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FOIA MARKER

**This is not a textual record. This is used as an
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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Chief of Staff, White House Office of
Series: Baker, James A., III, Files
Subseries: Public Correspondence Files

OA/ID Number: 93013
Folder ID Number: 93013-005

Folder Title:
[Public Correspondence, Oct 1992] [5]

Stack:	Row:	Section:	Shelf:	Position:
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DAN S. KENNEDY And Associates Konsulting

Specialists in Direct Marketing

5818 N. 7TH STREET #103
Phoenix, Arizona 85014

Office Hrs.: By Appt. Only
602/997-7707
FAX: 602/269-3113

October 22
12:20 PM

To: Jim Baker and/or Robert Teeter/Re-Elect Office

Gentlemen:

I have a plan that could pull President Bush to even or past Clinton in the polls within three to four days.

Please do not pass this off as a "crackpot" communication. I am a highly successful, respected expert in direct response television, specifically "infomercials." While Perot has pulled viewership and ratings with his infomercial buys, he really has not been airing persuasive infomercials; he has not involved people expert in this unique format. I have sold over 150-million dollars worth of personality-driven products on TV with my techniques, and I have developed a strategy to sell President Bush to the American public (and un-sell Clinton).

It's very unlikely that anyone inside your campaign organization or in your normal circle of political consultants would come up with similar strategy, as they lack the specific infomercial-related experience that I have.

Numerous clients pay me from \$15,000.00 to as much as \$100,000.00 per project; no less than \$4,000.00 per day for this type of advice, because I know exactly how to get the job done.

I have been analyzing President Bush's talk show appearances, debates, speeches, etc. for the past several weeks as well as other material and information, and honestly believe I have a complete a-to-z, instantly implementable plan to turn things around.

Should you want to hear me out, with an open mind, please call me; I will discuss the plan on the phone, follow with details by FAX, and if it goes that far, I could re-arrange my schedule for the next two weeks to assist.

My Office Numbers are: 602/997-7707 or 602/269-3111, with the Switchboard open 8:30AM to 4:30 PM, Phoenix Time. My home phone is 602/997-1876. Tomorrow, Saturday and half the day Sunday, I'm hosting a Direct Marketing Seminar (which attendees have paid \$3,000.00 each to attend) at The Crescent Hotel in Phoenix, and I could be called away to deal with this call.

Please rest assured that any conversations will be completely confidential.

Sincerely,

Dan S. Kennedy

PS: References, proof of credibility, etc. on request.

NRN

Twin Towers No. 5E
3000 Farnam St.

Omaha, NE 68131

October 20, 1992

suggestion

Mr. James Baker
Chief of Staff
White House
1600 Pennsylvania Ave.
Washington, DC.

Dear Sir:

In the November 1992 issue of *Chronicles* on Page 7, I read a very interesting and surprising statement about Governor Bill Clinton.

I thought you should see it as soon as possible.

If this is true, I hope it will provide President Bush with more "ammo" to win the election.

Sincerely yours,

Herbert L Hansen

Chronicles

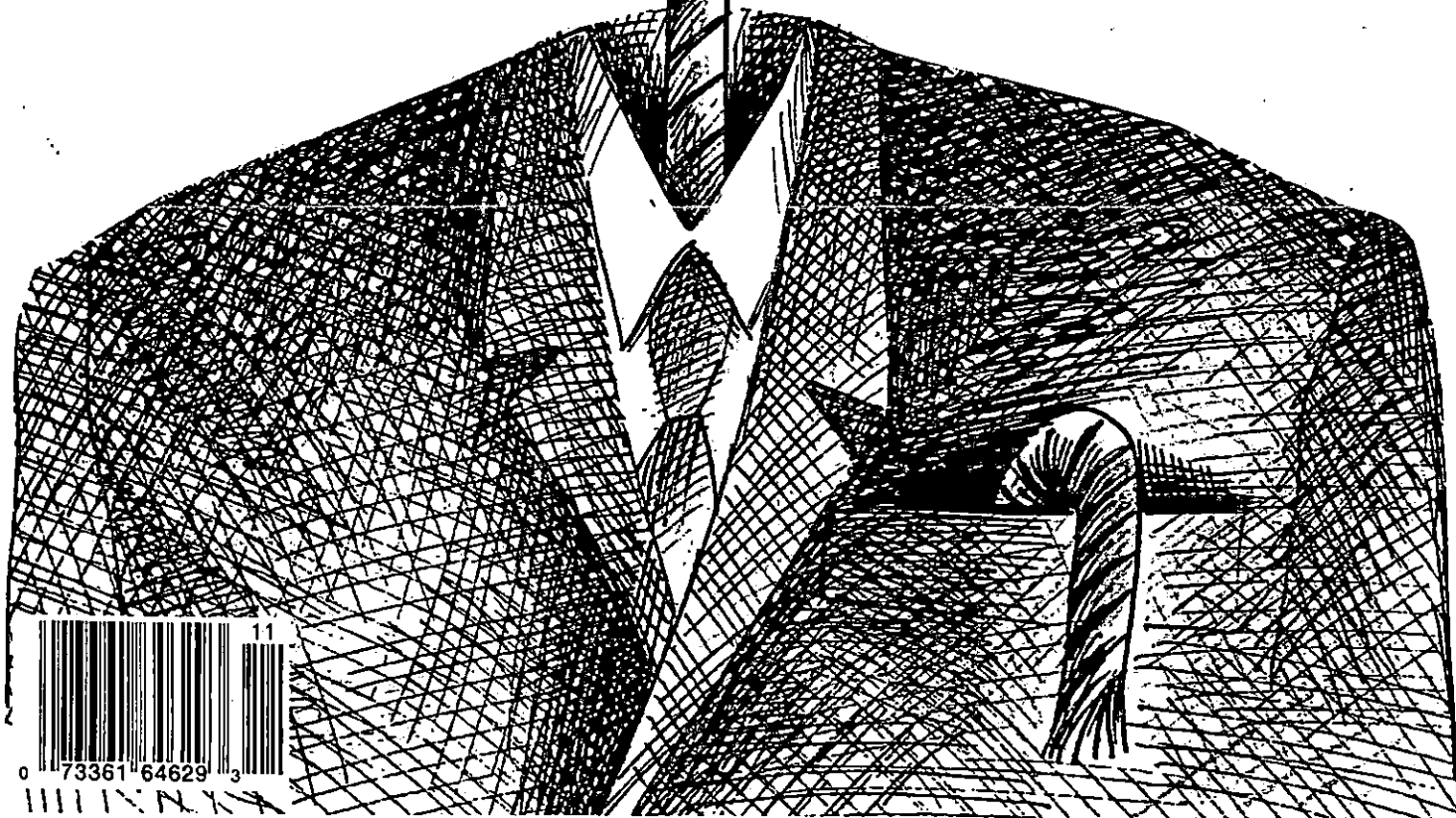
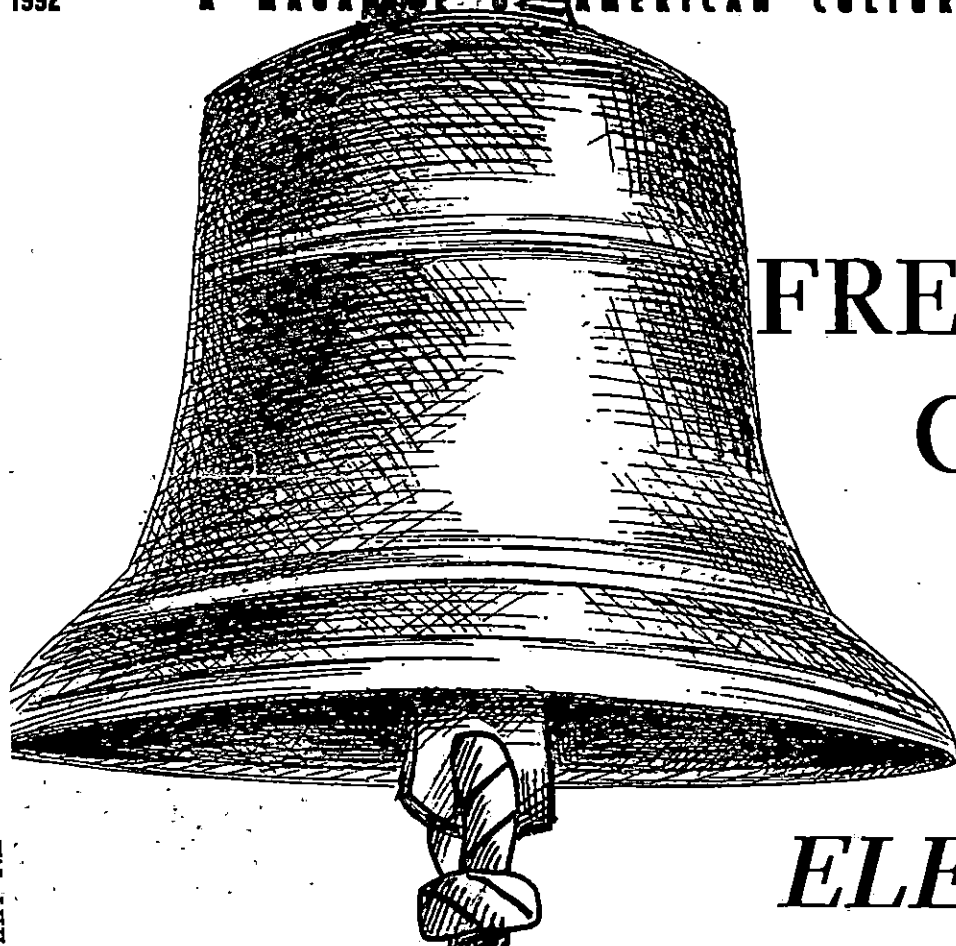
November 1992

A MAGAZINE OF AMERICAN CULTURE

\$2.50

AIN'T
FREEDOM
GRAND

THE
1992
ELECTION



#BXBEHJ ***** 3-DIGIT 681
#68131HNS300FRO04# MAR 1997
14 TURE S00114
HERBERT L. HANSEN
3000 FARNAM ST #5E
TWIN TOWERS
OMAHA NE 68131-2648



0 73361 64629 3

define us are as naïve as they are insulting. Nevertheless, it may be useful to consider what we are not. We are not American, nor are we English or French. We are not German or Iranian or Irish or Japanese, and all that is needed to prove this assertion is to visit the countries where those people live. They are different. This is not to say that all Canadians are the same. We are all different, too, because each of us is unique. But our several uniquenesses are overlaid by a common sense of belonging to the land we inhabit. As our forebears shaped it, so did it shape them; so did a Canadian culture evolve.

In that evolution, the land was the first of two seminal elements. The second was the history and traditions of European civilization in general and of British parliamentary government and the Common Law in particular. From Europe we inherited the accumulation of arts and sciences that marked the growth of European civilization from Greek and Roman times through the Renaissance to and beyond the Age of Discovery. From Britain we inherited a

style of government that embodied two important principles: that it be elected by a free vote of the people and that both government and people owe allegiance to a constitutional monarch who symbolizes the people's enduring traditions. The legal foundation for those traditions is the Common Law. It consists of laws and judgments that evolved over the centuries into a framework of social order to which everyone, high or low, is subject: everyone is free to do anything, except what the law forbids. Such a style of government requires that people assume responsibility for their own actions, guided by a knowledge both of their inherent rights and of their responsibility to exercise them within the law of the land.

Opposed to that style, however, and also residual from European civilization, is one that does not admit the inherent nature of rights. According to this style, the state assumes the power to confer on its citizens certain rights that it then defines and "guarantees." Commonly known as the French style, this shifts authority from the people to unelected

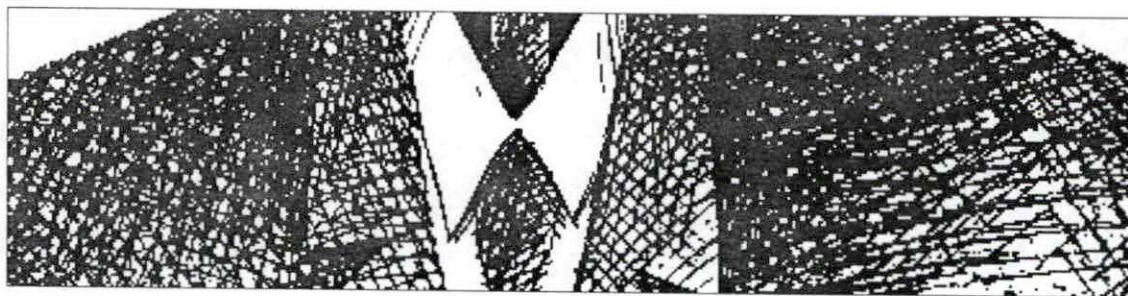
judges who interpret the people's claims to various "rights" the state has conferred and may revoke. When Canada's style of government was changed to the French style in 1982, Canadians witnessed a remarkable event. A revolution was imposed on a free people who were denied a voice in the matter and whose elected representatives had no electoral mandate to impose it.

