chairman Koch noted the effectiveness and usefulness of the FMC's enforcement tools, but at the same time said that they are not sole means of establishing equity in the transpacific.

An example, the FMC said is neutral body self-policing which has been in force for some time in the transatlantic. Currently, 12 transpacific carriers are trying to set up a similar self-policing unit, it was noted.

"Shippers, carriers and others should be aware that the commission will continue its efforts to create equitable, aboveboard shipping conditions for all participants in the Transpacific trades," the FMC chairman said. "I urge all Transpacific carriers to rededicate their efforts toward establishing a structure for effective trades-wide self policing."

Quartel Cites Negative Effects.

While the FMC chairman noted that the settlement is part of the agency's continuing efforts to deter transpacific trade malpractices, Commissioner Rob Quartel said that the two most recent enforcement programs "have...served their purpose."

"I strongly believe that our resources would now be more timely spent focusing on unfair foreign government practices and on enforcement of those actions which more significantly and directly harm the ability of U.S. carriers and shippers to compete and succeed in the international trade arena," Quartel said.

The FMC has a number of statutory duties among which to "allocate its scarce resources," the commissioner said.

Quartel feels that unfair foreign government practices "have an immensely more harmful economic effect, in the aggregate, than do rebating malpractices."

The FMC's two year Transpacific Malpractice Program effort has "in all probability eliminated many rebating activities" and has produced a number of penalties, Quartel said.

However, the anti-rebating efforts have also displaced some \$39 million "from the U.S. related maritime shipping industry." And, while the programs have had a deterrent effect on illegal rebates, Quartel said he is certain "that the long term effect of these penalties on the U.S. maritime economy

and on the American consumer as a whole are negative, not positive."

And, while it may appear that rebates and other malpractices are carried out by foreign shippers on behalf of foreigners, "in fact their effect inures primarily to the benefit of American retailers, consumers, and producers while these penalties come directly from their pocketbooks," he said. ■

Parties to Settlement

C. Itoh & Co., Ltd.
Hankuk Glass Industry Co., Ltd.
The Harper Group, Inc.
Kamigumi Co., Ltd.
Kanematsu Corporation
Komatsu Ltd.
Konica Corporation
Marubeni Corporation
Mitsubishi Corporation
Mitsubishi Warehouse &
Transportation Co., Ltd.
Mitsui & Co., Ltd.
The Mitsui Warehouse Co., Ltd.
Mori Seiki Co., Ltd.
NEC Trade Service, Ltd.
Nichimen Corporation
Nippon Express USA (Illinois), Inc.
Nippon Zeon Co., Ltd.
Nissho Iwai Corporation
Nissin Corporation
Nozaki & Co., Ltd.
Ohtsu Tire & Rubber Co., Ltd.
Ricoh International Systems, Inc.
Sumitomo Corp.
Sumitomo Warehouse Co., Ltd.
TDK Corporation
Tomen Corporation
Toshoku, Ltd.
Toyo Tire and Rubber Co., Ltd.
Toyoshima & Co., Ltd.
Toyoshima Special Steel Co., Ltd.
Toshiba Corporation
Yamato Transport Co., Ltd.
Yamazen K.K.
Yokkaichi Warehouse Co., Ltd.
Yokohama Rubber Co., Ltd.

Consolidators, Shippers Settle FMC Charges

By BILL MONGELLUZZO

Journal of Commerce Staff

Thirty-five shippers and cargo consolidators, including U.S. subsidiaries of some of Japan's largest trading houses, agreed to pay settlements totaling \$18,964,857 for alleged rate malpractices in the ocean trades between Asia and the United States.

The Federal Maritime Commission announced the settlement Wednesday and indicated additional penalties against other companies will likely be forthcoming by summer.

Companies agreeing to the settlement declined to comment on the FMC action. For example, Harper Group Inc., a San Francisco-based

freight forwarder and consolidator, said its legal department had no comment. Calls to U.S. subsidiaries of Japanese companies were referred to Tokyo.

Wednesday's settlement with 35 shippers and ocean freight consolidators (see accompanying list) represents the largest number of cargo interests ever included in a single FMC enforcement action under the 1984 Shipping Act.

Although the commission has been investigating rebating and other illegal price discounting schemes in the Pacific for more than two years, and has collected more than \$50 million in penalties, it still has

SEE SHIPPERS, PAGE 8B

Companies in Settlement With FMC

C. Itoh & Co.
Hankuk Glass Industry Co.
The Harper Group Inc.
Kamigumi Co.
Kanematsu Corp.
Komatsu Ltd.
Konica Corp.
Marubeni Corp.
Mitsubishi Corp.
Mitsubishi Warehouse & Trans. Co.
Mitsui & Co.
The Mitsui Warehouse Co.
Mori Seiki Co.
Nac Trade Service, Ltd.
Nichimen Corp.
Nippon Express U.S.A. (Illinois) Inc.
Nippon Zeon Co.
Nissho Iwai Corp.

Nissan Corp.
Nozaki & Co.
The Ohtsu Tire & Rubber Co.
Ricoh International Systems Inc.
Sumitomo Corp.
The Sumitomo Warehouse Co.
TDK Corp.
Tomen Corp.
Toshoku, Ltd.
Toyo Tire & Rubber Co.
Toyoshima & Co.
Toyoshima Special Steel Co.
Toshiba Corp.
Yamato Transport Co.
Yamazaki K.K.
Yokkaichi Warehouse Co.
The Yokohama Rubber Co.

SOURCE: Federal Maritime Commission

MARITIME BRIEFS

Japanese Harbor Fee Seen as Trade Barrier

WASHINGTON — A report on foreign trade barriers, issued by the Office of the U.S. Trade Representative, finds a harbor fee on U.S. carriers serving ports in Japan to be a significant foreign barrier to U.S. exports.

The latest "National Trade Estimate Report on Foreign Trade Barriers" is the sixth of a yearly series on foreign barriers and trade distortions.

The Japanese Harbor Management Fund fee, the subject of a formal Federal Maritime Commission probe, is assessed by the Japan Harbor Transport Association.

"Payments are not voluntary, are applied at higher levels to imports than they are to exports, and no accounting of the use of these funds is made public," the U.S. report says.

The purpose of the fee is to stabilize labor supply on the docks and to provide for cargo distribution centers, but ocean shipping companies "receive no benefit" from such centers, and labor stabilization is unnecessary because "there is a continuing shortage of labor on docks in Japan," the report adds.

FMC Proposes Sanctions To End S. Korean Curbs

By WILLIAM DiBENEDETTO

Journal of Commerce Staff

WASHINGTON — The Federal Maritime Commission is proposing sanctions designed to end South Korean restrictions affecting the operations of American carriers in the U.S.-South Korea trade.

