

Originally Processed With FOIA(s):
2000-0715-F

FOIA Number:
2000-0715-F

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OA/ID Number: 93012
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VISION SAFE CORPORATION

Via Facsimile
Via Federal Express

October 14, 1992

President George Bush
The White House
1600 Pennsylvania Avenue
Washington, DC 20335

COPIES TO:

James Baker, Chief of Staff
General Thomas Richards (ret.), FAA Administrator
Marlin Fitzwater, Press Secretary
Andrew Card, Jr, Secretary, DOT
Robert Teeter, Campaign Manager
Mary Matalin, Dep. Campaign Manager
Robert Dornan, Congressman, Adv. to President
Roger Porter, Asst to Pres., Econ. & Dom. Policy
Dennis Ross, Asst to Pres. for Policy Planning
Dorrance Smith, Asst to Pres. for Media Affairs
David Demarest, Asst to Pres. for Public Liaison

SCANDAL IN BUSH ADMINISTRATION

Dear President Bush,

A scandal has been going on at the FAA for more than a year and is now about to explode with a fall-out of bad publicity, raising serious and embarrassing questions about the credibility of you and your Administration on important safety, business and policy matters. This letter is to apprise you, your staff and your new FAA Administrator, of an immediate window of opportunity to defuse the situation, and to hopefully avoid having this scandal in the headlines in a few days.

Over the past two years I have written to you on several occasions with the simple request, that you order the FAA to comply with the law to enforce existing vital safety regulations, which require that pilots be able to see to safely control and land their aircraft during emergencies with dense continuous smoke. My previous letters to you were passed on to the FAA. Ironically, the high ranking bureaucrats at the FAA, whom my complaint concerns, are the same ones that have been responding to my letters to you! They have deceived your past FAA Administrator and of course, profess saintly innocence, but at the same time falsely continue to deny the unsafe conditions and arrogantly still refuse to comply with the law to prevent additional accidents caused by dense continuous smoke. FAA's failure to properly enforce the existing safety regulation has already contributed to many smoke related accidents (some of which appear on the attached list). Boeing alone, has lost 7 (seven) jets, where smoke in the cockpit was the suspected cause. Moreover, a year ago Congress directed the FAA Administrator to review the regulations and certification requirements "...to ensure that pilots, at all times, are able to see their instruments, emergency procedures, navigation information and, when necessary, the flight path." The FAA was ordered to report back to Congress. In spite of the simple task, which could be accomplished in a matter of days, FAA, has still not responded to Congress!

I know you are personally well aware of the serious and life threatening hazard of smoke in the cockpit, because you had to bail out of an aircraft full of smoke during the war and tragically lost some of your comrades at that time. Reportedly you were unable to even see your instruments

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VISION SAFE

President George Bush
The White House
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through the smoke. 50 years later, that same unsafe condition still exists on all airplanes. Contrary to what FAA officials are telling pilots and the public; No airplane flying today has been tested or certificated with continuous dense smoke, nor is capable of assuring pilot vision during such conditions. This, in spite of the fact that inexpensive new American technology is available and has been FAA certified for almost 2 years, to ensure that pilots can see the flight path and vital instruments, regardless how much smoke there is! All planes could have been equipped by now to comply with the existing safety regulation, to prevent further smoke accidents. Cost: about a penny per ticket! This, of course, is not a burden to the industry or the FAA - it is a basic responsibility. Pilots must be able to see at all times. It is just as necessary, as having functioning brakes on your car at all times.

Presently the record shows that your Administration: (1) is opposed to enforcing the existing safety regulations; (2) is opposed to insuring that pilots be able to see during emergencies with dense continuous smoke; (3) is falsely telling pilots and the public there is no safety problem, (while, at the same time, FAA records show they acknowledge the safety deficiency and a way to eliminate it); (4) is refusing to correct the safety hazard on existing planes and on new planes that will continue to be produced under existing Type Certificates for the next 20-30 years! - This is just the tip of the iceberg! Moreover, these are not partisan issues - no republican, no democrat, nobody in Congress, no pilot, no passenger, nor any airline want it to be this way. - and you, having almost lost your life because of smoke in the cockpit, you surely don't want it either.

This scandalous situation and FAA's failure to act on this serious safety deficiency, seems to be orchestrated by one or two of the highest ranking FAA bureaucrats who are acting in direct contradiction of the mission of the FAA, as required by the Federal Aviation Act. This, in spite of the fact that the FAA has recognized the safety "need" and unsuccessfully spent many years and millions of dollars trying to solve this and related safety problems. But when American Industry, through innovation and entrepreneurship, solves the serious safety problem (which our company did), to essentially eliminate an entire category of accidents, the FAA officials then suddenly deny there is a safety problem and won't even enforce regulations they themselves already spent millions of the taxpayer's dollars trying to enforce. - It is unbelievable! - The fundamentals of free enterprise and innovation - to "find a need and fill it" are now being deliberately strangled by FAA bureaucrats. - We found "a need" - and a way to "fill it" - while FAA tries to kill it! The FAA has turned our "pursuit of the American Dream" into a living nightmare - a real bureaucratic horror story!

Like tens of thousands of other small businesses in this country, we rely on proper, timely and responsible governmental enforcement of basic safety regulations. This is an axiom for a healthy and vibrant economy and it applies to many businesses; whether they are manufacturing cars,

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President George Bush
The White House
October 14, 1992

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airplanes, buildings, bridges, satellites, food, medicines, ships, weapons, ammunition, etc. Proper enforcement of laws is part of the fiber that makes great nations and perpetuates improvements to society and our quality of life. In shocking contrast, our situation with the FAA amounts to a total subversion by FAA bureaucrats of these fundamental values. Moreover, all the causes that you and your Administration are championing: small business, free enterprise, entrepreneurship, innovation, new job opportunities, exports, reduced litigation, enforcement of safety regulations, pursuit of the American dream, etc, etc. - all of your well publicized goals and ideals are being shot down by these bureaucrats your Administration is supposedly directing - their scandalous actions are totally opposite of what you are telling the American people!

The enclosed information explains the matters fully. The FAA officials working under your new FAA Administrator need to be ordered to immediately enforce the existing safety regulations (FAR 25.831(d)) to prevent further accidents caused by dense continuous smoke. Being quite familiar with FAA procedures, I know that all it takes is an appropriate phone call from the White House ordering that FAA policy be followed and the existing law be properly enforced, by promptly issuing the required FAA Airworthiness Directive (AD) (see enclosure). FAA issuance of the AD can be accomplished in a day or two, if so ordered. I trust this will be done. Please have your staff contact me immediately to advise me of what action is taken and when.

In the interest of public safety, (and with due respect to the memory of your comrades that didn't survive your smoke accident), your prompt consideration and action on this serious safety matter, is sincerely appreciated.

Sincerely,



Bertil Werjefelt
President

- Encl:
- Chicago Tribune Article dated October 1, 1991 (1 page)
 - List of Some Smoke-Related Accidents (1 page)
 - Letter to FAA dated August 25, 1992 (2 pages)
 - Letter to FAA dated September 16, 1992 (2 pages)
 - Letter to FAA dated October 8, 1992 (2 pages)
 - Report: FAA Safety Scandal - (18 pages) includes language for Airworthiness Directive and/or new FAA rules
 - DOT 1992 Appropriation Bill Rep. 102-148 (2 pages)

Nation/world

Senate eyes cockpits with alarm

Panel orders FAA to review policy on smoke in planes

By David Evans
Chicago Tribune

WASHINGTON—Congress has ordered the Federal Aviation Administration to reconsider its policy on in-flight smoke emergencies, after several recent incidents in which airplane cockpits filled with smoke.

The agency was told to review its regulations and report back to Congress.

In its fiscal 1992 appropriation for the FAA, a Senate committee noted that a "substantial number of aviation accidents can be attributed to dense smoke in the cockpit . . . [and that] smoke evacuation procedures do not test for continuous smoke. The committee is concerned that present regulations may not adequately ensure against continuous smoke obstructing a pilot's view."

The FAA has no requirement that a pilot must be able to see his instruments, checklists and flight path at all times, regardless of how dense the smoke may be during an in-flight emergency. While the agency does require that crews have emergency breathing equipment and face masks on hand in the event of severe cockpit smoke, the face mask provides clear vision only an inch or so in front of the pilot's eyes.

There have been numerous

emergencies recently in which smoke in the cockpit was a significant problem.

On Sept. 14 an American Eagle commuter plane en route to Chicago made an emergency landing at Muskegon County Airport in Michigan after a battery fire filled the plane with smoke so thick the pilot could barely see the controls.

The crew depressurized the plane by opening a cockpit window and cleared away enough smoke to land the plane. Five of the 23 people aboard suffered scrapes and minor injuries as they hastily evacuated the smoking plane.

On Sept. 8 an American Airlines jetliner bound for Houston made an emergency landing at Ft. Myers, Fla., after the pilot reported smoke in the cockpit.

In July, a Canadian DC-8 crashed at Jiddah, Saudi Arabia, killing the crew and all 247 Islamic pilgrims aboard. One investigator noted that the crew reported "severe smoke conditions on board the aircraft" shortly before the burning plane plowed into the ground at 250 m.p.h. and exploded.

For years, aviation experts have debated whether the FAA's regulations are adequate. However, under the FAA's test procedure for new aircraft designs, smoke

being pumped into the cockpit is stopped as soon as the instruments are obscured.

By stopping smoke at this point, most cockpit circulation systems can clear it within three minutes. However, the agency has recognized since 1986 the likelihood that in actual emergencies, smoke is continuous.

Hugh Waterman, a retired FAA official, said he thinks the agency is unwilling to take a more aggressive stance on the problem of continuously worsening smoke because it would require the financially troubled airline industry to spend money on added safety equipment.

Fred Farrar, an FAA spokesman, said in an interview last month, "It's our belief that the self-contained goggles and breathing devices [for the crew] are more than adequate."

Now, the Senate Appropriations Committee has stepped in, declaring in its budget report that "continuous smoke remains a safety problem."

The requirement for a new study of the cockpit smoke problem and the FAA's regulations for dealing with it was inserted by Sen. Daniel Inouye (D-Hawaii), a member of the transportation subcommittee who has been following the issue of cockpit smoke for the last year.

EVIDENCE FROM SOME INFLIGHT SMOKE-RELATED ACCIDENTS (CIVIL)

(1) 21FEB'70 - An American-made 4-engine jet transport crashed, 47 dead. Last transmissions from aircraft: "...emergency we have...smoke on board I can't see anything...is crashing...good bye everybody...good bye everybody...reducing power we cannot see anything can you give me a low altitude?"

(2) 11JUL'73 - An American-made 4-engine jet transport crash landed, 122 dead. ALPA reported, "...smoke in the cockpit made the situation so intolerable that the captain decided to make a forced landing. He had to open the sliding cockpit window to maintain ground reference."

(3) 03NOV'73 - An American-made 4-engine jet transport crashed, crew died (no passengers, only cargo). Reports reveal: "The smoke venting system didn't work well enough to clear the cockpit in time. The plane landed 262 feet short of the runway."

(4) 06OCT'76 - An American-made 4 engine jet transport crashed, 73 dead. Final accident report: "Finally it became impossible to see the flight instruments because of smoke." Recommendations from accident report: "The criteria for the certification of large Commercial aircraft should include requirement for a positive means of smoke removal, particularly from the cockpit area."

(5) 02JUN'83 - An American-made 2-engine jet transport made an emergency landing because of an inflight fire, 23 dead. The chairman of the National Transportation Safety Board testified during US Congressional hearings: "The smoke in the cockpit had by this time become so thick that the captain had difficulty seeing his airspeed indicator during final approach."

(6) 23SEP'83 - An American-made 2-engine jet transport crashed, 111 dead. CAA report: "CVR (Cockpit Voice Recorder) indicates crew unable to see instruments due (to) smoke."

(7) 31DEC'85 - An American-made 2-engine private aircraft crashed, 7 dead. Reports indicate: "There was smoke - and it filled the cockpit. The plane hit some high wires, then crashed into the ground and exploded." Tower recording from pilot, just prior to crash: "We have smoke in the cockpit! We have smoke in the cockpit!"

(8) 02JUL'86 - A foreign-made 2-engine jet transport made a forced landing, 54 dead. CAA report: "...smoke on flt deck & cabin forced (to) land in forest..."

(9) 28NOV'87 - An American-made 4-engine jet transport crashed, 159 dead. UPI Report; "Pilot radios of smoke in cockpit, then silence". Final accident report, Article 4.15, possible cause of accident, "...disorientation consequent on reduced cockpit visibility in smoke..."

(10) 02FEB'89 - An American-made 2-engine jet transport made an emergency landing. Airline Incident Investigation Report: "Smoke intensity on flight deck seriously impaired the Pilot's ability to see the flight instruments."

(11) 17DEC'89 - A foreign-made 2-engine jet transport made an emergency landing (this aircraft type was certificated by FAA 6 months earlier, presumably in accordance with AC 25-9). ICAO Accident Summary: "...in seconds thick smoke severely impaired vision on the flight deck...by this time neither pilot could see each other...a visual landing was carried out with very limited visibility...Damage to aircraft - substantial."

VISION SAFE C O R P O R A T I O N

August 25, 1992

Via Facsimile 206-227-1100 &
Via Certified Mail w/ Return Receipt

Mr. Ronald T. Wojnar
Manager Transport Airplane Directorate
Aircraft Certification Service ANM-100
Federal Aviation Administration
1601 Lind Avenue
Renton, WA 98055-4056

Re: Aircraft certification deficiency - legal concerns - need for issuance of an
Airworthiness Directive (AD)

Dear Mr. Wojnar,

There has existed for many years a serious airworthiness safety deficiency in the design and construction of aircraft. With recent FAA public acknowledgement of that deficiency, and of an FAA approved solution thereto, the FAA, and consequently manufacturers and airlines, will soon find this an untenable liability position.

For manufacturers to demonstrate means of compliance with FAR 25.831(d), Advisory Circular 25-9 was published in 1986. It specifically states that continuous and "hazardous quantities" of smoke on the flight deck is a reasonably probable occurrence because of prolonged fire in inaccessible locations - a clear acknowledgement of a safety hazard. In that same publication, to demonstrate certification compliance, and show that continuous dense smoke can be removed, the smoke evacuation test prescribed for smoke on the flight deck required that smoke input be "terminated" when vision became obscured. The test required smoke evacuation of only the smoke that had already entered the flight deck! In other words, no test with "hazardous quantities" of "continuous" smoke.

The FAA now is proposing AC 25-9 be revised, with comments due in December. In this updated version, the FAA further acknowledges (1) the safety problem of continuous smoke on the flight deck, (2) that pilots are required to see in dense continuous smoke, and (3) the FAA recommends the use of smoke displacement devices if continuous dense smoke cannot be adequately evacuated. We applaud the long overdue public recognition by FAA of this solution to the serious safety problem. However, the absence of immediate FAA action to rectify the dangerous situation that exists in all aircraft in service, and those yet to be produced under existing or pending type certificates, is by any reasonable interpretation, totally unacceptable. - All these aircraft will be flying for at least the next twenty, thirty or more years with the same old airworthiness deficiency! As noted previously, no aircraft flying today has been tested or certificated with continuous dense smoke, nor is able to demonstrate adequate smoke evacuation capability, when continuous dense smoke is present. The record clearly shows that FAA has known of the safety deficiency for decades and spent many years and millions of dollars searching, without success,

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VISION SAFE

Mr. Ronald T. Wojnar
Federal Aviation Administration
August 25, 1992

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for any practical and cost effective solution. Now that the solution is available, and FAA certified, FAA should act promptly to eliminate the hazard by issuing an airworthiness directive (AD), which is a procedure the FAA is required by law to follow to correct aircraft certification and safety deficiencies that are known to cause or contribute to accidents. For example: Recently there was a tragic aircraft accident in the jungles of Thailand involving thrust reversers - FAA issued an Airworthiness Directive to correct the safety deficiency - Likewise, the FAA issued an Airworthiness Directive on icing almost immediately after an airliner recently crashed, and broke apart, in a frozen field in Scandinavia. The long history of accidents with smoke in the cockpit obviously deserve at least the same prompt safety action. Pilots and the public have a right to this in accordance with your duties under the Federal Aviation Act. To suggest, as Mr. Doug Anderson of your office did, that we file a petition for rule making, is quite frankly, offensive. If this was the proper FAA action, then why didn't the FAA delay its safety actions prompted by the accidents in Thailand and Scandinavia and instead wait for somebody to file petitions for rule making? (If somebody ever did, then it would also take years after that until the petition was processed - Obviously not a responsible nor timely FAA safety action).

In summary, there now exists a situation where the FAA has publicly stated that a hazardous condition exists; an FAA approved inexpensive solution, which requires on average only one man hour to install, has been available for almost two (2) years (long enough to equip the entire US airline and air taxi fleets); but, FAA is not acting with due diligence to correct the hazardous condition in a timely manner. That is directly contrary to the mission of the FAA as required by the FAA Act of 1958 (Title VI sec. 601 b). Moreover, the attached list of some smoke accidents shows these types of accidents continue to occur with alarming regularity! (Boeing alone has lost seven (7) jets, where the suspected or probable cause was the present airworthiness certification deficiency - blinding smoke in the cockpit!). If not before, certainly when the next accident occurs, not only the legal, but the moral, ethical and credibility ramifications for the FAA, the manufacturer, and the airline, will be rather fearsome. Under the circumstances I would appreciate your prompt personal response (by fax) of when you will issue the Airworthiness Directive to correct the serious safety deficiency.

Please call me if you have any questions.

Sincerely,


Bertil Werjefelt
President

Enclosure: List of Some Smoke-Related Accidents.

VISION SAFE

C O R P O R A T I O N

Via Facsimile 206-227-1100 &
Via Certified Mail w/ Return Receipt

September 16, 1992

Mr. Ronald T. Wojnar
Manager Transport Airplane Directorate
Aircraft Certification Service ANM-100
Federal Aviation Administration
1601 Lind Avenue
Renton, WA 98055-4056

Dear Mr. Wojnar,

I have received a letter dated September 9, 1992 from FAA attorney Douglas R. Anderson purporting to be a response to my August 25 letter to you (copy enclosed). Mr. Anderson seems to deliberately obscure the serious safety issue by stating that we "proposed that the FAA issue an Airworthiness Directive (AD) requiring that all operators with transport category airplanes purchase and install a device manufactured by your (our) company." What we are asking is that the FAA act in accordance with the requirements of the law by enforcing (rather than ignoring) the existing FAA safety regulation (FAR 25.831 (d)), intended to ensure that pilots are able to see to safely control and land their aircraft during emergencies with "accumulation of hazardous quantities of smoke in the cockpit area" which may be caused by dense continuous smoke. As I have pointed out to Mr. Anderson and in my letter to you, this "unsafe condition" is fully recognized by the FAA. We know of only two ways FAA can eliminate this unsafe condition; (1) Rescind all type certificates (which is totally unreasonable) or (2) use the standard procedure of issuing an Airworthiness Directive. We are therefore requesting to be informed when FAA will issue the Airworthiness Directive to correct the unsafe condition that exists on all airplanes flying today! Whether this required FAA safety action necessitates procurement of equipment from Boeing, Douglas, Lockheed, us or others is not relevant. What is relevant is that FAA eliminate the unsafe condition by enforcing the existing FAA safety regulations!

The accident record clearly shows that the FAA's failure to enforce the existing safety regulation has resulted in unsafe conditions and has caused or contributed to many accidents (see attached list of "Evidence from Some Inflight Smoke Related Accidents"). Furthermore, FAR 39.1 and FAA policy require the issuance of an AD when an unsafe condition exists in an aircraft. In my letter of August 25, 1992 I asked for "your prompt personal response" of when you would be issuing the AD as required by law. The reason we ask you is that we are informed that you have the authority and the responsibility for this matter. To relegate this serious safety matter to one of your staff attorneys, who

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Mr. Ronald T. Wojnar
Federal Aviation Administration
September 16, 1992

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appears more interested in soliciting petitions for new rulemaking, than seeing that FAA abide by the FAA Act and it's existing rules and policy (to insure that pilots can see to control and safely land their aircraft during serious smoke emergencies), seems most inappropriate. Especially so, when we have explained to you, and to him repeatedly, that we are not going to accept Mr. Anderson's solicitation to delay this serious safety matter by filing a petition for rulemaking.

A petition for rulemaking is neither intended nor needed, because the present rules (FAR 25.831 (d) are adequate - means are supposed to be provided to prevent hazardous accumulation of smoke in the cockpit, so pilots can see!

In fact, no airplane has ever been tested for compliance with FAR 25.831 (d) with dense continuous smoke! This, in spite of the fact that unsafe conditions caused by dense continuous smoke is fully recognized by the FAA! What is obviously needed, and what is now available, and FAA certified, is a means that actually will meet the requirements of that regulation.

The FAA is required by law to enforce existing FAA safety regulations and act promptly to prevent further accidents caused by smoke. The FAA can do that by eliminating the unsafe condition that exists on all transport category airplanes today. A simple Airworthiness Directive is all that is required to accomplish this.

I respectfully ask for your prompt personal response (by fax).

Sincerely,


Bertil Werjefelt
President

Encl: Letter from Vision Safe to Mr. R. Wojnar, FAA, dated August 25, 1992 (2 pages)
Letter from Mr. D. Anderson, FAA to Vision Safe dated September 9, 1992 (1 page)
List of Evidence from Some Inflight Smoke Related Accidents (1 page)

VISION SAFE CORPORATION

October 8, 1992

Via Facsimile 206-227-1100 &
Via Certified Mail w/ Return Receipt

Mr. Ronald T. Wojnar
Manager Transport Airplane Directorate
Aircraft Certification Service ANM-100
Federal Aviation Administration
1601 Lind Avenue
Renton, WA 98055-4056

COPIES TO:

Mr. Fred Isaac, Regional FAA Administrator
Mr. Darrell Pedersen, Asst. Mgr. Transport Dir.
Mr. Bob McCracken, Mechanical Systems Specialist

Dear Mr. Wojnar,

I am in receipt of your letter of September 28 wherein you falsely deny that "unsafe conditions" exist during emergencies with dense continuous smoke. The "unsafe conditions" associated with hazardous quantities of continuous smoke are fully recognized by the FAA in Advisory Circular 25-9; in FAA internal documents; in numerous accident records and, Congress and NTSB -, among others, have also voiced their concerns. Denying these facts will not make them go away. Nor, will it correct the existing UNSAFE CONDITIONS! Furthermore, your statement that "...properly executed smoke evacuation procedures have been shown to provide adequate protection in the past..." is also false! The truth is, FAA states: "it is likely that any part 25 type design airplane will experience smoke in the cockpit from sources not effectively dealt with by emergency smoke clearance procedures". Moreover, you and your relevant staff, including Mr. Pedersen and Mr. Bob McCracken, know full well that NO airplane flying today has been tested or certificated with continuous dense smoke nor is capable of assuring pilot vision during such conditions. In light of the true facts, it is unbelievable to read your false and misleading statements and that "...we have not identified an unsafe condition that warrants airworthiness directive action..." when, in fact, you have repeatedly identified this "unsafe condition". This unsafe condition has been fully recognized for at least 65 years! - since the time Charles Lindberg first crossed the Atlantic!! - Now that there finally is a solution, you are just flatly refusing to act as required by law, to prevent further smoke accidents! - This, in spite of the fact that, Boeing states, they alone have lost seven (7) jets where the suspected or probable cause was smoke! - You and your staff are doing the American public, and the industry, an appalling disservice with these irresponsible actions.

Stop for a moment, and put your (and your colleagues) actions in perspective: In the event of a serious emergency with dense continuous smoke, it is indisputable that pilots must be able to see to avoid a tragic accident - in principle this is no different than having properly functioning brakes on buses if the drivers unexpectedly must slam the brakes to avoid accidents. No responsible official would authorize the use of the buses, much less,

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VISION SAFE

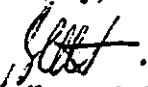
Mr. Ronald T. Wojnar
Federal Aviation Administration
October 8, 1992

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tell the bus drivers and the public that there is no safety problem, knowing full well that the brakes malfunction under these conditions. Unavoidable therefore, one must ask: why are you deliberately exposing unsuspecting pilots and passengers to the unsafe conditions that currently exist on all airplanes (when pilots can't see to safely control and land their planes during emergencies with dense continuous smoke in the cockpit)? As if that isn't enough, you are also deliberately lying to the pilots and the public - telling them there is no safety problem and that they are protected. - Think about it!

The record shows, and your staff acknowledge, the FAA has not been enforcing FAR 25.831(d) for continuous dense smoke. Instead of acting to eliminate the unsafe conditions by properly enforcing the regulations, you and your colleagues are doing everything you can to delay the matter by soliciting petitions for rulemaking and responding to our request with patronizing, false and misleading statements. For almost 2 years we have been waiting for action and an honest and responsible answer to our simple question: "When will the FAA enforce the existing FAA safety regulation FAR 25.831 (d) intended to assure that pilots are able to see to safely control and land their aircraft during emergencies with "accumulation of hazardous quantities of smoke in the cockpit area", which may be caused by "dense continuous smoke"?

Sincerely,


Bertil Werjefelt
President

Enclosures: List of some smoke related accidents

FAA SAFETY SCANDAL, OFFICIALS DELIBERATELY NOT ENFORCING VITAL SAFETY REGULATIONS, PILOTS NOT ABLE TO SEE DURING SERIOUS SMOKE EMERGENCIES

Executive Summary

FAA's continuing failure to enforce existing safety regulations has contributed to many smoke-related accidents

Fatal aircraft accidents have occurred, and continue to occur, where the cause is completely, or substantially, the loss of control of the aircraft because pilots are unable to see the instruments and/or where the aircraft is going, when there is dense and continuing smoke on the flight deck. Although the traveling public is largely unaware of this serious safety problem, the world airworthiness authorities, airline operators, aircraft manufacturers, and the military are painfully aware of the continuing safety deficiency. Boeing (just one of a dozen manufacturers) says on its jets alone, there have been seven (7) accidents in which smoke in the cockpit was a suspected or probable cause. And, according to FAA records there is an unscheduled or emergency landing about once a week because of smoke in the cockpit.

This document, and the long record of smoke accidents (a portion of which is included herein) discloses serious airworthiness deficiencies. In spite of overwhelming evidence, including that of FAA's own smoke and fire experts, FAA officials are denying that there is a safety problem. And, FAA officials are making false and misleading statements to avoid taking action to eliminate the safety deficiency by not even enforcing the existing vital safety regulation (FAR 25.831(d))

With a single piece of inexpensive FAA certified safety equipment, which in most cases does not even require modification to the aircraft, a pilot can now see out along the flight path, see the primary flight instruments, and read approach plates and emergency procedures, positively, regardless of how much smoke there is. The FAA has refused to consider adopting the smoke displacement technology. In fact FAA refuses to even advise industry of the existence of this FAA certified solution to the serious safety deficiency. FAA officials assert that "the current level of safety is adequate" and are falsely implying that the existing airworthiness certification requirements of aircraft equipment and procedures demonstrate they can cope with conditions of dense continuous smoke, when in fact they can't. FAA officials know this. And, the accident record proves it. Furthermore, contrary to popular belief and what FAA is trying to make us believe, FAA officials know that no airplane flying today has even been tested or certified with continuous smoke, nor is capable of assuring pilot vision during such conditions. FAA is also misleading pilots to believe they can get rid of dense continuous smoke. The FAA officials know this is

impossible.

A year ago Congress ordered the FAA to review its regulations and requirements "to ensure that pilots, at all times, are able to see their instruments, emergency procedures, navigation information and, when necessary, the flight path". FAA officials, after a year, still have not responded to Congress. However, FAA has now proposed to revise it's requirements for certification of new aircraft as follows:

AC 25-9 A "(iii) To demonstrate protection from smoke generated by a continuous source in the cockpit, smoke should be generated continuously. The crew should don protective breathing equipment and initiate smoke evacuation procedures and/or activate smoke displacement devices, if needed, as soon as smoke becomes evident. The ability of the crew to safely operate the airplane should not be impaired by loss of vision due to smoke from a continuous source in or contiguous with the cockpit."

On the face of it this FAA proposal appears very nice. Shockingly, however, the simple facts are that this requirement only applies to planes for which there is not yet an application for type certification and would therefore not have any substantive effect on the planes we fly for another 30 to 40 years! FAA acknowledges the serious safety deficiencies and that there is a technical way to eliminate the unsafe condition. Yet, even though there is a specific regulations which requires that means be provided to assure that pilots can see and FAA is required under the Federal Aviation Act to prevent the recurrence of accidents, FAA officials are refusing to enforce the existing safety regulation and thereby refusing to correct the safety deficiencies that exist on all planes flying today and those yet to be produced under existing type certificates! In other words, with the steps FAA has just taken, they will still continue manufacturing planes for the next 20-30 years with the same unsafe condition!

That's not all. FAA officials are falsely misleading pilots, telling them existing systems and procedures on all aircraft are adequate to protect against dense continuous smoke.

The estimated typical average cost to enforce the existing safety regulation to ensure that pilots are able to see to control and safely land their planes during emergencies with dense continuous smoke, is on the order of a dollar per flight. In other words, one or two pennies per ticket. Moreover, smoke displacement technology has already been certified by the FAA for almost (2) years and all relevant planes could have been equipped by now had FAA officials enforced existing vital safety regulations and acted as required by the Federal Aviation Act to prevent these types of accidents. The law requires (FAR 39.1), and long-standing FAA policy dictates, that airworthiness directives be issued when "unsafe conditions" exist on airplanes. Accumulation of "hazardous quantities" of "continuous" smoke are certainly unsafe conditions which continue to occur, thereby blinding pilots so they can't see to

control and safely land their airplanes during such emergencies. In spite of all the facts; a relentless long string of accidents; the requirement by FAA officials to act to eliminate unsafe conditions, they refuse to act and are in a flagrant and arrogant manner abusing the public trust, including providing false and misleading information to pilots, who in the ultimate have responsibility for our safety. Our records show that this is orchestrated from the highest levels within the FAA.

1. Background/Historical Information

1.1 Duty of FAA to prevent recurrence of accidents

Federal Aviation Act of 1958 as amended, Title VI Section 601(b), directly quoted, reads as follows:

"In prescribing standards, rules, and regulations, and in issuing certificates under this title, the Administrator shall give full consideration to the duty resting upon air carriers to perform their services with the highest possible degree of safety in the public interest and to any differences between air transportation and other air commerce; and he shall make classifications of such standards, rules, regulations, and certificates appropriate to the differences between air transportation and other air commerce. The Administrator may authorize any aircraft, aircraft engine, propeller, or appliance, for which an aircraft certificate authorizing use thereof in air transportation has been issued, to be used in other air commerce without the issuance of a further certificate. The Administrator shall exercise and perform his powers and duties under this Act in such manner as will best tend to reduce or eliminate the possibility of, or recurrence of, accidents in air transportation, but shall not deem himself required to give preference to either air transportation or other air commerce in the administration and enforcement of this title." [Emphasis Added]

1.1.1 Comment:

The obligation of the FAA and its predecessor agencies, to "...reduce or eliminate the possibility of, or reoccurrence of, accidents in air transportation, ..." has been a requirement dating back to at least the late 1940's. As is shown later in this document, FAA officials are making false and misleading statements to the public in a deliberate effort to avoid acting in accordance with these requirements of the Federal Aviation Act. Moreover, airlines who are required to "...perform their services with the highest possible degree of safety in the public interest..." are also being misled by the FAA. Airlines historically look to the FAA for guidance, in particular so that industry wide adoption of safety standards can be accomplished, so that one

airline is not allowed to operate unsafely, thereby not having to bear the expense of safety, to the economic disadvantage of competitive airlines. And, furthermore that one airline not concerned about safety will not cause public fear, and thereby economic damage to other airlines by having one or more accidents which could obviously have been prevented with the proper attention and concern for safety.