The history of revolutions tells us two things: first, that they are set in motion by individuals who think, in their pride, that they have all the answers; and second, that after the revolution subsides, after its excesses have yielded to the pressures of time and chance, there occurs a resurgence of the one element that the revolution failed to eradicate—the ethos of the people. That is beginning to happen in Canada.

The Canadian culture that defies definition will continue to evolve, and the synthetic culture the social engineers tried so hard to impose will retreat before the forces of common sense and private feeling.

—Kenneth McDonald

LIBERAL ARTS



COMRADE CLINTON

From a story headlined "Comrade Bill" in the August issue of *Il Sabato*, the prestigious Catholic weekly published in Milan, Italy: "Asked the secret of Arkansas' economic 'miracle,' Governor Clinton told an Italian journalist, 'I went to learn in Italy.' . . . Is it perhaps a joke? Or might he have taken a course at Mediobanca or at the Fondazione Agnelli?"

"By no means. He went among the Tuscan and Emilian Communists, their workers' associations, their co-operatives, their co-op enterprises. . . . The year is 1987. . . . It appears that Arkansas' economic miracle is derived from here. The perplexed journalist asks again, 'You're not telling me that this is the economic recipe for the U. S.?' 'Absolutely yes,' responds Clinton seriously."

The article goes on to detail Clinton's contacts with members of the Communist and Socialist parties. Communist Stefano Bellaveglia, manager of the workers' associations in Siena, speaks grandly of his "associationism" as it is practiced in Cuba and says his organization already has its congratulatory postcard ready: "Congratulations, Mister President! Do you remember?"

(NRN)
suggestion

RUSSELL N. BRAHM
ATTORNEY AND COUNSELLOR AT LAW
THE MONTICELLO ARCADE
NORFOLK, VIRGINIA 23510

TELEPHONE
(804) 627-4255
TOLL FREE LINE
(800) 766-6897
TELECOPIER
(804) 625-7213

PLEASE REPLY TO:
POST OFFICE BOX 803
VIRGINIA BEACH, VIRGINIA 23451

October 21, 1992

Hon. James Baker
White House
Washington, D.C.

Dear Mr. Baker:

I just heard a gentleman by the name of Randy Ross, who I believe owns the City Bakery in Hope, Arkansas, on the radio. I am a very strong Bush supporter, and would respectfully recommend that you contact this gentleman and have him get together with your television ad people. I believe that he would be very beneficial to the Bush Campaign.

Although I have not seen too many ads on television, I would hope that you are airing some "people on the street" ads from Arkansas who have experienced the terrible government that this governor has imposed on these people.

Very respectfully,



Russell N. Brahm

RNB/cz

To ask
Mrs. Baker

A. GARY SHILLING & CO., INC.

500 Morris Avenue
Springfield, NJ 07081-1020

Phone: 201/467-0070

FAX: 201/467-1943

FAX MESSAGEDate: Aug 31, 1992To: The Honorable James BakerTitle: Chief of Staff

Company: _____

From: A. Gary ShillingNumber of pages (including cover sheet): 2

(PLEASE NOTIFY US IMMEDIATELY IF THIS MESSAGE WAS NOT PROPERLY RECEIVED)

9/3: phone regretted
to Beth Grant in
Shilling ofc.

A. Gary Shilling & Co., Inc.

Economic Consultants and Investment Advisors

500 Morris Avenue • Springfield, New Jersey 07081-1020 • (201) 467-0070

August 31, 1992

The Honorable James Baker
Chief of Staff and Senior Counselor
to the President
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Jim:

My wife and I will be in Washington September 11 through 13 for the meetings with the Archbishop of Canterbury, and hope to see you then.

I also hope you have a few minutes to meet then to discuss campaign strategy for dealing with the soft economy. The stop-go economy has been good news for the portfolios we manage, but bad news for any incumbent. It looks like the economy will be weak between now and the first Tuesday in November, to pick a random date.

I will call your office to check on your availability on Friday, September 11, or during the weekend, and hope you can be available.

Cordially,



A. Gary Shilling

AGS/blg

AGS92037

GEORGE BUSH
President of the United States

DAN QUAYLE
Vice President of the United States

PETE DU PONT
National Chairman

REPUBLICAN HOUSE
LEADERSHIP

Bob Michel
Newt Gingrich
Jerry Lewis
Bill McCollum
Vin Weber
Mickey Edwards
Duncan Hunter

Guy Vander Jagt
IN SUPPORT OF REPUBLICAN CHALLENGER CANDIDATES

GERALD R. FORD
General Chairman

RONALD W. REAGAN
Honorary Chairman

RICHARD M. NIXON
Honorary Chairman

BARBARA MORRIS-LENT
Washington Chairman

M/9: Pume regretted bmm

October 2, 1992

The Honorable James A. Baker, III
Chief of Staff to the President
The White House
Washington, DC 20500

Dear Jim:

I am writing a few friends of Guy Vander Jagt's to extend a complimentary invitation for you and a guest to attend A Tribute to Guy Vander Jagt in Support of Republican Challenger Candidates on Wednesday, October 14th, at the National Building Museum in Washington, D.C. The cocktail reception will begin at 5:30 p.m. with the dinner following at 6:30 p.m.

I know it would mean a lot to Guy to have you there. Your participation will also ensure that this event is the most successful event ever on behalf of Republican candidates.

Your tickets will be available for pick-up at the National Building Museum, 401 F Street, N.W. on October 14th from 10:00 a.m. to 7:00 p.m.

Please R.S.V.P. to Shelly Rice at 202/659-1775 at your earliest convenience. I hope to see you on October 14th.

Sincerely,


Spencer Abraham
Co-Chairman

320 FIRST STREET, S.E. - WASHINGTON, D.C. 20003

regret card
mailed
9/2



The Secretary of the Smithsonian Institution

The Ambassador of the State of Kuwait

and

The Director of the National Air and Space Museum

request the pleasure of your company

at the world premiere of the IMAX® film,

FIRES of KUWAIT

on Tuesday evening, the fifteenth of September

National Air and Space Museum

Independence Avenue at Sixth Street, Southwest

Washington, D.C.

Reception begins at 7:30 p.m.

Film screenings at 8:00 p.m. and 9:00 p.m.

R.S.V.P. with the enclosed card
by September 8, 1992

Seating in the Theater is limited
Tickets available upon arrival

This invitation is nontransferable

Complimentary parking at
Fourth Street garage entrance

rec'd 9/9/92



Chancellor William H. Cunningham

and

The University of Texas System

invite you to a reception

to honor

Members of Congress

from

The State of Texas

Wednesday, September 9, 1992

5:30 to 7:30 p.m.

House Room 130

U. S. Capitol

The Honorable James Baker
The White House
Washington, D.C. 20500

AN INVITATION

601 Colorado Street
THE UNIVERSITY OF TEXAS SYSTEM
Austin, Texas 78701



Regret

*The Secretary of Agriculture
requests the pleasure of your company
on the occasion of the
unveiling of the official portrait of
former Secretary of Agriculture
The Honorable Clayton Yeutter
Thursday, the seventeenth of September
at five o'clock
The Patio*

*United States Department of Agriculture
14th & Independence Avenue, SW
Washington, District of Columbia*

RSVP (202) 720-3631

Reception to follow

*9/14 phone regretted by
Deanne Brady
MKN*



Mr. James A. Baker
Chief of Staff
The White House
Washington, D.C. 20500



9/21: Phone regretted
bmmatgne

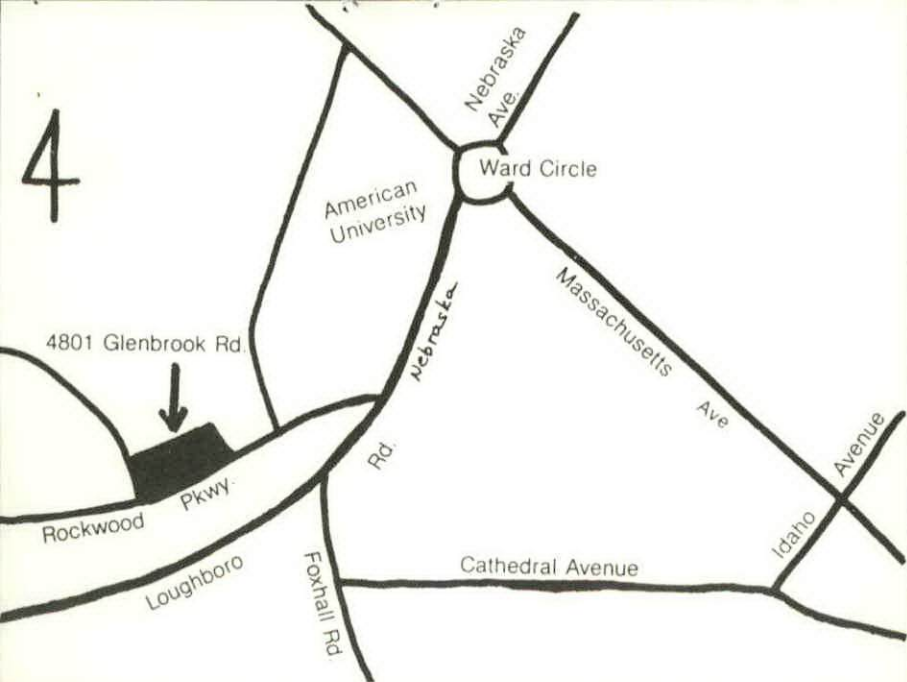
*In Celebration of the National Day
The Ambassador of the Republic of Korea
and Mrs. Hong-Choo Hyun
request the honour of your company*

*at a reception
on Friday, the second of October
from six until eight o'clock*

*Regrets only
939-5606/7
Valet parking provided*

*4801 Glenbrook Rd., N.W.
Washington, D.C. 20016*

4



The Honorable James A. Baker, III
and Mrs. Baker, III
Chief of Staff to the President
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20500

Embassy of the Republic of Korea
2370 Massachusetts Avenue, Northwest
Washington, D.C. 20008

MDT,

We're digging through stacks of incoming letters
& just found this.

Please let me know if you want me to do
anything with it.

Thanks,

Caron
8/26

I'VE ALREADY HAD IT
RE/RETED - YESTERDAY
Bridgette just figi
Cg/26



August 24, 1992

The Honorable James A. Baker, III
Chief of Staff and
Senior Counselor to the President
The White House
Washington, D.C. 20500

Dear Jim:

It was good seeing you in Houston.

Now that you have assumed your position, I would very much like to have you as our guest on *Meet the Press* this Sunday, August 30 or whenever you decide to grant your first Sunday morning interview.

You have not appeared on *Meet the Press* since November 3, 1991.

I am also enclosing a copy of a letter I have sent the President. As you may know, *Meet the Press* will expand to one hour every week beginning Sunday, September 20. I would very much like to have President Bush as our premiere guest for our debut program on the 20th. I can assure you both interviews will be substantive, civil discussions of the Presidential campaign.

Please let me know.

Sincerely,
A handwritten signature in dark ink, appearing to be "TJ Russert", with a long, sweeping horizontal line above it.

Timothy J. Russert

TJR:bf
Enclosure



August 21, 1992

The President
The White House
Washington, D.C. 20500

Dear Mr. President:

Congratulations on your convention.

As you may have read, beginning Sunday, September 20, 1992, *Meet the Press* will be expanded to one hour every week.

We would very much like to have you as our premiere guest for the full hour. The panel would be Tom Brokaw and John Chancellor.

We are confident this debut of *Meet the Press* in its new one-hour format will receive considerable attention.

I hope you will take advantage of this opportunity to have a serious and substantive discussion on the issues confronting the nation.

Sincerely,

A handwritten signature in dark ink, appearing to read "Tim Russert", written over a horizontal line.

Timothy J. Russert

5/31 phone
regretted
w/ Ann Adongo
MKN



Frank A. Bennack Jr.
President and Chief Executive Officer
The Hearst Corporation
and
Chairman
Newspaper Association of America
and

Cathleen P. Black
President and Chief Executive Officer
Newspaper Association of America

cordially invite you to join the
Board of Governors
of the
Newspaper Association of America

for a reception and dinner

Tuesday, September 15, 1992
at seven o'clock

at the
Organization of American States Building
17th and Constitution Avenue, N.W.
Washington, D.C.

Business Attire

Reply card enclosed

or call 703•648•1295

invitation
9-15-92

(requested invite per MDT)

Houston Chronicle

P.O. Box 4260 Houston, Texas 77210 (713) 220-7171

RICHARD J. V. JOHNSON
Chairman and Publisher

August 27, 1992

The Honorable James Baker
The White House
Washington, DC 20500

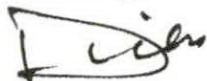
Dear Jim:

Recently, you were invited to attend a reception and dinner with the Board of Governors of the Newspaper Association of America (NAA) that will be held on Tuesday, September 15, 1992 at the Organization of American States Building located at 17th Street and Constitution Avenue in Washington, DC. The invitation was extended by Frank Bennack, President and CEO of The Hearst Corporation and parent company of the Houston Chronicle.

