Originally Processed With FOIA(s):
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FOIA MARKER

This is not a textual record. This is used as an administrative marker by the George Bush Presidential Library Staff.

Record Group/Collection:	George H.W. Bush Presidential Records
Collection/Office of Origin:	Chief of Staff, White House Office of
Series:	Baker, James A., III, Files
Subseries:	Public Correspondence Files

OA/ID Number:	93013
Folder ID Number:	93013-001

Folder Title:
[Public Correspondence, Oct 1992] [1]

Stack:	Row:	Section:	Shelf:	Position:
G	**0**	**0**	**0**	**0**

POST OFFICE TO ADDRESSEE

EXPRESS MAIL
NEXT DAY SERVICE ®

For Postal Use

ORIGIN			
Post Office ZIP Code	Date In	Postage $	
Initials of Receiving Clerk	Time In A.M. P.M.	FEES	Return Receipt $
	Weight lbs. oz.		COD $
ACCEPTANCE	International Country Code		
Next Day Delivery	or Second Day Delivery	Total Postage & Fees $	
By 12 Noon	or By 3:00 PM		
Military 2nd Day	or Military 3rd Day		

Express Mail Corporate Account No.

Federal Agency Account No.

For Postal Use

DESTINATION	Date of Delivery 10 19 92	Time of Delivery 6:30	A.M. P.M.
X Signature of Addressee or Agent			
DELIVERY WAS ATTEMPTED	Date Mo. Day Yr.	Time	A.M. P.M.
Signature of Delivery Employee	1 2		

Waiver of Signature and Indemnity (Domestic Only)

I wish delivery to be made without obtaining the signature of the addressee or the addressee's agent (if in the judgement of the delivery employee, the article can be left in a secure location) and I authorize the delivery employee to sign that the shipment was delivered and understand that the signature of the delivery employee will constitute valid proof of delivery.

SIGNED

ADDRESSEE'S COPY

For Customer Use

FROM:

[illegible]

For Customer Use

TO:

Telephone Number:

[illegible]
Chief of Staff
White House
[illegible]
Washington, DC [illegible]

For Customer Use

Label 11-B (April 1990)

NRN

Thornydale Family Church
10501 N. Thornydale • Tucson, Arizona 85741 • Tel. (602) 744-9419
Reach...To Teach...To Send

October 21, 1992

Mr Jim Baker
Bush Campaign
White House
Washington, D.C. 20500

Dear Mr. Baker,

I am a supporter of President Bush and have followed this campaign from the beginning. But like many others I am concerned about how things are going. The lateness of the hour causes me to question how valuable even good advise could now be. Nevertheless, my concern for the President compels me to write. My word processor is temporarily out of order so please excuse the handwriting.

If there is still time for the President to make a nationwide address I believe it is critically important that he do so. In this address he must some how touch the emotions of our people. It is my opinion that this emotional contact between his heart and the electorate has not been made. I believe the way to begin would be simply a thankyou by the President to the country for the opportunity we gave him to be our servant. If I were the President I would then explain how from my early years I always considered it an honor to serve my country. I would then review my past (eg. military, Congress, U.N. etc) and explain how that in each of these situations it was an honor to serve America. Then I would explain to the American people how throughout these years I have always sought to conduct myself with integrity so as not to violate the trust that you have placed in me. With this introduction behind me I would proceed with something like the following.

Twelve years ago when you first placed confidence in the Reagan-Bush team conditions in our country were not good. Our economy was controlled by a Democratic President and a Democratic congress. In those years we were experiencing 21% interest rates and double digit inflation which neither the wages of the working man nor the fixed income of our retries could keep up with. But worse yet was the morale of our nation. Perhaps you remember the President in those days saying America was in a malaise.

Such was the condition of our country when I first went to the White House. But under our leadership interest rates and inflation both came down so that today the interest rate is ___ and inflation is at ___ %. Also ___ million new jobs were created and we presided over the longest and most sustained period of economic growth America has seen for ___ years. But on top of that we saw a renewal of the American spirit and a new respect for America at home and abroad. We also saw a much needed revitalization of our armed forces — not just in military hardware but in the morale and spirit of our troops. Once again men were proud to wear the American uniform and serve our country. Four years ago when I became President I knew that this sustained period of economic growth would not last forever. History proves that every economy goes through cycles. Sure we had made some good decisions that made inflation and interest rates come down. Sure we were able to create ___ million new jobs.

But if history repeats itself (and it does) then I knew that the economy would eventually slow down no matter who sat in the White House. And as President I must admit that just as the period of growth came under my watch even so has the slow down. Others want to fault me for the slowdown but not give any credit for the years of sustained growth. Nor do they want to admit that this economic slowdown is not unique to America. It is a global slow-down (cite other nations as examples). But just as we have come into this slump we will come out of it.

Now I want to say more about that in a few minutes but let me speak about another very important issue. Four years ago when I took office we began seeing changes on the world scene occurring so rapidly that it took world leaders by surprise. No one would have ever guessed that so many changes would take place in just 3 or 4 years. It became obvious to me that we were entering a very critical period of history. A period that required wise decisions and strong leadership on the international scene if democracy and freedom were to advance in a peaceful and stable way. Not only would the Middle East demand American leadership if peace and stability were to prevail but Eastern Europe as well. We all rejoice in the end of the cold war but what many people do not realize is that when a nation such as the Soviet Union begins to break up as it has done, that the potential for danger is very high. It is an unstable period of history which requires strong leadership and wise diplomacy if peace is to be maintained. All of these historic events took place under my watch and as President I knew that upon my shoulders great demands were placed. I also knew that for the cause of world peace I had to rise to the occasion.

Having said all of that let me say this. As we here at the White House found ourselves consumed with these historic situations I knew that much of my concern for domestic issues was being diverted. I apologize that much of my domestic agenda has not yet been accomplished. But my countrymen (and ladies) I ask that you understand the demands that were placed upon this administration to join with other nations of the world to preserve peace. I am proud to say that with the help of others and with the tremendous support you gave me we have successfully guided the ship through some stormy waters. Democracy and freedom are on the move and we have a good relationship with the other nations of the world. The crisis is now behind us.

But where do we go from here? It is quite obvious that we must now pour all of our efforts into the problems we have at home. Here is what we plan to do... At this point the President must sound presidential and he must sound like a leader with a plan... One who can do at home what he did abroad.

A few other suggestions:

(1) Negative campaigning may have won the day in '88 but it is not doing so today. Even when confidence in Clinton goes down, confidence in Bush has not gone up. Bush must sell the country on himself. Comparisons with Clinton are fine but only if they give the people additional reasons to believe in Bush.

(2) The President (if he can do so without losing the momentum of his speech) needs to explain more clearly that Congress decides on 70-75% of the budget. And then explain what he must do with the remaining 25-30%. You do not solve the problem by putting a tax and spend President with a tax and spend Congress. Perot has made the budget an issue and if Bush addresses this he must sound like a leader with a specific plan.

(3) In this election we are in a War on values. I believe more would agree with Bush's Supreme Court nominees than with Clinton's.

88% accept voluntary prayer in school
85% even accept the display of the 10 Commandments in school
82% oppose homosexual rights - and do not want homosexuals teaching their children - Nor do they want to be forced to hire gays. But look who the homosexuals are supporting
< 25% accepts unrestricted abortion on demand - and most believe in the rights of parents.

These are politically sensitive issues and you know better than I what is politically expedient to say. But where Clinton's

Supreme Court appointees would go against the philosophy of mainstream America spell out the difference. Let people know (as pertains to the Supreme Court) how critically important this election is.

I would close the message by again thanking the country for the opportunity of being their servant. But I would also (without sounding weak) explain that I need your help, I need your vote.

Respectfully Yours,

John Hopson
Pastor

P.S. The lateness of the hour may be an asset for such a national address. It gives the Democrats less time to rally their spin doctors and attack the President's address. Also, the speech must be promoted beforehand so that millions of Americans watch it. The President must give it his best shot. I believe it is his only hope for re-election.

FEDERAL EXPRESS

[redacted]

QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE TRACKING NUMBER 4451015354

4451015354

RECIPIENT'S COPY

1 [redacted] Date

From (Your Name) Please Print: John Hopson
Your Phone Number (Very Important): (602) 744-9419
Company:
Department/Floor No.:
Street Address: 10501 N. Thornydale
City: Tucson, Arizona **State:** **ZIP Required:** 85741

2 **To (Recipient's Name) Please Print:** Office of Mr. Jim Baker
Recipient's Phone Number (Very Important): ( )
Company: Committee to Re-Elect Bush
Department/Floor No.:
Exact Street Address (We Cannot Deliver to P.O. Boxes or P.O. Zip Codes.): White House
City: Washington D.C. **State:** **ZIP Required:** 20500

YOUR INTERNAL BILLING REFERENCE INFORMATION (optional) (First 24 characters will appear on invoice.)

H IF HOLD FOR PICK-UP, Print FEDEX Address Here
Street Address
City State ZIP Required

3 PAYMENT 1 ☐ Bill Sender 2 ☐ Bill Recipient's FedEx Acct. No. 3 ☐ Bill 3rd Party FedEx Acct. No. 4 ☐ Bill Credit Card
5 ☑ Cash/Check [redacted]

4 SERVICES (Check only one box)

Priority Overnight (Delivery by next business morning†)
11 ☐ YOUR PACKAGING
16 ☑ FEDEX LETTER*
12 ☐ FEDEX PAK*
13 ☐ FEDEX BOX
14 ☐ FEDEX TUBE

Standard Overnight (Delivery by next business afternoon. No Saturday delivery†)
51 ☐ YOUR PACKAGING
56 ☐ FEDEX LETTER*
52 ☐ FEDEX PAK*
53 ☐ FEDEX BOX
54 ☐ FEDEX TUBE

Economy Two-Day (Delivery by second business day †)
30 ☐ ECONOMY

Government Overnight (Restricted for authorized users only)
46 ☐ GOV'T LETTER
41 ☐ GOV'T PACKAGE

Freight Service (for packages over 150 lbs.)
70 ☐ OVERNIGHT FREIGHT** (Confirmed reservation required)
80 ☐ TWO-DAY FREIGHT**

† Delivery commitment may be later in some areas.
*Declared Value Limit $500.
**Call for delivery schedule.

5 DELIVERY AND SPECIAL HANDLING (Check services required)
1 ☐ HOLD FOR PICK-UP (Fill in Box H)
2 ☑ DELIVER WEEKDAY
3 ☐ DELIVER SATURDAY (Extra charge) (Not available to all locations)
4 ☐ DANGEROUS GOODS (Extra charge)
5 ☐
6 ☐ DRY ICE ______ Lbs.
7 ☐ OTHER SPECIAL SERVICE ______
8 ☐
9 ☐ SATURDAY PICK-UP (Extra charge)
10 ☐
11 ☐
12 ☐ HOLDAY DELIVERY (If offered) (Extra charge)

6
PACKAGES	WEIGHT in Pounds Only	YOUR DECLARED VALUE
Letter - only a few ounces		
Total	Total	Total

DIM SHIPMENT (Chargeable Weight)
☐ ______ lbs.
L x W x H

Received At
1 ☐ Regular Stop 3 ☑ Drop Box
4 ☐ B.S.C.
2 ☐ On-Call Stop 5 ☐ Station

Emp. No. Date
☐ Cash Received
☐ Return Shipment
☐ Third Party ☐ Chg. To Del. ☐ Chg. To Hold
Street Address
City State Zip
Received By:
X
Date/Time Received FedEx Employee Number

7 Release Signature: John Hopson

Federal Express Use
Base Charges
Declared Value Charge
Other 1
Other 2
Total Charges 13 | 00

REVISION DATE 2/92
PART #137205 GBFE
FORMAT #126
126

MULTIPLE PACKAGE SERVICE

IF YOU ARE MAKING AN MPS SHIPMENT, APPLY THE SELF ADHESIVE MPS COPY HERE

TERMS AND CONDITIONS

DEFINITIONS

On this Airbill, we, our and us refer to Federal Express Corporation, its employees and agents. You and your refer to the sender, its employees and agents.

AGREEMENT TO TERMS

By giving us your package to deliver, you agree to all the terms on this Airbill and in our current Service Guide, which is available on request. If there is a conflict between the current Service Guide and this Airbill, the Service Guide will control. No one is authorized to alter or modify the terms of our Agreement.

RESPONSIBILITY FOR PACKAGING AND COMPLETING AIRBILL

You are responsible for adequately packaging your goods and for properly filling out this Airbill. Omission of the number of packages and weight per package from this Airbill will result in a billing based on our best estimate of the number of packages received from you and an estimated "default" weight per package, as determined and periodically adjusted by us

AIR TRANSPORTATION TAX INCLUDED

Our basic rate includes a federal tax required by Internal Revenue Code Section 4271 on the air transportation portion of this service.

LIMITATIONS ON OUR LIABILITY AND LIABILITIES NOT ASSUMED

Our liability for loss or damage to your package is limited to your actual damages or $100, whichever is less, unless you pay for and declare a higher authorized value. We do not provide cargo liability insurance, but you may pay an additional charge for each additional $100 of declared value. If you declare a higher value and pay the additional charge, our liability will be the lesser of your declared value or the actual value of your package.

In any event we will not be liable for any damages, whether direct, incidental, special or consequential in excess of the declared value of a shipment, whether or not Federal Express had knowledge that such damages might be incurred including, but not limited to, loss of income or profits.

We won't be liable for your acts or omissions, including but not limited to improper or insufficient packing, securing marking or addressing, or for the acts or omissions of the recipient or anyone else with an interest in the package. Also, we won't be liable, if you or the recipient violates any of the terms of our agreement. We won't be liable for loss of or damage to shipments of prohibited items.

We won't be liable for loss, damage or delay caused by events we cannot control, including but not limited to acts of God, perils of the air, weather conditions, acts of public enemies, war, strikes, civil commotions, or acts or omissions of public authorities (including customs and quarantine officials) with actual or apparent authority.

DECLARED VALUE LIMITS

The highest declared value we allow for FedEx Letter and FedEx Pak shipments is $500. For other shipments, the highest declared value we allow is $25,000 unless your package contains items of "extraordinary value," in which case the highest declared value we allow is $500. Items of "extraordinary value," include artwork, jewelry, furs, precious metals, negotiable instruments, and other items listed in our current Service Guide.

If you send more than one package on this Airbill, you may fill in the total declared value for all packages, not to exceed the $100, $500 or $25,000 per package limit described above. (Example: 5 packages can have a total declared value of up to $125,000.)

If more than one package is shipped on this airbill, our liability for loss or damage will be limited to the actual value of the package(s) lost or damaged (not to exceed the lesser of the total declared value or the per package limits described above). You have the responsibility of proving the actual loss or damage.

FILING A CLAIM

ALL CLAIMS MUST BE MADE BY YOU IN WRITING. You must notify us of your claim within strict time limits. See current Service Guide.

We'll consider your claim filed if you call and notify our Customer Service Department at 800-238-5355 and notify us in writing as soon as possible.

Within 90 days after you notify us of your claim, you must send us all relevant information about it. We are not obligated to act on any claim until you have paid all transportation charges, and you may not deduct the amount of your claim from those charges.

If the recipient accepts your package without noting any damage on the delivery record, we will assume that the package was delivered in good condition. In order for us to process your claim, you must, to the extent possible, make the original shipping cartons and packing available for inspection.

RIGHT TO INSPECT

We may, at our option, open and inspect your packages prior to or after you give them to us to deliver.

NO C.O.D. SERVICES

NO C.O.D. SERVICES ON THIS AIRBILL. If C.O.D. Service is required, please use a Federal Express C.O.D. airbill for this purpose.

RESPONSIBILITY FOR PAYMENT

Even if you give us different payment instructions, you will always be primarily responsible for all delivery costs, as well as any cost we may incur in either returning your package to you or warehousing it pending disposition.

RIGHT OF REJECTION

We reserve the right to reject a shipment at any time, when such shipment would be likely to cause damage or delay to other shipments, equipment or personnel, or if the transportation of which is prohibited by law or is in violation of any rules contained in this Airbill or our current Service Guide.

MONEY-BACK GUARANTEE

In the event of untimely delivery, Federal Express will at your request and with some limitations, refund or credit all transportation charges. See current Service Guide for further information

Part # 137204/137205
Rev. 2/92

COMPUTER BROKERS OF SAN ANTONIO
226 E. RHAPSODY
SAN ANTONIO, TEXAS 78216

MRN

MR. BAKER,

PRESIDENT BUSH HAD THE HIGHEST APPROVAL RATING IN THE HISTORY OF THE UNITED STATES. PEOPLE JUST NEED TO BE REMINDED WHY. RUN THE FOLLOWING AD ON TV THE NEXT TWO WEEKS AND THE AMERICAN PEOPLE WILL SEE WHAT HAVING CHARACTER CAN ACCOMPLISH.

THANK YOU,

George A Garza
GEORGE A. GARZA

COMPUTER BROKERS OF SAN ANTONIO
226 E. RHAPSODY
SAN ANTONIO, TEXAS 78216

GEORGE BUSH WAS A FIGHTER PILOT IN WORLD WAR II

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS A SUCCESSFUL BUSINESSMAN

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS A U.S. CONGRESSMAN

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS UNITED STATES AMBASSADOR TO CHINA

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS DIRECTOR OF THE CIA

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS VICE PRESIDENT FOR 8 YEARS

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH WAS THE COMMANDER AND CHIEF OF DESERT STORM

BILL CLINTON WAS GOVERNOR OF ARKANSAS

GEORGE BUSH IS THE MOST RESPECTED LEADER IN THE WORLD

BILL CLINTON IS GOVERNOR OF ARKANSAS

WHO DO YOU WANT AS YOUR NEXT PRESIDENT ?

GEORGE BUSH OR THE GOVERNOR OF ARKANSAS ?

FEDERAL EXPRESS

[redacted]

QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE
TRACKING NUMBER

1576830732

1309M

1576830732

RECIPIENT'S COPY

1 [redacted] Date 10-21

From (Your Name) Please Print

Your Phone Number (Very Important) (512)340-8600

Company: COMPUTER BROKERS SAN ANTONIO

Department/Floor No.

Street Address: 226 E RHAPSODY

City: SAN ANTONIO State: TX ZIP Required: 78216

2 To (Recipient's Name) Please Print: JIM BAKER

Recipient's Phone Number (Very Important) (202) 456-1414

Company: WHITE HOUSE

Department/Floor No.

Exact Street Address *(We Cannot Deliver to P.O. Boxes or P.O. Zip Codes.)*: 1600 PENNSYLVANIA AVE

City: WASHINGTON State: D.C. ZIP Required: 20500

YOUR INTERNAL BILLING REFERENCE INFORMATION (optional) (First 24 characters will appear on invoice.)

H *IF HOLD FOR PICK-UP, Print FEDEX Address Here*
Street Address
City State ZIP Required

3 PAYMENT 1 [X] Bill Sender 2 [ ] Bill Recipient's FedEx Acct. No. 3 [ ] Bill 3rd Party FedEx Acct. No. 4 [ ] Bill Credit Card 5 [ ] Cash/Check [redacted]

4 SERVICES (Check only one box)

Priority Overnight (Delivery by next business morning†)
11 [ ] YOUR PACKAGING
16 [X] FEDEX LETTER *
12 [ ] FEDEX PAK *
13 [ ] FEDEX BOX
14 [ ] FEDEX TUBE

Standard Overnight (Delivery by next business afternoon†)
51 [ ] YOUR PACKAGING
56 [ ] FEDEX LETTER *
52 [ ] FEDEX PAK *
53 [ ] FEDEX BOX
54 [ ] FEDEX TUBE

Economy Two-Day (Delivery by second business day†)
30 [ ] ECONOMY

Government Overnight (Restricted to authorized users only)
46 [ ] GOV'T LETTER
41 [ ] GOV'T PACKAGE

Freight Service (for Extra Large or any package over 150 lbs.)
70 [ ] OVERNIGHT FREIGHT **
80 [ ] TWO-DAY FREIGHT **
(Confirmed reservation required)

† Delivery commitment may be later in some areas.
*Declared Value Limit $100.
**Call for delivery schedule.

5 DELIVERY AND SPECIAL HANDLING (Check services required)
1 [ ] HOLD FOR PICK-UP (Fill in Box H)
2 [X] DELIVER WEEKDAY
3 DELIVER SATURDAY (Extra charge) (Not available to all locations) [ ]
4 [ ] DANGEROUS GOODS (Extra charge)
5 [ ]
6 [ ] DRY ICE ______ Lbs.
7 [ ] OTHER SPECIAL SERVICE ______
8 [ ]
9 [ ] SATURDAY PICK-UP (Extra charge)
10 [ ]
11 [ ] DESCRIPTION
12 [ ] HOLIDAY DELIVERY (If offered) (Extra charge)

6

PACKAGES	WEIGHT In Pounds Only	YOUR DECLARED VALUE
Total	Total	Total

DIM SHIPMENT (Chargeable Weight)
[ ] ______ lbs.
L x W x H = ______

Received At
1 [ ] Regular Stop 3 [ ] Drop Box
4 [ ] B.S.C.
2 [X] On-Call Stop 5 [ ] Station

Emp. No. Date
[ ] Cash Received
[ ] Return Shipment
[ ] Third Party [ ] Chg. To Del. [ ] Chg. To Hold
Street Address
City State Zip
Received By:
X
Date/Time Received FedEx Employee Number

7 Release Signature:

FedEx Emp. No. Date/Time

Federal Express Use
Base Charges
Declared Value Charge
Other 1
Other 2
Total Charges

REVISION DATE 6/91
PART #137204 FXEM10/91
FORMAT #099

099

MULTIPLE PACKAGE SERVICE

IF YOU ARE MAKING AN MPS SHIPMENT, APPLY THE SELF ADHESIVE MPS COPY HERE

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MONEY-BACK GUARANTEE

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Part #137204/137205
Rev. 6/91

Withdrawal/Redaction Sheet
(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Letter	From: Charles E. Collins to George Bush Re: Worries about election [Redaction of personal information] (1 pp.)	10/20/92	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff to the President, Office of the
Series: Baker, James A. III
Subseries: Public Correspondence Files
WHORM Cat.:
File Location: [Public Correspondence, Oct. 1992] [1]

Date Closed: 9/18/2001	**OA/ID Number:** 93013-001
FOIA/SYS Case #: 2000-0715-F **Re-review Case #:** **P-2/P-5 Review Case #:**	**Appeal Case #:** **Appeal Disposition:** **Disposition Date:**
AR Case #: **AR Disposition:** **AR Disposition Date:**	**MR Case #:** **MR Disposition:** **MR Disposition Date:**

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-3 Release would violate a Federal statute [(a)(3) of the PRA]
P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Removed as a personal record misfile.

Freedom of Information Act - [5 U.S.C. 552(b)]

(b)(1) National security classified information [(b)(1) of the FOIA]
(b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
(b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
(b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
(b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
(b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
(b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
(b)(9) Release would disclose geological or geophysical information

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October 20, 1992

NRN

President George Bush
The White House
Washington, D.C

Dear President Bush:

I am a conservative independent voter who has voted for Mr. Reagan twice for President, for you in 1988, and who will vote for you again in 1992.

I fear that the voters do not understand the terrible consequences of Bill Clinton being elected. I would like to express my fears concisely, and ask that you attack Mr. Clinton head-on with the following concerns:

(1). As a small businessman, I would have to quit business and dismiss my employees if Clinton is elected, and the burden of the costs of the health care insurance for my employees were forced upon me. [redacted] Mr. Clinton has complained in each debate about the Congress (made up of his Democrats as majority) mandating programs and payments by the states for "entitlements," and not providing the funds for paying for them. Clinton has <u>no</u> hesitation to mandate that health care be paid for by all employers, (and those unemployed be paid for by the government), and he makes no suggestion for where the employers would find the money in an already bankrupting situation. Sir, the business people cannot stand another tax increase. There is no reserve, nor extra profit from which to pay those costs. Competition is so fierce everywhere that you cannot raise prices to try and "pass along" the tax and insurance costs.

(2). Clinton would raise taxes on every segment of the population. Under President Reagan, there was a rise in the actual income of each of the five segments of the taxpayers. Each one-fifth of the taxpayers saw an increase. Mr. Clinton would put an extra tax on those incomes of over $200,000.00. How is it fair to tax one group at a different rate from other groups? [redacted]

(3). Clinton would tax heavily those who work and make over $200,000.00, when actually, this group includes the businessmen who would create new jobs from growth and profit. The bottom one-fifth of the incomes in the nation would not create <u>any</u> new jobs. Only with growth and profit can businesses expand and create jobs. Mr. Clinton would destroy jobs rather than create them.

(4). Tax cuts and spending cuts by the Federal government would create jobs. Clinton does not seem to know that Congress has spent yearly for the last twelve (12) years, more than the budget requested by the Republican Presidents, Mr. Bush and Mr. Reagan.

(5). Give the President line-item veto power, and if pork-barrel waste continues, it is actually controlled by the President. All waste-of-money projects in the budget need to be killed. The N.E.A., or National Endowment for the Arts is a pork-barrel waste never contemplated in the Constitution. All wastes should be eliminated, and only necessary expenditures made by the Federal government.

(6). The Deficit must be reduced on a fixed formula, and all salaries rolled back, and all incomes directed to dire needs, and no deficit financing allowed. We need a Balanced Budget amendment. Mr. President, you have access to the long lists of foolish spending. Throw those lists of wastes and unnecessary spending at the Democrats. They pass the pork-barrel legislation. Make them squirm. The American taxpayers have no interest whatsoever in financing studies into the sex habits of the Anopholes Mosquito.

(7). Clinton is in the pocket of the trial lawyers. The lawyers are like blood-sucking leeches that advertise on T.V. constantly, "Call the law offices and let us sue to get the cash settlement you deserve." With lawsuits constantly plaguing the insurance companies, doctors, nurses, health-care facilities, hospitals, etc., health-care costs must rise to pay for liability and malpractice insurance. A limit must be set on all injury lawsuits, to pay only doctors and hospital bills and time missed from the job.

(8). Clinton's wife did not think enough of him to be called "Mrs. Clinton" until the Presidential race. She kept her own name, and they did not pay income taxes jointly, according to the news reports. Hillary "Clinton", or whatever she calls herself, is a trial lawyer. In the next four years, she could influence Clinton's choice for liberal judges to fill what will amount to about half the Federal Judgeships in the U.S.A. These vacancies will occur because of age, retirement, and increasing judges in the system. We will have to live with liberal Federal judges for (25) to (30) years and suffer their assault on the Constitution and the Bill of Rights. When the liberals make us live under a First amendment where we have Freedom from Religion, rather than Freedom of Religion, our country will surely fall, just as the Romans did. We must keep God in our country, and in all our deliberations.

(9). Clinton and the Democrats are dangerous because they have pledged support for homosexuals, and Tom Wicker of the New

York Times has said, "If Clinton is elected President, homosexuals and lesbians will take over the Oval Office." This is very frightening to the American voters and taxpayers who have read and heard Clinton and the Democratic platform. Mr. President, make sure the voters know where Clinton stands on support of homosexuals! Hit him hard!

(10). We cannot trust a draft-dodger to be President and Commander-in-Chief of our Armed Forces! Would he stand up to aggression or would he Run?

(11). Mr. President you and President Reagan are responsible for our military strength and build-up to a recovery from the Carter debacle. Under President Carter, we gave away the Panama Canal, we cut the military until we had no effective strength, and we lost all the helicopters sent to Iran to rescue the hostages. Most people have forgotten how short sighted the Democrats were.

Under President Bush, we confronted the Bully, Saddam Hussein, called his bluff, sent the best trained and best prepared military force in the world to put him out of Kuwait. I, personally would have captured or killed Saddam to rid the world of this bully. I know your coalition was formed to get him out of Kuwait, and that United Nations mandate was complete. Thank you, Mr. President. Please remind the American people of "Desert Storm," because they tend to have short memories. Remind them that we are not considered a "Paper Tiger," as we were under the Democrats.

(12). Remind the people of your able leadership that followed the Russian Revolution and the dismantelling of the U.S.S.R. Show leadership <u>now</u>, by calling for practical aid to help modernize farming in the new Republics of the former U.S.S.R! Show leadership <u>now</u>, by calling for cooperation with the new Republics to insure control of nuclear weapons, nuclear fuel, and nuclear knowledge that might cause proliferation of the danger of nuclear weapons if not monitored and controlled. If any of the above were sold to aggressor nations, our security would be short-lived.

(13). Call for Peace Corps type volunteers to go to former U.S.S.R Republics and help the people there learn to practice modern agriculture methods and feed themselves. Hungry people lead to anarchy, and a search for a power that will lead them away from being hungry and deprived.

(14). Mr. President, you cannot be blamed for the turndown of the economy following a scale-down of our defense industry. I commend you for our victory in the Cold War and in Operation "Desert Storm." However, "The Price of Liberty is Eternal Vigilance."