1.2 FAA requirement to assure pilot vision during inflight emergencies with dense continuous smoke.

FAR 25.831 (d): directly quoted, reads as follows:

"(d) If accumulation of hazardous quantities of smoke in the cockpit area is reasonably probable, smoke evacuation must be readily accomplished, starting with full pressurization and without depressurizing beyond safe limits."

1.2.1 Comment:

This regulation concerns pilot vision (other FAA regulations impose requirements for protective breathing). The objective of this regulation is to assure that pilots are able to see the flight path, vital instruments and other visual information to ensure that planes can be controlled and safely landed during emergencies with "...accumulation of hazardous quantities of smoke in the cockpit.." (i.e. dense smoke from a continuous source).

In the past there has been no technology available to assure pilot vision during conditions of dense continuous smoke. Therefore no planes flying today have been tested or certificated with continuous dense smoke, nor are there any that are capable of assuring pilot vision during such conditions. In fact it is well known that pilots cannot see during such conditions. Yet, the FAA claims that technology, which is half a century old and cannot provide pilot vision during emergencies with dense continuous smoke, is "an acceptable level of safety" during such emergencies! FAA officials are essentially saying that all that the public deserves is blind pilots who have no option but crashing - in spite of the FAA's knowledge that FAA certified technology is available which will assure pilot vision during serious smoke emergencies. FAA's position is a flagrant abuse of public trust. Pilots shall be able to see at all times, including

emergencies with dense continuous smoke, that is the requirement of the regulation.

1.3 FAA acknowledgement of safety hazards with continuous dense smoke

FAA Advisory Circular 25-9 dated July 29, 1986 is a conjunctive document to 2.2 above (FAR 25.831) (d).

The relevant section of AC 25-9 reads as follows:

"4.e Smoke Sources and Duration (Continuous Smoke Source)

(1) "Reasonably probable sources of smoke include fires caused by cigarettes, incendiary or explosive devices, cargo fires, and failures of electrical and pneumatic equipment. Fluid leaks or spills, e.g., hydraulic, glycol, etc., in combination with heat or ignition sources may also produce hazardous quantities of smoke." [Emphasis Added]

(2) "Incidents of fire or smoke that cannot be extinguished continue to occur. Smoke and fire procedures should, therefore, be formulated considering that the fire or smoke exposure may be continuous. Smoke from fires in cargo or equipment located in inaccessible locations should be considered to be continuous, in particular. Continuous smoke from equipment bays, equipment cooling systems, the cockpit, and cargo compartments should be considered reasonably probable because these compartments have so many potential sources of smoke or have a history of fire or smoke occurrences." [Emphasis Added]

1.3.1 Comment:

This FAA Advisory Circular publication shows that the FAA officials, especially those in charge of airplane design are well aware of the safety problems of continuous and hazardous quantities of smoke during flight. Moreover, FAA officials have also been cautioned that "...smoke and fire procedures should, ...be formulated considering that the fire or smoke exposure may be continuous..." FAA officials are also aware that there is a "...history of fire or smoke occurrences (in the cockpit)..."

1.4 FAA certification and test requirements DO NOT remedy the safety hazards of continuous smoke:

The relevant section of FAA Advisory Circular 25-9 dated July 29, 1986 reads as follows:

"9. Smoke Evacuation tests. 9.e(1) Cockpit

(i) The cockpit door or curtain, if installed, should be closed for the test. The crew should don protective breathing equipment as soon as the smoke is evident.

(ii) When the cockpit instruments are obscured (standard dial indicated numbers or letters become indiscernible), smoke generation should be terminated, and the appropriate AFM fire and smoke procedures should be initiated. The smoke should be reduced within three minutes such that any residual smoke (haze) does not distract the flightcrew nor interfere with operations under Instrument Flight Rules (IFR) or Visual Flight Rules (VFR)." [Emphasis Added]

1.4.1 Comment:

This FAA test procedure is the only test regarding smoke on the flight deck, and it completely ignores all safety problems resulting from continuous smoke and dense smoke elaborated on in the preceding section by the FAA experts! FAA tests only for temporary smoke, and dense continuous smoke is not required during the test. These facts are in direct opposition to the misleading statements FAA is providing to pilots and the public. Nevertheless - a change in this test procedure (for the design of new planes) would take decades until it showed up as a safety improvement on most airliners flying. The test does not even concern planes now flying or yet to be built under existing type certificates.

1.5 Evidence from some smoke-related accidents where pilots couldn't see because of continuous dense smoke

(1) 21 FEB '70 - An American-made 4-engine jet transport crashed, 47 dead. Last transmissions from aircraft: "...emergency we have...smoke on board I can't see anything...is crashing...good bye everybody...good bye everybody...reducing power we cannot see anything can you give me a low altitude?"

(2) 11 JUL '73 - An American-made 4-engine jet transport crash landed, 122 dead. ALPA reported, "...smoke in the cockpit made the situation so intolerable that the captain decided to make a forced landing. He had to open the sliding cockpit window to maintain ground reference."

(3) 03 NOV '73 - An American-made 4-engine jet transport crashed, crew died (no passengers, only cargo). Reports reveal: "The smoke venting system

didn't work well enough to clear the cockpit in time. The plane landed 262 feet short of the runway."

(4) 06 OCT '76 - An American-made 4 engine jet transport crashed, 73 dead. Final accident report: "Finally it became impossible to see the flight instruments because of smoke." Recommendations from accident report: "The criteria for the certification of large Commercial aircraft should include requirement for a positive means of smoke removal, particularly from the cockpit area."

(5) 02 JUN '83 - An American-made 2-engine jet transport made an emergency landing because of an inflight fire, 23 dead. The chairman of the National Transportation Safety Board testified during US Congressional hearings: "The smoke in the cockpit had by this time become so thick that the captain had difficulty seeing his airspeed indicator during final approach."

(6) 23 SEP '83 - An American-made 2-engine jet transport crashed, 111 dead. CAA report: "CVR (Cockpit Voice Recorder) indicates crew unable to see instruments due (to) smoke."

(7) 31 DEC '85 - An American-made 2-engine private aircraft crashed, 7 dead. Reports indicate: "There was smoke - and it filled the cockpit. The plane hit some high wires, then crashed into the ground and exploded." Tower recording from pilot, just prior to crash: "We have smoke in the cockpit! We have smoke in the cockpit!"

(8) 02 JUL '86 - A foreign-made 2-engine jet transport made a forced landing, 54 dead. CAA report: "...smoke on flt deck & cabin forced (to) land in forest..."

(9) 28 NOV '87 - An American-made 4-engine jet transport crashed, 159 dead. UPI Report; "Pilot radios of smoke in cockpit, then silence". Final accident report, Article 4.15, possible cause of accident, "...disorientation consequent on reduced cockpit visibility in smoke..."

(10) 02 FEB '89 - An American-made 2-engine jet transport made an emergency landing. Airline Incident Investigation Report: "Smoke intensity on flight deck seriously impaired the Pilot's ability to see the flight instruments."

(11) 17 DEC '89 - A foreign-made 2-engine jet transport made an emergency landing (this aircraft type was certificated by FAA 6 months earlier, presumably in accordance with AC 25-9). ICAO Accident Summary: "...in seconds thick smoke severely impaired vision on the flight deck...by this time

neither pilot could see each other...a visual landing was carried out with very limited visibility...Damage to aircraft - substantial."

1.5.1 Comment:

Many other incidents and accidents have occurred, but these few examples show conclusively that "continuous" and "hazardous" quantities of smoke in the cockpit is a very real and continuing danger. Boeing (just one of a dozen manufacturers) says on its' jets alone, there have been seven (7) accidents in which smoke in the cockpit was a suspected or probable cause. Moreover, the records clearly show that even opening the windows on planes doesn't help to evacuate the smoke, because pilots are still forced to try to see by sticking their heads out of the windows. Obviously the equipment installed to remove the smoke is totally inadequate (that equipment is in many recorded events, also the cause of smoke! If the equipment intended to evacuate the smoke is in fact also causing the smoke, then of course, there is absolutely no remedy!)

The preceding list in paragraph 1.5 does not include all smoke accidents and is not limited to the US. Nevertheless, it is important to note that a significant number (Appr. 80%) involve American-made aircraft. And, of equal importance: US and foreign authorities, manufacturers and operators, largely subscribe to regulations, standards and maintenance practices that are similar or identical. For example, a US made plane, that crashes in England, Canada or France because of FAA certification deficiencies or a European made aircraft, which crashes in the US for the same reason, is of equal safety concern. And, it doesn't matter whether its a freighter, airliner, corporate or private plane. The bottom line is that the Federal Aviation Act dictates that FAA eliminate the possibility, so none of these accidents happen. And, if they still do occur, action must be taken by FAA to prevent any further accidents.

The attitude about safety displayed by some FAA officials may truly shock even a veteran cynic! Records show FAA officials have said that not enough smoke accidents have occurred to warrant FAA action to assure pilot vision when there is continuing dense smoke!!! This they mindlessly say, in spite of the requirements of the Federal Aviation Act that FAA must "...eliminate the possibility of, or recurrence of, accidents in air transportation,..." The law is crystal clear. - Those who wrote the law don't even want one accident, much less, many accidents. But FAA officials, in flagrant violation of the

law, are asking and waiting for more accidents to occur before they will even consider constructive action to eliminate the airworthiness certification deficiencies!

Unbelievably, FAA officials consider this relentless tragic accident record "an acceptable level of safety"! FAA officials are thereby de facto also saying that it is "an acceptable level of safety" when pilots can't see because of continuous dense smoke! And, that "an acceptable level of safety" is in place when planes crash because pilots can't see! The FAA justifications for not eliminating the obvious safety deficiencies are morally and ethically unacceptable and clearly in violation of the Federal Aviation Act (See 1.1).

1.6 NTSB request for FAA to improve smoke evacuation capability from aircraft

At the request of NTSB and Congress, FAA Administrator Donald Engen made a commitment to Congress in 1984 to review airplane smoke venting. This was completed by November, 1988. The net result of several costly projects, other than to meet the commitment to Congress, was the conclusion that ventilation, as presently provided in airline airplanes, is not adequate to properly evacuate smoke. Nor, were improvements contemplated by FAA of any practical use.

1.6.1 Comments:

Although FAA and industry have known of these serious safety deficiencies for several decades, certainly by 1984 FAA was again reminded and well aware of the problems of smoke evacuation. But still there has been no change in the applicable FAA regulatory requirements or in the FAA smoke evacuation/certification test procedures. In fact, FAA, in spite of NTSB requests for improvement and the obvious deficiencies, and without having caused any improvements since the NTSB request, is maintaining that the current conditions, which are no different than the deficient ones of decades ago (or in 1984) are an "acceptable level of safety". This position by the FAA is astonishing in the face of the overwhelming evidence, accidents and requests for action to improve safety in this area.

2. Technology Available to Positively Assure Pilot Vision in dense continuous smoke

2.1 Emergency Vision Assurance System (EVAS) assures pilot vision in dense continuous smoke

The Emergency Vision Assurance System (EVAS) was developed to assure

that pilots can see their flight path, vital instruments and other necessary visual information to control and safely land aircraft during emergencies with dense continuous smoke. Different from the existing technologies, which propose (but are not able) to remove the smoke from the entire compartment affected by the smoke emergency, the EVAS technology displaces (removes or evacuates) the smoke only from the critical areas to assure a clear path of visibility of that which is absolutely necessary to see during an emergency. The system does so positively, no matter how dense the smoke may be.

2.2 FAA certification of EVAS:

Vision Safe Corporation successfully completed a major project to earn FAA certification of EVAS. FAA Aircraft Certification engineers and pilots and Flight Standards pilots participated from the first familiarization conference to the final in-airplane functional demonstration. The certification program included full Qualification testing to the RTCA DO-160B requirements. All FAA requirements were met, and STC SA 5011 NM was issued for EVAS installations in November, 1990.

2.3 Request for FAA headquarters to inform industry that FAA certified technology is available to assure pilot vision and prevent additional accidents caused by smoke:

In March of 1991, by means of a letter to the FAA Administrator, Vision Safe Corporation requested that FAA issue an Advisory Circular to inform industry that technology was available, and FAA certified, which in essence would eliminate an entire category of accidents.

2.3.1 Comment:

In order to assure successful pursuit of this effort Vision Safe obtained the services of a former FAA official, now acting as a consultant, and as noted in 3.1 and 3.2 they obtained complete FAA certification of the technology. This, Vision Safe believed, would satisfy FAA and industry of the suitability of the technology for the stated purposes of assuring pilot vision and preventing future accidents. Instead of welcoming this advance in aviation safety, the FAA officials turned a deaf ear and, in fact, have actively attempted to suppress EVAS. Needless to say, FAA has also refused to act on the Advisory Circular, much less take any positive action whatsoever to assure pilot vision during conditions of dense continuous smoke, thereby in effect perpetuating the tragic accident record in clear defiance of their duties

under the Federal Aviation Act.

3. FAA Headquarter's deliberately not acting in accordance with requirements by law.

3.1 False and misleading statements continue to be made by FAA officials to the public and members of Congress.

Various FAA officials that Vision Safe and others have contacted, ranging from the FAA Administrator on down, have in a shocking way made false and misleading statements in an effort to avoid correcting the obvious safety deficiencies and implementation of the FAA certified technology. The following false and/or misleading statements have repeatedly been made, in one form or another by FAA officials:

- 3.1.1 Technology is not FAA certified, it is only experimental
- 3.1.2 Technology is not properly FAA certified.
- 3.1.3 The safety problem does not exist.
- 3.1.4 Current provisions are an acceptable level of safety.
- 3.1.5 FAA cannot require that industry be mandated to adopt technology which is only available from a single source.
- 3.1.6 The issuance of FAA Advisory Circular 25-9 corrected the safety problem

3.2 Comments:

As it concerns 3.1.1 and 3.1.2 and the FAA certification: The FAA certification program has obviously assured that EVAS does work and the end result of that program was a proper FAA certification. EVAS works and is properly certified by the FAA. Most recently, after a year and a half of dispute, one FAA official conceded that the EVAS technology is properly FAA certified. Other officials may still be telling those who inquire that EVAS is still only experimental or not FAA certified. In the meantime, FAA caused great damage to Vision Safe.

As it concerns 3.1.3 and 3.1.4; The safety problem does exist. It is very real and it is continuing unabated. FAA, in AC 25-9 acknowledged the serious safety problem, but did nothing to correct it. The continuing record of accidents and serious incidents adequately proves that the current provisions are not an acceptable level of safety. FAA has conducted expensive studies and experiments to improve the situation, without practical or useful results. FAA has also recently stated in its own internal communications concerning the airworthiness of all transport category airplanes that, "...it is likely

that any Part 25 type design airplane will experience smoke in the cockpit from sources not effectively dealt with by emergency smoke clearance procedures..." Yet, when responsible operators, and others concerned inquire with FAA, they are told it is not a safety problem and are encouraged not to take action! The unsavory actions of FAA officials are not only detrimental to public safety, but also Vision Safe's business. FAA seems to be trying hard to use it's cloak of authority to hide the serious airworthiness deficiencies and kill a business.

Regarding 3.1.5, FAA has since the mid 1970's required other technology that comes essentially from a single source; i.e. the Ground Proximity Warning System supplied by Sundstrand Corporation. As recently as this year, the FAA re-affirmed its position that only Sundstrand would be providing FAA approved Ground Proximity Warning Systems, to meet the FAA requirement (which is being expanded to include air taxis). It is inconceivable that FAA falsely states that they cannot mandate industry to adopt technology from a single source, when in fact, the FAA has even written special regulations strictly endorsing other single sources!

Regarding 3.1.6, the FAA has repeatedly tried to make Vision Safe and the public believe that FAA Advisory Circular 25-9, issued in 1986, somehow changed the safety standard or the safety problem. Nothing could be more false or further from the truth. The FAA AC 25-9 merely confirms what the ventilation (smoke removal) standards have been on aircraft for the past several decades, in fact the new planes are not required to have any better ventilation rates than the planes of several decades ago. This has been pointed out to the FAA and they continue to ignore it.

4. FAA officials refuse to answer whether pilots should be able to see during emergencies with continuous dense smoke

4.1 Vision Safe has, on at least a dozen occasions over the last year, posed the following question to the FAA Administrator: "Is it your position, and the intent of the Federal Aviation Regulations, especially during emergency conditions of dense and continuous vision obscuring smoke on the flight deck, that pilots at all times be able to see their instruments, approach plates, checklists, emergency procedures and, when necessary, the flight path so planes can be controlled and safely landed?"

4.2 Comment:

FAA has, in all cases, refused to answer this unbelievably simple and

fundamental safety question! Why? Because if FAA answers "yes" - they have to mandate specific safety actions (as Vision Safe is advocating). The fact is the FAA's answer is actually "no", based on their actions and statements to date. This is cause for alarm, public outrage and legal action.

5. In 1991 Congress directed the FAA "...to ensure that pilots, at all times, are able to see ..." FAA has ignored Congress.

5.1 In the DOT Appropriation Bill of September, 1991 (Report No. 102-148) for the 1992 budget the following language was included under "AVIATION REGULATIONS AND STANDARDS". It reads as follows: "The Committee finds that the substantial number of aviation accidents which can be attributed to dense smoke in the cockpit may warrant an inquiry into present Federal Aviation Administration regulations concerning in-flight smoke emergencies. An advisory circular, dated July 29, 1986, concerning smoke detection and emergency procedures discusses the dangers of continuous smoke obstructing the pilot's view. However, smoke evacuation procedures apparently do not test for continuous smoke. The Committee is concerned that present regulations may not adequately ensure against continuous smoke obstructing a pilot's view, and that continuous smoke remains a safety problem. Therefore, the Administrator is directed to review present regulations and aircraft certification requirements and report its findings to the Congress to determine whether action should be initiated to ensure that pilots, at all times, are able to see their instruments, emergency procedures, navigation information and, when necessary, the flight path."

5.2 **Comments:**

Ironically, this instruction by Congress parallels that of FAA's own experts, provided in AC 25-9; that: "smoke and fire procedures should therefore be formulated considering that the fire or smoke exposure may be continuous." In other words pilots need procedures to assure they can see when there is continuous dense smoke in the cockpit. But FAA officials continue to ignore the safety recommendations of their own experts and FAA officials are treating Congress in the same arrogant and mindless manner.

When questioned, FAA officials have repeatedly said since early this year that an FAA response is imminently forthcoming (i.e. any day now, in 30 days, etc.) Months go by and nothing happens, yet the FAA response is so simple: Either pilots should or should not be able to see during emergencies with dense continuous smoke! - Which is it? And, what are pilots currently able to do? Can they or can't they see during such emergencies? And, if pilots can't see, when will FAA correct the safety deficiency? - Clearly FAA officials are out of control by refusing to respond to Congress in a timely manner and

by refusing to act to prevent additional accidents caused by smoke!

6. FAA Now Acknowledges that unsafe condition exist on all airplanes flying today and that the unsafe condition can be eliminated but FAA officials refuse to do so on existing airplanes and those yet to be produced under existing type certificates - public and pilots still facing same unsafe conditions for the next 30 to 40 years.

- 6.1 FAA has published a draft of a revision for advisory circular 25-9 (Proposed revision called AC 25-9a). Among other things, FAA is proposing the following:

"(iii) To demonstrate protection from smoke generated by a continuous source in the cockpit, smoke should be generated continuously. The crew should don protective breathing equipment and initiate smoke evacuation procedures and/or activate smoke displacement devices, if needed, as soon as smoke becomes evident. The ability of the crew to safely operate the airplane should not be impaired by loss of vision due to smoke from a continuous source in or contiguous with the cockpit."

- 6.2 Comments:

As noted in the preceding section (5) (5.1) (5.2) and elsewhere, Congress and Vision Safe Corporation has in one way or another asked FAA officials to acknowledge the unsafe conditions and act to correct them to insure that pilots are able to see to safely control or land their aircraft during serious smoke emergencies. In other words, enforce the existing regulation.

The proposed action by the FAA noted in 6.1 above is nothing short of a mindless insult to the many loyal and dedicated FAA employees striving for safety improvements and the elimination of accidents and to the many pilots and the trusting public because the proposed FAA action does absolutely nothing to eliminate the unsafe conditions on all existing aircraft nor would it eliminate the unsafe conditions on planes yet to be produced under existing type certificates. Which means, that planes may be produced for the next 20 to 30 years with the same unsafe conditions known to cause or contribute to accidents. For the FAA to take the giant, intellectual, daredevil leap by acknowledging that pilots need to see even if there is continuous smoke in the cockpit is of course, admirable but their actions to date have the de facto consequence of FAA sitting idly by while another 10 to 20 smoke accidents occur and who knows how many hundreds or thousands are killed because the FAA is still not enforcing the existing regulations.

7. Conclusion - FAA must enforce existing vital safety regulation to prevent additional accidents and protect public safety.

- 7.1 Vision Safe Corporation has attempted for more than a year and a half to get FAA officials to act to prevent recurrence of accidents caused by smoke on the flight deck, with absolutely no success. It has become evident that something stronger than reason and persuasion is needed to eliminate the aviation safety deficiency. Enactment of legislation will end the ongoing delays and controversy, and will provide the proper level of safety to the American public with the shortest delay possible. Ironically this is actually the level of safety pilots and the public are now falsely misled by FAA officials to believe is already in place!

FAA officials would surely argue that they need to "study", "test", "work on specifications", "establish standards" or whatever excuses they can find to delay this matter. There is however no excuse for any further delays. Testing, specifications, etc. have already been accomplished - FAA has certified technology to eliminate the safety hazard. And the "standard" is crystal clear: - pilots must be able to see at all times! - especially when there are emergencies with "...accumulation of hazardous quantities of smoke in the cockpit..." (FAR 25.831(d)). But there is not yet any equipment on planes to accomplish this "basic safety standard". No further delays, excuses, or false and misleading statements from FAA are acceptable. In the interest of public safety action is long overdue. The smoke displacement equipment has been FAA certified for almost two years. All large transport category airplanes could already have been equipped - had FAA done it's duty in a timely manner as required by law.

7.2 Regulatory Amendments - Explanation

Any revision of existing Advisory Circulars or airworthiness regulations (FAR 25) will not affect aircraft now in service or those yet to be built under existing Type Certificates. However, an Airworthiness Directive can be issued very quickly, in consonance with the priority assigned to that project. Alternatively, a revision to the Operating Rules (FAR 91, 121, 125 and 135) would also be applicable immediately (with an appropriate compliance period) to all aircraft now operating.

7.2.1 Airworthiness Directive - Legislation

Airworthiness Directive

An Airworthiness Directive, in accordance with FAR 39.1, to be effective within 60 days:

"Applies to all turbine engine powered airplanes, to eliminate an existing unsafe condition and, to demonstrate compliance with FAR 25.831 (d):

To provide assurance that a pilot will be able to see the flight instruments, approach plates, checklists, emergency procedures and, when necessary, the flight path, so the airplane can be controlled and safely landed during emergency conditions of dense and continuous smoke on the flight deck, accomplish the following:

1. Demonstrate to the FAA by actual test that the aircraft ventilation system based on minimum equipment requirements, and smoke evacuation procedures during critical flight conditions are, within one minute, capable of providing a sufficiently smoke-free flight deck environment to assure essential pilot vision for continued control of the airplane under Instrument Flight Rules (IFR) or Visual Flight Rules (VFR) in the event dense smoke continuously enters the flight deck, or
2. Install an FAA approved smoke displacement system that positively removes smoke from the critical vision path and provides the requisite vision for the required pilot(s).

For the purposes of this directive, dense smoke is defined as a quantity of smoke that, within 5 seconds after initial introduction of smoke, completely obscures a black-and-white target in normal daylight conditions when viewed from a distance of 6 inches, within the flight deck of the aircraft being tested. To meet the requirements of continuous smoke, smoke must be continuously input to the flight deck at the same rate necessary to meet the dense smoke requirement.

After the effective date, either 1 or 2 above must be accomplished in accordance with the following schedule:

6 months: All airplanes newly manufactured.
18 months: All airplanes operated under Part 121 or 129.
24 months: All airplanes operated under Part 125 or 135.
36 months: All airplanes operated under Part 91."

7.2.2 Operating Rules Amendments - Explanation and Legislation

Federal Aviation Regulations Part 25, Paragraph 25.831 (d) is the governing requirement relative to assuring pilot(s) vision when there is smoke in the cockpit. It requires smoke evacuation of hazardous quantities of smoke. The original intent of that rule was the elimination of hazard in the event of serious vision impairing smoke conditions, (which the FAA considers probable). The aviation incident and accident history conclusively shows that present aircraft and aircraft systems do not effectively remedy serious

smoke conditions. In addition, FAA research and FAA published material indicates that the more severe and probable smoke conditions are not considered during FAA certification of aircraft. Technology is available that eliminates this long-standing safety deficiency effectively and positively, and all aircraft can be readily and economically fitted to assure pilot vision. This legislation requires adoption of procedures to end the safety hazards of smoke in the cockpits of all larger planes.

The following amendments to the FAA aircraft operating rules will require, within a reasonable time period, the installation in all turbine engine powered transport category airplanes of smoke displacement equipment which provides continued pilot vision in the presence of hazardous quantities of dense smoke:

7.2.2.1 Legislation

¶ 91.513(g):

To meet the requirements of 25.831 (d) effective October 1, 1994, all turbine engine powered transport category airplanes shall have installed FAA approved smoke displacement systems that positively evacuate smoke from the critical vision path and provides the requisite vision for the required pilot(s) to maintain safe controlled flight and landing during both Visual Flight Rule (VFR) and Instrument Flight Rule (IFR) conditions with the continuous presence of hazardous quantities of dense smoke in the cockpit.

7.2.2.2 Legislation

¶ 121.309(g): Emergency Vision Equipment

To meet the requirements of 25.831 (d) effective October 1, 1994, all turbine engine powered transport category airplanes shall have installed FAA approved smoke displacement systems that positively evacuate smoke from the critical vision path and provides the requisite vision for the required pilot(s) to maintain safe controlled flight and landing during both Visual Flight Rule (VFR) and Instrument Flight Rule (IFR) conditions with the continuous presence of hazardous quantities of dense smoke in the cockpit.

7.2.2.3 Legislation

¶ 125.207(a)(5): Emergency Vision Equipment

To meet the requirements of 25.831 (d) effective October 1, 1994, all turbine engine powered transport category airplanes shall have installed FAA approved smoke displacement systems that positively evacuate smoke from the critical vision path and provides the requisite vision for the required pilot(s) to maintain safe controlled flight and

landing during both Visual Flight Rule (VFR) and Instrument Flight Rule (IFR) conditions with the continuous presence of hazardous quantities of dense smoke in the cockpit.

7.2.2.4 Legislation

¶ 135.177(a)(5):

To meet the requirements of 25.831 (d) effective October 1, 1994, all turbine engine powered transport category airplanes shall have installed FAA approved smoke displacement systems that positively evacuate smoke from the critical vision path and provides the requisite vision for the required pilot(s) to maintain safe controlled flight and landing during both Visual Flight Rule (VFR) and Instrument Flight Rule (IFR) conditions with the continuous presence of hazardous quantities of dense smoke in the cockpit.

DEPARTMENT OF TRANSPORTATION AND RELATED
AGENCIES APPROPRIATION BILL, 1992

SEPTEMBER 12 (legislative day SEPTEMBER 10), 1991.—Ordered to be printed

Mr. LAUTENBERG, from the Committee on Appropriations,
submitted the following

REPORT

[To accompany H.R. 2942]

The Committee on Appropriations, to which was referred the bill (H.R. 2942) making appropriations for the Department of Transportation and related agencies for the fiscal year ending September 30, 1992, and for other purposes, reports to the Senate with various amendments, and presents herewith information relative to the changes recommended.

AMOUNTS OF NEW BUDGET (OBLIGATIONAL) AUTHORITY FOR FISCAL
YEAR 1992

Amount of bill passed by the House.....	\$14,169,377,569
Amount of bill as reported to Senate	14,439,382,569
Amount of budget estimates, 1992	15,110,123,569
Fiscal year 1991, enacted	13,002,162,569

AVIATION REGULATIONS AND STANDARDS

The Committee recommends \$458,708,000 and 6,893 positions for this activity.

The increase of 405 positions over the fiscal year 1991 level contains increases requested in the budget proposal including: 186 additional safety inspectors and support personnel; 100 additional aircraft certification personnel; 69 positions necessary for FAA to carry out its responsibilities under the Drug Enforcement Assistance Act; 70 positions to support the compliance program for the aviation industry drug program; and 30 positions in the medical program.

At this level the total number of inspector positions will be 3,158, with approximately 1,834 general aviation inspectors and 1,324 air carrier inspectors. It is expected that FAA will place increased emphasis on operation and maintenance investigations, and inspections; and airman certifications.

Out of the funds provided, the Committee supports further development and implementation of the human intervention and motivation study.

The Committee finds that the substantial number of aviation accidents which can be attributed to dense smoke in the cockpit may warrant an inquiry into present Federal Aviation Administration regulations concerning in-flight smoke emergencies. An advisory circular, dated July 29, 1986, concerning smoke detection and emergency procedures discusses the dangers of continuous smoke obstructing the pilot's view. However, smoke evacuation procedures apparently do not test for continuous smoke. The Committee is concerned that present regulations may not adequately ensure against continuous smoke obstructing a pilot's view, and that continuous smoke remains a safety problem. Therefore, the Administrator is directed to review present regulations and aircraft certification requirements and report its findings to the Congress to determine whether action should be initiated to ensure that pilots, at all times, are able to see their instruments, emergency procedures, navigation information and, when necessary, the flight path.

CIVIL AVIATION SECURITY

The Committee recommends \$65,683,000 and 1,026 positions for this program. The amount recommended represents a \$12,901,000 increase and 178 positions over the fiscal year 1991 level. The Committee agrees with the House's deletion of \$200,000 associated with training of non-Federal personnel.

NAS DESIGN AND MANAGEMENT

The Committee recommends \$23,980,000 and 301 positions for the planning, directing, monitoring, and coordinating of FAA's research, development, engineering, test, and evaluation programs, excluding medical activities. The Committee's recommendation is the same as the budget estimate and the House allowance.

ADMINISTRATION OF AIRPORTS PROGRAM

The Committee recommends \$41,536,000 and 549 positions for this program. The amount recommended represents a \$4,616,000 increase over the fiscal year 1991 level. Under this program, FAA makes airport safety and certification inspections, assures compliance with safety standards, resolves environmental issues, operates the Airports Grants Program, and carries out other activities associated with the development and improvement of the Nation's system of public airports.