A notice issued by the commission said the unanimous vote by the five-member panel during a closed-door meeting Wednesday "reflects its continuing comprehensive outlook toward eliminating unfair trade practices."

The agency will issue a proposed rule outlining possible actions to counteract Korea's restrictions on ocean carrier trucking services and their inability to contract directly for rail services within Korea.

Under Section 19 of the 1920 Merchant Marine Act, the commission can issue rules to "adjust or meet" conditions unfavorable to shipping in foreign trade that result from foreign laws or regulations.

Action against Korean-flag carriers could include suspension of tariffs or shipping agreements, denial of access to U.S. ports, or fees of up to \$1 million a voyage.

Precise details about the contemplated sanctions were unavailable. The commission has not yet issued the proposed rule-making for comment.

Christopher Koch, chairman of the commission, said: "The South

Action against Korean-flag carriers could include suspension of tariffs or shipping agreements, denial of access to U.S. ports, or fees of up to \$1 million a voyage.

Korean government appears to maintain barriers precluding U.S. carriers operating in the trade from competing on an equal basis, and with the same access that Korean carriers enjoy in the U.S. market."

While there has been some progress, he continued, "U.S. carriers apparently still are unable to operate trucking and directly contract for rail services as do the Korean carriers."

A recent information-gathering report, issued after an inquiry conducted by the commission, disclosed the Korean Ministry of Transport's position that allowing foreign competition in trucking in the immediate future is "very difficult" and that it intends to open trucking in the country on a gradual basis.

The report added that the issue of rail service access "may be tied to U.S. carriers' obtaining trucking licenses."

NVO bonding causing a 'stir' in D.C.

By DAVID KRAPP
Editor

NEW ORLEANS — A review of the present system of regulating transportation intermediaries must be done to consider if it is the best way to serve the public good, the chairman of the Federal Maritime Commission said. With increased diversity and complexity of the marketplace and the resulting competition, we have to ask whether the existing regulatory system makes the most sense in today's transportation marketplace. FMC Chairman Christopher L. Koch said here last week.



Koch, who spoke before the World Trade Club of Greater New Orleans, said there used to be "shippers and ships" and it was relatively simple to differentiate between the two. But now, "it is more complex in an era of just-in-time inventory management practices and door-to-door service involving multiple-modes of transportation."

What brought this issue into the spotlight is the non-vessel operating common carriers (NVOCC). Last year, Congress

passed the NVOCC Amendments of 1990, requiring all NVOCCs to obtain a \$50,000 bond, designate a U.S.-based agent with the FMC, and made it a prohibited act for carriers to knowingly and willfully accept or transport cargo for unbonded, untariffed NVOCCs.

It "created a little bit of a stir in D.C.," Koch said.

Many, including FMC Commissioner Rob Quartel, feel the law places unfair financial pressures on small steamship lines and NVOCCs that could lead to an unprecedented demise in the U.S. commercial flag fleet.

Quartel has said tariff filing by NVOCCs is "unnecessary and unjustified."

Koch, however, has warned that repeal of the measure would return us to status quo.

"While there has been some controversy over this new law, I believe that much of the controversy has been misplaced or poorly focused."

Koch said the Shipping Act of 1984 is the issue, not whether the 1990 law is good or bad.

He said the real question is whether "we should force freight consolidators and other transportation intermediaries to file tariffs at all. Other nations do not. Even at home, we don't require such tariff filing for air or rail cargo or trucked goods."

"There is a growing chorus in the intermediary community suggesting that we reexamine the way we regulate this transportation business."

Koch said it is time to review the present regulatory system and to answer claims that "we are imposing regulatory restraints and costs that do little to advance the interests of the shipping public."

NVO Bonding Law Now in Effect

But FMC temporarily relieves steamship lines from burden of acting as policing agents.

By Tony Beargie

The Federal Maritime Commission has postponed a portion of interim NVO bonding law rules which require ocean carriers operating in the U.S. foreign trades to certify that all shippers they do business with are complying with the NVO bonding and tariff filing law after April 15.

The proposed requirement which would have obligated ocean carriers to find out the identity and status of shippers they deal with and to state this information on bills of lading or other carriage records was put off until a final rule is adopted. There is no set date for the FMC to come up with final rules on the NVO bonding law, so the carrier requirement could be put off indefinitely.

However, the FMC indicated that it was anxious to find some way ocean carriers can be protected from "potential liability" under the 1984 Shipping Act. That statute makes it illegal to deal with parties who fail to comply with the statute's tariff-filing requirements.

While ocean carriers generally backed the NVO bonding bill, concern existed in the liner industry that the law and subsequent regulations were turning them into policing agents. The carriers have said over and over again that it is the FMC's job, rather than the industry's job, to enforce the law.

What the FMC ultimately wants to do is to protect ocean carriers from unintentionally violating the law. The new NVO law amends the 1984 Shipping Act by prohibiting ocean carriers from "knowingly and willfully" doing business with non-complying NVOs.

So, while the commission found merits in some of the ocean carriers' arguments—specifically that the checking out procedure would involve major start-up costs and employee labor—the agency is encouraging the public to find an alternative by which carriers can be protected from potential liability under the law.

Contract Shippers. Shippers who enter service contracts with carriers will remain subject to the status declaration requirement

of the interim rules, the FMC said. The interim rule, the FMC explained, "does not require ocean carriers to 'interrogate' their customers any more than is warranted."

"During the course of each transportation transaction ocean carriers obtain a plethora of information from their shipper customers," the FMC said. "If information indicates that the shipper is an NVOCC, then the carrier must obtain documentation indicating NVOCC compliance."

"All a carrier need to do under the interim rule is review a copy of the NVOCC's applicable tariff rule. Rather than burdening the ocean carrier industry with unwarranted enforcement responsibilities, this procedure would seem to be relatively simple."

Check Every Six Months. Until a final rule is adopted, carriers must obtain documentation indicating that an NVOCC has

complied with the law every six months. "This will require carriers to keep accurate records of compliance checks and to be aware of when a resubmission is necessary from a particular NVOCC customer," the commission said.

All other aspects of the interim rule, including its April 15 effective date, will remain, the FMC said.

The FMC noted a wide range of comments received on the interim rules spanning from a call for repeal from the Korea International Freight Forwarders Association to broadening their scope to include military household goods carriers.

"The Commission cannot ... take any action that would be directly contrary to the 1990 Amendments (to the 1984 Shipping Act)," the FMC said. "Consequently, we cannot 'repeal' the 1990 Amendments (meaning the NVO bonding and tariff filing law), or reconsider the implementation of the bond requirement, or reduce the bond level, as some commentators have requested."

Also, the FMC cannot expand the rules to cover NVOs who exclusively carry used military household goods and personal effects, the agency said.

"It appears clear that Congress intended such NVOCCs (to) be exempted from the requirements of the 1990 Amendments," the commission said.