(15). There is no real Depression, but only a recession that will recover with the re-adjustment of our goals, and retraining of workers for competency in the fields where jobs do exist now. Across the country there are millions of jobs crying to be filled, as evidenced by want-ads in the newspapers throughout our great land. Such papers as The Atlanta Journal have whole sections of pages advertising for help in fields of technology, medical services, electronic equipment, sales, mechanics, and services, etc.

Show Leadership now, before it is too late, and redesign our Unemployment and Welfare programs. Let only the really sick and disabled persons draw checks without working for them. There should be re-training offered to all Unemployed persons. They could receive a nominal stipend along with their training, but let all the unemployed be re-trained and a job placement program in each state match the employees with the jobs available. The Employment offices must be completely revamped, because today they are a farce, and really are a waste of money. They just serve as an excuse to keep on paying unemployment checks. When this is eradicated, and no one draws a check without working, or training, all workers will have to find jobs, and placement centers can match re-trained workers with available jobs that need filling. There should be no such thing as "entitlements" any more.

(16). Mr. President, I say that the jobs you promised in 1988 do actually exist today. When you multiply the thousands of jobs advertised daily by the thousands of newspapers in our country, all the unemployed people could be working in our land. People just need to be trained. They do not need to refuse jobs so they can collect "rocking chair" money, as some have. Welfare should only go to those who cannot work, and unemployment be divided between training and minimal help to meet minimal family needs, until training for whatever the worker is capable of doing is completed, and the worker re-situated or re-located. Times are changing, and education and vocational training must be emphasized. Our people must not be lazy, and they must realize that some jobs are out-moded, but more and new jobs are being created everyday.

(17). Emphasis must be placed on what Mr. Perot said in Richmond about education. We have thrown millions of dollars at education, and the teachers, and administrators have received the money - all of it. Our schools must have more discipline and students must come out ready for the job market. I have some job applicants every year who are high school graduates but cannot fill out an application form.

Pre-college and vocational and technical training must be on a par in our schools. Courses in practical office related subjects must meet the needs of the employers. Computers, word processors, and office related skills must be taught to make each graduate job-ready. Training for construction-related jobs should be available for skilled training in fields of mechanical, electrical, plumbing, carpentry, design, marine biology, environmental compatibility, farming, home-making, sales, etc. All students will not be college oriented, and competent teachers must emphasize the importance of each job profession.

(18). We must teach decency and respect as the two most important factors in a person's development as an adult citizen in our country. Vulgarity and obscenity must be eliminated from our culture and vocabulary. Our children must be taught at home and at school that integrity and honor are the measure of a successful person.

(19). Drugs must be eliminated from our culture. Our nation must fight drug dealers and pushers, and adopt whatever penalty is required to remove this cancer from our society. The death penalty in Turkey has eliminated most all the drug dealers. They have moved away from Turkey. The punishment is harsh, swift and effective.

(20). Family Values must be returned to their rightful place in our Country. Religion must be respected, and though no official religion should be adopted, we should profess loudly that we could never have survived without the benevolent, guiding hand of the God who made us, and blessed us with this land. We must fight all attempts, past and present, to create within our land an atheistic society. Our nation is a Christian nation, and though tolerant of everyone's beliefs, we must never lose sight of the fact that our forefathers came to this land for religious freedom to worship God as they chose. We must respect and revere the memory of those who went before us and gave us this great land to call our own.

At our founding Constitutional Convention, when progress bogged down, Benjamin Franklin called the delegates to prayer, for guidance from the God of Ages who had guided our forefathers to this new land. All Americans must be allowed to pray daily- no-! rather, be encouraged to pray daily for our nation. Our only hope is the return of you, Mr. President, for another four years to try and turn our country around.

We also cannot afford Mr. Gore's radical views on the ecology. He is badly wrong on his view about the imbalance between carbon dioxide and oxygen in our atmosphere. In the 1940's, most of Georgia was laid out in cultivated fields of cotton, corn, and other row crops. Loggers and pulpwood producers in 1942 expressed a concern to me that at the rate they were cutting, Georgia would soon be bare. To the contrary, Georgia is now covered with pine and hardwoods, and the furious logging goes on as in 1942, but timber continues to outgrow the producers, and the oxygen producing trees are everywhere. You see this in every state you drive through. The replaceable timber industry is wonderfully outgrowing the demands placed upon it by needs for paper and building products.

The "Raymond James" research analysis enclosed has focused on Mr. Clinton's health care reform <u>anticipating his election!</u> Please Mr. President, make them wrong!!! Take this analysis and adopt the good ideas of reform, but show how his projected new radical changes have scared investors, and how his proposals for governmental enforcement of employer-financed health care will kill many businesses who simply cannot survive added expenses. The people in the private sector have to pay their own insurance for health care. Employees should bear some of this cost, and not the employer who already has all the mandated expenses he can stand.

There are two (2) keys to re-election, Mr. President!

They are:

(1). Advocate a Constitutional Amendment to have two provisions:

(a). First, to repeal the 16th Amendment, (or the Federal Income Tax). This would save billions yearly in the cost to run the IRS. The income tax is unfair, and the IRS has become the U.S.A. Gestapo. Billions of dollars daily would be saved by returning all these IRS employees to the private sector, and reducing the burden placed on U.S. business that requires (75%) of its clerical time to be spent on tax records. The loss of revenue would be made up by this proposal:

(b). Create a Federal Sales Tax by this amendment, limited by the amendment to (5%) of the gross sales of every retail outlet. The Collection vehicle is already in place, with the Federal tax to be collected by the states and remitted to the U.S. Treasury. The Sales Tax would be paid by everyone, with no exemptions for schools, churches, cities, counties, and states. All purchases would be taxed. This should have been done years ago.

Many people and companies end up paying little or no taxes for income, but taxing the capital outlays at the point of purchase for everyone, puts the payment of taxes where it ought to be. Everyone would have to pay equally by his ability to buy. Only groceries and medicinal drugs should be excluded. Fair is Fair! If you can spend one hundred dollars a week you pay (5%). If you can spend one million dollars per week, you pay (5%). And everyone, every governing entity, every school, every church, every foreign dignitary or visitor pays (5%).

And the relief to the taxpayer would be enough to elect you! God knows, the relief of not having to keep up with every little sales ticket for the IRS, not having to keep such voluminous records for audit, and having everyone pay their tax at the point of purchase would be a tremendous relief. And you would catch all the revenue generated from people who deal only in cash. You would catch income from all gamblers, drug dealers, criminals who usually evade taxes, and all classes of people. Every worker, employer, tourist, and foreign diplomat would pay (5%) of the gross sales generated, with groceries and medicine excepted. All the costs of the IRS agents, employees, computer operators would be reduced by 99% of the federal employees in the IRS.

The proposal to end the Gestapo intrusion into the privacy of the average American as leveraged by the IRS, would be enough to elect you, and save our nation from Clinton and the Democrats. The people are tired of the "Big Brother" intrusion into their lives.

End this bad tax with an Amendment to the Constitution, and provide in that Amendment the institution of a (5%) Sales Tax limited to that figure by the Amendment.

(2). The other key to re-election is to pledge to do these things:

(a). Press for a Balanced Budget Amendment, with Line-item Veto for the President.

(b). Make definite plans to pay off the Federal Debt. Tell the people how you will do it.

(c). Support term limits for Congressmen, support rollback of salaries, support rollback of pensions so that Congressmen must keep their businesses at home and return to them when their term is over.

(d). Propose laws to limit lawsuits and malpractice suits. Support signed releases whereby the medical insurance for everyone can be lowered.

(e). Put Social Security funds into interest-bearing trusts. Stop the general fund spending of these funds.

(f). Institute National Teacher competency tests, and national student graduation tests for all studies, including pre-college and vocational and technical courses. Make the teachers and administrators produce quality products for the billions we have thrown at education. Let local school boards have more authority. Let the Justice Dept. intervene to help prepare cases that can prove that neighborhood schools and magnet schools can do the job.

Let concentric circles around schools provide students for the school closest to them, their home, their parents and grandparents and friends, who can help the child if he has to come home sick. Let a relative or friend be close by so the child will feel secure. Bussing across whole counties has been, and always will be, stupid! All ethnic groups would benefit from schools served by concentric circles, or square blocks around the school. Let every school serve those around it, but improve upon that with your "Choice" proposal, so that every parent can opt to ask for a transfer to a school close to his work, or for financial help if a private school would suit him and his child better.

(g). Commit to Welfare as short term help, and not a way-of-life for generations. Help only the really indigent and helpless. Make everyone else work for benefits.

(h). Make Unemployment a minimum monetary benefit attached to a plan to help all persons re-train for jobs in today's world. Commit to the people that the Federal Government will re-train, and match the unemployed people with the millions of jobs advertised daily in every newspaper across our land.

(i). Stake your claim that the millions of jobs do exist! Just look at the Atlanta Journal on Sunday! The jobs exist! Our workers don't re-train, and are content to draw rocking chair money. Tell the people on National T.V. about all the Want Ad jobs, and show them some whole newspaper want-ad sections seeking employees. Have the Labor Dept. work with local industries and local schools to prepare workers for the job.

(j). For a true story of how schools help industry, get the details from Macon Tech in Macon, Georgia, about how they trained all the employees for a new credit card clearing house that covers the whole Southeast U.S.A. and located in Macon. Many high-paying technical computer jobs were created in Macon, and Macon Tech made the difference.

(k). Pledge to the people that you will keep our defenses strong. With all the plutonium going to Japan, pledge to monitor all the material so that none can be secretly made into H-Bombs. Pledge to eradicate Saddam if he doesn't give up all nerve gas and radioactive material. Pledge to watch Khadafi at this time when Plutonium and scientists from Russia are available. Pledge to keep watch on the Unified Germany, since we all are aware of renewed Nazi violence and Nationalism there. German technology was helpful to Saddam. Pledge to keep our nation ready and strong, and keep our information and surveillance practices intact. We must be wary of the Japanese and the Germans, along with the militant Khadafi and Saddam Hussein.

And last of all, Mr. President, stay close to the people. Get rid of employees who are not honest, truthful and sincere. There are plenty of outstanding Patriots still left in the little towns of our Nation who can be believed, and who can be trusted. Surround yourself with these people. They would protect you and our country.

There is one critical issue that you have not attacked Clinton about. We hear that he balanced twelve (12) budgets as Governor of Arkansas. You told him he had a Constitutional mandate in Arkansas to do this. But, you have failed to identify him as one who has not had to run a private business, pay all the bills, pay the taxes and insurance,and make payroll (52) weeks in the year. He has been on public payroll all his life. Senator Gore is a second generation politician with both feet in the feed trough. Clinton and Gore don't understand the problems of business people who have to work 126 to 140 hours a week. They don't know the stress of business to keep bills paid and make payroll 52 times a year.

Mr. President, good hunting and Godspeed. We honor you in our home.

Sincerely,

Charles E. Collins

Charles E. Collins

cc: Vice-President Dan Quayle
Chairman James Baker

RAYMOND JAMES
& ASSOCIATES, INC.
Member New York Stock Exchange/SIPC
Research

Timely Analysis

October 8, 1992

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BILL CLINTON ON HEALTH CARE REFORM: THE BARK IS WORSE THAN THE BITE

HEALTH CARE STOCK OVERVIEW

1992 has been a difficult year for health care stocks. As shown in the following table, each of the health-related Dow Jones industry groups has turned in a performance which is below that of the market as a whole.

Health Care Stock Performance

Group	Performance 12/31/91-10/2/92
Biotechnology	-27.0%
Pharmaceuticals	-23.2%
Advanced Medical Devices	-22.4%
Medical Supplies	-17.1%
Health care	- 2.3%
DJ Equity Mkt.	- 1.2%

Source: The Wall Street Journal, October 5, 1992.

At the beginning of the year, the group suffered from an investor focus on cyclical stocks in anticipation of an economic rebound. As money flowed into the cyclical sectors, profits were taken in the health care area, resulting in significant pressure on the group from February through June. The group seemed to go through a mid-year "tax selling" season as portfolio managers scrambled to decrease their weighting in health care prior to the release of mid-year reports to shareholders. Not surprisingly, bargain hunters responded to the situation and pushed up the values of health care stocks in the beginning of the third quarter. The improved performance couldn't be sustained for the entire quarter with one of the major factors being the introduction of Democratic presidential candidate Bill Clinton's detailed proposal for health care reform on September 24.

We believe that Clinton's health care reform proposal is likely to have a continuing impact on health care stocks in the near future. Clinton currently has a solid lead in the polls which positions his ideas in the forefront of investors' minds. As the campaign reaches a crescendo in the last month before the election, the proposal will probably receive increased visibility. The Clinton proposal is a sharp departure from the status quo, and if it were enacted in its entirety, it would have negative implications for most companies that are in the business of providing health care services and products in this country. On the other hand, the significance of the changes probably will result in very little of the proposal ever being actually enacted. The proposal is a substantial departure from the current structure of the health care industry, and it seems unlikely that the many varied health care providers and the state and federal governments can be coordinated to effectively administer the plan. Accordingly, we believe that long-term investors can take advantage of the uncertainty surrounding the health care industry and buy the stocks of well-positioned companies at attractive prices.

THE CLINTON PROPOSAL

Governor Clinton's health care reform proposal has two basic parts. The first is to control costs and the second is to provide universal coverage.

The cost control portion of the plan is a significant departure from the current structure of health care delivery. This portion of the plan includes setting a national health budget, revising insurance practices, controlling drug prices, reducing paperwork, reforming malpractice, and reducing duplicative technology.

National Health Budget

The establishment of the national health budget is probably the most onerous aspect of the entire proposal. The intent is to set up a national health care board that will set national and state health care budgets to limit public and private health care costs. The board would be made up of consumers, providers, business, labor and government. Additionally, local health networks would be established. These networks would be organized systems of insurers, hospitals, clinics and doctors. Each network would receive a fixed fee from the state for each consumer covered. The states would also establish fee schedules for health care provided outside of the networks. This is the cornerstone of the proposal, and it would likely have an adverse effect on virtually all publicly-traded health care companies because of the stifling action of price controls and the additional assumption of risk that would be placed on many providers. Even some companies that provide cost control services now, such as HMOs, might not be positioned properly to benefit from the proposal's extensive changes.

Insurance Reform

Another major structural change in the proposal affects the insurance industry. The proposal calls for all insurance carriers to have open enrollment, banning pre-existing condition exclusions. It also calls for community rating which would end pricing based on the specific characteristics of a group seeking insurance coverage. Additionally, the benefit package that all insurance carriers would have to provide would be mandated by the national health care board. Finally, the government would sponsor purchasing groups that would band together small businesses and individuals and provide them with improved purchasing power. The obvious losers here would be the insurance companies and probably the HMOs because their ability to control risk would be significantly hampered by government intervention. To a limited extent, expanding insurance coverage to more people could be beneficial to a broad base of health care providers.

Drug Price Controls

This portion of the plan is short but succinct. Tax breaks would be eliminated for drug manufacturers that raised their product prices faster than the rate of inflation. This facet of the plan is obviously detrimental to pharmaceutical manufacturers that do not have a strong pipeline of new and innovative products. It would also be detrimental to pharmaceutical wholesalers who have historically relied on price increases for some of their growth and some of their gross profits.

Paperwork Reduction

The plan would implement a single claims form, standardized billing codes and electronic processing in an effort to reduce paperwork within the health care system. About the only companies that would be adversely affected by this would be those that provide reimbursement consulting services. Many providers would probably benefit from simplified claims processing because it would help reduce their receivables.

Malpractice Reform

Under the proposal, alternative resolution mechanisms would be established in order to remove malpractice disputes from the court system. Medical practice guidelines would also be developed in an effort to eliminate improper care and to help physicians defend against charges of negligence. This portion of the plan would obviously cut fees for the legal industry. It might also reduce demand for diagnostic services such as clinical labs and imaging because these services are probably used, to some extent, to protect physicians from being accused of malpractice.

Reduce Duplicative Technology

Finally, the national health board would develop recommendations and incentives for the shared use of new forms of capital intensive technology. Obviously, this would serve to limit the market for new capital intensive medical products which would have an adverse effect on manufacturers of these products.

That portion of the proposal designed to provide universal coverage is less complex than the cost reduction measures. The plan would require companies to insure their employees either by purchasing benefits directly from insurers or through the publicly sponsored purchasing groups. Nonworkers would also receive coverage through the purchasing groups with the cost being based on the insured person's income. The universal coverage portion of the proposal is positive for most health care companies just because the extended coverage would bring millions of additional consumers into the health care system.

CHALLENGES FACING THE PLAN

We recognize Governor Clinton's proposal as a significant attempt to address major problems with this country's health care system. However, such a plan cannot be implemented simply through administration fiat; it has to be molded out of the existing health care and governmental structures. It is our opinion that the proposed changes are too sweeping and, as a result, would not easily find their way from the rhetoric of the campaign into public policy. The key components that likely would be difficult to establish are the national health care budget and the managed care networks.

Establishing a budget for government spending on health care seems reasonable, but extending this budgetary authority to the private sector could be difficult. It seems unlikely that the law of supply and demand can be completely removed from the health care system. It is also certainly not clear that Americans perceive the health care challenges to be so difficult that they are prepared to turn the entire system over to a group of people that would comprise the national health care board. Additionally, the relationship between the board and the states would take a fair amount of time to develop if it would develop at all. The incentive for the states to take such an active role is not clear. The states currently do not have structures in place for administering a capitated health care plan or for determining fee schedules for health care services and products. It is also difficult to imagine that allocating all health care spending among the states could be a swift and apolitical process. In summary, establishing the board and the national and state budgets is a process that would take many years if, in fact, it can be done at all.

The establishment of the managed care networks designed to actually deliver health care is the other element of the plan that could be very difficult to accomplish. The first challenge, of course, is to organize the networks. The proposal calls for insurance companies, hospitals, doctors and other providers to work in an organized fashion to provide care for a flat fee. Obviously, there is no current structure in place to determine the responsibilities of each party involved, especially when it comes to the assumption of risk. Under the proposal, the risk of costs exceeding the budget will be borne by the providers which leaves them with little incentive to participate. The health care system includes not only many small providers, but also some huge providers who are accustomed to having things their own way. Hammering out the terms under which these parties can work together will, at best, take years and, at worst, will be impossible.

It is our opinion that Governor Clinton's proposal may provide a springboard for addressing some of the health care industry's problems, but it has virtually no chance of being enacted in its entirety. We expect the reform of the health care system to be less revolutionary and more evolutionary.

INVESTMENT CONSIDERATIONS

If investors take Governor Clinton's entire proposal at face value, virtually every investment in the health care industry faces an uncertain future. On the other hand, if the proposal is recognized as campaign rhetoric that has little chance of becoming policy, the recent weakness in health care stocks creates a buying opportunity. We believe that the later view is the more appropriate. We expect investors with horizons beyond the election and the early days of a new administration will be rewarded for buying health care stocks during this period of uncertainty. Of course, it is important to select those stocks carefully. While Clinton's proposal probably will not be enacted, the health care industry will still change. Investors should focus on health care stocks that can succeed in a cost-conscious environment as well as benefit from increasing access to the 37 million Americans who are currently uninsured.

Following are some **BUY (1)** rated stocks which we believe are well positioned to benefit in an environment of evolutionary health care reform:

Applied Bioscience (APBI: $11.50) - This company will benefit from the trend of increased outsourcing by pharmaceutical companies for clinical research. The company would also benefit from Clinton and Gore's pro-environmental policies because of Applied Bioscience's environmental consulting business.

C.R. Bard (BCR: $26.50) and Cordis (CORD: $24.75) - Coronary angiography is the least expensive technique for detecting blocked arteries. Coronary angioplasty is far less expensive than open heart surgery in treating cardiovascular disease.

Beverly Enterprises (BEV: $9.00) - Nursing homes are likely to become more visible as a low cost environment in which to provide health care.

HealthInfusion (HINF: $8.25) - In spite of recent reimbursement concerns, home health care will continue to play a vital role in cost containment.

Ramsay HMO (RHMO: $28.50) - Health maintenance organizations are currently a driving force behind cost containment.

Rite Aid (RAD: $22.63) and Walgreen (WAG: $38.88) - Drug stores will benefit from increased sales of generic drugs (higher profits than brand names) and from an increased number of people with prescription drug insurance coverage.

These are a few companies that we believe can be purchased now at attractive valuations because of the uncertainty surrounding the health care industry. At the same time there are some areas within the industry where we believe that investors should be cautious. Drug companies are likely to have limited leeway in pricing mature products which means that investors should focus only on those companies that are well positioned to provide innovative products. The lack of pharmaceutical pricing flexibility is also a problem for the drug wholesalers who have, in the past, relied on price increases for both revenue growth and gross profits. Finally, the hospital sector also appears to still have some risks as most cost saving approaches are designed to move patients out of the relatively high cost hospital environment.

CONCLUSION

The health care reform proposal of Governor Clinton has created uncertainty for investors looking at health care stocks. We believe that reform will not be revolutionary but will rather be evolutionary. In such an environment, a number of companies are positioned to grow. The current uncertainty creates an opportunity to invest in these companies at attractive valuations.

Raymond James & Associates makes a market in shares of APBI and co-managed a secondary offering of 2.99 million shares at $14.38 per share in April 1991 (adjusted for a 2-for-1 stock split in April 1992) and managed a secondary offering of 4.59 million shares at $13.50 per share in May 1992.

Raymond James & Associates makes a market in shares of HINF and managed an initial public offering of 1.38 million shares at $5.33 per share in May 1990 and co-managed a secondary offering of 2.7 million shares at $8.67 per share in June 1991 (both offerings adjusted for a 3-for-2 stock split in November 1991).

Raymond James & Associates makes a market in shares of RHMO and co-managed a secondary offering of 1.95 million shares at $12.50 per share in June 1991.

Additional information is available upon request.

TV ad attacks Clinton's stand on gay rights

Mawyer hopes video damages campaign

By McGregor McCance
Staff writer

The Lynchburg-based Christian Action Network is circulating a political television commercial in major markets nationwide that attempts to damage the Democratic presidential campaign of Bill Clinton for his support of homosexual civil rights.

The organization's president, Martin Mawyer, said cable companies in seven cities, including Los Angeles, Chicago and the Baltimore-Washington area have agreed to sell air time for the 30-second commercial.

The video shows a large profile of Clinton, which reverses into a negative image. Scenes from what Mawyer said is a New York City gay rights march follow.

A narrator claims Clinton favors "job quotas" and "special civil rights" for homosexuals. The text also mentions Clinton's stance on allowing homosexuals to serve in the military. And it says Democratic Vice Presidential nominee Al Gore supports homosexual couples adopting children and becoming foster parents.

"Most of the voting public are unaware of the commitment Bill Clinton has made to the homosexual community," Mawyer said. "This is our effort to make sure the voting public understands where the Clinton-Gore campaign comes down on this issue."

Clinton spokesmen in Little Rock, Ark., said they were not aware of Mawyer's effort, but were provided a copy of the commercial's text.

Later, Joe Graupensperger, the Clinton-Gore campaign's Virginia director, said in a written statement that the commercial is "an example of the far right fringe controlling the message of the Republican Party with the rhetoric of division and diversion.

"I call on the president to renounce this ad and to meet Bill Clinton in a debate to discuss the real issues of this campaign," Graupensperger wrote. "I am also concerned about the legality of this commercial."

Mawyer said up to 25 spots in Los Angeles and the Baltimore-Washington area have been purchased for prices ranging from $55 to $400 per 30 seconds.

He said the Bush campaign was not contacted about the commercial.

"I'm not sure, to begin with, that this is going to help President Bush," he said. "Whether it helps George Bush or doesn't help George Bush is not the focus of this (advertising) campaign."

Mawyer added that he believes the president would denounce the video.

The ad also is an attempt, Mawyer said, to refocus debate on the "family values" issue, a theme the president has stressed less during recent weeks.

The Christian Action Network, a political lobbying organization formed in 1989, claims more than 60,000 members nationwide.

"It is my hope that the American public will reject the commitment Clinton and Gore have made to the homosexual community," Mawyer said.

Graupensperger said in his response that the Democrats are "trying to bridge racial, social, ethnic and economic lines and unite America with their clear vision of the future."

"Bill Clinton and Al Gore are committed to civil rights for all and an end to discrimination and hate crimes. To advocate discrimination is to perpetuate division in our country and it diverts us from the real problems ..."

The News & Advance

The Washington Post

MONDAY, SEPTEMBER 28, 1992

CAN's T.V. Commercial Exposing Clinton's Homosexual Agenda Attracts National Media

Martin

Political Spotlight Activates Gay Forces for Clinton Cause

By Michael Isikoff
Washington Post Staff Writer

It may not be the center of the political universe, but on San Francisco's Castro Street—capital of the city's large homosexual community—there is no doubt about which presidential candidate is the favorite.

"Gay people are going ape—they're going crazy over Clinton," said Dennis Peron, a veteran AIDS and gay rights activist who lives in the Castro district. "You see voter registration tables every weekend and they're registering gay people by the droves. Every single block on my street has a Clinton-Gore sign. . . . Everybody's charged up about this thing and they smell blood."

The scene on Castro Street is only one example of a burst of political activism that is sweeping gay communities across the country. Democratic nominee Bill Clinton's aggressive courtship of the gay vote, combined with Republican attacks on the homosexual "lifestyle" during last month's national convention, has elevated homosexual rights to a major issue in presidential politics for the first time.

As a result, despite qualms about Clinton by a handful of hard-line activists, gay groups are mobilizing as never before—launching get-out-the-vote drives, holding block parties and staging fund-raisers that are raking in hundreds of thousands of dollars for the Clinton campaign and other sympathetic candidates.

"This is the first time that gay and lesbian issues—our very existence—have really been an issue in a campaign," said Tim McFeeley, executive director of the Human Rights Campaign Fund, the nation's largest gay political lobby, which is dispatching 500 volunteer organizers to round up gay votes for Clinton in six target states.

At the same time, however, the religious right is pressing its attack. Groups such as Pat Robertson's Christian Coaliton have put fighting homosexual rights at the center of their "family values" agenda and were instrumental in winning adoption of hard-line Republican Party platform planks opposing civil rights law protections for homosexuals and same-sex marriages.

This weekend, the Christian Action Network, another organization on the religious right, will begin spending $500,000 to air a 30-second anti-Clinton ad that features footage of protest marches by homosexuals in black leather juxtaposed with claims that Clinton's vision includes "job quotas for homosexuals" and "giving homosexuals special civil rights."

"We hope to educate the American public on what Bill Clinton has promised the homosexual community," said Martin Mawyer, a former official in Jerry Falwell's now defunct Moral Majority who founded the Christian Action Network, based in Lynchburg, Va., two years ago. "When they want to take [their] agenda in the streets, we will meet them in the streets, we will meet them in the halls of Congress."

As the group's ads show, when homosexual rights issues enter presidential politics, things can get nasty. During the Republican convention, QW, a New York-based gay magazine, threatened to start "outing," or publicly identifying, closet homosexuals who are Bush administration officials or other prominent Republicans who participated in what editor Maer Rashon called the "relentless gay-bashing atmosphere."

NRN

Support views suggestions

October

Dear Mr. Baker:

I am a sales executive traveling the area from Buffalo and Pittsburgh through Iowa and Minnesota. I listen to radio and talk to people often. I am a conservative voting Republican. I am very concerned. I hear alot of misinformation circulating about President Bush and conservative principles. I do not hear the President addressing these issues directly or with enough specifics.

I believe that it is crucial that the President address these issues head on and take time to educate those who do not understand what conservatism is and what his platform stands for. I understand the value of not being to specific and alienating potential votes, however, with the overwhelming discussions of politics on talk radio, C-SPAN and the other media networks, it is necessary to convince people of what President Bush has accomplished and what he believes we must do. Times have changed and we must take our message to the people.

I believe that we must have the President purchase primetime TV time to discuss in sufficient depth his platform. Ideally, shortly after the presentation, he would purchase another time slot to answer questions from the ~~pt~~ public.

He must tell what our program is concerning the following:

1. Economics
   a. How taxes affect investment.
   b. How we stimulate business.
   c. Spending and deficit.
   d. What his record has been and why.
   e. Line item veto.
   f. Job creation / training.
   g. Restructuring of our economy and its effects.
   h. Global economy / recession / exports / imports etc.
   i. Unemployment and full employment.

2. Education
   a. How the voucher system really works.
   b. Who opposes it and why etc.

3. Racial Relations / Inner City Problems
   a. Enterprise zones.
   b. Reinforce Job Training and Education.

c. Law enforcement / Drug abuse.

4. Empowerment of People
   a. Effects of Big Government.
   b. Effects of welfare state.

This is not a comprehensive list. Health care must be explained as well. Cost and Quality. We must insure that the people know that he is in touch with the people.

Please listen. I am sure that this is absolutely essential. We must ~~[illegible]~~ win. Our lives and our children's lives are at stake here. The President must have fire in his eyes and believe in what he is saying. Please forgive the informality of my letter. I am traveling and want to communicate quickly. Thank You.

Yours Truly,
William A. Lewright

Bill Lewright
7217 Locust Ave.
Gary, IN 46403

GARY IN 464
PM
13 OCT
1992

Mr. James Baker
The White House
1600 Pennsylvania ave.
Washington, DC

NRN suggestions

JIm Baker (urgent)
White House
1900 Penn Ave
Washington D. C.