The Committee has provided the additional 528 personnel requested for airport certification, environmental assessment, and implementation of the passenger facilities charge program. The Committee, however, has deleted \$570,000 and two positions associated with airport development and capacity enhancement. These activities are now handled in a separate office, within the operation of air traffic control system activity.

Both the Federal Aviation Administration (FAA) and the National Transportation Safety Board (NTSB) have given significant attention to the problem of runway incursions involving aircraft and airside vehicles. The Committee recognizes that it is important for airport operators to implement effective airside vehicle driver training programs in accordance with FAR part 139-329 (airport certification—ground vehicles).

The Committee directs that the FAA, in concert with airport tenants and airport operators, assist in developing quality driver training programs. We urge FAA to contract with an organization with appropriate expertise to develop a model airside vehicle driving training program that will allow airports to provide standardized instructions to applicable airport and tenant employees.

HUMAN RESOURCES MANAGEMENT

The Committee recommends \$288,625,000 and 1,460 positions for human resource planning and evaluation, and the administration of FAA employee recruitment, compensation, centralized training, employee relations, and labor-management relations. The recommended funding represents an increase of \$15,576,000 over the fiscal year 1991 level.

Within the funds provided, the Committee is making available funds for two categories of aviation education financial assistance agreements.

First, agreements may be made with up to four aviation magnet secondary schools to be selected at the discretion of the Federal Aviation Administrator. These funds may be used for equipment, books, and other supplies.

Second, agreements may be made with up to 57 educational institutions, within the United States and its territories and possessions, to be selected at the discretion of the Federal Aviation Administrator, to assist in the operation of affiliated summer camps for secondary school students where aviation education activities will be carried out. Summer camp funds may be used for equipment, books and other supplies, and tuition assistance. The Committee expects the cost of the aviation grant activity to be relative-

NRN

Smetek & Associates, Inc.
1628 Marshall
Houston, Tx. 77006-4122

Telephone: (713) 529-6277**Fax: (713) 529-6348****Date:**

OCTOBER 19, 1992

To:

KAREN JACKSON

Fax Number:

1(202) 456-2883

From:

PETER P. SMETEK, JR.

Number of Pages:

6

(Including Transmittal Page)

**If there are any problems with the copies you receive,
please call us at (713) 529-6277. Thank You.**

I THOUGHT THAT MR. BAKER WOULD BE INTERESTED IN THIS, IT IS NOT
BT IS NOT AS BAD AS THE PRESS SAYS IT IS.

H. Erich Heinemann

You Be The Judge

A key to a successful forecast is an accurate measure of the starting point. In economics, as in life, you can't figure out where you are going until you know where you are. According to the Commerce Department's index of coincident economic indicators (in effect a monthly proxy for gross domestic product), business activity is now declining at an accelerating rate. This conclusion is wrong. *Reported GDP* is rising at a moderate 1.5 percent rate. *Actual GDP* is rising faster.

The government's measure of current activity is defective. Indeed, Commerce took the unusual step of publishing an analysis which discredits the index that it continues to publish. The method of calculating the index, Commerce said, "has distorted its recent movements."

As a result, we have put together an alternative coincident index. In sharp contrast to the government's measure, the Ladenburg, Thalmann Index of Coincident Indicators shows steady progress toward recovery (See Figure 1 on page 3). Equally important, the Ladenburg, Thalmann Index conforms far more closely over time to movements in the overall economy than does the government measure. You be the judge which gives the better view of reality.

In economics, as in life, you can't figure out where you are going until you know where you are.

Most portfolio managers, of course, care little for such statistical foreplay. They want to know whether the economy is going up or down, whether to buy or sell. We did this exercise to underscore a basic point: The Ladenburg Index shows that the economy is in better shape than the press, the Democrats or the bond bulls maintain. Solid expansion and further gains in corporate profits are in store for 1993.

By contrast, most of our clients doubt the economy will ever recover. We have been covering economic news since 1957, through seven of the nine postwar recessions. In our experience, whenever Wall Street's wisdom begins to dominate national dialogue, it is time to make a large contrary bet. This was true in May 1990. It is true today. In 1990, everybody who was anybody told us that there was no chance of a downturn. In reality, the recession started just four weeks later.

Our advice to holders of cyclical stocks is to hang in there. Have faith that the Federal Reserve's powerful stimulus will eventually produce the critical mass required for rapid expansion. It always has; it always will. Meanwhile, rigorous cost control has already produced big gains in corporate profits and a much needed rebuilding of company balance sheets. Domestic manufacturing profits were up almost 30 percent from second quarter 1991 to second quarter 1992. Nonfinancial corporations continue to be net suppliers of funds to the capital markets.

Stuck Door Policy

The Fed is continuing to pump huge amounts of fuel into the economy's boiler. Total bank reserves, the raw material for the money supply, rose at an annual rate of 9.6 percent in the third quarter, following three quarters during which reserves went up at rate of more than 19 percent. Don't mistake this "slowdown" for restraint. Reserves were little changed in June and July, but in August and September they went up at an average rate of 30 percent — give or take a few percentage points.

Our friend Leif H. Olsen, one-time economic mentor at Citicorp (the stock started down not long after he left) says this is a "stuck door policy." Temporary structural impediments (lower defense spending, overbuilt commercial real estate, regulatory

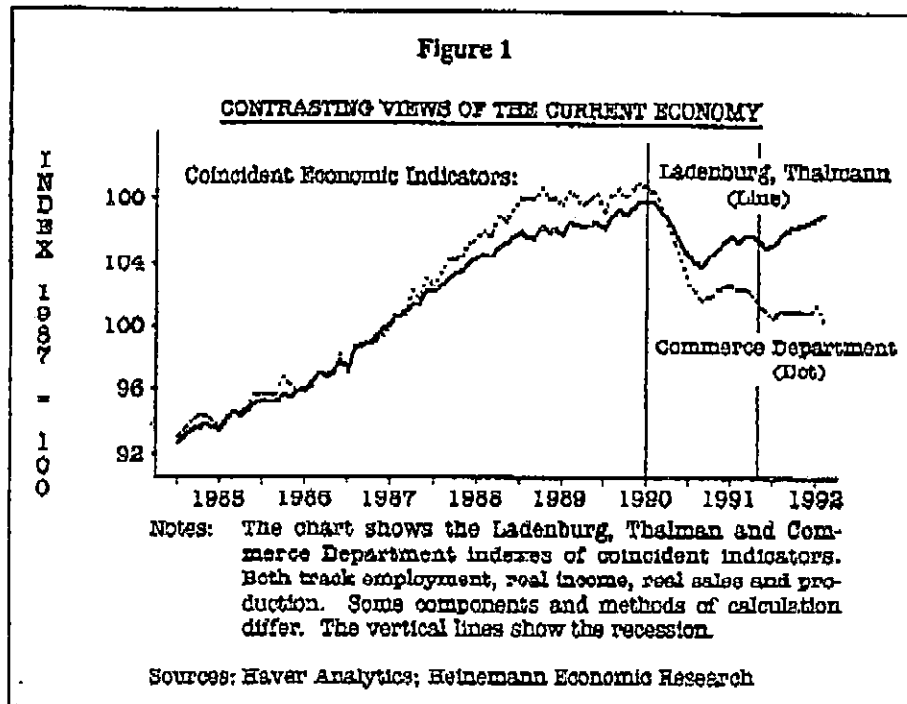
Ladenburg, Thalmann & Co. Inc.

3

overkill in banking, among others) have caused the policy door to stick. They have delayed stronger growth and higher inflation, but they will not prevent them.

The longer the policy door remains stuck, Leif says, the more expansionary monetary and fiscal policy will become. When the structural impediments finally "run their course," the door will fly open and inflation will accelerate along with the economy. Leif warned that the timing of this event may be impossible to predict. It will reflect the interaction of the structural problems and how much force the Fed applies.

"I don't think anyone has a clue when this happens — three months to 12 months ?? . However, we know that the force to open the door (the growth of high powered money) will increase more and more the longer the door remains stuck. This suggests the door will open sooner than simply looking at the impediments would suggest." Our comment: Let's hope the country doesn't fall on its collective face.



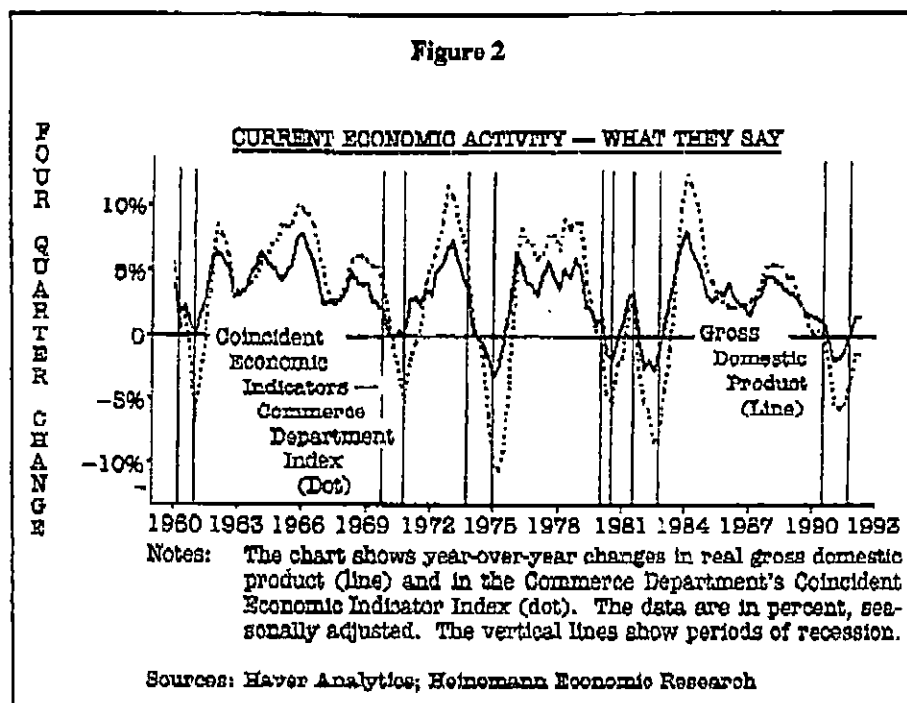
**Let's hope the
country doesn't fall
on its collective face.**

The Ladenburg Index

The Commerce Department uses four broad-based economic series to compute its index of coincident indicators. These are (1) nonfarm payroll jobs, (2) real personal income less transfer payments, (3) industrial production and (4) real business sales. We used identical concepts to construct the Ladenburg Index. However, we substituted nonfarm employment from the household survey (which measures workers, not jobs) and real wages and salaries for real personal income.

We divided each series by its average value for the year 1987, except for industrial production which is already an index number. We then computed a simple arithmetic mean of the four index numbers and multiplied the result by 100. The Commerce Department, by contrast, has a complex eight-step procedure that seeks to standardize each series ("to prevent the more volatile series from dominating the index") and adjust for trend.

Whatever the theoretical merits of the Commerce Department's method, the Ladenburg Index plainly tracks the economy more closely. Furthermore, the Ladenburg Index advanced at an annual rate of 2.8 percent from December through August while the



We think the notion of a rapid drop in activity is nonsense.

official version *retreated* at a rate of almost 1 percent — including a 10 percent rate of decline in August.

We think the notion of a rapid drop in activity is nonsense. The principal measures of employment were all essentially flat during the third quarter. None posted a meaningful decline. Coupled with rapid gains in productivity, this pattern is consistent with our forecast of 2.5 percent real growth in the third quarter and more than 3 percent in the fourth. (This forecast excludes artificial adjustments for hurricane damage.) As the economy picks up, profitability will also improve. The consensus view is for lower growth — respectively, 1.5- and 2.2-percent.

Consumers Are Spending

Consumer spending rose sharply in July. Thus, despite the recent slippage in consumer confidence (which we think is spurious), real personal consumption (two-thirds of the economy) went up this summer at an annual rate between 3- and 4 percent. The July-August average actually shot up at a 5.1 percent rate from the second quarter level.

Likewise, the strong flow of orders for capital equipment indicates that business investment will be up as well, though at a slower pace than during the spring. Home building may drop a tad (housing starts were down sharply in the second quarter), but the latest data indicate that the decline will probably not be material.

Business inventories should post a modest increase. The trade deficit will likely worsen, but nowhere near the \$22-billion deterioration in the April-June period. Parenthetically, customs duties fell more than seasonally in August, which suggests an improvement in the merchandise trade balance for that month. Finally, there are ample signs that government spending, which went down in the second quarter, was up in the third in honor of the election.

Helpful Cure

The surge in profits will help cure a wide range of corporate ills. Profits were more than \$40-billion higher in the second quarter than a year earlier. That represented a swing

Ladenburg, Thalmann & Co. Inc.

5

from minus to plus of almost \$80-billion. The surge in cash flow plainly helped to improve company balance sheets and strengthen the financial sector. These are good signs for longer-run performance, but they beg the basic issues underlying the slowdown in growth in America.

Real economic growth has been progressively slower in the United States in every decade since World War II. Real gross national product per employed worker has increased at an annual rate of only five-tenths of one percent since 1970. Over the prior 90 years, from 1890 through 1970, the comparable growth rate was 1.7 percent. Real incomes lagged almost precisely in line with the slump in productivity — output per worker.

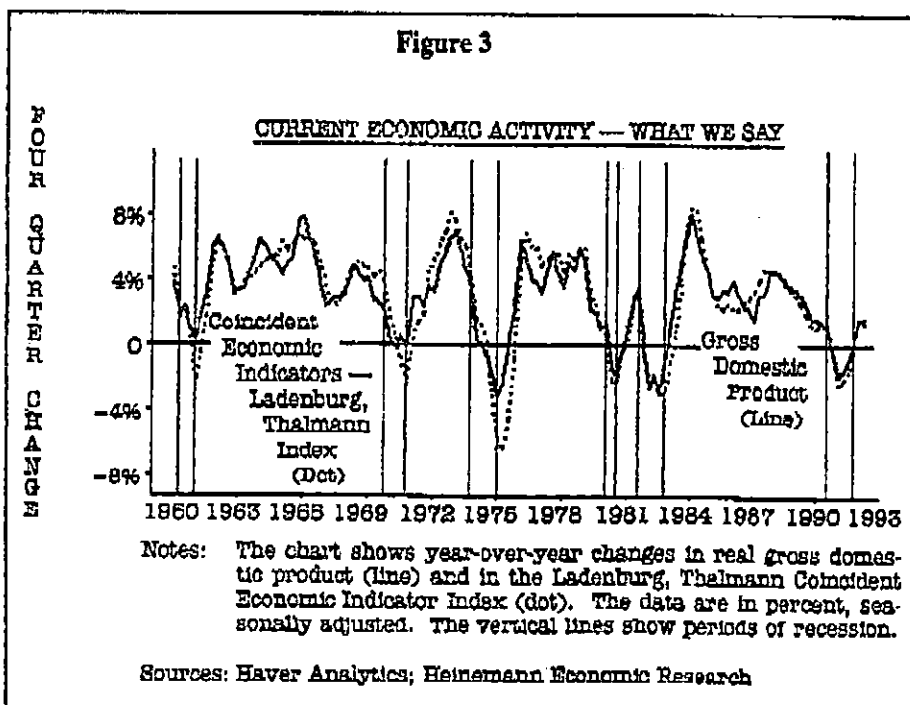
Over time, a society cannot pay itself more than it produces. Productivity has dropped in line with the fall in net saving and investment as a share of net national output. Productivity is down because the net capital stock — the national tool box available to U.S. workers — has been growing at slower rates.

Improved living standards require increased investment. Work by Professor Charles I. Plosser of the University of Rochester shows that "countries that grow faster typically devote a larger share of GDP to investment." At the same time, high levels of foreign trade (imports and exports) and high rates of school enrollment are also strongly associated with increased growth. Increased investment in physical and human capital requires increased saving. The principal source of funding for physical investment in productive assets is corporate cash flow. America has many problems, but none so serious that they cannot be helped with a healthy dose of profits, investment, and productivity.

Tale Of Two Cities

The story of the American economy since World War II is a tale of two cities: Manufacturers have achieved big gains in output per worker and generally pay high wages. In services, there has been little gain in productivity for more than 20 years and real wages are low.

America has many problems, but none so serious that they cannot be helped with a healthy dose of profits, investment, and productivity.



Conventional wisdom is that thousands of workers will lose their jobs as the Pentagon and its suppliers cut back after the end of the Cold War.

From the postwar peak in 1979 to 1992, the number of production workers in manufacturing fell 2.8-million, or 18.2 percent. Yet the real value of industrial output rose \$450-billion, or 31 percent. By contrast, over the same period the number of service jobs and the real value of service output went up, respectively, 35 percent and 39 percent.

This is the crux of the problem: Since 1946, the U.S. economy has added 67-million new jobs. Fully 71 percent of these new jobs were in private service occupations with relatively low output per worker and 19 percent were in government. Only 10 percent were in manufacturing, mining and construction, where productivity and real pay have risen rapidly.

Obviously, the shift to services is deeply ingrained in the U.S. This trend won't change, despite the grandiose plans of Mr. Clinton's social engineers. Even if expansion of U.S. industrial output accelerates, gains in productivity will limit the number of new jobs. Since 1947, industrial production in the U.S. has gone up five fold, but the number of production workers in manufacturing has hardly changed.

Ultimate Oxymoron

Against this background, it is silly for the Clinton Campaign to bemoan the loss of "high-paying manufacturing jobs for unskilled workers." This phrase is an oxymoron. High pay and productivity go hand in hand. By definition, highly productive workers are highly skilled workers. Modest net gains in "manufacturing" jobs in the post-war period have mostly been off the factory floor — service workers such as accountants, attorneys, engineers and press agents hired by industrial firms.

Conventional wisdom is that thousands of workers will lose their jobs as the Pentagon and its suppliers cut back after the end of the Cold War. *The New York Times*, which routinely reports layoffs but rarely reports hiring, claims "countless workers in manufacturing will find themselves out of work as factories move overseas or become more mechanized."

This was less than half true, or better yet, mostly false. Gross job losses are inevitable; net job losses are highly improbable. In the past year, more than 22-million people filed claims for unemployment insurance, yet the number of workers with nonfarm jobs rose 1.3-million.

A total of 23-million Americans either returned to an existing job or found a new one. Meanwhile, surging exports have created as many jobs as are "lost" by firms moving overseas. Exclusive of oil, which reflects geology much more than economics, the U.S. has a surplus in trade in goods and services.

In the third quarter, 112.3-million adult Americans 20 and older had jobs. That was 63 percent of the adult population, down from the peak of 64.3 percent in 1989 but far above earlier periods.

The Moral Of It All

The moral of this tale is plain: The long-term shift to services in the U.S. economy will continue. Private service firms accounted for 47 percent of the job growth in the 1950s, 53 percent in the 1960s, 70 percent in the 1970's and 96 percent in the 1980s. Most of these firms were small, and in recent years most were newly formed.

This trend will not reverse, no matter what Washington does. By lowering taxes, cutting corporate mandates and boosting investment incentives, President Clinton could create a climate for improved productivity in services. That would raise real incomes and living standards. Pork barrel spending to pump up employment temporarily in selected politically-favored areas, would not.

DR BERT SOURYAL MD
2112 F ST STE #804 NORTHWEST
WASHINGTON DC 20037 17AM

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▶ JAMES BAKER
CHIEF OF STAFF
WHITE HOUSE
WASHINGTON DC 20500

support NRW

DEAR MR BAKER

I WOULD LIKE YOU TO KNOW THAT I AM TOTALLY DEDICATED TO HELPING YOU
IN YOUR EFFORTS TO RE-ELECT OUR PRESIDENT

I AM PRAYING DAILY FOR YOU AND MR BUSH EVEN WHILE HE WAS ON THE STAND
DURING THE LAST TWO DEBATES

I AM DOING ALL I CAN AMONG MY PATIENTS, FRIENDS AND MY ETHNIC
CONSTITUENCY TO GET MORE VOTES FOR OUR PRESIDENT SINCE HE IS OUR ONLY
HOPE TO GUARD THE COUNTRY AGAINST THE TIDE OF LIBERALISM THAT IS
COMING IN THE NAME OF CHANGE

MR BAKER I AM NOT ASKING FOR ANYTHING, MY OFFICE IS JUST A FEW BLOCKS
AWAY FROM THE WHITE HOUSE AND MAYBE SOMEDAY I COULD MEET WITH YOU AND
MR AND MRS BUSH AFTER THE ELECTION TO CONGRATULATE YOU FOR THE WORK
YOU HAVE DONE

P.S. WHOEVER READS THIS LETTER FIRST PLEASE LET MR BAKER READ IT

MAY GOD BLESS ALL YOUR EFFORTS AND MAKE YOU SUCCESSFUL
DR BERT SOURYAL MD
2112 F ST STE #804 NORTHWEST
WASHINGTON DC 20037

13:57 EST

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October 16, 1992

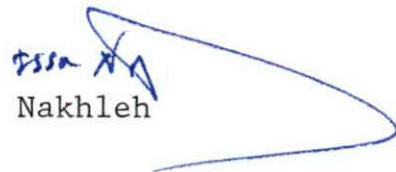
The Hon. James Baker III
Chief of Staff
The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500

Dear Secretary Baker:

The Israeli Lobby in the United States was instructed by the Israeli Government to defeat President Bush. The Lobby mobilized all their agents in the media of mass communication and the polls to wage a propaganda and psychological war against the President. This is why more than 500 journalists, columnists, radio and television commentators and pollsters are bashing the President and making Clinton the winner to brainwash the American people.

The Israeli Lobby control the United States Congress, and they are boasting about it. They want to boast that they are the King makers and can elect or defeat the President of the United States. I believe the only way to change the tide and open the eyes of the American people to this conspiracy is a Press Conference by you, Mr. Secretary, or Senator Dole, or Senator Simpson. The Israeli Lobby must be exposed in carrying this vicious, unfair and persistent campaign against the President.

Respectfully yours,


I. Nakhleh

- 8 - 10

WITH a Secretary of State who says "F___ the Jews,"
what can you expect from the Bush administration? ✓

WHO is, hands down, the PLO's favorite
U.S. network anchorman?

WHY does the media always (or almost always)
blame Israel first?

HOW did James Baker encourage Saddam Hussein's
Iraq to build nuclear weapons and aggress
against its neighbors? ✓

IS George Bush allergic to Israelis? ✓

**JUST SAY
"MAYBE" BY
JULY 31, 1992**

FIR

The Envelope

MARTIN PERETZ / Editor-in-Chief

*If you're as concerned about the fate of
Israel as I am, please read on...*

Dear friend,

The facts are these: the insurgent Republican candidate for president, Pat Buchanan, is a well-known anti-semitic; the incumbent, George Bush, is (merely?) anti-Israel. His secretary of state . . . well, you know exactly what James Baker feels about the Jews. He's told them to go f--- themselves. And that's, more or less, what he's told Israel to do, as well. To all of which a New Republic editorial responded, "Same to You Buddy."

**PRIORITY
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The Hon. James Baker III
Chief of Staff
The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500



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TWO DAY
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UNITED STATES POSTAL SERVICE

LABEL 107, JAN. 1992

Sec. James Baker
Administrative Ass't.
To the President
Washington, D. C.

Samuel K. Skinner
General Chairman
Republican National
Committee, Wash., D.C.

George W. Bush
c/o Texas Rangers
Baseball
Arlington, TX

CONFIRMATION COPY OF FAX OF 10-19-92. THANKS!
ABOUT 12:45 PM

Honorable Gentlemen:

I'm writing this in a great hurry as a reminder for my previous letter to Sec. Baker, because I'm overdue for some other campaign duties.

If the decision has previously been made that the President not make an extended whistlestop tour of ten days to two weeks, that decision was wrong, **WRONG, WRONG!!!** In this kind of campaign, with the opposition continuing to lead at the polls (not that they are infallible) we are not going to close the gap in the polls against the media and the strong opposition! I know that the campaign needs to peak the weekend before election day, but there's no better way than such a whistlestop tour, at least through all the questionable states! All available RR sidings should be used for stopovers. (With Amtrak's help I could plan & schedule such a trip in a few hrs) Advantages (which can't be gained by TV since TV is a standoff for both sides):

1. Makes a captive audience of major portions of the media if Pullman cars can be provided for them-- I suggest six or eight, plus a couple of dining cars would be necessary. Jan Rather (Biased-in my opinion), Tom Brokaw, and Peter Jennings, etc. should all be urgently & persuasively invited to make the trip with the proviso that the tour will always stop at some major TV market city at the proper time so they can do their evening news from there, etc. Same for the newspapermen who could use the same locations to file their stories, etc.
2. Advance men, Radio, and TV spot commercials all along the route, could notify all the farmers, etc. in the surrounding countryside, to bring their children, etc. so they can see a real live President.
3. Such a tour would receive constant local, state and national news coverage!

4. It would give the President, like Truman, a terrific forum to blast the liberal spadethrifts in the Congress (& Congress itself therefore) for running up the national debt in spite of his Veto, etc. There is a lot of built-up sentiment for term limitation etc. to do something about the Congress. The campaign is not concentrating on this as it could. Please remember, the average disinterested (most of the time) citizen voter, thinks that the President runs the County, including spending all the money. Of course, it is the Congress that does most of it (all the money) and in terms of one syllable, the people need to be constantly reminded of that! **NOTE - REGARDLESS OF THE POLLS - A PERFECT ABOVE I.D. IS SET-UP FOR THE MORE CAMPAIGN COULD START WITH THE KEY** In addition, AND THIS IS FOR THE MEDIA EXPERTS OF THE CAMPAIGN ASAP, did others notice that in the Thursday Presidential TV debate, on practically every subject heading on the debate agenda, Clinton said he had spent many, many years studying the subject. Someone in our audience at Texas State HQ in Dallas here, piped-up that "when did he ever sleep?" I mentioned that when did he do the other things married people do, and Governor's do? A TV commercial, run constantly until election day could cover all the debate subjects by a discussion among a group of young adults (not college students) like another recent commercial. I have the feeling that Clinton is "Conning" the people-- isn't he a confidence man? Let's call a spade a spade on this -- carefully so as not to be called mud-slingers because that turns off many supporters!

If not already being implemented, let's do both the above ASAP, Thanks,

LET'S NOT LOSE TEXAS
IN THIS ELECTION!
BY DEFAULT OR THIS!

Stuart R. Tears

Stuart R. Tears, 40 yr. campaign
Chair, Precinct 2285- 35 yrs
6207 Perryhill, Dallas, TX 75231

P.S. -- AND - WHAT ABOUT CLINTON'S ABSENTEEISM FROM HIS JOB VS. THE PRESIDENT'S
FOR THE PAST YEAR OR MORE?

19 October, 1992

Honorable James Baker
White House
Washington, D.C.

~~NRN~~
NRN

Honorable James Baker:

The following document is a compilation of general remedies designed to enlighten President Bush. These ideas come from very sincere thoughts and considerations. These topics and concerns can usually be found dominating many peoples conversations. Therefore, please allow the following list of ideas to be forwarded to President Bush, so that he may be aware of how a few people, from Statesboro Georgia, feel concerning these very important issues.

Thank you for your time and efforts.

Sincerely,

Newelle Anderson

Alan D. Volskay

**HONORABLE JAMES BAKER
PLEASE FORWARD THIS LETTER TO
PRESIDENT BUSH
PRIOR TO THE OCTOBER 19, 1992
DEBATE.**

September 15, 1992

Dear Mr. President:

The following is a list of remedies for those apparent issues that weigh heavy on the hearts and minds of many Americans. They were compiled after listening to many concerned individuals discuss the dilemma which our country finds itself. Please heed the substance of these suggestions and realize that America's leaders cannot continue to ignore the needs of their followers.

(This list is by no means exhausted)

1. **We need to give this country back to GOD.** The United States was founded "One Nation Under GOD." It is the responsibility of our leaders to acknowledge this important factor in the makeup of this country, and to act accordingly. Think about it.
2. **Prayer must be allowed back in public schools.** It is little wonder that teenage pregnancy, adolescent drug abuse, and youth violence in this country is rising at a record rate. There is No Hope or Spiritual direction administered in the one place where these young people are required to learn - School. It should be noted that prayer will NEVER be eliminated from any forum. The actual act of prayer, and the basis for it can only be ridiculed and mocked. It is time to put our ailing education system back in the hands of GOD. Think about it.
3. **KEEP ABORTION ILLEGAL.** By any other name, it is STILL Murder. Think about it.
4. **Television Networks must take MORE RESPONSIBILITY for their programming** (i.e. less violence, sexual promiscuity, etc.). This holds true for the music industry as well. The key word is responsibility (This does not request censorship, it requires accountability).
5. **DO NOT BAN FIREARMS!** A law prohibiting the purchase of a gun will only affect law abiding citizens. Criminals will NEVER be affected by gun bans. Remember the law of Supply and Demand: If a person demands something (a gun), and they have the means to acquire it (enough money), they will be supplied (Black Market). Think about it.

continued next page...

6. Be **MORE** severe with the punishment of criminals. Let the punishment fit the crime. Prison should be a deterrent not a vacation. Think about it.
7. **USE CAPITAL PUNISHMENT** when necessary. Murderers, Drug dealers, even Rapists and Child Molesters should not escape the death penalty. Make the punishment fit the crime.
8. Limit the time and number of appeals a prisoner is allowed. Presently, the only ones paying for the crimes are the taxpayers. Think about it.
9. Make prisoners work for the good of the respective communities. Don't be cruel, be just. Think about it.
10. Prisons should not be a place of reckless entertainment. Prohibit the distribution of "Adult" literature, as well as the viewing of programs containing violent or sexual situations. Stimulation of this nature is the last thing a confined individual needs. Instead, allow **ONLY** educational materials to enter these facilities. Remember, these individuals are there to be rehabilitated, not entertained.
11. Increase the pay and benefits offered to our law enforcement, our nurses, our firemen and our teachers. This may be hard, but it is necessary. These individuals deserve better compensation for their services. Think about it.
12. Give Aid to America's needy **FIRST!** Foreign Countries benefit **ONLY** when America is **STRONG**. Presently, America is **NOT** Strong. Think about it.
13. Require Welfare recipients to work to earn their monthly checks. There are numerous tasks that could be accomplished with this untapped manpower.
14. Require Drug testing for **ALL** persons that may find themselves in direct, or indirect, control of another person's safety (i.e. Bus drivers, Truck drivers, Doctors, etc.).
15. **ABOLISH WASTEFUL DEVELOPMENT** of wetlands and forests for mere monetary profit. There is plenty of developed areas already. Give tax breaks and incentives to Companies recycling these areas. No one profits from the loss of nature.
16. Put **MORE** issues before the people. We are tired of politicians telling us what is best for us. They have lost touch with reality. "We the people" need to be included in the governing process. It's our responsibility too.

continued next page...

17. Prohibit elected officials from serving multiple terms in office. Two terms of anybody is plenty (especially if it's Ted Kennedy). Think about it.
18. Lastly, do away with the political finger pointing. Criticism of one politician by another politician is similar to a shark complaining about eating habits in a feeding frenzy. Learn to concentrate on the job you've been assigned. Return Dignity to the position of President. Don't stoop to the level of the "Politician." This will only frustrate your foes and infuriate the press.