For additional information covering the commission's action in Docket 91-1, contact FMC Secretary Joseph C. Polking by calling (202) 523-5725. ■

Overseas Forwarder Fees Remain Secret

FMC backs down from proposal to make fees public.

By Tony Beargie

Bowing to overwhelming opposition voiced by the U.S. Department of Justice, several large ocean liner conferences, and overseas freight forwarders, the Federal Maritime Commission recently scrapped a proposal that would have required ocean carriers to make public the fees they pay to overseas forwarding and brokerage firms.

One of the main objectives of the FMC proposal—which was supported by U.S. brokers and forwarders, liner conferences operating primarily in the Central and South American trades, and some independent carriers including Crowley Maritime Corporation—was to go after illegal rebates which are allegedly going to overseas forwarders and brokers.

When the proposal first surfaced, the FMC was flooded with overwhelming opposition from the major liner conferences. Later, opposition was registered by the U.S.

Department of Justice which claimed that bringing overseas firms under the commission's regulations contravened the 1984 Shipping Act, would restrain competition and ultimately would "harm consumers." (For coverage of various views on the proposal, see the January 1991 issue of *American Shipper*, pages 16-19, and the February 1991 issue, page 52.)

The commission's decision to abandon the proposed regulation of course was a setback for U.S. forwarders and brokers whose fees are made public under the Shipping Act. Represented by the National Customs Brokers & Forwarders Association of America, the U.S. industry argued that the regulatory division between U.S. and foreign-based forwarders on the fee disclosure issue places U.S. firms at a competitive disadvantage.

The FMC's decision to withdraw the proposal was unanimous. It took place at an FMC meeting held April 3. ■

FMC, Forwarders Settle Tariff Case for \$150,000

Journal of Commerce Staff

WASHINGTON — The Federal Maritime Commission and two ocean freight forwarders settled a tariff practices dispute for \$150,000.

Information developed by the commission's New York and Houston district offices indicated that Lexxau, Scharbau GmbH & Co. and Leschaco Inc. violated the 1984 Shipping Act by obtaining transportation of property at rates other than those specified in common carrier tariffs and shipper-carrier rate discount agreements, known as service contracts.

Lexxau is a forwarder with headquarters in Bremen, Germany; Leschaco, a Delaware corporation, is a Lexxau subsidiary based in Richmond, Va. Leschaco is a licensed U.S. freight forwarder and a tariffed non-vessel-operating common carrier, or freight consolidator.

The investigation of the forwarders came in connection with the commission's continuing probe of shipping malpractices in the trans-Atlantic trades.

Investigators also discovered violations for providing transportation as an NVO at non-tariff rates.

Lexxau and Leschaco did not admit to any violation of shipping law.

In addition to the \$150,000 payment, they agreed "not to receive any compensation or commission

from ocean carriers involving any shipment, in U.S. inbound trades, on which a related entity acts as a shipper or consignee, unless specifically authorized in an applicable tariff or service contract," said a commission notice.

MARITIME BRIEFS

FMC Won't Suspend NVO Bonding Rules

WASHINGTON — The Federal Maritime Commission denied a foreign freight forwarder group's request to suspend indefinitely the agency's interim rules requiring freight forwarders to post performance bonds.

Freight consolidators, also known as non-vessel-operating common carriers, or NVOs, must post \$50,000 bonds and have tariffs on file at the commission by April 15. Foreign consolidators must maintain a resident agent in the United States.

The International Federation of Freight Forwarders earlier this week urged the commission to stay the effective date of the interim rules because of difficulties in determining precisely who is an NVO.

The federation said a clearer definition of the term is needed, especially for the benefit of foreign companies unfamiliar with U.S. shipping law.

The commission voted 4-1 to deny the petition; Rob Quartel, commissioner, cast the nay vote.

From Wire and Staff Reports

✓ Transport Dept: Suspend Consolidator Bond Rules

Journal of Commerce Staff

WASHINGTON — The Department of Transportation urged the Federal Maritime Commission to suspend ocean freight consolidator bonding regulations that took effect Monday.

The department also said the commission should exempt consolidators, also known as non-vessel-operating common carriers, or NVOs, from tariff-filing obligations "as soon as practicable."

It contended that "the interim rules as originally proposed unnecessarily disrupt ocean commerce, threaten competition and, even if unchanged, allow inadequate time for compliance."

Last week the agency rejected a petition from a group of foreign freight forwarders requesting an indefinite delay of the interim bonding rules. The DOT had supported the petition filed by the International Federation of Freight Forwarders Associations.

Under the interim rules, NVOs must obtain \$50,000 surety bonds and have tariffs on file at the commis-

sion. Foreign consolidators must maintain a resident agent in the United States, and ocean carriers are barred from knowingly doing business with consolidators without a bond or tariff on file.

After already deferring the effective date once for 60 days, a majority of the commission members apparently is opposed to any further delays. Thus an effort for a general tariff-filing exemption could be the next phase of the bonding battle.

An attorney, speaking privately, confirmed that notion: "Our next move is to ask for an administrative exemption" from tariff filing for NVOs.

"The core issue is the whole tariff-filing issue . . . It creates a paperwork nightmare that yields no public benefit at all," he said.

The DOT comments said that under the interim rules, "Competition and commercial relations could well suffer simply because the interim rules make both ocean common carriers and NVOs assume roles and risks that are inappropriate and unnecessary."

LETTERS TO THE EDITOR

✓ One 'Little Guy' For FMC NVO Bond

We continue to read in your ongoing coverage of the NVO (non-vessel operating common carrier) bonding issue that: the bonding requirement was requested mainly by the "big guys," or the larger NVOs; since the concept of an NVO exists only in the United States, European forwarders are confused about whether they qualify as NVOs; and the bonding requirement is bad for small NVOs.

We disagree with these comments. It is about time you heard from a small, legal, tariffed and bonded NVO like Kaiser Shipping on this issue. In my opinion, the bonding requirement is good for all NVOCCs, large and small, as long as they are solid companies.

Kaiser Shipping, a small NVOCC, obtained the required bond without any big problems. We could do this because we have legal liability and errors and omission insurance. No serious NVO should do business without it. It would be like driving an automobile without insurance. Furthermore, we are financially stable, not a "boiler room" operation as many NVOCC's are.

European forwarders complain about the tariff filing and bonding requirements. They call

themselves forwarders and not NVOs, and may not necessarily understand the NVO concept. But they should know better, since forwarders bills of lading have obtained carrier level status in recent years.

Some of the big European companies operating here complain about filing requirements because their tariffs are so complicated. But that is a problem of their own making. Instead of establishing one reasonable rate for shoes, for example, they "invent" various different shoe rates.

It is their option to do that, but they shouldn't complain about the expense involved or try to circumvent the basic U.S. concept of the "same rate for all."