As a member of NAA's Board of Governors, I hope to have the opportunity to visit with you at the reception and dinner. It will also provide you an opportunity to meet with my fellow colleagues on the Board of Governors. As you are aware, there are many issues before Congress that are important to our industry.

I look forward to seeing you there.

Sincerely,



RJVJ/mt

INTERNATIONAL MEDIA PARTNERS



FACSIMILE TRANSMISSION COVER SHEET

Page 1 of _____ 10

From: David Rothkopf
Chairman & CEO

To: Bridget Montagne
Scheduling Secretary for James Baker
The White House
202-456-1121

If there are any problems with this transmission, please call us at (212) 995-9595.

Comments:

International Media Partners

Annual Meeting Newspapers • The CEO Institutes • CEO/International Strategies
The Cable Building 611 Broadway, Suite 322 New York, NY 10012
(212) 995-9595 Telefax: (212) 598-0788 Telex: 446393 IMP NEW YORK UD



8/28 - phone regretted
bmm

August 27, 1992

VIA FACSIMILE
202-456-1121

Bridget Montagne
Scheduling Secreatry for James Baker
The White House

Dear Ms. Montagne:

As per our telephone conversation of this afternoon I would like to schedule an appointment for David Rothkopf, Editor and Publisher of CEO International Strategies magazine to meet with Mr. Baker either late Monday - August 31st, or Tuesday - September 1st. The purpose of the meeting would be to discuss ideas for restructuring the U.S. government to better suit post-cold war realities and demands with Mr. Baker for publication in an upcoming article Mr. Rothkopf is writing.

A copy of results of a recent independent study underscoring the importance of CEO Magazine to American business leaders is also enclosed for your reference.

I appreciate your assistance in trying to schedule this meeting. If the above dates are impossible, please let us know an alternative that would be more convenient and will attempt to arrange Mr. Rothkopfs schedule accordingly.

Sincerely,

Laura L. Leindecker
Executive Assistant

w/Attachments

611 Broadway Suite 300, New York, NY 10012
Telephone: (212) 995-9593 Facsimile: (212) 995-9589 Telex: 446393 IMP NEW YORK UD
5 rue du Helder, 75009 Paris, France
Telephone: (33 1) 42 47 13 41 Facsimile: (33 1) 42 46 30 60 Telex: 280471 HELDER PARIS

FOR IMMEDIATE RELEASE

**CONTACT: David Rothkopf
Editor & Publisher
CEO/International
Strategies Magazine
212-995-9595**

**CEOS PICK CEO/INTERNATIONAL STRATEGIES MAGAZINE
AS TOP INTERNATIONAL SOURCE**

**Two-Year-Old Magazine Dramatically Outpaces Established Titles in Independent Study of
420 Business Leaders from Erdos & Morgan**

New York, N.Y., July 27, 1992 — *CEO/International Strategies Magazine*, a two year old bimonthly published by the CEO Institutes of International Media Partners, Inc., was cited by a broad cross-section of U.S. business leaders as their "most valuable" magazine source of insights into international political and economic trends. The magazine was cited as such by almost seven out of ten chief executives in the study, almost thirty points ahead of the next magazine runners-up, *Business Week*, *The Economist*, *Fortune* and *Forbes*. Only the *Wall St. Journal* was cited by more executives than the new magazine which calls itself "the international affairs magazine for business leaders."

The study was conducted between May and July by the independent market research firm of Erdos & Morgan/MPG. This study also indicated that chief executives preferred the conferences and other events organized by the CEO Institutes' to those of any other comparable organization.

A fact sheet summarizing highlights of the study and graphic representations of those findings are included.



ERDOS & MORGAN 1992 INTERNATIONAL OUTLOOK STUDY

—Highlights—

- When asked which publications offered the "most valuable insights into international political and economic trends," *CEO/International Strategies* was the number one magazine cited by a wide margin. Almost seven out of ten readers cited *CEO Magazine*... the closest runner up was *Business Week* with just over four out of ten readers. *CEO Magazine* was second over all to the *Wall Street Journal*, cited by 76 percent of those surveyed.
- When asked if *CEO* had been a valuable addition to their sources of economic and political analysis over 71 percent of those surveyed said yes. Only 15 percent said no.
- 71.8 percent of *CEO*'s readers are chairmen, presidents and chief executives. 7.3 percent are vice chairmen, managing directors, or directors. 9 percent are chief financial officers. 3.2 percent are executive vice presidents. 2.7 percent are heads of international. 2.2 percent are from government, academia or other.
- The average sales of the companies *CEO* readers run: about \$1.2 billion. Their average annual salaries: \$337,000. Their average net worth: \$3.9 million.
- Not surprisingly, they are their organization's most important decision-makers. Almost seven in ten have responsibility/decision-making authority/principal input for decisions regarding the hiring or selection of consultants or for major capital acquisitions or leases, 64.1 percent for choosing banks and financial advisors, the same number for choosing law firms and legal advisors, 59 percent for major real estate decisions, 56.6 percent for selecting accounting firms and auditors, 54.4 percent for major international investment decisions, over forty percent for hiring insurance providers and making international site selection decisions, almost forty percent for making corporate travel plans, about a quarter for corporate auto fleet plans and acquisition and leasing of corporate aircraft.
- They all see their international role increasing dramatically in the future—almost seven out of ten see it growing in the next year, almost eight out of ten see it growing in the next five years. Yet, all see relative U.S. unsophistication on international issues to be a major liability.
- The country in which most are expanding, active or considering investment: Mexico. The region in which most are considering new investment options: East Europe and the U.S.S.R. The regions which are most important to near term growth: Europe—52.9 percent, Asia—39.6 percent, Latin America—30.1 percent. To long term growth: Europe—49.8 percent, Asia—49 percent, Latin America—25.4 percent. (Further data on their international outlook to be made public shortly.)



1992 INTERNATIONAL OUTLOOK STUDY — FINAL RESULTS —

For years publishers have been trying to capture the attention and win the loyal readership of the most important, most elusive market segment of all: CEOs. Until now, no publication targeted at this group has succeeded.

Now, according to an independent research study conducted by Erdos and Morgan, one of America's most respected research companies, one magazine has decisively broken through to this critical audience and done so by a resounding margin over *all other business magazines*.

The following are the final results from our 1992 CEO/*International Strategies* magazine readership study. The methodology used was mail questionnaire sent to 1,000 CEO/*International Strategies* subscribers selected on an *n*th-name basis.

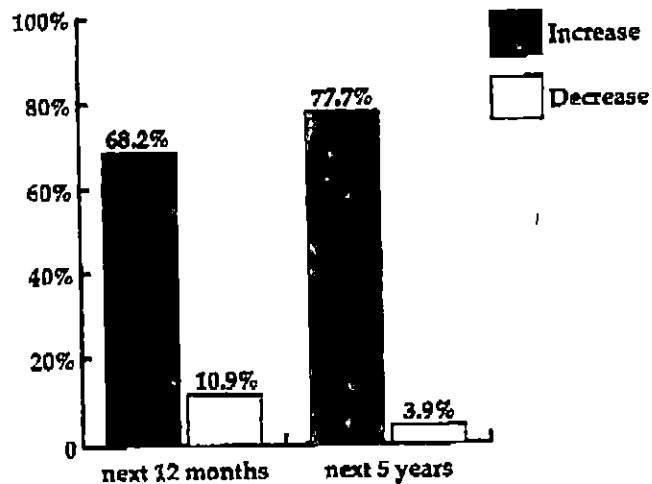
The study went into the mail in mid-May. By mid-July almost 420 responses were received from some of the most senior-level executives in the U.S. The response of these executives to CEO/*International Strategies* is overwhelming: virtually seven out of ten of these readers believe that our magazine offers the most valuable insights into international political and economic trends — more than *Business Week*, *Fortune*, *Forbes* and *The Economist*.

The figures and graphs which follow are from the readership portion of the survey. We hope that you will find them as impressive as we have, and that you will agree that there is no more effective way to reach this exclusive group of readers than through CEO/*International Strategies* magazine.

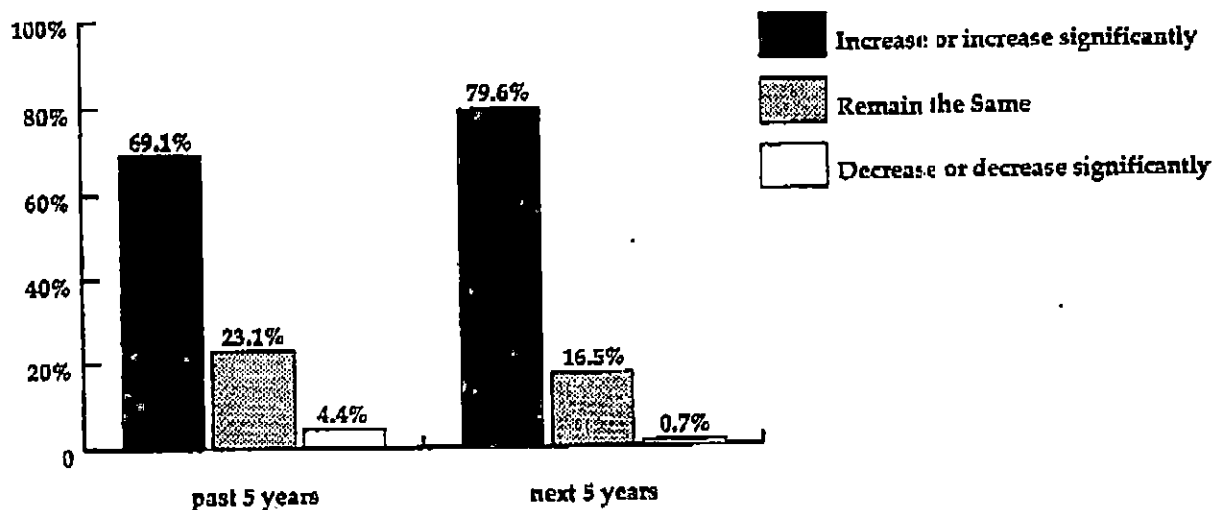
David Rothkopf
Editor-in-Chief

x

: Will that increase or decrease over the next 12 months or over the next five years?



During the past 5 years, has your company's international responsibilities/interests...
 During the next 5 years, will your company's international responsibilities/interests...



On a scale of 1 (Not Useful) to 5 (Very Useful), please rate the following sources of international information and analysis that are useful to you in helping to formulate your corporate plans. (Please circle the appropriate number.)

	<u>Median</u>	<u>Average</u>
Specialized international magazines	4.3	3.6
Senior executives on staff	4.0	3.4
Newspapers	3.7	3.3
Trade magazines	3.7	3.2
News magazines	3.6	3.2
General business magazines	3.6	3.1
Newsletters	3.4	2.9
Associations	3.4	2.8
Conferences	3.4	2.8
Staff researchers	3.4	2.8
Management consultants	2.8	2.4
On-line data services	2.7	2.3
Television news	2.7	2.3
Accountants	2.6	2.2
Lawyers	2.4	2.0

Reader Position and Influence

What are your firm's annual sales?

Median: \$268.1 million

Average: \$1,157.4 million

Which of the following titles best describe your position within your firm? (Check all that apply.)

Chairman.....	26.9%	Director	5.6%
Chief Executive Officer	28.4%	Chief Financial Officer	9.0%
President.....	16.5%	Executive Vice President	3.2%
Vice Chairman	0.5%	Head of International Operations	2.7%
Managing Director.....	1.2%	Other: V.P. General Counsel.....	2.2%

In conjunction with your job, which of the following do you have responsibility/decision-making authority/principal input for? (Check all that apply.)

Selection/hiring of banks/financial advisors.....	64.1%	International site selection decisions.....	40.3%
Selection/hiring of accounting firms/auditors....	56.6%	International investment decisions.....	54.4%
Selection/hiring of consultants	69.9%	Major capital acquisitions/leases	67.5%
Selection/hiring of law firms/legal advisors	64.1%	Major real estate decisions	59.0%
Selection/hiring of insurance providers.....	44.7%	Corporate travel plans	37.4%
Corporate auto fleet plans	26.2%	Acquisition/leasing of corporate aircraft.....	22.3%

What is your average annual compensation?