Mr. Baker:

I feel you and the rest of George Bush's Election staff are missing the most important opportunity to eliminate Clinton from the race. If Clinton wants to talk about the record of George Bush it is time to look at Clinton's record.

FIGHT BACK ! Talk about Clintons record in Arkansas. You may think it looks to good to attack and it does on a macro bases but a closer look might uncover some shocking numbers. When you start with a state as small as Arkansas(2.3 Mil people like Sam Walton and business like Wal-Mart can have a profound impact or the adding 500 well paid railroad employees as did the UP/MOP.

Does Arkansas owe its growth to Bill Clinton or Sam Walton. Wal-Mart has 331,000 employees nationwide thats more than AT&T or GM. In 1990 and 1991 Wal-Mart paid $184 million and $227 million in taxes respectively. This does not include personal income paid by employees and executives. I believe if you take that,Wal-Mart,and the rail growth away your sitting with a state with more major problems than the country.

In 1991 over 18% of Arkansas families were below the federal poverty level. Clinton couldn't work magic for his own state where he had complete control.

When you look a education which Clinton says key to the U S recover yet 30 percent of the state population failed to graduate from high school.

How can someone that has failed to improve his small backward state of 2.3 million improve a country.

If you take this approach and look at the actual numbers it will be the Willy Horton of 1992.

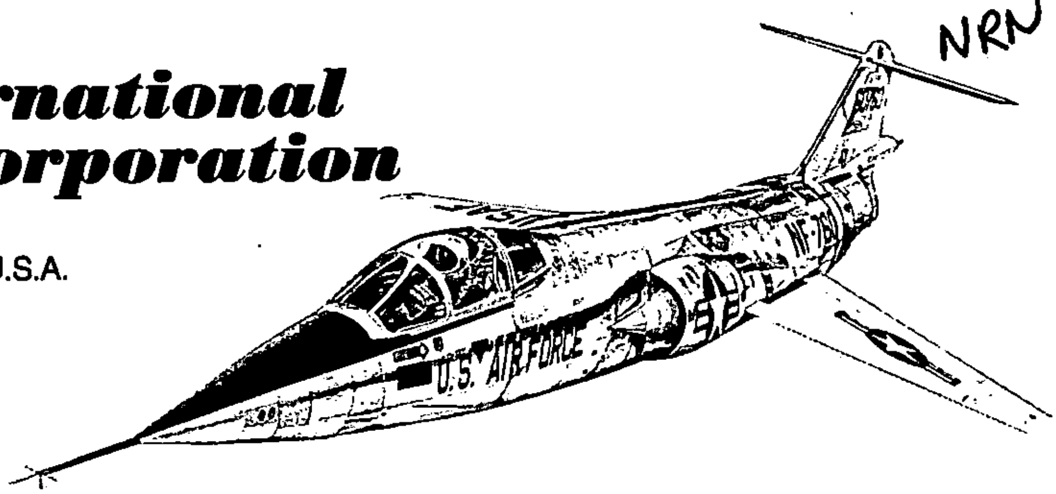
Respectfully,

Tom Evans
3337 Pinehurst Pl.
Fort Collins Co. 80524

NRN

Atlas International Aircraft Corporation

265 Meridian, Suite 6
San Jose, California 95126, U.S.A.
Phone (408) 977-1998



Oct 19, 1992

Mr. James Baker III
The White House
Washington, D.C. 20500

Dear Mr. Baker:

Sir, the prospect of a Clinton presidency has so agitated me that I have continued to write speech material that I think might be of some help to President Bush.

There appears to be some consensus that the President should spend less time on Mr. Clinton's draft evasion - which the public seems inclined to forget - and more time on "substantive" issues.

Perhaps so, but I believe Mr. Clinton is still very vulnerable on this issue, so I have written some material on this subject that might be included in one of the President's speeches.

If you think it has any merit, would you please pass it along to the appropriate people?

Thank you very much.

Cordially,

Brent White

Brent White

REGARDING BILL CLINTON"S DRAFT EVASION
A speech by the President

It's common to hear in the media nowadays that in questioning Mr. Clinton's qualifications to be Commander in Chief of our nation's armed forces, I am being irrelevant; ignoring the really important, overriding issue, the economy; indeed, the sole compelling issue.

It is true that we are now enjoying a time of relative peace, none of our young men are being ordered into harm's way, and that we are in the midst of an economic recession so severe that it does tend to obscure questions of possible military committment some time in the future, if at all.

But I cannot be convinced that our security, and our economic well being, are separable; that the Commander in Chief's capabilities, character and qualifications, or lack thereof, are irrelevant to our present, painful dificulties.

Had Saddam Hussein been allowed to keep Kuwait, which has XX% of the world's oil reserves, and overrun the entire Arabian Peninsula, which he could and would have done, without our intervention, he would control 60%(?) of the world's oil today. Would that have no affect at all upon our economy and standard of living?

Without stability in the world, stability that, sadly, is maintained only by military force, there can be no economic stability. And I will go so far as to say that without democratic liberties, economic prosperity would be meaningless.

So economic issues cannot be separated from defense issues; a strong defense force presupposes a strong and capable Commander in Chief, and his qualifications, or lack thereof, are not irrelevant to our present dificulties and future needs.

It is distressing to think, but probably inevitable, that we must again have to intervene militarily, some time in the future, somewhere in the world. And I declare that Mr. Clinton is unfit to lead this nation's armed forces.

Mr. Clinton claims that he avoided serving in Vietnam because he opposed that war; he felt that it was wrong.

Well, let me remind Mr. Clinton that our assistance to the Republic of Vietnam was initiated by a Democratic president, John F. Kennedy, was then expanded by his Democratic successor, Lyndon B. Johnson, and that our assistance could not have been made for a single day without the support of a majority of the American people, as expressed by their elected representatives in the Congress, and that in the years 196X and 196X, the years he avoided serving, the congress, with a Democratic majority, voted XXX to XX to continue funding our efforts to help keep South Vietnam free. The decision to prosecute that war was an expression of the sentiment of a MAJORITY of the American people.

Let me also remind Mr. Clinton, or perhaps inform him, that when a majority of the American people decide, through their elected representatives, to wage war, it is the duty of ALL elegible citizens, when called upon, to serve. Our laws do not allow individuals, when called upon to serve, to decline, by reason of their own transcending moral arguements. Our laws do provide that when a person's long held faith does not allow him to take another's life, he can serve in a supportive, non-combat role. Indeed, many of the medics who served in Vietnam, some of whom gave their lives there, were conscientious objectors. And there was no shortage of men in Vietnam, many on the front lines, who vigorously objected to the war, but nonetheless fulfilled their obligation to serve when called.

Let me remind Mr. Clinton also that because he succeeded in avoiding his duty to his country, another, less-well-connected youth had to go in his place. I hope that that man - and I can fairly call him a man - is alive today.

I submit that Mr. Clinton was duty and honor bound to answer his country's call, it's just and lawful demand that he wear for a time the uniform of his country's armed forces; that he bear arms for a short time to help hold the line against the forces of communist tyrany that rolled over one country after another in those days; that at the very least he serve in a supportive role, as so many others did. But instead he pulled every lever, importuned every influential friend, used every ruse, allowed another to go in his place, to escape his duty.

Mr. Clinton, I accuse you of the very basest cowardice in refusing your country's just call. It was not your moral tranquility you were trying to preserve, in letting another take your place; it was your own skin. You are not a man, as I define a man! You are a craven coward! By shunning your country's just and lawful call to serve, you forever disgraced yourself; you forever became unworthy of the blessings of liberty afforded by your country, blessings bought by the blood and sacrifices of men who did answer their country's call to arms; and you forever forfeited the right to order men into the dangers that you so shamefully fled. You are unfit to be the Commander in Chief; you are unfit even to serve in the ranks of the armed forces of the United States of America!

Atlas International
Aircraft Corporation
265 Meridian Ave Suite 6
San Jose, CA 95126

Mr. James Baker III
The White House
Washington, D.C. 20500

Prolific

NRN

P.O. Box 5396
St. Thomas, VI 00803
October 17, 1992

Mr. James Baker
Chief of Staff
Office of the President
The White House
Washington, DC 20500

Dear Sir:

Why not if the President is asked or if he invokes "character" as an issue our people could not prepare him in a gentleman way? Our President is not a dirty fighter and no matter how you drill and train him he's uncomfortable and cannot pull it off well.

So, what does one do? Especially, when an audience member queries the President he should have been prepared. Here's my response that you can have...

The President: Sir, don't ask me to separate character as a non-issue as the problem with our country today are people such as you who invoke character when convenient. Don't ask me, a President who submitted the name of a very qualified person for the Supreme Court of these United States and for some months and some disaster to the person's family character was all that was discussed. Am I, the President of the United States supposed to conclude from that that the "character" of a Supreme Court Justice is more urgent than that of a President? Mr. Nixon was criticized for his alleged "character flaw." Mr. Johnson during the war in Viet Nam. Mr. Kennedy in his life-style connections with Hollywood people. And many others as Presidents seem to always be questioned as to their "character" before the judgment they make. Don't tell me you would allow the Director of the CIA to have been a non-inhaling smoker of marijuana when he was a youth. Or, the Director of the Federal Bureau of Investigation to have, in his youth, to have gone to Russia and demonstrated against his country during wartime? Hogwash and Horsefeathers. Character is all a President can have to base judgment which impact of the lives of so many people in the world. His word, his integrity, his honesty must be accepted and not challenged because of past indiscretions.

You see Mr. Baker, there are a lot of solutions and assistance in the area of "grassroots" expertise which our administration staffers ignore. We have no input to the system nor do we have the ability to befriend someone who has access to the system. I, and I'm sure many others, cannot find an avenue to get to the President. Too many staff blockers making decisions which need to made by the man, or at the least, the man's personal designee, you.

Respectfully,

Mr. Krim M. Ballentine
Former Executive Director
VI Territory Republican Committee
Philosopher/Author/Talk Show Host/Columnist

ICOP
" Business Management Consultant "
Post Office Box 5396
Charlotte Amalie,
U.S. Virgin Islands 00803

SAN JUAN, PR 009
PM
19 OCT
1992

The White House 1792 1992
29 USA

WASH ,D.C.200 GMF 10/22/92 DCR #C8

Mr. James Baker
Chief of Staff
Office of the President
The White House
Washington, DC 20500

TRUCKERVISION

NRN

October 16, 1992

A Division of
Hollywood-Continental Films
Suite 1224
8306 Wilshire Boulevard
Beverly Hills, California 90211
(213) 658-6200
(310) 284-3131
FAX (310) 284-3290

James Baker
Chief of Staff
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Mr. Baker:

In 1976 I spent two months on the road producing and distributing "home made" posters on behalf of President Ford's election campaign.

Since that time, I created, launched and/or executed five other mobile poster campaigns: In 1978, for the Republican Tax Blitz, in 1978 for the American Agriculture Movement, in 1979 with an anti-Carter campaign, in 1980 for Governor Reagan and for a month, just concluded, for Bruce Herschensohn for Senate.

I am forced to mention this so this letter won't be thrown out until it reaches the third level of aides.

I am saddened and frustrated that President Bush -- and the campaign -- has been unable to even mention the very information that could have helped him get reelected.

Has the President mentioned that during the 1980's, the new jobs, nationally, rose 17.5% while in Arkansas the figure was 23% lower than the national average? No.

Clinton has cited on dozens of times that in 1980 America was number one in wages in the world, and now is number 13. Never has the President mentioned this, nor have I seen any ads contradicting Clinton. Who are the other 12 nations?

On and on it goes, with the President not presenting the facts, or, if he does, merely presents them as an aside.

It is sad that it is apparent no one in the campaign seems to have really sharpened their teeth.

Why in God's name doesn't the campaign hammer, hammer, hammer on the true Arkansas record with jobs, with its rating in so many economic areas? It just is not happening. Have you, too sent out your resume, yet another media negative that cloaks this campaign in gloom?

Sincerely,

Mike Parkhurst

Mike Parkhurst,
Chairman, Independent Truckers Association
President, TruckerVision

References: Jack Kemp

Senator Jesse Helms

Bill Brock

Pete Teeley

Bruce Herschensohn

Note: You understand, I am sure, that there are many of us who are frustrated by the apparent lack of a focused target.

Even though numerous polls indicate the public is tired of sniping on Clinton's political activities 23 years ago, you are still spending big bucks on ads beating that horse to death.

If a highly concentrated campaign on Clinton's record in Arkansas were carried out, I think it would help.

LOGIC: Why doesn't the President (or ads) say:

"Okay, let's pretend that Bill Clinton is responsible for the alleged good economy in Arkansas. Does that mean that the Governor of each state is responsible for the economy in that state? Must be. Therefore, The Governors of the 50 states are responsible for the sluggish economy."

LOGIC: The President seems to have been elbowed into the corner so that he now "admits" the economy is in bad shape.

Instead of that, why not liken the economy to a freight train of a 100 cars. Each car represents a percent of people working. Therefore, with an unemployment rate of, say, 8%, the President could say "92 of the cars are moving on the track, and eight cars have badly squeaking wheels. We want to fix those eight cars so the whole freight train can move along more smoothly."

By "admitting" the nation is in very rocky shape, the President has been playing right into Clinton's hands.

etc. etc. etc.

cc: President George Bush

NRN

Coalition for National Referendum

Myron Goretzky
Chairman

99 Clinton Street, Suite 111
Concord, New Hampshire 03301

Inside N.H. (603)-228-5354
Outside N.H. 800-331-8918

October 20, 1992

views
suggestions

The Honorable James Baker III
White House Chief of Staff
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Mr. Baker:

If President Bush simply stated that before taxes can be raised the American people would have to agree in a national referendum, the Clinton campaign would be derailed.

Since President Bush will not raise taxes no national referendum would need to take place. Mr. Clinton can agree to a national referendum, but if he does his programs can not go forward. President Bush's programs can go forward. If Mr. Clinton says he can raise taxes without the support of the people then he simply doesn't believe in the American people.

No matter which way Mr. Clinton goes on the issue he loses.

My credentials include, I have written a book entitled **National Referendum: You Decide** for which the following prominent people have agreed to write forewords: **Thomas H. Kean, former Governor of New Jersey; William Clements, former Governor of Texas; William Donald Schaefer, Governor of Maryland; Daniel K. Inouye, United States Senator of Hawaii; Terry Sanford, United States Senator of North Carolina.** (Copies of their letters are enclosed.)

I am also a lawyer and an Associate Professor at New Hampshire Technical Institute.

If you would like any additional information, or have any questions, please feel free to call.

With best wishes always,

Sincerely,

Myron Goretzky

Myron Goretzky

MG:hd
Enclosures

STATE OF NEW JERSEY
OFFICE OF THE GOVERNOR
CN-001
TRENTON
08625

THOMAS H. KEAN
GOVERNOR

July 19, 1989

Mr. Myron S. Goretzky
Chairman
Coalition for National Referendum
99 Clinton Street, Suite 111
Concord, New Hampshire 03301

Dear Mr. Goretzky:

Thank you for the invitation to write a foreword to your book, National Referendum: You Decide. I would be pleased to assist you in any way I can.

As you are probably aware, I have asked the New Jersey Legislature to pass initiative and referendum since 1986. Perhaps your efforts will help to convince them.

I look forward to working with you on this important project.

Sincerely,

Tom Kean

Thomas H. Kean
Governor

STATE OF TEXAS
OFFICE OF THE GOVERNOR
AUSTIN, TEXAS 78701

WILLIAM P. CLEMENTS, JR.
GOVERNOR

November 20, 1989

Mr. Myron S. Goretzky
Chairman
Coalition for National Referendum
99 Clinton Street, Suite 111
Concord, New Hampshire, 03301

Dear Myron:

I have your letter of November 9, 1989, in which you advised that you have written a book entitled, "National Referendum: You Decide" and you would like me to write an additional foreword.

I appreciate your thinking of me in this regard and I am happy to accept. I will provide you with my foreword shortly.

With every good wish!

Sincerely,

Bill Clements

William P. Clements, Jr.
Governor

WP.C,Jr.:jh

STATE OF MARYLAND
OFFICE OF THE GOVERNOR

IN REPLY REFER TO C/SP

WILLIAM DONALD SCHAEFER
GOVERNOR

ANNAPOLIS OFFICE
STATE HOUSE
ANNAPOLIS, MARYLAND 21401
(301) 974-3901

BALTIMORE OFFICE
ROOM 1513
301 WEST PRESTON STREET
BALTIMORE, MARYLAND 21201
(301) 225-4800

WASHINGTON OFFICE
SUITE 315
444 NORTH CAPITOL STREET, N.W.
WASHINGTON, D.C. 20001
(202) 638-2215

TDD (301) 333-3098

January 22, 1990

Mr. Myron Goretzky
Chairman
Coalition for National
Referendum
99 Clinton Street
Suite 111
Concord, New Hampshire 03301

Dear Mr. Goretzky:

Thank you very much for asking me to write an introduction to your book <u>National Referendum</u>: <u>You Decide</u>. It was an honor and a pleasure to assist you.

I am enclosing the copy of your book that you graciously sent me and a copy of the introduction.

If either my staff or myself can be of any other help, please feel free to contact us.

Best of luck in all of your future endeavors.

Sincerely,

William Donald Schaefer

Governor

DANIEL K. INOUYE
HAWAII

PRINCE KUHIO FEDERAL BUILDING
ROOM 7325, 300 ALA MOANA BOULEVARD
HONOLULU, HI 96850
(808) 541-2542
FAX (808) 541-2549

United States Senate

SUITE 722, HART SENATE BUILDING
WASHINGTON, DC 20510
(202) 224-3934
FAX (202) 224-6747

February 26, 2990

Mr. Myron S. Goretzky
Chairman
Coalition for National Referendum
99 Clinton Street, Suite 11
Concord, New Hampshire 03301

Dear Mr. Goretzky:

Thank you for your recent letter regarding my submission of a foreword to your book, entitled National Referendum: You Decide.

Enclosed please find my foreword for publication. I am pleased to know that I will be joining Senator Sanford and former Governor Kean in this endeavor.

I look forward to receiving a copy of the final product. Once again, thank you for providing me with this opportunity to participate in the publication of National Referendum: You Decide.

Aloha,

DANIEL K. INOUYE
United States Senator

DKI:jgr
Enclosure

UNITED STATES SENATE
WASHINGTON, D. C.

TERRY SANFORD
NORTH CAROLINA

202-224-3154

March 22, 1988

Mr. Myron S. Goretzky
Chairman
Coalition for National Referendum
99 Clinton Street, Suite 111
Concord, New Hampshire 03301

Dear Myron,

Thank you very much for inviting me to write a foreword to your book, National Referendum: You Decide. I would be pleased to assist you in any way I can.

Yours is no doubt an important contribution to the literature in this area. I look forward to working with you on this important project.

With best wishes always,

Sincerely,

Terry Sanford

Terry Sanford
United States Senator

TS/DEP:bjh

NRN

ROBERT E. SHAW, J.D.
Attorney and Counselor at Law

5360 Terrace Oaks Circle • Fair Oaks, California 95628
(916) 961-8427 • FAX (916) 966-9919

URGENT & PERSONAL

October 17, 1992

The Honorable James Baker
Special Advisor to the President
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20036

Dear James:

As a seventy year old, lifelong Republican, most concerned about the President's chances for reelection, I wish to offer for your consideration my suggestions and views of what the President might do in these last few days before the election to turn the tide of opposition toward a victory.

In brief, I would like to see a series, perhaps three or four, half hour television sessions with the President, speaking from the White House as sort of "Fireside Chats" with the American people in which he would discuss the issues of concern to the people and the changes or things he intends to invoke to meet these issues.

Each talk should be staged from a different room of the White House, with the last being in the Oval Office. The President's demeanor should be somewhat conversational yet very "Presidential" in tone, using the approach that the President has invited us into his office to talk frankly about the the job of being President, what he has accomplished in four years, what he sees as the problems facing our country today and <u>specifically</u> what he plans to do about them if reelected.

It is imperative that the President employ who ever is the most effective speech writer(s) that are available, (e.g. Peggy Noonan or others) who can put the Presidents messages in straight forward, down home blunt language, but in a manner which will come across in a meaningful and sensitive way to the thousands of people who have lost their jobs, or fearful of losing their jobs those families and single persons who are struggling to make ends meet and the young families or young people about to graduate. The use of charts or graphs would definitely be of help in making his points regarding the economy, taxes, debt etc. Ross Perot has used them effectively and you know that a picture is worth a thousand words.

Many think the President has made some mistakes, gone back on his word on raising taxes, failed to be totally successful in the war in Iraq, and perhaps not been truthful about Arms for Iraq. The American people will accept and forgive the human frailty of making mistakes, especially if they are admitted, and if they feel that action will be taken to prevent them from reoccurring. So if perhaps if mia culpa might be in order let the President offer it.

While the Republican platform is loaded with family value planks, these aren't selling with the voters as an issue. I think most Americans are in agreement that family values are important, but right now in this election period, family values is of minor importance in comparison to the matters of jobs, taxes, the rising national debt and the economic future of America.

The President has made the strong pitch that he wants to keep the federal government out of our lives and businesses by reducing its size and eliminating regulations, yet there is stark contradiction when it comes to the President's position on the matter of abortion and the governmental interference in the lives of people who must face the matter of abortion. Irrespective of any change in Roe v. Wade, the controversy regarding the matter of abortion will likely not be solved in the next millennium of years; yet the Republican party's current platform position on this matter is driving great many people to the Democratic candidate.

Certainly the President has every right to his personal belief of opposing abortions, but by the same token every other citizen is entitled to their personal belief. It is therefore most important that the government get out of people's lives on this matter and take a neutral stand. Thus without compromising his own belief, the President could easily indicate a willingness to change direction for the voters by stating that his new administration will abstain from taking any further action with regard to Roe v. Wade, since it is and has been the law of the land for many years; and in lieu thereof let the people (i.e. the individual women and families) of the various states decide what the laws should be on this matter on a State's rights basis.

The claim is made that nation wants change, but more importantly the nation is looking for strong leadership. The President could and should make some strong and convincing statements about the changes he wants and is going to make if given the further opportunity, e.g.changes in the cabinet, changes in the laws to benefit the lower income wage earner and unemployed. Perhaps he can pick up on some of the things Ross Perot is advocating. Maybe he can indicate that he is going to bring a group of top Business Leaders in an "Advisory Cabinet" position to the Presidency including those who will represent the minority groups and a team of respected Economists to be special advisors to the President. Above all things, the President should stress he is going to marshal the brains of this country to help him move America forward, and that the people he will put in the cabinet, appoint and/or ask to work with him are going to have to pass the litmus test of being there to serve the people. Perhaps even ask Ross Perot to head up such a brain trust.

Most importantly the President should ask the American people to help him effect these changes to get the country moving by changing the congress. Give Ross Perot credit for the language and use the phrase to "clean out the barn". Ask the American people to give him a Republican Congress to work with him. A congress to be held accountable. A congress which is there to effect change and to serve the American People without regard to political partisanship.

Finally, in the last talk from the oval office, the President should stress his experience and contrast that against the other candidates who will spend a year or longer learning how things operate operate in Washington. He should ask for their support and to give him four more years to put into effect the changes that the ending of the Cold War will now permit.

He might invoke the words of Roosevelt "...that all we have to fear is fear itself..." , and by making reference to how this country pulled together in 1940-44 era.

We did it then and we can do it now. and George Bush is the one to lead the way with an entire new team. A team that already has a running head start over the opposition because they are on the job now, they can be put in place the day after election.

Again let me stress the idea of several "Fireside Chats" - entitled **"The President Speaks-Issues and Answers for a New and Better America"** from the White House with the American people, so as to put the President above the fray, and so the American People cannot say he didn't address the issues.

I trust that these comments will be of help to you and the President, and rest assured he will have my vote.

Cordially,

Robert E. Shaw

Robert E. Shaw, J.D.
Retired Member of the Texas Bar

NRN

PROGRESS

FIE

FREEMAN INDUSTRIAL ENTERPRISES
CORPORATION

HENRY E. FREEMAN
PRESIDENT

415 SAW MILL ROAD • STAMFORD, CONNECTICUT 06903
TELEPHONE 203 968-2400
~~FAX 203-968-2791~~
Fax 203-968-1828

October 20, 1992

Dear Mr. Baker:

First of all I would like to thank you for the message you sent me through Ms. Jackson in response to my letter of ~~September 17th.~~

While the President did a lot better last night during the debate, the outlook is still pretty grim unless the voters are hit with something more compelling, so that they will have second thoughts when they enter the voting booth. The number one issue is the pocketbook, and it should be made crystal clear what the consequences are if Clinton should be elected.

Mr. Perot's campaign manager, Mr. Swindle, said last week on CNN national television that "a Clinton Presidency would mean the most disastrous four years in American history!" This says it all in a nutshell and should be quoted loud and clear.

The vastly accelerated rate of inflation under a Clinton Presidency will deprive our citizens of a good part of their life's savings, and interest rates will shoot up again considerably with bad affects on business and for new home buyers. More inflation will also mean much higher prices, and consequently a lot of labor unrest. These points cannot be made strongly enough.

We are at the bottom of this present economic cycle and by the middle of next year, things will be already much better under President Bush.

The President's vast experience in foreign affairs - so closely connected with our domestic problems - is greatly beneficial to the country, and it takes a long time to accumulate such enormous experience. The President's and your prestige and popularity abroad will be vital in the coming months and years. It was only a few days ago that Henry Kissinger, who had just returned from Russia, remarked that Russia was at the brink of great turmoil even as soon as within the next few weeks. People have to be made to realize that we are heading towards very turbulent waters and we need an experienced captain to steer the Ship of State!

Only this morning I read in the New York Times that China, with over a billion people, is switching to a Capitalistic Free-Market Economy. This eventually will help to bring about booming times way into the 21st century. The President was certainly right not to close the door to China, as the Democrats urged him to do, but instead walk a fine line between firmness as to human rights, and at the same time maintain a somewhat friendly relationship.

I know that it is a long shot at this late hour, but any constructive suggestions may still prove to be very helpful.

With best regards and all good wishes, I am,

Sincerely,

Henry Freeman

Henry H. Freeman

The Honorable James Baker
Chief of Staff
The White House
Washington, DC 20500

friend?

NRN

James Baker
White House Chief of Staff
1600 Pennsylvania Ave.
Washington, D.C.

There is no question on Bill Clinton's patriotism or character.

He demonstrated both when he chose his place, not on the heights with Nathan Hale, Alvin York, Colin Kelley, Audie Murphy and James Stockdale, but chose to forever remain in the abyss of shame with those who try to make hero's of themselves by proclaiming how much courage it takes to be a coward. Everyone knows the truth is not within Slick Willie.

Joe

Joe Carson
13009 Sixth Place S.W.
Seattle, Washington 98146
206-243-2139

NRN

WOODY ROBINSON

October 20, 1992

Mr. James Baker
The White House
1600 Pennsylvania Ave., N.W.
Washington, D. C. 20500

Dear Mr. Baker:

Since the vote of the undecided has become essential for the President, I urge you to consider the following audio suggestion for a TV commercial to be aired Sunday and Monday prior to the election:

> Before you vote Tuesday review all the fears and distrust you have about the governor from the little state of Arkansas before you make him the President of your United States ... the Commander in chief of your armed forces ... the most powerful person on your planet earth ... and the resident (along with his wife) of your White House.

Sincerely,

Woody Robinson

CORPORATE COMMUNICATORS

2520 Tangley, Suite 200, Houston, Texas 77005
713 522-2456

NRN

MARVIN CHURCH
1319 MANZANITA DRIVE
MILLBRAE, CALIFORNIA 94030

October 16, 1992

PERSONAL ATTENTION

Mr. James Baker
White House Chief of Staff
and Campaign Manager
The White House
Washington, D.C. 20077

Dear Mr. Baker:

To introduce myself, I am a "charter member" of the Presidential Task Force and 1992 Campaign Trustee. I am a retired Councilman, Mayor and 20 years San Mateo County Clerk-Recorder and Chief Election Officer, an elected office.

The purpose of this writing, is to make a suggestion. The only thing people are listening to are the two T's, so press the two T's: Clinton's proposed spending program and resultant TAXES and lack of TRUST in Clinton. Press through last minute TV ads. Saturate the airways.

There are a lot of undecided voters and a lot of voters aren't too fond of Clinton but told the pollsters they are going to vote for Clinton. They will vote for Clinton unless at the last minute they are afraid of Clinton's Presidency.

A Bush loss will throw the nation back 50 years. So, try the two "T's" thru TV ads and radio.

Sincerely,

Marvin Church

Marvin Church

NRN

TOYOTA

C. Douglas Smith
Corporate Manager
Government and Industry Relations

Toyota Motor Sales, U.S.A., Inc.
1850 M Street, N.W., Suite 600
Washington, DC 20036
(202) 775-1700

October 21, 1992

Mr. James Baker
Chief of Staff
The White House
1600 Pennsylvania Ave., NW
Washington, D.C. 20500

Dear Mr. Baker:

We thought you would be pleased with the enclosed announcement regarding increasing exports of our U.S. manufactured vehicles.