The Federal Maritime Commission's bonding requirement is fair to all, and not the big burden some might want us to believe.

Albert W. Saphir
Vice President
Kaiser Shipping
Miami, Fla.

Advisory Group on Conferences Submits Ideas on Issues

By WILLIAM DiBENEDETTO

Journal of Commerce Staff

WASHINGTON — A congressional-industry advisory commission on ocean carrier conferences is still struggling to define itself and the scope of maritime regulatory issues it will address.

The first meeting last month of the 17-member Advisory Commission on Conferences in Ocean Shipping led to extensive discussion, and some disagreement, about how broad the panel's agenda will be.

Since then, Elaine L. Chao, deputy transportation secretary and commission chairwoman, has collected members' ideas on the issues, at least some of which indicate that those disagreements persist.

She will try to pull them all together to form a consensus agenda in time for the next meeting, tentatively scheduled for May 31 in New Orleans. That date may be pushed back a few days, according to commission sources.

As defined by the 1984 Shipping Act, the commission must study and make recommendations on whether conferences, which are carrier rate-setting and space-sharing bodies in ocean trades, should be prohibited, have closed memberships or remain open.

Some carrier and congressional

members of the advisory commission contend that means their mission is narrow and they should not open up the entire 1984 regulatory law to scrutiny.

Other shipper and freight consolidator members say a broader scope

Chittagong, Bangladesh's main cargo port, was directly in the path of the cyclone that may have killed up to 50,000 Bangladeshis. Story, Page 5A.

is inevitable and should include tariff-filing, the extent of antitrust immunity and the role of maritime middlemen in ocean transportation.

"The mandate is quite broad already, but even if narrowly interpreted, there are issues that are derived from the conference system," commission member Raymond P. deMember said Wednesday. He is executive vice president and general counsel of the International Association of Non-Vessel-Operating Common Carriers, a group representing freight consolidators.

He said it is clear that the advisory commission must examine mergers of conferences into super-conferences and how that development affects competition, and whether the absence of independent carriers or independent rate action by conference members in some trades is harmful to shippers.

In an "informal statement" to the advisory commission, he added that consolidators, or NVOs, want the "smallest possible time frame" for independent action on rates to take effect, instead of the current 10 days' notice.

Carriers, however, have recommended a longer notice period, 30 to 60 days.

Mr. deMember said consolidators should have the ability to form conferences and to enter into shipper-carrier rate discount agreements known as service contracts.

Another advisory commission member, Conrad H.C. Everhard, chairman of Cho Yang Line USA, New York, said, "I have no set views right now. I would like to listen to a few of these hearings."

"I know the conference system has not been successful as far as the bottom line for carriers, but that's not an objective of the commission. On balance, the 1984 act has been successful."

Florizelle B. Liser, executive director of the advisory commission, said members have presented a "whole range of views," with some "overlapping of issues."

Even those who support a narrow "conference-only" scope for the commission acknowledge there are many things to consider within that framework, she said.

Blue-Ribbon Panel Begins Scrutiny of Shipping Law

By WILLIAM DIBENEDETTO

Journal of Commerce Staff

WASHINGTON — The future of ocean carrier conferences, tariff rates, antitrust immunity for ports, and the roles of shippers and middlemen are the key issues facing a presidential commission that begins studying U.S. shipping law today.

The work of the 17-member Advisory Commission on Conferences in Ocean Shipping over the next year eventually could result in major changes to the 1984 Shipping Act, a law that changed the landscape of maritime regulation by the Federal Maritime Commission.

The 1984 law streamlined the commission's oversight of ocean carrier and conference rate agreements and permitted carrier pooling and capacity limitation arrangements.

It also required that carriers be allowed to take independent action from their conference rates, permitted shipper-carrier volume and rate discount agreements known as serv-

ice contracts, and authorized shippers' associations.

Additionally, the act mandated reviews by the government and the presidentially appointed advisory commission.

The commission will be chaired by deputy transportation secretary Elaine L. Chao, former FMC chairman.

The current FMC chairman, Christopher Koch, said the advisory commission will be asking: "What are we doing?" and "Why are we doing it?"

"We hope to clear off on our report and recommendations and present it to the president by next April 10," said Florizelle B. Liser, executive director of the advisory commission.

Between now and then, she said, the advisory commission will meet every three or four weeks. Field hearings are planned over the next five months in New York City, New Orleans, San Francisco, Charleston, S.C., and Portland, Ore.

Today's agenda ranges from the ceremonial to the substantive. DOT Secretary Samuel K. Skinner will swear in the private sector commissioners and there will be a spate of opening remarks.

Then Robert A. Ellsworth, director of FMC's bureau of economic analysis, will brief the advisory commission on his agency's five-year review of the 1984 Act.

There will also be separate presentations from the departments of

Justice and Transportation and the Federal Trade Commission on the impact of the law.

Later, Ms. Chao will lead a discussion to define the scope of the advisory commission's inquiry.

"We have a major job ahead of us and I am looking forward to meeting with the commissioners so that we can begin to set the direction for the commission's future operations," she said recently.

The law specifically mandates that the commission examine whether ocean carrier conferences in U.S. international commerce should be prohibited, closed or remain open.

Pragmatist fanning winds of change

THERE is no way to avoid noticing that the winds of change are blowing through the halls of the US Federal Maritime Commission (FMC). The engine driving that change is a dynamo called Christopher Koch who took over the FMC reins as chairman last Nov 29. Things at the government agency have not been quite the same since.

Though long on political but a bit short on maritime backgrounds, Koch is proving a quick learner. When not dashing between a commission meeting, probing industry issues or lobbying on Capitol Hill, Koch is often seen sprinting to an airport to speak at an industry forum at home or abroad.

He slowed down long enough to chat with Lloyd's List following his first 100 days in office, a point at which politicians and the media try to sum up the initial accomplishments in office.

One of Koch's major goals has been to engender an open-door rather than ivory-tower atmosphere.