Median: \$ 268.9 thousand

Average: \$ 337.6 thousand

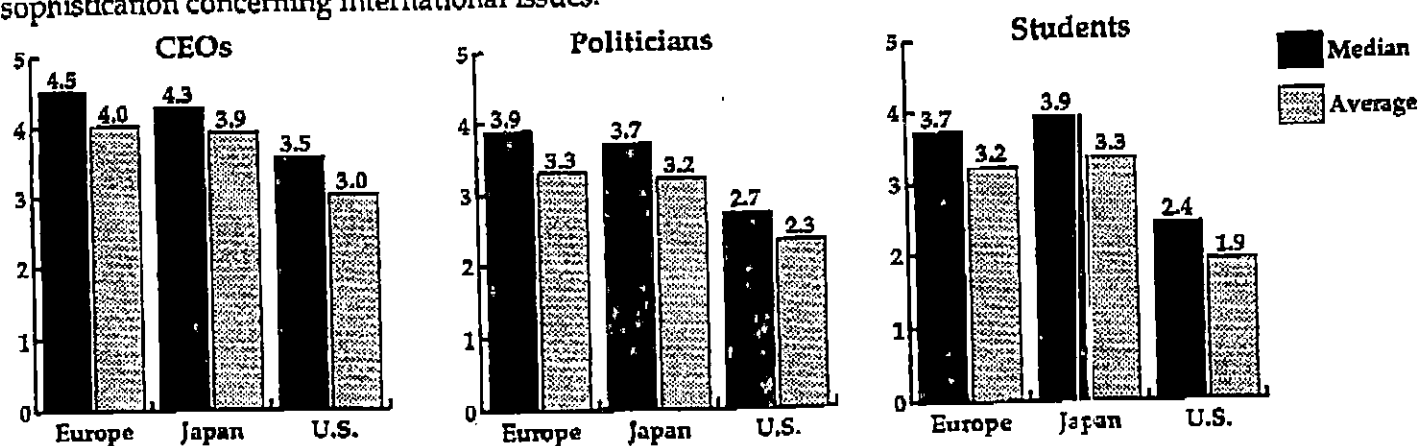
What is your approximate net worth?

Median: \$ 2.7 million

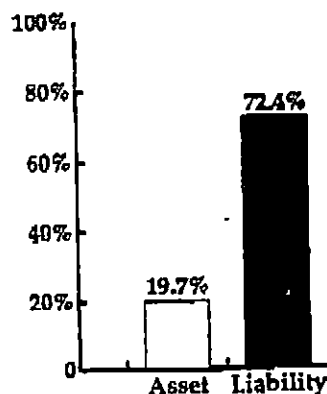
Average: \$ 3.9 million

: Need for the Publication

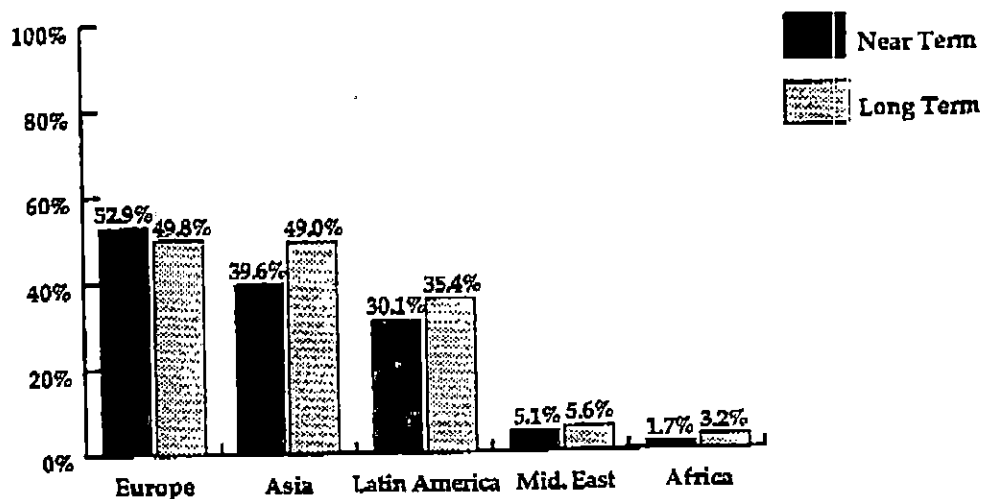
On a scale of 1 (Unsophisticated) to 5 (Very Sophisticated), please rate the following groups regarding their sophistication concerning international issues.



Do you feel that the relative international sophistication of U.S. management, workers, students and political leaders, as compared with that of counterparts in other countries, is an asset or a liability?



Please indicate which areas of the world/countries are most important to your firm's growth over the near and long term.



What percentage of your annual sales derive from international operations?

Median: 11.3%

Average: 19.5%



1992 INTERNATIONAL OUTLOOK STUDY

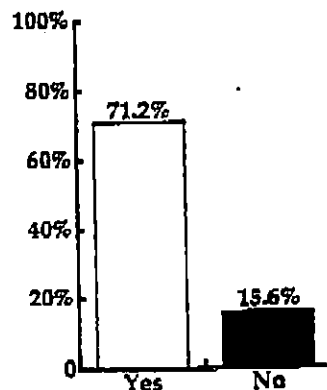
(Source: Erdos and Morgan)

International Intelligence

Which of the following publications do you feel offers you the most valuable insights into international political and economic trends? (Check as many as apply.)

The Wall Street Journal	76.7%	Forbes	38.2%
CEO/International Strategies	69.5%	Chief Executive	34.6%
BusinessWeek	42.5%	Television News	17.8%
The Economist	41.3%	Leaders	13.5%
Fortune	40.6%	World Link	7.2%

Do you feel that *CEO/International Strategies* has, since its launch two years ago, been a valuable addition to your sources of international, economic and political analysis?



On a scale of 1 (Unsatisfactory) to 3 (Good) to 5 (Excellent), please rate the following departments and characteristics of *CEO/International Strategies* magazine. (Median scores shown.)

Overall Editorial	3.9
Overall Design	4.3
Up Front	3.9
Features	4.2
Scenarios & Analysis	4.1
CEO Selections	3.8
Intelligence/Commentary	4.2
Contributors	3.9
Quality of Advertisers	4.0

Which of the following publications do you feel offers you the most valuable insights into international political and economic trends?

The Wall Street Journal	76.7%
CEO/International Strategies	68.5%
BusinessWeek.....	42.5%
Fortune.....	40.6%
Forbes.....	48.2%
The Economist	41.3%
Chief Executive	34.6%
Television News.....	17.8%
Leaders.....	13.5%
World Link.....	7.2%

Source: 1992 Erdos and Morgan International Outlook Study

TUCKER & WAHLQUIST

Government Affairs Public Relations International Trade

1350 Eye Street, N.W.**Suite 870****Washington, D.C. 20005-3305****Telephone (202) 789-0220 FAX (202) 789-0186**

Date: August 26 , 1992

Time: _____

From: **ANDREW WAHLQUIST**To: **Honorable James A. Baker, II**
Chief of Staff
The White HouseFAX NUMBER: **456-1121**

Number of Pages: Cover + 1 Page(s) <> Copy To Be Mailed: YES__ NO - X

Mr. Baker:

I really hope you can work this Victory '92 event into your schedule.

We met a number of times during your first tour at The White House when I was AA to Senator John Warner. I was also the first Virginia Coordinator for The George Bush for President Committee back in 1987-88.

Respectfully,



Please Call (202) 789-0220 If You Do Not Receive All Pages of This Transmission

TUCKER & WAHLQUIST

International Trade

Government Affairs

Public Relations

August 26, 1992

Honorable James A. Baker, III
Chief of Staff
The White House
Washington, D.C. 20500

Dear Mr. Baker,

Virginia Victory '92 needs your help.

We have scheduled the first Victory '92 event for Northern Virginia to be a breakfast on **Wednesday, September 16, 1992 at 8:00 A.M.** at the Tyson's Shearton Hotel. The ballroom will be sold out with 500 guests.

Senator John Warner is the Honorary Chairman of Virginia Victory '92 and will be present. Congressman Frank Wolf will serve as master-of-ceremonies.

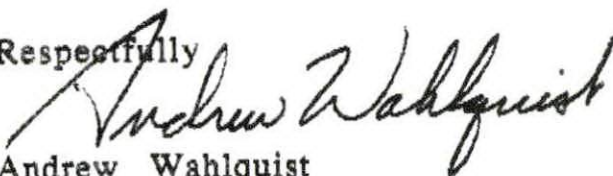
We cordially invite you to be the **guest of honor and speaker for this event.** As you well know, we must raise our own budget for Northern Virginia and we are committed to delivering the state for President Bush and Vice President Quayle.

I know your new responsibility is very demanding. However, with the direct access along I-66 to the Shearton and return it is an easy event to do. We can also insure good Virginia and Washington media coverage.

Please give us a positive response as soon as possible as the invitations are ready to mail and we would like to include you as our guest of honor.

Warmest personal regards.

Respectfully



Andrew Wahlquist

Co-Chair Northern Virginia Victory '92

P.S. I also serve as Virginia Co-Chair of Bush-Quayle '92 as well as the Bush-Quayle '92 National Finance Committee and now the Victory '92 National Finance Committee.



International Christian Embassy Jerusalem

השגרירות הנוצרית הבינלאומית בירושלים

9/2 phone requested
w/ Polly Grimes
MEN

Scheduling
9-3-92

August 20, 1992

The Honorable James Baker
Chief of Staff
The White House
1600 Pennsylvania Avenue
Washington, D.C.

Dear Mr. Baker,

You are invited to be our special guest at a gala benefit concert for Soviet Jewry on Thursday, September 3rd at 7:30 p.m. in Constitution Hall, Washington, D.C.

The focus of the evening will be one of solidarity between Jews and Christians from across the United States standing in support of Israel. Participants will represent a widespread, grassroots and leadership movement of several million from both communities.

We look forward to seeing you there.

Polly Grimes

INTERNATIONAL CHRISTIAN EMBASSY JERUSALEM
Polly Grimes, Producer

Washington for Israel Summit

Join us for a

CONCERT TO CELEBRATE ISRAEL

featuring

Gila Bashari

*Israel's top Yemenite Jewish Folk
& Soul Singer, back in America
especially for this concert after her
last triumphant tour of the US with
the Israel Philharmonic and
conductor Zubin Mehta*

Marty Goetz

*Outstanding Jewish Singer
from Los Angeles*

Jonathan Settel

*World Class Singer
from Jerusalem*



Feast Celebration, Jerusalem

*Joined by Soloists from the
Christian Celebration of the
Feast of Tabernacles*

**Claren McQueen
Tommy Williams
Roy Kendall**

*and Leaders of the Dance & Drama
Team*

**Randall Bane &
Valerie Henry**

*including many other musicians,
singers and dancers*

Constitution Hall, Washington, DC
18th & D Streets

THURS., SEPT. 3, 1992 7:30 PM

Admission Free -- An offering will be taken to benefit Soviet Jewry.

Concert is a Polly Grimes (EXODUS/TOURS THROUGH THE BOOK) Production

Other Washington for Israel Summit Events

Fri. Evening, Sept. 4th & Sun. Evening, Sept. 6th

Feast of Tabernacles types of Celebration

Saturday, September 5th

Diplomatic Banquet with Israel's Ambassador to the U.S.A.

Evening Events at the Grand Hyatt ballroom

Daytime Events include discussions, seminars & excursions, at Hilton Hotel, Connecticut Ave.

The Washington for Israel Summit Office, 2013 Q Street NW, Washington, DC 20009 · Tel:(202)638-5830 · Fax:(202)638-5833

Sponsored & organized by the International Christian Embassy Jerusalem in conjunction with other pro-Israel organizations

Washington for Israel Summit

September 3 - 7, 1992



The Nation's Capital - Washington, D.C.

***"For the nation and the kingdom which will not serve you
will perish." Isaiah 60:12***

1992 is a year of choice and destiny for the United States. Not only is it the presidential election year, but this year America faces crossroads spiritually, politically and economically.

Many American Christians feel that this is a year for the trumpet-call to go out all over the land, placing a challenge before Christians to choose to identify with the Lord's restoration of the Jewish people, to be a practical part of it, and not to be silent.

It is as Mordecai warned Queen Esther at a time when the Jewish people were in great danger: *"If you remain completely silent at this time, relief and deliverance will arise for the Jews from another place, but you and your father's house will perish."* (Esther 4:14)

In these last days, God is putting a test before the nations. How will they respond to the ingathering of His people, as He spoke through the prophets about their ultimate national and spiritual restoration? Will they be totally ignorant and apathetic and go the way of a new world order? Will the Christians in these nations read the Bible, profess to be Christians, but exclusively call the Church the family of God, or will they understand the gentile church is only the grafted-in branch of the olive tree, that the natural branch is soon to be grafted back again coming into its time of blossoming and being fully restored spiritually. Although the Bible indicates that no nation in the end will stand with Israel, it is clear there will be a remnant of believers who will.

The International Christian Embassy Jerusalem in cooperation with other organizations supporting Israel is sponsoring the Washington for Israel Summit which will serve as:

- a platform where leaders of American pro-Israel organizations and churches as well as individuals who love the Jewish people, can come together to proclaim a statement of concern for Israel at a crucial time, before the presidential elections, and in a critical place, the nation's capital.
- an encouragement to the people of Israel and the American Jewish community reminding them they have many friends in the United States who believe in their future and who are thankful for receiving their spiritual heritage through the Jewish people.
- a reminder to the Jewish community to increase their support and loyalty to Israel.
- a challenge to churches to re-examine their theological premises concerning Israel.
- an opportunity for lovers of Israel to come together in fellowship and be blessed, as the Lord has promised He will bless those who bless the seed of Abraham.