It should be apparent, after reading these naive remedies, that "We the people" are not political analysts, experts or scholars. We are, however, the people that have entrusted you, the President, to lead us into the future. For this reason, we feel it necessary to express to you, our ideas and requests, in hopes that it will enlighten you and your constituents in dealing with these issues.

We thank you for your time and your consideration, and we will be praying for you.

Sincerely,

Newelle Anderson

Alan D. Volskay



Food Centers, Inc.

3001 Orchard Vista Drive
Post Office Box 878
Grand Rapids, MI 49588-0878

Pharmacies, Inc.

Phone (616) 940-3580
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ATTENTION JAMES BAKER

COMPANY REPUBLICAN FAITHFUL

FROM CHRISTOPHER CHANSKI

MESSAGE _____

VERY IMPORTANT - FORWARD TO MR. BAKER
ASAP (FOR MON. DEBATE INFO.)

* EMERGENCY INFO.

A nicer place to be

10/26

MPN

Christopher J Chanski
177 Boltwood Dr.
Grand Rapids, MI 49505
616-364-7794

To: James Baker
Bush Debate Team
Re: Debate Agenda Information

1. On Monday night bring up the thwarted sale of I believe it was Plutonium this last week. The sale that was to take place between a Czech and two Germans. Also point out that this type of activity has happened many other times since the end of the cold war.
- what happens if some of this material gets into the hands of a Saddam Hussein, Kaddafy or Castro?
 - the cold war may be over but there is still much freedom to defend and many tyrants to defend it from.
 - Who does the American people want to carry out the containment of these wicked men and to act in a decisive manner when called upon to. (repeat the Gov's quote on the recent war.)
- (I have spoken to two people in the Grand Rapids MI. area who have decided to vote for the president due to a fear of having Clinton in charge at a time like this. this since Thursday's debate)
2. Follow-up with commercials showing about the first 15 seconds of a reenactment of the sale then the monologue would ask... What if these men had not been caught which candidate would you want in to deal with such a deadly situation?
- (The part of the acting of the sale is very important to the commercial, people remember visual pictures even more than word pictures. Case in point the hands crumpling the resume in the Jesse Helms ad in 1990 that put him over the top.)
3. If the Gov. accuses the president of scare tactics the Pres. will respond that Mr. Clinton has just shown that he knows absolutely nothing about the reality of world affairs.
- Note: History shows that there is never a time for a nation to leave its defense down. There has always been wars. The time of the longest peace was probably during the Pax Romana and that is because of the strength of Rome.

sorry about the type errors I was in a hurry.
GOOD GOOD MR. PRESIDENT.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Letter	From: John Risca Williams to James Baker Re: Iraqgate, Garbled Law [Redaction of personal information] (1 pp.)	10/17/92	(b)(6)	

Collection:

Record Group: Bush Presidential Records
Office: Chief of Staff to the President, Office of the
Series: Baker, James A. III
Subseries: Public Correspondence Files
WHORM Cat.:
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Date Closed:	9/7/2001	OA/ID Number:	93012-003
FOIA/SYS Case #:	2000-0715-F	Appeal Case #:	
Re-review Case #:		Appeal Disposition:	
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RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-3 Release would violate a Federal statute [(a)(3) of the PRA]
P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

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Freedom of Information Act - [5 U.S.C. 552(b)]

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(b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
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(b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
(b)(9) Release would disclose geological or geophysical information

JOHN R. WILLIAMS

ATTORNEY AT LAW
THE MIDWAY LAW BUILDING
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WEST PALM BEACH, FLORIDA 33405

WHITE HOUSE FAX
1_202 456 2461

ATTENTION:

TEL: (407) 655-9222
FAX: (407) 655-6695

JAMES BAKER ←

October 17, 1992

IN RE: IRAQGATE
Garbled Law

Editor
The New York Times
221 W. 43rd st
New York NY 10036

Dear Sir;

It is the New York Times Syndicate and the Clinton-Gore campaign who are most responsible for instigating the present garbled and unnecessary "crisis" or "scandal" in the dispute known as "Iraqgate" with its allegations of fraud and other wrongdoing on the part of the Bush Administration. Hence, I address this brief exposition of some law to you in the hope that you and other parts of the media will be less hysterical in your treatment of the subject.

You and the public are accustomed to explosive news about Special Prosecutors or Independent Prosecutors acting in Watergate, Iran-Contra, and other confused legal situations, but let me point out to you three basic factors that make this Iraqgate different from its predecessors:

1. The aspect of Iraq relations dealing with the Italian Bank loans has already been subjected to the jurisdiction of the U.S. District Court for the Northern District of Georgia long before any Special Prosecutor has been mentioned.

2. The aspect of the Bank Loans in dispute involve parties and subject matter in the U.S. within the jurisdiction of its courts, but also involves alleged aspects dealing with the Owner of the bank, which is a sovereign foreign state, the Government of Italy, which is not within the jurisdiction of this District Court, or any other Court of the United States.

3. General aspects of U.S. dealings with Iraq are not all compressed within this U.S. District Court case, have not been specified as grounds for a Special Prosecutor, and cannot impinge upon the jurisdiction over the parties and subject matter which has already attached in this case.

The first factor creates a new legal constitutional question: Since the District Court is a Constitutional Court having jurisdiction over the parties and the subject matter, can a Special Prosecutor be appointed to correct or police alleged wrongdoing within the course of that litigation when the alleged offenses constitute violations against the Court itself over which it has inherent powers to act and correct as part of the Judicial Branch of the Government, without being required to resort to a Special Prosecutor who is appointed according to criteria laid down by Congress in the controlling statute,

IRAQATE GARBLED LAW 2

28 U.S. Code, sec. 591 et seq.? Can the Court voluntarily surrender or submit its constitutional Judicial supervisory power to such Special Prosecutor?

My opinion is that the Court cannot, and that Judge Marvin Shoob is in error when he merely suggests a Special Prosecutor to correct offenses against the Court, without correcting them himself as an officer of the Judicial Branch.

The second factor collides with a well-settled rule of law. Those calling for a Special Prosecutor charge that the central question in the Bank case is whether the Government of Italy knew about the fraudulent loans, and whether the U.S. should go after Italy to fight the fraud of Italy arising from people and subject matter in Italy. The law is that "the Courts of one country will not sit in judgment on the acts of another done within its own territory." U.S. Courts have no territorial jurisdiction over Italy, and the law of Comity prohibits trying a foreign sovereign in a Court of the United States. Underhill v. United States, 168 U.S. 250; 18 S.Ct. 83; 42 L. Ed. 456; National Institute of Agrarian Reform v. Kane, (Cuba) 153 So. 2d 40, (Fla. DCA 3rd 1963) 75 Harvard Law Rev. 1607 (1962); 110 Univ. Pa. Law Rev. 127 (1961).

Pursuant to 28 U.S. Code, a Special Prosecutor can only be appointed to prosecute acts of the Executive. If the Executive has no power to act against a foreign power in a U.S. Court, how can a Special Prosecutor do what no one can do, or accuse the Executive of not doing what it is prohibited from doing?

The third factor involves matters other than the foreign bank loans that might be questioned in Iraqgate. Unless these are specified, 28 U.S. Code itself would not authorize a Special Prosecutor. Also, these matters are within the discretionary powers of both the Congress and the Executive, and may not be impinged upon by the Judiciary or a prosecutor. At the present time, the Senate Intelligence Committee and Judiciary Committee are considering Iraqgate, but they have no general supervisory powers over the foreign policy discretion of the President, and, as already noted, they have no supervisory powers over the conduct of litigation in the U.S. District Court.

The United States Attorney General; William Barr, has done the only feasible thing he can do under the hot breath of his subversive critics and the cold realities of the law. Instead of a Special Prosecutor, he appears to have appointed a "Special Judge", to investigate the matters occurring within the subject matter and party jurisdiction of the Court, which is what the District Judge himself should do, and may do.

IRAQGATE GARBLED LAW 3

It is the firm conclusion of this observer that the use of Special Prosecutors, or "Independent Counsel" have caused more confusion, delay, waste, injustice, and persecution than any good they may have done. The legitimate prosecutions of the past 25 years could have as well been done by regular prosecutors. The fruitless and corrosive prosecution of Lt. Colonel Oliver North was a massive insult against any concept of justice in the United States. His defamers arrogantly persist in calling him "guilty" in the face of the undeniable results proclaimed by their own courts. It is a national disgrace when any individual can be acquitted by the justice system, but still be slandered and pilloried by ignorant and cowardly politicians who exercise oppression and hatred with impunity because they control the means of mass communication.

The Framers of the Constitution did not provide for "Independent Counsel," but provided for Impeachment. Anti-Administration politicians in this country have been too yellow and corrupt to fight an impeachment fight in the light of day. They want a "Special Prosecutor" who can take 6 or 8 years taking pot shots at the Government and be supported and fattened by millions of dollars of taxpayers money, subsidizing little more than cheap and mean slander and propaganda that is so foul that it has even been run out of Russia, and is now looking for a new roost here.

If the argument that the Executive cannot prosecute his own crimes is valid, then the Constitution is fatally flawed. If it is fatally flawed, it should be amended. But the same anti-government politicians are too yellow and corrupt to propose an amendment in the light of day. If self-interest mandates Special officials for the executive, why not Special Congressmen when Congress fails to act, or Special Judges when courts fail to act from self interest? Special officials will proliferate and be appointed at the drop of a hat until we can have entire Special Governments to replace one after another. Departure from the original Constitution is a dangerous course, especially when done under the table or by political maneuver. The original worked for two hundred years until some smug watergate operator discovered that it was "fatally flawed." It is time that we took closer looks at the flaws in those smug operators and save this country from ongoing waste, oppression, and confusion.

This is not to say that investigation and prosecution of crime or corruption in Government is not important. Among millions of Government officials and employees, wrongdoing is inevitable and must be combatted. But that combat must not support a hysteria that expands every individual trespass into a government-wide plot or conspiracy or "cover-up" which justifies resort to exotic and excessive remedies that are more effective in promoting political opposition than in removing the crime or the corruption. Enforcement of the Original Constitution will protect this country. It has not even been tried lately.

IRAQGATE GARBLED LAW 4

The undersigned fully supports the Attorney General of the United States in his action of October 16 appointing an experienced Federal Judge to pursue the allegations familiar to you. The use of a judge is consistent with preserving the constitutional independence of the Judiciary.

The undersigned fully supports the public statement of October 10 by both the CIA and the Justice Department that no conflict between them exists in treatment of this matter, a statement that the news media willfully ignores.

The undersigned fully supports the powers of the U.S. District Court respecting national security as those powers have been exercised in many previous prosecutions to respect and protect classified material while still maintaining the prosecution. Upholding the power of the Court as against encroachments by a Special Prosecutor in no way should diminish this national security consideration

The undersigned fully supports the independence of the judiciary in cases within its jurisdiction over any impingement on that jurisdiction that may arise from any legislative activity or investigation conducted by any committee of Congress.

The undersigned fully supports the Congress in the exercise of its legislative powers, including the power to regulate trade or impose sanctions or declare war on any foreign power.

The undersigned fully supports the President of the United States in his discretionary Executive powers in conducting diplomatic relations with foreign powers or as Commander in Chief in waging war against hostile foreign or domestic enemies, and as Chief Law Enforcement Officer who domestically shall "take care that the laws be faithfully executed."

Very truly yours,

John Risca Williams
JOHN RISCA WILLIAMS

Copies to:
U.S. Attorney General
Hon. George Bush
Senate Intelligence Committee
Senate Judiciary Committee
Clinton-Gore Campaign
Washington Post
Palm Beach Post
Miami Herald
CNN Crossfire
NBC News NY
MacNeil-Lehrer News
The Florida Bar Tallahassee.
Hon. Marvin Shoob, USDC, Atlanta



FACSIMILE TRANSMISSION COVER LETTER

DATE: 10/17/92TIME: 11 A.M.
P.M.PACIFIC _____ TIME
EASTERN _____ TIME
CENTRAL _____ TIME

PLEASE DELIVER THE FOLLOWING PAGES IMMEDIATELY TO:

MR. JAMES BAKEROR CHIEF - OF - STAFF

OR _____

RECEIVING MACHINE PHONE NUMBER: ²⁰² () 456-2461 EXT. _____PAGES TRANSMITTING: 3 PAGES (INCLUDING THE COVER LETTER)

FROM A CANNON FAX 410

IF YOU DO NOT RECEIVE ALL THE PAGES, OR IF YOU HAVE ANY DIFFICULTY,

PLEASE CALL BACK AS SOON AS POSSIBLE AT (609) 368-1551. OUR FAX MACHINE
PHONE NUMBER IS (609) 368-4527.TRANSMISSION BEING SENT FROM: Lep Walters

456-2461

NDN

10/18/92

Dear MR. BAKER:

The Days ARE winding Down
TILL NOV 3, 1992 AND THE PRESIDENT
COULD USE A BIG BOOST TO BE
ASSURED THE NOMINATION ONCE AGAIN.

Please review my IDEA ON
SUGGESTION FOR THAT.

The Republican party should pay
for A 30 to 60 second commercial
with MR. BORIS YELTSIN w/ the help
of AN INTERPRETER IF NECESSARY TO
PLEAD w/ THE U.S. VOTERS TO RE-ELECT
MR. BUSH FOR A SECOND TERM TO
THE PRESIDENTS OFFICE BECAUSE OF THE
STRONG STANDING WE PRESENTLY HAVE BETWEEN
OUR COUNTRIES NOW THAT THE COLD WAR
IS OVER. MR. PEROT IS SAYING THAT WE
SHOULD HELP RUSSIA AND MR. CLINTON
IS SAYING THE SAME WELL IF THAT IS
THE CASE THEN MR. YELTSIN SHOULD
HAVE MR. BUSH GET RE-ELECTED AND
THEN MR. BUSH CAN HELP HIM IN THE
NEAR FUTURE. I WOULD STRONGLY ADVISE
YOU TO RUN THESE COMMERCIALS OCT. 31,
1992 BECAUSE IT WILL STILL BE

Fresh in The Voters mind on
Nov 3, 1992. IF we don't have
Peace in The World The Economy
doesn't mean a Thing because
IT World War breaks out we
won't be here to pay TAXES ANYWAY.

Sincerely,

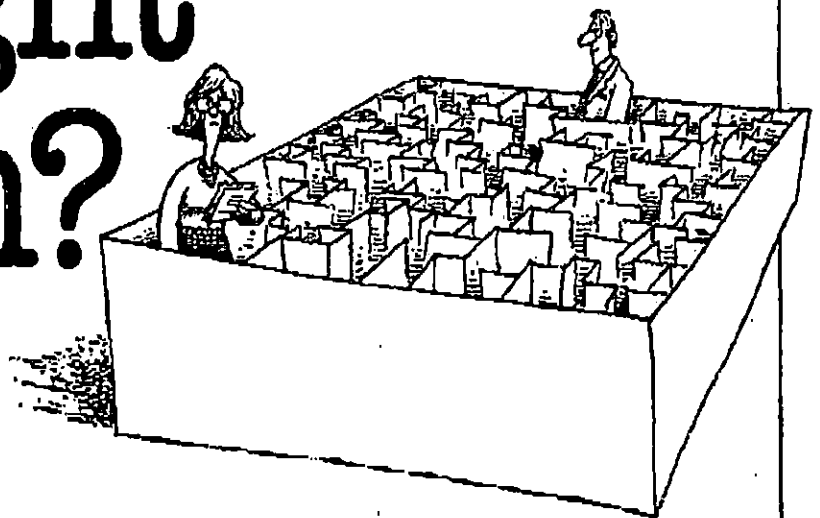
George Walters
P.O. Box 63

STONE HARBOR N.J. 08247
1-609-368-3329 Home
1-609-368-1551 - Office

P.S. This will make many Voters
Think of Mr. Bush over The
Other Candidates

FAX COVER SHEET

Would you
kindly
see that
this gets to
the right
person?



TO: Jim Baker / Marvin Fitz H20

FOR INFORMATION, CALL: 1-800-959-2219

FROM: LT COL E.T. VAN KEUREN

AT:

PAGES (including cover sheet): 3

FAX NUMBER: SATVIS

10/20
NPN

Dear Mr. Baker/Mr. Fitzwater,

I don't know if this fax will reach you, but I have to try. President Bush will lose the White House this year (to a man I think is morally bankrupt) unless he starts telling "we", the American people, what we need to hear. With that in mind, here are some things the President MUST talk about in the next debate...

Where is President Reagan? It's time to bring out the big guns! The American people ain't stupid-they wonder why Mr Reagan isn't more visible.

Economy--Forget Darman! Get with Dr. Martin Anderson who was on CSPAN Friday and had very positive things to say about the economy. (e.g., how long has it been since we had 5 consecutive months of economic gain? Not 18 months ago, not a year ago, the correct answer is the LAST 5 months!) Defend "supply-side" economics; don't let Clinton continue to bad mouth it as "trickle-down". The plan was working until the tax increase of 1990--the recession followed. Have the President admit that he called it "voodoo" economics, but that was before he saw it create 20 million new jobs in the '80s. We are in a transitional economic period--transitioning from the era of the Cold War to a time of global expansion. We'll win that "war", also; but not with the policies of Clinton. Index capital gains ASAP.

Deficit--Democrats blame the deficit on the trillion dollar defense buildup conducted by this nation under Presidents Reagan and Bush. If we have a \$4 trillion deficit, where did the other \$3 trillion come from? Congress's inability to perform its Constitutional duty of balancing the budget. Need a balanced budget amendment eventually and line-item veto NOW! Explain the impact of the S&L Bailout on the economy (hundreds of billions of dollars that could have been spent elsewhere.

Congress--Explain where the country would be today if The President hadn't vetoed 30 pieces of Democratic legislation. Explain that while he has complained about "gridlock" with the Congress, Clinton will be a "rubber stamp" for all the crap the President just vetoed! I honestly believe that the Democrats in Congress conspired to create the gridlock. Term limits are necessary to remove the inequities created by the seniority system in the Congress. Longevity yields abuses of power (Byrd's pork in WVA, Cohelo, Wright, the House Bank/P.O., Keating Five, etc.)

Defense--What did we get for \$1 trillion? The greatest military force ever! A military that with money spent on training and modern equipment/weapons defeated Iraq in 100 hours! Sustaining the "arms race" is one of the real reasons that the old Soviet Union collapsed-they ran out of money. Explain where the nation and the world would be today if Clinton had been in the White House when Iraq invaded Kuwait (eventho Clinton will say Iraq wouldn't

have gotten that far-ha!) Talk about how much has already been cut from defense, how many volunteers have already been kicked out, etc.

Liberals--Where are they? A lot has been made about the Republican Party submitting to the demands of the far-right, but where is the far-left? Why haven't we seen Ted Kennedy, Mario Cuomo, Jesse Jackson, the militant-feminists, the militant-environmentalists, the Hollywood crowd out on the campaign trails? What have they been promised to stay out of the limelight? To what lengths have Clinton-Gore gone to perpetuate moderate/centrist Democrat charade?

Health Care--the answer is not socialized medicine!

Supreme Court--did Clinton really say he is considering Cuomo as a justice! Scary.

American Cities--Is it a coincidence that our cities are in deep trouble inspite of all the handouts and the fact that tje they are run by Democrats? Wasn't the Administration responsible for the L.A. riots a Democratic administration (i.e., Democratic police chief, etc.)

(1990 Tax increase was supposed to cure our woes -
why must Clinton raise taxes again?)

TO CHIEF of STAFF JAMES BAKER
(DEBATE IDEAS) PAGE 1

Some debate thoughts on healthcare issue:

10/20/92

Our healthcare system is without question the best in the world if you measure "the best" by its ability to save lives, to improve the quality of life, and the availability of this technology to people who need it. Let me illustrate:

Our healthcare system is the best in the world when it comes to saving lives. If a baby is born prematurely, and requires it, that baby is put in a special hospital facility for premature babies and given the most intensive care possible. Our healthcare system is best equipped to do heart bypass operations since we have more hospitals equipped to do them than anyone else. We are also best equipped to do organ transplants. Without this ability, those that need may not survive. It is expensive.

Our healthcare system is the best in the world when it comes to improving the quality of life of its patients. If your knees or your hips do not work right anymore, an artificial hip or knee may give you near normal use again. If your heart doesn't work right a heart bypass or an artificial heart valve could allow you to again carry on near normal activity. It wasn't too many years ago that you just sat down and waited to die when your knees and hips and heart and kidney/s no longer worked.

If these kinds of life saving and life improving medical procedures are not really important, then I guess I'm missing something. Of course they are very expensive.

When you need one of these procedures in Canada or England and other places with national health insurance they either don't have the technology to do it or a government bureaucrat is going to decide when it's your turn. Let me give you a couple of examples:

In August of this year there were no less than four bills pending in Congress to pay for RKG interpretations in a budget neutral fashion. Also the House bill (HR 5677) passed July 28 appropriates \$16 million less than President Bush asked for which will cause even more of a problem with already backed up medicare appeals. A House/Senate conference just passed 16 Medicare amendments. Whether these changes become law depends on final congressional etc. By the way these amendments were attached to the big urban aid/tax relief bill. WELCOME TO NATIONAL HEALTH INSURANCE.

The September 1992 issue of Readers Digest contains some interesting information on how the Canadian national health insurance program works. The United States has about three times as many open-heart-surgery units per patient as Canada. A Magnetic Resonance Imager takes pictures to

To CHIEF of STAFF JAMES BAKER
(DEBATE IDEAS) PAGE 2

determine the shapes and positions of tumors. Tennessee with 4.9 million people has more MRI scanners than all of Canada with 26.6 million people. When a noted brain surgeon in Cleveland Ohio says that there are almost as many Cat Scan machines in Cleveland as in all of Canada, I tend to believe him. When the parking lot of a small hospital in a small Indiana or Ohio town contains a portable Magnetic Resonance Imager which visits hospitals too small to have one, I think that's great. However its expensive. That equipment including the truck and van probably costs over \$1 million dollars. SO WE'VE GOT THE BEST IN AMERICA BUT IT COSTS LOTS OF MONEY TO HAVE THE BEST. THE AMERICAN PEOPLE NEED TO KNOW THEY HAVE THE BEST PARTICULARLY WHEN OUR HEALTH CARE SYSTEM IS SO CRITICIZED. BE SURE OF WHAT YOUR GIVING UP BEFORE IT'S GONE. In 1990 half the lithotripsies performed at Buffalo General Hospital in New York (602) were on Canadians. When Quebec Premier Robert Bourassa developed a cancerous mole, it was removed at the National Cancer Institute in Bethesda, Md.

THERE ARE TWO PRIMARY ISSUES IN THE HEALTHCARE DEBATE:

AVAILABILITY TO THOSE WHO WANT HEALTHCARE INSURANCE AND CANNOT GET IT. Right now some 20 states either have passed legislation or are in the process of passing legislation to broaden the availability of health insurance to those who want it and cannot get it. BY THE WAY GOV. CLINTON'S STATE IS NOT ONE OF THOSE 20 STATES. So many of the states have or are in the process of solving this part of the problem since the states regulate insurance.

THE SECOND PRIMARY ISSUE IS THE COST OF HEALTHCARE INSURANCE. WHY DOES THE COST OF HEALTHCARE INSURANCE KEEP GOING UP SO MUCH MORE THAN THE COST OF OTHER THINGS ???

ONE OF THE REASONS WHY YOUR HEATHCARE INSURANCE KEEPS GOING UP SO MUCH IS THE MEDICARE AND MEDICAID PROGRAMS. A reliable study done by the Healthcare Financing Administration indicates that Medicare and Medicaid will underpay hospitals by over 20 billion this year. If you include uncollectable bills and charity work, the hospitals will be underpaid by almost 32 billion this year. Medicare currently pays hospitals 90 cents on the dollar billed and Medicaid 80 cents on the dollar billed. THE POINT IS THAT HOSPITALS ARE TRANSFERING TO PRIVATE INSURANCE WHAT THEY CANNOT COLLECT FROM THE GOVERNMENT (FEDERAL & STATE) AND THIS IS A SIGNIFICANT FACTOR IN EVER INCREASING INSURANCE RATES. IF THE HOSPITALS CAN'T MAKE IT ON WHAT MEDICARE & MEDICAID NOW PAY WITHOUT TRANSFERING IT TO PRIVATE INSURANCE, HOW ARE THEY GOING TO MAKE IT UNDER CLINTON'S PROGRAM WHERE EVERYONE PAYS WHAT

TO CHIEF of STAFF JAMES BAKER
(DEBATE IDEAS) PAGE 3

MEDICARE & MEDICAID NOW PAYS.

TO SAVE INSURANCE COSTS PRIVATE INSURANCE IS RAPIDLY MOVING TOWARD THEIR OWN DISCOUNT SYSTEMS WITH HEALTHCARE PROVIDERS. UNLIKE THE GOVERNMENT'S THESE DISCOUNTS ARE NEGOTIATED RATHER THAN MANDATED. IF THE HOSPITALS AND DOCTORS CANNOT MAKE IT ON WHAT MEDICARE AND MEDICAID NOW PAY THE ONLY POSSIBLE RESULT OF SUCH A SYSTEM IS DISASTER.

Mr. Clinton needs to have his credibility destroyed if President Bush is to improve in the polls. It would not appear to matter much which issue does this. GOOD LUCK.

Keith Carey, Akron, Ohio (216) 253-6777 (office) (216) 864-0866 (home).

By the way a very favorable article appeared on the front page of the Wall Street Journal (early to mid ^{THIS WEEK} week issue) about President Bush's economic policies. I did not hear the President mention it in Thursday night's debate.

10/20
NPN

Fax 202-456-2461

October 17, 1992

To: James Baker III

I watched the debate on Oct 15. I sure feel sorry for Pres. Bush. I am in absolute awe at Clinton. I'm ready to vote for him! He lies so fast and quick its hard to keep up with him. It is impossible to debate a slick talker who can lie so fast that you don't even notice it.

I have a plan for the Pres. in the Oct 19 debate. It is perfectly clear that the Pres. can't beat him with words. How about a little DRAMA? How about up-setting Clinton and make him lose his cool? Complain unfair!

The Pres. should have 4 or 500 one dollar bills in his pocket. Perhaps one for each Billion in Clinton's economic program. One could clip the revenue (150) and the tax cut (104) together so that they can be separated for effect. When Clinton talks about taxing the rich and foreign Corps., take 150 dollars out of the pocket and lay it on the podium. When Clinton talks of the tax cut, remove 104 dollars and lay them aside. Anyway, get 4 or 500 dollars on the podium. As Clinton talks the Pres. throws 20 or 30 bills toward the camera and the audience. Plan the throw away such that all the money is on the floor in front of the podium except the 104 billion about half through the debate.

When the Pres. gets to talk he should turn to Perot and say: My good friend, Ross, can you please loan me some big money, I'm broke.

Gov. Clinton is such an absolutely fantastic used car salesman that I think I will vote for him if only he would promise me something too!

The Clinton plan is just too good to be true!

Gov. Clinton is going raise 150B from the rich and foreign

Corporations. He is going to give a 104B tax cut to the middle

class. He's going to cut the military budget by another 5%. etc., etc.

All I want you to ask is where is Gov. Clinton going to get all that money he just spent?

Gov. Clinton talks for a minute and spends 50 Billion dollars again and again. History tells us that when the democrats start one of these grandiose plans the spending mushrooms like an atomic bomb.

He has to come to you the next year! (Throw the last 104 bill over the podium to the floor). The Clinton plan is just too good to be true.

I have a good economic plan and I know you can afford to buy it.

Gov. Clinton has a grandiose economic plan and I don't believe you afford to buy it.

Do you get the essence of the idea? I don't think Clinton could handle it!

The Pres. should turn the podium around so the slopping side is to the camera. Use it as a prop to display the money. If the moderator asks why, (Pres. says) "I'm more comfortable this way."

If Clinton says "unfair" when the the money is thrown or if he see's what is about to happen and the moderator asks the Pres. to stop, here is the Pres. reply.

"Gov. Clinton has broken the rules of these debates. When I talk he is also talking by using his hands and body, giggling and shaking his head no, no and behaving like an immature ten year old and giving the audience the impression I'm not being honest! I am offended by his unethical behavior! Gov. Clinton is a BIG BOY and I'm sure he can handle this! Lets get it on!"

Spin, Oct 19th after the debates.

"Gov. Clinton is such a slick used car salesman that it is hard to

beat him at anything." This will be the TV sound bit.

I believe Dan Rather of CBS News is sympathetic toward Pres. Bush. You should consider a live interview. Could add a lot to the Presidents credibility.

How about a TV Ad taken from the Pres. last State of the Union?

Oct. 19th debates - could you use a stand in at the last minute? You could claim the Pres. lost his voice in practice. Clinton and Perot are so cocky that they would probably agree to go on. Risky?

Your best anti-Clinton message is:

Clinton is a slick used car salesman.

Clinton's plan is too good to be true.

Has Clinton promised you anything yet?

Gun Control: If the Brady Bill took the guns away from 12 year olds or kept them from getting guns, I would sign it.

Sex in the military: Why should some people be able to do sex on the battlefield and others not?

Abortion: The absolute worst thing about abortion is that it makes society callus to killing its own and a society that does that cannot endure for long. The same reasoning that justifies some abortions could be applied to the elderly.

Abortion: I believe in choice, the choice is to choose life or I hope that women would choose life.

The Pres. should add to his speeches-Don't let the press influence your vote!

The Press has been anti-Bush so far. I believe they may turn Pro-Bush the last two weeks so that the public won't blame them for the loss.

Maybe you can take advantage of this?

Bill

GOOD LUCK!!

Bill from Idaho, 208-746-2906

End

TOTAL P.03

kinko's

the copy center

(6170
N22N)

FAX COVER SHEET

ATTENTION: Mr JAMES BAKERSENT BY: Dr. MICHAEL POLLOCKFAX NUMBER: (202) 456-2461NO. OF PAGES: 5MESSAGE: VERY URGENTDEBATE (UPCOMING Oct 19th)
RELATED.Time is of the essence for Campaign
STRATEGY

OPEN 24 HOURS A DAY
9111 MIDLOTHIAN TURNPIKE
RICHMOND, VA 23235
(804) 272-2888; FAX (804) 320-2880



October 16, 1992

Mr. James Baker
Campaign Manager for President George Bush

Dear Mr. Baker

I am a strong Bush supporter-one who just came from the Richmond Republican rally where President Bush personally appeared after his debate last night. This letter is **very urgent** and I hope and pray you will not discount it as insignificant. Since I went to bed so very late last night and still woke up at 4:40 a.m. unable to sleep **PLEASE** read to the end and consider this for our president and our country.

The press continues to state that President Bush needs to shake up his campaign. Well, I believe that I have an idea that can add to your campaign strategy that will be considered as Mr. Bush's "ace in the hole"-an unlikely choice-but one with an element of surprise that will make President Bush again the hero in the eyes of the American people, possibly even to the level of the post-Desert Storm days. Please read on as I unfold what factually (not my opinion **BUT PROVEN** in the last Virginia gubernatorial and Lieutenant governor's campaign and also other elections around the country) must take place in order for Mr. Bush to be re-elected in this very close election.