Please call if you have any questions.

Sincerely,

Doug Smith

Attachment

FOR IMMEDIATE RELEASE
TMS--118--92

TOYOTA EXPANDS EXPORT PROGRAM; BEGINS SHIPPING CAMRY WAGONS TO MIDDLE EAST

Torrance, Calif., October 21, 1992 -- Toyota's U.S. export program took another step forward as the company began shipping Camry Wagons to the Middle East. With the addition of the Middle East Camry Wagons, Toyota's 1992 exports of U.S.-built vehicles will total approximately 45,000 units.

In 1992, some 700 Camry Wagons will be shipped from the port of Wilmington, Del., to Saudi Arabia, Oman, United Arab Emirates, Kuwait, Bahrain and Qatar. U.S. exports to the Middle East are expected to climb to 3,600 in 1993.

Camry Wagon production began in March 1992 at Toyota Motor Manufacturing (TMM) in Georgetown, Ky. The Camry Wagons account for approximately 40 percent of Toyota's total worldwide exports from the U.S. Exports of left- and right-hand-drive Kentucky-built wagons to Europe and Canada began in the spring. Exports to Japan began in August.

Toyota also exports TMM-made Camry sedans and New United Motor Manufacturing, Inc. (NUMMI)-built Corollas to Taiwan. NUMMI is Toyota's joint venture with General Motors in Fremont, Calif.

- more -

"This is just the most recent step in Toyota's U.S. export program," said Yale Gieszl, executive vice president, Toyota Motor Sales, U.S.A. "We plan to increase exports of U.S.-built vehicles and parts and accessories as quickly as possible."

Toyota began shipping Corollas from the U.S. to Taiwan in 1988. Annual exports have grown from 200 vehicles to more than 24,000 Camry and Corolla units last year.

"Toyota continues to expand its U.S. design, engineering, manufacturing and export capabilities to meet customer needs in an increasingly global market," said Gieszl. "These efforts allow such plants as TMM and NUMMI to provide high-quality, U.S.-built vehicles to the Middle East and other world markets."

# # #

contact: Mindy Geller/Carol Traeger
Toyota Motor Sales, U.S.A., Torrance, Calif.
310-618-5204/5297

SASCO CAPITAL INC.

NRN

FAX COVER SHEET

DATE: 10/23/92

TO: JAMES A. BAKER, III - CHIEF OF STAFF

PHONE:

CO./DEPT: THE WHITE HOUSE

FROM: LEE C. GARCIA

PHONE: 203/254-6811

FAX NUMBER: 202/456-2461

TOTAL NUMBER OF PAGES: 6
(including cover)

PLEASE ACKNOWLEDGE RECEIPT: (203) 254-6800

SASCO FAX: (203) 259-3842

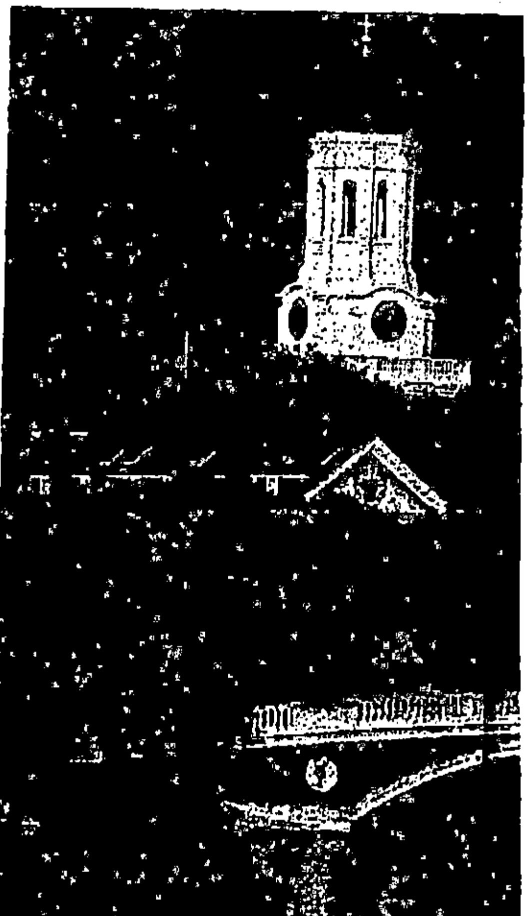
THE BEST UNIVERSITY

HARVARD HAD A NEW PRESIDENT AND A TUMULTUOUS YEAR, BUT IT WON TOP HONORS FOR THE THIRD YEAR IN A ROW

In his first year on the job as Harvard's 26th president, Neil Rudenstine had a rather short-lived honeymoon. First, the university minister, Rev. Peter J. Gomes, announced publicly that he was gay, prompting cries for his dismissal. Then a $42 million deficit raised fears that either tuition—already a lofty $16,454—would rocket even higher or financial aid would plummet. Finally, racial tensions were exacerbated by a series of disconnected events—a visit by controversial black-studies Prof. Leonard Jeffries; the posting by a conservative student group of a flier showing a black woman stripping before an audience of white men, and the angry reaction to the Rodney King verdict and the Los Angeles riots.

Rudenstine, whose mild demeanor hides considerable inner strength, responded with energy and conviction that surprised even some of his backers at Harvard, which for the third consecutive year ranked No. 1 in the prestigious national-university category of the *U.S. News* survey. He rebuffed Gomes's detractors, reasserted the school's policy of need-blind admissions and declared that the budget gap would not be bridged through inordinate tuition increases or cuts in academic programs.

A pizza tribute. Rudenstine repeatedly met with student groups on race issues, displaying a personal touch that some feel had been lacking at the end of the tenure of his predecessor, Derek Bok. "Bok cared, but Rudenstine cares more," says Julian Barnes, a senior who is president of *The Harvard Crimson.*



STRANGE FACT:

UNIVERSITY OF ARKANSAS AT FAYETTEVILLE IS RANKED POORLY AS A 4TH QUARTILE NATIONAL UNIVERSITY BY U.S. NEWS & WORLD REPORT STUDY OF AMERICA'S BEST COLLEGES.

PERHAPS THIS COULD BE HELPFUL.

Rank name	Overall score	Academic reputation rank	Student selectivity rank	Faculty resources rank
1. Harvard University	100.0	1	1	4
2. Princeton University	99.2	3	4	3
3. Yale University	99.1	3	2	20
4. Stanford University	99.0	3	5	5
5. California Institute of Technology	98.8	8	3	1
6. Massachusetts Institute of Technology	98.8	1	6	6
7. Dartmouth College (N.H.)	96.2	15	9	21
7. Duke University (N.C.)	96.2	12	10	9
9. University of Chicago	95.8	8	24	2
10. Columbia University (N.Y.)	95.7	12	13	12
11. Cornell University (N.Y.)	95.0	3	11	18
12. Rice University (Texas)	94.4	20	7	8
13. Northwestern University (Ill.)	93.5	20	19	7
14. University of Pennsylvania	93.2	12	15	20
15. Johns Hopkins University (Md.)	93.0	8	29	24
16. University of California at Berkeley	90.8	3	12	21
17. Georgetown University (D.C.)	90.7	31	17	18
18. Brown University (R.I.)	89.7	15	8	48
19. Carnegie Mellon University (Pa.)	89.2	20	36	15
20. Washington University (Mo.)	88.7	26	37	29
21. Emory University (Ga.)	88.2	38	35	17
22. University of Virginia	88.1	15	14	37
23. University of California at Los Angeles	87.8	15	16	40
24. University of Michigan	87.4	8	34	35
25. Vanderbilt University (Tenn.)	86.8	26	44	22

AMERICA'S CAMBRIDGE

#1 NATIONAL UNIVERSITY: HARVARD

HARVARD, ON THE BANKS OF THE CHARLES RIVER, HAS BEEN THE TOP-RANKED UNIVERSITY FOR THREE OF THE SIX YEARS OF THE *U.S. NEWS* SURVEY OF AMERICA'S BEST COLLEGES. IN FOUR OF THOSE YEARS, HARVARD, YALE, PRINCETON AND STANFORD FINISHED FIRST, SECOND, THIRD OR FOURTH. THE ONLY SCHOOL TO BREAK THE BIG FOUR MONOPOLY: THE CALIFORNIA INSTITUTE OF TECHNOLOGY, WHICH CAME IN THIRD IN 1989 AND FOURTH IN 1990.

• • • • • • • •

JOINING THE TOP 25 THIS YEAR: EMORY UNIVERSITY IN ATLANTA. IT REPLACED THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL.

Other students were even more enthusiastic. A sign made of pizza boxes and strung across Harvard Yard in April proclaimed, "We Love Neil."

Harvard's sense of reinvigoration is evident elsewhere. Renowned black scholar Henry Louis Gates Jr. breathed new life into the once moribund Afro-American Studies department with such ventures as recruiting filmmaker Spike Lee to teach a cinema course. Of 1,000 students who tried to get in, only 61 were accepted. The university took its first steps toward establishing an environmental-studies major by creating two new introductory courses in environmental science. And the naming of economics Prof. Jerry Green as provost—a post vacant since 1953—will help consolidate resources and build interdisciplinary programs among Harvard's 13 fiercely independent schools.

Harvard's revitalization is symbolized by the scaffolding ringing the Yard, part of a $70 million rehabilitation of 16 venerable but run-down dormitories. "One of the complexities is to be restorative, without changing the fundamental nature or historic spirit of the buildings," says Fred Jewett, dean of Harvard College. For Neil Rudenstine and the 357-year-old institution under his command, the task is the same. ■

BY RICHARD J. NEWMAN

Finan. resources rank	Student satisfaction rank	Midpoint SAT/ACT score	SAT ACT 25-75 percen.	Freshmen in top 10% of HS class	Acceptance rate	Faculty with doctorate	Student/faculty ratio	Educ. program per student	Graduation rate	Freshman retention rate
8	1	1400	1310-1490	90%	16%	99%	11/1	$30,889	96%	97%
11	3	1355	1260-1450	90%	16%	95%	8/1	$28,252	94%	99%
4	6	1365	1270-1460	95%	22%	96%	14/1	$37,549	93%	98%
5	11	1345	1250-1440	91%	20%	100%	14/1	$33,645	89%	98%
1	32	1405	1320-1490	98%	29%	100%	6/1	$59,532	76%	94%
7	13	1370	1280-1460	93%	31%	90%	8/1	$30,069	89%	97%
9	2	1306	1212-1400	84%	25%	99%	11/1	$29,852	95%	96%
13	5	1310	1210-1410	88%	20%	96%	13/1	$24,636	93%	99%
6	25	1300	1190-1410	70%	45%	100%	7/1	$35,863	80%	93%
10	8	1295	1200-1390	77%	32%	93%	10/1	$25,734	90%	95%
19	20	1275	1170-1380	84%	31%	97%	18/1	$20,155	85%	95%
24	15	1345	1231-1459	86%	21%	100%	9/1	$19,931	88%	95%
17	18	1245	1140-1350	82%	47%	100%	11/1	$22,661	87%	95%
20	16	1295	1190-1400	82%	47%	99%	11/1	$21,396	88%	96%
2	17	1320	1230-1410	68%	49%	94%	9/1	$50,317	87%	94%
60	47	1215	1070-1360	95%	40%	98%	18/1	$11,890	70%	92%
27	9	1235	1130-1340	70%	32%	91%	12/1	$18,366	90%	96%
29	7	1305	1200-1410	87%	23%	90%	13/1	$18,211	91%	96%
18	49	1220	1090-1350	68%	55%	89%	9/1	$21,561	69%	86%
3	26	1210	1100-1320	63%	66%	98%	10/1	$42,026	79%	94%
15	23	1200	1100-1300	88%	64%	90%	12/1	$24,266	81%	90%
61	12	1220	1110-1330	74%	29%	90%	13/1	$12,775	89%	97%
26	68	1160	1030-1290	92%	47%	98%	18/1	$19,762	84%	94%
39	24	1175	1050-1300	65%	64%	98%	19/1	$14,237	80%	95%
23	29	1180	1080-1280	54%	65%	97%	11/1	$18,346	77%	89%

■ **HOW TO READ THIS TABLE:**
For full details on the *U.S. News* ranking methodology see Page 6.

■ **How the rankings were determined:** Data for each of the five attributes—reputation, selectivity, faculty resources, financial resources and student satisfaction—were converted to percentiles. The highest raw score for any attribute or subattribute was valued at 100 percent. Next, all the other scores were taken as a percentage of that top score and then totaled. The five attributes for each school were then numerically ranked in descending order and weighted: Financial resources counted for 18 percent, student satisfaction 7 percent and the other three 25 percent each. The weighted numbered ranks for each school were totaled and compared with the weighted totals for all the others in its category. The highest ranking school was the one with the lowest total. Its overall score was converted into a percentile of 100. The totals for the other schools were then translated into a percentage of the top score. The schools were then ranked in descending order.

■ **Data for test scores, acceptance rate and high-school class standing** are for the fall 1991 entering freshman class.

■ **1991 student/teacher ratios** use full-time-equivalent (FTE) total faculty and students excluding law and medical schools. 1991 percentage of full-time faculty with doctorate includes highest terminal degree.

■ **SAT and ACT 25th-75th percentile scores** are the test scores at the 25th and 75th percentiles of freshmen enrolled. Schools with a range show both that range and an estimated midpoint.

■ **Total education program per student** is a school's total fiscal 1991 spending on instruction, student services, administration and academic support including computers and libraries—per FTE student.

■ **Graduation rate** is the average percentage of 1983-86 freshmen who graduated within five years. Freshman retention is the average percentage of 1987-90 freshmen who became sophomores.
Schools with the same numbered rank were tied in overall scores.

BEST OF THE REST

HERE ARE THE 179 OTHER NATIONAL UNIVERSITIES AND 115 NATIONAL LIBERAL ARTS COLLEGES.

****

THEY ARE LISTED ALPHABETICALLY WITHIN QUARTILES.

PHIL SCHERMEISTER – HARMONY HOUSE

BRIGHAM YOUNG UNIVERSITY

School name (State)	Academic reputation rank	Avg./midpt. SAT/ACT score	SAT/ACT 25-75 percentile	Fresh. in top 10% of HS class	Acceptance rate	Faculty with PhD	Student/faculty ratio	Educ. program per student	Fresh. ret. rate	Grad. rate
NATIONAL UNIVERSITIES: QUARTILE ONE										
Boston College	60	1195	1100-1290	79%	56%	95%	17/1	$ 9,554	94%	85%
Brandeis University (MA)	40	1215	1110-1320	46%	73%	93%	9/1	$16,848	88%	75%
Case Western Reserve University (OH)	48	1210	1090-1330	68%	77%	97%	11/1	$20,667	91%	66%
College of William and Mary (VA)	40	1250	1140-1360	73%	35%	91%	14/1	$ 9,082	95%	84%
Georgia Institute of Technology	31	1190	1080-1300	68%	62%	90%	20/1	$10,127	85%	65%
Lehigh University (PA)	70	1170	1070-1270	37%	65%	99%	13/1	$13,294	93%	86%
New York University	48	1145	1040-1250	70%	64%	90%	13/1	$20,100	86%	66%
Pepperdine University (CA)	101	1060	950-1170	61%	55%	98%	11/1	$14,660	80%	61%
Rensselaer Polytechnic Institute (NY)	48	1205	1090-1320	59%	78%	98%	16/1	$12,994	86%	72%
Rutgers State Univ. at New Brunswick (NJ)	53	1120	1000-1240	37%	55%	90%	20/1	$ 9,755	90%	70%
SUNY at Buffalo	53	1100	1000-1200	30%	45%	95%	17/1	$10,911	87%	54%
Tufts University (MA)	53	1270	1180-1360	73%	47%	99%	10/1	$17,530	98%	90%
Tulane University (LA)	53	1155	1040-1270	44%	73%	98%	15/1	$13,436	90%	75%
University of California at Davis	38	1065	930-1200	90%	49%	100%	20/1	$15,433	88%	67%
University of California at Irvine	53	1030	N/A	85%	69%	96%	22/1	$14,570	80%	58%
University of California at Riverside	81	1000	880-1120	80%	73%	99%	14/1	$12,494	87%	65%
University of California at San Diego	40	1141	N/A	95%	56%	97%	20/1	$17,347	91%	55%
University of Florida	48	1125	1030-1220	67%	71%	95%	16/1	$11,096	90%	51%
University of Illinois at Urbana	20	1138	1016-1260	55%	72%	88%	16/1	$ 8,312	95%	73%
Univ. of North Carolina at Chapel Hill	20	1119	N/A	71%	37%	94%	13/1	$14,803	94%	76%
University of Notre Dame (IN)	38	1265	1160-1370	76%	42%	95%	14/1	$12,986	97%	93%
University of Rochester (NY)	48	1150	1030-1270	53%	83%	98%	12/1	$22,304	92%	74%
University of Southern California	40	1095	980-1210	42%	73%	93%	13/1	$16,083	86%	62%
University of Texas at Austin	20	1114	994-1234	49%	69%	97%	20/1	$ 6,713	84%	58%
University of Washington	26	1030	900-1160	54%	72%	89%	14/1	$15,419	91%	52%
University of Wisconsin at Madison	15	1100	970-1230	33%	75%	95%	15/1	$ 9,805	95%	64%
QUARTILE TWO										
American University (DC)	111	1135	1040-1230	39%	78%	90%	13/1	$10,527	86%	64%
Boston University	60	1150	1050-1250	42%	73%	82%	14/1	$15,287	84%	65%
Clark University (MA)	111	1070	960-1180	32%	75%	99%	12/1	$11,738	86%	74%
Clarkson University (NY)	139	1140	1030-1250	43%	89%	90%	16/1	$10,107	88%	74%
Clemson University (SC)	101	1025	920-1130	38%	66%	83%	18/1	$ 7,817	86%	66%
Colorado School of Mines	81	1165	1040-1290	58%	83%	90%	13/1	$11,706	85%	60%
Florida State University	70	1080	970-1190	50%	64%	89%	23/1	$ 7,005	86%	47%
Fordham University (NY)	89	1070	950-1190	34%	76%	96%	11/1	$10,454	93%	78%
George Washington University (DC)	70	1160	1040-1280	39%	74%	93%	13/1	$13,306	86%	67%
Howard University (DC)	111	875	770-980	10%	51%	89%	8/1	$21,968	77%	33%
Illinois Institute of Technology	101	1120	1000-1240	47%	80%	87%	12/1	$12,350	85%	51%
Indiana University at Bloomington	26	1000	N/A	28%	83%	93%	21/1	$ 8,484	88%	61%
Iowa State University	70	985	820-1150	27%	80%	88%	19/1	$ 8,045	82%	55%
Loyola University Chicago	123	1000	880-1120	24%	78%	96%	11/1	$11,051	85%	58%
Miami University (OH)	70	1135	1040-1230	47%	81%	87%	18/1	$ 7,568	92%	77%
Michigan State University	40	995	870-1120	26%	78%	94%	18/1	$ 8,742	88%	61%
North Carolina State Univ. at Raleigh	81	1045	940-1150	37%	69%	81%	16/1	$ 8,973	90%	61%
Ohio State University	31	905	850-1140	26%	79%	95%	15/1	$10,981	83%	46%
Pennsylvania State Univ. at Univ. Park	31	1081	970-1191	43%	54%	88%	19/1	$ 8,924	83%	57%
Polytechnic University (NY)	123	1090	960-1220	45%	87%	93%	10/1	$13,601	78%	66%
Purdue University at West Lafayette (IN)	31	1060	870-1250	35%	81%	99%	15/1	$ 8,170	84%	61%
Rutgers State University at Newark (NJ)	101	930	810-1050	22%	45%	95%	16/1	$10,317	84%	49%
SUNY at Albany	81	1120	1040-1200	24%	67%	99%	18/1	$ 9,105	89%	65%
SUNY at Binghamton	81	1150	1040-1260	71%	40%	92%	18/1	$ 8,246	93%	72%
SUNY at Stony Brook	60	960	835-1085	23%	61%	95%	16/1	$13,441	83%	51%
Southern Methodist University (TX)	89	1055	950-1160	40%	63%	87%	13/1	$11,820	86%	67%
Stevens Institute of Technology (NJ)	139	1150	1030-1270	51%	73%	84%	13/1	$14,871	85%	74%
Syracuse University (NY)	60	1085	960-1200	28%	72%	84%	14/1	$ 8,789	92%	74%
Texas A&M University at College Station	53	1055	940-1170	44%	85%	90%	18/1	$ 8,048	82%	60%
University of Arizona	40	990	850-1130	32%	85%	94%	23/1	$ 9,506	76%	39%
University of California at Santa Barbara	80	1060	950-1170	90%	68%	91%	21/1	$ 9,937	87%	57%
University of California at Santa Cruz	81	1070	940-1200	98%	67%	100%	21/1	$10,204	85%	44%
University of Cincinnati	111	990	860-1120	25%	80%	90%	17/1	$12,077	78%	42%
University of Colorado at Boulder	40	1070	960-1180	32%	74%	92%	24/1	$ 7,615	83%	56%
University of Connecticut at Storrs	89	1045	940-1150	25%	62%	94%	17/1	$ 8,121	87%	63%
University of Delaware	81	1043	935-1150	21%	68%	81%	18/1	$ 9,934	86%	66%
University of Denver	139	990	880-1100	30%	59%	60%	15/1	$10,183	82%	62%
University of Georgia	60	1005	900-1110	35%	70%	95%	14/1	$ 7,283	89%	55%
University of Iowa	36	25	22-27	21%	87%	98%	18/1	$10,862	83%	53%
University of Kansas	60	23	20-26	25%	65%	96%	20/1	$ 8,833	80%	48%
University of Maryland at College Park	40	1080	960-1200	24%	69%	91%	17/1	$ 8,605	50%	51%
University of Miami (FL)	89	1060	920-1200	37%	79%	100%	14/1	$15,827	80%	55%
University of Minnesota at Twin Cities	26	1040	890-1190	27%	67%	89%	17/1	$14,874	79%	28%
University of Missouri at Columbia	60	25	22-28	31%	75%	85%	16/1	$ 8,836	80%	52%
University of Missouri at Rolla	123	1145	1010-1280	45%	98%	98%	13/1	$ 9,885	54%	41%
University of Oklahoma	89	24	21-26	30%	86%	95%	16/1	$10,405	73%	36%
University of Pittsburgh—Main Campus	63	980	870-1090	21%	81%	92%	14/1	$12,249	86%	58%
University of Tulsa (OK)	164	1105	980-1230	43%	89%	86%	11/1	$10,463	78%	68%

FOR A DETAILED EXPLANATION OF THE U.S. NEWS METHODOLOGY, SEE PAGE 8. FOR AN EXPLANATION OF THE STATISTICS, SEE PAGE 27.

School name (State)	Academic reputation rank	Avg./midpt. SAT/ACT score	SAT/ACT 25-75 percentile	Frosh. in top 10% of HS class	Acceptance rate	Faculty with PhD	Student/faculty ratio	Educ. program per student	Frosh. ret. rate	Grad. rate
University of Utah	70	23	20-28	N/A	95%	100%	9/1	$ 9,093	61%	N/A
University of Vermont	89	1055	950-1180	26%	73%	87%	14/1	$11,660	86%	74%
Virginia Tech	70	1085	970-1200	34%	70%	89%	14/1	$ 8,652	71%	64%
QUARTILE THREE										
Arizona State University	60	985	840-1090	26%	74%	92%	20/1	$ 7,904	69%	38%
Auburn University–Main Campus	89	1080	979-1199	23%	80%	88%	17/1	$ 6,601	85%	57%
Baylor University (TX)	70	1060	930-1170	40%	90%	73%	18/1	$ 6,967	85%	67%
Brigham Young University at Provo (UT)	81	26	N/A	46%	77%	78%	21/1	N/A	80%	25%
Catholic University of America (DC)	111	1060	940-1180	26%	91%	95%	10/1	$10,684	82%	62%
Colorado State University	101	1005	N/A	25%	83%	87%	19/1	$ 7,643	80%	49%
Drake University (IA)	139	1030	900-1160	34%	91%	93%	16/1	$ 7,980	85%	60%
Drexel University (PA)	123	1042	814-1270	23%	70%	96%	15/1	$ 8,446	74%	67%
Duquesne University (PA)	164	1000	870-1130	34%	87%	97%	15/1	$ 7,396	87%	69%
Florida Atlantic University	188	1002	902-1102	N/A	62%	91%	16/1	$10,005	80%	41%
Florida Institute of Technology	176	1090	N/A	28%	50%	94%	13/1	$ 7,283	78%	54%
Hofstra University (NY)	139	1055	950-1160	25%	68%	88%	14/1	$ 8,826	89%	60%
Kansas State University	101	23	19-28	25%	79%	88%	15/1	$ 5,402	77%	42%
Louisiana State Univ. at Baton Rouge	111	23	20-26	26%	79%	85%	16/1	$ 8,476	73%	28%
Marquette University (WI)	125	1035	920-1150	36%	81%	92%	14/1	$ 8,250	89%	72%
Mississippi State University	164	23	19-27	47%	72%	85%	18/1	$ 5,719	61%	46%
New School for Social Research (NY)	111	1155	1070-1240	22%	54%	73%	8/1	$11,989	81%	72%
Ohio University	89	23	21-25	20%	79%	89%	21/1	$ 7,347	84%	72%
Oregon State University	60	960	820-1100	N/A	81%	86%	13/1	$ 7,843	77%	43%
St. John's University (NY)	123	919	N/A	19%	54%	79%	21/1	$ 6,353	73%	60%
St. Louis University (MO)	123	1020	880-1160	24%	88%	83%	13/1	$15,098	82%	65%
Temple University (PA)	101	960	850-1070	17%	69%	86%	15/1	$10,494	71%	45%
Texas Christian University	123	995	870-1120	29%	76%	88%	17/1	$ 8,584	77%	56%
Texas Tech University	123	940	830-1050	24%	67%	90%	24/1	$ 5,864	66%	35%
University of Alabama at Birmingham	111	20	N/A	N/A	84%	91%	16/1	$15,145	67%	23%
University of Alabama at Tuscaloosa	123	935	800-1070	36%	79%	76%	19/1	$ 6,330	79%	46%
University of Hawaii at Manoa	123	980	870-1090	N/A	77%	82%	14/1	$11,640	N/A	42%
University of Houston–Univ. Park	123	975	850-1090	37%	69%	79%	22/1	$ 6,158	70%	18%
University of Idaho	139	965	840-1090	23%	96%	91%	14/1	$ 9,034	55%	36%
University of Illinois at Chicago	89	940	808-1071	21%	66%	82%	13/1	$12,301	69%	26%
University of Kentucky	89	24	21-26	N/A	80%	98%	21/1	$10,697	77%	41%
University of Louisville	158	20	N/A	17%	84%	69%	18/1	$ 9,991	68%	27%
University of Maryland, Baltimore County	164	1025	920-1130	24%	61%	84%	17/1	$ 7,012	70%	30%
University of Massachusetts at Amherst	70	1008	885-1130	14%	83%	95%	18/1	$ 8,663	81%	60%
University of Mississippi	123	24	21-26	31%	88%	83%	22/1	$ 6,108	76%	47%
University of Missouri at Kansas City	158	24	21-27	44%	54%	95%	11/1	$12,048	71%	29%
University of Nebraska at Lincoln	70	22	18-25	19%	93%	89%	18/1	$ 6,355	75%	43%
University of New Hampshire	111	1050	940-1160	29%	75%	89%	17/1	$ 7,670	85%	63%
University of New Mexico–Main Campus	101	22	19-24	27%	85%	89%	19/1	$ 7,377	71%	24%
University of Oregon	60	1020	900-1140	25%	87%	79%	18/1	$ 8,689	81%	41%
University of Rhode Island	111	960	870-1050	15%	75%	85%	17/1	$ 7,719	77%	56%
University of San Francisco	111	975	880-1060	24%	76%	78%	17/1	$ 9,425	80%	53%
University of South Carolina at Columbia	101	945	830-1050	24%	83%	73%	17/1	$ 8,098	81%	56%
University of South Florida	158	1020	906-1135	26%	54%	88%	20/1	$10,008	73%	35%
University of Tennessee at Knoxville	70	990	880-1120	26%	72%	84%	15/1	$ 7,472	79%	43%
University of Wisconsin at Milwaukee	111	22	N/A	17%	73%	88%	17/1	$ 7,217	60%	28%
University of Wyoming	139	22	19-25	22%	80%	90%	15/1	$ 7,649	70%	34%
Utah State University	158	925	790-1060	26%	87%	94%	17/1	$ 7,015	58%	57%
Virginia Commonwealth University	123	980	880-1080	10%	71%	87%	14/1	$11,163	63%	35%
Washington State University	89	930	810-1050	31%	84%	89%	18/1	$ 9,475	84%	48%
Wayne State University (MI)	123	20	17-23	N/A	70%	80%	11/1	$10,006	76%	31%
Yeshiva University (NY)	101	1135	1000-1270	N/A	79%	96%	11/1	$20,372	85%	56%
QUARTILE FOUR										
Adelphi University (NY)	164	1035	940-1130	15%	71%	82%	12/1	$ 9,855	66%	53%
Andrews University (MI)	200	25	N/A	14%	81%	86%	11/1	$ 9,877	67%	35%
Ball State University (IN)	158	783	610-955	17%	77%	70%	18/1	$ 7,251	70%	62%
Biola University (CA)	204	983	825-1140	20%	85%	55%	14/1	$ 8,489	78%	70%
Bowling Green State University (OH)	139	965	850-1080	17%	76%	85%	21/1	$ 7,057	81%	55%
Cleveland State University (OH)	188	885	N/A	11%	100%	96%	19/1	$ 7,050	54%	26%
East Texas State University	200	861	N/A	N/A	87%	90%	21/1	$ 4,848	40%	29%
Georgia State University	139	871	752-990	9%	85%	90%	20/1	$ 7,604	78%	27%
Hahnemann University (PA)	164	931	N/A	N/A	42%	N/A	7/1	$24,059	87%	88%
Idaho State University	176	21	18-23	N/A	72%	91%	18/1	$ 6,288	58%	44%
Illinois State University	164	21	18-23	9%	75%	80%	22/1	$ 5,118	77%	40%
Indiana State University at Terre Haute	176	810	680-940	8%	85%	72%	15/1	$ 7,370	64%	53%
Kent State University (OH)	139	870	740-1000	9%	90%	85%	19/1	$ 6,463	76%	37%
La Sierra University (CA)	188	895	720-1070	N/A	72%	76%	11/1	$10,060	84%	46%
Louisiana Tech University	188	21	18-24	15%	100%	78%	21/1	$ 4,620	65%	35%
Memphis State University	176	23	20-26	N/A	66%	83%	18/1	$ 6,350	69%	28%
Middle Tennessee State University	197	20	N/A	N/A	75%	69%	19/1	$ 4,723	67%	42%
Mississippi College	197	22	N/A	30%	70%	78%	16/1	$ 5,354	77%	54%
Montana State University	164	980	850-1110	19%	65%	79%	16/1	$ 4,643	70%	51%