We hope and pray that this Summit will awaken the body of Christ to its Esther role of standing up, praying, and speaking concerning God's plan and purpose with Israel. We know that in His great love and mercy, this will result in God's final redemption for mankind. Paul says in Romans: *"If their diminishing has been turned by God in the riches of the Gentiles, what shall their (Israel) fullness be?"*

May the government, church and nation clearly hear God's Word and warning from this Washington for Israel Summit.

An objective of the Summit is to encourage churches, fellowships, and individuals to give this year to help with the ingathering of the Jewish people from the former Soviet Union. This is an appropriate year for America to do this. In this 500th anniversary year of the "discovery" of the New World by Columbus. In the same year (1492) that they sent Columbus on his way, Queen Isabella and King Ferdinand of Spain also expelled all the Jews from Spain. In 1992, American

Christians are encouraged to help bring the exiled Jewish people back to their biblical homeland from the land of the north.

* * *

Location

Evening Sessions:

The Grand Hyatt Washington
1000 H Street, NW
Washington, D.C. 20001

Daytime Sessions:

The Washington Hilton Hotel
1919 Connecticut Avenue NW
Washington, D.C.

Excursions will be arranged to the Embassy of Israel, Capitol Hill and other venues in the greater Washington area.

* * *

Dates

The Summit begins Thursday evening, September 3rd, with a benefit concert for the Exodus, produced by Polly Grimes, president of Gospel Concerts Incorporated. It officially opens on Friday, September 4th, and will continue over the weekend, the last session being Monday morning, September 7th.

DIPLOMATIC BANQUET

All registered participants are invited to the Diplomatic Banquet, which will be attended by Embassy of Israel staff, other diplomats, members of Congress, politicians, and well-known public figures. A Scroll of Honor will be presented to Israel from all those who in this year have given \$500 or more towards the Soviet Jewish exodus. Delegates at the Summit are encouraged to bring a gift from their church or fellowship to help support the practical needs of this great prophetic event taking place in our day.

Income from the registration fees alone will not meet the budget for a summit meeting of this scale, so to help with the expenses the International Christian Embassy Jerusalem is inviting registered organizations and churches to reserve their own table at the Banquet for an additional \$500. They will also be listed on the Scroll of Honor and will be given one-half page in the Summit Handbook in which they can give a message



Registration

Please print clearly

Washington for Israel Summit

Labor Day Weekend - September 3-7, 1992

Name: _____

Address: _____

City: _____ State: _____ Zip Code: _____

☐ Coming as individual Telephone: _____

☐ Representing organization or church - Name: _____

☐ Full Registration (including the Banquet) - \$150.00 (Partial registration is available on request)

☐ Reserved Banquet Table (for ten) - \$500.00 (in addition to registration fee)

☐ I cannot attend the Summit but enclose a donation for Soviet Jewry Exodus.

☐ Cash/Check Enclosed: \$ _____

☐ Credit Card: ☐ Mastercard ☐ Visa ☐ American Express

Card Number: _____ Expiration date: _____

Signature as on Credit Card: _____

Please mail to the Washington for Israel Summit Office: International Christian Embassy Jerusalem - USA
2013 Q Street NW, Washington, D.C. 20009 · Telephone: (202) 638-5830 · Fax: (202) 638-5833

Feast of Tabernacles Type Celebration

at

The Washington for Israel Summit

An important part of the Washington for Israel Summit will be the music and the Davidic praise and worship.

Three of the four evening events will have many of the characteristics of an evening celebration during the annual Christian Feast of Tabernacles in Jerusalem. A concert night on 3 September will especially feature Davidic praise and worship. Israeli style dancing will be taught and audience participation will be invited. It is anticipated that many Jewish people from the Washington area will also attend this evening. A part of the concert night will be given to Soviet Jewry musicians from Jerusalem.

Soloists from the Jerusalem Feast of Tabernacles will participate in Washington, such as Kirk and Deby Dearman, Randall Bane, Valerie Henry, Claren McQueen, Roy Kendall, Jonathan Settel, Tommy Williams, and Yvonne Peters. They will be complemented by a number of other gifted singers, musicians and dancers, and the ministry team from Morning Star Ministries will also participate.

The Washington Summit will premiere some new songs written by Kirk Dearman [who wrote the music for *Commune with Me*, *We Bring the Sacrifice of Praise*, and *We Exalt You*]. New music will also be offered by other gifted writers such as Merla Watson who penned *Jehovah Jireh* and *Awake, Oh Israel!*

Even the Diplomatic Banquet on Saturday night will feature some Davidic praise. In the daytime, apart from the different seminars and teachings on Israel itself, there will be seminars on worship leading and full Davidic expression in praise and worship.

Worship leaders and those involved in worship in churches are especially invited to the Washington Summit, as they should find it very enriching for their own ministries.

The Summit in Washington would be ideal for American Christians who would like to experience something of the flavor of the Feast but are unable to travel to Jerusalem.

Evenings of Davidic Praise and Worship

The Christian Celebration during the Feast of Tabernacles in Jerusalem has become well known for its beautiful praise and worship and its colorful expression of the richness of the Lord. The music, choreography and drama at the Washington for Israel Summit will have many of the characteristics of the Feast in Jerusalem. Worship leaders, soloists, and dancers from the Jerusalem celebration will participate in the productions of the colorful Feast of Tabernacles type evenings presented on Friday and Sunday night during the Summit.

* * *

A Shalom March

A highlight of the Washington for Israel Summit will be a Shalom March, with colorful flags and banners, beginning at the Hilton Hotel and proceeding to the White House. This will be a visible expression of support for Israel proclaiming God's love for His people over America's capital. This march will feature the spectacular tribal banners, created in the greater Washington, D.C. area, which excited the hearts of almost every Jewish person who saw them displayed first during the 1991 Feast of Tabernacles.

* * *

Seminars

Seminar topics will include:

- Biblical teaching on the prophetic restoration of Israel and how we as Christians can relate to this.
- Subjects on the geo-political, economical, religious and social situation of the Middle East.
- Situation in Israel itself and the current status of Soviet Jewish aliyah.
- American/Israel relations.
- Practical ways in which American Christians can be supportive of Israel.

* * *

Booths

At the Summit venue there will be an exhibition of booths representing pro-Israel organizations. Those who would like to participate in this exhibition are invited to write for details in care of the Summit Administrator:

Telephone: (202) 638-5830; Fax: (202) 638-5833

* * *

Summit Sponsors

***International Christian Embassy Jerusalem &
International Christian Embassy Jerusalem -
U.S.A.***

The International Christian Embassy Jerusalem was established in September 1980 shortly after all the government embassies were moved from Jerusalem, under international political pressure, to Tel Aviv. The ICEJ as your Embassy in Jerusalem represents those in

the Christian world who would like to bless Israel and recognize the prophetic ingathering of the Jewish people and their restoration as a nation with Jerusalem as their capital.

The Christian Embassy represents the love and concern of many Christians from all over the world in very practical ways to the Jewish people as their commissioning from the Lord is to comfort His people and to prepare the way for Him.

The ICEJ does not look for or solicit human recognition or honor; however, when it does come forth it brings credibility and acceptance which makes the work easier and its message more impacting. In April 1991, for example, the ICEJ was given the Knesset's (Israel's parliament) highest award, the Quality of Life Prize for 1991. In this citation the following was mentioned as the reason for awarding the prize: "Awarded to the *International Christian Embassy Jerusalem for its continuous and energetic activity in education and information in Israel and abroad to strengthen the ties between Jews and Christians, for its activity to bring understanding between Jews and Arabs in Israel and for its activity to deepen Jewish and Zionist awareness amongst Christians around the world and for encouraging immigration to Israel.*"

Also in December of 1991, the International Christian Embassy Jerusalem was awarded the Brandeis Award of the Zionist Organization of America in Baltimore, Maryland.

* * *

Some of the pro-Israel organizations that will also participate in the Summit are:

- American Christian Trust
- Biblical Resources
- Blossoming Rose
- Bridges for Peace
- Christians United for Israel
- Christians' Israel Public Action Campaign
- Concern for Israel
- Daughters of Judah
- Dove of Life
- Endtime Handmaidens
- Exodus
- For Zion's Sake
- Friends of Jerusalem
- Institute of Holy Land Studies
- Intercessors International
- Israel Affairs International
- Jericho Road Foundation
- Jeremiah Films
- Morningstar Ministries
- National Christian Leadership Conference for Israel
- Progressive Vision
- Religious Roundtable
- Shalom International
- Voices United for Israel
- World Leadership Council

As well as many individual churches and denominations.

* * *

Delegates

The following are cordially invited to attend:

- Individuals who love Israel;
- Leaders or representatives from pro-Israel Christian organizations;
- Pastors or any lay person representing a particular church or denomination;
- Representatives from prayer groups or fellowships that would be supportive of the objectives of the Summit.
- If attendance is not possible, please consider sending a donation for the Soviet Jewish Exodus (See "Diplomatic Banquet" in this brochure).

* * *

Hotel Reservations

The Grand Hyatt Washington
1000 H Street, NW
Washington, D.C. 20001
Telephone (202) 582-1234 • Toll-free 1-800-233-1234

*

The Washington Hilton and Towers Hotel
1919 Connecticut Avenue N.W.
Washington, D.C. 20009
Telephone (202) 797-5767 • Fax (202) 797-5825
Toll-free 1-800-HILTONS
\$85.00 per night (1 or 2 people in a room)
\$105.00 per night (3 or 4 people in a room)
These prices apply to both hotels.

Please make your reservations directly with the hotel under the name "Washington for Israel Summit". **Please note:** one month before the Summit, if we fill up our room block, rooms might still be available, but the 1-800 numbers would not have that information.

* * *

Travel Arrangements

For reduced airfare contact the following:
World Express Travel: 1-800-488-3679 (9am - 6pm PST)
TWA: 1-800-325-4933 (refer to code CV 12091)
Delta: 1-800-241-6760 (refer to code L0779)

* * *

Summit Office

Administrator: Susan McElroy
Washington for Israel Summit
2013 Q Street NW, Washington, D.C. 20009
Telephone (202) 638-5830 • Fax (202) 638-5833
or

ICEJ U.S. Executive Director: Ted Pantaleo
Bradenton, Florida
Telephone (813) 748-5742 • Fax (813) 748-4793

Any inquiries can also be directed to the ICEJ in Jerusalem:

Washington for Israel Summit
International Christian Embassy Jerusalem
P.O. Box 1192, Jerusalem 91010, Israel
Tel. 972.2.669823/619389 • Fax 972.2.669970

Schedule of Events

Thursday, September 3rd

Morning: Registration - Washington Hilton Hotel
Afternoon: Registration - Washington Hilton Hotel
Evening: Pre Summit Concerts

Friday, September 4th

Morning: Continuation of Registration
Visit to Embassy of Israel/Seminars
Afternoon: Seminars and Discussion
Evening: Official Opening/Davidic Praise and Worship Music/Keynote Speaker

Saturday, September 5th

Morning: Seminars and Discussion
Afternoon: Excursion in Washington area
Evening: Diplomatic Banquet

Sunday, September 6th

Morning: Worship Service/Seminars and Discussion
Afternoon: A Shalom March to the White House
Evening: Closing Night/Davidic Praise and Worship Music/Keynote Speaker

Monday, September 7th

Morning: Wrap-up Meeting

Final detailed program, listing the names of speakers and seminars and discussion subjects, will be printed in the weeks prior to the Summit.

Per Treasury-8/13:

Attached invite still
viable - issued to all
former Secretaries of
Treasury.

lld



THE SECRETARY OF THE TREASURY
WASHINGTON

AUG 13 1992

phone request
w/Oscar Mackour
mkn

August 7, 1992

The Honorable James A. Baker, III
Secretary of State
Washington, D.C. 20520

Dear Jim:

The 1992 Joint Annual Meetings of the Board of Governors of the International Monetary Fund and the World Bank Group will be held here in Washington, D.C., September 22-24, 1992.

I would welcome your participation as an adviser to the U.S. delegation. Your knowledge of the Bank and Fund and your experience in international financial affairs would benefit all of us on the delegation.

Please contact Oscar Mackour, Secretary of the Delegation (202/622-0145), if you will be able to attend.

Sincerely,

Nick Brady
Nicholas F. Brady

BRYCE HARLOW FOUNDATION

7/2 phone regretted
w/ Rachel
MKW

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August 26, 1992

The Honorable James A. Baker, III
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20500

Dear Mr. Baker:

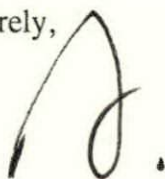
On behalf of the Bryce Harlow Foundation, I am pleased to extend to you an invitation as our guest to join us in honoring this year's Bryce Harlow Award recipient Secretary of Defense Dick Cheney.