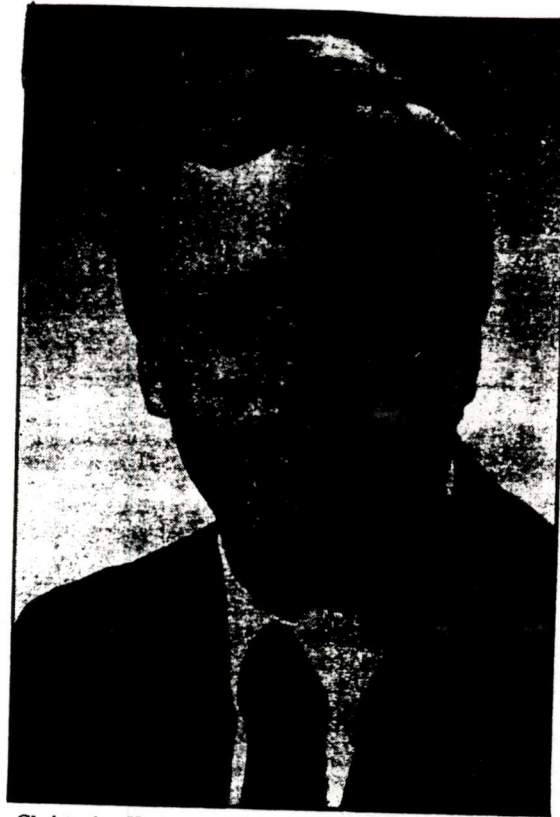
He said: "The FMC should not be perceived as an enclave just for carrier interests any more than as an enclave for any particular industry segment. We want shippers, carriers, and everybody else coming before us to feel they can present honest views with the confidence that we will do a fair job of judging competing demands."

"We are reaching out to all affected constituencies of the commission to try to get their input. I have an open-door policy with agency personnel and with the affected communities outside. If we are doing something that affects people in a positive or negative way I would hope they would give us feedback."

Among his initial achievements, Koch said, was clarifying the FMC agenda and focusing heavily on alleged discriminatory trade practices toward US carriers. "We have made it clear that we are going to be making that one of the commission's priority issues", he said.

Koch has also led the FMC into a look at surcharge issues which he termed "a festering problem among shippers concerned about the consequences of the way carriers deal with them on these charges".

Koch emphasised that during his first 100 days: "A lot of the



Christopher Koch: stopping people taking themselves seriously

work has been done in trying to bring some realistic focus to the commission about what we can and cannot reasonably do".

Part of that effort has been to sift out and scrap FMC agenda items that Koch viewed as poorly conceived. One was the long attempt to define "shipper" for the non-vessel operating common carrier industry, an effort he termed "flawed and unworkable".

Koch, a lawyer, is a law-and-order advocate who insisted that a regulatory system was a mean-

Some are cynical about the eventual outcome of the just-under way review of the US Shipping Act 1984. Koch may not be one of them, but he does have reservations about the exercise that is being undertaken by a presidential advisory commission.

He said: "People's cynicism about the process has obviously got some foundation but nobody should pre-judge the review commission, its agenda or what will be done with it. My view is that the debate has to extend

like do we care if we have a US-flag commercial liner fleet and if we do, what are we going to do to make sure that it continues? To not decide is to decide the fate of the industry. American President Line with \$2.3 billion in revenues last year, had only \$9m in profit. And that was with \$60m in operating differential subsidy! This is a situation that cries out for some attention."

He said that despite high service, equipment, investment and logistics sophistication, operators such as American President and Sea-Land Service faced a question as to whether they could survive financially over the long term.

"Part of the problem is that US law imposes costs on them that raise their costs above their competitors' costs," he said. "It comes back to whether we can demand more out of them in competition when they are not competing in the first place?"

Koch, a 1977 graduate of the University of Washington Law School at Seattle practised at a Washington, DC, maritime and corporate law firm for two years. The balance of his career was in senior staff positions for US Senators from Washington State and Arizona. Koch sees his abundance of political expertise as an advantage.

He said: "Policy debates, if they are constructed in a manner that does not address the political reality, are basically useless."

Koch's management style is distinctly hands-on. He encourages challenges to his decisions and seeks an open, informal, give-and-take workplace and he is a stickler about engagement and accessibility. He also strives for balance in his personal work habits.

"I like to be engaged in knowing what we are doing, why we are doing it, and what the impact is. But I also try to have fun and to keep it loose. One of the constant battles in Washington is to keep people from taking themselves too seriously. Perhaps at times I do not take myself seriously enough!"

He works full days and takes work home at night but Koch insisted that he is no workaholic. He is a family man who stated emphatically: "I try to not work weekends because my (three) children are more important than my job." His favoured recreational pursuits are white-water canoeing, fishing, and his children in Virginia's Blue Ridge Mountains.

We want shippers, carriers, and everybody else coming before us to feel they can present honest views

ingless object of ridicule if its rules were not enforced rigorously.

In this regard he pointed proudly to the FMC's Atlantic and Pacific malpractices investigations. He said: "We are trying to bring some sort of order and lawfulness to those two trades, and we have encountered some degree of success. Every indication we get is that the malpractices are on the wane in both trades."

beyond a review of the Act. It must extend to a debate of what we as a nation want for a maritime policy."

Koch is deeply concerned about the future of the US merchant marine and warned that unless some decisions were made soon there likely would be no US-flag carriers left to worry about.

"We must make some fundamental, long-lasting decisions about what we are going to do,

Koch Keeps Asking Questions; Are Carriers In For A Surprise?

FMC chairman questions basic Shipping Act provisions, including need for tariff filing and conferences.

By Tony Beargie

When commissioner Rob Quartel was sworn in as a member of the Federal Maritime Commission in April of 1990 few, if any, maritime industry officials knew that he would turn out to be one of the biggest feather rufflers in Washington.

When former Senate aide Christopher Koch was sworn in by President Bush as FMC chairman months later, few would have predicted that he would mirror Quartel's penchant for questioning the basic foundations of the 1984 Shipping Act.

In fact, industry observers expected that Quartel would remain an isolated gadfly, and that the FMC would continue to function in a "traditional" manner by espousing the virtues of the 1984 statute.

While Quartel quickly earned a reputation for shaking things up, Koch has managed to throw out some very tough questions without getting everyone stirred up.

In the world of Washington politics, it has long been held that if one wants to make something into an issue the thing to do is to raise questions and if they are raised over and over again—like it or not—the questions soon become issues.

If Koch's questions turn into controversial issues, ocean carriers could be in for a real jolt during the review of the 1984 Shipping Act which officially began April 10 when the Advisory Commission held its first open meeting.

Evolution. A new image of the FMC leadership began to unfold slowly.

In his first interview with *American Shipper*, Koch cited a number of Shipping Act benefits, such as intermodal ratemaking, and voiced his support of the liner conference system. (March 1991 *American Shipper*.)

But shortly after that interview, Koch made it clear he was not going to sit back and accept the status quo.

After talking with various private sector officials, Koch became increasingly vocal with his questioning, to the point where he began to draw a few raised eyebrows within the FMC itself. ("Washington Report," April 1991 *American Shipper*, pages 4-6.)

His speeches soon began to take on a

stronger tone. By the time March rolled around, the guessing was over and it became clear that a new image of the FMC chairman had emerged.

"Don't let yesterday's common wisdom dictate tomorrow's possibilities," he said in a March 12 speech before the National Customs Brokers & Forwarders Association in Miami.

As the speech progressed, Koch threw open for discussion questions relating to the long-held transportation principle of common carriage; the possibility of deregulating international ocean transportation; revoking antitrust immunity for ocean carriers; and the possibility of doing away with the conference system.