In the upcoming last debate the President will almost assuredly be confronted with the "Pro-Choice" versus "Pro-Life" question. As I understand it, this was only brought up in the Vice-presidential debate. Both Mr. Clinton, Mr. Perot, and their running mates are confident that they are right on this issue. Yes, they outnumber the President two to one. The problem is this: they will LOOK right in the traditional format of a two-minute debate for the simple reason that no one can answer questions of the complexity of abortion in that time frame. Senator Gore on Tuesday's debate was "all over" Vice-president Quayle who I very much like. However, the Vice-president ran and hid on the issue. To simply say in essence "I am Pro-life" therefore implying that everyone else should be, too is fatal. This again looks like government control over the individual choice of people and it sounds so "un-American."

The surprise is this: President Bush in this "last" debate candidly admits to the people that he can not do justice to an issue as complex and sensitive as Pro-choice versus Pro-life in a format of this type, and make it clear to the people in front of the nation that he and others who care about this issue are not trying to "run the lives" of the women in this country or pry into the private lives of its citizens as Mr. Clinton would like for them to believe. Then, the President should, in bold John Wayne style, turn to Mr. Perot and Governor Clinton and in essence challenge them on the spot to "step outside" in front of a nation (without the secretive advice of his campaign strategists to avoid a full-blown exposure that might hurt him) to a last and final Presidential debate on "Pro-choice" versus "Pro-life" (not using the ugly abortion word) and lure these candidates into what I believe would be a very fatal turn-about in

their popularity ratings.

The President can point out that the American people deserve to know all sides of this issue and state that even though he knows that he is outnumbered two to one, this sensitive and controversial issue can only be settled in the mind of the voter when the issue is not fragmented by "one-liner" type statements or brief paragraphs. One such brief answer that was given to a friend of mine who wrote Senator Charles Robb of Virginia when he wrote to Senator Robb about Pro-life legislation was this: "While I am personally opposed to abortion, I do not feel that it is right for me to impose my beliefs upon the American people." Those kinds of one-liners of course sound good in these brief two-minute answer debates. However, when exposed to closer scrutiny, they fail terribly and make the candidate look foolish. Therefore, the President should suggest a delegated debate on October 27 (Tuesday avoids Monday night football) but with a twenty to twenty-five minute portion allotted to Mr. Perot, Governor Clinton, and then finally President Bush. Then five minutes could be allowed for each candidate to counter the statement with a one to two-minute closing remark. In addition to the time format mentioned, I suggest that the President state that this time allotment can be used any way that the candidate wishes. He could have testimonials by girls whose careers have been saved by abortions, or he could have individuals from Planned Parenthood state a few words or Mr. Bush could do the same with kids who are alive today because their mothers chose life. Mr. Bush could show visually what life is as the innocent, beautiful new life hides safely within the womb of his or her mother. Or, the destructive aspect of abortion when the innocent victim lies waiting silently, defenselessly, and unknowingly for his death as the abortionist doctor so cruelly intrudes into this area of great sanctity to have him or herself cut to pieces and vacuumed into the garbage disposal or dumpster. Mr. Bush's testimonials could have adoptive parents come up and say a few words and if, in your opinion, these pictures of aborted children are in too poor taste (but remember that we are trying to tell America the truth about this horrible issue with emotional impact), then the President could just graphically describe, using the power of word pictures, the trauma of abortion. He might even consider even having someone who was a major abortionists, such as Dr. Bernard Nathanson who has taken a very strong Pro-life stand and produced the controversial but very touching Silent Scream video, say a few words finding out what changed his mind. Also, there is Carol Everette, a woman who ran multiple abortion clinics for years and who decided eventually she could not longer do it (Ms. Everette was featured on "Focus on the Family"). The more you can do to "grab" the emotions of the voter and dispel the myth of "government control over privacy of individuals" the better. One major contradiction in Admiral Stockdale's statement the other night was "I believe that a woman has the right to her own body. Period!" Admiral Stockdale with all his academia does not realize that even a seventh to tenth grade biology student knows that a baby is not part of a woman's body. Pointing out this fact will make the opposition look foolish.

The fact that the President knows that he is outnumbered will show his courage to tackle tough issues. If, when confronted point blank in front of millions of people, Governor Clinton and Ross Perot do not take the President up on his challenge they will not only look wimpy but also reveal that they are HIDING something from the people-the truth! The major theme chanted by over 300,000 people (of which I was one) in the Washington, D.C. Pro-life Rally in April of 1991 was "Tell the Truth."

Yes, Mr. Clinton has had trouble telling the truth (as has the media these two decades!). One other obvious inconsistency in Mr. Perot's position during the debate this past evening was the fact that he felt that even within the womb that children should be cuddled, coddled, and nourished, etc. Perhaps the President would like to point out and quote back to Mr. Perot his words and then add, "or killed by his own mother, Ross?"

If President Bush evades, waffles, softens, or sheepishly tip-toes around the voters' consciences to appease them and look like just another nice guy, he is certain to be doomed. It is a tough issue and the President must seem convinced and tough. As mentioned earlier in my letter, let me point out something that happened in Virginia during the last election. As you know, Governor Wilder won by a very small margin. While Mr. Marshal Coleman, his opposition, did not really deny his Pro-life stance, he softened considerably on it. Senator Eddie Dalton, a woman who was way ahead of Mr. Don Byer in the polls for the position of Lieutenant Governor, started ridiculously softening her Pro-life stance as she was hammered away at and attacked by Mr. Byer. Her television commercials sickened me. Her popularity plunged like a falling meteorite not because of her Pro-life stance but because her significant softening made her look so indecisive. This has happened around the country with many other candidates as I have read issues in the Right to Life publications. Senator Eddie Dalton and others who did this lost the very essence of their character which is courage. This lost the public's respect.

Mr. Baker, I know in my heart that this will work and I think you can see the validity of this strategy. The dilemma that the President faces is being compassionate to the needs of the woman while still being strongly and decisively Pro-life. I personally believe that the ineptness of responses by most candidates is due to lack in education over the matter and in logical thinking. It seems like candidates can step all over themselves in contradictions due to poor preparation on this important issue. That is why Mr. Bush would have over a week in order to prepare and would gain valuable insight from certain authors who have studied this issue carefully. One such help I would suggest is the video/audio/book called Abortion: A Rational Look at an Emotional Issue by Dr. R.C. Sproul. This seminar is divided into six segments critically analyzing this issue but remains compassionate, has a very high sense of fairness, it is honest, and analytical, appealing to the rational mind as well as the conscience. Dr. Sproul is a passionate speaker who cares deeply about justice and his logical comments are also conclusive. This may be available on video through a local Pro-life organization there in Washington D.C. or it may be rushed through the mail by Ligonier Ministries in Florida, but I suspect it may be available through a bookstore. Sproul is known well by people such as Jack Kemp, Charles Coulson, and Billy Graham. Coulson stated, "once confronted with the evidence, you will take a stand . . . and be able to articulate that view in a winsome way to others." Another review of this excellent resource said, "Sproul is riveting, challenging, and ultimately conclusive." Sproul makes sense of tough ethical issues without alienating people. Two of the most pressing issues are "does a woman have a right to her own body?" and "Does the state have the right to legislate morality?" I might add that Dr. Sproul is abundantly sensitive to women and their other "rights" and has excellent audience appeal.

In closing I would like to thank you for the wonderful job you have done for our country and the world in so many areas. I enjoyed listening to

your wife on Dr. James Dobson's "Focus on the Family" radio program which I listen to regularly. Thank you for your time in reading and pondering this letter. In all honesty I have been carrying this on my heart since 1989 when the Virginia Republicans were defeated as mentioned. I know it is a risk for the President, but I believe Almighty God will stand with those who unreservedly stand up for this God-given gift. May God bless you in all your endeavours, the President and his family, and this country into which you and I were given the Right to be born. Many are praying diligently for all of you.

Sincerely

Dr. Michael D. Pollock

Dr. Michael D. Pollock, D.C.
2520-A Professional Road
Richmond, VA 23235
(804) 272-9191
or (804) 379-3304 (home)

P.S. My family is living proof of the truth mentioned herein. Because personal testimonials of a family overcoming a crisis or challenge have a greater emotional impact on an audience than, for example quoting statistics or stating a philosophical viewpoint, my wife and I are willing to allow our story to be told. I will fax it up or read it over the phone for the President to use any way he sees fit. I would even be willing to participate (I am a good public speaker) if so desired by the president. You or one of your aids can call me. Let's "Shake up" this campaign by giving LIFE reality to the Family values ideal and paint Gov. Clinton as the "extremist" (Senator Gore's word for we pro-life people used in the V-P debate). This will also add a positive tone to the Family values (courage, responsibility and commitment) aspect of the Bush campaign.

NPN

TO: MR. JAMES BAKER
CHIEF OF STAFF
THE WHITE HOUSE

FROM: JUNE H. RIM, M.D.
NEW YORK UNIVERSITY MEDICAL CENTER

TOTAL 11 PAGES INCLUDING FACE SHEET.



550 First Avenue, New York, N.Y. 10016

Cable Address: NYUMEDIC

School of Medicine

Department of Anesthesiology

(212) 283- 5072

October 17, 1992

Mr. James Baker
Chief of Staff
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20006

Dear Mr. Baker:

I am writing to you with some sense of urgency regarding upcoming presidential elections in this country. I am not a citizen, nor representing any special interest groups or parties. But it concerns me and my family because this election is no longer limited to your domestic affair.

Most recently, I had a chance to discuss this election with three other colleagues of mine who supported and wanted to vote for Mr. Clinton. But they all turned

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Mr. James Baker

around and changed their mind to vote for Mr. Bush after they heard my question: Is this election any different than other presidential elections which took place for last two hundred years in this country? If so, how?

Unlike other elections in the past, this time, American people are choosing a person who is not only going to be a president, but also be a world official leader for all mankind on the planet earth. It used to be said that American president is the leader of the free world but this time it is, I believe, for real. For this reason, United States Citizens should be very proud of it, but and yet, be very responsible for their actions, for the sake of world peace.

There is no doubt that President Bush is the most qualified amongst three candidates and I feel American people should re-elect him for his second term.

Followings are some of the views we put on discussion when I was talking to my colleagues.

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Mr. James Baker

First: There hasn't been enough of emphasis on the significance of this election in the aspect of world official leadership. Mass Media is responsible for this and its function to the society is not just relaying news, but nourish common sense of its customer. When it endorses a candidate or a party, they should think twice. Please educate your voters, give a sense of pride and emphasize the responsibility as citizens of one and only world leading nation. The world is anxious for the outcome ever more so. American people should thank their forefathers who sacrificed themselves for all these years to have this generation enjoy this glorious opportunity of electing a world genuine leader. Therefore this election should be carried out in a very respectable manner.

Second: Re-ensure American people that Mr. Bush's prescription for the economy is just right in more specific and easier terms. Tell them that it is almost a non-sense to solve it over-night which Mr. Perot has been talking. Only the cold-blooded, no nationality, international corporations would solve it in that fashion.

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Mr. James Baker

Explain to them in easier terms what are the consequences of raising taxes and too strong fiscal stimulation to the economy, which Clinton has been advocating, when the world is suffering from balance of trade recession. Remind them what was it like in Jimmy Carter era. Make them understand that Clinton's idea is deadly to the current economic environment. Try to reach out those who lost their jobs or are in fear of losing during this recent recession and tell them to hang on. Assure them that a change will come soon. Let them understand that a president alone can not make a change. Explain more to the public how he got trapped on budget accord and why he had to compromise with the democratic majority congress in raising taxes. Tell again that it was regrettable. You have to make them understand how undesirable it is to give more power to the government, which Mr. Clinton is proposing.

Third: Tell American people about more specific incidences which reflects Mr. Clinton's lack of experience. When Yugoslavia went

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Mr. James Baker

into early phase of turmoil, I heard him saying American military should be sent to the region immediately, though over the course of several months of his campaign, he's been correcting that statement and agreeing with what Mr. Bush's been doing.

Military budget, for instance, Bill Clinton wants to have a bigger cut in military spending. Tell American people how embarrassing it was when Mr. Carter couldn't do a thing when the hostage rescue mission failed on a remote part of Iranian desert. The navy secretary later stated that carriers couldn't launch fighter planes because there were no spare parts available. It was that bad.

Explain to American people why United States has to remain as a only superpower to keep the world peace, which requires some sacrifices in every terms for now.

Fourth: You can't denied that it got backfired when a point was made by Mr. President

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Mr. James Baker

on Clinton's draft record and his antiwar activity. But since it's already been spoken by Mr. Bush, he might as well pursue it all the way. Following question would give a devastating blow to Mr. Clinton. In the future, God forbid, draft system becomes necessary and yet, young people tear off the draft notice and say, "Mr. Clinton, you had not honored it, why should we?"

I do not believe in negative campaign. I watched once on a television a documentary and it was about Mr. Bush, one of the youngest navy pilot then, rescued by American submarine during World War II. Using that film footage for the television campaign ad. would be very effective. And it can tell a lot about Mr. Bush. You can probably make it more dramatic by adding: "This is a piece of film footage showing a United States submarine rescuing a navy pilot during World War II. Submarine crew knew he was rescued and safe, but what they didn't know was that there were saving the life of a future world leader."

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Mr. James Baker

Fifth: On the first debate night, the president did a good job and he looked very good, especially, when he was explaining foreign policy towards Yugoslavia. I liked his posture of raising his left hand, his palm opened and his fingers straight. He should use that posture everytime he makes points on his upcoming Monday debate. He looks much younger and appears to be sharper with his glasses on. Make sure they're not bifocal. I even recommend him to wear a pinstriped suit with a button down shirt like a wall street executive. His look for his Monday night should be like a businessman or an economist.

He should try to reach out those economically frustrated people and ask for his second terms with a Republican Majority Congress or different Congress.

Blame hard on democratic majority congress of this economic malaise and they deserve it.

Illustrate to American people his proposals and programs he sent to congress in the past, which congress either defeated or did nothing. Tell them this economic malaise is resulted from careful manipulations of democratic majority congress which wants to defeat the president in this election for their own

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Mr. James Baker

political victory.

Cheer up American people by saying best time is yet to come. The interest rate is at the historic low and we are ready to jump start the economy. But tell them that they should send right people to Washington this time to lead America and the world.

Sixth: At the second debate, Mr. Bush appeared to be slightly uneasy and uncomfortable. But Clinton was nothing but a well-prepared college student who was taking an oral exam. He acted as if he knew every questions they asked and studied before hand. He was giving answers what the audience wants to hear. But you know and I know his answers were unsound and impractical. I am sure people soon start to doubt about what he is saying and what he could do in the future. Furthermore he was finally unveiling more specific spending plan on top of what he formally announced and proposed. Sure enough that resulted in early dramatic fall in already depressed bond

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Mr. James Baker

Market the following day. (New York Times, Fears of Wider Budget Gap Depress Bonds, Saturday, Oct 17, 1992, page 44). Remind American public the devastating impacts of Clinton's Tax Like to American economy in more vivid and easier terms.

Please, feel free to use any of the points mentioned above for the final stretch of your campaign for Mr. Bush including the Monday debate. Some might not sound right if they are spoken by Mr. Bush himself (e.g. First). Rather it would be just right if you talk to the public, because I feel at this juncture, you are the only and the most trusted voice public hasn't heard yet.

Though some said we passed the two minute warning and the point of no return, I do not believe that the campaign is over yet. If I could read your mind, you probably haven't started your own real campaign for Mr. Bush.

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Mr. James Baker

I believe in America and I trusted american people enough that I brought my family here years ago. And I know American people won't let me down.

Good Luck, Mr. Baker and I sincerely hope you to take the Oval Office for the term of 1997.

Very Truly Yours,

June H. Rim

JUNE H. RIM, M.D.
ASSISTANT PROFESSOR
CARDIAC ANESTHESIA

THE
WYNDON
GROUP

NRN



October 19, 1992

The Honorable James A. Baker, III
Chief of Staff
The White House
Washington, DC 20501

Dear Mr. Chief of Staff:

I am sending to you a copy of a letter which I wrote to President Bush. I do not profess to be a political tactician. However, I am very good at strategical and tactical matters in business.

Whoever is putting together Mr. Bush's campaign ads, remarks, handling, etc. may profess to be a political tactician but is failing miserably.

It will take you less than five minutes to read my letter. I send with it the sincere hope that something will jog the powers to be in the campaign and a better, clearer and more positive message of why it is in our best interests to keep Mr. Bush in office.

Best regards,

Wayne M. Schuh

WMS:arc

Enclosure

THE
WYNDON
GROUP

October 19, 1992

The President
The White House
Washington, DC 20500

Dear Mr. President,

I am writing to you about the election because I care about the outcome and the Country. I also feel that your campaign has failed to effectively communicate with the people. I believe your presidency and your leadership capabilities are what we need. I am convinced that the accomplishments during your tenure in office have set the stage for strong domestic recovery and have been grossly under communicated. I have some suggestions.

It will take you less than five minutes to read this.

Building on the theme of Decisiveness (Waffling is a bad choice of words)

Advertisement

The scene... The White House meetings involving the Middle East Crisis, the freeing of Kuwait...scenes depicting you and your administration making tough choices. Interspersed through the film should be Bill with his "I'm not sure about this" comments...uncertainty, indecisiveness.

#2 A major accomplishment of your leadership has come abroad. Your campaign has failed to help the "average american" see how that benefits him. It's over in their minds, now its time for the Peace Dividend.

But what if that new and tenuous peace is threatened? What happens to the Peace Dividend? Over one-third of the nuclear weapons are in "Russia"; an area of the world ready to implode. The chance of another maverick world leader is real. Voter: Do you want decisive Bill, potentate of foreign affairs making the decision?

But To the Voter: It doesn't require full time for someone who has been there. That same energy that negotiated the peace can now go to domestic affairs and distributing the peace dividend.

THE
WYNDON
GROUP

The President
October 19, 1992
Page 2

To the Voter: There is no one better to preserve international stability and assure the delivery of the peace dividend than Mr. Bush.

#3 Who are we really electing (see Wall Street Journal, dated October 9, 1992): Bill gets to be President and Teddy Kennedy and the Democratic boys have their day. In my memory the claims of Mr. Carter (not a DC insider, etc.) sound very much like Bill. I could easily see a commercial Carterisms, Clintonisms and Kennedyisms that paint a picture drawing on our real experiences - not just words of tax and spend - that help the voter see - it could happen again.

Does it seem at all peculiar that Kennedy, Metzenbaum, etc. have not been seen with Clinton. Does it come as a surprise that Jesse Jackson is no where to be found?

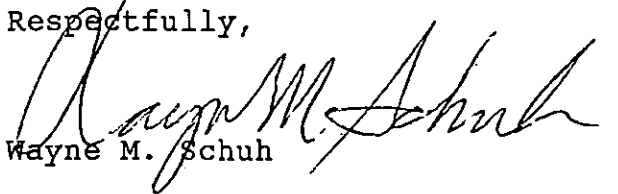
I wouldn't be at all surprised that a number of the heavy weight Democrats in power now were around for President Carter. Remind the people what change got us.

Your campaign has allowed him to unlink himself from what we know will be a driving force on his well intended domestic policies.

Mr. Bush you need to seize the day, to paint a picture with commercials, appearances, etc. that show the quality of leadership and decisiveness that brought about peace communicating the 1, 2, 3's of domestic economic recovery.

I wish you the best of luck.

Respectfully,


Wayne M. Schuh

WMS:arc

Enclosure

W.S.J.
10-9-92

HOUSE RACES are buffeted by fierce political crosscurrents.

The consensus of experts is that the GOP will gain 10 to 20 seats — a disappointing result in light of its earlier optimism. A dozen races in the huge California delegation are considered tossups, as are a similar number in the southern states of Texas, Florida, Georgia and North Carolina.

The key to the GOP's performance may be whether Bush makes a close race of it at the top of the ticket. But both sides expect major surprises, given the powerful anti-incumbent mood; they say that Perot's candidacy, even if only minimally successful, feeds that sentiment. The GOP sees a longshot chance to oust Rostenkowski, which would be a stunner. The Democrats' favorite upset candidate: Gingrich.

House Democratic barons have quietly been meeting one morning a week to plot strategy to counter any bottom-up reform movements among new members.

MR BAKER:

These ideas might ^(N2N)
help Mr Bush on
the Health Care issue.

The opponents have
isolated themselves against
new ideas. You could
be different + drop a
health care bomb shell!

(301) 588-1956 ^{H. Caputo}

A BREAK-THROUGH IN THE HEALTH CARE PROBLEM

An ideal program for reforming the health care delivery system would be one that makes care available to every American yet does not alter or restrict the high quality treatment we now enjoy. Could this ideal goal be achieved without placing a financial burden on employers or taxpayers? The answer is YES, but we must use a daring new approach that requires a change in some of our current attitudes.

Most people want someone else to pay for their health care ... either their employer or the government. That is because they believe there is no way for them to handle the large expenditures that are sometimes involved. We are proposing that working people be allowed to meet those expenses the same way they meet other large expenses; i.e., in small increments over a long period of time. This could be accomplished by chartering a Federal Health Savings Bank that would receive employees' deposits through the withholding system.

This bank would not operate as an insurer. It would maintain separate accounts that could be drawn upon only by the depositors and payable only to licensed providers. Its' only function would be to receive deposits, cash checks, and maintain account balances. All questions of treatment and fees would be decided between patients and their providers. Forms for declaring income tax withholding amounts would be modified to include estimated out-of-pocket health expenses. For those who already have insurance, only the deductible amount and co-payments need be withheld. For most people it would just be a matter of changing banks while enjoying the benefits of smaller payments to providers.

Employees with no insurance would select from a menu of high deductible private insurance programs that would be relatively inexpensive and easily affordable when handled in small weekly increments. They would write checks against their account for all treatment below the deductible amount they selected, while insurance pays for everything above that amount.

The unemployed would be handled through subsidized state systems already in place (Medicaid). Legislation would be drawn so that everyone would fit into one system or the other. The Health Bank would be handling amounts in hundreds of billion of dollars. It would be fully automated, with no branch offices to maintain or tellers to pay. Since there are always far more healthy people putting money into the bank than sick people taking it out, it is anticipated that the bank would not have to charge interest on negative balances. To guarantee the banks' solvency The board of trustees who would have the power to raise withholding payments for employees who over-use the system.

This a generalized view of how the mechanics of the system might work. Now lets examine its' impact on a major problem ...the high cost of treatment. Health care costs started to escalate as more and more people were covered by low deductible policies. People loose interest in controlling their own health expenses when they are paid by a third party. On the other hand,

when they have to write a check from their own account, careful attention is paid to the number of tests and procedures for which they agree to pay.

No government program could ever match the effectiveness of consumer choice in bring down health care costs. Paperwork costs will be drastically reduced when millions of routine procedures are handle by the simple expediency of writing a check as opposed to filling out and processing insurance forms. This will be true no matter how much those forms are standardized. The principle of insurance works well with infrequent and very expensive occurrences. Claims for those procedures are best handled by insurance. However, smaller routine claims are neither practical or efficient for insurance. They only add to costs and are better handled without a third party. Consumer choice has already been proven effective when employers offer a choice of health plans. A state sponsored savings plans for health expenses is now in operation in Shanghai and proven effective. The Health Bank would operate on these same principals... disciplined savings, consumer choice, and reduction of paperwork costs.

No health care system that is in place today and working well would have to be changed. The Health Bank would solve major problems for those working people who have no insurance and for businesses overburdened with health care expenses.

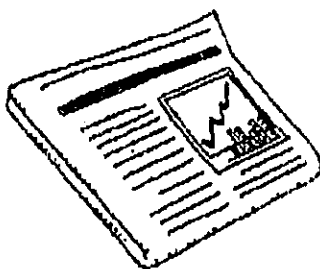
In summary, these proposals, if enacted into law, would give every American access to health care without placing any burden on the federal treasury or on the business sector. A Health Bank would not diminish or in any way change the high quality of present day treatment. It is compatible with every proposal for reform except those involving managed care by a third party. A Health Bank would be another powerful tool to help us reach the ideal goal of affordable health care for everyone.

If you have any comments, or want more details, contact:

HUBERT L. CAFRITZ
9421 CROSBY ROAD
SILVER SPRING, MD 20910
(301) 588-1957

About the author:

Dr. Cafritz practiced Dentistry for 35 years in Hyattsville, Maryland. He has been a director of a savings bank and is currently a director of a large mutual fund. This combination of experience as a health care provider and director of various financial has helped him design this blue print for improving our health care delivery system.



TUCSON OSTEOPATHIC MEDICAL FOUNDATION
TRANSMITTAL COVER PAGE

DATE: 10/15/92

TO: James Baker

FROM: ZAK A. Klemmer

RE:

NO. OF PAGES (including cover sheet)

MESSAGE:

Mr. Baker,
I thought you'd enjoy this
humorous approach to the
candidate.

Sincerely,
Zak Klemmer

Phone No.: 602-299-4545
Fax No.: 602-299-4609

NRN

Zak Arthur Klemmer
8583 N. Holly Brook Ave.
Tucson, AZ 85741
602-293-1488

October 19, 1992

The Arizona Republic
120 E. Van Buren
Phoenix, AZ 85004

Dear Editor:

I have been having trouble with a used car I purchased recently, from Bill Clinton's Demo Used Cars. It seemed O. K. when I first drove it, but it has since been devouring all my cash. Bill promised he would fix everything that went wrong, but he has not delivered as advertised on CBS, NBC, ABC, and CNN.

The car is a 1954 Ford Democrat Special. When I took it to Andre Marrou's repair shop, this is what I discovered:

The car had been driven Four Trillion Miles without any maintenance or repairs. It is in need of an overhaul, and it pulls to the left when I try to turn right.

I took it back to Clinton's and he told me that my neighbor, George Bush had taken it for a test drive just before me and he was responsible. However, government records show that the Democrats had been in possession of this vehicle from 1954, and still owned it while President Bush was briefly testing it. Now my banker, Ross Perot says that I own it, and that I still must make payments even though congress put all the miles on it with out making principal payments or making repairs.

What shall I do?

Stumped and nearly broke in Tucson,

Zak A. Klemmer

NRN

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ICS IPMWHDS

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ICS IPMMOZZ
CHIEF OF STAFF JAMES BAKER RPT DLY MGM, PLS DLR ASAP
WHITE HOUSE
WASHINGTON DC 20500

RE: PRESIDENTIAL DEBATE
MOST URGENT

IN THE PRESIDENT'S DEBATE HE MUST EMPHASIZE AND ADDRESS HOW HE
INTENDS TO ERADICATE THE DEFICIT. HE MUST EMPHASIZE THE DEMOCRATS
WILL

CONTINUE TO TAX AND TO SPEND INTO FURTHER DEBT. FOR THE SAKE OF OUR
CHILDREN AND OUR GRANDCHILDREN HE MUST, AS MR PEROT HAS, TAKE THESE
ISSUES HEAD-ON. WE LOYAL REPUBLICANS KNOW HARD WORK, PERSEVERANCE,
SAVING AND BUDGETING OUR MONEY IN OUR YOUTH, IN OUR MIDDLE AGE, AND
IN

OUR OLD AGE ALLOWS US THE GREATEST FREEDOM AND THE LEAST BURDEN TO

OUR GOVERNMENT AND FELLOW CITIZENS. OUR NATION CAN ONLY BE STRONG AS
OUR FAMILIES. UNITED WE STAND, DIVIDED WE FALL.
THE PRESIDENT IS NOT CALLING MR
CLINTON AS HE IS. HE MUST SPEAK FROM HIS HEART, AS DOES A FATHER TO
HIS CHILDREN. IT IS TIME FOR OUR PRESIDENT TO SHOW HIS EMOTION. WE
KNOW

HE IS A FINE LEADER, WE KNOW HE HAS A COOL HEAD, WE KNOW HE SPOKE OF
THE DEFICIT IN ONE OF HIS INITIAL TALKS. HE HAS FAILED TO RAISE THE
ISSUE AGAIN.

AS THE DIRECT DESCENDANT OF THE FATHER OF SUBMARINES, JOHN
PHILLIP HOLLAND, DAMN THE TORPEDOS--FULL SPEED AHEAD. GIVE IT YOUR
ALL.

THIS COUNTRY NEEDS THE LEADERSHIP OF PRESIDENT BUSH FOR ANOTHER FOUR
YEARS. EMPHASIZE THAT THE LOW INTEREST RATES AND THE LOW INFLATION IS
DUE TO THE HARD WORK OF THE REPUBLICAN PARTY, DESPITE--DESPITE THE
SPEND-SPEND TAX-TAX DEMOCRATIC CONGRESS.

IT IS MOST URGENT THAT PRESIDENT BUSH TAKE THE "KNIFE" OUT OF MR
PEROT'S HAND. AS JULIUS CAESAR SAID TO BRUTUS "ET TU".

ISSUES HEAD-ON. WE LOYAL REPUBLICANS KNOW HARD WORK, PERSEVERANCE,
SAVING AND BUDGETING OUR MONEY IN OUR YOUTH, IN OUR MIDDLE AGE, AND
IN

OUR OLD AGE ALLOWS US THE GREATEST FREEDOM AND THE LEAST BURDEN TO
OUR GOVERNMENT AND FELLOW CITIZENS. OUR NATION CAN ONLY BE STRONG AS
OUR FAMILIES. UNITED WE STAND, DIVIDED WE FALL.

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MY BEST WISHES,

ARLENE HOLLAND MAYER COWELL

ARLENE COWELL
7910 SPYGLASS COURT
PLEASANTON CA 94588

0958 EST
>(EX/>140).

1014 EST

To: MR JAMES BAKER
Chief of Staff

FROM: Philip Bauer

Number of Pages: Cover + 2.

October 9, 1992

Mr. James Baker
Chief of Staff
The White House
Washington, D.C.

Dear Mr. Baker:

As we enter the last month of the election, the need to focus on the primary differences in the candidates increases. Although I do not fully support the President in all of his policies, I do believe he offers the best hope for our future. It is with that heartfelt belief I offer the following advice.

The focus of the message should be on Leadership. The messages of family, trust, and image are secondary and only serve to confuse an already bewildered electorate. The benefits of the last four (or twelve) years are lost on most of the public as they grasp to understand where we are going now and in the future. The only message that will provide the confidence of the nation is one of a Leader that is setting the course for the future.

The evidence of Leadership can be presented on the major fronts of the political arena.

The Economy: The message should cover the minimalization of the impact of the world recession on our own economy through leadership in the areas of inflation, interest rates, overall employment, trade, innovation, and growth of the total economy. A comparative message of how the President's policies actually caused the positive economic activity in Arkansas that Bill Clinton brags on, would be effective.

The Domestic Agenda: Focus on the President's leadership in improvements of education, the environment, support of small business, protection of workers rights, and health care protection for Americans. His leadership should be seen as the means to achieve the desires of Americans for these areas without fear of their costs or the potential of rationed portions to all.

Foreign Policy: Clearly a sign of leadership for the President. The focus should be less on Desert Storm and more on the end of the Cold War, new alliances with Russia and Europe, long-term relationships with North American countries, and the individual victories over repressive rulers resulting in greater

-2-

personal freedoms throughout the world.