The Eleventh Annual Award Dinner will be held at the Capitol Hilton Hotel on September 22, 1992. The evening will begin with cocktails at 6:30 p.m. in the Senate/Congressional Rooms followed by dinner at 7:30 p.m. in the Presidential Ballroom. We would very much like you to join us in honoring Secretary Cheney.

The proceeds from this annual dinner are used to fund a variety of educational activities designed to foster greater cooperation between business and government. These activities include a scholarship program for young men and women wishing to pursue careers in business-government relations.

Please contact Rachel at 202/626-7200 to advise us of your attendance plans.

Sincerely,



M.B. Oglesby, Jr.
Dinner Chairman



*Scheduling
9/29/92*

August 14, 1992

*9/2 phone regretted
w/ Jeanette MCM*

The Honorable James Baker
Chief of Staff
The White House
1600 Pennsylvania Avenue, N.W.
Washington, DC 20500

Dear Mr. Baker,

On September 29, 1992, the Federal City Chapter of Ducks Unlimited will be hosting its annual dinner and auction to benefit the protection of waterfowl habitat in North America. The Federal City Chapter is unique among others because of the national leaders, from both the Administration and the Congress, it counts among its members and sponsors. Many of these leaders join us each year.

As you probably know, Ducks Unlimited is the largest waterfowl and wetlands conservation organization in the world. Since 1937, its' members have worked to raise funds to protect over 6 million acres of wetlands habitat in Canada, the United States and Mexico.

The Federal City Chapter would be honored to count you among our guests at this years event. Please note September 29, 1992, on your calendar now so that you will be able to join us on that evening. A reception will begin at 5:00 p.m., with the dinner to follow at 7:00 p.m. A complimentary dinner invitation providing further details will follow shortly. We hope that you will be able to join us and look forward to hosting you at our dinner for the ducks.

Sincerely,

A.R. Hodgkins, III
Chairman
Federal City Chapter

Scott Sutherland
Director of Federal Relations
Ducks Unlimited



DUCKS
UNLIMITED
INC.

SCOTT A. SUTHERLAND
DIRECTOR OF
FEDERAL RELATIONS

1155 Connecticut Avenue, NW, Suite 800
Washington, DC 20036
(202) 452-8824 FAX (202) 467-4750

622-0049
Meredith

Caron:

To remind JAB

bmm -
OK to
regut,
put AB
ci

regutted
9/4

bmm regne

bmm

AmBaker

THE SATURDAY CLUB
P. O. BOX 1085
EASTON, MARYLAND 21601

August 17, 1992

THE SATURDAY CLUB

Gentlemen:

*Jim,
Let me know if you have
any interest. The crop is
expected to be great NFB*

Although the opening day of the Mourning Dove season is Tuesday, September 1, the first shoot of the season will take place on Friday, September 4. We will also shoot on Saturday, September 5 and on Monday, September 7.

The times and location of each gathering will be sent out on Monday, August 31.

For those who are unfamiliar with the area, I am enclosing a topographic map which shows the locations of several fields. The fields are numbered 1 through 7 from North to South. You will receive notice as to the numbered location, time and host obligation.

As usual, I will host the first shoot. Please adhere to the requirement of skeet load #9's, shooting glasses and license requirements. The policy of guests will remain the same, i. e., wives and house guests are always welcomed. Additional guests should be registered with me prior to the shoot in order not to unduly overload the field. The owner of the field always has the first choice for his guests.

The Club will institute a "shooting peg" placement of guns by measurement. The "pegs" will be painted white on the top and will be plainly visible. The pegs will locate each stand. If two guns elect to shoot together as husbands and wives do or if, for some reason the field is overburdened, please use one "peg".

There have been occasions in the past with shots taken at low birds. A good rule of thumb is not to shoot down the line of guns you are on and certainly not below the horizon.

Sincerely,

Chuck

Enclosure

9/8: Phone requested to Sally in Vetter's office. Told her "campaign themes" ideas needed to go over to B-Q Headquarters. Vetter might still check on TAB's availability on Sept. 13 for the 14th.

bmontagne

regret

9/8. left word

EDWARD O. VETTER & ASSOCIATES, INC.

THREE FOREST PLAZA SUITE 1300

12221 MERIT DRIVE

DALLAS, TEXAS 75251

(214) 385-1482

FAX (214) 701-0024

September 2, 1992

The Honorable James Baker
Chief of Staff
Executive Office of the President
The White House
Washington, DC

VIA FACSIMILE 202-456-1121

Dear Jim,

I will be in Washington September 14 at the Competitiveness Policy Council meeting. Could I meet with you briefly around 2 or 3PM September 14? I have a campaign theme on jobs that would be a significant contributor to the re-election of our favorite candidate. Please FAX or phone me if an appointment is possible.

Cordially,

Ed Vetter

Ed Vetter

Dennis Ross will
meet w/ Mr. Poling

B. Montagne
9/8



Elliott S. Hall
Vice President-Washington Staff
Governmental Relations

Ford Motor Company
1350 I Street, N.W.
Washington, D.C. 20005

September 2, 1992

The Honorable James A. Baker III
The White House
Washington, DC 20500

Attn: Ms. Bridget Montagne

Dear Secretary Baker:

As discussed with your scheduling officer this morning, I would like to arrange a meeting with you and Ford Motor Company's chairman of the Board and chief executive officer, Mr. Harold A. Poling. Mr. Poling would like to discuss Multi-Purpose Vehicles (MPVs) with you. Listed below are some dates from which a 30-minute segment might be selected:

September 16

Between 8:30am and 10:00am (10:00am conclusion)

September 17

Between 8:30am and 10:30am (10:30am conclusion)

September 18

Between 1:00pm and 4:00pm (4:00pm conclusion)

September 24

Between 3:00pm - 6:00pm (6:00pm conclusion)

September 25

Between 8:30am-12:00N (12:00N conclusion)

I will call later in the day to determine your receipt of this fax. Please call me on (202) 962-5389 when you have a date and time selected.

Thanks so very much for your assistance in this matter.

Very truly yours,

Nellie Pack Williams
Nellie Pack Williams



9/9: Time regretted
to Candyce Schoenfeld
of NAAA per MDT's
guidance.
Bmmatque

August 27, 1992

The Honorable James A. Baker, III
Chief of Staff
The White House
Washington, DC 20055

Dear Mr. Baker:

Several members of the Newspaper Association of America's (NAA) Board of Governors will be in Washington September 14 - 16 and would like the opportunity to meet with you on the morning of September 16. Newspaper executives attending the meeting would be:

Mr. Frank Bennack, Jr./President and CEO, The Hearst Corporation and
Chairman, NAA

Mr. Richard J.V. Johnson/Chairman and Publisher, The Houston Chronicle

Mrs. Lissa (Walls) Vahldiek/Vice President, Southern Newspapers

Ms. Cathleen Black/President and CEO, NAA

Topics for discussion would include two key issues currently affecting the newspaper business: congressional efforts to mandate newsprint recycling, and the issue of the Regional Bell Operating Companies (RBOCs) providing electronic publishing services.

I will be calling your appointments secretary the first week of September to determine whether your schedule will allow for such a meeting.

Thank you very much for your consideration.

Sincerely,

Candyce Schoenfeld
Executive Assistant

Newspaper Association of America

The Newspaper Center, 11600 Sunrise Valley Drive, Reston, VA 22091
703•648•1000 FAX 703•620•4557

PRINTED ON RECYCLED PAPER



BRIOGET —
I'D RE/RET FOR JAB —
THANKS —
9/8/92
NOT

August 27, 1992

The Honorable James A. Baker, III
Chief of Staff
The White House
Washington, DC 20055

Dear Mr. Baker:

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Chairman, NAA

Mr. Richard J.V. Johnson/Chairman and Publisher, The Houston Chronicle

Mrs. Lissa (Walls) Vahldiek/Vice President, Southern Newspapers

Ms. Cathleen Black/President and CEO, NAA

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Thank you very much for your consideration.

Sincerely,

Candyce Schoenfeld
Executive Assistant

Newspaper Association of America

The Newspaper Center, 11600 Sunrise Valley Drive, Reston, VA 22091
703•648•1000 FAX 703•620•4557

PRINTED ON RECYCLED PAPER

8/31: Requested; told

regret

Lee Ann Metzger
She will regret
open meeting w/
Phyllis Schlafly
and JAB.
bmm

THE WHITE HOUSE

WASHINGTON

SCHEDULE PROPOSAL

AUGUST 25, 1992

rec'd 8/28/92

TO: SECRETARY JAMES BAKER
CHIEF OF STAFF

THROUGH: DAVID DEMAREST
ASSISTANT TO THE PRESIDENT
FOR PUBLIC LIAISON

FROM: LEIGH ANN METZGER *lam* X 7142
DEPUTY ASSISTANT TO THE PRESIDENT
FOR PUBLIC LIAISON

REQUEST: For the Chief of Staff to brief members of the Eagle Forum.

PURPOSE: To provide the Chief of Staff an opportunity to speak to the members of Eagle Forum, an influential conservative women's organization.

BACKGROUND: The Office of Public Liaison is hosting a briefing for the members of Eagle Forum attending their annual leadership conference here in Washington.

Eagle Forum was founded in 1972 by Phyllis Schlafly to give active conservative women a unified voice on policy issues at the national and state level. With 70, 000 members, Eagle Forum works with the Congress and state legislatures, helps elect candidates, and articulates pro-family positions to the media. Issues of special concern to this group are child care, pornography, equal rights issues for women (i.e. comparable worth, tax discrimination against homemakers), education reform, and national defense.

Public Liaison has hosted briefings in the past for the members of Eagle Forum. Speakers have included: Vice President Quayle, Governor Sununu, Secretary Kemp, General Scowcroft, and Undersecretary of Education Ted Sanders.

DATE AND TIME: September 25, 1992. Between 2:00 - 4:00 p.m.

LOCATION: Room 450, Old Executive Office Building

PARTICIPANTS: Approximately 200 members

PROJECT OFFICER: Terri Hasdorff



PHYLLIS SCHLAFLY
PRESIDENT
68 FAIRMOUNT
ALTON, ILLINOIS 62002
(618) 462-5415

EAGLE FORUM

LEADING THE PRO-FAMILY MOVEMENT SINCE 1972

August 26, 1992

316 PENNSYLVANIA AVE., S.E., SUITE 203, WASHINGTON, D.C. 20003, (202) 544-0353

Miss Leigh Ann Metzger
The White House
Washington, D.C. 20500

Dear Leigh Ann,

We are eagerly looking forward to our White House Briefing on Friday, September 25 in Room 450 from 2 p.m. to 5 p.m. Here is the line-up of speakers I would like to have, and request that you use your good offices to arrange this program.

The President
The Vice President
Secretary James Baker
Secretary Jack Kemp
Clayton Yeutter
Secretary Sullivan

Leigh Ann, I would like for one hour of the Briefing to be devoted to the subject of how the White House operates — and to hear some “nuts and bolts” presentations instead of just VIP talks. I think this would be most interesting to our Eagles. Specifically, this is what I mean —

Leigh Ann — on how Public Liaison operates and how grassroots can be heard at the White House
Connie Horner — on how Presidential Personnel operates (i.e., how you get and recommend a job, including non-paid Commissions)
Whoever is on the political desk — how it operates and how this relates to campaigns
The House and Senate lobbyists — on how the White House is involved in issues, with specific reference to issues Title X, Fetal Tissue, and others the White House cared about
A Bush speechwriter

We will be very disappointed if the President and Vice President don't come. And they will be making a mistake if they don't come. The “troops” need to be revved up personally. Frankly, I scheduled Eagle Council in Washington and the White House Briefing on a Friday just to make this convenient.

Thanks for all you did in Houston! See you soon!



9/15: Phone requested
to Michelle Richmond

2200 Fletcher Avenue
Fort Lee, NJ 07024
201 585 2622

September 14, 1992

James Baker
Chief of Staff
Executive Office of the President
1600 Pennsylvania Avenue, NW
Washington, DC 20500
Attention: Margaret Tutwiler

Dear Mr. Baker:

I would like to extend an open invitation to you to appear on CNBC's daily political and economic broadcast, "Money Politics: Campaign '92."

"Money Politics" focuses on the economic and pocketbook issues of Campaign '92, issues that affect all Americans. Among the topics we would like to discuss with you are: campaign strategy, domestic policy, foreign policy--particularly the Middle East peace talks, as well as other timely issues.

Money Politics is hosted by Ron Insana. It's a half hour show seen nightly at 7:30pm, Eastern Time. CNBC, the nation's only business news network, currently reaches 47 million homes nationwide and 50 million homes and hotels throughout Europe.

We look forward to your response. If you have further questions, please call me at (201) 585-6227.

Thank you for your consideration.

Respectfully yours,

Michelle Richmond
"Money Politics"

CARON -
MY VIEW WOULD BE
TURN DOWN -
9/14/92
MOT
8:40 P.M.





Information That Hits Home

FAX COVER SHEET

TO:

Margaret Tutwiler

FROM:

Michelle Richmond"Money Politics"

RE:

Interview requestWe are transmitting 2 pages, including cover.Contact Michelle at 201/585 - 6227
if you have any problems with this fax.