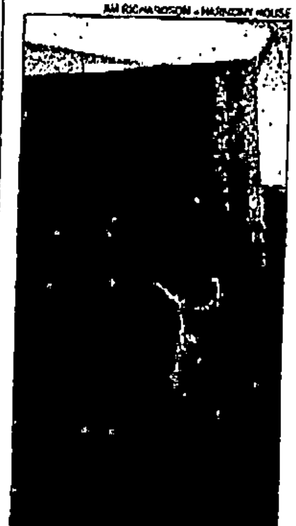
DAN DRY - HARMONY HOUSE

OHIO UNIVERSITY

SCOTT GOLDSMITH - HARMONY HOUSE

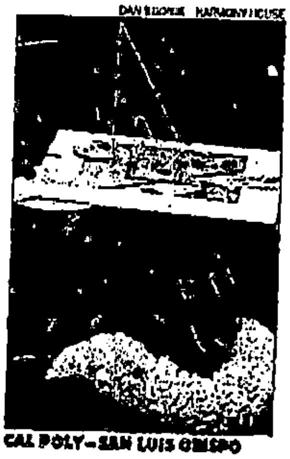
UNIVERSITY OF PITTSBURGH

JIM RICHARDSON - HARMONY HOUSE



ARIZONA STATE UNIVERSITY

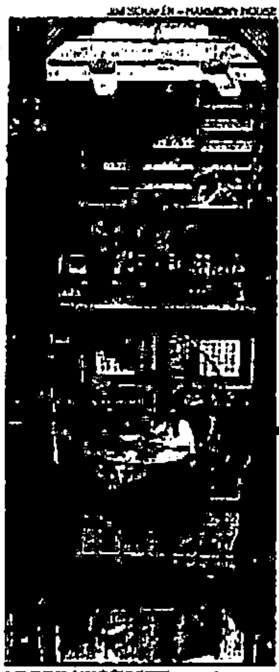
DAN [illegible] HARMONY HOUSE



CAL POLY–SAN LUIS OBISPO

NOTE: THESE ARE SCHOOLS THAT DID NOT RANK IN THE TOP 25 OF THEIR CATEGORIES. THEY ARE RANKED BY QUARTILE BASED ON THEIR OVERALL SCORES IN THE U.S. NEWS SURVEY. N/A MEANS NOT AVAILABLE OR SCHOOLS CHOSE NOT TO PROVIDE DATA.

JIM SCHAFER – HARMONY HOUSE



LEHIGH UNIVERSITY

PHILIP GOULD – HARMONY HOUSE

LOUISIANA TECH UNIVERSITY

SAM ABELL – HARMONY HOUSE

UNIVERSITY OF GEORGIA

School name (State)	Academic reputation rank	Avg./midpt. SAT/ACT score	SAT/ACT 25-75 percentile	Fresh. in top 10% of H.S. class	Acceptance rate	Faculty with PhD	Student/faculty ratio	Educ. program per student	Fresh. ret. rate	Grad. rate
New Mexico State University	158	18	N/A	N/A	81%	83%	18/1	$ 6,780	71%	32%
North Dakota State University	188	23	20-25	13%	84%	79%	15/1	$ 5,877	71%	46%
Northeastern University (MA)	139	955	850-1060	13%	76%	82%	15/1	$ 8,532	70%	40%
Northern Arizona University	176	21	N/A	24%	81%	87%	21/1	$ 6,082	71%	32%
Northern Illinois University	164	23	20-25	11%	60%	82%	17/1	$ 6,037	79%	49%
Nova University (FL)	200	923	815-1030	N/A	70%	65%	26/1	$ 9,890	68%	55%
Oklahoma State University	139	24	21-26	26%	87%	83%	15/1	$ 4,968	72%	36%
Old Dominion University (VA)	139	910	800-1020	16%	78%	81%	17/1	$ 6,176	60%	50%
Portland State University (OR)	176	898	770-1025	N/A	90%	79%	20/1	$ 6,273	67%	14%
Southern Illinois Univ. at Carbondale	123	20	18-22	12%	68%	67%	20/1	$ 8,788	72%	18%
Tennessee Technological University	195	22	N/A	11%	91%	64%	19/1	$ 6,339	62%	36%
Texas Woman's University	176	796	660-930	N/A	N/A	69%	14/1	$ 9,984	N/A	N/A
Union Institute (OH)	197	N/A	N/A	N/A	N/A	90%	17/1	N/A	N/A	N/A
United States International Univ. (CA)	200	760	650-870	15%	72%	69%	15/1	$10,679	58%	24%
University of Akron (OH)	188	948	748-1148	N/A	94%	80%	21/1	$ 5,343	70%	33%
University of Arkansas at Fayetteville	139	22	19-25	25%	98%	91%	15/1	$ 6,943	67%	35%
University of Maine at Orono	139	930	870-1000	27%	84%	82%	18/1	$ 7,073	79%	50%
University of Missouri at St. Louis	164	22	N/A	18%	64%	67%	16/1	$ 6,429	61%	21%
University of Montana	139	946	N/A	N/A	83%	81%	22/1	$ 5,144	65%	27%
University of Nevada at Reno	164	920	780-1060	N/A	98%	93%	18/1	$ 8,690	66%	N/A
University of New Orleans	176	1045	N/A	N/A	80%	77%	18/1	$ 4,927	57%	9%
Univ. of North Carolina at Greensboro	139	950	850-1050	20%	73%	78%	15/1	$ 6,763	78%	46%
University of North Dakota	164	950	N/A	21%	77%	78%	20/1	$ 7,425	79%	43%
University of North Texas	176	971	N/A	15%	62%	98%	24/1	$ 4,695	68%	25%
University of Northern Colorado	188	910	780-1040	11%	71%	72%	21/1	$ 5,996	34%	33%
University of South Dakota	176	22	19-24	15%	86%	78%	27/1	$ 6,259	74%	55%
University of Southern Mississippi	195	21	N/A	20%	85%	78%	23/1	$ 5,580	77%	37%
University of Texas at Arlington	139	920	750-1090	18%	70%	90%	26/1	$ 4,126	66%	23%
University of Toledo (OH)	176	905	760-1050	N/A	95%	86%	22/1	$ 5,948	69%	40%
West Virginia University	139	900	790-1010	23%	83%	85%	18/1	$ 8,108	79%	48%
Western Michigan University	176	23	20-25	22%	74%	86%	25/1	$ 5,419	80%	42%
NATIONAL LIBERAL ARTS COLLEGES: QUARTILE ONE										
Barnard College (NY)	20	1200	1100-1300	56%	65%	93%	10/1	$12,190	94%	81%
Bucknell University (PA)	24	1183	1120-1246	69%	67%	97%	14/1	$12,278	94%	87%
College of the Holy Cross (MA)	38	1190	1110-1270	62%	56%	88%	13/1	$11,118	96%	95%
Colorado College	29	1165	1060-1270	52%	48%	95%	11/1	$13,460	92%	77%
Connecticut College	33	1215	1122-1309	55%	52%	94%	12/1	$13,415	94%	91%
Franklin and Marshall College (PA)	33	1150	1050-1250	42%	60%	88%	11/1	$14,618	92%	81%
Occidental College (CA)	29	1140	1030-1250	67%	62%	96%	10/1	$14,725	88%	73%
Sarah Lawrence College (NY)	36	1145	1040-1250	32%	48%	64%	6/1	$13,206	85%	79%
Union College (NY)	44	28	26-30	42%	60%	96%	11/1	$13,772	85%	84%
University of the South (TN)	38	1145	1060-1230	40%	75%	95%	10/1	$18,641	89%	80%
QUARTILE TWO										
Agnes Scott College (GA)	70	1060	910-1190	46%	80%	97%	8/1	$17,358	78%	56%
Bard College (NY)	61	1230	1100-1360	35%	54%	90%	10/1	$12,712	87%	75%
Centre College (KY)	49	27	25-29	59%	80%	77%	10/1	$11,476	88%	70%
College of Wooster (OH)	49	1055	960-1150	26%	86%	94%	12/1	$12,107	88%	68%
Denison University (OH)	49	1090	970-1210	25%	76%	95%	12/1	$10,227	89%	76%
DePauw University (IN)	49	1155	1030-1280	44%	85%	93%	10/1	$10,381	90%	78%
Dickinson College (PA)	44	1105	1010-1200	39%	75%	95%	12/1	$11,769	96%	84%
Drew University (NJ)	70	1170	1040-1300	50%	78%	94%	13/1	$14,580	88%	77%
Earlham College (IN)	24	1115	990-1240	32%	74%	86%	12/1	$13,452	92%	73%
Furman University (SC)	56	1110	1000-1220	50%	82%	94%	13/1	$ 9,688	89%	75%
Gettysburg College (PA)	49	1134	1044-1223	41%	56%	95%	13/1	$13,857	90%	79%
Goucher College (MD)	70	1100	980-1240	22%	70%	90%	8/1	$16,514	82%	70%
Gustavus Adolphus College (MN)	61	1105	970-1240	36%	84%	77%	13/1	$ 8,414	92%	72%
Hampshire College (MA)	61	1135	1010-1260	25%	60%	80%	13/1	$15,801	85%	56%
Hobart and William Smith Colleges (NY)	61	1095	1010-1180	30%	73%	98%	12/1	$13,023	94%	79%
Kalamazoo College (MI)	44	1100	990-1210	42%	86%	89%	13/1	$11,724	89%	87%
Kenyon College (OH)	29	1185	1090-1280	46%	70%	98%	11/1	$13,007	95%	83%
Knox College (IL)	70	1045	910-1180	36%	80%	89%	12/1	$11,877	86%	75%
Lake Forest College (IL)	70	1020	910-1130	26%	62%	96%	11/1	$13,200	81%	74%
Lawrence University (WI)	36	1155	1020-1280	40%	77%	87%	10/1	$12,924	84%	71%
Macalester College (MN)	24	1230	1120-1340	56%	60%	91%	12/1	$12,455	91%	71%
Pitzer College (CA)	44	1155	1070-1240	37%	56%	100%	11/1	$14,217	92%	73%
Reed College (OR)	17	1280	1160-1400	58%	69%	86%	10/1	$13,865	96%	55%
Rhodes College (TN)	36	1215	1110-1320	57%	68%	96%	11/1	$12,238	86%	72%
St. John's College (MD)	33	1205	1100-1310	23%	84%	88%	7/1	$15,668	83%	62%
St. Lawrence University (NY)	61	1045	940-1150	N/A	72%	89%	11/1	$14,265	92%	81%
St. Olaf College (MN)	38	1115	990-1240	40%	74%	95%	11/1	$10,762	94%	76%
Scripps College (CA)	38	1200	1100-1300	49%	75%	95%	8/1	$17,871	85%	65%
Skidmore College (NY)	44	1135	1030-1240	32%	61%	93%	12/1	$15,024	92%	76%
Sweet Briar College (VA)	81	1055	1000-1110	17%	89%	92%	7/1	$18,450	75%	60%
Wabash College (IN)	56	1100	990-1210	40%	79%	93%	11/1	$13,267	87%	77%
Wells College (NY)	94	1075	980-1170	31%	85%	100%	7/1	$12,830	84%	64%
Wheaton College (IL)	76	1170	1070-1270	52%	71%	76%	12/1	$10,820	93%	78%

FOR A DETAILED EXPLANATION OF THE U.S. NEWS METHODOLOGY, SEE PAGE 6. FOR AN EXPLANATION OF THE STATISTICS, SEE PAGE 29.

SENT BY: XEROX Telecopier 7017;10-23-92 ; 11:12 : 2023337433→ E O P;# 1

FAX COVER SHEET

Please call Kinko's if transmittal is incomplete.

DATE: 10/23/92

NUMBER OF ORIGINALS INCLUDING COVER SHEET: 6

TO: JAMES BAKER III

COMPANY: WHITE HOUSE/CHIEF OF STAFF

PHONE:

FAX: (202) 456-2461

FROM: ROBERT WITALAN

COMPANY:

PHONE:

FAX:

MESSAGE:

kinko's georgetown

3329 M Street, NW • Washington, DC 20007 • Tel: (202) 965-1414 • Fax: (202) 333-7433

WRN

Withdrawal/Redaction Sheet
(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
02. Letter with Attachment	From Roger Untalan To James Baker Re: Personal experiences (5 pp.)	10/23/92	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff to the President, Office of the
Series: Baker, James A. III
Subseries: Public Correspondence Files
WHORM Cat.:
File Location: [Public Correspondence, Oct. 1992] [1]

Date Closed: 9/18/2001	**OA/ID Number:** 93013-001
FOIA/SYS Case #: 2000-0715-F **Re-review Case #:** **P-2/P-5 Review Case #:**	**Appeal Case #:** **Appeal Disposition:** **Disposition Date:**
AR Case #: **AR Disposition:** **AR Disposition Date:**	**MR Case #:** **MR Disposition:** **MR Disposition Date:**

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-3 Release would violate a Federal statute [(a)(3) of the PRA]
P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Removed as a personal record misfile.

Freedom of Information Act - [5 U.S.C. 552(b)]

(b)(1) National security classified information [(b)(1) of the FOIA]
(b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
(b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
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(b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
(b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
(b)(9) Release would disclose geological or geophysical information

OCTOBER 22,1992

NRN

CHIEF OF STAFF
MR. JAMES BAKER
WASHINGTON DC

DEAR MR. JAMES BAKER,

CONGRATULATIONS ON THE JOB YOU ARE DOING FOR THE UNITED STATES.

SIR I WILL MAKE THIS BRIEF. I HAVE A PLAN FOR OUR LOWER INCOME CLASS OF AMERICANS. THIS PLAN WILL GET THEM OFF WELFARE AND EARN THEM A DECENT LIVING AND TURN THEM INTO HOME OWNERS AS WELL AS TAX PAYING CITIZENS.

"THIS IS NOT A GIVEAWAY PROGRAM."

IF PRESIDENT BUSH WILL ALLOW ME 15 MINUTES OF HIS TIME I WILL EXPLAIN TO HIM, HOW THIS PLAN WILL WORK.

PLEASE GIVE THIS SOME CONSIDERATION, I TRULY BELIEVE THIS PLAN WILL WORK.

BELOW IS MY ADDRESS AND PHONE NUMBER.

TERRY L NESBITT

7434 BEAUFORT CIRCLE
CHARLOTTE, NC 28227
704 568-2789

NRN

IPMWHD1 WSH
1-004403A296 10/23/92
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JAMES BAKER, CHIEF OF STAFF
WHITE HOUSE
WASHINGTON DC 20500

GET CLINTON TO STAND UP BEFORE THE VIETNAM MEMORIAL IN WASHINGTON AND TELL US HOW MUCH HE LOVES AMERICA.

DR LORMAN L HOOPES, 25 N 11 ST, MILES CITY, MT 59301

1559 EST
>(EX/>390).

0624 EST

4110 Alonzo Drive
Winston-Salem, N.C. 27104
October 23, 1992
(919-768-0338)

Hon. James Baker
The White House
Washington, D.C.
FAX 1-202-456-2461

NR

Dear Sir:

The Democrats are continually harping on how bad the nation's economy is. I believe most people think conditions are improving. To Counter their adverse publicity why not select several areas which are experiencing robust business conditions and arrange an attractive TV Series displaying such areas. Such could be presented at the most appropriate times relative to the election.

I would like to suggest our area, the Triad of North Carolina, and in particular, Winston-Salem. In my opinion, we are very healthy, business-wise. The construction industry is very busy (Office buildings, malls, hospitals and housing); highways are bumper to bumper, stores and resturants are crowded. Such an approach might help. I hope so.

Sincerely,
[illegible] S. Whitehurst

L.I. BATH INC

MRN

FAX MESSAGE

TO: MR. JAMES BAKER
CHIEF OF STAFF TO
THE PRESIDENT

FROM: JOHN ROBBINS

1.) AROUND THE TIME OF THE DEMOCRATIC CONVENTION, MARIO CUOMO ON LARRY KING'S TV SHOW SAID THAT CLINTON "MUST RAISE TAXES" AT LEAST 3 DIFFERENT TIMES. THIS WOULD BE AN EXTREMELY EFFECTIVE WAY OF PROVING THE PRESIDENT'S POINT ON CLINTON.

2.) WHY NOT SHOW SHOTS OF THE DEMOCRATS OPPOSING THE PRESIDENT'S POLICY ON THE IRAQ WAR.

3.) PERHAPS THE PRESIDENT SHOULD GIVE AMERICANS A LITTLE PEP-TALK BY SAYING THAT "THE U.S. WILL LEAD THE WORLD OUT OF THIS GLOBAL RECESSION.

TOTAL PAGES TRANSMITTED: 1

OUR FAX # 516-432-2291 OUR PHONE # 516-432-2284

NWN

Grant A. Hurst
5922 Bentwood Trail
Dallas, TX 75252
(214) 248-7519

October 23, 1992

The Honorable James Baker
The White House
Washington, D. C. 20500

Re: Presidential Election

Dear Mr. Baker:

For whatever reason it is clear that President Bush has not been able to evoke the loyalty of the voters. Efforts to obtain victory at this election based on his personality, programs - proposed or implemented, or his performance in international affairs are clearly not sufficient. What we need is a massive effort focusing on the differing philosophies of government: Simply put, Bill Clinton is for more, loves it and has never done anything else in his life; President Bush favors less government in our lives, i.e., freedom of personal choice. Forget Clinton's programs and the issue of trust, focus on the most basic beliefs of the American people. The American tradition is not for more and more government. I strongly trust that if you can get the citizens of this great nation to cut through all the talk and focus on this one broad, basic issue that President Bush may still win re-election. But time is of the essence.

A few cryptic thoughts/ideas I have had in this regard are roughly outlined on the attached sheet. Admittedly these are not as glossy as some your professionals may develop but the message is there. It needs to be conveyed in a very poignant but simple manner to the voters of this nation. I have searched for a simple bumper sticker and/or pin to emphasize this point - not a pronouncement for President Bush but a denouncement of more government and Bill Clinton - but have not been successful.

I hope this is helpful. With so few days left the effort must be massive.

Sincere personal regards,

Grant A Hurst

Grant A. Hurst

c: President George Bush
Robert Teeter

1. [Vignettes of bad experiences with government bureaucracies.]

Voice/Print: If you want more of this vote for Bill Clinton; if you want the freedom to do it your way vote for George Bush.

. . . and if you want the government to "assist" you with your health care choices vote for Bill Clinton.

2. Bumper stickers/short radio-tv line: If you like the IRS you'll love Bill Clinton.

3. Clinton:
- Professional politician
- Never had a real job in the private sector
- *GOVERNMENT KNOWS BEST
- Government can make decisions for you better that you can!

*When I was growing up it was "The Family Knows Best". Bill Clinton wants to substitute the government for family.

4. How you vote on November 3rd will boil down to the question of, "What is your philosophy of government? More or less? If you want more, vote for Bill Clinton; if you want to chose your own destiny, vote for George Bush."

5. Emphasis that the untouchable two-thirds of the budget (the "entitlement programs") is a result of prior Democratic administrations - LBJ's "Great Society" for example. Bill Clinton will only add to these type programs which will, in the future if not immediately, make the deficit situation worse.

N O R T H E R N

New

Reflections

FACSIMILIE TRANSMISSION INFORMATION

DATE: 10-21-92 **TIME:** 12:05PM **TOTAL PAGES:** 13 (THIRTEEN)

TO: MRE.JAMES BAKER **COMPANY:** Chief of Staff

PHONE: **PROJECT:**

FROM: Gene Bennett

MESSAGE:

URGENT --- please deliver ASAP

5350 N. Brawley Ave, #100
Fresno, CA 93722

Phone: (209) 276-8883
Fax: (209) 276-9413

Withdrawal/Redaction Sheet
(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03a. Letter	From: Gene Bennett to James Baker Re: Reelection comments [Redaction of personal information] (2 pp.)	10/19/92	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff to the President, Office of the
Series: Baker, James A. III
Subseries: Public Correspondence Files
WHORM Cat.:
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October 19, 1992

Mr. James Baker
Chief of Staff
The White House
Washington, D.C. 20500

Dear Mr. Secretary;

You alone can influence the outcome of this election and help destroy the power base of liberalism and socialism for decades to come.

President Bush MUST be re-elected AND given a conservative majority in both houses of Congress. The ends most definitely justify the means. Not even God can help us if the Democrats win. This country would soon go the way of the Roman Empire.

You have the President's ear, his confidence and his respect, justly earned. He will listen to you. You must tell him, before it's too late-----His campaign is as stalled as the economy. He's playing against a stacked deck. What he has accomplished will continue to be downplayed and sabotaged by the media at every turn.

Please tell him to forget about kissing babies and pressing the flesh. Tell him to can all the rhetoric about family values, free trade, legal reform, education, pro-life/pro-choice, etc., etc., ad nauseum. It is not working and will not win the election. None of it!

In the limited time remaining, he must concentrate ALL of his attention and effort on a single theme --- "JUMP START THE ECONOMY AND PUT AMERICA BACK TO WORK."

Whether we are or not in a recession is irrelevant. Perception is what counts. The media has convinced the majority of voters that the country IS falling apart by hyping all the negative news they can invent. There are 27 Million functional illiterates out there who get all their news and views from television. I wouldn't be surprised if most of them are registered Democrats.

The truth is that the "Average American Taxpayer/Voter" IS disillusioned and very receptive to the call for "change". He or she wants a Champion in the White House who will do something for him or her personally, on an individual level. A "Free Trade Agreement" means nothing to a person who fears being layed off. An unemployed person cares more about putting beans on the table than he does about the collapse of Communism. Unfortunately, the general attitude is "Yeah, you won the Gulf War, but what are you going to do for me NOW?"

The ONLY issue that will determine the election is the individual purse, wallet or pocketbook.

What I am suggesting is a half hour "State Of The Union" type address, in Prime Time on all the networks. It might have to be run a second time. Too many people have already written him off, but the whole world will be watching when the word gets out. It should be done A S A P, to give the voters time to digest it. All the Congressional candidates will need time to check the wind direction before they jump on the bandwagon and claim they support the President and have all along.

IT WILL WORK. It will get every thinking voter's immediate attention and support. The message will blow the Democrats out of the water, by-pass media spin control and send the President back with a mandate AND the Congressional help needed to accomplish his primary mission.

SUGGESTED BASICS:

"My Fellow Americans,

There are a number of issues to be considered in this election process, most of them very important to many of you.

There is however, one over-riding issue that's the most important to each and every one of you. That issue is the current state of our economy. Right now, our economy is not as strong as it should be or can be. We must "JUMP START THE ECONOMY AND PUT ALL OF AMERICA BACK TO WORK!"

There are many who consider that they ARE better off now than they were four years ago, for they appreciate that they now live in a safer world. ---- Remember when Mr. Kruschev said "We will Bury you"? Little did he know. --- Now Communism is in it's death throes, throughout the world, soon to be buried alongside Mr. Kruschev. --- But there is still more work to be done to make it safer still. There will always be petty tyrants like Saddam Hussein to contend with.

Consider what would have happened to our economy and the cause of world peace, had we not defanged him.---- What would our economy be like, today, if Saddam had been allowed to succeed with his aggression--- if the Gulf War hadn't been fought?

Let me give you General Norman Schwarzkopf's answer to the questions, because I totally agree with him. Quote: "First, Saddam would now control ALL the oil from Kuwait and perhaps from the entire Arabian Peninsula. Let's not forget, that prior to the war, Saddam's threats were against both Kuwait and the United Arab Emirates. The only way to get to the United Arab Emirates from Kuwait is through Saudi Arabian oil producing territory. But even if we assume that he would have limited his aggression to Kuwait, he would have sent a powerful signal to the rest of the gulf nations which they could not have ignored. They would have been intimidated in every future decision. Saddam would have achieved his stated aim of dramatically raising the price of oil, with the resultant stress on an already shaky world economy. Worse yet, if he followed patterns of the past, his greatly increased oil revenues would have gone to the strengthening of his already strong (relative to the other Middle Eastern nations) military forces and the expansion of his developing nuclear and biological and chemical arsenals. It is not hard to imagine what this could have meant to the future of Israel and the cause of world Peace.

Instead, a defanged Saddam has been forced to retreat behind his own borders. His nuclear, biological and chemical military capabilities have been destroyed. --- Saddam's military forces suffered a crushing defeat and are no longer a threat to any other nation. Perhaps of greatest importance, because he did the unthinkable, attacked a brother Arab and subsequently lost face in a humiliating military rout, Saddam's irrational , militant voice is no longer relevant in Arab politics. Largely as a result of this and the coalition's gulf victory, the Middle East peace process is moving forward; Palestinians, other Arabs and Israelis are sitting down at the negotiating table and our hostages have been freed. Do I think it was worth it? --- YOU BET I DO!" Unquote.

Some people have questioned and some have criticized both what we accomplished in the gulf and how the war was fought. --- I don't need to tell you who these people are ----- They just don t want to admit that we were smart enough to <u>win</u> --- both the war <u>and</u> the peace!

If we had not crushed Saddam, the cost of oil might now be Fifty, even as much as a Hundred dollars a barrel. --- Gasoline might be Five or even Ten dollars a gallon. --- Just imagine what our economy would be like under that scenario --- the whole planet might now resemble what is happening in Somalia and Yugoslavia. ---

But we DID win and now must turn our attention forward and become the Economic Super Power of the World.

Economically, there are too many people who <u>aren't</u> better off than they were four years ago. There are too many people who have no jobs at all and living in poverty. There are too many people who do have jobs, but are not making enough money to live decently. There are too many people who are making a little money, but who are afraid to spend it, for fear things might get worse.

Economic activity takes place <u>only</u> when people have the money <u>and</u> the confidence to purchase the goods and services they need or desire, <u>and</u> businesses to provide them.

Small business operations provide two-thirds of all the jobs in America. TWO-THIRDS! Too many of them are not making a profit on the sales of their goods and services and are being forced into bankruptcy. Then, more jobs are lost!

Larger corporation's sales are also declining and they are being forced to "down-size" or lay people off.

It thus becomes a vicious circle and is labeled an "Economic Recession", or a "Sluggish Economy". Most of you know all this, because far too many of you are suffering the consequences.

What you probably don't know --- is what or who, caused it to be like this.

The answer AND the solution is very simple!

The primary cause of this recession was the so called "Tax Reform Act", that was ramrodded by a politically motivated Democrat controlled Congress in 1986. It was intended (theysaid), "to tax the rich and give tax relief to the poor and the middle class". Sound familiar? They seem to always say that --- don't they? And look at who always gets it in the neck.

"We will lower your tax rates", they said. --- Yes, the rates were lowered, but the amounts you paid in taxes went UP! --- Why? --- Because they took all your deductions away from you! Like the magician on stage, they kept your eyes focused on one hand while they did it to you with the other.

How did we once achieve the status of the "highest standard of living in the world"? How was it that so many millions of people could own their homes, purchase automobiles, refrigerators, freezers, washer and dryers, dishwashers, microwave ovens, stereos, radios, television sets and VCRs, nice furniture, second homes, boats and RVs, or take a vacation and travel, or buy clothes and toys for their children, or pay for a college education?