You have not gotten where you are without recognizing the obviousness of these suggestions. But it is possible to become so engrossed that we lose sight of our mission. In today's political climate focus on a single idea with reinforcement for that idea using information from the topics of public concern, will result in a message that survives the dilution and distraction of our modern media. The message that survives will be the one carried into the voting booth.

I wish you the best of luck in this endeavor.

Yours very truly,



Philip K. Burns
Keithville, Louisiana

ESTES PARK CENTER

YMCA of the Rockies

FAX TRANSMITTAL FORM

Date: October 15, 1992 Time sending: 8:45 A.M.
~~7:45 A.M.~~ 5:45 P.M.

To: Mr. James Baker (202) 456-2461
Name Phone number
From: Doug Semeyn (303) 586-3341 ext. 1003
Name Phone number

Number of pages faxed: 2 (including this form)Confirmation required? Yes No X

Please note: If you do not receive all of the pages indicated
above, please call us at 303/586-3341

URGENT - Please read and pass on to the proper staff member.

It can help President Bush win the election.

Thank you.

10-15-92

8:25 PM

~~10:45 A.M.~~

Corrected copy

\$200,000 should be \$100,000 (correction made)

Doug

NRN

I would like to offer three short, consise responses that President Bush could state to Governor Clinton, that would be to his real advantage.

1. The Economy

When Governor Clinton states "This is the worst economy since the great depression," the President should ask:

Governor, where were you just 12 years ago when the Democrats controlled both the White House and Congress?

Inflation, which hurts every American, especially those retired and others living on fixed incomes, was over 12%, it is now less than 3%. Unemployment was over 7%, it is now 7.5% and dropping and the prime interest rate was over 21% compared to 6% now.

Governor, the American people deserved better than that and that is what President Reagan and I have given them. They do not want to go back to your big tax and spend ideas because they do not work.

2. Taxing the Wealthy

When Governor Clinton talks about all the tax cuts for the wealthy, the President should state:

Governor, from 1981 through 1988, those making over \$100,000 saw their income tax increase from \$43.6 billion to \$147.4 billion, an increase of \$103.8 billion. Their share of taxes paid increased from 15% to 35.8%. You see, while their tax rates were cut, their taxes increased dramatically, because supply side economics does work.

3. The Budget Deficit

When Governor Clinton talks about the President's \$400 billion deficit, he should state:

Governor, I may need to remind you that the Democrats control both the budget and appropriation committees in Congress, that the Democratic Congress would not pass the line item veto that I requested and they even voted down the balanced budget amendment just two months ago.

The last thing this great country of ours needs is both a Democratic President and Congress.

(Note: Do not have the President refer to the misery index without defining it - the majority of voters do not remember what it is).
Written by Doug Semeyn, P.O. Box 20536, Estes Park, CO 303-586-3341, ext. 1003. My family and I are counting on his re-election.

FAX TRANSMITTAL FORM

BIZMART #101
224 NORTHTOWN HALL
DALLAS, TEXAS 75234

(214)243-7720

fax (214)243-2851

MRN

Date: 10-18-92Number of Pages: 4 (including this cover sheet)To: Jim BakerCOMPANY: The WhitehouseFAX: (202) 456-2461PHONE: (202) 395-3000FROM: Mr. Gale RensinkCOMPANY: Dallas CitizenPHONE: (214) 406-1832

REMARKS: Urgent & Sensitive - Please get this to
President Bush immediately. Please call me
at (214) 406-1832 and confirm. Thank you.

Gale E Rensink

IF YOU DO NOT RECEIVE ALL THE
PAGES, PLEASE CALL (214)243-7720
AS SOON AS POSSIBLE.

October 17, 1992

TO: Jim Baker or President George Bush

SUBJECT: Last Debate and Campaign Closure

FROM: Middleclass Voter, Dallas, Texas (not professional handler or media specialist)

Please do not repeat any of the many of your accomplishments which has served its purpose in previous campaigning, but Gov Clinton has developed his smooth "shoot it down" response. Instead, it is time for a "closure" he is not ready for, to leave the voters with a strong choice. I said yesterday that "unless he stubs his toe, Clinton has won". I realized last evening how badly he has stubbed his toe but is still not exposed in doing so.

Bill Clinton has set himself up for the following:

1. Smooth as Clinton's programs sound, they all depend on his avowed "redistribution of wealth": Take from the rich, those over \$200,000 a year income, which unless he does, nothing else in his "programs" will get off the ground. They (over \$200,000) are already paying 30 to 70% (get actual totals, % of all tax revenues yearly, don't dodge this anymore). That's why (George Bush) vetoed legislation trying to "soak it to em" more. Clinton's is a robbery plan that shows just how much out of touch he is. Maybe he spent too much of his time in the other camp when he was in foreign capitals. He can't deny that redistribution is the cornerstone of everything he would do. "Bill, it has failed! Just ask Yehsen, Michael, Millions and millions of the world's population are going through turmoil because redistribution of wealth has failed! And Gov. Clinton wants this Country to do it?"

2. Bill talks about a "failed economy". The failed economy is not the US economy. He isn't looking at those who thought redistribution of wealth was the answer for almost 100 years. That's are the failed economies. They are hurting badly, I've covered this during the campaign. You see the news of the suffering, dying. Is there any reason our people feel cautious and even listen for a moment to the negativism Clinton expounds: How bad it is? The failed economy is the world economy and we've taken some real licks from it on the chin, but not knockout punches, thanks to the American people and free enterprise. Just ask millions of people around the world. America is the vanguard of the free enterprise system. But Gov. Clinton laughs and says its not working. I'm not sorry Bill, it has and it is! The American people have taken the initiative to lighten their belts, pay off high interest and restructure their debts, and make adjustments inflicted by the end of the cold war and collapse of other nation's economies.
3. Let's face some of the things he has ridiculed with a smile on his face:

—Tried down. Who coined that word, that phrase? The liberal career bureaucrat who with free enterprise is threatened, scoffs and says it doesn't work because it threatens a doctordog system which pads his career, he might have to go to work for a living instead of living off the American people.

—Voodoo economics. Like pulling a rabbit out of the hat? Clinton's program is voodoo, magical, take it from somebody else. The free enterprise, hard working efforts of millions of Americans aren't voodoo! And Ross, you know that, even though the term might sound like a quick fix.

—Star Wars: SDI Mockery, that's what the liberal stranglehold said when President Reagan proposed it. Bill Clinton says "get rid of it". He and Al Gore said "nuclear freeze". We didn't freeze and we didn't quit SDI. The Soviets ridiculed "star wars" validity and fought it like heck along with the liberals. When they saw we meant business, they got down to business and finally asked to become a part of the SDI program to make the world a safer place.

—Thousand points of light: Does it deserve the laugh and ridicule? Not in a moment! A politician like Gov Clinton, who was faced with utilizing local people, local talent, local self-determination; instead of the big check coming from Washington for them to pad their coffers and provide a few token programs; you've even heard him say that people make the difference, though he still smiles and wants to go to a failed system of taking from someone else.

—Association with the fundamentalists: Saying Falwell and others have taken over the Republican party. We've met unendingly with Jewish concerns, the Pope, Catholic Bishops; Protestants. Gov. Clinton's "problem with devilishness in America" is smooth, yet he creates more devilishness with "the us and them" description. Tax Em; Don't associate too much with Em; us and them, Bill Clinton style.

You, all Americans have paid greatly to bring about Democracy in this world. We deregulated a lot; a lot of problems have had to be dealt with when major businesses who had grown dependent on Uncle Sam had to stand on their own two feet. Some went under; others were strengthened. We've seen greed and we've risen to the problem, not trying to run people's lives but making "trusted, fair, free enterprise" the standard. We've paid dearly to re-establish this, to meet the world economic collapse, and greeds such as the savings and loan. Sadly, it is the American people who have paid for other's greed and to hold up the standard. I alone with the veto stopped the liberal redistribution of wealth threat. Its that real and has come that close. And its standing here in front of us using the free enterprise system to say it has all the answers. Just redistribute the wealth. We've come too far to think of undoing what we've risen to the challenge to do. That is the only reason I ran for the Presidency the first time. That is the only reason I want to continue what is being accomplished.

Invest: Your money? Americans aren't fooled. If anybody comes to your door asking you to write a check and to let them invest it, CALL THE POLICE! If any politician asks you to write a check and let them invest it, its the same thing. Don't fall for it. Americans know best how to invest themselves with hard choices rather than the easy giving it to someone else!

Bill Clinton has a smooth package, cameo, almost too smooth, orchestrated by big interests who have a record of attempting to control people economically. You've had a look at the Trojan horse firsthand. But the so-called "cat in the bag" has more than purred and meowed. It has moved! Let me invest your money, it says. "We'll have education, medical care, good economic times free for everybody; all we have to do is take it from them and give it to you. The bag moved Bill Clinton, and the American people are saying "watch out for that bag, get it out of here, we don't want the beast or monster unleashed on us like Eastern Europe and other countries for a century!"

So what's wrong with the smile and promises which start with "simply take it from them and give it to somebody else"? When the earners over \$200,000 are going to have it taken away, who will even dare to think the youngster's dream of becoming a millionaire? How many companies will fold? How many minorities who have successfully started business enterprises will want to continue? Who would want to put forth all the effort and see it taken away?

If the founding fathers knew that you, the American people, were paying over 20% in taxes; they wouldn't just turn over in their graves, they'd stage the revolution all over again! Some of you have thought about doing this. You're mad and you have reason to be mad. I'm angry about it and that's why I'm here standing up against it. I'm the only candidate who has said no to tax and spend. They tried the "just one tax" on me once and broke every promise to hold the line or to get moving in the free enterprise relief we need. I'm sorry I fell for it one time and I can tell you first hand it doesn't work! I supported the amendment to balance the budget and still do! Check my name on the ballot and you're checking balance the budget and reduce the deficit. I've made it clear how we are going to do it.

Easy answers are tempting, make no mistake about it. Rose, listening to you saying you knew how to get the lobbyists out of the halls of Congress intrigued me. If you can really do this and will give it a shot, I just might have a job for you.

Finally, let's look at the term "redistribution of wealth"; in school textbooks, was debated by every youngster, all of us growing up. Maybe, just maybe, the Communist block had a point, we were challenged. We said NO after examining all the evidence. Years of promising results and slipping further behind were quite clear enough. But a number of persons in our country fitted with the idea as an easy answer to move the resources from another person to meet their good-sounding objectives, that's what, usually for well-intentioned but personal gain. Redistribution. It played itself out for almost one hundred years with millions of the world's population as tragic pawns. Their only hope for economic and physical survival is to get a free enterprise system in place very quickly before any more slave to death. Many have already.

Let Gov. Clinton smile and give the programmed response that this is McCarthyism. The people of America know better.

Let me put it bluntly. If we let this cloaked but avowed redistribution idea (just take it from someone else) become the controlling force in America, who's the next "someone"? And when the tattered remains of millions of people refine the free enterprise they have embraced (because they are and they will) they would surpass us like lightning and we would then be the failed system. Bill Clinton, we are not the failed system. Your redistribution scheme is.

With faith in God and faith in each other working together in free enterprise to improve each of our lots, we shall not fail.

URGENT

READ IMMEDIATELY

October 16, 1992

Mr. James Baker III
Chief of Staff
The White House
Washington, DC

RE: How to win the 1992 Election in 15 Days or Less

Dear Mr. Baker,

With only 17 days before the Election, President Bush needs to immediately communicate effectively the reasons why George Bush should lead America and the World.

Yes, the issue is trust, but the issue of "trust" needs to be focused on the applications and implications of that trust. The issue is not simply which man is most trustworthy. The issue is which man can the American people trust to carry out the tasks of being President of the United States.

The "trust" issue should be focused as follows: "Who can the American people trust to ... "

- keep taxes as low as possible?
- keep our defense strong?
- be the most effective Commander in Chief of our Armed Forces?
- make the right decisions in a still very dangerous World?
- put the threat of Nuclear destruction to final rest?

Maybe it is luck, but Peter Jennings will soon be airing a two hour ABC primetime special about the Cuban Missile Crisis reminding us of the threat of Nuclear War.

During every Presidential election since Roosevelt, the issue of World Peace and Nuclear War has been #1 or #2. Why is it a non-issue in 1992? Have all of the 20,000 - 30,000 nuclear warheads been dismantled? Is there no threat to my children from nuclear proliferation? Has the "Nuclear Genie" been totally put back into the bottle?

Do not fail to realize that World Peace and Nuclear Disarmament will always be important to thoughtful people in America.

Realize that just about everything that can be said about each of the candidates economic plans has been said, debated and repeated over and over. On the issue of the Economy alone, voters have mostly decided that they want Clinton. To change Clinton votes (or Perot votes) into Bush votes, other issues of great importance must be presented for voter consideration.

For President Bush to win this election, he will have to immediately change the focus of this campaign to those issues which will work to the President's advantage. To accomplish this, the Campaign needs to spend much of the final two weeks focusing on World Peace and the need to secure a future free from the threat of Nuclear Holocaust.

The change in focus to these other matters would demonstrate the tremendous and unarguable achievements accomplished by George Bush. This new focus would clearly show Bill Clinton as being inexperienced in dealing with Nuclear Weapons and World Affairs. By recounting the near flawless execution of the Gulf War and United Nations mandate by Commander in Chief George Bush, Bill Clinton's non-war background would be unfavorably compared by inference. The change in focus to World Peace and Nuclear Disarmament would put Bill Clinton on the defensive for the final 10 - 15 days of the campaign.

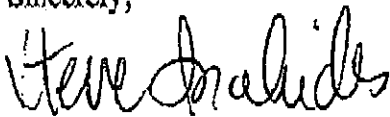
One other suggestion. We know that President Bush is not well adapted to bragging about his own accomplishments. I suggest that it could be quite effective to have Ronald Reagan appear in a number of TV spots to remind us of how things were in 1980 and how they are today. President Reagan's accurate description of the rotten economic conditions of 1980 and a less than successful Democrat foreign policy could help voters remember.

The former President should also describe how he and President Bush have almost completed the seemingly impossible task of securing a future free from the threat of nuclear war.

The pieces are in place to win on November 3. President Bush helped change the world. Now is the time to change the focus of this election campaign to the issues upon which President Bush can win re-election.

Thank you for considering my thoughts and suggestions.

Sincerely,



Steve Issakides

19854 Laurelwood Drive
Castro Valley, CA 94552
510-537-1497

Thomas F. Michels

2208 N. Grant Avenue
Wilmington, DE 19806
302-428-1099 (H)
302-653-8474 (W)

10/20
NRW

URGENT TO READ BEFORE NEXT DEBATE

I strongly believe that many voters do not understand what President Bush has done. It is because they don't understand the "language", such as "pork barrel", GATT, line item veto, etc.

There are a number of issues that the President talks about that the common voter doesn't understand. For Example:

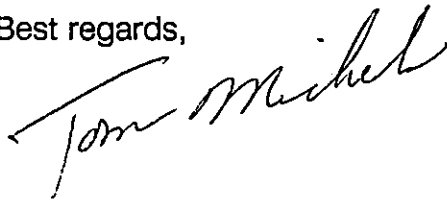
1. **Line item veto.** Many don't even know what it is much less how much it has cost us. The President should explain using specific examples. (i.e. give an example of the pork barrel expenditures that was tacked on to a specific bill that was vetoed, or what are the total expenditures that would have been if the veto was not used over the past four years.)(Does everyone understand what "pork barrel" means?)
2. **Economy.** Give specifics of where the economy was before Bush/Reagan. (e.g. interest rates of what?, inflation rate of what?) These were brought down without increasing unemployment and in a world that is going through rough economic times. While we are not in great shape economically, compare us specifically to other countries that we are doing better than. How does our growth compare to world growth? What makes people think, that with all the other things going on in the world, that being ahead of the rest of the world in economic growth is not an accomplishment of great proportions.
3. **Exports.** Explain specifically and simply what our strategy was, how successful it was, and why now with a world slump it is not working as well and how we are adjusting to it. People should understand that if we don't do things like the North American Foreign Trade Agreement that a) we will eventually fall behind as Europe unites as trading partners; and b) that if people in Mexico, or elsewhere don't have jobs that they also won't have the means to buy American products.
4. **Arkansas.** Clinton keeps talking about percentage gains in jobs, etc. in Arkansas. I would be interested in where Arkansas ranks absolutely among the fifty states in such categories as education, jobs, unemployment, etc. After all, if he has been Governor for 12 years, how does his state rank among the others. It is easy to have a high percentage increase if the base is low.

Also, unless Clinton is responsible for the Arkansas balanced budget law, how can he take so much credit for balancing the budget.

5. **In General.** Don't assume that the average voter knows any jargon such as pork barrel, GATT, NAFTA, line item veto, enterprise zones, etc. Either don't use terms or explain them specifically, with examples.

I have a graduate degree and have been a Senior Vice President of a major bank and I have trouble keeping up with terms. I now run a small business and find that most if not all of my employees, and a good number of customers don't know what a line item veto is, much less all of the other terms used. **I believe that the President should be advised to break down his positions in the simplest language possible.**

Best regards,

A handwritten signature in cursive script that reads "Tom Michel". The signature is written in dark ink and is positioned below the "Best regards," text.

10/20
NRN

THE WALTON COMPANIES

205 Van Buren Street, Suite 110, Herndon, Virginia 22070

[703] 318-1450

Fax [703] 318-1460

October 16, 1992

Mr. James A. Baker
Chief of Staff
White House
1600 Pennsylvania Avenue
Washington, DC

Dear Sir:

In the next debate the President must deflect Mr. Clinton's continuous charge that "trickle down" economics and President Bush are to blame for the economy. The sharp drop in spending for the military is largely at fault. Place the problem of the economy squarely as the price we pay for the great cold war victory over communism. This economic slow down is a small price to pay for the elimination of the nuclear threat.

As an example, the Washington D.C. bank failures of The National Bank of Washington, Madison National Bank, and Perpetual Savings Bank all failed because of real estate loans for office buildings vacated by defense contractors. Similar stories are true from Boston to Texas to California. Use these examples.

Mr. Bush should be treated as a hero for his part in winning the cold war and for the way the war against Iraq was conducted which resulted in an amazingly low loss of American life.

My investors and I have lost large sums of money from our real estate investments due to defense cut backs but, since we know the reason why and the offsetting benefits of peace, we can accept paying the price.

Please communicate these messages.

Sincerely,

THE WALTON COMPANIES

Ronald E. Walton /BH

Ronald E. Walton
President

Timothy J. LiVolsi
 357 Henry Street
 Scotch Plains, NJ 07076

October 16, 1992

NRN

Mr. James Baker
 Chief of Staff
 The White House
 1600 Pennsylvania Ave. N.W.
 Washington, DC 20500

Dear Jim:

As a concerned American and Republican Committeeman for Scotch Plains and Union County New Jersey, I have three suggestions to improve the President's campaign.

1. Stay on course with the economic agenda. "Shout out" the number of jobs the President has created/saved ala the recent military sales to Kuwait. Talk jobs, jobs & jobs. Repeat, repeat & repeat the President's success with rebuilding the infrastructure (it ties with a major Perot theme!) Compare this recession to Carter's.
2. Hammer at the vulnerabilities of Clinton's plan. Explain that despite Cliton's best intentions to raise taxes on incomes over \$200k, reality and history suggest that this will not be enough. Show how the congress and democratic governors (Cuomo's 10/15 post debate comments) will ask for more! Use historical examples. Challenge Clinton ---- use the old sales trick of creating Fear, Uncertainty and Doubt.
3. Tell the people that Clinton is not qualified to handle foreign affairs. Talk about a "typical day/week" at the White House---talk about the daily issues of diplomacy. Release some "close hold" information on world events to dramatize the importance of character. Show the connection between jobs and diplomacy.

The President must aggressively challenge Clinton and question his plan, character and qualifications. Please call me at (914) 741-4154 if I can help.

Good Luck---America needs George Bush.

Sincerely,


 Tim LiVolsi

October 15, 1992

HOSPITALITY
ASSOCIATES, INC.

James Baker
The White House
Office of the President
Washington D.C. 20515
Fax # 202-456-2461

Handwritten: ~~ZZZ~~ ~~ZZZ~~ ~~ZZZ~~ ~~ZZZ~~ ~~ZZZ~~
Handwritten: NKW

Dear Mr. Baker,

Our President needs help!!!

The following are points which I believe the President is not effectively communicating to the voters of America:

* The last time there was a Governor/Senator combination for President/Vice President was the Carter/Mondale Presidency. This was also the last time that there was a Democrat in the white house.

- * Inflation was 10%, now 3%
- * Unemployment was 10%, now 7.5%
- * Prime interest rate was 18%, now 6%
- * Home mortgage rate was 15%, now 8%
- * S & L Deregulation
- * Hostages in Iran

These issues may serve to erode the position of Governor Clinton:

- * What percent of current unemployment is due to government cutbacks in defense.
- * According to the IRS, 85% of all personal income tax is paid by persons or families with income in excess of \$75,000.
- * Advise the public of how much is presently being spent on AIDS research.
- * Bill Clinton Boasts of having balanced the state budget in Arkansas 12 times. His state constitution requires that the budget be balanced annually. He has not had a choice in the matter. The federal government does not have this requirement.

* If the federal government would double taxes on \$200,000 + income earners this would not amount to a substantial revenue increase.

The objective of this letter is to point out what I believe to be weaknesses in the President's campaign. Although some statistics that I may use are not wholly accurate, the points made by the arguments are.

I sincerely hope that the President is re-elected to a second term. I am very concerned that unless a new direction is taken in the campaign he will not be.

Sincerely,

C.A. Nuzum Jr.

Charles A. Nuzum
President

**FIRST MONTAUK
SECURITIES CORP.**

A FINANCIAL SERVICES COMPANY

Facsimile Cover SheetMEMBER
NASD SIPCIMPORTANT: DELIVER TO
JAMES BAKKER

Date	10-16-92
To	MR JAMES BAKKER-
Fax Number	BUSH CAMPAIGN
From	RON SELVAGGIO
Regarding	(202) 456-2461
Pages to follow	1
Comments	

**FIRST MONTAUK
SECURITIES CORP.**

A FINANCIAL SERVICES COMPANY

MPN

October 16, 1992

TO: Mr. James Bakker

Re: Bush Campaign

It has been my experience over the past 35 years in the newspaper and communications industry, that you must read inbetween the lines. Here are my observations about the status of the campaign.

1. Voters are saying they do not want to hear any more about Clinton's character issues. Understand, they are NOT saying such issues don't weigh heavily in their final decision. They are saying, "Mr. Bush, you won your point; We believe you. You do not have to reiterate the obvious. NOW, what we want to hear is the reality and differences between the candidates so we can support and elect you.
2. The polls are not believable. The press has elected Clinton, now it is up to the voters to elect Mr. Bush.
3. Mr. Bush and you, Mr. Bakker must drive home the positive side of the economic situation, and that this economy will recover slowly but surely under Bush.
4. Mr. Clinton is perceived as immature and untrust worthy. His facial expressions, smirky attitude and disrespectful antics were particularly noticed on camera while Mr. Bush was making his points during the last "debate". The press won't talk about it, but it was evident and was negatively observed by those who watched the debates at home.
5. I beleive the best advice is to hammer away at the issues, and the obvious weakness that Mr. Clinton is giving lip service to every known interest out there, but there is no way he can accomplish or pay for the absurd promises he rests his campaign upon.
6. Keep slugging away, Mr. Bush. The people will stand with you and elect you. You have won your point on character. Now, deliver the knock out punch with your plans!!!

Ron Selvaggio

STEVEN D' PARRISH
ATTORNEY AND COUNSELOR AT LAW

2162 GREYER AVENUE
SAINT LOUIS, MISSOURI 63104

(314) 772-6277

October 13, 1992

(NRN)

Mr. James Baker
Chief of Staff
The White House
Washington, D.C. 20500

Re: The Republican Message

Dear Mr. Baker:

I believe the President must stress the following points during the remainder of his campaign if he expects to win re-election:

1) We must compare the last twelve (12) years under Reagan/Bush, which are marked by recover, growth and global affluence, with the previous four (4) years under the "Democrats" marked by the international scorn, double digit unemployment, double digit inflation and double digit interest rates. Make it graphic. So far, Messrs. Clinton and Gore have done an excellent job measuring the Republican's present shortcoming by the high standards set by the Republicans themselves. They give us no credit for the gains achieved, yet they are quick to remind us of each and every loss, the result of a normal, economic downturn. The Republicans must make them account for their own economic record, e.g., what Carter did, and Dukakis and Clinton threaten to do. They must not be allowed to compare the last two (2) years of economic recession with the preceding 10 years of economic prosperity unless they are prepared to give us credit for the earlier prosperity.

2) The American, nay every economy is cyclical by nature. It matters little who occupies the White House; the cyclical peaks invariably yield to valleys and visa versa. There is, however, one distinguishing factor which separates the Republicans from the Democrats. Under the Republicans, the good times will generally be better, while the tough times will not prove to be their possible worst. In short, we would not have seen the level of prosperity achieved over the last 10 to 12 years had the Democrats occupied the White House or, from a pessimistic perspective, these tough times would be much tougher had the Democrats controlled the White House over the last two years.

3) Few people realize that President Bush merely relented in a "Democratic" tax hike. They think President Bush raised their taxes. The President can make-up significant ground in this campaign if he "effectively" communicates (1) that it was, in fact, a Democratic tax hike; (2) that the Democrats promised to curb spending in return for the increase in taxes, which they did not do; (3) that, for our country, President Bush risked his personal career and credibility by allowing the Democratic Congress to raise our taxes (and see how his patriotism has been rewarded); and (4) that that is the best assurance that America's taxes will not be raised again during the next four years - President Bush will not fall twice to the same Democratic ploy. I for one am not happy with the President for relenting in the Democratic demand for more taxes. However, one can not help but respect the man who takes responsibility for his (or the Democrat's) mistake and it is vital that this campaign stress the fact that the President was prepared to sacrifice both his career and his credibility for the welfare of this country; i.e., the promise that the Democrats would reduce spending!

4) No need to focus further on Governor Clinton's war-time antics and no need to be humble. The President must once again stand on, and stress his military record. Ask the American people who they trust with the "lives" of our young people during a time of war (drop "commander and chief" from the President's vocabulary)? George Bush served this country in combat. He and President Reagan have assured that our young men and women are, and continue to be the best trained and best equipped soldiers in the world. Most importantly, and this is the key, George Bush would never ask our young people to make a sacrifice that he himself was not prepared to make himself! Although they will not admit it to you or I, I believe that most Democrats would agree that, in a time of war, the President is the best man to lead this country. We trust him with the very lives of our young, we should appeal to Americans to trust him with their personal security during this economic war. Stress the fact that he should be measured by the last 12 years, not just the last two. Compare the Reagan/Bush record to that of the last Democratic Governor who emerged from the South. It was the Republican resolve that won both cold war and respect. It will be this same Republican resolve that will win the economic war as well.

5) The American people simply adore Barbara Bush. In my opinion, the President should not be seen without her between now and the election, no exceptions. She should be literally at his side every minute.

The President and Vice President have only scratched the surface of the points I have presented above. The message has simply not been delivered successfully thus far. The American memory is short lived as evidenced by the President's popularity just a year ago and as evidenced by the all but forgotten domestic

and international crisis we faced during the Carter Administration. At this late date in the campaign, I seriously and strongly suggest that you recruit Arnold (who is beloved in this country in his own right) to campaign with the President on the theme of "Total Recall" to help set the record straight.

Sincerely yours,

SEDP

Mr. President,

You won't be permitted to grandstand; however, you must leverage your success in the Gulf War and the Cold War. You are two-for-two. The final battlefield is economic - the war of resources. You are the soldier who has earned the right to lead the charge. Via the proper analogies, to the Gulf War in particular, you should be able to resurrect the public's affections for you which were evident just over a year ago.

Good luck.

cc: The President

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Arcadia Capital Corp.

Private Investment Banking

October 13, 1992

DELIVERY VIA FAX #202/456-2883.

Mr. James A. Baker, III
Chief of Staff to the President
The White House
1600 Pennsylvania Avenue
Washington, DC 20500

Re: Single issues which define both candidates.

Dear Mr. Secretary:

While I'm sure you're not short of "helpful ideas" at this stage, here a few more in hopes they might include at least one new slant on things:

1. CAPITAL GAINS TAX AND JOBS.

President Bush has been calling for a capital gains tax cut for years, but has never once -- that I'm aware of -- tried to explain to voters how it would help the economy. I guess he assumes they automatically understand -- BUT THEY DON'T. Recognizing an opportunity when he sees one, Clinton filled the vacuum and defined it as a "tax cuts for the wealthy".

This issue can still work for the President and at the same time highlight Clinton's lack of understanding of how the economy works if only the President can stop talking inside politics and start talking to the man in the street in terms he can understand just how the "link" between capital gains tax cuts and jobs creation works.

The President can recapture this issue by adding a single distinction which is missing from this critical debate -- the word TRANSFER. A capital gains tax is in fact NOT a "tax on the wealthy" -- wealthy individuals with enormous "capital" can go a lifetime without paying a penny in capital gains taxes -- it is a tax on the TRANSFER of wealth.

SUGGESTION: Take the President's single most publicly identified economic recommendation and turn the issue against Clinton in a TV ad with the President stating:

"As you know, I've been fighting with Congress for the

- 1 -

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past 3 1/2 years for a capital gains tax cut. Now the Governor, his liberal Democratic friends in Congress and many in the press are telling you there's no connection between a capital gains tax cut and job creation, that it's just a 'tax cut for the wealthy.' Well, I'm going to give you the facts and let you decide for yourself.

"Fact #1: capital gains taxes are not a tax on the wealthy at all, but rather a tax on the TRANSFER of capital. If you don't TRANSFER your capital, you don't pay the tax.

"Fact #2: 3/4 of all people who pay capital gains taxes have incomes of \$50,000 OR LESS -- which ought to tell you something about the Governor's view of 'the wealthy.'

"Fact #3: 2/3 of all new jobs are created by small businesses, for which access to and cost of capital is vital. When you lower the tax on transferring capital, you reduce the risk of making new investments, and more people start or expand new small businesses. When small businesses are started or expanded, new jobs are created.

"When the Governor and his liberal Democratic friends in Congress tell you that capital gains tax cuts have no connection with new jobs, either they don't know any better, or they think you don't know any better, or both. And THEY have the GALL to tell you that I'M the one whose doing nothing, that I'm the one who's 'out of touch'; and that I'M the one responsible for the economy's slow rate of new job formation."

2. TRICKLE DOWN ECONOMICS.

One of the most derisive attacks on the President's economic policies is Clinton's sneering attacks at his failed "trickle down economic" policies. The President has been handed an opportunity that he turn back on Clinton.

SUGGESTION: When Clinton brings it up in the next debate, the President should quickly point out to the country that:

"'Trickle down economics' is the way the far left views and describes capitalism and free enterprise. They feel that capitalism and free markets cannot be

- 2 -

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trusted to control the economy, that only the government can fill that function effectively, hence their stress on government -- rather than private -- "investment." I hope you can appreciate the irony that so many Americans seem to be willing to turn to big government as the solution so soon after the 300 million people in the Soviet Union finally saw the folly of that idiotic idea."