9/2 phone regretted
w/ Anna ~~mark~~
for both

THE U.S. SENATE REPUBLICAN CONFERENCE
TASK FORCE ON HISPANIC AFFAIRS
CORDIALLY INVITES YOU TO A RECEPTION IN HONOR OF
HISPANIC HERITAGE MONTH
THURSDAY, SEPTEMBER 17, 1992
DIRKSEN SENATE OFFICE BUILDING, ROOM 106
WASHINGTON, D.C.

5:30 - 7:30 P.M.

R.S.V.P. BY SEPTEMBER 10
(202) 224-7853

THE RECEPTION HONORING HISPANIC HERITAGE MONTH
IS SPONSORED BY

AT&T

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NATIONAL HISPANIC STUDENT NETWORK

U.S. SENATE REPUBLICAN CONFERENCE
TASK FORCE ON HISPANIC AFFAIRS

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SENATOR STROM THURMOND
SENATOR JOHN W. WARNER

United States Senate

THE REPUBLICAN CONFERENCE TASK FORCE ON HISPANIC AFFAIRS

135 Russell Senate Office Building
Washington, D.C. 20510
(202) 224-7853

ANNA ESCOBEDO CABRAL
EXECUTIVE STAFF DIRECTOR

*Rec'd invite +/
reception from
the U.S. Senate
Republican Conf
Task Force on
Hispanic Affairs*

August 27, 1992

Mr. James A. Baker, III
Chief of Staff to the
President of the United States
The White House
Washington, D.C. 20500

Dear Mr. Baker:

On behalf of the senators of the U.S. Senate Republican Conference Task Force on Hispanic Affairs, I am pleased to invite you to attend a reception in honor of Hispanic Heritage Week and in celebration of the final meeting of the task force advisory committee for the 102nd Congress. It is during this final meeting that we will release the report of the 102nd Congress task force, highlighting some of our accomplishments and future goals, as well as the significant contributions of the Administration. The reception is sponsored by AT&T, J.C. Penney Company, Inc., McBride and Associates, Inc., National Hispanic Student Network, Superior Services, Inc. and the Sprint Corporation.

The reception will be held on Thursday, September 17, 1992, from 5:30 p.m. to 7:30 p.m. in room 106 of the Dirksen Senate Office Building. Numerous representatives of national Hispanic organizations also are invited to attend.

The task force, comprised of sixteen Republican senators, provides a forum for Hispanic leaders to raise awareness and support on the national level for key issues facing the Hispanic community in the areas of education, economic development, employment, and health. The goal of the task force is to ensure that the concerns of the Hispanic community are represented in legislative and executive branch policy and program initiatives. The task force is assisted by a 60-member bipartisan advisory committee drawn from leaders in the community and public and private sectors.

August 27, 1992

Page 2

I look forward to hearing from you. I hope you will be able to join me and the other members of the task force in demonstrating our commitment to the Hispanic community.

Sincerely,

A handwritten signature in blue ink, reading "Orrin Hatch". The signature is fluid and cursive, with the first name "Orrin" and last name "Hatch" clearly distinguishable.

Orrin G. Hatch
United States Senator

OGH:aec

National Republican Senatorial Committee

phone
regretted
w/ Laura Yeates
BMM

SENATOR PHIL GRAMM
CHAIRMAN

JEB HENSARLING
EXECUTIVE DIRECTOR

August 26, 1992

The Honorable and Mrs. James A. Baker, III
Chief of Staff
The White House
Washington, D.C. 20500

Dear James and Susan:

The Presidential Roundtable and the Chairman's Foundation will be holding their Fall Policy Forum on September 17. These groups are comprised of leading business executives from corporate America who have dedicated themselves to promoting the ideals of free enterprise and a sound foreign policy.

One of the highlights will be a reception and dinner honoring Lady Margaret Thatcher. The reception and dinner will be held in the Columbus Club and East Hall at Union Station, 50 Massachusetts Avenue, N.E., on Thursday, September 17. Cocktails will begin at 6:00 p.m. with dinner following.

I would like to take this opportunity to invite you to be our guests. In the past, our events have been a big success, and with your participation I know we can look forward to another spectacular event.

I sincerely hope you will be able to join us for what promises to be an exciting evening. Please have your office contact Laura Yeates at (202) 675-6101 to confirm your availability. She will be able to answer any questions you may have. ✓

I look forward to seeing you on September 17.

Yours respectfully,


Senator Phil Gramm
Chairman

PG/fly

RONALD REAGAN REPUBLICAN CENTER
425 SECOND STREET, N.E. • WASHINGTON, D.C. 20002 • (202) 675-6000

PAID FOR AND AUTHORIZED BY THE NATIONAL REPUBLICAN SENATORIAL COMMITTEE.

National Republican Senatorial Committee

SENATOR PHIL GRAMM
CHAIRMAN

JEB HENSARLING
EXECUTIVE DIRECTOR

August 24, 1992

The Honorable James Baker
Chief of Staff
The White House
Washington, D.C. 20500

Dear Jim:

The Presidential Roundtable and the Chairman's Foundation will be holding their Fall Policy Forum on September 17, 1992 in Washington, D.C. These groups are comprised of leading business executives from corporate America who have dedicated themselves to promoting the ideals of free enterprise and a sound foreign policy.

I would like to invite you to participate in our briefing in Room 450 in the Old Executive Office Building. The meeting is scheduled from 2:00 p.m. - 4:00 p.m. I would like you to speak at 3:30 p.m. for approximately 15 minutes, and take questions for 15 minutes.

I sincerely hope that you will be able to attend this briefing. Please have your office call Laura Yeates at (202) 675-6101 to confirm your availability. She will be able to answer any questions you may have.

Yours respectfully,



Senator Phil Gramm
Chairman

PG/fjp

RONALD REAGAN REPUBLICAN CENTER
425 SECOND STREET, N.E. • WASHINGTON, D.C. 20002 • (202) 675-6000

PAID FOR AND AUTHORIZED BY THE NATIONAL REPUBLICAN SENATORIAL COMMITTEE.

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J. JAMES EXON, NEBRASKA
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JOHN D. ROCKEFELLER IV, WEST VIRGINIA
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CHARLES S. ROBB, VIRGINIA

JOHN C. DANFORTH, MISSOURI
BOB PACKWOOD, OREGON
LARRY PRESSLER, SOUTH DAKOTA
TED STEVENS, ALASKA
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JOHN MCCAIN, ARIZONA
CONRAD BURNS, MONTANA
SLADE GORTON, WASHINGTON
TRENT LOTT, MISSISSIPPI

RALPH B. EVERETT, CHIEF COUNSEL AND STAFF DIRECTOR
WALTER B. MCCORMICK, JR., MINORITY CHIEF COUNSEL AND STAFF DIRECTOR

United States Senate

COMMITTEE ON COMMERCE, SCIENCE,
AND TRANSPORTATION

WASHINGTON, DC 20510-6125

712 phone
negotiated
w/ Beckie
Erickson
MCM

August 11, 1992

The Hon. James A. Baker
Department of State
2201 C Street, NW
Washington, DC 20520

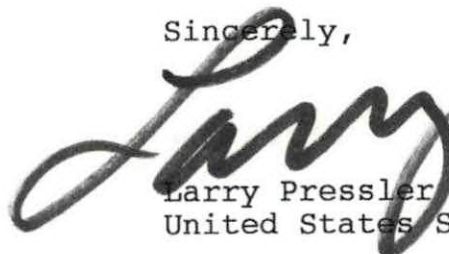
Dear Mr. Secretary:

On Thursday, September 10, 1992, I am sponsoring a one-day Washington seminar for approximately 300 of my Harvard Law School classmates from the classes of 1970, 1971 and 1972 and my fellow Rhodes Scholars from 1963, 1964 and 1965. The enclosed invitation letter describes the activities planned for the seminar. At our last seminar, C-Span ran the proceedings nationally twice. We have invited C-Span to cover our speakers this year. I expect they will.

The purpose of this letter is to ask whether you might be willing to participate in the program. The seminar will be held in the Senate Caucus Room and will begin at 9:30 and continue throughout the day. I would be most appreciative if you would be willing to address this distinguished group for 10 to 15 minutes and then participate in a brief question and answer session. ^ At this point, the agenda is still somewhat flexible, and can be adjusted to your schedule that day. In addition, we are very flexible regarding topics. Also, I hope you will stop by the evening reception from 5:00 to 7:00 in the Mike Mansfield Room in the Capitol.

I hope you will be able to join us. I know how busy your schedule is. Please feel free to call me if you have any questions, or have your staff contact Beckie Erickson of my office at 224-5842. Because we are trying to prepare an agenda for the participants, an early response would be most helpful. Thank you for your consideration. I look forward to hearing from you.

Sincerely,



Larry Pressler
United States Senator

LP/be
Enclosure

9201-9114

ERNEST F. HOLLINGS, SOUTH CAROLINA, CHAIRMAN

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TRENT LOTT, MISSISSIPPI

RALPH B. EVERETT, CHIEF COUNSEL AND STAFF DIRECTOR
WALTER B. MCCORMICK, JR., MINORITY CHIEF COUNSEL AND STAFF DIRECTOR

United States Senate

COMMITTEE ON COMMERCE, SCIENCE,
AND TRANSPORTATION

WASHINGTON, DC 20510-6125

July 16, 1992

Dear Friend:

I am pleased to invite you to attend a Washington, DC Seminar on public policy issues on Thursday, **September 10, 1992**, for my 1971 Harvard Law School classmates and those who graduated the year before and after. I am also inviting my fellow Rhodes Scholars from around the 1964 period. The first seminar of this type was held in October, 1987. We received so many favorable comments after the first seminar, I have decided to hold another one. In fact, the 1987 seminar was televised nationally by C-SPAN. One of the advantages of being a U.S. Senator is being able to invite some friends down for a day to see our government in action. This will not be an official Harvard Law School reunion, nor is it a fundraiser!

The day will be patterned on the 1987 seminar, which included discussions with a Supreme Court Justice, White House staff, national journalists and several of my Senate colleagues. The lineup of speakers and panelists this year should be similar, although the specific personalities may change. I will talk about issues before the Foreign Relations Committee, on which I serve. The meetings will take place in the historic Senate Caucus Room in the Russell Senate Office Building from 9:30 am to 4:00 pm. A luncheon in the Hart Senate Office Building and a closing evening reception from 5:00 to 7:00 pm in the U.S. Capitol are scheduled.

I am writing now in case you and your family would like to plan an extra day or to see the sites in our nation's capital and visit with other Members of Congress. The only cost for the seminar other than your hotel and airline expenses would be a nominal fee of \$60.00 per person to cover the luncheon and evening reception. Spouses or guests are welcome to join us for the day; however, you will need to include \$60.00 for each person attending.

By August 8th, I would like to determine a count of those planning to attend. Please fill out the enclosed RSVP form and return it to me. If you have any questions, please contact Beckie Erickson in my office at 202/224-5842. I look forward to hearing from you soon.

Sincerely,

Larry Pressler
United States Senator

Enclosure

9/4: Phone requested
to Jose Casanova
B. Montagne

FROM THE OFFICE OF

JOSE MANUEL CASANOVA
FAX 703-764-2593

TO: Bridget Montagne
FROM: Marilyn Doyle
DATE: 9/8/92
PAGES: 3

COMMENTS: Please call with any questions.
Thank you!

IF YOU HAVE ANY TROUBLE RECEIVING THIS FAX, PLEASE CALL
703-978-7034.

FROM THE OFFICE OF

JOSE MANUEL CASANOVA
FAX 703-764-2593

TO: Bridget Montagne
FROM: Marylou Doyle
DATE: 9/3/92
PAGES: 3

COMMENTS: Please call with any questions.
Thank you!

IF YOU HAVE ANY TROUBLE RECEIVING THIS FAX, PLEASE CALL
703-978-7034.



National Hispanic Heritage Presidential Tribute

September 3, 1992

Bridget Montagne
Special Assistant
Office of Secretary James Baker
The White House
Washington, D.C. 20500

NATIONAL HISPANIC HERITAGE PRESIDENTIAL TRIBUTE

The following is a copy of the 1992 invitation sent and the 1991 sample of last year's program of activities. Last year we honored Hispanic oriented educational institutions. This year, the theme is Hispanic Business and we will honor seven firms with our Eagle award. This program is sponsored by National Hispanic Heritage Presidential Tribute which is an affiliate of the Republican National Hispanic Assembly. Therefore, funds raised will be utilized to support Republican candidates for office.

Jose Manuel Casanova, former IDB Executive Director during the Reagan Administration, served under Secretary Baker at Treasury and is now National Chairman of both the RNHA and the Presidential Tribute Committee.

The attendance will be 700-800 people from around the country. We have corporate sponsorship and good Hispanic media coverage. We are looking forward to having Secretary Baker as our very special guest and Keynote speaker. He would be free to speak on any topic of his choosing for any length of time.