How have hundreds of thousands of small and larger businesses prospered, creating and selling more of these goods and services? Expanding and hiring more people, paying more taxes on their profits?

The answer again is simple. Most people in this country have been able to purchase these goods and services on the installment or time payment plan. When they have a job and a good credit rating, when the old washing machine goes kaput, they need a new one. Most don't have a spare five or six hundred dollars in cash laying around, but with a lot of budget juggling, they can afford twenty or so dollars a month. With that capability, they can afford to buy the things that make life easier or more enjoyable AND keep the wheels of the economy turning.

This activity also creates a circle, or rather a beneficial cycle of prosperity for everyone. Interest, or a finance charge is the fuel that runs the engine of the "Productive American Economy." It is a premium that the consumer has to pay in addition to the cost of the purchase, if it is bought on a time payment plan. It is of no economic benefit to the consumer and should not be taxed as if it were. Consumer interest should be fully deductible. Besides, Congress already taxes that interest you pay as income at the business level. A company, in the conduct of it's business can fully deduct the interest that it has to pay.

I think it can be truthfully said, dating back to our "Declaration of Independence", that it has always been a part of a taxpayer's "business" in their pursuit of happiness, to provide their families with the best standard of living that they can afford.

Many liberals treat the word "consumer" as if it were a four letter word. Somehow, Congress decided that a "consumer" who deducted those interest payments was cheating the government out of tax revenue and should be punished. In it's infinite wisdom, Congress phased out the personal interest deductions over several years. It has turned out to be slow strangulation of both the taxpayer and the economy.

I believe that the consumer is both the bedrock and cornerstone of a productive economy and should be assisted and encouraged by the government, not strangled by it.

The consumer/taxpayer is already paying too much to the government and getting too little in return. The average taxpayer works the first five months of the year to support the Federal, State and Local governments. Five months of servitude each and every year before the taxpayer is allowed to support him or herself and their families. I don't think that's what President Lincoln had in mind when he abolished slavery.

The Federal Government is supposed to be "Of the People", "By the People" and "For the People". The operative word is "For" and For ALL the people of America, not just the power brokers in Washington, D.C.

Hetty Green, one of the most brilliant women in American history, early in this century, said that real estate is the foundation of the Nation's wealth. The Democrats, who still control both Houses of Congress AND Mr. Perot, are now pushing to disallow deductions for the interest you pay on your home mortgage. --- If they have their way <u>again</u>, who could ever afford to buy a home? --- Well, Mr. Perot could. He could pay cash for his, --- Could you? Another industry which is already shaky, would bite the dust and thousands and thousands more people will lose their jobs.

Mr. Perot would also raise gasoline taxes by ANOTHER fifty cents a gallon AND tax Social Security Benefits. Can you afford to pay fifty cents a gallon MORE for your gasoline? ---- Well, Mr. Perot can.

So long as I am your President, no-one will be allowed to touch your home mortgage deductions OR your Social Security Benefits.

That same "1986 Tax Reform Act" of their's also took away the incentive for businesses to modernize their aging plants and equipment by eliminating Investment Tax Credits. We MUST modernize if America is to be able to compete with imports in the Global Economy. The Tax Act further crippled industry and cost jobs by lengthening the time over which a company could depreciate it's plants and equipment. That just doesn't make good sense, does it?

Their Tax Act further eliminated the 20% limit on Capital Gains Taxes, thus taking away the incentive for any of you to take a risk and invest your money in the Productive American Economy. This has crippled capital formation needed for new jobs even more.

You might be saying to yourself,'Investment Tax Credits, Capital Gains, -- So what? That doesn't mean anything to me. I don't have any "credit" cause I've lost my job. I haven't got any "Capital", never have had and don't really expect to. The only "Gain" I've had is around my middle, cause all we've got to eat at our house are beans and potatoes, while I"ve been trying to find a job. ---- Think about it, it may have been YOUR job that was lost! It takes $20,000 dollars of investment to create just ONE job!

Another cute wrinkle that Congress "sprung on you" with that so called "Tax Fairness Act", was their re-defining of investment into "active" or "passive" categories. By their definition, almost everything under the Sun was classified as "passive". What that means is, if you took the risk, invested your money and then the business venture had losses instead of profits, or even if it went belly-up, you can't deduct those losses from your "other" income in the same year that you lost it. Does that sound Fair to you? --- Why should anyone take the risk of investing in anything? --- Fact is, there aren't many people who are, nowdays, that's another reason why there are fewer jobs.

You don't help the poor or the middle class when you penalize the people who employ them.

(Say in a snide fashion in an imitation of Walter Winchell): da--da--da--dit-dit--dit--da--da--da-dit--dit--dit-- "Good evening, Mr. & Mrs. North America and all the ships at sea: FLASH--- Congress has just announced it's NEW plan they call 'The Strengthening of America Commission".---

(Say sweetly); Doesn't that sound noble? ---Doesn't it just get you-- right here? (As you place your right hand over your heart).

"We're all in the same hole together and we're going to have to dig out of it together", they said! "The deficit eats up our savings and saps our country's strength", they said! --- Well , they finally admitted it!

But in the same breath, their NEW plan calls for ONLY TEN MORE YEARS of deficit spending AND $376 BILLION in tax increases. --- That's New? They only want to run the National Debt up to Eight or Nine TRILLION dollars, then they promise to stop. That's their NEW plan? --- Tax and Spend! That's the same OLD thing they've been doing since Walter Winchell was knee high to a pup.

This country and our economy can't stand TEN MORE YEARS OF DEFICIT SPENDING. The federal deficit is projected to reach a record $333.5 BILLION , just this year alone! The national debt is already more than $4 TRILLION dollars, more than $61,000 dollars for every man, woman and child in this country.

On the other hand, Bill Clinton only wants a measly $220 Billion in NEW taxes!

They say they want to "invest" $160 Billion for the "future". Don't you just love it, --- How they twist the definition of words to make themselves sound righteous?

Governments don't "earn" money; therefore Governments can't "invest" or "save" money. Only people and businesses can earn, invest or save money. Government only "spends" the money that it takes from the people who earn it.

We know what caused the recession and the deficits. We know who caused them and we also know how to fix it. --- Get rid of them on election day! Now, before it's too late!

I made a mistake when I went along with the Democrat's tax increase and I take full responsibility for it. It's been at least a week and a half since I last walked on water. --- I now intend to rectify that mistake. I am going to make the Government take it's hands out of your pockets!

Always remember, our Constitution says that Congress ALONE has the authority and power to raise taxes. Not the President, not the Supreme Court, just Congress.

RE-ELECT ME in November AND give me a conservative majority in both Houses of Congress. Together, we'll JUMP START THE ECONOMY AND PUT EVERY AMERICAN BACK TO WORK.

We will restore those legitimate deductions that the Democrats took away from you. They are vital to a healthy economy. We will pass a Balanced Budget Amendment to the Constitution and stop deficit spending once and for all. It will provide a line item veto so that a President can eliminate unneccessary pork barrel spending for all time.

Let me explain why this is vital to eliminate waste. As an example, say an appropriation bill is introduced in the House of Representatives to provide relief to the victims of a hurricane. It is very important legislation and needed quickly. A majority will vote for it, send it on to the Senate for approval and on to the President to ratify, or sign into law. Knowing it will sail through without delay, a pork barrel Congressman attaches a "rider" or amendment to the bill providing an appropriation of a half a million dollars, to fund a study on the mating calls of tree frogs. --- Don't laugh, it's done all the time.

Last year alone, Pork Barrel Congressmen wasted more than ONE AND ONE-HALF BILLION DOLLARS that way! --- That's (spell) B I L L I O N, folks! Where do you think it came from? --- OUT OF YOUR POCKETS! --- A Billion here, a Billion there, --- They throw it around like confetti at a New Year's Eve Bash! It should be treated like REAL money that was EARNED by tens of thousands of hard working taxpayers, ---don't you agree?

For twelve years, President Reagan and I have been asking for a line item veto authority to stop that kind of waste. What legislative body is empowered by our Constitution to grant a President that authority? --- I'll give you a clue, it's not vegetable, not mineral, it's a whole lot bigger than a breadbox and starts with a "C". -------Ever wonder WHY THEY KEEP REFUSING to grant that authority?????

Without a line item veto, a President can't veto those boondoggles without vetoing the ENTIRE spending bill.

Let me say one thing in defense of the Tax Reform Act. They did ONE thing right,--- Only one! They lowered the top personal tax rate to a more reasonable 28%. Remember when it was 70%? --- Remember when it was 50%? But then, after taking all the deductions away from you, they increased it to 31% in 1989. Ever since then, they've been saying "George Bush raised taxes, George Bush broke his pledge." Let me remind you once again, that ONLY Congress has the Constitutional Power to raise taxes.

Now, they want to increase the tax rates again! So does Mr. Clinton! So does Mr. Perot! They say that they are ONLY going to increase the tax rate on people who earn over $200,000 a year. You'd better run your antenna all the way up on that one, because it won't raise very much money. Can you REALLY trust them to stop there? --- If you REALLY believe that they WILL stop there, --- I've got a bridge in Brooklyn I'd like to talk to you about. --- It doesn't take a rocket scientist to figure out who would get the shaft next, --- does it?

America must ALWAYS be the Economic Super Power of the World. To create NEW investment capital and at the same time to encourage THRIFT, together we will pass some new legislation:

If you are trying to save some money for a "rainy day" or the nest egg for your kid's college education, for your own future retirement or for whatever reason; If you are single and your income is primarily from wages and total income is less than $25,000 a year, you will pay NO income taxes on interest that you earn from savings. If your income is between $25,000 and $50,000 a year, you will pay a MAXIMUM tax of 10% on interest income. Between $50,000 and $75,000, the MAXIMUM tax will be 15%. Between $75,000 and $100,000, the MAXIMUM tax will be 20%. Between $100,000 and $125,000, the MAXIMUM tax will be 25%, Those who earn in excess of $125,000 a year the MAXIMUM tax will be 30% on interest income from savings.

If you are married, file a joint return and your income is again primarily from wages and combined income is less than $50,000 a year, you will pay NO income taxes on interest that you earn from savings. Couples whose income is between $50,000 and $100,000 will pay a MAXIMUM tax of 10%. Between $100,000 and $150,000, the MAXIMUM tax will be 15%. Between $150,000 and $200,000, the MAXIMUM tax will be 20%. Between $200,000 and $250,000, the MAXIMUM tax will be 25%. For those fortunate few couples whose incomes are in excess of $250,000 a year. the MAXIMUM tax rate on interest income from savings will be 30%.

For those wage earners who have the courage to invest in the Productive American Economy and assume the risk that goes with it, the MAXIMUM tax rates on dividend income will be the same as interest income. I wish it was not necessary to tax dividend income at all, because it is double taxation. A corporation pays taxes on it's profits before it distributes the remainder to it's shareholders. Why should it be taxed a second time?

All individuals, regardless of income, will pay a MAXIMUM tax of 20% on Capital Gains.

We will restore a 10% Investment Tax Credit for NEW capital investments, so that American industry can better compete in the global economy.

Banks will once again have money to loan to individuals and to businesses for expansion. Savings institutions will once again be sound and have money loan for people to buy homes.

LAST, BUT NOT LEAST, if the products and services that you purchase are AMERICAN MADE products and services --- Let me repeat, AMERICAN MADE products and services, ALL interest or finance charges that you pay will be FULLY DEDUCTIBLE against income on your tax returns!

And most important of all, I further pledge that this new legislation will be made retro-active to the beginning of this year!

Yes, this new legislation WILL "Jump Start The Economy And Put ALL of America Back To Work."

Once we've done that, we can address the NEXT highest priority, begin reducing the National Debt and finding solutions to all our other problems. --- BUT FIRST THINGS FIRST!

TOGETHER, WE CAN AND WILL MAKE IT HAPPEN!!!!!

****

P.S.:

Mr. Secretary, it will be a LANDSLIDE, the whole electorate will vote a straight Republican ticket. There is a downside however, they may also dynamite Capitol Hill.

This legislation will prove once and for all which political party is for the "little guy". Even Hillary and Tipper will vote for Bush. Who wouldn't? I can think of only three; Ross, Slick Willy and Robo-gore.

These proposals will actually <u>increase</u> federal revenues substantially by expanding the tax base, when all who actually want jobs, have them and the factories are working overtime to keep up with demand. It is that simple! By "Buying American" our Balance of Trade deficits will become history.

A real key factor is in making the legislation retro-active to the beginning of this year. After the election, a wave of euphoria will sweep the nation when people realize that they now have more discretionary income available. Some of the cash they're now hoarding to pay taxes next April won't be needed. They've postponed buying many of the things they want or need out of fear of the future. Most aren't buying anything new, because they are still paying off old debt with after tax dollars.

In elation, that bottled up mass of purchasing power would explode. It will be the biggest X-Mas buying splurge in the nation's history AND all for things made in America. Picture the automobile showrooms and shopping malls across the land with 260 million people, all with cash and plastic in their hot little hands. Americans love to spend money. The Yuppies might still drive Beemers and Porsches as a status symbol, but the average American taxpayer will cut the Japanese auto industry off at the knees, not to mention their electronics industry.

Having been offered this unexpected "windfall" of being able to keep more of what they earn, woe-betide any Pol who tells them --- No! You can't have it, we want to spend that money on social programs.

The President is going to have to do something Very dramatic to pull it out at this point. As I said before, the ends certainly justify the means. What I have suggested WILL work. The treasury will benefit, the economy will benefit and so will the taxpayer. Every voter will be able to understand clearly, without media definition, interpretation or translation. What Pol would be dumb enough to argue with the logic? Hell, even organized labor would support it. They would be fools not to.

It will work, but I do hope no simpleton comes up with another cutesy slogan like "trickle down" or "dribble down" to label it. That was a real "winner". It's been sticking in people's craws ever since. It just sounds too much like the last few drops still left after the final shake.

Mr. Secretary, PLEASE see that this is brought to the President's attentio At the very least it's food for thought. He's got everything to gain by making this address and everything to lose by not making it at this point in the campaign. If the Democrats win and they very well might, all Americans will lose. So will the whole world. If you think the economy is bad now, just wait. Four years with a Rubber Stamp President and a Rubber Check Congress will be a disaster.

P.P.S.:

Mr. Secretary, many years ago, back in the '50s, when we were both young men in Midland, Texas in the "owal bidness", the company I worked for sold oil field equipment and supplies to George's company. Back then, I could pick up the phone and call him or have a drink with him at the Petroleum Club. We even played golf in the same foursome a few times. We were only acquaintances, not bosom buddies, but we at least knew and respected each other. I'd give anything to be able to pick up the phone and call him now. America and the whole world needs him and men of your stature and ability. I hope I can get these ideas in front of you before time runs out.

I am convinced that the Democrats <u>deliberately</u> tried to derail the economy in time for the Presidential Election in 1988 with that 1986 Tax Reform Act. They miscalculated in their timing, because the economy under Reagan/Bush was just too robust. They are sure cashing in now with all the media assistance they need.

I'm an accountant by educational background. I recieved my training at an institution of higher learning far more prestigious than Harvard or Yale or Wharton or Stanford, even more than Oxford, ---- TEXAS A & M, Class of '52. I've spent the last thirty years of my life as an Investment Consultant. I had more than 600 clients whose investment affairs I guided. Most of them were C.P.A.s, Attorneys and Business Owners and Executives of major corporations. Only a handful were M.D.s or Dentists. Their median income was $200,000 a year and their average net worth was in excess of a million dollars.

From 1970 to 1990, the clients who utilized our "Cash Management Program" enjoyed a 20.5% per year COMPOUND rate of return. Our commercial and agricultural real estate investments averaged 22.5% per year, cash on cash, AFTER TAXES. I think you'll agree, that ain't too shabby!

[redacted]

[redacted]

Sincerely,

Gene Bennett
3625 W. Barstow #105
Fresno, CA. 93711
(209) 277-1455

P.P.P.S.:

If the President makes this speech and the Democrats still win, then America will damn well deserve what it gets. I learned to speak Russian and Spanish at Texas A & M and Georgetown's Foreign Service School. If the Twins do win, I'll have to move either to Moscow or Mexico. There will be more opportunities for a business man in either place than there will be here in this country.

If Clinton loses, the Democrats can run him for Mayor of Los Angeles, with all that "smog", it's a perfect place for a guy that doesn't inhale!

Withdrawal/Redaction Sheet
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03b. Letter	From: Gene Bennett to James Baker Re: [Redaction of personal information] (2 pp.)	10/19/92	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff to the President, Office of the
Series: Baker, James A. III
Subseries: Public Correspondence Files
WHORM Cat.:
File Location: [Public Correspondence, Oct. 1992] [1]

Date Closed: 9/18/2001	**OA/ID Number:** 93013-001
FOIA/SYS Case #: 2000-0715-F **Re-review Case #:** **P-2/P-5 Review Case #:**	**Appeal Case #:** **Appeal Disposition:** **Disposition Date:**
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(b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
(b)(9) Release would disclose geological or geophysical information

October 19, 1992

Mr. James Baker
Chief of Staff
The White House
Washington, D.C. 20500

Dear Mr. Secretary;

You alone can influence the outcome of this election and help destroy the power base of liberalism and socialism for decades to come.

President Bush MUST be re-elected AND given a conservative majority in both houses of Congress. The ends most definitely justify the means. Not even God can help us if the Democrats win. This country would soon go the way of the Roman Empire.

You have the President's ear, his confidence and his respect, justly earned. He will listen to you. You must tell him, before it's too late-----His campaign is as stalled as the economy. He's playing against a stacked deck. What he has accomplished will continue to be downplayed and sabotaged by the media at every turn.

Please tell him to forget about kissing babies and pressing the flesh. Tell him to can all the rhetoric about family values, free trade, legal reform, education, pro-life/pro-choice, etc., etc., ad nauseum. It is not working and will not win the election. None of it!

In the limited time remaining, he must concentrate ALL of his attention and effort on a single theme --- "JUMP START THE ECONOMY AND PUT AMERICA BACK TO WORK."

Whether we are or not in a recession is irrelevant. Perception is what counts. The media has convinced the majority of voters that the country IS falling apart by hyping all the negative news they can invent. There are 27 Million functional illiterates out there who get all their news and views from television. I wouldn't be surprised if most of them are registered Democrats.

The truth is that the "Average American Taxpayer/Voter" IS disillusioned and very receptive to the call for "change". He or she wants a Champion in the White House who will do something for him or her personally, on an individual level. A "Free Trade Agreement" means nothing to a person who fears being layed off. An unemployed person cares more about putting beans on the table than he does about the collapse of Communism. Unfortunately, the general attitude is "Yeah, you won the Gulf War, but what are you going to do for me NOW?"

The ONLY issue that will determine the election is the individual purse, wallet or pocketbook.

What I am suggesting is a half hour "State Of The Union" type address, in Prime Time on all the networks. It might have to be run a second time. Too many people have already written him off, but the whole world will be watching when the word gets out. It should be done A S A P, to give the voters time to digest it. All the Congressional candidates will need time to check the wind direction before they jump on the bandwagon and claim they support the President and have all along.

IT WILL WORK. It will get every thinking voter's immediate attention and support. The message will blow the Democrats out of the water, by-pass media spin control and send the President back with a mandate AND the Congressional help needed to accomplish his primary mission.

SUGGESTED BASICS:

"My Fellow Americans,

There are a number of issues to be considered in this election process, most of them very important to many of you.

There is however, one over-riding issue that's the most important to each and every one of you. That issue is the current state of our economy. Right now, our economy is not as strong as it should be or can be. We must "JUMP START THE ECONOMY AND PUT ALL OF AMERICA BACK TO WORK!"

There are many who consider that they ARE better off now than they were four years ago, for they appreciate that they now live in a safer world. ---- Remember when Mr. Kruschev said "We will Bury you"? Little did he know. --- Now Communism is in it's death throes, throughout the world, soon to be buried alongside Mr. Kruschev. --- But there is still more work to be done to make it safer still. There will always be petty tyrants like Saddam Hussein to contend with.

Consider what would have happened to our economy and the cause of world peace, had we not defanged him.---- What would our economy be like, today, if Saddam had been allowed to succeed with his aggression--- if the Gulf War hadn't been fought?

Let me give you General Norman Schwarzkopf's answer to the questions, because I totally agree with him. Quote: "First, Saddam would now control ALL the oil from Kuwait and perhaps from the entire Arabian Peninsula. Let's not forget, that prior to the war, Saddam's threats were against both Kuwait and the United Arab Emirates. The only way to get to the United Arab Emirates from Kuwait is through Saudi Arabian oil producing territory. But even if we assume that he would have limited his aggression to Kuwait, he would have sent a powerful signal to the rest of the gulf nations which they could not have ignored. They would have been intimidated in every future decision. Saddam would have achieved his stated aim of dramatically raising the price of oil, with the resultant stress on an already shaky world economy. Worse yet, if he followed patterns of the past, his greatly increased oil revenues would have gone to the strengthening of his already strong (relative to the other Middle Eastern nations) military forces and the expansion of his developing nuclear and biological and chemical arsenals. It is not hard to imagine what this could have meant to the future of Israel and the cause of world Peace.

Instead, a defanged Saddam has been forced to retreat behind his own borders. His nuclear, biological and chemical military capabilities have been destroyed. --- Saddam's military forces suffered a crushing defeat and are no longer a threat to any other nation. Perhaps of greatest importance, because he did the unthinkable, attacked a brother Arab and subsequently lost face in a humiliating military rout, Saddam's irrational , militant voice is no longer relevant in Arab politics. Largely as a result of this and the coalition's gulf victory, the Middle East peace process is moving forward; Palestinians, other Arabs and Israelis are sitting down at the negotiating table and our hostages have been freed. Do I think it was worth it? --- YOU BET I DO!" Unquote.

Some people have questioned and some have criticized both what we accomplished in the gulf and how the war was fought. --- I don't need to tell you who these people are ----- They just don't want to admit that we were smart enough to <u>win</u> --- both the war <u>and</u> the peace!

If we had not crushed Saddam, the cost of oil might now be Fifty, even as much as a Hundred dollars a barrel. --- Gasoline might be Five or even Ten dollars a gallon. --- Just imagine what our economy would be like under that scenario --- the whole planet might now resemble what is happening in Somalia and Yugoslavia. ---

But we DID win and now must turn our attention forward and become the Economic Super Power of the World.

Economically, there are too many people who <u>aren't</u> better off than they were four years ago. There are too many people who have no jobs at all and living in poverty. There are too many people who do have jobs, but are not making enough money to live decently. There are too many people who are making a little money, but who are afraid to spend it, for fear things might get worse.

Economic activity takes place <u>only</u> when people have the money <u>and</u> the confidence to purchase the goods and services they need or desire, <u>and</u> businesses to provide them.

Small business operations provide two-thirds of all the jobs in America. TWO-THIRDS! Too many of them are not making a profit on the sales of their goods and services and are being forced into bankruptcy. Then, more jobs are lost!

Larger corporation's sales are also declining and they are being forced to "down-size" or lay people off.

It thus becomes a vicious circle and is labeled an "Economic Recession", or a "Sluggish Economy". Most of you know all this, because far too many of you are suffering the consequences.

What you probably don't know --- is what or who, caused it to be like this.

The answer AND the solution is very simple!

The primary cause of this recession was the so called "Tax Reform Act", that was ramrodded by a politically motivated Democrat controlled Congress in 1986. It was intended (theysaid), "to tax the rich and give tax relief to the poor and the middle class". Sound familiar? They seem to always say that --- don't they? And look at who always gets it in the neck.

"We will lower your tax rates", they said. --- Yes, the rates were lowered, but the amounts you paid in taxes went UP! --- Why? --- Because they took all your deductions away from you! Like the magician on stage, they kept your eyes focused on one hand while they did it to you with the other.

How did we once achieve the status of the "highest standard of living in the world"? How was it that so many millions of people could own their homes, purchase automobiles, refrigerators, freezers, washer and dryers, dishwashers, microwave ovens, stereos, radios, television sets and VCRs, nice furniture, second homes, boats and RVs, or take a vacation and travel, or buy clothes and toys for their children, or pay for a college education?

How have hundreds of thousands of small and larger businesses prospered, creating and selling more of these goods and services? Expanding and hiring more people, paying more taxes on their profits?

The answer again is simple. Most people in this country have been able to purchase these goods and services on the installment or time payment plan. When they have a job and a good credit rating, when the old washing machine goes kaput, they need a new one. Most don't have a spare five or six hundred dollars in cash laying around, but with a lot of budget juggling, they can afford twenty or so dollars a month. With that capability, they can afford to buy the things that make life easier or more enjoyable AND keep the wheels of the economy turning.

This activity also creates a circle, or rather a beneficial cycle of prosperity for everyone. Interest, or a finance charge is the fuel that runs the engine of the "Productive American Economy." It is a premium that the consumer has to pay in addition to the cost of the purchase, if it is bought on a time payment plan. It is of no economic benefit to the consumer and should not be taxed as if it were. Consumer interest should be fully deductible. Besides, Congress already taxes that interest you pay as income at the business level. A company, in the conduct of it's business can fully deduct the interest that it has to pay.

I think it can be truthfully said, dating back to our "Declaration of Independence", that it has always been a part of a taxpayer's "business" in their pursuit of happiness, to provide their families with the best standard of living that they can afford.

Many liberals treat the word "consumer" as if it were a four letter word. Somehow, Congress decided that a "consumer" who deducted those interest payments was cheating the government out of tax revenue and should be punished. In it's infinite wisdom, Congress phased out the personal interest deductions over several years. It has turned out to be slow strangulation of both the taxpayer and the economy.

I believe that the consumer is both the bedrock and cornerstone of a productive economy and should be assisted and encouraged by the government, not strangled by it.

The consumer/taxpayer is already paying too much to the government and getting too little in return. The average taxpayer works the first five months of the year to support the Federal, State and Local governments. Five months of servitude each and every year before the taxpayer is allowed to support him or herself and their families. I don't think that's what President Lincoln had in mind when he abolished slavery.

The Federal Government is supposed to be "Of the People", "By the People" and "For the People". The operative word is "For" and For ALL the people of America, not just the power brokers in Washington, D.C.

Hetty Green, one of the most brilliant women in American history, early in this century, said that real estate is the foundation of the Nation's wealth. The Democrats, who still control both Houses of Congress AND Mr. Perot, are now pushing to disallow deductions for the interest you pay on your home mortgage. --- If they have their way <u>again</u>, who could ever afford to buy a home? --- Well, Mr. Perot could. He could pay cash for his, --- Could you? Another industry which is already shaky, would bite the dust and thousands and thousands more people will lose their jobs.

Mr. Perot would also raise gasoline taxes by ANOTHER fifty cents a gallon AND tax Social Security Benefits. Can you afford to pay fifty cents a gallon MORE for your gasoline? ---- Well, Mr. Perot can.

So long as I am your President, no-one will be allowed to touch your home mortgage deductions OR your Social Security Benefits.

That same "1986 Tax Reform Act" of their's also took away the incentive for businesses to modernize their aging plants and equipment by eliminating Investment Tax Credits. We MUST modernize if America is to be able to compete with imports in the Global Economy. The Tax Act further crippled industry and cost jobs by lengthening the time over which a company could depreciate it's plants and equipment. That just doesn't make good sense, does it?

Their Tax Act further eliminated the 20% limit on Capital Gains Taxes, thus taking away the incentive for any of you to take a risk and invest your money in the Productive American Economy. This has crippled capital formation needed for new jobs even more.

You might be saying to yourself,'Investment Tax Credits, Capital Gains, -- So what? That doesn't mean anything to me. I don't have any "credit" cause I've lost my job. I haven't got any "Capital", never have had and don't really expect to. The only "Gain" I've had is around my middle, cause all we've got to eat at our house are beans and potatoes, while I've been trying to find a job. ---- Think about it, it may have been YOUR job that was lost! It takes $20,000 dollars of investment to create just ONE job!

Another cute wrinkle that Congress "sprung on you" with that so called "Tax Fairness Act", was their re-defining of investment into "active" or "passive" categories. By their definition, almost everything under the Sun was classified as "passive". What that means is, if you took the risk, invested your money and then the business venture had losses instead of profits, or even if it went belly-up, you can't deduct those losses from your "other" income in the same year that you lost it. Does that sound Fair to you? --- Why should anyone take the risk of investing in anything? --- Fact is, there aren't many people who are, nowdays, that's another reason why there are fewer jobs.

You don't help the poor or the middle class when you penalize the people who employ them.

(Say in a snide fashion in an imitation of Walter Winchell):
da--da--da--dit-dit--dit--da--da--da-dit--dit--dit-- "Good evening, Mr. & Mrs. North America and all the ships at sea: FLASH--- Congress has just announced it's NEW plan they call 'The Strengthening of America Commission".---

(Say sweetly); Doesn't that sound noble? ---Doesn't it just get you-- right here? (As you place your right hand over your heart).

"We're all in the same hole together and we're going to have to dig out of it together", they said! "The deficit eats up our savings and saps our country's strength", they said! --- Well , they finally admitted it!