3. TORT REFORM.

Several studies have estimated the direct and indirect cost of the U.S. "tort tax" at \$300 billion, but statistics involving the U.S. economy are mind numbing and have little to no impact on people -- unless they are put into terms they can relate to.

SUGGESTION: Run a TV ad which asks voters:

"President Bush has been trying for ____ years to reduce the enormous drag on the economy caused by America's out-of-control legal system. Before making up your mind about who would best lead this country for the next four years, you should ask yourself the following question: 'Why are Bill Clinton and his liberal Democrat friends in Congress so eager to halve the country's \$300 billion Defense Budget [or whatever], and so unwilling to halve the country's equal size \$300 billion tort tax -- a significant portion of which goes to their supporters in the Bar?' And THEY have the GALL to tell you PRESIDENT BUSH is the one doing nothing, that PRESIDENT BUSH is the one that's out of touch, that he is responsible for the economy's slow rate of new job formation."

4. GOVERNMENT PRODUCTIVITY.

Everybody knows that U.S. industry has been going through a major restructuring to increase productivity, and everyone (but the Democrats) know the productivity of U.S. government employees is terrible.

SUGGESTION: Propose legislation establishing an "Office of Government Productivity" and requiring all new government budgets and programs to include the calculation and public disclosure of productivity figures for every government program and for the employees which administer them -- going

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back 20 years.

5. ECONOMIC MANDATE.

Clinton's advisors are openly seeking a "mandate" from the voters to raise taxes -- so help them out.

SUGGESTION: Both in the remaining debates and in TV ads, the President should state:

"This year, American voters will have a very clear choice between candidates, and you will play a major role in determining what kind of country America will become. The stakes are very high.

"The governor is very open that a vote for him will give both him and his liberal Democratic friends in Congress a mandate for a much larger federal government, and for tax increases on the top 2% of earners -- which means everyone with income of \$64,000 or more -- to pay for it.

"Of coarse, there are two other things about which he is not as open. First, 2/3 of the people whose taxes he wants to raise own small business, and raising their taxes is not exactly the way to motivate them to create new jobs. Second, the top 2% of earners whose rates he plans to raise don't have enough income to pay for all the new programs he wants -- unless their rates are raised to confiscatory levels, or the tax base is expanded to include lower income people -- LIKE YOU! Either way, history shows that raising tax rates reduces incentives and therefore tax revenues.

"Your other choice is to vote for me and send Congress a very strong message that you want less -- not more -- government."

6. THE COMPANY WE KEEP.

There is no better mechanism to "define" Clinton than that old saw we all learned in childhood.

SUGGESTION: Run a TV ad which begins:

"Bill Clinton and Al Gore tell you they're 'moderates'.

- 4 -

Mr Baker,

NEW

I am writing to make you & your staff aware of a program we have already working & in place in Ohio. It's called the Caring Program for Children funded corporately by P&G & others also privately funded to pay for health care insurance including dental for the kids in families that "fall through the cracks" & are unable to afford private

STOUTER-HOLDS-RESUME

insurance. I work for the only physician (private) who will care for Medicaid patients & I know we do not need more federal or just state involvement in health care to make it work. We just need more compassion for each other. Please call me if I can elaborate or help. Thanks & Good Luck. Our Prayers are with you. Linda S. Miller 1-513-523-9567.

STOUTER-HOLDS-RESUME

Car

primary care
physicians to serve
more children



Ohio's Caring Program for Children was initiated in 1989 to assist children by purchasing preventive health insurance at cost for qualified youngsters. The program is funded by public donations and matching funds from Community Mutual. More than 4,200 children are enrolled in the program and last month alone there were applications from 1,214 families to participate. Yet, it is estimated that nearly 200,000 Ohio children are eligible for the Caring Program which provides benefits for office visits, outpatient surgery services, diagnostic testing, immunizations and prescription drugs.

As the nation searches for an answer to the health care dilemma, there remains an overwhelming sense of futility amid Ohio's uninsured working poor. Caught in a catch-22 when seeking health care services for their children, they cannot qualify for public assistance because of income, yet, do not earn enough to pay for medical care or to purchase health insurance. On

(continued)

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M E M O R A N D U M

ARN

DATE: October 14, 1992

TO: James A. Baker, III
Chief of Staff
The White House

Robert M. Teeter
Campaign Chairman
Bush/Quayle

FROM: William T. Coleman, Jr.

SUBJECT: Thursday's Presidential Debate - Foreign Policy Issue

The United States is the one remaining world military super power. Yet, there are still danger spots around the world that require delicate and sophisticated handling.

China, with over one and one-half billion people (?) must continue its advance into the western world and the western economy. As it does so, we certainly will continue to urge them to improve on democratic government and human rights for its citizens. But we always must recognize that they are rightfully a proud people and a sovereign nation. Of course, we want them to have standards of human rights like ours, but it is foolish, to do as Governor Clinton has suggested, that we repeatedly threaten to cut them off from political intercourse with us and impose sanctions every time its government does something we do not approve of. They are, of course, well aware of our distaste for what happened at Tiananmen Square. We told them, (no one

with knowledge of the situation and General Scowcroft's character would have made the snide remark Governor Clinton did the other night); in fact, the American people overwhelmingly told them. My young life was interrupted by tyrants and I hate them as much as the Governor, if not more, since I was exposed to their fire. But by continuing to talk with China, to deal with China and to point out changes which it should make in its trade and labor policies, we have now brought about a situation where China is reducing restrictions on our flow of goods into its country. I observe with humorous interest that Governor Clinton claimed credit in the debate the other night for the reduction in the China tariffs, but I would ask those knowledgeable to consider whether it would have happened if we had acted in the manner Governor Clinton and many Democratic Senators suggested.

Bosnia presents a horrible situation. But we cannot immediately put U.S. ground troops and fighter planes and U.S. resources in there at the same time we are urging the Europeans, because of their economic development and new strengths, to become more responsible for internal problems in Europe. Likewise, contrary to what Governor Clinton suggested on _____, I do not feel that we should put U.S. ground forces or other forces into Bosnia subject to being shot at unless we first develop their mission and also know they can go in and be successful and we can get them out with a minimum loss of life. And a joint European-U.S. effort, if necessary, makes much more sense but it takes time, maturity and talent to form

such coalitions. President Kennedy acted hastily at the Bay of Pigs and then in Vietnam to his brothers' regret and President Johnson's follow up caused his loss of support of the American people.

Since Vietnam intelligent military leadership and civilian leadership have insisted that we have to have a practical assessment of a situation before we commit military forces. That is what we did in Panama, Grenada and Desert Storm. That is what I commit myself to the American people to do as long as I am President. I think that contrary to Governor Clinton, I have the experience to recognize the pitfall so that we do not place your sons and daughters and spouses in harms way without the arms and military might to defend them and a sensible plan to execute a well defined mission, supported by Americans and world opinion, and a practical manner to get them out with honor and victory.

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M E M O R A N D U M

MEN

DATE: October 14, 1992

TO: James A. Baker, III
Chief of Staff
The White House

Robert M. Teeter
Campaign Chairman
Bush/Quayle

FROM: William T. Coleman, Jr.

SUBJECT: Thursday's Presidential Debate - The Economic And Unemployment Issue

President Bush should answer the economic, unemployment question as follows:

1. As of September 30, 1992 there were _____* million Americans looking for work, a figure too high but it should be of some encouragement that each month since July the number of unemployed has declined. In July it was __%, in September it was __%. In other words, __ millions of Americans (__%) wishing to work are working today. These results, though not as good as we hoped, have been achieved despite the dislocation caused by the end of the Cold War, the reduction in defense expenditures, and size of the military and the hurricane disasters in Florida and Hawaii and that Governor Clinton and

*I am assuming that you will get the accurate figures from the Department of Labor.

other Democrats have spent the last year downgrading the U.S. economy and its strengths, thus wrongly adversely affecting consumer confidence and investor's confidence. In a minute I will describe my program to get unemployment down to 6% or 7% within one and a half years.

2. But first it is of great importance that as of September 30 there were _____ million Americans working. For these people the Bush years have helped immensely by:

a. Reducing the inflation rate to 3% as against the Carter years rate of 20%.

b. Reducing the interest rate to ____% as against the Carter years of 19%.

c. Eliminating the Soviet threat and helping to create a world which is now basically at peace.

d. Increasing respect for the United States throughout the world.

e. Enacting two great civil rights acts, the Disabilities Act and the Civil Rights Act of 1992. Thus today there are more women, more minorities and more people with disabilities working in meaningful jobs than ever before.

f. [Add or substitute other benefits.]

3. Now for the _____ millions, not fully employed yet desiring work: The programs I have developed and will continue to put into effect to reduce unemployment include the following:

a. Keeping taxes down so that the private sector, usually the small business, will create new jobs.

b. Keeping regulations down and prohibiting such new taxes payroll taxes as Governor Clinton wants to support national health care as such new taxes will only result in losing jobs.

c. Continuing to open up foreign markets. All agree that the Canadian Free Trade Agreement has created a net of _____ new jobs; most agree that NAFTA will create a net of _____ new jobs. The GATT negotiations when completed also will create a net of new jobs.

d. Inaugurate and promote programs that will retrain defense workers but not by increasing taxes, as Clinton proposes to do, but by providing incentives for private capital to create new jobs.

e. Accelerate the expenditure of \$186 billion for highways mass transit as authorized by the new Transportation Act passed in _____, 1992.

f. Insist that Congress enact economic stimulation programs that I sent to it _____ months ago including the tax credit for first time home buyers, inner city enterprise zones, etc. Insist that Congress enact my program to have better schools from kindergarten through grade 12.

4. The difference between the Bush philosophy and the Clinton philosophy is crystal clear. If Americans have learned anything in the last ten years it is:

a. That basic job growth must be in the private sector.

b. Small businesses create most jobs.

c. Other than the funding of research, government is not able to create permanent, meaningful new jobs.

d. A low tax system permits the formation of capital and private capital is needed to create new jobs.

e. It is foolish to create the impression that the nation gains by raising taxes only on the rich: such

demagoguery is divisive politics and bad economics. To get meaningful revenues the nation would have to reach down to those making less than \$35,000 which would destroy private capital formation and risk taking. Such tax and spend policies have never worked.

The basic difference between Bush and Clinton is that I believe that by keeping taxes low, eliminating unnecessary regulations, opening up foreign markets to U.S. exports and improving the quality of education and job training, we will restore the nation's economic strength and create productive meaningful jobs in the private sector. In contrast, Clinton would return to the failed policies of high taxes, increased government spending and regulation and government direction of the nation's industrial forces. But history tells us that Democrats have used such new revenues to increase entitlements and social programs, most of which are not job creating or productive, and that Washington-directed industrial policy never has and cannot allocate resources as efficiently and as fairly as the marketplace.

189 PALMER ROAD, P.O. BOX 44 SOUTHURY, CT 06488
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TO: MR. JAMES BAKER
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CUSTOMER:
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DATE: 10/13/92
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PAGE 1 OF 4

MR. BAKER:

**PEOPLE WANT TO VOTE
FOR BUSH BUT NEED
REASONS & CONFIDENCE.**

**PLEASE READ LETTER
& ARTICLE BEING
FAXED.**

E.J.F.

E DW.
I
F ORD
ASSOCIATES

FAX: (202) 456-2883

10/13/92

NRN

MR. JAMES BAKER, CHIEF OF STAFF
1600 PENNSYLVANIA AVENUE
WASHINGTON, D.C.

DEAR MR BAKER;

THE BUSH CAMPAIGN IS NOT GETTING THE MESSAGE OUT TO THE VOTERS THAT THEY ARE MOST INTERESTED IN AND WANT TO HEAR. YOU MUST RE- GROUP AND EXPLAIN THE REASONS WHY GEORGE BUSH SHOULD BE PRESIDENT AND NOT BILL CLINTON. "BILL BASHING" WON'T DO IT!

IT MUST BE EXPLAINED THAT THE RECESSION IS WORLDWIDE AND THE REASON WHY IT IS. AFTER EVERY WAR THERE IS AN ECONOMIC ADJUSTMENT. THERE WAS AFTER THE FIRST W.W., THE SECOND W.W., KOREA AND VIETNAM. THERE PROBABLY WAS ONE AFTER THE REVOLUTION AND WE KNOW THERE WAS AFTER THE CIVIL WAR. THESE WERE ALL "HOT" WARS. THE DIFFERENCE IS THAT AFTER A "HOT" WAR THERE IS AN AUTOMATIC REBOUND TO THE ECONOMY IN THE SWITCH OVER FROM "GUNS TO BUTTER", TO SUPPLY HOMES, CARS, APPLIANCES AND ITEMS FOR EVERYDAY LIVING.

WE HAVE JUST FINISHED THE LONGEST WAR IN U.S. HISTORY, THE DIFFERENCE BEING THAT IT WAS A "COLD" WAR. THE ADJUSTMENT DOES NOT INCLUDE CHANGING OVER TO MANUFACTURING GOODS NOT AVAILABLE AS IF HAD BEEN A "HOT" WAR. THIS ECONOMIC SLOWDOWN BEGAN THREE YEARS AGO WITH THE FALL OF COMMUNISM. THIS WAS A VICTORY OF TWELVE YEARS OF STRENGTH, NEGOTIATIONS AND SUPPORT FOR LEADERS WHO KNEW THAT COMMUNISM CANNOT WORK. THIS IS THE FIRST TIME IN THE HISTORY OF OUR COUNTRY, THAT PEACE HAS NOT BROUGHT AN AUTOMATIC REBOUND TO A PEACETIME ECONOMY. THE WHOLE WORLD IS EFFECTED AND IN RECESSION BUT THE U.S. IS STILL LOOKED UPON AS THE MOST ECONOMICALLY STABLE COUNTRY IN THE WORLD.

AMERICAN BUSINESS MUST BE ALLOWED TO COMPETE WITHOUT THE BURDEN OF ANY ADDITIONAL TAXES AND GOVERNMENT MANDATES PUSHING UP THE COSTS AND MAKING THEM NON-COMPETITIVE IN A WORLDWIDE MARKET PLACE.

YOU MUST BRING OUT BILL CLINTON'S RECORD IN ARKANSAS, SEE AN ARTICLE THE WATERBURY REPUBLICAN DATED 10/12/92. WHEN YOU ARE ON THE BOTTOM, THE ONLY WAY TO GO IS UP.

THE PATRIOTISM THING IS GETTING OLD. I AM A SMALL BUSINESSMAN ATTEMPTING TO SELL TO MANUFACTURERS HERE IN CONNECTICUT. I TALK TO PURCHASING AGENTS, ENGINEERS, SHOP FOREMEN, MACHINE OPERATORS ETC., AND BILL CLINTON HAS PAINTED A ROSEY PICTURE OF WHAT HE HAS DONE IN ARKANSAS, BUT AGAIN IF YOU START AT THE BOTTOM AND INCREASE JOBS AND INCOME, FIGURES LIE! BY ALL THAT IS GOOD, YOU MUST EXPOSE THIS RUSE. THE BUSH CAMPAIGN IS ALLOWING BILL

P.O. BOX 44, 189 PALMER ROAD, SOUTHBURY, CT 06488

(203) 264-2171

FAX: (203) 264-2172

MR. JAMES BAKER, CHIEF OF STAFF

PAGE #2

F
E DW.
I
F ORD
ASSOCIATES

CLINTON TO "HOODWINK" THE AMERICAN VOTER AND THIS SCARES THE DAYLIGHTS OUT OF ME AS A SMALL BUSINESSMAN AND THE FATHER OF FOUR SONS, ONE OF WHOM IS IN THE NAVY AND RECENTLY RETURNED FROM THE GULF. YOU MUST HIT CLINTON FOR WHAT HE IS BUT, EXPLAIN IN PLAIN ENGLISH WHAT THIS WORLD IS ALL ABOUT, LET ALONE THE U.S..

THERE ARE NO AMERICAN HOSTAGES BEING HELD ANYWHERE AROUND THE WORLD. THE PALESTINIANS AND THE ISREALIS ARE TALKING TO EACH OTHER. CASTRO HAS BEEN RENDERED IMPOTENT. THERE IS NO SOVIET THREAT ANYWHERE IN THE WORLD ANY LONGER AND THIS HAS ALL BEEN ACCOMPLISHED OVER THE LAST TWELVE YEARS.

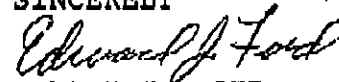
INFLATION, DOMESTICALLY IS AT AN ALLTIME LOW. INTEREST RATES ARE AT A LEVEL WHERE INDIVIDUALS AND BUSINESSES CAN AFFORD THEM. THIS ADMINISTRATION IS WORKING WITH THE BANKING INDUSTRY TO FREE UP CREDIT. SADDLING BANKS AND BUSINESS WITH MORE TAXES WILL STUNT THESE EFFORTS.

CHANNEL 3, IN HARTFORD DID A PIECE ON 10/12/92, ON THE FACT THAT BOTH CANDIDATES ARE YALE MEN AS WELL AS THE FACT THAT HILLARY WENT TO YALE. IT SHOWED WHERE BILL AND HILLARY ROBYN (NOT SURE OF SPELLING) "COHABITATED" IN AN APARTMENT ON EDGEWOOD AVENUE, (A SMALLZING). IN THE INTERVIEW WITH THE DEAN OF THE LAW SCHOOL HE SAID "I ALWAYS THOUGHT THAT HILLARY ROBYN WOULD BE RUNNING FOR PRESIDENT, NOT BILL", (A LITTLE BIGGER ZING). JUST WHO IS RUNNING FOR PRESIDENT?

PLEASE, PLEASE TELL THE AMERICAN VOTER OF AVERAGE INTELLIGENCE WHAT THE FACTS ARE, THE EFFECTS OF CHANGES IN THE WORLD DUE TO A PEACE NOT RESULTING IN AN AUTOMATIC GUNS TO BUTTER ECONOMY AS WOULD BE THE CASE AT THE END OF A "HOT" WAR. THIS IS A CASE NEVER EXPERIENCED IN THE HISTORY OF THE WORLD BEFORE. EXPLAIN THAT A CHANGE IN ADMINISTRATION CAN EFFECT THE MID-EAST PEACE PROCESS AND THAT THE SADDAMS OF THE WORLD MIGHT VERY WELL TEST A NEW ADMINISTRATION'S RESOLVE AND THAT A DUPLICATION OF ARKANSAS ECONOMICS WOULD BE DEVASTATING TO THE NATIONAL ECONOMY.

GET OFF THE "BASHING" AND GIVE THE VOTER SOMETHING TO THINK ABOUT AND THE CONFIDENCE THAT GEORGE BUSH SHOULD BE PRESIDENT!

SINCERELY


EDWARD J. FORD

P.S. WOULD WE HAVE BEEN IN THE GULF IS THERE WAS NO THERE? OF COURSE NOT BECAUSE SADDAM WOULD NOT HAVE BOTHERED TO BE IN THERE.

P.O. BOX 44, 189 PALMER ROAD, SOUTHBURY, CT 06488

(203) 264-2171

FAX: (203) 264-2172

Gov. Clinton owes electorate a complete accounting of his Arkansas record

By MAURA CASEY

Bill Clinton's biggest impediment to getting elected president of the United States may not be who he is, but where he is from: Arkansas.

Arkansas is one of the most beautiful states in the union. But its poverty — and the problems stemming from that poverty — doesn't make it a state that the other 49 are falling all over each other to emulate. Arkansas rates close to the bottom in virtually every list used to measure states and compare them to one another.

Such comparison is inevitable — and deserved. The 1988 Democratic nominee, Michael Dukakis, faced voter questions about coming from a state as liberal as Massachusetts. So, too, must Gov. Clinton answer questions about his stewardship of impoverished Arkansas.

Mr. Clinton has been governor of Arkansas for the last 10 years. He's run for governor seven times and won six times. Voters didn't send him back to office after his first term, from 1978-1981, but have elected him governor repeatedly since 1983. Stories out of Arkansas indicate that things are looking up, too. Income is rising. The state leads the nation in job growth. And housing prices there are increasing.

But a closer look indicates that

talk of an Arkansas "miracle" would be premature. What is going on in Arkansas resembles not so much an economic boom as it does a slow crawl from the bottom of a heap.

Incomes in Arkansas went up 1.7 percent in the last 12 months, but Arkansas is nearly dead last among the states in income, ranking 47th out of the 50 states and the District of Columbia.

Gov. Clinton has a reputation of hustling to bring jobs to his state, but much of this recent prosperity has little to do with his efforts. Arkansas is home to Tyson Foods, America's largest poultry processor, at a time when eating chicken has become a national pastime. Housing prices are rising, but Arkansas has some of the cheapest homes in America to begin with.

Other statistics about Arkansas are more disturbing. The following figures are taken from the newly issued "Kids Count Data Book," from the Center for the Study of Social Policy in Washington, D.C.

One look at the child poverty rate in Arkansas shows why children's issues became so important to Hillary Clinton: When it comes to kids, the state is a basket case.

Between 1979 and 1989, the percentage of Arkansas children living in poverty rose from 23.4 percent to 27.6 percent. Arkansas ranks as nearly the worst in the nation, 47th,

in the percentage of children living in poverty.

The percentage of babies born with low birth weights — babies most at risk, and most likely to be born to poor mothers who received no prenatal care — increased between 1987 and 1989. Arkansas has one of the highest percentages of low birth-weight babies born. It ranks 45th.

You wouldn't think rural Arkansas would have a high violent death rate for teenagers, but it does. More than 94 teens per 100,000 died in homicides, suicides and accidents in Arkansas in 1989, up from 83.6 in 1988. The U.S. average was 69.3 per 100,000 and in Connecticut it was 59.4. On this issue, Arkansas ranks 47th among the states.

The child death rate, for ages 1-14, is so bad in Arkansas the state in 1989 ranked third from the bottom in the country, with 45 deaths per 100,000. That also reflects the state's agricultural orientation, since children are more likely to get hurt around farm machinery. But the situation got worse between 1987 and 1989.

One area in which Arkansas really shines, though, is in the percentage of students graduating from high school. It ranks 15th in the country, with 77 percent of students graduating in 1989. For purpose of comparison, Connecticut ranks third, with 87 percent of all students graduating

from high school; Massachusetts, 27th, with 72 percent; Illinois, 19th, with 70.3 graduating; and South Carolina, 41st, with 64.3 percent graduating. The U.S. average is 69 percent.

Statistics don't tell the whole story of any state. Connecticut comes out looking good, yet in the state's neglected cities there are too many

places where children live in filth and go to bed hungry. Arkansas' poor showing doesn't negate the good things that Gov. Clinton has done there, or his vision for the country.

But as the campaign escalates in October, and the political ads start running more often, Mr. Clinton had better have a good defense of his state.

All the GOP has to do is run some of these statistics across America's TV screens and ask one question: "Do you want Gov. Clinton to make America a carbon copy of Arkansas?" Mr. Clinton had better be prepared to answer that question.

WHAT ABOUT THE MADISON S&L FAILURE IN WHICH THE CLINTONS WERE INVOLVED, EVEN TO HILLARY RECEIVING \$2000.00 AMONTH AS COUNSEL? THE FAILURE COST THE AMERICAN TAXPAYER \$500MILLION.

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Please deliver the following pages to:

NAME: THE PRESIDENT OF THE UNITED STATES FAX # 202-456-1121

ATTN: James Baker, III, Margaret Tutweiler

FROM: RONALD N. LANGSTON

DATE: October 14, 1992

RE OR MESSAGE: See Attached

Total number of pages, including this page: 14

If you do not receive all the pages, please call back, as soon as possible, at (515) 283-1801 = Ask for Karen Whipple

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Thank you.

MEMORANDUM

NAV

October 13, 1992

TO THE PRESIDENT OF THE UNITED STATES**FROM** Ronald N. Langston, 818 18th Street, #1, Des Moines, Iowa 50314, 515-283-8645
Work -- 515-248-8432**RE: CHANGE -- A Response To Bill Clinton****ATTN: James Baker, III, Margaret Tutwiler**

Governor Clinton is beating the crap out of you on the issue of *change*. Fortunately, other than using word *change* as a campaign rallying call to defeat you, he does not know the first thing about the politics and science of change or what **CHANGE** really means. The President must expose the Governor's reckless cry for change.

Outlined below and attached for your consideration are suggested approaches which are designed to simply ask Governor Clinton what does he mean by change? Besides making the difficult choice of "*which*" methodology is best for the nation, a critical component of any change is **IMPLEMENTATION**. How are you going to "*make*" the change. I believe Governor Clinton is particularly vulnerable on the issues of "*Managing Change*". If you can develop a strategy which will force Governor Clinton to describe how he plans to *manage the change*, he will waffle, dodge and eventually weave himself into a web he will not be able to escape. All you need be prepared to do is to catch him in the web.

The President's Approach.

- Make Bill Clinton define his concept of change.
- Make him clarify and define the type of change he is offering the American people.
 - Developmental, Transitional or Transformational*
- What is the scope of the change he is offering
- What are his strategic choices
- How will he implement his proposed changes
 - Make Clinton distinguish between *global* changes and domestic change
- What is his plan for managing the reactions to his proposed change, globally and domestically.

NOTE: Be prepared to counter attack his responses or non-response to the above. Based on his comments and responses to date, he does not fully understand what *Change* really means or its ramifications if the change he urges is not organized, managed and implemented effectively.

CLINTON'S BACKGROUND MATERIALS¹

1. *The Work Of Nations*, Reich, Robert, (John F. Kennedy School of Government, Harvard University, 1991).
NOTE: This is a good book. However, it should be link to John Galbraith's *The Affluent Society* and *The Public Purpose*, both of which recommended that a *strong centralized government* should be the catalyst for economic change and competitiveness. There is an excellent critique by the CATO Institute (Summer/Fall, 1992), which addresses Industrial Policy and the global economy.
2. *The Competitive Advantage Of Nations*, (Porter, Michael, Harvard Business School, Harvard University, 1989-90)
NOTE: This is simply an excellent book. Porter is on The Presidents Competitive Council. They have produced excellent solutions. **USE IT!!!!!!**
3. *Where We Stand, Can American Make In The Global Race for Wealth and Happiness?*, Michael Wolff, Peter Ritten, Albert F. Bayers and the World Bank Research Team Staff, (Bantam Books, New York, 1992). **Go across the street and purchase today!** **NOTE:** Robert Reich outlined the themes in this book in a PBS-TV Series *"Made In America"*. It was excellent! **This is Clinton's statistical bible.** It is reason why he can site so many figures and make comparative analysis with clarity and ease. The good point about this book is that it is equally filled with facts about America's comparative positive status in the global economy. Clinton has selectively pointed out the negative gaps. The President must have the benefit of this material.

FINAL NOTE: I suggest you develop the case that the revolution of 1989 in Europe is very similar to the European revolutions of 1889. The 1889 revolutions lead to World War I and later the seeds to World War II. The world is once again at a similar juncture. Many national states are seeking their own identity. Hegemonic tendencies within regional spheres are becoming more intense.

The President must use all the resources of the *Presidency* to engage the American people that there still is an American mission...and he is best equipped with the experience, skill and legitimate authority based on his relationships with world leaders to collectively manage the change throughout the world and within America, through the next four years, and into the 21st century.

¹ I attended The John F. Kennedy School Of Government in 1990-91. Many of the themes that Governor Clinton discusses were part of a course I took on Industrial Policy, taught by Robert Reich.

President Bush is the best prepared and experienced occupant of the WHITE HOUSE since Thomas Jefferson...BUT he needs to believe it!!!! I recommend he be more defiant about the awesome responsibilities of the Commander and Chief, the Nation's leader, and the leader of the "new globalism. He needs to get up into Clinton's face and remind him that he (Bush) is more the product of John Kennedy's new generation than Bill Clinton. A generation still committed to an unfinished agenda to secure a lasting peace in world affairs, and to develop America to its full potential at home.

Recommended Resource Materials

1. ***Lesson From The Past***, by Ernest May, Harvard University.
This is an excellent short book on looking at the past to govern better in the future. It is the perfect resource history for the President because he may be the *last World War II President* of this century to serve in the WHITE HOUSE. Only he can legitimately link the past to the future. This fact is the President's *competitive advantage*. **NOTE: THIS IS A MUST READ!!!!**
2. ***The Creative Balance***, by Elliott Richardson
3. ***Mis-managing America***, The Anti-Analytical Presidency, by Walter Williams of (Kansas University), not George Mason University.
NOTE: This book is highly critical of Presidential behavior in the areas of administrative management. There is an excellent critique of President Carter which I believe can be applied to Governor Clinton. Be advised that the book is not very complimentary of President Reagan or Bush's management style. I am sure the Clinton campaign is aware of the book.

P.S. Please give a positive plug to **CPA's and Accountants and Insurance Agents**. Unlike lawyers these professionals are committed to *"helping people reach and achieve their financial goals"*

ATTACHMENTS

RNL:rn1

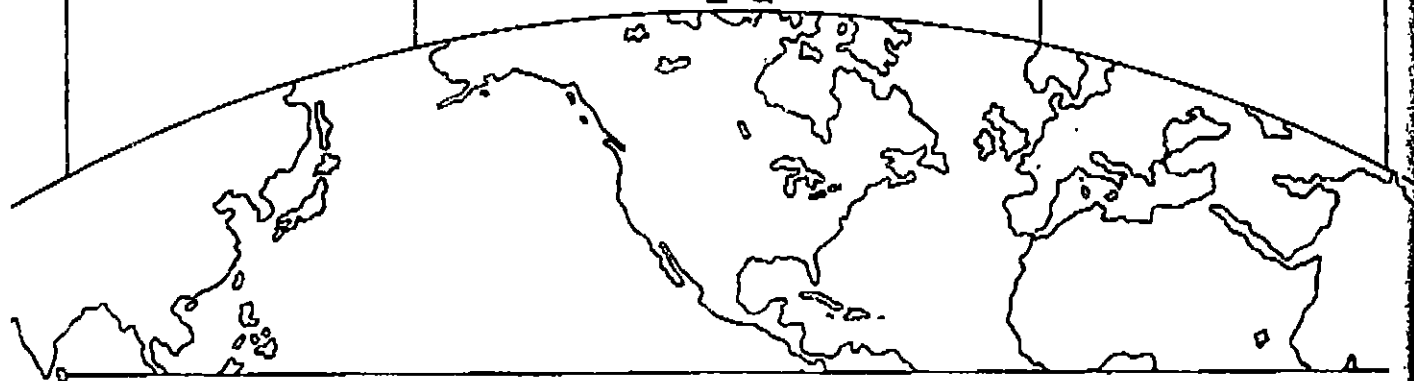
The Official Sourcebook for the PBS-TV Series *Made in America?*

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 - The Smartest Kids?
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NOTE: THE CHALLENGE OF CHANGE

The problem with today's business is that it is never changing fast enough. (Dennis Dammerman, CFO, General Electric)

Change agents are going to have nothing but problems, because people only like changing in the abstract. (Walter Wriston, former chairman of Citibank)

If we do not change our direction, we are likely to end up where we are headed. (Ancient Chinese proverb)

Change or die! (Tom Peters)

Pick any industry and chances are that it looked entirely different in the 1970s than it did in the 1980s; it will probably be different yet in the 1990s. *If the industries themselves have changed, clearly the companies within them have experienced upheavals as well. One manager has described life in such organizations as "a blizzard of change." Some companies actually entitle their annual reports "Change." Further, the challenge of change seems to be intensifying; it is often a matter of survival itself.