Fundamental Questions. "Is common carriage still an important principle in ocean shipping? Are the common carriage duties of reasonable pricing and non-discrimination still something the government should be trying to enforce?" Koch asked his Miami audience.

The FMC chairman then turned to deregulation and raised the possibility of learning from experiences gained in other transportation modes. "Is international ocean shipping really analogous to trucking, rail or domestic aviation?" he asked. "Can the experiences in deregulating those transportation sectors be applied with any certainty to liner shipping? For example, would the shipping public significantly benefit if antitrust immunity for carriers was revoked?"

Koch then turned to the so-called "Bible" of the maritime industry, the famous "Alexander Report of 1916," which was the basis for the 1916 Shipping Act. "Was the Alexander Report wrong? Have things changed since then?" he asked.

The FMC chairman also cited Congress' decision to preserve the conference system in the 1984 Shipping Act, and then asked a pointed question. "Have things changed so significantly since then (1984) that Congress is likely to be convinced that conferences are not only necessary for the maintenance of regular service at stable rates, but (are) actually harmful to it?"

Those who want to deregulate to unleash competitive forces in ocean shipping will



Christopher Koch

have to consider an "ever present question" of what this change in policy would do to another longstanding policy of fostering a strong U.S. merchant marine for economic and national security reasons.

"Should our regulatory regime be used to support the U.S. merchant fleet? If so, how is that to be done, and to what extent?" Koch asked.

"Does the present system achieve its promotional purpose effectively or are we inflating freight rates for 100 percent of our liner cargoes in order to support a U.S. liner fleet that carries only 20 percent of the cargo?" Koch asked.

The pointed questions didn't stop in Miami. Eight days after his Miami appearance, Koch raised three basic policy questions in a speech before the World Trade Club of Greater New Orleans.

"What is the need for a U.S.-flag container ship fleet; and are we willing to bear the costs for it?" he asked.

"Should U.S. regulatory policy be used to support this U.S.-liner fleet? If so, how? Does our present system do that and at what cost? Or is there a more efficient way to accomplish the same objective?"

"Would we want to regulate our liner fleet differently if there were no U.S.-flag container vessels in our trades?" Koch asked in his final query.

The change in tone of the way Koch appears to be thinking prompted a call from *American Shipper* to find out just where he stands on these issues.

Koch indicated that he is not yet taking a stand on the issues at the current time, but was laying the questions on the table for his own purposes. In New Orleans, he did not mean to single out container ships but was referring to liner shipping in general.

Koch said tough questions will be raised during the review of the Shipping Act and

14 Questions About Surcharges

FMC is sympathetic to shipper complaints, but says it needs more information before acting.

By Tony Beargie

In a continuing effort to bring some clarity to the murky world of ocean carrier surcharges, the Federal Maritime Commission is seeking answers to 14 basic questions.

The agency will then use the information to determine if additional action is necessary.

While the commission turned down a call from agricultural shippers to issue relatively tight surcharge regulations, the agency felt that the myriad of shipper complaints regarding surcharges were significant enough to warrant an information gathering proceeding.

In dismissing the shippers' petition, the FMC agreed with arguments by ocean carriers who claimed that the agency does not have the authority to regulate rates or charges.

The agency also agreed that a rule proposed by the Agricultural Ocean Transportation Coalition (AgOTC) which would do away with profit margins could turn out to be an accountant's nightmare.

In any event, the idea of prohibiting the inclusion of profit margins in surcharges needs further exploration, but the "very feasibility of computing" such margins "appears (to be) doubtful," the FMC said.

Since surcharges by their nature are brought about by unanticipated and varying costs, it is unlikely that charges stemming from estimates and projections would match the actual final costs, the FMC reasoned. So, "even a surcharge based on good faith projections could occasionally result in profits if the projected expenses prove to have been overestimated," the commission said.

Nevertheless, the issues raised by AgOTC shippers have raised a number of unresolved problems and "controversial practices" which required further elaboration and information, the agency indicated.

For example, shippers argue that surcharges are being used by carriers to register profits which are unrelated to underlying services. They also claim that the volatile nature of the surcharges make it difficult to price their products in overseas markets.

Furthermore, shippers are frustrated at not being able to understand the basis for which the charges are levied, the FMC said.

Recently, when the commission announced that it would further probe the surcharge issue, FMC commission mem-

bers told *American Shipper* they are sympathetic to the problems raised by AgOTC shippers and that the issue required additional investigating. (March 1991 issue of *American Shipper*, pages 19-20.)

14 Basic Questions. To shed more light on the situation, the FMC asked interested parties to respond to the following questions:

1. Do carriers or conferences actually represent to shippers that surcharges are strictly "pass-throughs" of carrier expenses?

2. Does the breaking out of transportation costs into freight rates and surcharges obscure the ultimate costs? If so, how?

3. Will the commission's Automated Tariff Filing and Information system alleviate any problems of hidden or difficult-to-compute charges?

4. Does the breaking out of transportation costs into freight rates and surcharges result in higher costs than if all the charges were lumped into the line-haul rate? If so, how?

5. In what way are terminal handling charges different from other types of surcharges, and what costs and/or services to THC's represent?

6. Do THC's vary by destination port or other variables which do not affect actual costs to the carrier? What is the explanation for such variances?

7. Is the use of surcharges peculiar to U.S. foreign oceanborne commerce and tariffs filed with the FMC, or are they prevalent in the foreign-to-foreign trades?

8. Does the use of surcharges result in an undue or discriminatory burden on U.S. exporters?

9. Does the use of surcharges undermine the purpose and effectiveness of the tariff system?

10. Are surcharges calculated to include profit margins?

11. Which types of surcharges are based solely on pass-throughs and which include other pricing factors? What are those other factors?

12. Which types of surcharges are based on estimates and projections rather than immediately quantifiable expenses?

13. Are surcharges ever the subject of rate and service contract negotiations with shippers?

14. Are surcharges ever the subject of independent actions by conference member carriers?

Possible Requirements. Should the record produced by the notice of inquiry show that an FMC rulemaking proceeding is warranted, the agency could embark on several potential courses:

- Requiring carriers and conferences to explain the methodology used to compute surcharges. (The FMC said this may be a way of providing shippers a "better understanding" of what surcharges represent.)

- An FMC-imposed time limit on all surcharges, under which they would either expire or be rolled into the line-haul rate.

- Prohibit surcharges altogether "so that the line-haul rate would be all-inclusive."

- Require surcharges to be lumped together into one charge.

- Require surcharges to be physically located in one set place in a carrier's tariff.

These listed approaches appear to be in line with the FMC's authority under the 1984 Shipping Act, which allows the agency "to prescribe by regulation the form and manner in which tariffs are published and filed," the FMC said.