But in the same breath, their NEW plan calls for ONLY TEN MORE YEARS of deficit spending AND $376 BILLION in tax increases. --- That's New? They only want to run the National Debt up to Eight or Nine TRILLION dollars, then they promise to stop. That's their NEW plan? --- Tax and Spend! That's the same OLD thing they've been doing since Walter Winchell was knee high to a pup.

This country and our economy can't stand TEN MORE YEARS OF DEFICIT SPENDING. The federal deficit is projected to reach a record $333.5 BILLION , just this year alone! The national debt is already more than $4 TRILLION dollars, more than $61,000 dollars for every man, woman and child in this country.

On the other hand, Bill Clinton only wants a measly $220 Billion in NEW taxes!

They say they want to "invest" $160 Billion for the "future". Don't you just love it, --- How they twist the definition of words to make themselves sound righteous?

Governments don't "earn" money; therefore Governments can't "invest" or "save" money. Only people and businesses can earn, invest or save money. Government only "spends" the money that it takes from the people who earn it.

We know what caused the recession and the deficits. We know who caused them and we also know how to fix it. --- Get rid of them on election day! Now, before it's too late!

I made a mistake when I went along with the Democrat's tax increase and I take full responsibility for it. It's been at least a week and a half since I last walked on water. --- I now intend to rectify that mistake. I am going to make the Government take it's hands out of your pockets!

Always remember, our Constitution says that Congress ALONE has the authority and power to raise taxes. Not the President, not the Supreme Court, just Congress.

RE-ELECT ME in November AND give me a conservative majority in both Houses of Congress. Together, we'll JUMP START THE ECONOMY AND PUT EVERY AMERICAN BACK TO WORK.

We will restore those legitimate deductions that the Democrats took away from you. They are vital to a healthy economy. We will pass a Balanced Budget Amendment to the Constitution and stop deficit spending once and for all. It will provide a line item veto so that a President can eliminate unneccessary pork barrel spending for all time.

Let me explain why this is vital to eliminate waste. As an example, say an appropriation bill is introduced in the House of Representatives to provide relief to the victims of a hurricane. It is very important legislation and needed quickly. A majority will vote for it, send it on to the Senate for approval and on to the President to ratify, or sign into law. Knowing it will sail through without delay, a pork barrel Congressman attaches a "rider" or amendment to the bill providing an appropriation of a half a million dollars, to fund a study on the mating calls of tree frogs. --- Don't laugh, it's done all the time.

Last year alone, Pork Barrel Congressmen wasted more than ONE AND ONE-HALF BILLION DOLLARS that way! --- That's (spell) B I L L I O N, folks! Where do you think it came from? --- OUT OF YOUR POCKETS! --- A Billion here, a Billion there, --- They throw it around like confetti at a New Year's Eve Bash! It should be treated like REAL money that was EARNED by tens of thousands of hard working taxpayers, ---don't you agree?

For twelve years, President Reagan and I have been asking for a line item veto authority to stop that kind of waste. What legislative body is empowered by our Constitution to grant a President that authority? --- I'll give you a clue, it's not vegetable, not mineral, it's a whole lot bigger than a breadbox and starts with a "C". -------Ever wonder WHY THEY KEEP REFUSING to grant that authority?????

Without a line item veto, a President can't veto those boondoggles without vetoing the ENTIRE spending bill.

Let me say one thing in defense of the Tax Reform Act. They did ONE thing right,--- Only one! They lowered the top personal tax rate to a more reasonable 28%. Remember when it was 70%? --- Remember when it was 50%? But then, after taking all the deductions away from you, they increased it to 31% in 1989. Ever since then, they've been saying "George Bush raised taxes, George Bush broke his pledge." Let me remind you once again, that ONLY Congress has the Constitutional Power to raise taxes.

Now, they want to increase the tax rates again! So does Mr. Clinton! So does Mr. Perot! They say that they are ONLY going to increase the tax rate on people who earn over $200,000 a year. You'd better run your antenna all the way up on that one, because it won't raise very much money. Can you REALLY trust them to stop there? --- If you REALLY believe that they WILL stop there, --- I've got a bridge in Brooklyn I'd like to talk to you about. --- It doesn't take a rocket scientist to figure out who would get the shaft next, --- does it?

America must ALWAYS be the Economic Super Power of the World. To create NEW investment capital and at the same time to encourage THRIFT, together we will pass some new legislation:

If you are trying to save some money for a "rainy day" or the nest egg for your kid's college education, for your own future retirement or for whatever reason; If you are single and your income is primarily from wages and total income is less than $25,000 a year, you will pay NO income taxes on interest that you earn from savings. If your income is between $25,000 and $50,000 a year, you will pay a MAXIMUM tax of 10% on interest income. Between $50,000 and $75,000, the MAXIMUM tax will be 15%. Between $75,000 and $100,000, the MAXIMUM tax will be 20%. Between $100,000 and $125,000, the MAXIMUM tax will be 25%, Those who earn in excess of $125,000 a year the MAXIMUM tax will be 30% on interest income from savings.

If you are married, file a joint return and your income is again primarily from wages and combined income is less than $50,000 a year, you will pay NO income taxes on interest that you earn from savings. Couples whose income is between $50,000 and $100,000 will pay a MAXIMUM tax of 10%. Between $100,000 and $150,000, the MAXIMUM tax will be 15%. Between $150,000 and $200,000, the MAXIMUM tax will be 20%. Between $200,000 and $250,000, the MAXIMUM tax will be 25%. For those fortunate few couples whose incomes are in excess of $250,000 a year. the MAXIMUM tax rate on interest income from savings will be 30%.

For those wage earners who have the courage to invest in the Productive American Economy and assume the risk that goes with it, the MAXIMUM tax rates on dividend income will be the same as interest income. I wish it was not necessary to tax dividend income at all, because it is double taxation. A corporation pays taxes on it's profits before it distributes the remainder to it's shareholders. Why should it be taxed a second time?

All individuals, regardless of income, will pay a MAXIMUM tax of 20% on Capital Gains.

We will restore a 10% Investment Tax Credit for NEW capital investments, so that American industry can better compete in the global economy.

Banks will once again have money to loan to individuals and to businesses for expansion. Savings institutions will once again be sound and have money loan for people to buy homes.

LAST, BUT NOT LEAST, if the products and services that you purchase are AMERICAN MADE products and services --- Let me repeat, AMERICAN MADE products and services, ALL interest or finance charges that you pay will be FULLY DEDUCTIBLE against income on your tax returns!

And most important of all, I further pledge that this new legislation will be made retro-active to the beginning of this year!

Yes, this new legislation WILL "Jump Start The Economy And Put ALL of America Back To Work."

Once we've done that, we can address the NEXT highest priority, begin reducing the National Debt and finding solutions to all our other problems. --- BUT FIRST THINGS FIRST!

TOGETHER, WE CAN AND WILL MAKE IT HAPPEN!!!!!

****

P.S.:

Mr. Secretary, it will be a LANDSLIDE, the whole electorate will vote a straight Republican ticket. There is a downside however, they may also dynamite Capitol Hill.

This legislation will prove once and for all which political party is for the "little guy". Even Hillary and Tipper will vote for Bush. Who wouldn't? I can think of only three; Ross, Slick Willy and Robo-gore.

These proposals will actually increase federal revenues substantially by expanding the tax base, when all who actually want jobs, have them and the factories are working overtime to keep up with demand. It is that simple! By "Buying American" our Balance of Trade deficits will become history.

A real key factor is in making the legislation retro-active to the beginning of this year. After the election, a wave of euphoria will sweep the nation when people realize that they now have more discretionary income available. Some of the cash they're now hoarding to pay taxes next April won't be needed. They've postponed buying many of the things they want or need out of fear of the future. Most aren't buying anything new, because they are still paying off old debt with after tax dollars.

In elation, that bottled up mass of purchasing power would explode. It will be the biggest X-Mas buying splurge in the nation's history AND all for things made in America. Picture the automobile showrooms and shopping malls across the land with 260 million people, all with cash and plastic in their hot little hands. Americans love to spend money. The Yuppies might still drive Beemers and Porsches as a status symbol, but the average American taxpayer will cut the Japanese auto industry off at the knees, not to mention their electronics industry.

Having been offered this unexpected "windfall" of being able to keep more of what they earn, woe-betide any Pol who tells them --- No! You can't have it, we want to spend that money on social programs.

The President is going to have to do something Very dramatic to pull it out at this point. As I said before, the ends certainly justify the means. What I have suggested WILL work. The treasury will benefit, the economy will benefit and so will the taxpayer. Every voter will be able to understand clearly, without media definition, interpretation or translation. What Pol would be dumb enough to argue with the logic? Hell, even organized labor would support it. They would be fools not to.

It will work, but I do hope no simpleton comes up with another cutesy slogan like "trickle down" or "dribble down" to label it. That was a real "winner". It's been sticking in people's craws ever since. It just sounds too much like the last few drops still left after the final shake.

Mr. Secretary, PLEASE see that this is brought to the President's attention. At the very least it's food for thought. He's got everything to gain by making this address and everything to lose by not making it at this point in the campaign. If the Democrats win and they very well might, all Americans will lose. So will the whole world. If you think the economy is bad now, just wait. Four years with a Rubber Stamp President and a Rubber Check Congress will be a disaster.

P.P.S.:

Mr. Secretary, many years ago, back in the '50s, when we were both young men in Midland, Texas in the "owal bidness", the company I worked for sold oil field equipment and supplies to George's company. Back then, I could pick up the phone and call him or have a drink with him at the Petroleum Club. We even played golf in the same foursome a few times. We were only acquaintances, not bosom buddies, but we at least knew and respected each other. I'd give anything to be able to pick up the phone and call him now. America and the whole world needs him and men of your stature and ability. I hope I can get these ideas in front of you before time runs out.

I am convinced that the Democrats deliberately tried to derail the economy in time for the Presidential Election in 1988 with that 1986 Tax Reform Act. They miscalculated in their timing, because the economy under Reagan/Bush was just too robust. They are sure cashing in now with all the media assistance they need.

I'm an accountant by educational background. I recieved my training at an institution of higher learning far more prestigious than Harvard or Yale or Wharton or Stanford, even more than Oxford, ---- TEXAS A & M, Class of '52. I've spent the last thirty years of my life as an Investment Consultant. I had more than 600 clients whose investment affairs I guided. Most of them were C.P.A.s, Attorneys and Business Owners and Executives of major corporations. Only a handful were M.D.s or Dentists. Their median income was $200,000 a year and their average net worth was in excess of a million dollars.

From 1970 to 1990, the clients who utilized our "Cash Management Program" enjoyed a 20.5% per year COMPOUND rate of return. Our commercial and agricultural real estate investments averaged 22.5% per year, cash on cash, AFTER TAXES. I think you'll agree, that ain't too shabby!

[redacted]

[redacted]

Sincerely,

Gene Bennett
3625 W. Barstow #105
Fresno, CA. 93711
(209) 277-1455

P.P.P.S.:

If the President makes this speech and the Democrats still win, then America will damn well deserve what it gets. I learned to speak Russian and Spanish at Texas A & M and Georgetown's Foreign Service School. If the Twins do win, I'll have to move either to Moscow or Mexico. There will be more opportunities for a business man in either place than there will be here in this country.

If Clinton loses, the Democrats can run him for Mayor of Los Angeles, with all that "smog", it's a perfect place for a guy that doesn't inhale!

FEDERAL EXPRESS

[redacted]

QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE
TRACKING NUMBER 4888652506

4888652506

RECIPIENT'S COPY

1 [redacted] Date 10-21-92

From (Your Name) Please Print: Gene Bennett
Your Phone Number (Very Important): (209) 274-1455
Company:
Department/Floor No.:
Street Address: 3625 W. Barstow #105
City: Fresno, CA 93711
State:
ZIP Required: 93711

X-RAYED

2 To (Recipient's Name) Please Print: Mr. James Baker
Recipient's Phone Number (Very Important): (202) 456-1414
Company: Chief of Staff
Department/Floor No.:
Exact Street Address (We Cannot Deliver to P.O. Boxes or P.O. Zip Codes.): The White House
City: Washington, D.C.
State:
ZIP Required: 20500

YOUR INTERNAL BILLING REFERENCE INFORMATION (optional) (First 24 characters will appear on invoice.)
PD CASH

H IF HOLD FOR PICK-UP, Print FEDEX Address Here
Street Address
City State ZIP Required

3 PAYMENT 1 ☐ Bill Sender 2 ☐ Bill Recipient's FedEx Acct. No. 3 ☐ Bill 3rd Party FedEx Acct. No. 4 ☐ Bill Credit Card
5 ☑ Cash/Check [redacted]

4 SERVICES (Check only one box)

Priority Overnight (Delivery by next business morning†)
11 ☐ YOUR PACKAGING
16 ☒ FEDEX LETTER*
12 ☐ FEDEX PAK*
13 ☐ FEDEX BOX
14 ☐ FEDEX TUBE

Standard Overnight (Delivery by next business afternoon. No Saturday delivery†)
51 ☐ YOUR PACKAGING
56 ☐ FEDEX LETTER*
52 ☐ FEDEX PAK*
53 ☐ FEDEX BOX
54 ☐ FEDEX TUBE

Economy Two-Day (Delivery by second business day †)
30 ☐ ECONOMY

Government Overnight (Restricted for authorized users only)
46 ☐ GOV'T LETTER
41 ☐ GOV'T PACKAGE

Freight Service (for packages over 150 lbs.)
70 ☐ OVERNIGHT FREIGHT** (Confirmed reservation required)
80 ☐ TWO-DAY FREIGHT**

† Delivery commitment may be later in some areas.
*Declared Value Limit $500.
**Call for delivery schedule.

5 DELIVERY AND SPECIAL HANDLING (Check services required)
1 ☐ HOLD FOR PICK-UP (Fill in Box H)
2 ☒ DELIVER WEEKDAY
3 DELIVER SATURDAY (Extra charge) (Not available to all locations) ☐
4 ☐ DANGEROUS GOODS (Extra charge)
5 ☐
6 ☐ DRY ICE ______ Lbs.
7 ☐ OTHER SPECIAL SERVICE ______
8 ☐
9 ☐ SATURDAY PICK-UP (Extra charge)
10 ☐
☐
12 ☐ HOLIDAY DELIVERY (If offered) (Extra charge)

6

PACKAGES	WEIGHT In Pounds Only	YOUR DECLARED VALUE
Total	Total	Total

DIM SHIPMENT (Chargeable Weight)
☐ ______ lbs.
L x W x H

Received At
1 ☐ Regular Stop 3 ☐ Drop Box
4 ☐ B.S.C.
2 ☐ On-Call Stop 5 ☐ Station

Emp. No. | Date
☐ Cash Received
☐ Return Shipment
☐ Third Party ☐ Chg. To Del. ☐ Chg. To Hold
Street Address
City State Zip
Received By:
X
Date/Time Received FedEx Employee Number

7 Release Signature:

Federal Express Use
Base Charges 13.00
Declared Value Charge
Other 1
Other 2
Total Charges 13.00

REVISION DATE 2/92
PART #137205 GBFE
FORMAT #126
126

MULTIPLE PACKAGE SERVICE

IF YOU ARE MAKING AN MPS SHIPMENT, APPLY THE SELF ADHESIVE MPS COPY HERE

TERMS AND CONDITIONS

DEFINITIONS

On this Airbill, we, our and us refer to Federal Express Corporation, its employees and agents. You and your refer to the sender, its employees and agents.

AGREEMENT TO TERMS

By giving us your package to deliver, you agree to all the terms on this Airbill and in our current Service Guide, which is available on request. If there is a conflict between the current Service Guide and this Airbill, the Service Guide will control. No one is authorized to alter or modify the terms of our Agreement.

RESPONSIBILITY FOR PACKAGING AND COMPLETING AIRBILL

You are responsible for adequately packaging your goods and for properly filling out the Airbill. Omission of the number of packages and weight per package from this Airbill will result in a billing based on our best estimate of the number of packages received from you and an estimated "default" weight per package, as determined and periodically adjusted by us.

AIR TRANSPORTATION TAX INCLUDED

Our basic rate includes a federal tax required by Internal Revenue Code Section 4271 on the air transportation portion of this service.

LIMITATIONS ON OUR LIABILITY AND LIABILITIES NOT ASSUMED

Our liability for loss or damage to your package is limited to your actual damages or $100, whichever is less, unless you pay for and declare a higher authorized value. We do not provide cargo liability insurance, but you may pay an additional charge for each additional $100 of declared value. If you declare a higher value and pay the additional charge, our liability will be the lesser of your declared value or the actual value of your package.

In any event we will not be liable for any damages, whether direct, incidental, special or consequential in excess of the declared value of a shipment, whether or not Federal Express had knowledge that such damages might be incurred including, but not limited to, loss of income or profits.

We won't be liable for your acts or omissions, including but not limited to improper or insufficient packing, securing, marking or addressing, or for the acts or omissions of the recipient or anyone else with an interest in the package. Also, we won't be liable, if you or the recipient violates any of the terms of our agreement. We won't be liable for loss of or damage to shipments of prohibited items.

We won't be liable for loss, damage or delay caused by events we cannot control, including but not limited to acts of God, perils of the air, weather conditions, acts of public enemies, war, strikes, civil commotions, or acts or omissions of public authorities (including customs and quarantine officials) with actual or apparent authority.

DECLARED VALUE LIMITS

The highest declared value we allow for FedEx Letter and FedEx Pak shipments is $500. For other shipments, the highest declared value we allow is $25,000 unless your package contains items of "extraordinary value," in which case the highest declared value we allow is $500. Items of "extraordinary value," include artwork, jewelry, furs, precious metals, negotiable instruments, and other items listed in our current Service Guide.

If you send more than one package on this Airbill, you may fill in the total declared value for all packages, not to exceed the $100, $500 or $25,000 per package limit described above. (Example: 5 packages can have a total declared value of up to $125,000.)

If more than one package is shipped on this airbill, our liability for loss or damage will be limited to the actual value of the package(s) lost or damaged (not to exceed the lesser of the total declared value or the per package limits described above). You have the responsibility of proving the actual loss or damage.

FILING A CLAIM

ALL CLAIMS MUST BE MADE BY YOU IN WRITING. You must notify us of your claim within strict time limits. See current Service Guide.

We'll consider your claim filed if you call and notify our Customer Service Department at 800-238-5355 and notify us in writing as soon as possible.

Within 90 days after you notify us of your claim, you must send us all relevant information about it. We are not obligated to act on any claim until you have paid all transportation charges, and you may not deduct the amount of your claim from those charges.

If the recipient accepts your package without noting any damage on the delivery record, we will assume that the package was delivered in good condition. In order for us to process your claim, you must, to the extent possible, make the original shipping cartons and packing available for inspection.

RIGHT TO INSPECT

We may, at our option, open and inspect your packages prior to or after you give them to us to deliver.

NO C.O.D. SERVICES

NO C.O.D. SERVICES ON THIS AIRBILL. If C.O.D Service is required, please use a Federal Express C.O.D. airbill for this purpose.

RESPONSIBILITY FOR PAYMENT

Even if you give us different payment instructions, you will always be primarily responsible for all delivery costs, as well as any cost we may incur in either returning your package to you or warehousing it pending disposition.

RIGHT OF REJECTION

We reserve the right to reject a shipment at any time, when such shipment would be likely to cause damage or delay to other shipments, equipment or personnel, or if the transportation of which is prohibited by law or is in violation of any rules contained in this Airbill or our current Service Guide.

MONEY-BACK GUARANTEE

In the event of untimely delivery, Federal Express will at your request and with some limitations, refund or credit all transportation charges. See current Service Guide for further information.

Part # 137204/137205
Rev. 2/92

10-22-92

Dear Mr. Secretary;

Enclosed is a corrected page 9 and a Flip Chart (9A) to go with the suggested address I sent you yesterday. I sincerely hope you will consider it. I think it will work.

Very best regards,

Gene Bennett

Banks will once again have money to loan to individuals and to businesses for expansion. Savings institutions will once again be sound and have money to loan for people to buy homes.

LAST, BUT NOT LEAST, if the products and services that you purchase are AMERICAN MADE products and services --- Let me repeat, AMERICAN MADE products and services, ALL interest or finance charges that you pay will be FULLY DEDUCTIBLE against income on your tax returns!

Let me use this chart to illustrate the benefit of this to YOU, the taxpayer AND to the economy and the U. S. Treasury. It clearly illustrates what a horrendous mistake Congress made when it eliminated consumer interest deductions:

(EXPLAIN CHART - 9A)

As you can clearly see, Congress thought it would increase Federal Revenue $1,860 dollars by disallowing the consumer's interest deduction. The true fact is, by interfering with that taxpayer's purchasing power, it decreased Federal Revenue considerably! Had the taxpayer been able to make those additional purchases, the government could have taxed the profits of all the companies who made the components, the companies that manufactured the products, the trucking companies that transported them and the retailers who sold them. It could have also taxed the wages of all the employees up and down the line that made, trucked or sold them.

Multiply that illustration by tens of millions of taxpayers across the land who have been hurt by the elimination of consumer interest deductions. Think about what happens to all those jobs when the products are sitting on the showroom floors and shelves and not being sold and you will understand WHY the economy is so sluggish.

You will also understand why I want to correct the worst mistake that Congress has ever made!

And most important of all, I further pledge that this new legislation will be made retro-active to the beginning of this year!

Yes, this new legislation WILL "Jump Start The Economy And Put ALL of America Back To Work."

Once we've done that, we can address the NEXT highest priority, begin reducing the National Debt and finding solutions to all our other problems. --- BUT FIRST THINGS FIRST!

TOGETHER, WE CAN AND WILL MAKE IT HAPPEN!!!!!

****

FLIP CHART

OUT OF POCKET COST OF CAR 1986 Tax Reform Act Eliminating Interest Deduction		OUT OF POCKET COST OF CAR Proposed New Legislation Allowing Interest Deduction	
BASE COST	$20,000	BASE COST	$20,000
DOWN PAYMENT	-5,000	DOWN PAYMENT	-5,000
BALANCE FINANCED	15,000	BALANCE FINANCED	15,000
INTEREST @ 10%/4 Years	6,000	INTEREST @ 10%/4 Yrs	6,000
INCOME TAX ON INTEREST 31% TAX BRACKET	1,860	TAX SAVINGS ON DEDUCTION @ 31%	-1,860
TOTAL OUT OF POCKET COST:		**TOTAL OUT OF POCKET COST:**	
BASE COST	$20,000	BASE COST	$20,000
INTEREST COST	6,000	INTEREST COST	6,000
INCOME TAX COST	1,860	TAX SAVINGS	-1,860
TOTAL OUT OF POCKET	$27,860	TOTAL OUT OF POCKET	$25,140

1986 Tax Act O.O.P. Cost	$27,860
Proposed O.O.P. Cost	25,140
NET DIFFERENCE TO TAXPAYER	$ 2,720

****

FOR SAME AMOUNT OF CASH OUT OF POCKET, TAXPAYER WOULD HAVE THE CAR AND BE ABLE TO PAY CASH FOR:

REGRIGERATOR/FREEZER	$ 1,000
WASHING MACHINE	500
CLOTHES DRYER	400
27" COLOR TV SET	500
4 HEAD VCR	250
	2,650
DINNER & MOVIE WITH SPOUSE	70
TOTAL	$ 2,720

NRN

suggestion

Mr. and Mrs. Aster & Cleo Saquing
4 Heath Court
Daly City, California 94015
(415) 878-1215 (home)
(415) 626-0773 (work)

Oct. 13, 1992

Dear Mr. Jim Baker,

I am a republican, 77 years old, and I suggest these questions posed to Governor Clinton:

1. Is it safe to entrust in a draft evader the position of the Commander-in-Chief of the United States Armed Forces?

2. As a draft evader - against the Vietnam War - and also against the Persian Gulf War, is he or is he not opposed to war as an instrument of foreign policy?

If he answer "yes" to the second question, he will be opposed to the US Constitution and also to the UN Charter of which the USA is a signatory.

Thank you.

Respectfully,

Mr. ASTER SAQUING

Bronz-Glow Coatings Corporation
1850 Wambolt Street, Jacksonville, Florida 32202
Phone: (904) 354-7731 Fax: (904) 354-7785

NON

BCC

SPECIALIZING IN CORROSION RESISTANT COATINGS FOR TEMPERATURE CONTROL SYSTEMS and INDUSTRY

Mr. James Baker
Secretary of State
1600 Pennsylvania Ave.
Washington, D.C.

Dear Secretary Baker:

Please take the time to read this letter and example. It has helped me to convince others to change their vote from the other candidates to President Bush, and maybe it would be helpful to place the following example before the people in this simplistic manner.

I am a small businessman, employing 20 persons. I have major concerns over the policies and programs that the Clinton-Gore platform is presenting to the country. Obviously there can not be an expansion of government services and programs without all tax payers realizing a tax increase at some level, federal, state, county or city.

It is my opinion that even if fantasy became real and Clinton was able to fulfil his promise of only taxing the $50,000.00 plus income group at the federal level, he would have a "trickle down" economic tax policy. My reasons are based on one simple fact, a statement he made in the debates and has repeated numerous times.

He stated , as I recall, that he would remove 50,000 troops from Europe and provide them incentives to become police officers to fight crime on the streets.

Based on this theory he does reduce the cost of military payroll, however as I see it other greater costs come into play.

a) If incentives offered are monetary, ie cash, education expense or other lets assume that is amounts to $2,000.00 per G.I.	$ 100,000,000.
b) The best I can research is the national average pay for a police officer is $25,000.00	$1,250,000,000.
c) Add to this a 5% cost for pension benefits, 7.65% FICA 1% Fed. Unemployment comes to 13.65 in taxes to be paid above base salary	$ 170,625,000.

d) Taking the average situation there would be two police officers per vehicle this would require 25,000 vehicles estimate $18,000. each	$ 450,000,000.
e) Add an average $1,800. per year medical cost to this per person and this amounts to	$ 90,000,000.
f) Add to this the fact that the 25,000 vehicles will average 40,000 miles per year at a cost of $0.27 per mile and cost is	$ 270,000,000.
Total Cost	$2,330,625,000.

If this were equally divided by the 50 states each state would assume a $46,612,500. expense and doesn't include the additional adminstrative costs that would be incurred. Add to this his other programs and "Here we go" high taxes, inflation, raising interest rates, no incentive for business to make capital investment everything now trickles down to tightening the purse strings, lay-off people try to keep our heads above water for four years.

Since all property owners, businesses and working people pay state and possibly city taxes regardless of your income level we as individuals have a new tax burden.

This along with other issues he wishes to enact will have adverse effect on working people as well as small business. We can not afford to pick-up these extra costs. There is already a misconception that business owners are wealthy. Most of us small businessmen have invested everything we ever earned or mortgaged what we own to enter our own business. We are not wealthy and can not afford Clinton's programs and the employees working for small business can not afford it either as Clinton's programs will in our opinion cause many small businesses to go out of business, thus creating unemployment. Then welfare cost rise and greater tax burden on those working and increased national debt.

Is there some way you can get this message across to the people? Thank you for taking the time to read this letter.

Very truly yours,
Bronz-Glow Coatings Corp.

Robert Haydu
Chairman of the Board

FEDERAL EXPRESS

[redacted]

QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE
TRACKING NUMBER 5279856875

2255M 5279856875

1 [redacted]

Date 10-22-92

RECIPIENT'S COPY

From (Your Name) Please Print

Your Phone Number (Very Important) (904) 354-2881

Company BRONZ-GLOW COATINGS

Department/Floor No.

Street Address 1850 HAMBOLT ST UNIT

X-PRESSED

City JACKSONVILLE State FL ZIP Required 32202

2 To (Recipient's Name) Please Print Mr. James Baker

Recipient's Phone Number (Very Important) (202) 555-1212

Company Whitehouse

Department/Floor No. Secretary of State

Exact Street Address (We Cannot Deliver to P.O. Boxes or P.O. Zip Codes.) 1600 Pennsylvania Avenue

City Washington State D.C. ZIP Required 20500

YOUR INTERNAL BILLING REFERENCE INFORMATION (optional) (First 24 characters will appear on invoice.)

H IF HOLD FOR PICK-UP, Print FEDEX Address Here
Street Address

City State ZIP Required

3 PAYMENT 1 [X] Bill Sender 2 [ ] Bill Recipient's FedEx Acct. No. 3 [ ] Bill 3rd Party FedEx Acct. No. 4 [ ] Bill Credit Card 5 [ ] Cash/Check [redacted]

4 SERVICES (Check only one box)

Priority Overnight (Delivery by next business morning†)
- 11 [ ] YOUR PACKAGING
- 16 [X] FEDEX LETTER*
- 12 [ ] FEDEX PAK*
- 13 [ ] FEDEX BOX
- 14 [ ] FEDEX TUBE

Standard Overnight (Delivery by next business afternoon. No Saturday delivery†)
- 51 [ ] YOUR PACKAGING
- 56 [ ] FEDEX LETTER*
- 52 [ ] FEDEX PAK*
- 53 [ ] FEDEX BOX
- 54 [ ] FEDEX TUBE

Economy Two-Day (Delivery by second business day †)
- 30 [ ] ECONOMY

Government Overnight (Restricted for authorized users only)
- 46 [ ] GOV'T LETTER
- 41 [ ] GOV'T PACKAGE

Freight Service (for packages over 150 lbs.)
- 70 [ ] OVERNIGHT FREIGHT** (Confirmed reservation required)
- 80 [ ] TWO-DAY FREIGHT**

† Delivery commitment may be later in some areas.
*Declared Value Limit $500.
**Call for delivery schedule.