Simply because organizations have changed, are changing, and will be obligated to do so tomorrow hardly means the experience is pleasant. On the contrary, it is usually disheartening and frustrating. Managers complain that change takes too long--or it doesn't last long enough. It is too costly--or not costly enough. Change is never welcome--but always necessary. The "bottom" of the organization claims that the "top" doesn't practice what it preaches. The "top" insists that the "bottom" is dragging its feet. The middle blames both.

*As a result, change becomes a battle to be fought, not just a challenge to be met. Many effective change plans and visions are never realized; progress is slowed by inattention to the complex demands of translating ideas and dreams, as well as necessities, into realities, and by insensitiveness to those affected by change.

This note was written by Associate Professor Todd D. Jick as the basis for class discussion.

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This note is an overview of the challenge of change: what drives change; what kinds of changes organizations pursue; when change is to be introduced and what factors "enable" that introduction; and what reactions change evokes. Underlying this exploration is the assumption, a hopeful one, that change can be managed. But before it is to be managed, its ramifications must be appreciated.

Forces for Change

"Change," in its broadest sense, is a planned or unplanned response to pressures and forces. Hence, there is nothing new about change or the need for it. Technological, economic, social, regulatory, political, competitive forces have caused organizations to modify for decades--if not centuries. "Change" is such a potent issue these days, however, because simultaneous, unpredictable, and turbulent pressures have become the norm. When this is broadened to a global scale, the forces multiply, some might argue, exponentially. Competition intensifies, more complex relations with other firms are established, strategic choices increase, adaptation is needed for survival.

It would be unrealistic to suggest that there is universal agreement on the magnitude, the time frame, and the implications of these forces. One part of an organization might perceive reasons for change, while another may not; different parts of the organization might find different forces driving change as well. Furthermore, the forces for change can be considered a two-edged sword. For example, one response to the increased pressure for change is to say that change better be managed perfectly the first time around--or else; there is no margin for error. On the other hand, it can be argued that a willingness to accept mistakes as part of the managing change process is actually a competitive plus: the organization can learn from its mistakes, thus increasing its flexibility and perhaps leading to longer-term success.

Ultimately, the pressures that provoke change can be considered obstacles or challenges, threats or opportunities. They can elicit despair or mobilize energy. The reactions depend on how an organization interprets the forces surrounding it, and what it does with them.

Types of Organizational Change

The previous section began with a broad definition of change--a planned or unplanned response to pressure--and surveyed the "pressure." Here we explore "planned response." Linda Ackerman¹ provides a useful way of categorizing changes common in organizations, each of which varies in scope and depth (see Figure 1).

¹Linda Ackerman, "Development Transition or Transformation: The Question of Change in Organizations," O.D. Practitioner, December 1986, pp. 1-8.

The first type Ackerman suggests is developmental change: "The improvement of a skill, method or condition that for some reason does not measure up to current expectation. . . [thus] 'to do better than' or 'do more of' what already exists" (p. 1). This might be considered fine tuning--helping an organization stretch, and thereby change. The next two categories Ackerman proposes are those that this note and the course are principally concerned with; they are more far-reaching, potentially wrenching, and therefore most in need of managing.

Transitional change is introduced to have an organization evolve slowly; current ways of doing things are replaced by something new. For example, reorganizations, mergers, introducing new services, processes, systems, technologies, etc. This kind of change involves many transition steps during which the organization is neither what it once was nor what it aims to become. Such steps include temporary arrangements, pilots, phased-in operations. The firm eases into a new picture of itself.

The most radical change Ackerman suggests is transformational:

It is catalyzed by a change in belief and awareness about what is possible and necessary for the organization. . . . It is something akin to letting go of one trapeze in mid-air before a new one swings into view. . . . Unlike transitional change, the new state is usually unknown until it begins to take shape. . . . Most of the variables are not to be controlled, rushed or short-circuited (p. 2).

Transformational change does require a leap of faith for the organization, although it is often initiated when other options appear to have failed. It is typified by a radical reconceptualization of the organization's mission, culture, critical success factors, form, leadership, and the like. Transformational changes have occurred in the automobile and steel industries in the 1980s, for example. Other industries, and the companies within them, will undoubtedly require such change in the coming decade.

Determining what kind of change an organization requires is clearly vital, for the depth and complexity of implementation grow significantly from developmental (much skill-building training), to transitional (setting up temporary positions, structures), to transformational (developing new beliefs, systems, gaining organizationwide commitment). The level of investment grows accordingly. A way of assessing the kind of change an organization needs is to ponder the following questions:

Given that the organization is under pressure to change its current way of doing things,

1. How far do we want to go? Is that too far--not far enough?
2. Are we contemplating the "path of least resistance," or a direction that is truly needed?

3. What kind of results do we want--short term, longer term?
4. Do we want permanent change--or will that risk inflexibility, making future change more difficult?
5. How much change can the organization absorb? At once? Cumulatively?
6. Can the changes contemplated be presented positively? If not, why not?
7. What happens if we don't change at all?

Woven into the determination of what changes an organization's needs is envisioning the future "look and feel" of the organization. The vision may embrace only improvements of what already exists; it may depict a new look that gradually materializes; or it may be a fuzzier image--not clearly distinguishable for the moment but resembling nothing like the current organizational "shape."

When to Change

Given the pressures and the types of changes possible to institute, when is the decision made to pull the lever, "Let's change now?" Basically, an organization can institute change when things are going well, when results are mixed, or when a full-fledged crisis is upon it.

An organization can anticipate pressures "down the road." Considering making changes proactively can be partly a matter of foresight and preparation, but it can also entail the belief that if the organization is not routinely changing itself, it risks complacency and stagnation.

Or, an organization can encounter a problem, not necessarily life-threatening but one deserving attention, and thus feel the need to introduce change. It might, for example, consider a reorganization in response to a competitor's new product introduction; it might consider creating a quality program after receiving disturbing results about its own product or service quality.

Alternatively, an organization faced with a definite threat--alarmingly deteriorating results, the withdrawal of a major account--will most probably institute change, acutely recognizing the need to do so.

Given these general "times" for introducing change, one might assume that the process is easier when the organization is in crisis: the situation is clear to all, survival is on the line; everyone recognizes that the way things have been done won't work anymore. But the very fact of the crisis suggests that there has been at best inattentiveness to its origins; there may be deep organizational problems that deter introducing changes to confront the situation. Thus, one might say, changes really should be made in anticipation of difficulties. But, paradoxically, making changes before "the event" is equally difficult--how can an organization be

energized to make changes when the need for them is not universally perceived? How far down the road is down the road?

Some argue that a way around this paradox is to manufacture a sense of crisis rather than wait for the "real" one to appear. This crafting of urgency presumably elicits a responsiveness to change while not placing the organization at risk. The danger of this approach is in "crying wolf." Claim too many times that survival is at stake, and the organization will greet you with "this too shall pass."

When to change thus involves an exquisite sense of timing: have we waited too long or have we started too soon? The challenge is to choose the time when the organization both should make changes and can do so. Needless to say, those two dimensions don't always come together--hence the challenge.

Enabling Change

Beyond the issues of what kind of change is needed and when it should be introduced, an organization considers how to enable the change to be effective. This is not strictly an implementation matter; rather, it involves yet another group of strategic choices to be contemplated before actual (tactical) implementation occurs.

The first enabling issue is pace. How long will it take to design the change plan/program? How quickly should the change unfold? How much accommodation should be made for trial-and-error learning? Is it "easier" for the organization if the change is introduced quickly or over a period of time? But how much time does the organization have, given customer needs, competitive demands, i.e., the forces that are driving the change in the first place?

Related to pace is scope. Obviously this issue stems in large measure from the vision of what change is needed, but there are still choices to be made. Should the change start small and grow; or should it start big? If it is to be piloted--where and with whom? Should the pilot run in an area "loaded for success?" Where is the best climate for experimentation? Where is it more generalizable to the rest of the organization?

If the decision is to start big, the issues of depth arise. How many changes can be introduced at any one time in any one area? The high risk/high reward approach is to blitz an organization with a large number of consistent changes simultaneously to ensure maximum impact. But there is probably a limit to how much change can be absorbed before resistance is mobilized--actively or passively, positively or negatively.

And related to scope is publicity: how loud, how long, and to whom should the organization announce change is on the way? There is, on the one hand, the "hype" approach. Out come the speeches, the binders, the newsletters, the banners-buttons-T-shirts. The rationale is that to enable an organization to change, there must be many clear reinforcements and

motivational cues: everybody has to be excited and "committed" at the outset.

On the other hand, of course, this approach raises expectations (which may be too high already), makes the change highly visible and thus a target for snipers, naysayers (and legitimate critics as well). Little room for flexible adjustments of the change plan may be left. Thus, there is an argument for a quiet, understated introduction, which "controls" resistance, allows for mistakes in learning, and moderates expectations. In either approach the issue is publicity, not communication, which is essential, although the degree of explicit information and to whom it is given may vary. (Communicating change will be discussed in greater detail in subsequent notes.)

Another enabling change issue is supporting structures. What mechanisms does an organization have, or will put in place, to further the change effort? Decisions here clearly are linked to pace and scope, but regardless of choices in those areas, some care and nurturing of the change will be needed. How much should be done through "normal" management processes and how much should be specially created?

Going through routine channels enables the change to be considered part of the normal, expected organizational activities. The risk, of course, is that it might not be perceived as sufficiently important to get adequate attention and dedication. All too many change "projects" die early because they become too routinized. However, bringing in too many consultants, having too many task forces or off-site gatherings risks making the change effort the only organizational preoccupation.

The final enabling issue is deciding who drives the change. The classic approach has a senior staff person or a CEO "develop a vision," which in turn is endorsed by top management, and then assigned to middle management to implement. Clearly this approach depends on gaining top management commitment, but it underplays the need for middle- or "bottom"-level ownership. A second classic approach is the reverse: the need for change is envisioned from deep down in the organization, brought up for approval or endorsement to the highest level appropriate, and then again placed in the hands of the middle of the organization to implement. A third approach uses an outside consultant as an implementer/facilitator.

What seems clear, given the complexities that the challenge of change involves, is that the selection of the "change team" is pivotal. All too often people are chosen on the basis of their availability rather than on their ability to comprehend the full ramifications of introducing change.

Reacting to Change

Perhaps the greatest challenge of all comes with the awareness that managing change includes managing the reactions to that change. Unfortunately, change is frequently introduced without considering its psychological effect on others in the organization--particularly those who have not been part of the decision to make the change: those who arrive on

Monday to learn "from now on, it's all different." Further, when reactions are taken into account, they are often lumped under "resistance to change," a pejorative phrase that conjures up stubbornness, obduracy, traditionalists "just saying no." It seems fair to state, however, that if the reactions to change are not anticipated--and managed--the change process will be needlessly painful and perhaps even unsuccessful.

Traditionally grouped under resistance to change are inertia, habit, and comfort with the known. For most people, change isn't actively sought; some level of routine is preferred. But routine is preferred because it enables some control. Given that change, at its onset at least, involves some ambiguity if not outright confusion, this control is threatened. That is, resistance is frequently a reaction to a loss of control, not necessarily to the change itself. The further away a person is from knowing the rationale for the change, the implications of the change, how the change is to be operationalized, the greater the threat to that person's control over his or her environment. Quite simply, contemplating change in the abstract can evoke fear.

Other forces may also serve to dampen change. *Collective interests to preserve the status quo can emerge to mobilize political roadblocks, and a conservative culture may prevent an organization from appreciating the gravity of a problem, the upside of an opportunity, and/or the creative boldness of a major change.

Change may also be perceived as an indictment of previous decisions and actions. It is difficult for people to change when they have been part of creating the conditions that precipitated the change. Or, change can be resisted when there are barriers to being able to respond adequately.

Finally, people are simply more alert. Given "streamlining," "downsizing," and "restructuring"--all euphemisms for layoffs (itself a euphemism for being fired)--people are more wary of change because of its inferred adverse consequences.

For all these reasons, employees at all levels in organizations psychologically defend against change, and reactions can be both more hostile and less predictable than the phrase "resistance to change" might imply.

Reactions to change are not always in the psychological realm, of course. Legitimate philosophical differences of opinion may exist. The change solution designed to treat one problem can create difficulties elsewhere: many "changes for the good" have led to "changes for the worse." People who say, "Wait a minute, maybe we shouldn't" aren't always hopeless reactionaries.

One final point about reacting to change. As has been mentioned elsewhere, there are limits to the stress organizations can absorb--either at a given moment or cumulatively. Organizations, like individuals, can become saturated and thereby be either unwilling or unable to integrate new and/or deeper changes, even if these are acknowledged to be needed.

For one theorist, Herbert Kaufman,² there is a predictable pattern to managing change that encompasses resistance. He argues that 1) organizations require change to survive; 2) yet they always face considerable forces of resistance; 3) nevertheless, they do change; 4) but that change is always "dampened" later, with the original inertia and status quo overtaking the change--leading back to (1), when organizations face the need to change once again. This somewhat dispirited assessment of a change process underscores the difficulty of instituting and institutionalizing permanent change.

Other organizational theorists are more sanguine that substantial change can indeed be created:

Change must become the norm, not cause for alarm. The bottom line: if you can't point to something specific that's being done differently from the way it was done when you came to work this morning, you have not "lived," for all intents and purposes: you surely have not earned your paycheck by any stretch of the imagination. Furthermore, the incremental changes of today must almost unfailingly be in support of nonincremental change--that is, a bold goal to be achieved in record time.

Tom Peters³

Taking on the Challenges

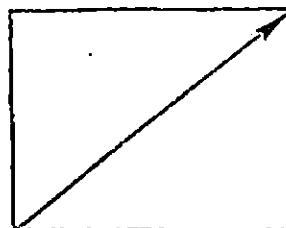
The challenge of change, perhaps more than anything else, is the challenge of managing paradoxes and tensions. It involves such things as anticipating and preparing for the unpredictable, starting to make change before it is generally perceived as needed, describing an indescribable end state, and moving those who would rather not be moved. It is the challenge of finding readiness and excitement amidst resistance, creating positive opportunity and growth out of threats, and ultimately developing an organization that relishes change as a challenge. Solving these puzzles can not only be a competitive edge, but a most gratifying adventure.

²Herbert Kaufman, Limits of Organizational Change, University, Alabama: University of Alabama Press, 1971.

³Tom Peters, Thriving on Chaos. New York: Alfred Knopf, 1988, p. 464.

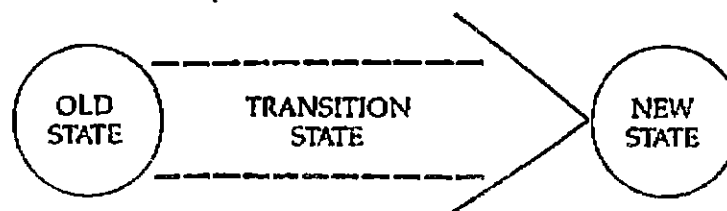
FIGURE 1: THREE PERSPECTIVES ON CHANGE

Developmental
Change



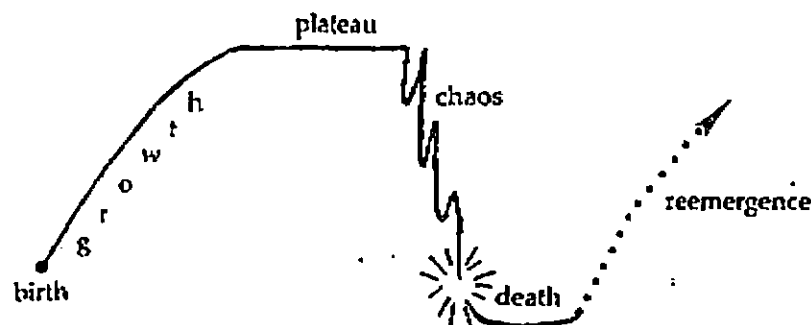
Improvement of what is.

Transitional
Change



Implementation of a known new state. Management of the interim transition state, over a controlled period of time.

Transformational
Change



Emergence of a new state, unknown until it takes shape, out of the remains of the chaotic death of the old state. Time period not easily controlled.

NOTE:

Transformation may involve both developmental and transitional change.

Transitional change may involve developmental change.

Transformational change in an organization may be managed as a series of transitional changes.

*Linda S. Ackerman, Inc., 1984

Now Linda Ackerman Anderson, Being First, Inc., Berkeley, California.

October 12, 1992

TO: JAMES A. BAKER
FAX #: 202-456-2461

FROM: JOHN R. SNYDER
FAX #: 718-236-0664

NUMBER OF PAGES: 10

PLEASE ROUTE THIS FAX TO MR. JAMES BAKER. THIS FAX CONSISTS OF A LETTER TO HIM AND A COPY OF A LETTER PREVIOUSLY SENT TO MRS. BUSH.

THANK YOU.

A handwritten circled 'NRN' in the top right corner of the page.

October 12, 1992

Mr. James A. Baker
The White House
Washington, D.C.

Dear Mr. Baker,

As we near the election, I am writing this letter to you for the same reason I have written prior letters. I can only hope that someone, anyone, will stop listening to the polls and the professionals and just listen to the citizens of this country. Some time ago, I even wrote Mrs. Bush. While she was kind enough to read it, obviously no one wanted to just truly listen. Here we are weeks from the election and the President is still just talking in vague language, never taking any action or initiating any tangible changes. Mr. Baker, please note the key phrase here is "tangible changes".

In the first debate last night, we still keep hearing him talk about his plan....before Congress, his bill before Congress. WHAT PLAN ? WHAT BILL? The president never explained what his bill is or his plan in specifics and in a way that any regular citizen could understand it. When I'm standing in line in a supermarket, I'm not hearing people talk about "his plans".

BESIDES, IT IS TOO LATE FOR THAT NOW. The Democrats have already outflanked him on taxes, cable bills, parental leave, jobs, the economy, etc., etc. That battle is over Mr. Baker, the Democrats set the bait and the President took it.

But It's not too late to show the American people the truth if someone just takes the time to use some common sense and have an effect on the election.

There is something called TV. Can't someone come up with a series of commercials that show actual video tape from the late 1970's emphasizing the following themes:

- * block long gas lines with 1978-79 prices

- * mortgage and interest rates in 1978-79
- * Unemployment rates in the late 1970's

Can't someone develop other TV spots that show clearly what nuclear dangers existed in this world before Reagan-Bush ? Show Afghanistan, Cuba, Panama, etc.

How often did we experience terrorist attacks in the 1970's ? How many hostages did we have seized in the 1970's? We couldn't even support a rescue effort because we didn't have enough spare helicopters.

Can't someone just compare life in the 1970's to 1990.

Show President Bush with Yeltsin, the US Olympic victories, new schools that have been built, new hospitals, new scientific breakthroughs in the 1980's etc., etc., etc. Don't just ignore the accomplishments and take them for granted, SHOW THEM. Catch the Democrats off guard. Buy half hour time slots if you have to, but let the American people know what has been accomplished in the last 4-12 years.

You are just playing to the Democrats strength by nitpicking in areas that have no direct consequence on their lives. No one cares who he slept with or if he demonstrated. You are wasting time with this.

People want change. BUT YOU SHOULD BE EMPHASIZING THAT THE CHANGE TOOK PLACE BETWEEN 1979, CARTER, THE DEMOCRATIC CONGRESS AND THE REAGAN-BUSH TERMS. Who would want to go back to the status quo of the Carter years. You just have to use TV to show the significant differences and leave people with the question, do they want to go back to that.

AND if the Democrats say this crowd is different, than show them tape of Senator Byrd and where he spends the taxpayers money, remind them- visually- who the Speaker of the House is and his record, Kennedy , Mitchell, etc. But then, Mr. Baker they're playing on your court. Then, you can eat them alive.

Additionally, not one time have we been reminded of what types of individuals Clinton would appoint to the Supreme Court. Remind people of some of the liberal decisions arrived at over the last thirty years AND how it directly effected our lives.

The President wants us to feel good right now, then he HAS TO DO SOMETHING. He has in his power the ability to show the American people how they felt in the 1970's. He has in his power the ability to show the American people what has been accomplished in the last 4-12 years. He has in his power the ability to show the American people his agenda for the 1990's. **SO SHOW THEM!!!!!!!**

Part 1 - What it was like in the 1970's

Part 2 - The Accomplishments of the last 4-12 years

Part 3 - The New Agenda

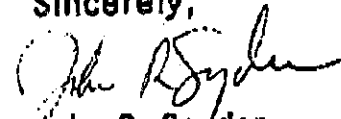
When it comes to what he will do, it cannot be talk. One of the things that people like about Perot is his sense of urgency. This "Sense of Urgency" is an emotional trigger. President Bush has the opposite effect. He leaves people with the feeling that he just won't do anything. Again, just don't talk about it. Put forward a specific 10 or 12 point plan that will be on the floor of the new Congress when they convene in 1993.

- * A New Economic Team in place, but name names
- * Tax incentives for Americans that produce & work for a living
- * A plan that gives relief NOW for Americans overwhelmed by Health Care costs. Give them something they know will happen in early 1993!!! Something they can take to the bank !!!!!
- * A real War on Drugs, using the military and newest technology to fight drugs in peacetime. It is a POWERFUL statement that we can mobilize to fight Iraq, but not save our children.
- * The Line Item Veto
- * Tax Breaks for the bigger states so that Urban needs can be met before those of Democratic pork barrel projects.
- * Use some names. Kemp at Treasury, Gen. Schwartzkopf at Education or for the War on Drugs, perhaps Colin Powell.

Mr. Baker, I can go on and on, but I don't know really if anyone ever just listens or cares. I hope somebody reads this and forwards it to you. I hope some one does something. I also enclose a copy of my last letter to Mrs. Bush for your review.

Please try to listen and just trust an average American on this.

Sincerely,



John R. Snyder
7418 14 Avenue

Brooklyn, NY 11228-2204
718-236-0664

Mrs. Barbara Bush
The White House
Washington, D.C.

Dear Mrs. Bush,

I am writing this letter to you with the sincerest hope that someone will take the time to show it to you. I realize that your schedule couldn't possibly allow you to read all the letters mailed to you, but I also can hope that some letters from "ordinary Americans" reach you. It has been my feeling all along that you, more than most, would make the time to hear what we have to say.

First, I am a supporter of your husband. I believe he truly is an excellent President who also is a genuinely compassionate and honest man. It is my sincerest hope that he is re-elected in November. I am, however, starting to believe that he is being led down a path by his "circle" of advisers that is only alienating those of us who have supported him in the past. As a father, a husband, I would like to share with you some of my thoughts and feelings. I hope that maybe someone will listen to "ordinary Americans" and just stop listening to polls, politicians, and the media.

MY FIRST SUGGESTION: "DO SOMETHING"

I believe your husband needs to come out with a simple plan of action that addresses the needs of the everyday family. Moreover, it has to be just more than talk. People are tired of plans, press conferences, and sound bites. While all of this political dancing is going on, regular people still have to solve their problems, pay their bills, take care of their families. We don't break for commercials and return in 60 seconds.

People are hurting and they want a President that's in it with them, sharing their problems and trying out different solutions. "Ordinary Americans" will follow your husband into a burning building if he would just lead the way. We do not want exit polls or the political consensus for our President. We voted for George Bush, the man for our President.

WHAT'S HURTING US ORDINARY AMERICANS

There's no question the economy is most of it. Most of what determines our lifestyle, what we can give our children starts with our pocketbooks. But it's more than that. It is the overall quality of life. The choice of living our lives with dignity, to educate our children, to protect them from crime and drugs, to care for our family when illness strikes. Currently, the typical American family can do NONE OF THE ABOVE. Yes, it's the economy and yes it's taxes, but if we dodge those bullets, we find we're still hostages to crime and drugs with criminals roaming the streets and the "ordinary Americans" locked behind doors. If, indeed, we begin to accept even that as our lifestyle, we find we can't adequately educate our children or care for our sick. We are tired Mrs. Bush, just flat out tired and we would like someone to listen AND do something.

STARTING AT THE TOP: TAXES

Every single American knows that our government wastes a great percentage of our tax dollars. Well, to Congress billions of dollars don't mean very much, but to a family, hundreds of dollars a month means better schools, better housing, a chance at a better life. When the government takes those dollars away, it takes away our ability to reach those dreams and it doesn't even blink an eye. Our government just continues to squander it away, year after year. Doesn't anyone simply care enough to just stop it. If I were President, I would feel it was my responsibility to be the caretaker and protector of American families. If not the President, who else should it be. How could I just let Congress spend their money.

SOME SUGGESTIONS:

1. Taxes must be cut. The President should tell Congress to cut out the waste now or take it to the American People. Fight for the Line Item Veto. Americans do not mind taxes. They resent wasting the money & then asking us for more.

2. Replace the lost revenue from other areas.

a. Budget Cuts. Reduce or cut out, once and for all, unnecessary programs.

The House Bank is one program that comes to mind.

b. Reduce Foreign Aid by 5% a year or 10% a year. Bring some of the money back to be used for Americans.

c. Delay more expensive programs such as the Space Shuttle, not cancel, just delay. Americans don't care if we launch 4, 6, or 2 shuttles this year.

d. Don't lose the "peace dividend" to Congressional special interest projects

e. A Voluntary Tax Program. Enclose with the Federal Tax Forms a sheet where "Ordinary Americans" can check off voluntary \$1 tax payments, above what we owe, to be directly sent to various programs. Education for children, Protection & Maintenance of our parks, our wildlife, our rivers, our environment, Cancer Research & Health Foundations, War on Drugs, Public Television, the list is endless. If we ended up checking 20 different boxes, it would cost us only \$20 more in taxes, but we would know where it was going & how it was being spent. Moreover, it would again involve Americans again. We would feel part of it again, not just being asked to dump our hard earned money down a drain.

3. Formulate a plan to rework the National Budget. After the waste is really cut out, and the revenue replaced by taking steps listed above the President should start his own programs that directly help "ordinary Americans".

PROGRAMS "ORDINARY AMERICANS WANT"

1. A BALANCED BUDGET monitored continuously to eliminate waste, to make sure the money is going to the greatest need & not someone's special interest or project. My taxes shouldn't be supporting Sen. Byrd's ego & his pet projects.

2. LOWER, REASONABLE TAXES. Based on only what is necessary, without

waste.

3. A REAL WAR ON DRUGS. We have the finest Military in the world. Use it to defend America. If there is currently peace in the world, then use it to defend our children and families against DRUGS. At the very least, use it to protect our borders, and our seas from smugglers. MAKE IT A LITTLE HARDER. Use the technologies the taxpayers have paid for over the years.

4. RESTORING AMERICA'S R&D POTENTIAL. Start some program that restores America's pride in it's ability to research & develop new products. For example, Tax credits to Corporations for R&D or grants to Universities. Programs such as these restore pride and create jobs for the future. Sending American technology or allowing other countries to buy it out from under us is just inexcusable. We are selling out the future of our country and again we just keep doing it. Our President must look out for our interests & our future. He's the only one who can stop this.

5. EDUCATING OUR CHILDREN. We should place the education of our children first. We should be providing opportunities for children to obtain a good education at a reasonable cost. Cut out the endless red tape & get teachers back in school. There should not be any such thing as an unemployed teacher receiving unemployment checks. We should be able to devise some way that instead of receiving unemployment, they teach for that money. We should be devising new ways to educate. Why isn't anyone developing educating our children, adults, the unemployed, through Television, VCR's, computers ??

6. REFORM THE WELFARE SYSTEM. Instead of just handing out money, train people to become productive. Able bodied people could be trained in construction & maintenance. These people could then, in turn, be used to build or maintain housing for the poor and for the homeless. Highways & parks could be maintained, trees planted, schools maintained etc. What a waste of manpower. Our cities are falling apart and we simply do not tap our resources. There is nothing wrong with welfare recipients working for the money, being trained, & being given the opportunity to work with dignity and respect.

Mrs. Bush, I can go on & on. We can discuss Health Care & Child Care programs, but the point of this letter is not to address every problem or need in American Society. I realize that it's not possible to have it all or

do it all at once. "Ordinary Americans", however, would appreciate just a start, somewhere, something that gives back to us our country and our ability to control more of our own lives. I truly hope you understand what I'm getting at. We need your husband, but we need him to act. We need someone to just stand up and say, "NO MORE TALKING, LET'S JUST GET STARTED.....ENOUGH!!!!!!".

I'm sorry this letter got so long, I hope I was successful in sharing some ideas, some feelings. I also realize it's not always as easy as it seems, but it also has been my experience that it is also never as hard as most people make it. You just need people who care and will just get things done.

I hope you're that kind of person. Thank You for your time. God Bless You.

Sincerely,

John R. Snyder
7418 - 14 Avenue
Brooklyn, NY 11228-2204

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▶ JAMES BAKER
WHITE HOUSE
WASHINGTON DC 20005

Debate

Debate suggestions

SUBJECT: GET RE-ELECTED
RE: 1. FIRST PRESIDENTIAL DEBATE
2. FIRST VP DEBATE

1. I WAS BORN IN 1935 AND HAVE BEEN A REPUBLICAN EVER SINCE.
2. MY WIFE LORI HAS SENT MESSAGES TO YOU TO EXPLAIN YOUR POSITION ON MAJOR ISSUES AND YOU ARE STILL NOT GOING INTO ENOUGH DETAIL.
3. REGARDING THE NEXT DEBATE, STOP BEING A NICE GUY. SMASH THEM FOR LYING ABOUT EVERYTHING. LEARN SOME NUMBERS... DON'T BACK-OFF... THE USA IS STILL THE NUMBER ONE ECONOMY IN THE UNIVERSE. TELL THEM SO... GIVE SPECIFICS...
4. SHOW HOW FOREIGN TRADE IS OUR FUTURE. GIVE NUMBERS, GIVE NUMBERS, NUMBERS.
5. HAMMER CLINTON ON HIS TRIP TO MOSCOW. JANE FONDA TOOK A LOT OF HEAT GOING TO HANOI. ALSO, WHO WENT TO VIETNAM IN CLINTON'S PLACE AS A SOLDIER? STOP THE PATRIOTISM AND CHARACTER WORDS AND USE HONOR AND VIRTUE INSTEAD. I WANT A PRESIDENT WHO HAS HONOR AND VIRTUE.
6. \$.50 GAS TAX WILL SHOOT DOWN YOUR POWER VOTE AND EVERYONE ELSE'S AND WILL BURY THE RECREATIONAL VEHICLE INDUSTRY. RETIRED FOLKS WILL HAVE TO SETTLE FOR A ROCKER ON THE FRONT PORCH, AND NOT A MOTOR HOME.
7. GIVE THEM HECK, GEORGE AND DAN...

LOVE AND BEST WISHES.
LARRY AND LORI RYAN
5452 ESCONDIDO ST
LAS VEGAS NV 89119

23:10 EST

MGMCOMP

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