Initial comments are due at the FMC by May 21. Replies to the initial comments are due July 5. For additional information regarding the notice of inquiry (FMC docket number 91-14) contact the agency's general counsel Robert D. Bourgojn at the above address, telephone (202) 523-5740. ■

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AC HAS SEEN

Lee'd
MAY 22 1991

Andrew H. Card, Jr.
Assistant to the President
and Deputy Chief of Staff
The White House
Washington, D.C.

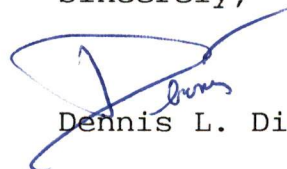
May 17, 1991

Dear Andy,

Thank you for your note, and for letting me know that it would be inappropriate for the White House to get involved. Of course I understand.

Keep up the good work, and good luck!

Sincerely,



Dennis L. DiPrete

THE WHITE HOUSE

WASHINGTON

May 3, 1991

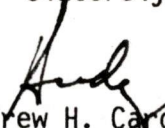
Dear Dennis:

I'm sorry for the delay in answering your letter. Life is hectic.

You and your colleagues are following the right track in the process to assist in rebuilding Kuwait. The White House has not been involved in the process, and it would be inappropriate for me to make any requests of their government for meetings with private interests. Thanks for understanding.

Good luck, and please keep in touch.

Sincerely,



Andrew H. Card, Jr.
Assistant to the President
and Deputy Chief of Staff

Mr. Dennis L. DiPrete, P.E.
Principal
DiPrete Engineering Associates, Inc.
311 Doric Avenue
Cranston, Rhode Island 02910

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Rec'd
MAR 19 1991

March 12, 1991

Andrew Card
Assistant to the President
and Deputy to the Chief of Staff
The White House
Washington, DC 20500

Dear Andy:

I know you are extremely busy, and probably getting bombarded with requests, but I would like to ask you for a personal favor. I have teamed up with a group of architects and engineers from Massachusetts, Rhode Island and Connecticut to try to participate in the rebuilding of Kuwait. The team of people I am with are probably amongst the best in the Country with impressive credentials. I have submitted qualification statements to the Army Corps of Engineers and the Kuwait's Coordination Office.

I know that a 5-10 minute meeting with a high level Kuwaiti Government official will make all of the difference on our success. The only chance of a meeting at the level I would need would have to come as a request from the White House. I know this is alot to ask for, but anything you could do to help would be forever appreciated by me. Of course if this is not possible, I would understand. As always, please feel free to call upon me if there is ever anything I can do for you or the Bush Administration.

Very truly yours,
DIPRETE ENGINEERING ASSOC., INC.

Dennis
Dennis L. DiPrete, P.E.
Principal

DLD:md

Andy--

Do you know Regan or John
Drew? If not, shall I just
ask Advance/Scheduling to
regret directly?

Advance
to handle as
they see fit.
No commit-
ment.

Document Originally
Attached to
Following Page

Ron ✓
said he has
already had Regan
take care of saying
us to John Drew.
Andy

Rec'd norm

MAY 23 1991

FAX TRANSMITTAL SHEET

TO: Andrew H. Card
Special Assistant to the President
Intergovernmental Affairs

FROM: REGAN COMMUNICATIONS / George Regan

DATE: May 23, 1991

FAX NUMBER: 202-456-2883

NUMBER OF PAGES INCLUDING COVER: 4

PLEASE CALL 617-742-8180 IF YOU DO NOT RECEIVE ALL PAGES.

Dear Andrew
:

Thought this would prove to be an interesting side trip for the President.

Best regards,

George K. Regan
George K. Regan

*Ron K's ofc.
handled*

THE MARINER • 300 COMMERCIAL STREET • BOSTON, MA 02109
(617) 742-8180 • FAX 723-2414



WORLD TRADE CENTER BOSTON

May 22, 1991

Mr. Andrew H. Card, Jr.
Special Assistant to the President
for Intergovernmental Affairs
The White House

Dear Mr. Card, *Andy*

I would like to ask your help in extending a special invitation to President Bush to visit the World of Dinosaurs when he is at the World Trade Center Boston on May 24.

The World of Dinosaurs is an entertaining and educational exhibit that includes fifteen lifelike animated dinosaurs and an array of educational activities about dinosaurs, including storytelling, movies and computer games. The exhibit also includes fossil exhibits from the Texas Museum of Natural History and the Harvard Museum of Natural History.

More than 50,000 schoolchildren are scheduled to visit the World of Dinosaurs. Each day, 3,000-5,000 children and adults visit the exhibit.

We would be most appreciative if you could extend a special invitation to the President on our behalf to visit the World of Dinosaurs. On May 24, we will have hundreds of schoolchildren visiting from 24 Massachusetts, Rhode Island and New Hampshire schools. We could arrange a photo opportunity for the President with the schoolchildren and the dinosaurs. //

Alternatively, we could bring the schoolchildren and a baby robotic dinosaur to the President wherever he is on the premises of the World Trade Center, also for a photo opportunity with the dinosaur and the children. //

Also, we understand that Mrs. Bush may be in Boston in the next several months and we would like to extend a similar invitation to her to visit the World of Dinosaurs. //

I look forward to hearing from you.

Sincerely,

John Drew
John Drew
President

Boston, MA 02210 (617) 439-5000

THE BOSTON SUNDAY GLOBE • MAY 19, 1991

Prehistory dazzles the young

Brontosaurus, it turns out, is really Apatosaurus

By Amy Callahan
SPECIAL TO THE GLOBE



Dinosaurs

may well be the perfect teaching tool: They fascinate children while teaching important lessons in natural history.

This spring, the prehistoric reptiles also will constitute a field trip for tens of thousands of school children.

Before the school year is out, more than 2,500 schools across New England are scheduled to visit the World of Dinosaurs show at the World Trade Center in Boston, which will run through July.