5 DELIVERY AND SPECIAL HANDLING (Check services required)
- 1 [ ] HOLD FOR PICK-UP (Fill in Box H)
- 2 [X] DELIVER WEEKDAY
- 3 DELIVER SATURDAY (Extra charge) (Not available to all locations) [ ]
- 4 [ ] DANGEROUS GOODS (Extra charge)
- 5 [ ]
- 6 [ ] DRY ICE ______ Lbs.
- 7 [ ] OTHER SPECIAL SERVICE
- 8 [ ]
- 9 [ ] SATURDAY PICK-UP (Extra charge)
- 10 [ ]
- 11 [ ]
- 12 [ ] HOLIDAY DELIVERY (If offered) (Extra charge)

6

PACKAGES	WEIGHT In Pounds Only	YOUR DECLARED VALUE
Total	Total	Total

DIM SHIPMENT (Chargeable Weight)
[ ] ______ lbs.
L x W x H

Received At
1 [ ] Regular Stop 3 [ ] Drop Box
4 [ ] B.S.C.
2 [ ] On-Call Stop 5 [ ] Station

Emp. No. Date
[ ] Cash Received
[ ] Return Shipment
[ ] Third Party [ ] Chg. To Del. [ ] Chg. To Hold
Street Address
City State Zip
Received By:
X
Date/Time Received FedEx Employee Number

7 Release Signature:

Federal Express Use
- Base Charges
- Declared Value Charge
- Other 1
- Other 2
- Total Charges

REVISION DATE 2/92
PART #137204 FXEM 8/92
FORMAT #126
126

MULTIPLE PACKAGE SERVICE

IF YOU ARE MAKING AN MPS SHIPMENT, APPLY THE SELF ADHESIVE MPS COPY HERE

TERMS AND CONDITIONS

DEFINITIONS

On this Airbill, we, our and us refer to Federal Express Corporation, its employees and agents. You and your refer to the sender, its employees and agents.

AGREEMENT TO TERMS

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You are responsible for adequately packaging your goods and for properly filling out ths Airbill. Omission of the number of packages and weight per package from this Airbill will result in a billing based on our best estimate of the number of packages received from you and an estimated "default" weight per package, as determined and periodically adjusted by us.

AIR TRANSPORTATION TAX INCLUDED

Our basic rate includes a federal tax required by Internal Revenue Code Section 4271 on the air transportation portion of this service.

LIMITATIONS ON OUR LIABILITY AND LIABILITIES NOT ASSUMED

Our liability for loss or damage to your package is limited to your actual damages or $100, whichever is less, unless you pay for and declare a higher authorized value. We do not provide cargo liability insurance, but you may pay an additional charge for each additional $100 of declared value. If you declare a higher value and pay the additional charge, our liability will be the lesser of your declared value or the actual value of your package.

In any event we will not be liable for any damages, whether direct, incidental, special or consequential in excess of the declared value of a shipment, whether or not Federal Express had knowledge that such damages might be incurred including, but not limited to, loss of income or profits.

We won't be liable for your acts or omissions, including but not limited to improper or insufficient packing, securing, marking or addressing, or for the acts or omissions of the recipient or anyone else with an interest in the package. Also, we won't be liable, if you or the recipient violates any of the terms of our agreement. We won't be liable for loss of or damage to shipments of prohibited items.

We won't be liable for loss, damage or delay caused by events we cannot control, including but not limited to acts of God, perils of the air, weather conditions, acts of public enemies, war, strikes, civil commotions, or acts or omissions of public authorities (including customs and quarantine officials) with actual or apparent authority.

DECLARED VALUE LIMITS

The highest declared value we allow for FedEx Letter and FedEx Pak shipments is $500. For other shipments, the highest declared value we allow is $25,000 unless your package contains items of "extraordinary value," in which case the highest declared value we allow is $500. Items of "extraordinary value," include artwork, jewelry, furs, precious metals, negotiable instruments, and other items listed in our current Service Guide.

If you send more than one package on this Airbill, you may fill in the total declared value for all packages, not to exceed the $100, $500 or $25,000 per package limit described above. (Example: 5 packages can have a total declared value of up to $125,000.)

If more than one package is shipped on this airbill, our liability for loss or damage will be limited to the actual value of the package(s) lost or damaged (not to exceed the lesser of the total declared value or the per package limits described above). You have the responsibility of proving the actual loss or damage.

FILING A CLAIM

ALL CLAIMS MUST BE MADE BY YOU IN WRITING. You must notify us of your claim within strict time limits. See current Service Guide.

We'll consider your claim filed if you call and notify our Customer Service Department at 800-238-5355 and notify us in writing as soon as possible.

Within 90 days after you notify us of your claim, you must send us all relevant information about it. We are not obligated to act on any claim until you have paid all transportation charges, and you may not deduct the amount of your claim from those charges.

If the recipient accepts your package without noting any damage on the delivery record, we will assume that the package was delivered in good condition. In order for us to process your claim, you must, to the extent possible, make the original shipping cartons and packing available for inspection.

RIGHT TO INSPECT

We may, at our option, open and inspect your packages prior to or after you give them to us to deliver.

NO C.O.D. SERVICES

NO C.O.D. SERVICES ON THIS AIRBILL. If C.O.D Service is required, please use a Federal Express C.O.D. airbill for this purpose.

RESPONSIBILITY FOR PAYMENT

Even if you give us different payment instructions, you will always be primarily responsible for all delivery costs, as well as any cost we may incur in either returning your package to you or warehousing it pending disposition.

RIGHT OF REJECTION

We reserve the right to reject a shipment at any time, when such shipment would be likely to cause damage or delay to other shipments, equipment or personnel, or if the transportation of which is prohibited by law or is in violation of any rules contained in this Airbill or our current Service Guide.

MONEY-BACK GUARANTEE

In the event of untimely delivery, Federal Express will at your request and with some limitations, refund or credit all transportation charges. See current Service Guide for further information.

Part # 137204/137205
Rev. 2/92

MRN

Joseph W. Darling
1211 Janneys Lane
Alexandria, Virginia 22302

21 October 1992

The White House
Washington. D. C.

Dear President Bush:

Winning a competition is the name of the GAME.

POLITICS IS THE ART ~~GAME~~ OF THE POSSIBLE.

I have just participated in a telethon of the Alexandria Republican HQ here in Alexandria and we found the following sentiments of the respondents, from our telethon calls.

Overwhelming majority concerned about;

ORDER OF PRIORITY

1) JOBS, JOBS, JOBS,

2) Economy, Economy, Economy

5) Limited gun control (computer registration.)

3) Pro CHOICE, even if slightly limited. (a heavy Catholic input, too)

4) Health coverage,/Security

We are a democracy, with representative government.

Masses elect, and reelect.

Masses worry about Jobs and unemployment.
3o million unemployed will vote for JOBS
3o million non covered health insured will vote for (two tiered) universal health insurance. (A one percent universal tax to pay, acceptable?)

Talk to defence workers, point out that Clinton causes their unemployment, the democrats especially. Hold California in the Republican fold.
The unemployed will swing the vote.
Talk to working individuals, about reemployment and retraining

Make promises, subject to Congressional support.
Your creditability is greater than Clinton's.

An UPSWELLING OF JOBS, based on the QUICK "trickle down" of plans and organization and finances, of both INDUSTRY, and government WPA type programs to furnich immediate JOBS, JOBS, JOBS And get reelected!!

Most sincerely,
Joseph W. Darling
Joseph W Darling

jwd; CC; JA Baker 111 ✓

C/S James A. Baker 111

The White House

1600 Pennsylvania Ave.N.W.

Washington,D.C.

20500

Joseph W. Darling
1211 Janneys Lane
Alexandria, Virginia 22302

FEDERAL EXPRESS

QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE
TRACKING NUMBER

3396568630

3396568630

RECIPIENT'S COPY

1 [redacted]

Date: 21 Oct 92

From (Your Name) Please Print

Your Phone Number (Very Important) (   )

Company: 1211 Janney's Lane

Department/Floor No.

Street Address: Alexandri

City: Virginia

State

ZIP Required: 21302

X-FAXED

2 To (Recipient's Name) Please Print

Recipient's Phone Number (Very Important)

Company: C/S/ James A. Baker 111 202 456-141

Department/Floor No.

Exact Street Address (We Cannot Deliver to P.O. Boxes or P.O. Zip Codes.): The White House

City: 1600 Pennsylvania Ave.N.W.

State

ZIP Required: Washington.D.C. 20500

YOUR INTERNAL BILLING REFERENCE INFORMATION (First 24 characters will appear on invoice.)

H IF HOLD FOR PICK-UP, Print FEDEX Address Here
Street Address
City
State
ZIP Required

3 PAYMENT 1 ☐ Bill Sender 2 ☐ Bill Recipient's FedEx Acct. No. 3 ☐ Bill 3rd Party FedEx Acct. No. 4 ☐ Bill Credit Card
5 ☒ Cash/Check [redacted]

4 SERVICES (Check only one box)

Priority Overnight (Delivery by next business morning†)
11 ☐ YOUR PACKAGING
16 ☒ FEDEX LETTER *
12 ☐ FEDEX PAK *
13 ☐ FEDEX BOX
14 ☐ FEDEX TUBE

Standard Overnight (Delivery by next business afternoon†)
51 ☐ YOUR PACKAGING
56 ☐ FEDEX LETTER *
52 ☐ FEDEX PAK *
53 ☐ FEDEX BOX
54 ☐ FEDEX TUBE

Economy Two-Day (Delivery by second business day†)
30 ☐ ECONOMY

Government Overnight (Restricted to authorized users only)
46 ☐ GOV'T LETTER
41 ☐ GOV'T PACKAGE

Freight Service (for Extra Large or any package over 150 lbs.)
70 ☐ OVERNIGHT FREIGHT ** (Confirmed reservation required)
80 ☐ TWO-DAY FREIGHT **

† Delivery commitment may be later in some areas.
*Declared Value Limit $100
**Call for delivery schedule.

5 DELIVERY AND SPECIAL HANDLING (Check services required)
1 ☐ HOLD FOR PICK-UP (Fill in Box H)
2 ☒ DELIVER WEEKDAY
3 ☐ DELIVER SATURDAY (Extra charge) (Not available to all locations)
4 ☐ DANGEROUS GOODS (Extra charge)
5 ☐
6 ☐ DRY ICE ______ Lbs.
7 ☐ OTHER SPECIAL SERVICE
8 ☐
9 ☐ SATURDAY PICK-UP (Extra charge)
10 ☐
11 ☐
12 ☐ HOLIDAY DELIVERY (If offered) (Extra charge)

6 PACKAGES | WEIGHT In Pounds Only [redacted]
Total | Total

DIM SHIPMENT (Chargeable Weight) ☐ ______ lbs.
L x W x H =

Received At
1 ☐ Regular Stop 3 ☐ Drop Box
2 ☐ On-Call Stop 4 ☐ B.S.C. 5 ☒ Station

Emp. No. | Date
☐ Cash Received
☐ Return Shipment
☐ Third Party ☐ Chg. To Del. ☐ Chg. To Hold
Street Address: PAID CK # 2532
City | State | Zip
Received By: X
Date/Time Received | FedEx Employee Number

7 Release Signature:

FedEx Emp. No. | Date/Time

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Base Charges
Declared Value Charge
Other 1
Other 2
Total Charges 13.00

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NRN

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VORTON B. BOGHOSIAN
CHRISTINE M. BOGHOSIAN

October 21, 1992

Hon. James A. Baker
The White :House
Washington, D.C. 20004

Dear Sir:

I write to ask if the RNC is brain dead and/or if I have not contributed sufficiently so that the committee lacks the funds to invest in a copy of 'Time" magazine. If the latter, I enclose the 10/26/92 copy herewith.

I have tired of hearing Clinton's litany of accomplishments in Arkansas, the state he has governed for 12 years, without a clear and factual rebuttal. The facts set forth in the article should blow him clear out of the water. Also, if balancing the budget is legally mandated in Arkansas why not let the rest of the country in on the secret. In response to the 'No Tax' promise why not enlighten the public by giving them the reasons for the transgressions, i.e. the government shutdown if the President didn't go along. The apology then would have more meaning.

I could go on and on but why bother when people in high places are much more learned than I. It pains me to see a good President so ill advised.

Very truly yours,

V Boghosian

Vorton B. Boghosian

VBB/cn
enc.

THE ICEMAN'S SECRETS

The discovery of a frozen Stone Age man yields new clues about life in 3300 B.C.

No single industry has brought more jobs to Bill Clinton's Arkansas than poultry. But most of those jobs are not worth crowing about.

ARKANSAS PECKING ORDER

By RICHARD BEHAR
SPRINGDALE

MIKE STEWART—SYGMA

A new job in Arkansas often means hanging fowl for a crippling wage

IN TOUTING HIS ECONOMIC credentials, Bill Clinton boasts that more than 200,000 jobs were created in Arkansas since he first became Governor in 1978. The claim is rightful—his state is currently No. 1 in job creation. Yet there is a downside to the Arkansas success story. As many as 20% of those new jobs were generated by just one industry: poultry. Big Chicken has become to Arkansas what microchips are to Silicon Valley and autos to Detroit. Arkansas produces 1 billion broilers a year, more than any other state. Poultry is by far the state's dominant employer, providing support for 1 of every 12 citizens.

But in nurturing this growing industry, Clinton has shown the trade-offs he would be willing to make—and tolerate—in the quest to create jobs and encourage business. Thousands of chicken growers and processing-plant workers suffer from low wages and harsh, even crippling working conditions. Their cheap labor and high productivity has enabled poultry's Pashas to enjoy explosive success in the past decade while keeping chicken prices low for consumers. In Arkansas, poultry workers are probably no worse off than their brethren in Mississippi or Georgia, but their numbers are greater, and they are increasingly angry that their share of the chicken boom is so meager. "I think the poultry industry has been a blessing and a curse for Arkansas," says Carol Tucker Foreman, a former U.S. Assistant Secretary of Agriculture and the sister of Arkansas' Lieutenant Governor. "In some places, the workers are treated very badly."

Clinton has made job creation a higher priority than the immediate quality of those jobs. The result is that he has been reluctant to challenge the state's economic giants on behalf of those who sit at the bottom of the pecking order. Clinton has sought few improvements in the industry's working conditions, while at the same time showering the largest chicken producer, Tyson Foods, with millions of dollars in tax breaks for expanding its plants and work force. It is a cozy relationship in a state where the powerful often rub elbows. Tyson has provided free airplane rides for the Governor and his wife, for both personal and business trips, and the company's chairman, Don Tyson, is a major contributor to Clinton's presidential bid. Tyson's general counsel, James Blair, is married to one of Clinton's top campaign advisers, Diane Blair. The two couples often vacation together.

Clinton's defenders dismiss the allegations that he is cavalier about the working conditions. "Bill is not insensitive to the hard, tough nature of those jobs," argues his spokeswoman, Betsey Wright. "I recall at least one brutal public piece of warfare where Bill made a comment about these near-minimum-wage jobs, and the entire poultry industry came down on our heads very hard."

The industry has grown tremendously because Americans have been forsaking pork and beef over the years and consuming far more chicken: 66 lbs. per capita last year, up from 28 lbs. in 1960. Health is not the only reason—consumers also know a bargain. At an average 88¢ per lb. for a whole broiler, chicken costs 50% less than it did three decades ago, after adjustment for inflation. One reason for the low prices is that fowl production is concentrated in poor rural areas of the South.

No company better exemplifies the industry's successes and failures than Tyson, based in Springdale, in the heart of Arkansas' poultry belt. Tyson, whose 1992 sales of $4 billion are nearly twice the size of the Arkansas state budget, produces 20% of America's chickens. Last month, after sharing a dinner of grilled chicken with a TIME reporter, vice chairman John Tyson—son of the chairman—boasted that the growth in the company's earnings per share from 1980 to 1990 ranked No. 1 among FORTUNE 500 companies. Total profits have increased fourteenfold in the past decade.

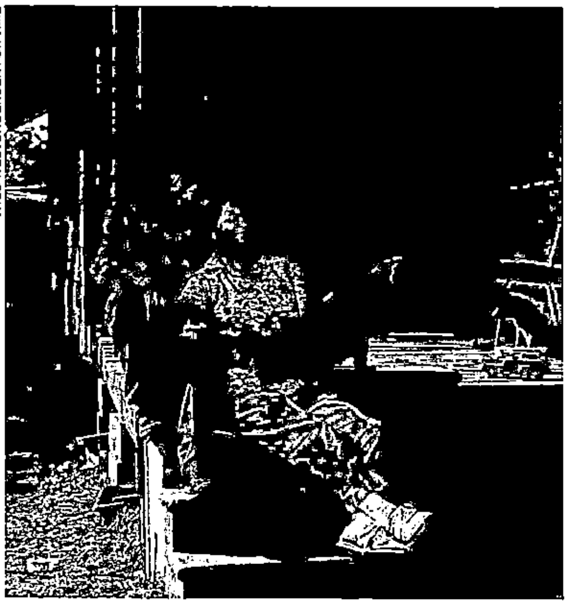
Very little of that bonanza has filtered down to chicken-plant workers. The industry's average pay is $7 an hour, vs. $10 for the food-processing industry as a whole. In Arkansas the typical wage is a bit lower than in such states as Virginia, Maryland and South Carolina. Production per worker in the poultry industry nearly tripled from 1960 to 1987, yet pay rose only half as fast as chicken prices did during that time, according to a 1989 report by the Institute for Southern Studies. Most chicken laborers are unskilled and barely educated; their only alternative in many cases would be a minimum-wage job.

One mid-size processor, Mark Simmons of Simmons Industries, says he is keenly aware of the problem. At Simmons' two plants in Arkansas, the starting wage is $5.70 an hour, while the average pay is just 50¢ more. "I realize it's not enough for a single mother," says Simmons sadly. "But most people have two jobs. This may be their town job, and they also work on a farm." Simmons says that with continued technological innovation, "we hope to use fewer workers and pay them more."

Frances Ketcher, 63, doesn't have much longer to wait. She has been employed at a Simmons plant for 24 years, a remarkably long time in an industry where employee turnover often reaches 100% a year. She earns only $6.10 an hour. "To work here you need a weak mind and a strong back," she says with a smile. The pace at the Simmons plant is so frantic that chickens sometimes spill onto the floor, where they lie for as long as an hour. "Sometimes there's a real pile-up," says Grover Myers, a federal inspector at the plant since 1959. "I just wish the plant supervisors had their own initiative, without inspectors telling them to pick up the chicken and rewash it."

MOST POULTRY PLANTS ARE cramped and noisy, with floors constantly wet and slippery. Some rooms are cold, others hot and malodorous enough to bring a visitor close to vomiting. Employees are sometimes splashed with feces, blood, guts or chicken fat. Even more odious is the industry's rising injury rate. Labor Department statistics show that 27% of poultry workers suffer on-the-job injuries and illnesses each year, making fowl processing one of the nation's most hazardous jobs. In terms of repetitive-motion disorders, poultry work is exceeded only by meat packing. In a study by the National Institute for Occupational Safety and Health, 1 in 3 chicken workers was found to have a work-related muscular-skeletal disorder resulting in moderate or extreme pain. Many employees become permanently disabled.

Some companies, including Tyson, are responding to the crisis by implementing job rotation, better knife designs, and posture-improvement programs. But health experts say the industry will not see big results until the work pace is slowed down. The assembly line typically moves carcasses past the workers at a rate



THEO WESTENBERGER FOR TIME

Workers For the Duvalls, who live in the central Arkansas town of Russellville, the chicken industry has supported life at the subsistence level—and no better. They own a dilapidated house, in which a few chairs are scattered about on unsanded plywood floors. After 20 years of low-paid work, Thomas Duvall, 50 and disabled by emphysema, quit his job at a nearby Tyson Foods plant last March. He has no savings to rely on.

His wife Nettie, 46, left her $6.09-an-hour job at Tyson in 1990 because the work caused unbearable pain in her hands. She spent most of her 14 years at the plant pulling the intestines out of chickens. Today, despite three operations, she no longer has any grip. "The supervisors just got so nasty to me that I finally quit," she says. "They would tell me to do work that I just couldn't do."

Nettie settled a workers compensation case for just $5,000. "As long as the birds go down the line, they don't care about your hands," she says. "Ever since Tyson bought the plant [in 1984], they've been treating us like machines." Nettie claims the pace at the plant grew so intense that workers routinely tossed filthy birds onto the line when federal inspectors weren't looking—a practice other workers say continues today. Tyson strongly denies that it does.

WESTENBERGER FOR TIME

Growers In the 11 years that Billy Wayne Johnson has been growing chickens full time for Tyson Foods in Gravette, Arkansas, his expenses have risen 50%, but the price the processor pays him has remained flat at about 4¢ per lb. As a result, his business earns just $15,000 annually, before taxes. He still hasn't paid off the mortgage on his four chicken houses and is sometimes late with the payments. To make ends meet, last year he began selling pine shavings to processors, who use the material for chicken bedding. Earlier this year, Johnson learned that Arkansas growers were overcoming their fears of retaliation and starting to organize to demand a better deal. Johnson wants to join the group but claims he was warned by a Tyson serviceman about repercussions. "He said, 'You do a lot of business with us. Now, we can make it good or we can make it bad.' I told him it was against the law for him to talk this way. So he said, 'Well, it's your word against ours.' " A Tyson spokesman says employees "are under instructions not to" harass farmers who try to organize. What worries Johnson is that Tyson may be more than willing to drop him, since many other growers would be willing to have his job. despite its hardships.

of 70 to 90 birds a minute. Many employees perform repetitive motions on every other bird at the rate of one every two seconds. "We are pushing workers to produce more and more, and failing to design their work stations properly," says David Cochran, a University of Nebraska ergonomist who has studied poultry plants. "It's just not right to put someone in a job where you know there's a high probability they will become disabled."

The industry relies on a constant stream of fresh labor; many employees quit within a year because they have become injured or disgruntled. At the Tyson plant in Dardanelle (pop. 3,722), workers complain that the lines have sped up, real salaries have declined, older injured workers are sometimes forced to quit and 30% to 50% of the employees have some form of repetitive-motion disorder. (The company's official estimate for its overall work force is 2% to 3%.) Workers also dispute Tyson's reported injury rate, which is one-fourth the industry average and is based on lost workdays. Labor officials claim that plant supervisors pressure injured workers to quit or show up for "light duty." Tyson fiercely disputes those allegations.

WORKERS PORTRAY A grim picture of their daily routine. "If you asked everyone who hated this place to step outside, you'd clear the entire plant, and maybe half the supervisors too," says Travis Coe, 21, a floor-jack operator with a pregnant wife and a second job as a construction worker. Chris Turic, a colleague, says his fingers sometimes lock up so badly, he has to pry them open. Turic, 30, suffers from a repetitive-motion illness that he says is the result of his job as a "backup killer" at Dardanelle for the past nine years. Specifically, Turic uses a long knife to whack the necks of any chickens that are missed by a circular saw. By day's end he is often covered with feces and blood. For this he gets about $7.10 an hour, more than most workers—because, as John Tyson explains, "the messier the job, the more the pay." The last time Turic complained about his fingers, he says, he was given even heavier work scrubbing down rooms. "You get punished for getting hurt," he says. "Supervisors who treat people well don't last."

For the 6,000 farmers who raise rather than process the fowl, the main problem is not safety but low pay. Says Anita Scates, a single parent and grower for Arkansas-based Hudson Foods: "You worry about making your monthly bills. You smell like a chicken all the time. It's a full-time job and a rough life. I bring in around $45,000 and, after expenses, earn about $12,000 to $15,000."

The traditional agreement that binds the growers to the processors makes the farmers virtual serfs on their own land. The processors supply the farmers with chicks, feed, medicine and transportation of the chickens. The growers must provide chicken houses, labor and equipment, and pay all other expenses. The deal brings farmers about 4¢ per lb. of chicken, which is less than they received 30 years ago, after adjustment for inflation.

Growers say that when they complain about the arrangement, the processors sometimes retaliate by terminating the relationship. Other growers say they have been penalized by processors who underweigh their chickens or give them ailing chicks to raise. In a trial in Arkansas last June, a former manager for Cargill, a major turkey producer, testified that "if you've got [a grower] you've just had it with, you might give him the bad [birds] just so he'd quit." Despite the testimony, the grower was unable to prove his case.


STEVE JENNINGS—PICTURE GROUP

The company, led by poultry king Don Tyson, claims the disorder rate is closer to 3%

At the Tyson Foods plant in Dardanelle, many workers complain that 30% to 50% of the employees have some form of repetitive-motion disorder

So far, neither growers nor plant workers had found much success in organizing or in finding powerful advocates. "The workers didn't feel they could organize and maintain their jobs, because many plants have an economic stranglehold on their towns," says Kelly Mitchell-Clark, an official of the Women's Project, a nonprofit group in Little Rock that conducted a study of the state's poultry belt. "Sometimes it's a big deal for these people just to be able to get off the processing line to go to the bathroom."

Fewer than 10% of Arkansas poultry plants are unionized. The main impediment to organizers is high job turnover, which means that most employees are new and feel fortunate just to have a job. When asked about the absence of unions in all but two of his 23 Arkansas plants John Tyson says this is the desire of the workers. "In 1984 we bought a plant in Dardanelle," he points out. "Last year 80% of the workers signed a petition to get rid of the union. They just didn't want it." But in July a judge overturned the decertification of the Dardanelle union because the employee who led the drive was an "agent" of Tyson who "threatened" new hires into signing the petition. In a stinging 44-page decision, Judge Wallace Nations concluded that the company's main witnesses were "not credible." Tyson has appealed the decision. "The union is the only hope these people have of achieving any dignity and a decent wage," argues Bill Burns, an official with the United Food and Commercial Workers. "Just try to raise a family on $6.25 an hour. It's impossible."

Growers too have been frustrated after decades of attempting to organize. But a year ago, 35 growers from nine states met in a hunting lodge in the Arkansas Ozarks and launched a national group. Since then, hundreds of farmers in Arkansas alone have signed on, many of them paying dues anonymously. "Yes, I'm afraid," says grower Don Allen, a leader of the Arkansas movement. "And that's a terrible thing to say in the land of the free and the home of the brave." Last February a Tyson memo to managers urged them to spread the word that the organizing was being led by "shady characters" such as socialists and animal-rights activists.

None of this agitation seems to trouble poultry's millionaires, who include James ("Red") Hudson, the affable 68-year-old chairman of Hudson Foods (1991 sales: $765 million). During an interview, Hudson invited a reporter into his Mercedes for a tour of his country club. "The poultry industry is the greatest example of the free-enterprise system on earth. We should be applauded for our economics," he declared, noting the low price of chicken. Reminded that his state's per capita income is $14,600, he exclaimed, "I'd be shocked if anyone in our company was making that little." But Hudson's own plant in the town of Hope—where Bill Clinton grew up—starts laborers at $5.90 an hour, or less than $12,300 a year.

During the campaign, the Republicans have accused Clinton of being biased against business and too partial toward government regulations. But if he wins the presidency on a pledge to create jobs across America the way he did in Arkansas, his real challenge may be to make sure that those jobs are better, safer and more lucrative than the ones he nurtured as a Governor. ■

CALLAHAN & ASSOCIATES, INC.
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FAX (205) 990-8073

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DATE: 10/22/92 FAX NUMBER: 202-456-2883

TO: The Honorable James Baker, III

COMPANY: Chief of Staff

CITY: President Bush

TELEPHONE: ______

FROM: Robert O. Callahan, Sr. (205-928-1559)

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Fairhope, Alabama 36532
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Fax: (205) 990-8073

NMN

October 22, 1992

The Honorable James Baker, III
Chief of Staff
President Bush

Dear Mr. Baker:

There is one important item I want to bring to your attention as the re-election campaign enters its final days. This past Tuesday, October 21, 1992 President Bush conducted a Town Hall meeting in the studios of WSB-TV in Atlanta. It was televised that evening. <u>This was President Bush at his best</u>.

I would strongly suggest and urge you to have someone on your staff review the tape. President Bush turned in an excellent performance and swayed many people. The moderator was a Mr. Nigut who did a very commendable job. Probably better than the moderators of the so called debates. I certainly hope that you or one of your aides will look at this Town Hall tape and consider telecasting it in other markets.

I realize you have other demands placed upon your time and many possibilities to consider. However, I was very impressed with President Bush's performance and believe millions of other people should see it. You will get a lot more votes if you show it.

Hopefully, you will receive this fax and will consider taking positive action with it.

Best regards,

RB Callahan

Robert B. Callahan, Sr.