Please confirm Secretary Baker's attendance as soon as possible to (703) 978-7034 or via FAX (703) 764-2593.

*Honorary Chairmen**

Hon. Jeanie Austin

Hon. Ben Blaz

Hon. Jeb Bush

Mrs. Columba Bush

Hon. Andrew Card

Hon. Holland H. Coors

Hon. Alfonse M. D'Amato

Hon. Pete V. Domenici

Hon. Robert Dole

Hon. Luis A. Ferré

Hon. Charles E. Grassley

Hon. Orrin G. Hatch

Hon. Jack Kemp

Hon. Manuel Lujan

Hon. Connie Mack

Hon. Ileana Ros-Lehtinen

Hon. John Seymour

Hon. Alan K. Simpson

Hon. Samuel K. Skinner

Hon. Clayton Yeutter

Tribute Committee

Hon. José Manuel Casanova
National Chairman

Hon. Al Villalobos
Gala Chairman

Elena Amos
Gala Co-Chairman

Rudy Beserra
Gala Co-Chairman

Hon. Arcilio Alvarado
Finance Committee Chairman

Hon. Antonio Monroig
Conference Chairman

**Partial List*

You are cordially invited to the

1992 National Hispanic Heritage Presidential Tribute

Honoring

"Hispanic Small Business"

Invited Guest of Honor

The Honorable George Bush

President of the United States

Monday, September 14, 1992
Washington Hilton Hotel
1919 Connecticut Avenue, Northwest
Washington, District of Columbia

Black Tie
RSVP Card Enclosed

6:00 p.m. Reception
7:00 p.m. Dinner

1991

Program

*Introduction of Guests**Ana Colomar O'Brien
Chief of Protocol
Organization of American States**Mistress of Ceremonies**Hon. Neana Ros-Lehtinen
U.S. Congresswoman**Invocation**Hon. Elaine L. Chao
Deputy Secretary
U.S. Department of Transportation**National Anthem**Mr. George Rios
Presidential Tribute Committee**Welcoming Remarks
and Introduction of Mrs. George Bush**Hon. Jose Manuel Casanova
Chairman, Presidential Tribute Committee*

Dinner

Introduction of Honorees

*Centro Mater
Miami, Florida**Hon. Bob Martinez
Director, Office of National Drug
Control Policy**Garfield High School
Los Angeles, California**Hon. Manuel Lujan Jr.
Secretary of the Interior**Gerald P. Toomey Foundation
San Juan, Puerto Rico**Dr. Antonia Novello
United States Surgeon General**Bell Multicultural High School
Washington, D.C.**Hon. Mitch McConnell, Jr.
U.S. Senator**Special Dedications**Mrs. George Bush*

*Dinner Entertainment: Tuna Universitaria de Espana
Evening Entertainment : Jose Miguel Herrero and his Flamenco Show*

Honorary Co-Chairmen

Antonio Amador	Rita Di Martino	Nadine Hogan
Tony Benedt	Cari Dominguez	Ricardo Insunza
Robin Brunnelli	Grace Flores Hughes	Velma Montoya
Sam Brunnelli	Tony Gallegos	Dr. Jamil Shami
Sylvia Chávez Long	Stella Guerra	Jim Tarro
	Jim Hogan	

Finance Committee Co-Chairmen

Patricia Asip	Feliciano Foyo	Kayid Shawish
Zulma Barrios	José Niño	Ahmad Solaiman
Wilma Colom	Rino Puig	Tony Valencia
Dan Fernandez	George Rios	Ray Veldsquez

Host Committee

Clemente Abascal	Mrs. Mackenzie Gordon	Altagracia Ramos
Jerry Alvarez	Francisco Guzmán	Jorge Romeu
Dr. Sambhu Banik	Robert W. Hsueh, Esq.	Arabel Rosales
Mercedes Barnett	K. V. Kumar	Marco Sainz Jr.
Héctor Barreto	Rafael A. Madan	José R. Santaballa
Virgilio Blanco	Robert Martínez	Dr. Saúl Seif-Elyazal
Lola Cline	Daniilo Mena	Narasima Shenoy
Fred Dávila	George P. Montalván	Amb. Juan Sosa
José Adolfo de la Torre	Ky Ngo	John Tsu
Luis Domínguez	Hugo Olazábal	Miguel Uribe
Thomas Fadoul, Esq.	Mary Parga	Pioquinto Voluntad
Bernardo Gallegos	Alvaro J. Pereira	Dr. Oliver Wilson
Alfred González	Isabel Perera-Pfeifer	

Note to Central Files :

Sent to JAB by Ed Vetter.
Called Mr. Vetter - told him
we had received.

File; no response necessary.

EDWARD O. VETTER & ASSOCIATES, INC.

THREE FOREST PLAZA SUITE 1300

12221 MERIT DRIVE

DALLAS, TEXAS 75251

(214) 385-1482

FAX (214) 701-0024

August 24, 1992

Mr. George W. Bush
5950 Berkshire Lane
Suite 990
Dallas, TX 75225

Dear George,

I really do not mean to bombard you with all my bright ideas toward re-electing your dad, but I believe that you can get this letter to a place where it will really get some enlightened attention. If I just send this through the usual channels it will disappear into a black hole. If you have suggested routing for any future ideas let me know.

The opportunity is obtaining capital for small business. These enterprises (under 500 employees) produced 4 out of 5 new jobs in the last economic recovery. They now account for 67% of the non-agriculture private sector employment. As major American companies continue to down-size in order to become more competitive, small business will be an even larger employment component.

Small business is capital starved - particularly the entrepreneurial business with capacity for job growth. As a practicing venture capitalist, I can give personal testimony. The banks argue that loan demand is soft. As far as business loans are concerned this is nonsense. But banks who were burned in the real estate boom have evolved an almost impossible criteria for loans. Further, they have discovered a more lucrative form of lending. I attach two figures that tell the story. Figure 1 is from FORBES and Figure 2 is from the ECONOMIST.

Briefly, banks obtain funds for about 3% or less. Incidentally, low interest savings is why many saving consumers can't spend. They earn so little on savings. The banks then loan an increasing amount (Fig. 2) to U.S. for 4-6%. No default risk but no growth stimulus for the private sector either.

Note in the FORBES piece that business bank loans shrunk 50 billion dollars in 1991. The Texas Department of Commerce calculated that it takes about 150 thousand dollars of capital to create a job. Less for personal service. More for capital intensive. Use the 150 thousand and the 50 billion less in loans equates to 330,000 jobs not generated.

My solution is to put some proportional requirement on bank lending between new commercial and industrial loans and U.S. security purchases. Maybe even a cap. Nick Brady may argue that this shrinks his supplier base, but my gut feeling is he still will find plenty of buyers for Treasury paper.

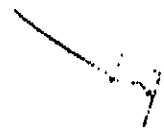
Of course, this is far more complicated than I can summarize in a letter. But, I believe President Bush could make a strong point that he is taking executive action to free capital to create American jobs. A potential for 300 thousand jobs is not to be sneezed at. The small business community will stand up and cheer.

Let me know if I can help further.

Regards,



Ed Vetter



Can't Bank on It

SMALL BUSINESSMEN looking for a bank loan probably feel like they're trying to squeeze blood from a stone. They're not mistaken. Banks are not renewing commercial loans at anything like the rate they are being paid off. At the end of 1991, U.S. businesses had approximately \$50 billion less in bank loans to work with than they did a year earlier.

Caught in the grip of higher premiums, higher capital requirements, poor returns and regulatory pressure, the banking industry is rapidly losing its will to lend. [In order] to lend, banks have to pay for loan officers, lots of administration and reserve for the possibility of not getting paid back; to buy a government security, all it takes is little more than a phone call.

Altogether this is not a temporary reluctance to lend. It is a fundamental departure from the industry's historic role as the leading provider of credit to small businesses.

—KEITH STOCK, *Wall Street Journal*

Fig. 1

What are banks for?

NEW YORK

AMERICA's banks yearn for creditworthy borrowers. Its government yearns for cash. The two are now making beautiful music together.

The Treasury is set to become a bigger customer of the nation's federally insured banks than are companies. Statistics drawn from banks' balance sheets by the Federal Reserve Board show an extraordinary shift in the composition of banking assets. By the end of May commercial and industrial loans had fallen by \$42 billion from their peak, in November 1989, of \$644 billion. Bank holdings of government securities had increased by half, to about \$599 billion. Figures released at the end of July will probably show that the two crossed over in June. It will be the first time this has happened since 1965.

Some of the shift stems from the inevitable slowdown in private borrowing during a recession. It also reflects the migration over a longer period of larger companies from banks to more efficient securities markets. Since the 1980s banks, for their part, have looked for safe returns. With the steepest yield curve in history and interest rates at 3% or less for passbook savings and current accounts, banks can make plenty of money by investing deposits in short-term securities. Their portfolios are weighted towards one- to five-year issues yielding 4-6%.

Government securities are good ballast for banks. They require no capital backing—unlike riskier company loans, which now need 8%. A bank vault stuffed with computerized notebook-entry government paper is in many ways superior to one chock-full of collateral deeds to tatty manufacturing plants.

Yet the trend is disturbing. By transforming deposits into government securities, banks are doing nothing that investors cannot do themselves, either by

buying the paper directly or by investing in mail-order mutual funds. It is one sign of banks' waning role as intermediaries between borrowers and lenders.

The impact of the shift on the broader economy may also be a worry. Whether the government uses borrowings to stimulate growth as efficiently as business does is the sort of question of which academic careers are made. Many companies undoubtedly do not want to borrow these days, so banks might as well lend to the Treasury. Yet logic suggests that they have moved a step away from the marginal risky loan that might create the most new wealth. IBM no longer needs bankers, but faster-growing smaller firms depend on them.

James Grant, of *Grant's Interest Rate Observer*, points out that the true purpose of the national banking act of 1864 was to allow banks to finance the Union in the Civil War. As recently as the 1940s, banks held huge stocks of government securities, to help pay for the second world war. That was patriotic, and conventional lending had anyway dried up. What war are banks financing now?

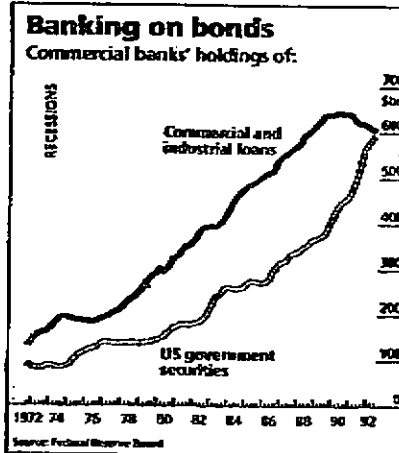


Fig. 2



CHARLES L. OVERBY
PRESIDENT AND CHIEF EXECUTIVE OFFICER

September 12, 1992

9/16: Phone requested
to Sheila Acker

B. Montagne

The Honorable James A. Baker
Chief of Staff
Office of the President
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20050

Dear Jim:

On behalf of Chairman Al Neuharth and our board of trustees, I would like to invite you to join us for two extraordinary events to be held here on **Wednesday, September 23.**

At 1:00 p.m., our board of trustees will be addressed at lunch by one of the world's foremost foreign affairs experts, Henry Kissinger.

Our trustees are preparing to travel to Asia in October to assess the state of the media there. Dr. Kissinger, winner of the 1973 Nobel Peace Prize, will speak to us from our new rooftop international conference facility about Asia and its place in the new world order. A reception will start at 12:30 p.m., with his speech and lunch immediately following at 1:00 p.m.

Later in the evening, Congressman Stephen J. Solarz will speak to us at dinner about the role of the USA in Asian and Pacific affairs. Congressman Solarz will give us his insight as chairman of the Asian/Pacific Affairs Subcommittee of the House Foreign Affairs Committee. A reception will begin at 6:30 p.m. Dinner will be served at 7:00 p.m., immediately followed by Congressman Solarz's remarks.

Bette Bao Lord, a trustee of The Freedom Forum and best-selling author, will introduce Dr. Kissinger and Representative Solarz.

Our usual format is to split the speakers' time between formal comments and questions/answers. We have found such forums in the past to be invigorating and illuminating.

Please respond via the enclosed facsimile transmittal. Because attendance is limited, this invitation is not transferable. I hope you are able to join us.

Sincerely,

Charles L. Overby

R.S.V.P. via FACSIMILE

FAX this reply to Sheila Acker at 703/522-4831

OR

CALL Sheila Acker at 703/284-2804

NAME _____
(THIS INVITATION IS NON-TRANSFERABLE)

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

DAYTIME PHONE _____

GUEST'S NAME: _____

I WILL ATTEND THE LUNCHEON _____
WEDNESDAY, SEPTEMBER 23
REMARKS BY HENRY KISSINGER

I WILL ATTEND THE DINNER _____
WEDNESDAY, SEPTEMBER 23
REMARKS BY STEPHEN J. SOLARZ

I CANNOT ATTEND EITHER EVENT _____