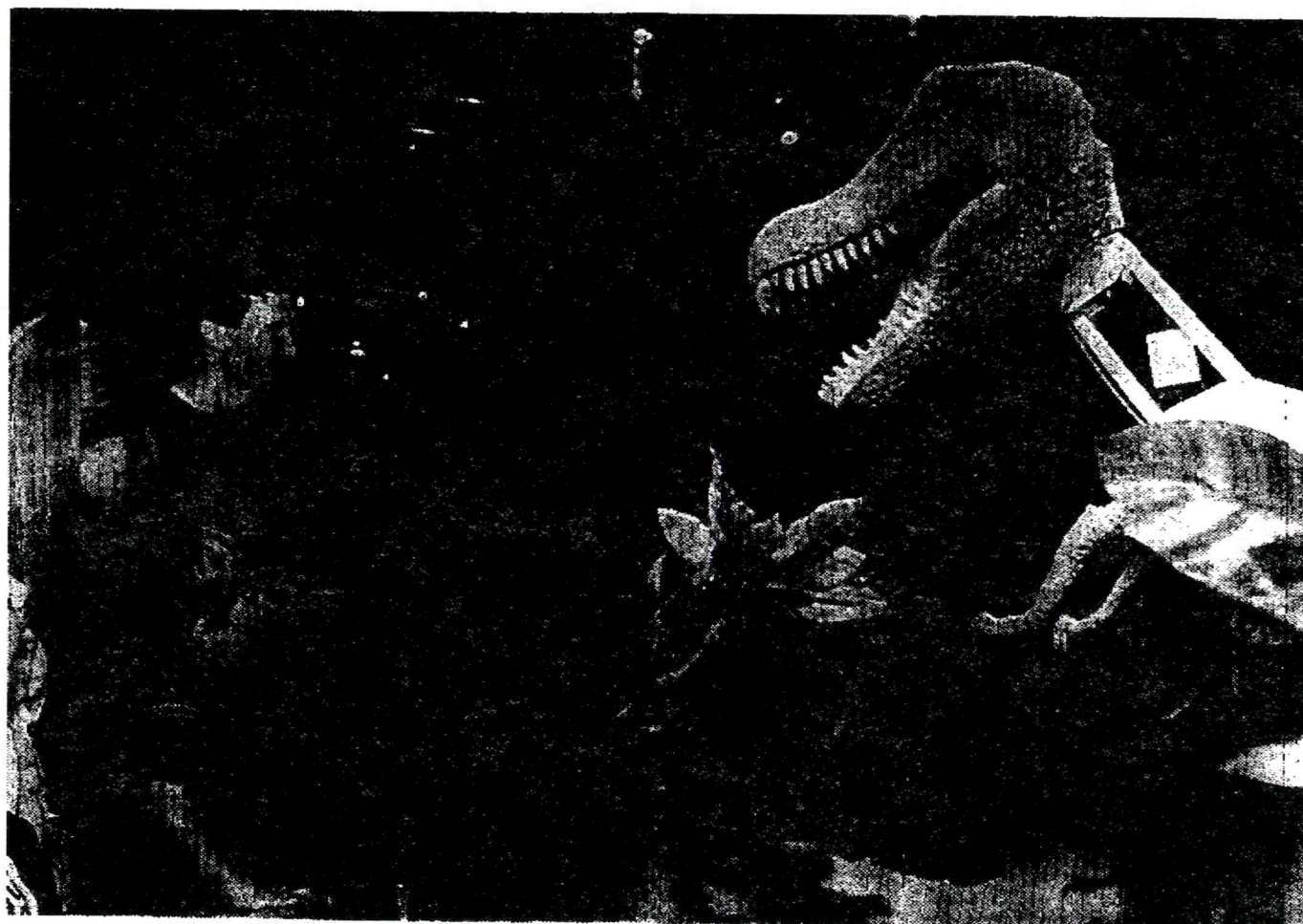
Despite the somewhat amusement-park atmosphere created by the computerized dinosaurs, the show is "definitely educational," said Mary Harris, a teacher at St. Joseph's Elementary School in Lowell who accompanied 36 first graders to the show on Monday. "They're learning about the past, the climate, science, history. And they love it."

Since opening last weekend, the show already has attracted about 3,000 people a day.

"We have 42,000 school kids coming through this month," said John Drew, president of the World Trade Center.

Drew said he got the idea for the show after reading about Dinamation - a company that makes full- and half-size animated dinosaur replicas - in Newsweek magazine.

He said he wanted to create a show that offered educational activities and exhibits along with the dinosaurs, Page A24



An animated dinosaur entertains at the World of Dinosaurs show at the World Trade Center.

GLOBE STAFF PHOTO / SUZANNE KRETEI

Dinosaur show enthralles the young

■ DINOSAURS

Continued from Page A21
dinosaur models.

So in addition to the main attraction - 15 lifelike dinosaur robots - the show has dinosaur fossil exhibits from the Harvard Museum of Natural History and the Texas Museum of Natural History.

Even the bones of 3.5-million-year-old "Lucy" are there. Discovered in Ethiopia in 1974, Lucy's bones are the oldest and most complete set of human remains ever found.

The show also has storytelling, films and an area where children can play games on computers, use dinosaur stamps or make dinosaur rubbings with crayons.

"What I like to do each year is something that's educational and family-oriented," Drew said. But his most pursued audience has been school children: He sent mailings to 10,000 schools throughout New England.

Last Monday, 2,000 children from 39 schools visited the show, and while some said the dinosaurs were scary (they blink, turn their heads, move their tails and roar while smoke curls up from the simulated prehistoric terrain), most said they liked being there.

Paulette Morin, the head storyteller at the show, believes there is a reason why dinosaurs have special appeal to children.

"They're so huge, it's an amazing thing to think about," said Morin, dressed in a safari suit, ready to start the next story time with a huge book and removable props. "They are monsterlike, but they're very safe because they're gone."

Even little Karla Chute, a 7-year-old from the Maynard School in Cambridge, picked the fiercest-looking dinosaur as her favorite. She just had a bit of trouble with the name.

"I like the tyrrrr...," she started, then stopped and tried another route. "The big one."

Still bothered by the name, however, she searched her brain until she remembered: "Tyrannosaurus rex. He's tall."

Her classmate Cinar Kiper, 8, said he liked the dinosaur models and computer games best. He said he learned that "dinosaurs moved pretty fast."

There were a lot of other things to learn, too.

- The Brontosaurus is actually an Apatosaurus. Apparently some paleontologist along the way put on the wrong head bone. Either way, it ate

**'...they're very safe
because they're
gone.'**

PAULETTE MORIN
Storyteller

about 1,000 pounds of vegetation a day.

- Prehistoric dragonflies had a wing span up to 36 inches.

- Tyrannosaurus rex wasn't nearly as ferocious as first believed. Now paleontologists speculate this "tyrant lizard" was actually a scavenger.

Facts abounded:

"They lay a lot of eggs," said 7-year-old Daniela Mendonca, a first grader at St. Joseph's. "And they have big teeth."

And fun abounded:

"I found a dinosaur bone in the digging place," she continued, pointing to a box of sand-covered bones. "This kind here. I found this one," she said, pointing to a nearby picture of a Parasaurolophus.

To take home with her was a little yellow Pterodactyl pin on her shirt, which she purchased at the gift shop.

The show, open every day through July 24, is at the World Trade Center on Northern Avenue near Fort Point Channel in South Boston. Admission is free for children under 2, \$4 for children ages 2 to 12 and senior citizens and \$5 for adults. Reserved groups rates are available at \$1 per child, and adults are admitted free. For information, call 1-800-DINOSAUR.